ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
DVDCONV60	19-100	DVD CONVERSION WITH AUTO PLAY 60 MIN	$ 35.25	9%	$ 32.08	13%	$ 30.90	destination	USA
DVDCONV120	19-100	DVD CONVERSION WITH AUTO PLAY UP TO 120 MIN	$ 70.25	9%	$ 63.93	13%	$ 61.58	destination	USA
DVDCONV10	19-100	DVD CONVERSION WITH UP TO 10 CHAPTER POINTS	$ 150.25	9%	$ 136.73	13%	$131.70	destination	USA
DVDPAL60	19-100	DVD CONVERSION PAL FORMAT 60 MIN	$ 250.25	9%	$ 227.73	13%	$219.35	destination	USA
DVDPAL120	19-100	DVD CONVERSION PAL FORMAT UP TO 120 MIN	$ 450.25	9%	$ 409.73	13%	$394.66	destination	USA
DVDAUTH	19-100	DVD AUTHORING	CALL FOR QUOTE						
DVD-R1	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 35.25	9%	$ 32.08	13%	$ 30.90	destination	USA
DVD-R2_4	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 20.25	9%	$ 18.43	13%	$ 17.75	destination	USA
DVD-R5_9	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 10.25	9%	$ 9.33	13%	$ 8.98	destination	USA
DVD-R10_24	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 8.25	9%	$ 7.51	13%	$ 7.23	destination	USA
DVD-R25_49	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 5.25	9%	$ 4.78	13%	$ 4.60	destination	USA
DVD-R50_99	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 4.25	9%	$ 3.87	13%	$ 3.73	destination	USA
DVD-R100_199	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 2.75	9%	$ 2.50	13%	$ 2.41	destination	USA
DVD-R200_499	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 2.25	9%	$ 2.05	13%	$ 1.97	destination	USA
DVD-R500_999	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 1.74	9%	$ 1.58	13%	$ 1.53	destination	USA
DVD-R1000+	19-100	DVD-R Duplication - Black, Blue or Red Imprint	$ 1.24	9%	$ 1.13	13%	$ 1.09	destination	USA
		3-5 Day turnaround							
		0-2 Day turn	CALL FOR QUOTE						
DVD5_500	19-100	DVD 5 in Bulk-Includes Film charges	$ 2.00	9%	$ 1.82	13%	$ 1.75	destination	USA
DVD5_1000	19-100	DVD 5 in Bulk-Includes Film charges	$ 1.24	9%	$ 1.13	13%	$ 1.09	destination	USA
DVD5_2500	19-100	DVD 5 in Bulk-Includes Film charges	$ 1.20	9%	$ 1.09	13%	$ 1.05	destination	USA
DVD5_5000	19-100	DVD 5 in Bulk-Includes Film charges	$ 1.15	9%	$ 1.05	13%	$ 1.01	destination	USA
DVD5_10,000	19-100	DVD 5 in Bulk-Includes Film charges	$ 1.05	9%	$ 0.96	13%	$ 0.92	destination	USA
		10-12 day turnaround							
DVD9_500	19-100	DVD 9 * in Bulk + Film charges	$ 3.75	9%	$ 3.41	13%	$ 3.29	destination	USA
DVD9_1000	19-100	DVD 9 * in Bulk + Film charges	$ 2.00	9%	$ 1.82	13%	$ 1.75	destination	USA
DVD9_2500	19-100	DVD 9 * in Bulk + Film charges	$ 1.75	9%	$ 1.59	13%	$ 1.53	destination	USA
DVD9_5000+	19-100	DVD 9 * in Bulk + Film charges	$ 1.50	9%	$ 1.37	13%	$ 1.31	destination	USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT (%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
CD-R1	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 35.25	9%	$ 32.08	13%	$30.90	destination	USA
CD-R2_4	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 18.25	9%	$ 16.61	13%	$16.00	destination	USA
CD-R5_9	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 12.25	9%	$ 11.15	13%	$10.74	destination	USA
CD-R10_24	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 5.25	9%	$ 4.78	13%	$ 4.60	destination	USA
CD-R25_49	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 3.25	9%	$ 2.96	13%	$ 2.85	destination	USA
CD-R50_99	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 2.25	9%	$ 2.05	13%	$ 1.97	destination	USA
CD-R100_199	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 1.75	9%	$ 1.59	13%	$ 1.53	destination	USA
CD-R200_499	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 1.50	9%	$ 1.37	13%	$ 1.31	destination	USA
CD-R500_999	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 1.25	9%	$ 1.14	13%	$ 1.10	destination	USA
CD-R1000+	19-100	CD-R Duplication - Black, Blue or Red Imprint	$ 1.15	9%	$ 1.05	13%	$ 1.01	destination	USA
		Standard 2-5 Day Turn Time							
DVDLBL	19-100	Color Labels for Duplicated Disc	$ 0.50	9%	$ 0.46	13%	$ 0.44	destination	USA
CD1000-24991C	19-100	1 COLOR	$ 1.00	9%	$ 0.91	13%	$ 0.88	destination	USA
CD1000-24992C	19-100	2 COLOR	$ 1.02	9%	$ 0.93	13%	$ 0.89	destination	USA
CD1000-24993C	19-100	3 COLOR	$ 1.04	9%	$ 0.95	13%	$ 0.91	destination	USA
CD1000-24994C	19-100	4 COLOR	$ 1.05	9%	$ 0.96	13%	$ 0.92	destination	USA
CD2500-49991C	19-100	1 COLOR	$ 0.80	9%	$ 0.73	13%	$ 0.70	destination	USA
CD2500-49992C	19-100	2 COLOR	$ 0.81	9%	$ 0.74	13%	$ 0.71	destination	USA
CD2500-49993C	19-100	3 COLOR	$ 0.82	9%	$ 0.75	13%	$ 0.72	destination	USA
CD2500-49994C	19-100	4 COLOR	$ 0.83	9%	$ 0.76	13%	$ 0.73	destination	USA
CD5000-99991C	19-100	1 COLOR	$ 0.75	9%	$ 0.68	13%	$ 0.66	destination	USA
CD5000-99992C	19-100	2 COLOR	$ 0.76	9%	$ 0.69	13%	$ 0.67	destination	USA
CD5000-99993C	19-100	3 COLOR	$ 0.77	9%	$ 0.70	13%	$ 0.67	destination	USA
