



## **GENERAL SERVICES ADMINISTRATION**

### **Federal Supply Service Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is: GSAAvantage.gov.*

*Mission Oriented Business Integrated Services (MOBIS)  
FSC Group/Schedule Title:*

**738 X**

## **HUMAN RESOURCES & EQUAL EMPLOYMENT OPPORTUNITY SERVICES**

**Contract Number: GS-02F-0154Y**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**Contract period  
June 11, 2012 - June 10, 2022**

## **THE RIGHT SOLUTION, INC**

97 HILLTOP VILLAGE CENTER, Suite E  
EUREKA, MO 63025  
Phone: 314-374-1620  
Fax: 636-587-3742

[ksimons@rightsolutioncounseling.com](mailto:ksimons@rightsolutioncounseling.com)  
<http://www.rightsolutioncounseling.com/>

**Business size.** Small business Woman Owned business



**1. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s)-**

<b><u>Special Item Number (SIN)</u></b>	<b><u>Descriptions</u></b>	<b><u>Pricing</u></b>
595-28	HR-Human Resources Support	See Price List

**Qualifications:**

- Appropriate current state license or certification to provide substance abuse related counseling services.
- Mental Health counseling providers must possess a Master's or Doctoral level degree in a Behavioral Health field from an accredited college or University.
  - At least 2 years clinical experience (post license) in a mental health setting providing individual, family and group counseling
  - Possess and maintain current state license or state certification as required by state services are rendered

**2. Maximum order:**

\$1,000,000 USD

**3. Minimum order:**

\$100.00 USD

**4. Geographic coverage (delivery area):**

48 Contiguous States, Alaska, Hawaii, Puerto Rico and the District of Columbia.

**5. Point(s) of production:**

City of Eureka  
St. Louis County  
State of Missouri

**6. GSA Discount from list prices or statement of net price:**

4% 25+ referrals per 12 months get an additional 1%

**7. Quantity discounts:**

N/A

**8. Prompt payment terms:**

N/A



**9. Government purchase cards are accepted at or below the micro-purchase threshold.**

**10. Foreign items (list items by country of origin):**

N/A

**11. Delivery time:**

Crisis cases handled same day, others within 3-5 business days of call for assistance

**12. F.O.B. point(s):**

N/A

**13. Ordering address(es):**

**The Right Solution, Inc.**

97 HILLTOP VILLAGE CENTER, Suite E  
EUREKA, MO 63025  
Tax ID: 74-3061082

**14. Payment address(es):**

**The Right Solution, Inc.**

97 HILLTOP VILLAGE CENTER, Suite E  
EUREKA, MO 63025

**15. Warranty provision:**

N/A

**16. Export packing charges:**

N/A

**17. Terms and conditions of Government credit cards:**

Accept any above micro-purchase threshold

**18. Empty Toner Recycle Program and other Applicable Recycle Programs:**

N/A

**19. Terms and conditions of installation:**

N/A

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices**

N/A

**21. List of service and distribution points**



N/A

**22. List of participating dealers:**

N/A

**23. Preventive maintenance:**

N/A

**24. Special attributes such as environmental attributes:**

N/A

**25. Data Universal Number System (DUNS) number:**

021047432

**26. Notification regarding registration in System for Award Management (SAM) Database:**

Registration valid until 03/14/2018

**About The Right Solution, Inc.**

The Right Solution, Inc. is a woman-owned, small business with corporate headquarters located in Eureka, Missouri. The Right Solution, Inc. designs, administers and delivers counseling services locally, regionally and nationally.

Incorporated in August, 2002, this successful business brings together over 15 years of experience along with our individualized approach to services to offer EAP and counseling services.

The Right Solution is a growing organization that is dedicated to providing Federal agencies with a high quality, customize designed programs. Federal agencies have unique needs and face intense challenges along with ever changing workplace demands. Employees face challenges and distractions of their own that can get in the way of their focus and commitment to work. Often these challenges can impact work performance. Without intervention and support, an employee's issue can become an agency's problem.



