

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!™*, a menu-driven database system. The INTERNET address of *GSA Advantage!™* is: <http://www.GSAAdvantage.gov>.

SCHEDULE 69

TRAINING AIDS & DEVICES, INSTRUCTOR-LED TRAINING COURSE DEVELOPMENT, TEST ADMINISTRATION

FSC GROUPS 69

FSC CLASS 6930

CONTRACT NUMBER GS-02F-0137R

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

CONTRACT PERIOD: 5/18/2005 to 5/17/2010

Adayana, Incorporated

4444 West 76th Street

Minneapolis, MN 55435-51 73

PHONE: 630-682-9596 FAX: 952-830-0630

Web URL: <http://www.adayana.com>

SMALL BUSINESS

Customer information

- 1a & b. SPECIAL ITEM NUMBERS, Pages Where Products Are Listed And Smallest Quantity Available. See attached price sheets.
2. Maximum order = \$1,000,000.00.
3. Minimum order = \$100.00.
4. Geographic coverage = CONUS, AK, HI and PR.
5. Point of production = Minneapolis, Hennepin County, Minnesota.
6. Prices shown herein are net (discounts already applied).
7. Quantity discounts = None.
8. Prompt payment terms = Net 30 Days.
- 9a. Government purchase cards are accepted up to the micro-purchase limit.
- b. Government purchase cards are accepted above the micro-purchase limit up to the card limit.

10. All items are US-made.
- 11a. Time of delivery = 10 days ARO.
- b. Items available for expedited delivery are noted in this price list by asterisk (*).
- c. Overnight and 2-day delivery not available. (See 11d.).
- d. See clause I-FSS-140-B "URGENT REQUIREMENTS". Agencies are advised to contact Adayana's representative (630-682-9596) to effect faster delivery when required.
12. FOB Destination.
- 13.a. Ordering address: Adayana
4444 W. 76th St. Suite 200
Minneapolis, MN 55435-51 73
- b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address: Adayana
4444 W. 76th St. Suite 200
Minneapolis, MN 55435-5173
15. Warranty provision = Standard commercial warranty.
16. Export packing - N/A.
17. Government purchase cards accepted up to card limit.
18. Terms and conditions of rental, maintenance, and repair - N/A.
19. Terms and conditions of installation - N/A.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices - N/A.
- 20a. Terms and conditions for any other services - N/A.
21. List of service and distribution points - N/A.
22. List of participating dealers - N/A.
23. List of participating dealers - N/A.
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) - N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. - N/A
25. DUNS number 125051347.
26. Listed in Central Contractor Registration (CCR) database CAGE code 3CW90.

Adayana Automotive Courses

General Service	SIN 27-400	SIN 27-300
	GSA Hosted w/IFF	GSA Non-Hosted w/IFF
BASIC AUTOMOTIVE ELECTRIC	\$ 67.50	\$ 60.00
AUTOMOTIVE STARTING AND CHARGING	\$ 67.50	\$ 60.00
FUNDAMENTALS OF BRAKES	\$ 67.50	\$ 60.00
ANTI-LOCK BRAKE SYSTEMS	\$ 67.50	\$ 60.00
BRAKE DIAGNOSIS AND SERVICE	\$ 67.50	\$ 60.00
FUNDAMENTALS OF ALIGNMENT	\$ 67.50	\$ 60.00
STEERING AND SUSPENSION	\$ 67.50	\$ 60.00
LOGICAL TROUBLESHOOTING	\$ 67.50	\$ 60.00
PRINCIPLES OF AUTOMOTIVE AIR-CONDITIONING	\$ 67.50	\$ 60.00
AUTOMOTIVE AIR-CONDITIONING SERVICE AND DIAGNOSIS	\$ 67.50	\$ 60.00

