

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system.

The INTERNET address GSA *Advantage!* is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

Schedule Title: Mission Oriented Business Integrated Services (MOBIS) 874

Contract number: GS-02F-0160N

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contract period: 07/11/08 thru 07/09/2013

Contractor's name, address, and phone number (include toll-free and FAX number, if applicable):

Interlink Consulting Services, Inc.

1712 Breakers West Boulevard

West Palm Beach, FL 33411

561-792-0453

(Fax: ) 561-792-9375

Contractor's Internet address/web site where schedule information can be found (as applicable):

[www.interlinkconsulting.com](http://www.interlinkconsulting.com)

Contract administration source (if different from preceding entry):

Dr. Thomas Connell

Business size: Small Business, Service Disabled Veteran-Owned Business

Customer Information:

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s): 874-4 Instructor Led Training
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/ dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: \$2499
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item:  
  
Research and Development (R&D) billed at \$250 per hour.
2. Maximum order: \$1,000,000
3. Minimum order: \$100.00
4. Geographic coverage (delivery area):  
  
CONUS
5. Point(s) of production (city, county, and State or foreign country):  
  
Interlink Consulting Services, Inc.  
  
1712 Breakers West Boulevard  
  
West Palm Beach, FL 33411
6. Discount from list prices or statement of net price: Prices are Net.
7. Quantity discounts:  
  
None
8. Prompt payment terms:  
  
Net 30 Days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold:  
  
We accept government credit cards for all purchases at or below the micro-purchase threshold.

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:
- We accept government credit cards for all purchases above the micro-purchase threshold.
10. Foreign items (list items by country of origin):
- N/A
- 11a. Time of delivery. (Contractor insert number of days.):
- 30 days after receipt of order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery:
- All training programs are available for expedited delivery.
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:
- N/A
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery:
- N/A
12. F.O.B. point(s): Destination
- 13a. Ordering address(es):
- Interlink Consulting Services, Inc.
- 1712 Breakers West Boulevard
- West Palm Beach, FL 33411
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA / FSS Schedule homepage ([fss.gsa.gov/schedules](https://fss.gsa.gov/schedules)). Contactor is to simply include this statement as Item 13b:
14. Payment address(es):
- Interlink Consulting Services, Inc.
- 1712 Breakers West Boulevard

West Palm Beach, FL 33411

15. Warranty provision: N / A
16. Export packing charges, if applicable: N / A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): N / A
18. Terms and conditions of rental, maintenance, and repair (if applicable): N / A
19. Terms and conditions of installation (if applicable): N / A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N / A
- 20a. Terms and conditions for any other services (if applicable): N / A
21. List of service and distribution points (if applicable): N / A
22. List of participating dealers (if applicable): N / A
23. Preventive maintenance (if applicable): N / A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N / A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/): N / A
25. Data Universal Number System (DUNS) number: 927618413
26. Notification regarding registration in Central Contractor Registration (CCR) database:

Yes

## 7/11/2008 GSA PRICE LIST

Course Name	# Of Days	GSA Price
Cross Cultural Communications & Regional Orientation – CCC500	5	\$34,000
Cross Cultural Communications & Regional Orientation – CCC400	4	\$27,200
Cross Cultural Communications		

& Regional Orientation – CCC300	3	\$20,400
Cross Cultural Communications		
& Regional Orientation – CCC200	2	\$13,600
Cross Cultural Communications		
& Regional Orientation – CCC100	1	\$6,800
American Cultural Training – AC-200	2	\$4,998
American Cultural Training – AC-100	1	\$2,499
Culture, Religion, Radicalized Islam		
CRRI-200	2	\$13,600
Deep Focus Afghanistan – AC-200	2	\$13,600
Deep Focus Afghanistan – AC-100	1	\$6,800
Level I Terrorism Awareness-		
Personal Travel Security – TA400	4	\$27,200
Level II Terrorism Awareness-		
Personal Travel Security – TA300	3	\$24,400
Specialized Research and Training	Per Hour	\$250

