



*A Service-Disabled Veteran-Owned Small Business*

## **fibre Technologies** LLC

<http://www.fibretechnologies.com>

### FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

**Contract Number: GS-02F-0236R**

**Contract Period: September 29, 2005 through September 28, 2010**

**FSC Group: 811B**

**FSC Class': 8105, 8110, 8115, 8125, 8135, and 8145**

**Special Item Number : 617-2 (Packaging)**

**Special Item Number : 617-13, RFID/UID (Radio Frequency ID / Unique ID)**

**Contractor:**

**Fibre Technologies LLC  
121 Grande Boulevard  
Sinking Spring, Pennsylvania 19608  
610-670-7823 / 610-678-9848 fax**

**Business Classes:**

**Veteran-Owned  
Service-Disabled Veteran-Owned  
Small  
DUNS: 052156937**

Contact: **Robert Pederzani**

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*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system at <http://www.gsadvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.*



## Introduction to SIN 617-13

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### UNIQUE IDENTIFICATION (UID)/RADIO FREQUENCY IDENTIFICATION (RFID)

For a variety of applications including supply chain management, logistics, and anti-counterfeiting, to improve inventory management and reduce operating costs. Unique Identification (UID) is a system of distinguishing one object from another. UID of items requires that qualifying items have a data matrix inscribed either directly on the item or on a permanent machine-readable label affixed to the item. UID is a mandatory Department of Defense (DoD) requirement for all acquisitions beginning January 1, 2004. It is also mandatory that all legacy items and all Government Furnished Property (GFP) be marked by January 1, 2006. Radio Frequency Identification (RFID) is a method of remotely storing and retrieving data using devices called RFID tags/transponders. An RFID tag is a small object integrated with a silicon chip, such as an adhesive sticker, that can be attached to or incorporated into a product. RFID tags contain [antennas](#) to enable them to receive and respond to [radio](#)-frequency queries from an RFID [transceiver](#). RFID allows for individual items to have a unique identifier and can identify many items at once. RFID enables consumer packaged goods companies, retailers and other industries to improve their operating efficiency throughout their supply chains.

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### Multiple Award Schedule 811B, Shipping, Packaging and Packing Supplies, Terms & Conditions

- Contract Number: GS-02F-0236R
- Awarded to: Fibre Technologies LLC
- SIN's Awarded: 617 2 and 617 13
- Minimum Order \$100.00
- Maximum Order \$150,000.00
- Geographic Coverage: 48 Contiguous States & District of Columbia
- FOB Origin and Destination For Zones
- Prompt Payment: None
- Terms of Sales: Net 30
- Quantity Discount: SIN 617 2 / 18% T/L
- GSA Discount: SIN 617 13 / 5%
- Delivery Time: 617 2 – Normal 14 days / Expedited 7 days ARO
- Delivery Time: 617 13 – Normal 21 / Expedited 14 days ARO

#### Return Policy:

Product not in conformance with contract specifications and verified by approved methods (field visit, photographs, affidavits, etc) will be replaced by the Vendor. Products requiring modification will be shipped and returned at Customer's expense. As a recycler, outdated or otherwise unusable inventory can be shipped back upon completion of a disposition agreement between authorized Vendor and Customer representatives.

**I-GUIDES™ CO<sub>2</sub> Mobile UID Marking System, *turnkey* installation**

Part No.	SIN	I-GUIDES™ CO <sub>2</sub> Laser Marking Mobile System	Unit of Sale	GSA Disc.	GSA Price	COO
UICS 008	617-13	Mobile System includes all software and equipment necessary for creating, validating, verifying, and registering IUID's: - CO2 laser printer w/ air-flow system - Imager/Reader - Two, (2) hand-held reader computing device with 802.11 capabilities	Each	5%	\$72,227.52	USA

**I-Guides Training, *Classroom* and *On-site***

Part No.	I-GUIDES™ <i>Classroom</i> Training	GSA Disc.	GSA Price	Warranty	COO
UIDT001	- Offered at several CONUS locations - Contact us for dates and locations. - Open to I-GUIDES™ licensees only - Priced per student /day.	5%	\$503.75	N.A.	USA
Part No.	I-GUIDES™ <i>On-site</i> Training	GSA Disc.	GSA Price	Warranty	COO
UIDT002	Conducted at licensees facility and priced in dollars per day.	5%	\$1,104.22	N.A.	USA