For Bulk Discount, see below*

Maintenance Service		
TIRE SERVICE AND REPAIR	\$ 18.75	\$ 17.25
COMPLETE OIL CHANGE PROCESS	\$ 18.75	\$ 17.25
BATTERY SERVICE AND REPLACEMENT	\$ 18.75	\$ 17.25
BELT AND HOSE REPLACEMENT	\$ 15.00	\$ 13.50
LAMP REPLACEMENT	\$ 15.00	\$ 13.50
TRANSMISSION FLUSH SERVICE	\$ 18.75	\$ 17.25
COOLING SYSTEM SERVICE	\$ 18.75	\$ 17.25

For Bulk Discount, see below*

ASE Prep Auto		
ENGINE REPAIR (TEST A1)	\$ 18.75	\$ 17.25
AUTOMATIC TRANSMISSION/TRANSAXLE (TEST A2)	\$ 18.75	\$ 17.25
MANUAL DRIVE TRAIN AND AXLES (TEST A3)	\$ 18.75	\$ 17.25
SUSPENSION AND STEERING (TEST A4)	\$ 18.75	\$ 17.25
BRAKES (TEST A5)	\$ 18.75	\$ 17.25
ELECTRICAL/ELECTRONIC SYSTEMS (TEST A6)	\$ 18.75	\$ 17.25
HEATING AND AIR CONDITIONING (TEST A7)	\$ 18.75	\$ 17.25
ENGINE PERFORMANCE (TEST A8)	\$ 18.75	\$ 17.25
ADVANCED ENGINE PERFORMANCE SPECIALIST TEST (TEST L-1)	\$ 18.75	\$ 17.25

* LMS integration fees (Non-Hosted) on a time and materials basis at \$150 / hr.: (LMS="Learning Management System") These courses can be easily adapted or installed by the client's IT personnel. However, if the client chooses to have Adayana, instead of client's own IT personnel, integrate the courses to clients' existing LMS or to have Adayana install the courses on their system without a LMS, Adayana will do so at a one-time fixed hourly rate of \$150/hr regardless of class size or number of courses.

Adayana Financial Services Courses

	SIN 27-400	SIN 27-300
	GSA Hosted	GSA Non-Hosted
	TOTAL w/IFF	TOTAL w/IFF
THE ISSUE IS RESPECT - SEXUAL HARASSMENT AND WORKFORCE DIVERSITY	\$ 59.25	\$ 44.25
HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT	\$ 22.50	\$ 18.75
COMPLYING WITH THE IMMIGRATION AND NATURALIZATION FORM I-9	\$ 22.50	\$ 18.75
CREDIT 100 - AN INTRODUCTION TO AGRICULTURAL LENDING	\$ 225.00	\$ 187.50
CREDIT 200 - THE AGRICULTURAL CREDIT PROCESS	\$ 225.00	\$ 187.50
COMMODITY MARKETING AND RISK MANAGEMENT FOR GRAIN PRODUCERS	\$ 168.75	\$ 146.25
ENDURING VALUES OF PORK PRODUCTION	\$ 59.25	\$ 44.25
FUNDAMENTALS OF AG	\$ 225.00	\$ 187.50

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Adayana Course Development Labor Rates

Job Classification	SIN 27-500
	GSA
	Hourly Rate
Product Tester (Quality Assurance) -Regression testing, deployment testing	\$ 55.00
Web Programmer-HTML programming, SCORM/ AICC compliance	\$ 55.00
Instructional Writer-Scripting	\$ 55.00
Editor-Writing Style Guide, Editing	\$ 75.00
Graphic Artist-Photo manipulations, media	\$ 75.00
Flash Programmer-Develop Flash animations, interactivities	\$ 125.00
Senior Software Engineer-Develop Software applications specific to the course	\$ 125.00
Visual Designer-Course/ Program look and feel, Visual strategy, Visual Style Guide	\$ 125.00
Instructional Designer-Analysis, Design, Detailed Content Outline, Interactions	\$ 125.00
Project Manager-Project Management, Contract Administration, Change order mgmt	\$ 150.00
Software Architect-Design software applications specific to the course	\$ 150.00
Technical Strategist-Define Technical Strategy for the course/ program	\$ 150.00
Instructional Strategist-Define Instructional Strategy for the course/ program	\$ 150.00