



GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAvantage.gov.

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)
Industrial Group 874, Class 8742

Contract #GS-02F-0117W

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: February 18, 2010 – February 17, 2020

Shiple Communication
Learn • Grow • Succeed

Shiple Communication, Inc.
744 W. Marsh Cove
Draper, UT 84020-8473

Telephone: 801-572-8206
Fax: 801-572-8916
www.shiplecommunication.com
Administrative Contact: Bryan Jewkes

CUSTOMER INFORMATION:

1a. Table of awarded special item numbers: SIN 874-4, SIN 874-9

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. All prices indicate the lowest priced model number and lowest unit price for each SIN offered.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum order. \$1,000,000

3. Minimum order. \$100.00

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Shipley Communication, Draper, Utah.

6. Discount from list prices or statement of net price. Prices shown herein are net (discount deducted).

7. Quantity discounts. None

8. Prompt payment terms. 1% / 10 days – Net 30 days

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items (list items by country of origin). None.

11a. Time of delivery. 14 days ARO

11b. Expedited Delivery. Items available for expedited delivery are all items under SIN 874-9

11c. Overnight and 2-day delivery. Overnight and 2-day delivery are available with payment of additional shipping charges. Customer may contact Shipley Communication at 801-572-8206 for rates for overnight and 2-day delivery.

11d. Urgent Requirements. Clause I-FSS-140-B URGENT REQUIREMENTS applies to this contract. Customer may contact Shipley Communication at 801-572-8206 for rates for overnight and 2-day delivery.

12. F.O.B. point(s). Destination

13a. Ordering address.

Shipley Communication, Inc.
744 W. Marsh Cove
Draper, UT 84020-8473

Telephone: 801-572-8206

Fax: 801-572-8916

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es).

Shiplely Communication, Inc.
744 W. Marsh Cove
Draper, UT 84020-8473

15. Warranty provision. All products carry an unconditional guarantee against any defect in craftsmanship for one full year.

16. Export packing charges, if applicable. None.

17. Terms and conditions of Government purchase card acceptance: In accordance with government commercial credit card program guidelines.

18. Data Universal Number System (DUNS) number. 60-164-4839

19. Shiplely Communication, Inc. is registered in the Central Contractor Registration (CCR) database.

Shipley Communication

GSA Price List – 2010

Special Item Number (SIN)	Item	Price
CONSULTANT LABOR		
874-4	Communication Consultant I	\$217.24 per hour (\$1,737.92 per day)
874-4	Communication Consultant II	\$371.52 per hour (\$2,972.16 per day)
CERTIFICATION COURSES		
874-4	4 Lenses Certification (2-day course) Communication Consultant I Includes materials for up to 15 participants Additional charge for each participant over 15 - \$295.00	\$4,912.00
874-4	4 Lenses DRP Certification (3-day course) Communication Consultant I Includes materials for up to 15 participants Additional charge for each participant over 15 - \$470.00	\$10,578.75



Shiple Communication Certification Trainings Information

4 Lenses™ Certification Training

Becoming certified in 4 Lenses™ allows your organization freedom to implement 4 Lenses™ into all applicable training interventions. As a certified facilitator of the 4 Lenses™, the individual is awarded license to train within their organization classes which are founded on or supplemental to the 4 Lenses™ material. Training will include an in depth view of the 4 Lenses™ instruments, instruction on how to apply the 4 Lenses™ to other application trainings, such as team building, or diversity, and guidance on how to facilitate your own 4 Lenses™ class.

Certification requires two days of in class participation. Tools include a participant manual, facilitator guide, 4 Lenses™ Kits, Please Understand Me 2 the book, Standing Naked in the Shower book, Trainer Tools DVD, and free online resources.

4 Lenses™ Deployment Readiness Process Certification Training

Becoming a Certified Facilitator in The 4 Lenses™ and Deployment Readiness Process (DRP) allows you to conduct 4 Lenses™ and or DRP training within your organization. The 3-day course will give you and in depth understanding of the 4 Lenses™, the deployment process, and how various temperaments respond. Additionally, you will learn how to set up and facilitate your own training based on your organizations needs. You will be licensed to take other organization members through this life changing process.

Course materials include, Four Lenses Kits™, Standing Naked In The Shower Book, Deployment Readiness Facilitator Guide, Deployment Readiness Participant Guide, Action Plans with scheduling calendar, Temperament Tips, Family Thrival DVD and booklet, Trainer Tools, Please Understand Me 2 book, and free supplemental online resources.

**Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices
SIN 874-9**

Deployment Readiness Action Plans	\$11.08
This 14-page booklet is designed to complement the Deployment Readiness course. This planning document provides participants access to the tools they need to be successful.	
Deployment Readiness Participant Guide	\$89.67
This pre-printed guide provides participants with materials they need as they go throughout the DRP course.	
4 Lenses Unfolded	\$24.18
This reference book provides an in-depth description of the 4 Lenses and Personality Types.	
Teen Cards (pkgs of 10)	\$24.18
These cards help teenagers identify their personality preferences. This package comes with 10 sets of cards and each set has 4 cards.	
Kids Cards (pkgs of 10)	\$24.18
These cards help children identify their personality preferences. This package comes with 10 sets of cards and each set has 4 cards.	
4 Lenses Kit (per pack - 1 pack includes 10 kits)	\$88.66
The 4 Lenses Kit is a personality type tool. It contains a workbook and 4 personality type cards.	
Deployment Calendars	\$45.34
These 18 month-planning calendars also include the Deployment Action Plans. The client receives 2 calendars, one for the deployed and one for the spouse/partner.	
4 Lenses Facilitator Pkgs	\$294.19
This package contains all the certification material for certification in 4 Lenses. It includes, 20 qty. 4 Lenses kits, one Please Understand Me by Keirsey/Bates, one Licensing Package, and a 4 Lenses Facilitator Guide	
Deployment Facilitator Pkgs	\$463.45
This package contains all the certification material for certification in 4 Lenses and Deployment Readiness Process needs. It includes, 20 qty. 4 Lenses kits, one Please Understand Me by Keirsey/Bates, one Licensing Package, one Family Thrival Kit and one Deployment Facilitator Guide	
Family Thrival Kit	\$34.26
The Family Thrival Kit is a tool that contains a set of Teen Cards, Child Cards, and an E cd. The E CD is a compact disc that not only plays on your cd player in your car but also plays on your computer. It is a device that helps families discover their personality types. The E CD does not load software on computers so it can be used on secure government computers without the fear of it loading any unapproved information.	