## DETAILED COURSE DESCRIPTIONS:

### CCC-500, 400, 300, 200, 100 – CROSS CULTURAL COMMUNICATIONS TRAINING

**CCC-500:** A 5-Day Cross Cultural Communications Program focusing on Latin America, NE, SE, SW Asia, The Middle East, Sub Sahara Africa/Gulf of Guinea, Eastern Europe, Deep-Focus Afghanistan, and in this example, Terrorism Awareness, Personal Travel Security. ***This is only an example of our popular 5-Day program.*** Any region of the world may be substituted in this lineup, i.e., instead of Eastern Europe, the client may specify Spain, or Central America, or, instead of the Deep Focus Afghanistan component we could provide a full day of Terrorism/Travel Security that includes a presentation by one of our several terrorist act victims – or add some *other* regional instruction. The content of your program is driven *entirely* by your training and organizational needs. This applies to all Cross Cultural Communications programs we offer.

These programs are a powerful, information-packed program utilizing some of our country's finest minds who specialize in different a particular region's cultures.

Interlink Consulting Services, Inc. (ICS) provides powerful, world-class training programs uniquely designed for each requesting client. For instance, a 5-Day program could cover as many as *eight different regions* or we could devote the entire week to one region! Likewise, if the client organization could only devote time for a 3-Day program (CCC-300) we could easily provide in-depth cultural and regional orientation for as many as many as five regions. Below are prices and descriptions for our Cross Cultural/Regional Orientation programs covering one to five training days.

### CCC-500, 400, 300, 200, 100 – CROSS CULTURAL COMMUNICATIONS TRAINING

Course Description	GSA Price	# Of Days
CCC--500	\$34,000	5
CCC--400	\$27,200	4
CCC--300	\$20,400	3
CCC--200	\$13,600	2
CCC--100	\$6,800	1

**GSA daily price:** \$6800

Minimum Class Size: 15

Maximum Class Size: NO LIMIT

CCC-400 is a 4-Day version of the 5-Day program above, the content of which is entirely dependent on the requestor's training requirements.

CCC-300 is a 3-Day version of the 5-Day program above, the content of which is entirely dependent on the requestor's training requirements.

CCC-200 is a 2-Day version of the 5-Day program above, the content of which is entirely dependent on the requestor's training requirements.

CCC-100 is a 1-Day version of the 5-Day program above, the content of which is entirely dependent on the requestor's training requirements.

## **AC-200 – A Two Day Program**

### **FOR IMSOs ONLY -- UNDERSTANDING THE NORTH JAMERICAN CULTURE**

This training program is designed specifically for the International Military Student – Conventional or Special Forces --, non-US government visitors, and/or Executive Level-Flag Rank Equivalent International Visitors.

DOD's IMSO offices are the most dynamic international environments in the world. International representatives from virtually every country on the planet -- *along with their own cultural baggage* -- descend on these offices where they undergo specific mission training for, often, several months. Reconciling contrasting cultural issues frequently presents enormous difficulties for the international -- particularly when family members accompany them to the US. This can lead to poor student performance, discipline problems, etc., forming a series of additional problems that inhibit the learning process and often leading to training failure.

American culture is more than a discussion on holidays, food, or music. The gamut of American Culture subject areas are covered here -- particularly American Cultural DNA - - that invisible strand of the North American's shared history, heritage and language resulting in our "world view" -- and how the international can use this to their advantage. Other areas include practical day-to-day, instruction regarding on and off-job cultural expectations, pets, visiting, professional assumptions, gift giving, friendly behavior vs. sexual harassment, their stereotypes of the Americans and our stereotypes of them *and more* are all explained.

Often, this training program eliminates literally *generations* of misunderstandings carried by your internationals. Moreover, the enjoyable, culturally safe program brings out

questions on those troublesome areas with which your internationals struggle -- *but never mention to you*. IMSO offices who employ this training are delighted with the results as it allows the international to focus on their training or mission free of cross cultural obstacles and distractions.