CD5000-99994C	19-100	4 COLOR	$ 0.78	9%	$ 0.71	13%	$ 0.68	destination	USA
CD10000-249991C	19-100	1 COLOR	$ 0.70	9%	$ 0.64	13%	$ 0.61	destination	USA
CD10000-249992C	19-100	2 COLOR	$ 0.72	9%	$ 0.66	13%	$ 0.63	destination	USA
CD10000-249993C	19-100	3 COLOR	$ 0.74	9%	$ 0.67	13%	$ 0.65	destination	USA
CD10000-249994C	19-100	4 COLOR	$ 0.75	9%	$ 0.68	13%	$ 0.66	destination	USA
CD25000-499991C	19-100	1 COLOR	Quote						USA
CD25000-499992C	19-100	2 COLOR	Quote						USA
CD25000-499993C	19-100	3 COLOR	Quote						USA
CD25000-499994C	19-100	4 COLOR	Quote						USA
CD500001C	19-100	1 COLOR	Quote						USA
CD500002C	19-100	2 COLOR	Quote						USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT (%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
CD500003C	19-100	3 COLOR	Quote						USA
CD500004C	19-100	4 COLOR	Quote						USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
BSPSPOT1-4	19-100	NTSC Betacam SP- SPOT LENGTH	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BSPSPOT5-24	19-100	NTSC Betacam SP- SPOT LENGTH	$ 25.20	9%	$ 22.93	13%	$ 22.09	destination	USA
BSPSPOT25-49	19-100	NTSC Betacam SP- SPOT LENGTH	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
BSPSPOT50-100	19-100	NTSC Betacam SP- SPOT LENGTH	$ 15.20	9%	$ 13.83	13%	$ 13.32	destination	USA
BSPSPOT101+	19-100	NTSC Betacam SP- SPOT LENGTH	$ 9.20	9%	$ 8.37	13%	$ 8.06	destination	USA
BSP51-4	19-100	NTSC Betacam SP- 5 MINUTES	$ 40.20	9%	$ 36.58	13%	$ 35.24	destination	USA
BSP55-24	19-100	NTSC Betacam SP- 5 MINUTES	$ 30.20	9%	$ 27.48	13%	$ 26.47	destination	USA
BSP525-49	19-100	NTSC Betacam SP- 5 MINUTES	$ 25.20	9%	$ 22.93	13%	$ 22.09	destination	USA
BSP550-100	19-100	NTSC Betacam SP- 5 MINUTES	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
BSP5101+	19-100	NTSC Betacam SP- 5 MINUTES	$ 11.20	9%	$ 10.19	13%	$ 9.82	destination	USA
BSP101-4	19-100	NTSC Betacam SP- 10 MINUTES	$ 43.20	9%	$ 39.31	13%	$ 37.87	destination	USA
BSP105-24	19-100	NTSC Betacam SP- 10 MINUTES	$ 33.20	9%	$ 30.21	13%	$ 29.10	destination	USA
BSP1025-49	19-100	NTSC Betacam SP- 10 MINUTES	$ 28.20	9%	$ 25.66	13%	$ 24.72	destination	USA
BSP1050-100	19-100	NTSC Betacam SP- 10 MINUTES	$ 23.20	9%	$ 21.11	13%	$ 20.34	destination	USA
BSP10101+	19-100	NTSC Betacam SP- 10 MINUTES	$ 19.20	9%	$ 17.47	13%	$ 16.83	destination	USA
BSP201-4	19-100	NTSC Betacam SP- 20 MINUTES	$ 50.20	9%	$ 45.68	13%	$ 44.00	destination	USA
BSP205-24	19-100	NTSC Betacam SP- 20 MINUTES	$ 40.20	9%	$ 36.58	13%	$ 35.24	destination	USA
BSP2025-49	19-100	NTSC Betacam SP- 20 MINUTES	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BSP2050-100	19-100	NTSC Betacam SP- 20 MINUTES	$ 30.20	9%	$ 27.48	13%	$ 26.47	destination	USA
BSP20101+	19-100	NTSC Betacam SP- 20 MINUTES	$ 27.20	9%	$ 24.75	13%	$ 23.84	destination	USA
BSP301-4	19-100	NTSC Betacam SP- 30 MINUTES	$ 65.20	9%	$ 59.33	13%	$ 57.15	destination	USA
BSP305-24	19-100	NTSC Betacam SP- 30 MINUTES	$ 55.20	9%	$ 50.23	13%	$ 48.38	destination	USA
BSP3025-49	19-100	NTSC Betacam SP- 30 MINUTES	$ 50.20	9%	$ 45.68	13%	$ 44.00	destination	USA
BSP3050-100	19-100	NTSC Betacam SP- 30 MINUTES	$ 45.20	9%	$ 41.13	13%	$ 39.62	destination	USA
BSP30101+	19-100	NTSC Betacam SP- 30 MINUTES	$ 41.20	9%	$ 37.49	13%	$ 36.11	destination	USA
BSP601-4	19-100	NTSC Betacam SP- 60 MINUTES	$ 105.20	9%	$ 95.73	13%	$ 92.21	destination	USA
BSP605-24	19-100	NTSC Betacam SP- 60 MINUTES	$ 95.20	9%	$ 86.63	13%	$ 83.45	destination	USA
BSP6025-49	19-100	NTSC Betacam SP- 60 MINUTES	$ 90.20	9%	$ 82.08	13%	$ 79.06	destination	USA
BSP6050-100	19-100	NTSC Betacam SP- 60 MINUTES	$ 85.20	9%	$ 77.53	13%	$ 74.68	destination	USA
BSP60101+	19-100	NTSC Betacam SP- 60 MINUTES	$ 79.20	9%	$ 72.07	13%	$ 69.42	destination	USA
BSP901-4	19-100	NTSC Betacam SP- 90 MINUTES	$ 140.20	9%	$ 127.58	13%	$ 122.89	destination	USA
BSP905-24	19-100	NTSC Betacam SP- 90 MINUTES	$ 130.20	9%	$ 118.48	13%	$ 114.12	destination	USA
BSP9025-49	19-100	NTSC Betacam SP- 90 MINUTES	$ 125.20	9%	$ 113.93	13%	$ 109.74	destination	USA
BSP9050-100	19-100	NTSC Betacam SP- 90 MINUTES	$ 120.20	9%	$ 109.38	13%	$ 105.36	destination	USA
BSP90101+	19-100	NTSC Betacam SP- 90 MINUTES	$ 117.20	9%	$ 106.65	13%	$ 102.73	destination	USA
PALBSPSPOT1-4	19-100	PAL Betacam SP- SPOT LENGTH	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
PALBSPSPOT5-24	19-100	PAL Betacam SP- SPOT LENGTH	$ 25.20	9%	$ 22.93	13%	$ 22.09	destination	USA
PALBSPSPOT25-49	19-100	PAL Betacam SP- SPOT LENGTH	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
PALBSPSPOT50-100	19-100	PAL Betacam SP- SPOT LENGTH	$ 15.20	9%	$ 13.83	13%	$ 13.32	destination	USA
PALBSPSPOT101+	19-100	PAL Betacam SP- SPOT LENGTH	$ 9.20	9%	$ 8.37	13%	$ 8.06	destination	USA
PALBSP51-4	19-100	PAL Betacam SP- 5 MINUTES	$ 40.20	9%	$ 36.58	13%	$ 35.24	destination	USA
