



Schedule 874 Price List

Contract # GS-02F-0129W
March 2, 2015 – March 1, 2020
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Strategic Solutions Unlimited, Inc.

128 Maxwell St.
Fayetteville, NC 28301-5542
(910) 222-8138
www.ssuinc.us

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1. Company Overview

Strategic Solutions Unlimited, Inc. (SSU) is a former Service Disabled Veteran Owned Small Business (SDVOSB) based in Fayetteville, NC. Incorporated in 2007, SSU has grown very rapidly by providing world class support to our customers in several different areas.

SSU has performed work for numerous clients within the U.S. Department of Defense and the private sector with great past performance. SSU is known for the ability to provide fully qualified intelligence trained personnel and very qualified Sensitive Site Exploitation (SSE) Instructors.

SSU has two facilities to provide different training products to the customer in addition to the mobile training we offer. Both of these facilities are in downtown Fayetteville, NC. One of the facilities is a 10,000 square foot building w/classified classrooms and the other is a 46,000 square foot building with additional classrooms, conference rooms, offices and an SSE Training facility.

In addition to providing intelligence personnel, intelligence instructors, training facilities and mobile training, SSU offers a limited, one-of-a-kind DOCEX software, deployable modular structures, and overseas CCTV installation, maintenance and repair.

1.1 SSU Company Contact Information

Primary Contact:

Erik Ross
Chief Operations Officer
erik@ssuinc.us
910-222-8138

Secondary Contacts:

Tony Martin
President & CEO
tony@ssuinc.us
910-222-8138

2. **Contract Terms**

1. **Maximum order:** \$1,000,000.00
2. **Minimum order:** \$100
3. **Geographic Coverage (delivery area):** Domestic to the 48 CONUS, District of Columbia
4. **Discount from List Prices or Statement of Net Price:** Prices shown in price list are net of discounts.
5. **Quantity Discounts:** Contact contractor
6. **Prompt Payment Terms:** Net 30 days
7. **Government Purchase Cards Are Accepted Below the Micro-purchase Threshold:** Yes
8. **Government Purchase Cards Are Accepted Above the Micro-purchase Threshold:** Yes
9. **Time of Delivery:** Specified in Task Order
10. **Expedited Delivery:** Contact contractor
11. **Urgent Requirements:** Contact contractor
12. **F.O.B. point(s):** Destination
13. **Ordering and Payment Address:** 128 Maxwell St. Fayetteville NC 28301-5542
14. **Ordering Procedures:** Ordering procedures: For supplies and services, the ordering Procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
15. **Warranty Provision:** Contractor's standard commercial warranty
16. **Terms and Conditions of Government Purchase Card Acceptance (any Thresholds Above the Micro-purchase Level).** Yes
17. **Data Universal Number System (DUNS) Number:** 807784462
18. **CAGE Code:** 4W4R1
19. **Contractor is registered in the Central Contractor Registration (CCR) Database.**

3. 874 4 Training Services

Custom Course Development & Test Administration

SSU has the expertise and experience to create customized intelligence training solutions catered to your organization's unique needs. SSU understands that intelligence training for one organization is not necessarily a cookie cutter training event for a different organization. Each DoD organization has unique mission sets and challenges which make it difficult for these units to get the catered training they really need to accomplish their objectives.

SSU also understands the requirement to get some standard training for individuals and units in order for the units to develop some internal SOPs for operations. SSU offers both catered and off the shelf Intelligence Exploitation Course options under 874 4 Training Services.

Catered Course Pricing

Strategic Solutions Unlimited, Inc. (SSU, Inc.) has skilled staff with extensive experience. The following are the labor category descriptions and qualifications of SSU, Inc.'s professional staff.

Experience/professional certification may be considered as a substitute for degree; an advanced degree/professional certification may be considered as a substitute for experience.

Labor Category	Education/Experience	Responsibilities	Price/ Hour
Level 1 Instructor	Experience in intelligence. Limited experience as an instructor. 2+ years experience in the intelligence discipline.	Provides instruction, expertise, and knowledge of applied course material. Creates and refines lesson plans. Must present course material in a clear, defined, and logical manner.	\$ 66.78
Level 2 Instructor	Bachelor's degree in subject matter or equivalent experience. 2+ years experience as an instructor and 4+ years experience in the intelligence discipline.	Provides instruction, expertise, and in-depth knowledge of applied course material. Creates and refines college level lesson plans. Must present course material in a clear, defined, and logical manner.	\$ 71.12
Lead Instructor	Master's degree in subject matter or equivalent experience. 5+ years experience as an instructor and 8+ years experience in the intelligence discipline.	Provides instruction, expertise, and in-depth knowledge of applied course material. Creates and refines college level lesson plans. Must present course material in a clear, defined, and logical manner.	\$ 73.72
Intelligence Curriculum Developer	Advanced degree in intelligence or closely related discipline, 8+ years experience as an intelligence professional	Computer literate in MS Office, Able to develop curricula for Intelligence courses. Refines and develops POIs. Can present course curriculum to decision makers.	\$ 100.50

Standard Course Information and Pricing

The SSU Intelligence Exploitation Course is a 5-day course designed to provide specialized knowledge on all aspects of exploitation to include specific techniques and procedures. This training emphasizes the use of the targeting cycle in all operations. Students are briefly instructed in basic intelligence policies and legal restrictions in the initial portion. This is followed by instruction in "targeting" techniques such as how to utilize multiple types of ISR in order to collect on a target, database and other intelligence

system resources, interagency support to targeting operations, and non-lethal targeting. The next module in the course deals in Human Intelligence Exploitation, and covers the legal restrictions, techniques, real-world examples, and a hands-on exercise. Students are also instructed in how to properly conduct sensitive site exploitation in a manner that is most conducive to enhancing follow-on operations and exploitation. Once they have received that initial training, students are introduced to methods of exploiting mobile phone technology and how that information can assist operations, as well as how document and media exploitation (DOMEX) fits into the targeting cycle. This includes coverage of several physical systems as well as introduction to DOMEX databases and a hands-on exercise. From this section, students progress to lessons on the field application of biometrics. Trainees are introduced to analytic use of the information that has just been gleaned throughout the previous lessons, as well as how to merge that data into the targeting cycle. Other exploitation capabilities such as computer forensics and battlefield forensics are also explored. The course concludes with an exercise that incorporates the previous training information as a capstone event.

There is a minimum requirement of 1 student and maximum of 25 students per course. A standard course taught in SSU facilities in Fayetteville NC is \$15,314 for the entire course. A standard course taught at a customer location is \$14,356.88 plus travel/per diem per JTR for the instructor (s). Contact contractor for exact quotes.

Course Title	Course Length	Minimum Participants	Maximum Participants	PRICE OFFERED TO GSA (including IFF)
<i>Intelligence Exploitation Course (Domestic, Customer Facility)</i>	<i>40 Hours</i>	<i>1</i>	<i>25</i>	<i>\$14,356.88</i>
<i>Intelligence Exploitation Course (Domestic, Contractor Facility)</i>	<i>40 Hours</i>	<i>1</i>	<i>25</i>	<i>\$15,314.00</i>