



GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*TM, a menu-driven database system. The Internet address for GSA *Advantage!*TM is <http://www.gsaadvantage.gov/>

Schedule for Human Resource General Support Services

FSC Group: 738X

FSC Class: R799

Contract No.: GS-02F-0157T

Special Item No.: 595-21; 595-21RC; 595-27; 595-27RC

Contract Period: 9-11-2007 through 9-10-2017

Prices Effective September 11, 2012

Price List Current through Modification POS-016 dated 09/09/2015

Contact Information: Fulcrum IT Services, LLC
5870 Trinity Parkway, Suite 400
Centreville, VA 20120

Business Size: Large Business

Telephone: (703) 543-2900

Fax Number: (703) 543-2914

Website: www.fulcrumco.com

E-mail: Contracts@FulcrumCo.com

Contract Administration: Kelly Bower



CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN 595-21	Review and Integration	Page 5
	a. Change Management	
	b. Organizational and Operational Assessments	
SIN 595-21	Personnel Actions	Page 5
	a. Performance Appraisals	
SIN 595-21	Employee Relations	Page 6
SIN 595-21	Position Classification	Page 6
SIN 595-21	Planning	Page 6
	a. Program Evaluation	
	b. Project Management	
	c. Organizational/Operational Assessments	
SIN 595-21	Training and Development	Page 7
SIN 595-27	Pre-Employment Background Investigations	Page 14

1b. See pages 8 and 15 for hourly rates.

1c. See pages 9 and 16 for list of labor category descriptions.

2. Maximum Order Limitation: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery area): F.O.B Domestic Only

5. Point(s) of production: Same as company address

6. Discounts: Government Net Prices (discounts already deducted). See prices attached.

7. Quantity Discounts: None offered.

8. Prompt payment terms: None. Net 30 Days.

9a. Notification that Government purchase cards are accepted up to the micropurchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: Contact Contractor.

10. Foreign items: None

11a. Time of delivery: Specified on the Task Order



11b. Expedited Delivery: Contact Contractor

11c. Overnight and 2-day Delivery: Contact Contractor

11d. Urgent Requirements: Contact Contractor

12. F.O.B. Point(s): Destination

13a. Ordering Address(es): Same as company address

13b. Ordering Procedures: For Supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es): Same as Contractor

15. Warranty Provisions: Contractors' Standard Commercial Warranty

16. Export packing Charges (if applicable): N/A

17. Terms and Conditions of Government Purchase card acceptance (if applicable): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from prices lists (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.



25. Data Universal Number: 048382386

26. Notification regarding registration in System for Award Management: Registered



Fulcrum IT Services, LLC Commercial Price List

Contract No. GS-02F-0157T

Fulcrum IT Services, LLC HR Services Price List

SINs 595-21; 595-21RC

LABOR CATEGORY TITLE	Hourly Rates
Program Director I	\$169.30
Program Director II	\$138.75
Program Manager	\$129.90
Senior Technical Staff I	\$127.80
Senior Technical Staff II	\$119.52
Senior Technical Staff III	\$101.33
Consultant	\$120.00
Change Management Specialist	\$200.00
Analyst	\$81.00
Administrator	\$90.45
Technical Support	\$51.30
Trainer	\$92.95



SIN 595-21 - HR SERVICES LABOR CATEGORY DESCRIPTIONS

Introduction

These general labor categories apply to the service areas for SIN 595-21 (Human Resources General Support Services). Each labor category includes the applicable general duties and requirements. Actual duties and requirements for specific labor categories may be modified based on mutual agreement by the parties to complete the specific task assignment required.

Organization

Each labor category includes the following:

- Position Title
- Duties/functional responsibilities (see Introductory note, above)
- Minimum position requirements (see Introductory note, above)

Where a single labor category has multiple levels (Program Director and Senior Technical Staff), the duties/functional requirements generally apply to all levels within the labor category. Varying minimum requirements are noted.