PALBSP55-24	19-100	PAL Betacam SP- 5 MINUTES	$ 30.20	9%	$ 27.48	13%	$ 26.47	destination	USA
PALBSP525-49	19-100	PAL Betacam SP- 5 MINUTES	$ 25.20	9%	$ 22.93	13%	$ 22.09	destination	USA
PALBSP550-100	19-100	PAL Betacam SP- 5 MINUTES	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
PALBSP5101+	19-100	PAL Betacam SP- 5 MINUTES	$ 17.20	9%	$ 15.65	13%	$ 15.08	destination	USA
PALBSP101-4	19-100	PAL Betacam SP- 10 MINUTES	$ 43.20	9%	$ 39.31	13%	$ 37.87	destination	USA
PALBSP105-24	19-100	PAL Betacam SP- 10 MINUTES	$ 33.20	9%	$ 30.21	13%	$ 29.10	destination	USA
PALBSP1025-49	19-100	PAL Betacam SP- 10 MINUTES	$ 28.20	9%	$ 25.66	13%	$ 24.72	destination	USA
PALBSP1050-100	19-100	PAL Betacam SP- 10 MINUTES	$ 23.20	9%	$ 21.11	13%	$ 20.34	destination	USA
PALBSP10101+	19-100	PAL Betacam SP- 10 MINUTES	$ 19.20	9%	$ 17.47	13%	$ 16.83	destination	USA
PALBSP201-4	19-100	PAL Betacam SP- 20 MINUTES	$ 50.20	9%	$ 45.68	13%	$ 44.00	destination	USA
PALBSP205-24	19-100	PAL Betacam SP- 20 MINUTES	$ 40.20	9%	$ 36.58	13%	$ 35.24	destination	USA
PALBSP2025-49	19-100	PAL Betacam SP- 20 MINUTES	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
PALBSP2050-100	19-100	PAL Betacam SP- 20 MINUTES	$ 30.20	9%	$ 27.48	13%	$ 26.47	destination	USA
PALBSP20101+	19-100	PAL Betacam SP- 20 MINUTES	$ 27.20	9%	$ 24.75	13%	$ 23.84	destination	USA
PALBSP301-4	19-100	PAL Betacam SP- 30 MINUTES	$ 65.20	9%	$ 59.33	13%	$ 57.15	destination	USA
PALBSP305-24	19-100	PAL Betacam SP- 30 MINUTES	$ 55.20	9%	$ 50.23	13%	$ 48.38	destination	USA
PALBSP3025-49	19-100	PAL Betacam SP- 30 MINUTES	$ 50.20	9%	$ 45.68	13%	$ 44.00	destination	USA
PALBSP3050-100	19-100	PAL Betacam SP- 30 MINUTES	$ 45.20	9%	$ 41.13	13%	$ 39.62	destination	USA
PALBSP30101+	19-100	PAL Betacam SP- 30 MINUTES	$ 40.20	9%	$ 36.58	13%	$ 35.24	destination	USA
PALBSP601-4	19-100	PAL Betacam SP- 60 MINUTES	$ 105.20	9%	$ 95.73	13%	$ 92.21	destination	USA
PALBSP605-24	19-100	PAL Betacam SP- 60 MINUTES	$ 95.20	9%	$ 86.63	13%	$ 83.45	destination	USA
PALBSP6025-49	19-100	PAL Betacam SP- 60 MINUTES	$ 90.20	9%	$ 82.08	13%	$ 79.06	destination	USA
PALBSP6050-100	19-100	PAL Betacam SP- 60 MINUTES	$ 85.20	9%	$ 77.53	13%	$ 74.68	destination	USA
PALBSP60101+	19-100	PAL Betacam SP- 60 MINUTES	$ 79.20	9%	$ 72.07	13%	$ 69.42	destination	USA
PALBSP901-4	19-100	PAL Betacam SP- 90 MINUTES	$ 140.20	9%	$ 127.58	13%	$ 122.89	destination	USA
PALBSP905-24	19-100	PAL Betacam SP- 90 MINUTES	$ 130.20	9%	$ 118.48	13%	$ 114.12	destination	USA
PALBSP9025-49	19-100	PAL Betacam SP- 90 MINUTES	$ 125.20	9%	$ 113.93	13%	$ 109.74	destination	USA
PALBSP9050-100	19-100	PAL Betacam SP- 90 MINUTES	$ 120.20	9%	$ 109.38	13%	$ 105.36	destination	USA
PALBSP90101+	19-100	PAL Betacam SP- 90 MINUTES	$ 117.20	9%	$ 106.65	13%	$ 102.73	destination	USA
BOSPOT1-4	19-100	Betacam Oxide- SPOT LENGTH	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BOSPOT5-24	19-100	Betacam Oxide- SPOT LENGTH	$ 18.20	9%	$ 16.56	13%	$ 15.95	destination	USA
BOSPOT25-49	19-100	Betacam Oxide- SPOT LENGTH	$ 12.20	9%	$ 11.10	13%	$ 10.69	destination	USA
BOSPOT50-100	19-100	Betacam Oxide- SPOT LENGTH	$ 10.20	9%	$ 9.28	13%	$ 8.94	destination	USA
BOSPOT101+	19-100	Betacam Oxide- SPOT LENGTH	$ 8.20	9%	$ 7.46	13%	$ 7.19	destination	USA
BO51-4	19-100	Betacam Oxide- 5 MINUTES	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BO55-24	19-100	Betacam Oxide- 5 MINUTES	$ 18.20	9%	$ 16.56	13%	$ 15.95	destination	USA
BO525-49	19-100	Betacam Oxide- 5 MINUTES	$ 13.20	9%	$ 12.01	13%	$ 11.57	destination	USA
BO550-100	19-100	Betacam Oxide- 5 MINUTES	$ 11.20	9%	$ 10.19	13%	$ 9.82	destination	USA
BO5101+	19-100	Betacam Oxide- 5 MINUTES	$ 9.20	9%	$ 8.37	13%	$ 8.06	destination	USA
BO101-4	19-100	Betacam Oxide- 10 MINUTES	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BO105-24	19-100	Betacam Oxide- 10 MINUTES	$ 18.20	9%	$ 16.56	13%	$ 15.95	destination	USA
BO1025-49	19-100	Betacam Oxide- 10 MINUTES	$ 14.20	9%	$ 12.92	13%	$ 12.45	destination	USA
BO1050-100	19-100	Betacam Oxide- 10 MINUTES	$ 12.20	9%	$ 11.10	13%	$ 10.69	destination	USA
BO10101+	19-100	Betacam Oxide- 10 MINUTES	$ 11.20	9%	$ 10.19	13%	$ 9.82	destination	USA
BO201-4	19-100	Betacam Oxide- 20 MINUTES	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BO205-24	19-100	Betacam Oxide- 20 MINUTES	$ 18.20	9%	$ 16.56	13%	$ 15.95	destination	USA
BO2025-49	19-100	Betacam Oxide- 20 MINUTES	$ 16.20	9%	$ 14.74	13%	$ 14.20	destination	USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
BO2050-100	19-100	Betacam Oxide- 20 MINUTES	$ 15.20	9%	$ 13.83	13%	$ 13.32	destination	USA
BO20101+	19-100	Betacam Oxide- 20 MINUTES	$ 13.20	9%	$ 12.01	13%	$ 11.57	destination	USA
BO301-4	19-100	Betacam Oxide- 30 MINUTES	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
