GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Multiple Award Schedule
Federal Supply Group: Professional Services

CAMRIS International, LLC
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Bethesda, MD 20814-5330
Tel: 301-770-6000
Fax: 301-770-6030
Website: https://www.camris.com
Contract Administrator Source: William Haase, Deputy General Counsel (whaase@camris.com)

Special Item Nos.

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, Business program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>611512</td>
<td>Flight Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

PSCs: R431; R799; R799; 3610; R408; R704; R410; R499; U006
Contract Number: GS-02F-0221X
Period Covered by Contract: 08/02/2021 – 08/01/2026
Business Size: Other Than Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
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1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

See Page 8.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

See Page 5.

2. Maximum order:

<table>
<thead>
<tr>
<th>Special Item Number</th>
<th>Maximum Order</th>
</tr>
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<tbody>
<tr>
<td>541611</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>611430</td>
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<tr>
<td>611512</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>OLM</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

Note: Please contact the Contract Administrator Source on the cover page for orders exceeding the maximum order amounts set out above.

3. Minimum order: $100.00


5. Point(s) of production (city, county, and State or foreign country): Same as company address.

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: Quantity discounts may be negotiated at time of award.
8. **Prompt payment terms**: Net 30 days. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign items (list items by country of origin):** None

10a. **Time of delivery**: To be determined at Task Order Level.

10b. **Expedited Delivery**: To be determined at Task Order Level. Items available for expedited delivery are noted in this price list.

10c. **Overnight and 2-day delivery**: To be determined at Task Order Level.

10d. **Urgent Requirements**: To be determined at Task Order Level.

11. **F.O.B. point(s)**: Destination

12a. **Ordering address(es)**: Same as company address.

12b. **Ordering procedures**:
   
a. Federal Agency identifies MAS-related needs.
   b. Agency staff prepare statement of work.
   c. Agency procurement office reviews vendor price lists and requests price quotes from three MAS vendors for the statement of work.
   d. CAMRIS responds on the basis of its MAS contract.
   e. Agency procurement office reviews quotes received and prepares justification if placing an order for other than the lowest price. MAS award is made on the basis of the “best value” to the Government Agency.
   f. Agency staff submit to procurement office justification or recommendation for vendor, funding document, and statement of work.
   g. Agency procurement office awards a firm-fixed price delivery order, labor hour task order, or time and material.
   h. CAMRIS begins work.
   i. Agency (not GSA) serves as the Contracting Officer’s Technical Representative (COTR) or Contracting Officers Representative (COR).

13. **Payment address(es)**. Same as company address.


15. **Export packing charges, if applicable**: N/A

16. **Terms and conditions of rental, maintenance, and repair (if applicable)**: N/A

17. **Terms and conditions of installation (if applicable)**: N/A

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable)**: N/A
18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location): N/A

23. Data Universal Number System (DUNS) number: 003071417

24. Notification regarding registration in System for Award Management (SAM) database: Contractor registered and active in SAM.
Labor Category Descriptions

Level 1 - Executive Director

Minimum Education Requirements: MA, MS or MBA in relevant content fields as appropriate to the project.

Minimum General Experience: Senior Executives and corporate officers responsible for overall direction and management oversight of project operations and whose final approval is required on all commitments of CAMRIS’ corporate resources. At least 15 years of progressively more responsible experience in managing complex, time-sensitive projects, including those with multiple activities, tasks and deliverables.

Functional Responsibilities: Executive Officers are recognized industry experts who interface directly with Federal agency heads and directors. Executive Officers work with senior client staff to monitor quality and identify and provide resolution to current and/or potential project problem areas. They provide strong executive level management and direction to clients in development of their business strategies.

Working in an advisory capacity, they provide project team members and client organizations with senior level guidance to keep projects on schedule and within budget by applying advanced management and technical techniques/solutions. Executive Officers can also manage teams of senior consultants and analysts supporting an agency’s strategy development.

Level 2 - Technical Director

Minimum Education Requirements: BA or BS in relevant content fields as appropriated to the project. In many cases, Technical Directors have Masters-level degrees.

Minimum General Experience: Senior managers and principals responsible for all phases, activities, staffing and outcomes involved in a project, including budget management for the entire project. At least 10 progressively more responsible experience in the primary discipline required by the project. Demonstrated ability to manage numerous complex and time-sensitive project activities and tasks simultaneously.

Functional Responsibilities: Technical Directors are responsible for managing technical tasks to meet all deadlines, budgets and project requirements, and ensuring that problems encountered during the course of a project are identified, remedied and prevented from reoccurring.
Level 3 - Principal Investigator or Senior Subject Matter Expert

Minimum Education Requirements: BS as appropriate, Masters-level degrees preferred.

Minimum General Experience: Senior project managers, principal investigators, senior subject matter experts, and other project leaders whose well-defined technical skills in both general and specialized subject matter provide expertise that is critical to a project’s success. Typically 8-10 years or more progressively responsible experience in the primary discipline required by the project and/or in project and task management. Demonstrated experience directly producing client deliverables with limited technical supervision.

Functional Responsibilities: Responsible for providing technical leadership for projects. Ensures standards of quality and applicability to project goals and client specifications are met within the context of the applicable technical field.

Level 4 - Task Manager or Team Leader or Mid-Level Consultant/Analyst/Trainer

Minimum Education Requirements: BA or BS as appropriate technical field.