Program Director

Duties:

- Plans, organizes, and manages resources to accomplish client requirements
- Coordinates resources as needed to support client initiatives
- Provides senior level management in coordination of activities involving communication with agency executives and senior level managers and with other stakeholders as appropriate
- Provides senior level advice and counsel to address complex human resource strategic and tactical issues as appropriate to design and develop methodologies or provide thought leadership in a specific subject matter area
- Assesses and proposes policy changes to support client initiatives
- Provides leadership in meetings, strategy sessions, and other appropriate venues in matters related to client initiatives

Requirements:

- Undergraduate degree in appropriate related discipline
- Professional license (if applicable) preferred but not required
- Directly applicable professional experience
- **Program Director I:** 10 years of senior level experience in Government or industry with graduate degree or specialized certification; or 15 years of experience with college degree



SIN 595-27 Pre-Employment Background Investigations

Description of Services Offered and How it Supports Pre-Employment Services:

Fulcrum IT Services, LLC provides background investigation and adjudicative services to Federal clients. We provide personnel who conduct investigations to assist Federal government staff in making suitability and/or trustworthiness security determinations for agency personnel, contractors, law enforcement officials, task force members and others as deemed necessary. Our employees conduct investigations to ensure compliance with strict policy regulations regarding the awarding of security clearances.

Fulcrum IT Services, LLC personnel have experience with background investigations, ensuring completion of all investigative components. This process includes interviewing applicant colleagues, neighbors, friends, professors, former and current spouses, law enforcement officials and Federal government officials to obtain and verify facts regarding individuals who were to serve in a position of Public Trust or National Security. Fulcrum employees examine employment, rental, education, divorce, legal, financial, medical and internal affairs records of subjects under investigation and identify and explore questionable issues.

In the process of facilitating the security process, Fulcrum employees prepare accurate, concise and understandable summary findings of potentially disqualifying issues contained in each case file. Our employees make security determinations applying the Adjudicative Guidelines per Executive Orders. Fulcrum has participated in the creation and design of expanded internal security program and recommended decisions and process improvement to the client Security Programs Managers (SPMs) regarding adjudications in security clearance matters, both case-specific and general. We prepare final reports of investigation for single scope background investigation (SSBI), single scope background investigation-periodic review (SSBI-PR), limited background investigation (LBI), background investigations (BI) and national agency check with local agency and credit check (NACLCL) cases.

All of our investigation and adjudication employees hold the appropriate security clearance level as required by our Federal clients including those with Top Secret clearance with special compartmentalized information (SCI).



Fulcrum IT Services, LLC Commercial Price List

Contract No. GS-02F-0157T

Fulcrum IT Services, LLC HR Services Price List

SIN 595-27, SIN 595-27RC

LABOR CATEGORY TITLE	Hourly Rates
Program Director I	\$169.30
Program Director II	\$138.75
Program Manager	\$129.90
Senior Technical Staff I	\$127.80
Senior Technical Staff II	\$119.52
Senior Technical Staff III	\$101.33
Analyst	\$81.00
Technical Support	\$51.30
Trainer	\$92.95



SIN 595-27 - PRE-EMPLOYMENT BACKGROUND INVESTIGATIONS LABOR CATEGORY DESCRIPTIONS

Introduction

These general labor categories apply to the service areas for SIN 595-27 (Pre-Employment Background Investigations). Each labor category includes the applicable general duties and requirements. Actual duties and requirements for specific labor categories may be modified based on mutual agreement by the parties to complete the specific task assignment required.

Organization

Each labor category includes the following:

- Position Title
- Duties/functional responsibilities (see Introductory note, above)
- Minimum position requirements (see Introductory note, above)

Where a single labor category has multiple levels (Program Director and Senior Technical Staff), the duties/functional requirements generally apply to all levels within the labor category. Varying minimum requirements are noted.

Program Director

Duties:

- Plans, organizes, and manages resources to accomplish client requirements
- Coordinates resources as needed to support client initiatives
- Provides senior level management in coordination of activities involving communication with agency executives and senior level managers and with other stakeholders as appropriate
- Provides senior level advice and counsel to address complex personnel security and adjudicative strategic and tactical issues as appropriate to design and develop methodologies or provide thought leadership in a specific subject matter area
- Assesses and proposes policy changes to support client initiatives
- Provides leadership in meetings, strategy sessions, and other appropriate venues in matters related to client initiatives

Requirements:

- Undergraduate degree in appropriate related discipline
- Professional license (if applicable) preferred but not required
- Directly applicable professional experience
- **Program Director I:** 10 years of senior level experience in Government or industry with graduate degree or specialized certification; or 15 years of experience with college degree