BO305-24	19-100	Betacam Oxide- 30 MINUTES	$ 21.20	9%	$ 19.29	13%	$ 18.58	destination	USA
BO3025-49	19-100	Betacam Oxide- 30 MINUTES	$ 17.20	9%	$ 15.65	13%	$ 15.08	destination	USA
BO3050-100	19-100	Betacam Oxide- 30 MINUTES	$ 16.20	9%	$ 14.74	13%	$ 14.20	destination	USA
BO30101+	19-100	Betacam Oxide- 30 MINUTES	$ 15.20	9%	$ 13.83	13%	$ 13.32	destination	USA
BO601-4	19-100	Betacam Oxide- 60 MINUTES	$ 62.20	9%	$ 56.60	13%	$ 54.52	destination	USA
BO605-24	19-100	Betacam Oxide- 60 MINUTES	$ 52.20	9%	$ 47.50	13%	$ 45.75	destination	USA
BO6025-49	19-100	Betacam Oxide- 60 MINUTES	$ 42.20	9%	$ 38.40	13%	$ 36.99	destination	USA
BO6050-100	19-100	Betacam Oxide- 60 MINUTES	$ 40.20	9%	$ 36.58	13%	$ 35.24	destination	USA
BO60101+	19-100	Betacam Oxide- 60 MINUTES	$ 38.20	9%	$ 34.76	13%	$ 33.48	destination	USA
BO901-4	19-100	Betacam Oxide- 90 MINUTES	$ 82.20	9%	$ 74.80	13%	$ 72.05	destination	USA
BO905-24	19-100	Betacam Oxide- 90 MINUTES	$ 68.20	9%	$ 62.06	13%	$ 59.78	destination	USA
BO9025-49	19-100	Betacam Oxide- 90 MINUTES	$ 55.20	9%	$ 50.23	13%	$ 48.38	destination	USA
BO9050-100	19-100	Betacam Oxide- 90 MINUTES	$ 52.20	9%	$ 47.50	13%	$ 45.75	destination	USA
BO90101+	19-100	Betacam Oxide- 90 MINUTES	$ 49.20	9%	$ 44.77	13%	$ 43.13	destination	USA
UMATIC1-5M	19-100	3/4 Inch U-Matic 5 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC2-3-5M	19-100	3/4 Inch U-Matic 5 MIN	$ 18.00	9%	$ 16.38	13%	$ 15.78	destination	USA
UMATIC4-25-5M	19-100	3/4 Inch U-Matic 5 MIN	$ 11.00	9%	$ 10.01	13%	$ 9.64	destination	USA
UMATIC26-50-5M	19-100	3/4 Inch U-Matic 5 MIN	$ 8.00	9%	$ 7.28	13%	$ 7.01	destination	USA
UMATIC51-100-5M	19-100	3/4 Inch U-Matic 5 MIN	$ 7.00	9%	$ 6.37	13%	$ 6.14	destination	USA
UMATIC101-200-5M	19-100	3/4 Inch U-Matic 5 MIN	$ 6.75	9%	$ 6.14	13%	$ 5.92	destination	USA
UMATIC1-10M	19-100	3/4 Inch U-Matic 10 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC2-3-10M	19-100	3/4 Inch U-Matic 10 MIN	$ 18.00	9%	$ 16.38	13%	$ 15.78	destination	USA
UMATIC4-25-10M	19-100	3/4 Inch U-Matic 10 MIN	$ 15.00	9%	$ 13.65	13%	$ 13.15	destination	USA
UMATIC26-50-10M	19-100	3/4 Inch U-Matic 10 MIN	$ 10.00	9%	$ 9.10	13%	$ 8.77	destination	USA
UMATIC51-100-10M	19-100	3/4 Inch U-Matic 10 MIN	$ 9.00	9%	$ 8.19	13%	$ 7.89	destination	USA
UMATIC101-200-10M	19-100	3/4 Inch U-Matic 10 MIN	$ 8.00	9%	$ 7.28	13%	$ 7.01	destination	USA
UMATIC1-20M	19-100	3/4 Inch U-Matic 20 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC2-3-20M	19-100	3/4 Inch U-Matic 20 MIN	$ 18.00	9%	$ 16.38	13%	$ 15.78	destination	USA
UMATIC4-25-20M	19-100	3/4 Inch U-Matic 20 MIN	$ 15.00	9%	$ 13.65	13%	$ 13.15	destination	USA
UMATIC26-50-20M	19-100	3/4 Inch U-Matic 20 MIN	$ 10.00	9%	$ 9.10	13%	$ 8.77	destination	USA
UMATIC51-100-20M	19-100	3/4 Inch U-Matic 20 MIN	$ 9.00	9%	$ 8.19	13%	$ 7.89	destination	USA
UMATIC101-200-20M	19-100	3/4 Inch U-Matic 20 MIN	$ 8.00	9%	$ 7.28	13%	$ 7.01	destination	USA
UMATIC1-30M	19-100	3/4 Inch U-Matic 30 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC2-3-30M	19-100	3/4 Inch U-Matic 30 MIN	$ 18.00	9%	$ 16.38	13%	$ 15.78	destination	USA
UMATIC4-25-30M	19-100	3/4 Inch U-Matic 30 MIN	$ 17.00	9%	$ 15.47	13%	$ 14.90	destination	USA
UMATIC26-50-30M	19-100	3/4 Inch U-Matic 30 MIN	$ 16.00	9%	$ 14.56	13%	$ 14.02	destination	USA
UMATIC51-100-30M	19-100	3/4 Inch U-Matic 30 MIN	$ 11.00	9%	$ 10.01	13%	$ 9.64	destination	USA
UMATIC101-200-30M	19-100	3/4 Inch U-Matic 30 MIN	$ 9.00	9%	$ 8.19	13%	$ 7.89	destination	USA
UMATIC1-40M	19-100	3/4 Inch U-Matic 40 MIN	$ 8.00	9%	$ 7.28	13%	$ 7.01	destination	USA
UMATIC2-3-40M	19-100	3/4 Inch U-Matic 40 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC4-25-40M	19-100	3/4 Inch U-Matic 40 MIN	$ 19.00	9%	$ 17.29	13%	$ 16.65	destination	USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
UMATIC26-50-40M	19-100	3/4 Inch U-Matic 40 MIN	$ 18.00	9%	$ 16.38	13%	$ 15.78	destination	USA
UMATIC51-100-40M	19-100	3/4 Inch U-Matic 40 MIN	$ 14.00	9%	$ 12.74	13%	$ 12.27	destination	USA
UMATIC101-200-40M	19-100	3/4 Inch U-Matic 40 MIN	$ 11.00	9%	$ 10.01	13%	$ 9.64	destination	USA
UMATIC1-50M	19-100	3/4 Inch U-Matic 50 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC2-3-50M	19-100	3/4 Inch U-Matic 50 MIN	$ 21.00	9%	$ 19.11	13%	$ 18.41	destination	USA
UMATIC4-25-50M	19-100	3/4 Inch U-Matic 50 MIN	$ 20.00	9%	$ 18.20	13%	$ 17.53	destination	USA
UMATIC26-50-50M	19-100	3/4 Inch U-Matic 50 MIN	$ 16.00	9%	$ 14.56	13%	$ 14.02	destination	USA
UMATIC51-100-50M	19-100	3/4 Inch U-Matic 50 MIN	$ 12.00	9%	$ 10.92	13%	$ 10.52	destination	USA
UMATIC101-200-50M	19-100	3/4 Inch U-Matic 50 MIN	$ 11.00	9%	$ 10.01	13%	$ 9.64	destination	USA
UMATIC1-60M	19-100	3/4 Inch U-Matic 60 MIN	$ 35.00	9%	$ 31.85	13%	$ 30.68	destination	USA