## **FOR IMSOS ONLY! Understanding the American Culture**

<b>Course Description</b>	<b>GSA Price</b>	<b># Of Days</b>
AC200	\$4998	2
AC100	\$2499	1

**GSA daily price:** \$2499

Minimum Class Size: 10

Maximum Class Size: NO LIMIT

## **CRRI – 200 Culture, Religion, and Radicalized Islam**

The beginning instructional *entrée* focuses on “Cultural Programming” of Americans and other cultures and the impact of this different programming on day-to-day interaction between North Americans and Muslims. This training is of great benefit for not only those with limited Cross-Cultural or Islamic Knowledge but also those well-traveled organizational “veterans.” This is an excellent initial orientation and powerfully complimented by the subsequent, tightly focused, regional, religious, cultural and instructional analysis provided by a team of our internationally recognized Middle East authorities.

Recognizing US-Arab cultural differences provides a foundation for successful interactive behavior and interpreting indigenous personnel actions. By understanding the contrasting US-Arab World cultural elements, you move to a more culturally competent position -- very different than the “*Deal With It*” phenomena. This, when organizations spend hundreds of thousands of dollars ensuring personnel technical expertise but expect them to be *Cross-Culturally fluent* regardless of where they are deployed -- be it either Iraq, Saudi Arabia, Egypt, Afghanistan, Qatar, Kuwait,.....or Texas.

The radical Muslims do not see a clash of civilizations such as offered up by Huntington’s work of the same name. They see the clash as an inevitable process – one that they are commanded by God to prosecute or, as expressed by a famous Islamist, “Islam *has* to deliver blows at the political forces that make men the slaves of something that is not Allah.” In the rubble of the World Trade Center, we find one such blow in the clash of civilizations. War has come to the US, whether we would have it so or not.



This seminar training presentation covers the gamut of relevant cultural, Islamic, political issues. If time allows, an extensive Q/A session wraps up this very enjoyable event.

## **CRRI200 – A Two Day Program**

### **Culture, Religion, & Radicalized Islam**

<b>Course Description</b>	<b>GSA Price</b>	<b># Of Days</b>
CRRI--200	\$13,600	2

**GSA daily price:** \$6800

Minimum Class Size: 20

Maximum Class Size: NO LIMIT

## **AFG200 – DEEP FOCUS AFGHANISTAN**

Welcome to a National Catastrophe: Afghanistan. What else could you call this? After 25 years of war resulting in 2 million dead and 8 million refugees, Afghanistan is a country that is largely controlled by al Qaeda, warlords, and thugs with strong cross border support from neighboring countries, and whose only dependable export is poppy/heroin?

One of the ICS trainers comments in this program that most Americans simply don't have the mental tools to grasp the enormity of the Afghan "situation." He uses New Orleans as an example; imagine the New Orleans damage of Hurricane Katrina – *but on a national scale*. Now imagine this to be the national state of affairs for over 25 years and you can begin to understand the breadth and scope of this country where a majority of the population does *not even know the country exists*.

This fascinating program focuses on the issues of national security, state building, democratization, US-Arab interpersonal relationship development, and political economies of the regions. This program is not a mind-numbing political analysis of Afghanistan. Rather it is a 2-Day in-depth exploration of the complicated cultural, religious, and political tapestry impacting Americans at every level of involvement with Afghans. This program reveals areas of consideration of which most westerners have never dealt. It is a no-nonsense, non-agendized training program that will raise your

personnel and staff's level of understanding to a level never before achieved.

## **AFG200 – DEEP FOCUS AFGHANISTAN**

<b>Course Description</b>	<b>GSA Price</b>	<b># Of Days</b>
AFG200	\$13,600	2
AFG100	\$6800	1

**GSA daily price:** \$6800

Minimum Class Size: 15

Maximum Class Size: NO LIMIT

## **TA-400 – TERRORISM AWARENESS-PERSONAL TRAVEL SECURITY (LEVEL 1)**

This Level I seminar provides tremendous amount of knowledge for those organizations with a large traveling component. This seminar promotes confidence for the traveler though application of knowledge to minimize and help manage the threat in across the medium-high threat environment. Attendees learn about regional threats such as Terrorism in Europe, The Asia Threat, The Middle East, and, Latin America. Your traveling personnel need to know where the threat is and how to minimize risk in their travels.