The Right Solution recognizes that everyone is an individual and we consider it a privilege to work with each one of our clients. Asking for help isn't easy. We understand how hard it can be for you or your employees to take the first step.

The Right Solution, Inc. is owned, controlled and operated by Kolleen L. Simons, MSW, LCSW who oversees each contract and is available to help design a program that fits the needs each agency may have.

### **Past Performance**

Dun and Bradstreet recently completed a Past Performance Evaluation report on The Right Solution. The summary performance rating of The Right Solution was 96 on a 100 point scale.

More detailed performance ratings by Dun and Bradstreet include:

Reliability	97
Cost	94
Order Accuracy	96
Delivery/Timeliness	96
Quality	96
Business relations	97
Personnel	97
Customer Support	97
Responsiveness	97



	Education/Experience	Labor Description
<b>Basic EAP Consulting, Counseling and Program Services</b>	Master's Degree/Two years of experience. Appropriate current state license required.	EAP services to address the variety of problems people encounter in life that can affect job performance and their personal lives. Program is designed to encourage employees that could benefit from EAP to become aware of the services, be accessible and the highest quality of service to meet the changing needs of employees and their families.  Basic model – 3 sessions per employee
<b>Training services</b>	Master's Degree/Five years of experience.  Appropriate current state license required.	Training will be provided to supervisors and managers to further develop their understanding of the EAP so that they will make full use of it. All supervisory staff will be trained as needed in the appropriate ways of dealing with and referring employees to EAP. All employees will be invited to an orientation.  Trainings can be customized at request of customer.
<b>Case Management (Intensive)</b>	Master's Degree	This category of service includes individuals who may require significant assistance to resume a healthy level of functioning. Client may also be receiving basic case management. This level is designed for clients who are in crisis or urgent need of services. Personal contact is made on a frequent basis. Contact is made to ensure progress and response to need for services, interventions or referrals.
<b>Case Management (Basic)</b>	Bachelor's degree with two years experience	Client coordination to ensure quality cost effective health care, serving as client liaison between representatives, family, client, physician, and other providers. This service can encompass any activity and follow up needed in order to successfully move the client toward their goal.



# *The Right Solution Counseling Services*

<b>Individual Psychotherapy – Mental Health Counseling Services</b>	Master’s Degree/Two years of experience. Appropriate current state license required.	Individual sessions are designed to develop a therapeutic relationship with clients to improve level of functioning and coping with emotional, behavioral, and or mental distress. Additionally, issues related to trauma from sexual abuse, mood or affective disorders and difficulty adjusting to normalized situations.
<b>Intake/Assessment</b>	Master’s Degree/Two years of experience. Appropriate current state license required.	This assessment is designed to assess client current level of functioning and aid in developing a treatment plan to resolve emotional, behavioral and/or mental distress. Additionally, issues related to trauma from sexual abuse, mood disorders, affective disorders and difficulty adjusting to normalized situations. Formal assessments may be appropriate as regulated by local regulations. Assessment will include a complete psychosocial history including family of origin, prior treatment and diagnosis. Results will drive the treatment plan.
<b>Family or Couple Psychotherapy</b>	Master’s Degree/Two years of experience. Appropriate current state license required.	Family or couple’s therapy is designed to address issues within the dynamics of the family and may include but not limited to parenting issues, children’s behavioral problems, and difficulty in adjusting to divorce, trauma, sexual abuse, blended family or infidelity.
<b>Substance Abuse Assessment</b>	Appropriate current state license or certification required to provide substance abuse counseling services.	This assessment evaluates the individual’s level of addiction or habituation and the level of problem associated with the associated substance. Results will drive the treatment plan.