UMATIC2-3-60M	19-100	3/4 Inch U-Matic 60 MIN	$ 23.00	9%	$ 20.93	13%	$ 20.16	destination	USA
UMATIC4-25-60M	19-100	3/4 Inch U-Matic 60 MIN	$ 22.00	9%	$ 20.02	13%	$ 19.28	destination	USA
UMATIC26-50-60M	19-100	3/4 Inch U-Matic 60 MIN	$ 17.00	9%	$ 15.47	13%	$ 14.90	destination	USA
UMATIC51-100-60M	19-100	3/4 Inch U-Matic 60 MIN	$ 13.00	9%	$ 11.83	13%	$ 11.39	destination	USA
UMATIC101-200-60M	19-100	3/4 Inch U-Matic 60 MIN	$ 12.00	9%	$ 10.92	13%	$ 10.52	destination	USA
VHSNTSC15_1	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSNTSC15_2	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
VHSNTSC15_3-4	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 13.20	9%	$ 12.01	13%	$ 11.57	destination	USA
VHSNTSC15_5-9	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 9.20	9%	$ 8.37	13%	$ 8.06	destination	USA
VHSNTSC15_10-24	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 4.75	9%	$ 4.32	13%	$ 4.16	destination	USA
VHSNTSC15_25-49	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 2.85	9%	$ 2.59	13%	$ 2.50	destination	USA
VHSNTSC15_50-99	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 2.39	9%	$ 2.17	13%	$ 2.09	destination	USA
VHSNTSC15_100-249	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 1.99	9%	$ 1.81	13%	$ 1.74	destination	USA
VHSNTSC15_250-499	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 1.69	9%	$ 1.54	13%	$ 1.48	destination	USA
VHSNTSC15_500-999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 1.29	9%	$ 1.17	13%	$ 1.13	destination	USA
VHSNTSC15_1000-1999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 1.22	9%	$ 1.11	13%	$ 1.07	destination	USA
VHSNTSC15_2000-4999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 1.12	9%	$ 1.02	13%	$ 0.98	destination	USA
VHSNTSC15_5000+	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 15 MIN	$ 1.04	9%	$ 0.95	13%	$ 0.91	destination	USA
VHSNTSC30_1	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 0.55	9%	$ 0.50	13%	$ 0.48	destination	USA
VHSNTSC30_2	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
VHSNTSC30_3-4	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 13.20	9%	$ 12.01	13%	$ 11.57	destination	USA
VHSNTSC30_5-9	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 9.20	9%	$ 8.37	13%	$ 8.06	destination	USA
VHSNTSC30_10-24	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 4.75	9%	$ 4.32	13%	$ 4.16	destination	USA
VHSNTSC30_25-49	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 2.85	9%	$ 2.59	13%	$ 2.50	destination	USA
VHSNTSC30_50-99	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 2.39	9%	$ 2.17	13%	$ 2.09	destination	USA
VHSNTSC30_100-249	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 2.20	9%	$ 2.00	13%	$ 1.93	destination	USA
VHSNTSC30_250-499	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 2.09	9%	$ 1.90	13%	$ 1.83	destination	USA
VHSNTSC30_500-999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 1.75	9%	$ 1.59	13%	$ 1.53	destination	USA
VHSNTSC30_1000-1999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 1.64	9%	$ 1.49	13%	$ 1.44	destination	USA
VHSNTSC30_2000-4999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 1.51	9%	$ 1.37	13%	$ 1.32	destination	USA
VHSNTSC30_5000+	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 30 MIN	$ 1.39	9%	$ 1.26	13%	$ 1.22	destination	USA
VHSNTSC60_1	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSNTSC60_2	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
VHSNTSC60_3-4	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 13.20	9%	$ 12.01	13%	$ 11.57	destination	USA

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VHSNTSC60_5-9	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 10.20	9%	$ 9.28	13%	$ 8.94	destination	USA
VHSNTSC60_10-24	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 6.20	9%	$ 5.64	13%	$ 5.43	destination	USA
VHSNTSC60_25-49	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 4.70	9%	$ 4.28	13%	$ 4.12	destination	USA
VHSNTSC60_50-99	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 3.99	9%	$ 3.63	13%	$ 3.50	destination	USA
VHSNTSC60_100-249	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 3.42	9%	$ 3.11	13%	$ 3.00	destination	USA
VHSNTSC60_250-499	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 2.66	9%	$ 2.42	13%	$ 2.33	destination	USA
VHSNTSC60_500-999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 2.27	9%	$ 2.07	13%	$ 1.99	destination	USA
VHSNTSC60_1000-1999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 2.12	9%	$ 1.93	13%	$ 1.86	destination	USA
VHSNTSC60_2000-4999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 1.95	9%	$ 1.77	13%	$ 1.71	destination	USA
VHSNTSC60_5000+	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 60 MIN	$ 1.79	9%	$ 1.63	13%	$ 1.57	destination	USA