Minimum General Experience: At least 6 years of progressively responsible experience in technical work similar to the project. Demonstrated ability to manage technical tasks. Has knowledge and experience in related functional areas addressed by the project, general knowledge of Government contracting practices, environments, standards and procedures. Excellent written and oral communication skills and an ability to work and communicate effectively with CAMRIS’ technical and managerial staff, as well as client staff. Produces client deliverables with technical supervision from Levels 1-3 managers and experts.

Functional Responsibilities: Responsible for coordinating all tasks and activities of a project to ensure accurate communication between client and contractor staff, identifying and resolving issues as they arrive, alerting specialists to changes in project scope, and generally ensuring the quality and timeliness of each deliverable.

Level 5 - Associate

Minimum Education Requirements: BA or BS as appropriate technical field.

Minimum General Experience: Trainers, researchers, consultants and analysts at the associates level have at least 2+ years of experience in related project work. Associates have demonstrated experience performing project tasks, experience in one or more key areas

Functional Responsibilities: Complete technical work under close technical supervision by Levels 1-4 personnel.
**Level 6 - Junior Associate**

**Minimum Education Requirements:** BA or BS as appropriate technical field.

**Minimum General Experience:** Trainers, researchers, consultants and analysts at the associates level have at least 2 years of experience in related project work. Associates have demonstrated experience performing project tasks, experience in one or more key areas.

**Functional Responsibilities:** Complete technical work under close technical supervision by Levels 1-5 personnel.

**Level 7 - Administrative Support**

**Minimum Education Requirements:** High school degree and specialized training in office software products including Word, PowerPoint and Excel.

**Minimum General Experience:** Graphic design generalists, desktop publishers, production and word processing staff, administrative assistants, editors and other project support staff. At least one year of experience performing clerical and administrative duties on Government contracts.

**Functional Responsibilities:** Duties include formatting and preparing final deliverables including reports, tables spread-sheets and presentations. Original documents are normally prepared by technical staff, then edited by Level 6 staff, and prepared for final production including printing and duplicating, shipping etc. May include coordination of schedules and meetings, note taking, filing writing business correspondence, and other general office work.
# Labor Category Rates List

## Hourly Labor Rates

<table>
<thead>
<tr>
<th>Labor Level</th>
<th>Jan 2021 - Dec 2021</th>
<th>Jan 2022 - Dec 2022</th>
<th>Jan 2023 - Dec 2023</th>
<th>Jan 2024 - Dec 2024</th>
<th>Jan 2025 - Dec 2025</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level 1</td>
<td>$380.03</td>
<td>$393.33</td>
<td>$407.10</td>
<td>$421.35</td>
<td>$436.09</td>
</tr>
<tr>
<td>Level 2</td>
<td>$292.56</td>
<td>$302.80</td>
<td>$313.40</td>
<td>$324.37</td>
<td>$335.72</td>
</tr>
<tr>
<td>Level 3</td>
<td>$229.17</td>
<td>$237.19</td>
<td>$245.49</td>
<td>$254.08</td>
<td>$262.98</td>
</tr>
<tr>
<td>Level 4</td>
<td>$175.60</td>
<td>$181.74</td>
<td>$188.11</td>
<td>$194.69</td>
<td>$201.50</td>
</tr>
<tr>
<td>Level 5</td>
<td>$133.48</td>
<td>$138.16</td>
<td>$142.99</td>
<td>$148.00</td>
<td>$153.18</td>
</tr>
<tr>
<td>Level 6</td>
<td>$104.70</td>
<td>$108.37</td>
<td>$112.16</td>
<td>$116.08</td>
<td>$120.15</td>
</tr>
<tr>
<td>Level 7</td>
<td>$71.19</td>
<td>$73.68</td>
<td>$76.26</td>
<td>$78.93</td>
<td>$81.69</td>
</tr>
</tbody>
</table>

## Daily Labor Rates

<table>
<thead>
<tr>
<th>Labor Level</th>
<th>Jan 2021 - Dec 2021</th>
<th>Jan 2022 - Dec 2022</th>
<th>Jan 2023 - Dec 2023</th>
<th>Jan 2024 - Dec 2024</th>
<th>Jan 2025 - Dec 2025</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level 1</td>
<td>$3,040.25</td>
<td>$3,146.66</td>
<td>$3,256.79</td>
<td>$3,370.78</td>
<td>$3,488.76</td>
</tr>
<tr>
<td>Level 2</td>
<td>$2,340.51</td>
<td>$2,422.43</td>
<td>$2,507.21</td>
<td>$2,594.96</td>
<td>$2,685.79</td>
</tr>
<tr>
<td>Level 3</td>
<td>$1,833.36</td>
<td>$1,897.53</td>
<td>$1,963.94</td>
<td>$2,032.68</td>
<td>$2,103.82</td>
</tr>
<tr>
<td>Level 4</td>
<td>$1,404.78</td>
<td>$1,453.95</td>
<td>$1,504.84</td>
<td>$1,557.51</td>
<td>$1,612.02</td>
</tr>
<tr>
<td>Level 5</td>
<td>$1,067.87</td>
<td>$1,105.25</td>
<td>$1,143.93</td>
<td>$1,183.97</td>
<td>$1,225.41</td>
</tr>
<tr>
<td>Level 6</td>
<td>$837.60</td>
<td>$866.92</td>
<td>$897.26</td>
<td>$928.67</td>
<td>$961.17</td>
</tr>
<tr>
<td>Level 7</td>
<td>$569.50</td>
<td>$589.43</td>
<td>$610.06</td>
<td>$631.41</td>
<td>$653.51</td>
</tr>
</tbody>
</table>