This seminar covers the history of terrorism, the psychology of terrorism, terrorist groups, their capabilities and locations, threat familiarization, motives, organization and objectives, myths and realities, terrorist operations and what to expect if a catastrophic weapons of mass destruction attack occurs at or near your place of business, suggestions for the organization, etc.

Across the week attendees learn about personal threat recognition, route analysis, detecting terrorist surveillance, reporting suspicious activity, domestic terrorism, suicide bombers, booby traps that make you kill yourself, and other life saving training areas such as airport behavior and developing a watchful attitude of others, where not to congregate, and hotel security.

Case Studies of bombings, kidnappings and assassination analyses are included to assist the attendees' learning. If time permits, we can include victims in the training program. They provide the very real human side to this training; kidnap victims, bombing victims, and hijacked victims—even one that was executed and left for dead. Their stories of recognizing the signs of impending trouble, what they did at the time of the incident, and the short and long term ramifications of their experiences provide a perfect end to this informative instructional experience.

## **TA-400 Terrorism Awareness-Personal Travel Security (Level 1)**

<b>Course Description</b>	<b>GSA Price</b>	<b># Of Days</b>
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TA-400 Course	\$27,200	4
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**GSA Daily Price:** \$6,800

Minimum Class Size: 15

Maximum Class Size: NO LIMIT

## **TA-2-300– CLASSROOM & OVERT EXERCISE TRAINING PROGRAM**

Across this 3-Day seminar in-depth discussion and advanced strategies are presented regarding personal threat recognition, route analysis, public behavior, detecting terrorist surveillance, vehicle inspection, booby traps that make you kill yourself, and other life saving training areas such as developing a watchful attitude of others, where not to congregate, and hotel security. Case Studies and Analysis of bombings, kidnappings and assassinations are included to assist the attendees' learning.

Then, attendees must immediately *apply* this knowledge during their training experience as we literally place the students at the center of the learning experience. How? With our “bad guys” -- trained counter terrorism instructors -- that move the training from the classroom to the hotel, restaurant, etc. Specialized activities include (but are not limited to) trying to get into the student's hotel room, placing bogus bombs/devices in their cars, bogus package bombs left at the hotel desk for them, using various ruses to get information from them, trying to maneuver them into “choke points” at the mall, ...and a classroom presentation of last night's video taping of the “bad guy” pretending to be a room service hotel employee who delivers a meal “compliments of the management” which is actually a realistic looking fake bomb or kidnapping ruse.

Other hotel room invasions are much easier with our trainer greeting your attendee at the hotel door and handing him/her a card with “You’ve just been shot” or “You’ve just been kidnapped” printed on it.

This training moves the student from a “listening to a talking head” experience to becoming an active participant in the training/learning experience. They also have homework. This assignment culminates in their presentation of findings regarding potential threat areas, alternate travel routes, egress opportunities, and several other issues relevant to their well-being. This is a very powerful learning experience; drastically raising awareness and altering how most Americans think and behave when working or traveling in a high-threat environment. These graduates are enthused and confident with their new knowledge. Most importantly, they now feel much better prepared for their out-of-US assignment. And, that’s what you want for your personnel, isn’t it?

### **TA-2-300 A 3 Day Classroom – Overt Terrorism Exercise Training Program**

<b>Course Description</b>	<b>GSA Price</b>	<b># Of Days</b>
TA2-300 Course	\$24,400	3
<b>GSA daily price:</b>	<b>\$8,133</b>	

Minimum Class Size: 10

Maximum Class Size: 20; Cost per student over maximum: \$1000

### **RD--1-100 RESEARCH AND DEVELOPMENT**

Interlink Consulting Services authorities are available for specific, independent research projects, research/ findings reports, and training.

	<b>GSA Price</b>
GSA price per hour:	\$250 per hour

GS-02F-0160N INTERLINK CONSULTING SERVICES, INC. INTERLINK CONSULTING SERVICES, INC. INTERLINK CONSULTING SERVICES, INC. s//d/w 874-4 INSTRUCTOR LED TRAINING, WEB BASED TRAINING & EDUCATIONAL COURSES, COURSE DEVELOPMENT & TEST ADMINISTRATION.