VHSNTSC90_1	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSNTSC90_2	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
VHSNTSC90_3-4	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 15.20	9%	$ 13.83	13%	$ 13.32	destination	USA
VHSNTSC90_5-9	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 12.20	9%	$ 11.10	13%	$ 10.69	destination	USA
VHSNTSC90_10-24	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 7.05	9%	$ 6.42	13%	$ 6.18	destination	USA
VHSNTSC90_25-49	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 5.20	9%	$ 4.73	13%	$ 4.56	destination	USA
VHSNTSC90_50-99	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 4.75	9%	$ 4.32	13%	$ 4.16	destination	USA
VHSNTSC90_100-249	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 4.05	9%	$ 3.69	13%	$ 3.55	destination	USA
VHSNTSC90_250-499	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 3.45	9%	$ 3.14	13%	$ 3.02	destination	USA
VHSNTSC90_500-999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 2.75	9%	$ 2.50	13%	$ 2.41	destination	USA
VHSNTSC90_1000-1999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 2.55	9%	$ 2.32	13%	$ 2.24	destination	USA
VHSNTSC90_2000-4999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 2.35	9%	$ 2.14	13%	$ 2.06	destination	USA
VHSNTSC90_5000+	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 90 MIN	$ 2.15	9%	$ 1.96	13%	$ 1.88	destination	USA
VHSNTSC120_1	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSNTSC120_2	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 20.20	9%	$ 18.38	13%	$ 17.71	destination	USA
VHSNTSC120_3-4	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 15.20	9%	$ 13.83	13%	$ 13.32	destination	USA
VHSNTSC120_5-9	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 13.20	9%	$ 12.01	13%	$ 11.57	destination	USA
VHSNTSC120_10-24	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 7.80	9%	$ 7.10	13%	$ 6.84	destination	USA
VHSNTSC120_25-49	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 5.90	9%	$ 5.37	13%	$ 5.17	destination	USA
VHSNTSC120_50-99	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 5.50	9%	$ 5.01	13%	$ 4.82	destination	USA
VHSNTSC120_100-249	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 4.90	9%	$ 4.46	13%	$ 4.29	destination	USA
VHSNTSC120_250-499	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 4.20	9%	$ 3.82	13%	$ 3.68	destination	USA
VHSNTSC120_500-999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 3.20	9%	$ 2.91	13%	$ 2.80	destination	USA
VHSNTSC120_1000-1999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 3.05	9%	$ 2.78	13%	$ 2.67	destination	USA
VHSNTSC120_2000-4999	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 2.80	9%	$ 2.55	13%	$ 2.45	destination	USA
VHSNTSC120_5000+	19-100	VHS VIDEOTAPE DUPLICATION - NTSC SP 120 MIN	$ 2.55	9%	$ 2.32	13%	$ 2.24	destination	USA
VHSPS15_1-4	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSPS15_5-9	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 8.20	9%	$ 7.46	13%	$ 7.19	destination	USA
VHSPS15_10-24	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 6.20	9%	$ 5.64	13%	$ 5.43	destination	USA
VHSPS15_25-49	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 4.20	9%	$ 3.82	13%	$ 3.68	destination	USA
VHSPS15_50-99	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 3.20	9%	$ 2.91	13%	$ 2.80	destination	USA
VHSPS15_100-249	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 2.30	9%	$ 2.09	13%	$ 2.02	destination	USA
VHSPS15_250-499	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 2.20	9%	$ 2.00	13%	$ 1.93	destination	USA
VHSPS15_500+	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 15 MIN	$ 1.95	9%	$ 1.77	13%	$ 1.71	destination	USA

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VHSPS30_1-4	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSPS30_5-9	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 8.20	9%	$ 7.46	13%	$ 7.19	destination	USA
VHSPS30_10-24	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 4.70	9%	$ 4.28	13%	$ 4.12	destination	USA
VHSPS30_25-49	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 4.20	9%	$ 3.82	13%	$ 3.68	destination	USA
VHSPS30_50-99	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 3.20	9%	$ 2.91	13%	$ 2.80	destination	USA
VHSPS30_100-249	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 2.50	9%	$ 2.28	13%	$ 2.19	destination	USA
VHSPS30_250-499	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 2.38	9%	$ 2.17	13%	$ 2.09	destination	USA
VHSPS30_500+	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 30 MIN	$ 2.18	9%	$ 1.98	13%	$ 1.91	destination	USA
VHSPS60_1-4	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSPS60_5-9	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 8.20	9%	$ 7.46	13%	$ 7.19	destination	USA