# *The Right Solution Counseling Services*

<b>Substance Abuse Counseling - Individual</b>	Appropriate current state license or certification required to provide substance abuse counseling services.	This service is specifically focused on assisting an individual identify a problem with drugs or alcohol exists. Develop a treatment plan that will address the cessation of the maladaptive behavior and cognition. Develop more appropriate and effective behaviors and thought patterns.
<b>Substance Abuse Group Psychotherapy</b>	Appropriate current state license or certification required to provide substance abuse counseling services.	As an alternative to individual counseling or in conjunction with, group therapy uses the group dynamics to facilitate change and incorporate more effective and healthier coping skills.

**Basic EAP Program – 3 session model**

The Right Solution, Inc. provides comprehensive employee assistance programs that covers both employees and their family members.

Below is the cost per employee per month.

Program can be customized to meet customer needs.

1- 4,999	\$1.23
5,000 – 9,999	\$1.20
10,000 – 14,999	\$1.17
15,000 - +	\$1.13

*Pricing includes IFF and GSA discount of 4%*

Employees and each of their family members are entitled to the contracted number of sessions each year.

Services included are:

- ✓ Face to face or telephone (based on contract and/or client preference) assessment, short term counseling, referral and follow up for alcohol and drug problems, work related difficulties, marriage and family issues, emotional and psychological problems, and other personal concerns that may affect employee well-being and job performance.
- ✓ Counseling offices located convenient to employees
- ✓ 24 hour per day, 7 day per week, toll free access to mental health professionals

The Right Solution, Inc. offers an extensive on-line EAP, Work/Life, Wellness and Training services called 'Solution Finder'. Employees and Supervisors may easily obtain support and tools, community resources, learn new skills and conduct self-guided assessments. This is a confidential service and is included with EAP contracts offered by The Right Solution, Inc. Content is regularly updated and live monthly webinars are offered on a wide variety of topics. This confidential service is available on an unlimited basis, 24 hours per day.

**Included resources:**

- Legal/Financial on-line resource library. Provides information on numerous legal and financial matters. Includes a legal document library that provides commonly used legal documents.
- Behavioral health online library. This service provides practical information to help with relationships, stress, depression, job issues, parenting, addictive disorders, wellness and many other topics.
- Wellness information. Provides valuable health and wellness information and resources.
- Health information. Provides tools and information to help start the journey to a healthier life.

**Training:**

- Internet based employee orientations, Team building and supervisory trainings. Monthly live webinar series with archives of previous trainings.
  - o Sample list of topics:
    - Personal/professional growth: Conflict management
    - Work/life balance
    - Retirement planning
    - Stress management and relaxation

**Promotional materials:**

- EAP posters and wallet cards, monthly email newsletters, flyers



SIN(S) PROPOSE (ONE PER SERVICE)	SERVICE(S) PROPOSED (E.G. JOB TITLE/TASK)	UNIT OF ISSUE (E.G. HOUR, TASK, SQ FT)	PRICE OFFERED TO GSA	Quantity/Volume discount
595 28	Trainings	Hour	\$203.11	25+ referrals per 12 months get an additional 1%
595 28	Case Management (Intensive)	Hour	\$72.54	25+ referrals per 12 months get an additional 1%
595 28	Case Management (Basic)	Hour	\$62.87	25+ referrals per 12 months get an additional 1%
595 28	Individual Psychotherapy/Counseling	Hour	\$96.73	25+ referrals per 12 months get an additional 1%
595 28	Family or Couple Psychotherapy/Counseling	Hour	\$96.73	25+ referrals per 12 months get an additional 1%
595 28	Group Psychotherapy/Counseling	per participant per group	\$19.35	25+ referrals per 12 months get an additional 1%
595 28	Intake/Assessment	Hour	\$145.09	25+ referrals per 12 months get an additional 1%
595 28	Substance Abuse Assessment	Hour	\$145.09	25+ referrals per 12 months get an additional 1%
595 28	Substance Abuse Counseling - Individual	Hour	\$96.73	25+ referrals per 12 months get an additional 1%
595 28	Substance Abuse Group Psychotherapy/Counseling	per participant per group	\$19.35	25+ referrals per 12 months get an additional 1%