**Readers, Printers, Installation & Maintenance Plans**

<b>Part No.</b>	<b>I-GUIDES™ Kit Options</b>	<b>Unit of Sale</b>	<b>GSA Price</b>	<b>GSA Disc.</b>	<b>COO</b>
UICS001	<b>UID V2 System Kit</b> - 600 dpi roll label printer - Two (2), Imager/Readers - 2D Validation/Verification module - Five-user (5), license - One-year maintenance - Two days (2), installation and training	Each	\$46,053	5%	USA
UICS002	<b>UID V1 System Kit</b> - 300 dpi roll label printer - Two (2), Imager/Readers - Five-user (5) license - One-year maintenance - Two-days installation and training	Each	\$37,635	5%	USA
UICS003	<b>UID Supplemental Transaction Kit</b> - Two (2), Imager/Readers - Supplemental Five-user (5), license - One-year maintenance	Each	\$10,615	5%	USA
UICS004	<b>UID V2 System Kit PLUS RFID</b> - 300 dpi RFID-capable roll-label printer - Two (2), Imager/readers - 2D validation/verification module - Five-user license - One-year maintenance - Three (3), days installation and training	Each	\$53,265	5%	USA
UICS005	<b>UID V1 System Kit Plus RFID</b> - 300 dpi RFID-capable roll-label printer - Two (2), Imager/ readers - Five-user (5), license - One-year maintenance - Three (3), days installation and training.	Each	\$45,613	5%	USA

Part No.	I-GUIDES™ Kit Options	Unit of Sale	GSA Price	GSA Disc.	COO
UICS006	<b>UID V2 Multi Device System Kit 1Plus RFID</b> - Two (2), 300-dpi RFID-capable roll-label printers - One (1), CO2 laser printer w/ air flow system - One (1), Imager/Reader - One (1), hand-held reader computing device with 802.11 capabilities - One, 2D validation/verification module- Twenty (20), user license w/ RFID - One-year (1), maintenance - Six (6), days installation and training (Maximum of two sites, one trip)	Each	\$120,141	5%	USA
UICS007	<b>UID V2 Multi-Device System Kit 2PLUS RFID</b> - Three (3), 300-dpi RFID capable roll label printers - One (1), CO2 laser printer w/ air flow system - Two (2), Imager/Reader - One (1), hand-held reader computing device with 802.11 capabilities - One (1), 2D validation/verification module - Twenty, user license - One-year maintenance - Six (6), days installation and training (Maximum of two sites, 2 trips)	Each	\$130,381	5%	USA

SIN	Part No.	Description	Unit of Sale	GSA Disc.	GSA Price	COO
617-13	UICS009	<b>Kit ,UID V1 Multi-Device Marking Kit</b> <i>(1 of 4 pages)</i>	Each	5%	\$151,000	USA
		<p>1. One (1) 600dpi Zebra Thermal Transfer Printer</p> <ul style="list-style-type: none"> <li>a. Microsoft Windows Compatible driver</li> <li>b. Supports unattended printing</li> <li>c. Printer supplies including labels and ribbon</li> </ul> <p>2. One (1), Trotec laser marking device with air flow system</p> <ul style="list-style-type: none"> <li>a. Working area 29"X17" compatible Windows print driver and seamless interface with I-Guides</li> <li>b. Ventilation with HEPA filter</li> <li>c. Brushless power drive</li> <li>d. Auto-focus and laser pointer</li> <li>e. One (1) Tesa supplies</li> <li>f. Integrated trolley and wheels with interlocks</li> <li>g. Integrated Trolley and wheels with interlocks</li> </ul> <p>3. One (1), Cordless scanner</p> <ul style="list-style-type: none"> <li>a. USB-connected and Windows compatible</li> <li>b. Battery and back-up</li> <li>c. Reads high and low contrast 1D and 2D marks</li> </ul> <p>4. One (1), Tethered scanner</p> <ul style="list-style-type: none"> <li>a. USB-connected and Windows compatible</li> <li>b. Reads high and low contrast 1D and 2D marks</li> </ul>				