VHSPS60_10-24	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 7.20	9%	$ 6.55	13%	$ 6.31	destination	USA
VHSPS60_25-49	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 6.20	9%	$ 5.64	13%	$ 5.43	destination	USA
VHSPS60_50-99	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 5.70	9%	$ 5.19	13%	$ 5.00	destination	USA
VHSPS60_100-249	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 3.20	9%	$ 2.91	13%	$ 2.80	destination	USA
VHSPS60_250-499	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 3.10	9%	$ 2.82	13%	$ 2.72	destination	USA
VHSPS60_500+	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 60 MIN	$ 2.85	9%	$ 2.59	13%	$ 2.50	destination	USA
VHSPS120_1-4	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 35.20	9%	$ 32.03	13%	$ 30.85	destination	USA
VHSPS120_5-9	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 11.20	9%	$ 10.19	13%	$ 9.82	destination	USA
VHSPS120_10-24	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 9.70	9%	$ 8.83	13%	$ 8.50	destination	USA
VHSPS120_25-49	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 8.20	9%	$ 7.46	13%	$ 7.19	destination	USA
VHSPS120_50-99	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 7.20	9%	$ 6.55	13%	$ 6.31	destination	USA
VHSPS120_100-249	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 4.80	9%	$ 4.37	13%	$ 4.21	destination	USA
VHSPS120_250-499	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 4.55	9%	$ 4.14	13%	$ 3.99	destination	USA
VHSPS120_500+	19-100	VHS VIDEOTAPE DUPLICATION - PAL/SECAM 120 MIN	$ 4.15	9%	$ 3.78	13%	$ 3.64	destination	USA

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AUD20_1-49	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 1.97	9%	$1.79	13%	$ 1.73	destination	USA
AUD20_50-99	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 1.63	9%	$1.48	13%	$ 1.43	destination	USA
AUD20_100-199	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 1.49	9%	$1.36	13%	$ 1.31	destination	USA
AUD20_200-499	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 1.35	9%	$1.23	13%	$ 1.18	destination	USA
AUD20_500-999	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 1.12	9%	$1.02	13%	$ 0.98	destination	USA
AUD20_1000-4999	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 0.95	9%	$0.86	13%	$ 0.83	destination	USA
AUD20_5000+	19-100	AUDIO TAPE 20 MIN Ferric Tape Stock (Spoken Word)	$ 0.93	9%	$0.85	13%	$ 0.82	destination	USA
AUD30_1-49	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 2.14	9%	$1.95	13%	$ 1.88	destination	USA
AUD30_50-99	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 1.76	9%	$1.60	13%	$ 1.54	destination	USA
AUD30_100-199	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 1.53	9%	$1.39	13%	$ 1.34	destination	USA
AUD30_200-499	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 1.39	9%	$1.26	13%	$ 1.22	destination	USA
AUD30_500-999	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 1.18	9%	$1.07	13%	$ 1.03	destination	USA
AUD30_1000-4999	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 1.01	9%	$0.92	13%	$ 0.89	destination	USA
AUD30_5000+	19-100	AUDIO TAPE 30 MIN Ferric Tape Stock (Spoken Word)	$ 0.97	9%	$0.88	13%	$ 0.85	destination	USA
AUD40_1-49	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 2.28	9%	$2.07	13%	$ 2.00	destination	USA
AUD40_50-99	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 1.88	9%	$1.71	13%	$ 1.65	destination	USA
AUD40_100-199	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 1.58	9%	$1.44	13%	$ 1.38	destination	USA
AUD40_200-499	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 1.46	9%	$1.33	13%	$ 1.28	destination	USA
AUD40_500-999	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 1.27	9%	$1.16	13%	$ 1.11	destination	USA
AUD40_1000-4999	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 1.07	9%	$0.97	13%	$ 0.94	destination	USA
AUD40_5000+	19-100	AUDIO TAPE 40 MIN Ferric Tape Stock (Spoken Word)	$ 1.04	9%	$0.95	13%	$ 0.91	destination	USA
AUD50_1-49	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 2.44	9%	$2.22	13%	$ 2.14	destination	USA
AUD50_50-99	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 2.00	9%	$1.82	13%	$ 1.75	destination	USA
AUD50_100-199	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 1.70	9%	$1.55	13%	$ 1.49	destination	USA
AUD50_200-499	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 1.54	9%	$1.40	13%	$ 1.35	destination	USA
AUD50_500-999	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 1.35	9%	$1.23	13%	$ 1.18	destination	USA
AUD50_1000-4999	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 1.11	9%	$1.01	13%	$ 0.97	destination	USA
AUD50_5000+	19-100	AUDIO TAPE 50 MIN Ferric Tape Stock (Spoken Word)	$ 1.07	9%	$0.97	13%	$ 0.94	destination	USA
AUD60_1-49	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 2.52	9%	$2.29	13%	$ 2.21	destination	USA
AUD60_50-99	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 2.06	9%	$1.87	13%	$ 1.81	destination	USA
AUD60_100-199	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 1.76	9%	$1.60	13%	$ 1.54	destination	USA
AUD60_200-499	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 1.60	9%	$1.46	13%	$ 1.40	destination	USA
AUD60_500-999	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 1.44	9%	$1.31	13%	$ 1.26	destination	USA
AUD60_1000-4999	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 1.14	9%	$1.04	13%	$ 1.00	destination	USA
AUD60_5000+	19-100	AUDIO TAPE 60 MIN Ferric Tape Stock (Spoken Word)	$ 1.08	9%	$0.98	13%	$ 0.95	destination	USA
AUD75_1-49	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 2.97	9%	$2.70	13%	$ 2.60	destination	USA
AUD75_50-99	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 2.43	9%	$2.21	13%	$ 2.13	destination	USA
AUD75_100-199	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 2.13	9%	$1.94	13%	$ 1.87	destination	USA
AUD75_200-499	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 1.88	9%	$1.71	13%	$ 1.65	destination	USA
AUD75_500-999	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 1.62	9%	$1.47	13%	$ 1.42	destination	USA
AUD75_1000-4999	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 1.21	9%	$1.10	13%	$ 1.06	destination	USA
AUD75_1000-5000	19-100	AUDIO TAPE 75 MIN Ferric Tape Stock (Spoken Word)	$ 1.18	9%	$1.07	13%	$ 1.03	destination	USA
AUD90_1-49	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 3.27	9%	$2.98	13%	$ 2.87	destination	USA
AUD90_50-99	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 2.66	9%	$2.42	13%	$ 2.33	destination	USA
AUD90_100-199	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 2.30	9%	$2.09	13%	$ 2.02	destination	USA
AUD90_200-499	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 2.13	9%	$1.94	13%	$ 1.87	destination	USA
AUD90_500-999	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 1.90	9%	$1.73	13%	$ 1.67	destination	USA
AUD90_1000-4999	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 1.41	9%	$1.28	13%	$ 1.24	destination	USA

ITEM#	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
AUD90_5000+	19-100	AUDIO TAPE 90 MIN Ferric Tape Stock (Spoken Word)	$ 1.37	9%	$1.25	13%	$ 1.20	destination	USA
		Above Audio Tape Prices Include:							
	19-100	Digital Bin Loop Mastering Fee	$ 95.25	9%	$86.68	13%	$ 83.49	destination	USA
		Plates For Direct Imprint	NO CHARGE						
		1 Color Direct Imprint Onto Cassette	NO CHARGE						

ITEM #	SIN CODE	ITEM DESCRIPTION	COMMERCIAL PRICE	BEST CUSTOMER DISCOUNT(%)	BEST CUSTOMER PRICE ($)	GSA DISCOUNT (%)	GSA PRICE w/IFF	FOB	MANUFACTURER/ PRODUCTION POINT
MDSHIP1-499	19-100	Multiple Address Drop-Shipping HANDLING (Per Address)	$ 1.00	9%	$ 0.91	13%	$ 0.88	destination	USA
MDSHIP500-4999	19-100	Multiple Address Drop-Shipping HANDLING (Per Address)	$ 0.50	9%	$ 0.46	13%	$ 0.44	destination	USA
MDSHIP5000+	19-100	Multiple Address Drop-Shipping HANDLING (Per Address)	$ 0.30	9%	$ 0.27	13%	$ 0.26	destination	USA
ADDLBL	19-100	Create Address Label - Manual	$ 0.15	9%	$ 0.14	13%	$ 0.13	destination	USA
RETLBL	19-100	Create Return Address Label - Manual	$ 0.15	9%	$ 0.14	13%	$ 0.13	destination	USA
CUSTPPR	19-100	Prepare Customs Papers: Intl Shipments	$ 10.00	9%	$ 9.10	13%	$ 8.77	destination	USA
FOLD		Folding (if required)	NO CHARGE						
EJ0	19-100	Jiffy Bags #0	$ 0.25	9%	$ 0.23	13%	$ 0.22	destination	USA
EJ1	19-100	Jiffy Bags #1	$ 0.25	9%	$ 0.23	13%	$ 0.22	destination	USA
EJ3	19-100	Jiffy Bags #3	$ 0.25	9%	$ 0.23	13%	$ 0.22	destination	USA
EJ5	19-100	Jiffy Bags #5	$ 0.45	9%	$ 0.41	13%	$ 0.39	destination	USA
BOX		Corrugated Boxes 50 COUNT	NO CHARGE						
MAILER	19-100	VHS/ Beta Mailer - White , Top Load	$ 75.00	9%	$ 68.25	13%	$65.74	destination	USA
ACCTSUP	19-100	INITIAL ACCOUNT SETUP Excel Inventory System; Stock Shelves; No Customized Reports; 1 Inventory Rpt/Mo	$ 100.00	9%	$ 91.00	13%	$87.65	destination	USA
FUL3UNIT	19-100	Fulfillment From Client's On-Shelf Inventory UP TO 3 UNITS	$ 0.75	9%	$ 0.68	13%	$ 0.66	destination	USA
FUL3+	19-100	Fulfillment From Client's On-Shelf Inventory UNITS OVER 3	$ 0.10	9%	$ 0.09	13%	$ 0.09	destination	USA
MINFULLMTH	19-100	MINIMUM FULFILLMENT SVCS BILLING	$ 100.00	9%	$ 91.00	13%	$87.65	destination	USA
PALLSTOR	19-100	Pallet Storage Of Client's Materials	$ 15.00	9%	$ 13.65	13%	$13.15	destination	USA
RETURN	19-100	Record Return	$ 2.00	9%	$ 1.82	13%	$ 1.75	destination	USA
RETRESHR	19-100	Reshrink & Return to Shelf	$ 0.25	9%	$ 0.23	13%	$ 0.22	destination	USA
		Includes:							
		- Order Receipt Via Fax / Email [FTP Additional]							
		- Affix Client-Provided Mailing Label							
		- Prep for UPS Ground -or- USPS 1st Class/Priority Mail							
		- Prep for Other Shipment Methods: Quoted							