SIN	Part No.	Description	Unit of Sale	GSA Disc.	GSA Price	COO
617-13	UICS009	<b>Kit, UID V1 Multi-Device Marking Kit</b> <i>(2 of 4 pages)</i>	Each	5%	\$151,000	USA
		<p>5. One (1), Motorola/Symbol MC9090 handheld reading computing device</p> <ul style="list-style-type: none"> <li>a. Display screen with Windows CE</li> <li>b. Software to collect, update and manage parent/child relationships for IUID.</li> <li>c. Reads high and low contrast 1D and 2D marks</li> <li>d. Battery and back up battery with charger</li> </ul> <p>6. One (1), 2D Validation / Verification module</p> <ul style="list-style-type: none"> <li>a. Compliant with Mil Std 130N and updated as revisions are published</li> <li>b. Capable of exporting to printer and storing data offline</li> <li>c. USB Interface</li> <li>d. Windows compatible</li> <li>e. Integrates seamlessly with I-Guides to store verification reports with print history creating clean audit trail. Improves the ability to audit and find reports.</li> <li>f. Case is included</li> </ul> <p>7. Laptop and Software</p> <ul style="list-style-type: none"> <li>a. Microsoft Office</li> <li>b. Microsoft SQL Server</li> <li>c. I-Guides UID software license for cart (NOT user associated)</li> <li>i. NET Framework with Microsoft SQL Server database</li> </ul>				

SIN	Part No.	Description	Unit of Sale	GSA Disc.	GSA Price	COO
617-13	UICS009	<b>Kit, UID V1 Multi-Device Marking Kit</b> <i>(3 of 4 pages)</i>	Each	5%	\$151,000	USA
		ii. Any allowable DoD IUID formats acceptable including Construct 1 or 2, VIN, EAN, UCC and others. Also manages all type of IUID's including legacy, new, virtual and GFP/PIPC.				
		iii. Acceptable inputs are Excel, comma delimited, XML, or manually entered.				
		iv. Hardware works with all windows based printers and direct part marking proprietary systems				
		v. Custom fields allow user to add additional data sets alongside the IUID for a variety of needs such as alternate names, additional mark data or relationships to other databases				
		vi. Accepts inputs from barcode readers in 1D format				
		vii. Complete IUID data management including virtual, parent-child, lifecycle events, marking data or any parts history. Anything required in the DoD policy is managed with this system.				
		viii. Remains compliant with Mil Std 130, appropriate DFARS clauses, and policy changes related IUID.				

SIN	Part No.	Description	Unit of Sale	GSA Disc.	GSA Price	COO
617-13	UICS009	<b>Kit, UID V1 Multi-Device Marking Kit</b> <i>(4 of 4 pages)</i>	Each	5%	\$151,000	USA
		<p>ix. Completely integrated approach from ONE software package. Marking, verification, history, registration and data management.</p> <p>8. Three (3) year maintenance and warranty</p> <p>9. 24/7 Help Desk, supported by over twenty (20) personnel</p>				

**I-Guides™ Compliancy Software UID & RFID License Bundle Choices**

<b>Part No.</b>	<b>Note: All Bundles Include One (1) year of Maintenance</b>	<b>GSA Disc.</b>	<b>GSA Price</b>	<b>Warranty</b>	<b>COO</b>
UBSB005	Five (5), Named-user licenses	5%	\$23,330	30 days	USA
UBSBR05	Five (5), Named-user licenses, <i>w/RFID</i>	5%	\$26,828	30 days	USA
UBSB010	Ten (10), Named-user licenses	5%	\$28,714	30 days	USA
UBSBR10	Ten (10), Named-user licenses, <i>w/RFID</i>	5%	\$33,021	30 days	USA
UBSB015	Fifteen (15), Named-user licenses	5%	\$35,892	30 days	USA
UBSBR15	Fifteen (15), Named-user licenses, <i>w/RFID</i>	5%	\$41,276	30 days	USA
UBSB020	Twenty (20), Named-user licenses	5%	\$43,071	30 days	USA
UBSBR20	Twenty (20), Named-user licenses, <i>w/RFID</i>	5%	\$49,351	30 days	USA
UBSB025	Twenty-five (25), Named-user Bundle	5%	\$50,249	30 days	USA
UBSBR25	Twenty-five (25), Named-user licenses, <i>w/RFID</i>	5%	\$57,786	30 days	USA
UBSB030	Thirty (30), Named-user licenses	5%	\$57,428	30 days	USA
UBSBR30	Thirty (30), Named-user licenses, <i>w/RFID</i>	5%	\$66,042	30 days	USA
UBSB035	Thirty-five (35), Named-user licenses	5%	\$64,606	30 days	USA
UBSBR35	Thirty-five (35), Named-user licenses, <i>w/RFID</i>	5%	\$74,297	30 days	USA
UBSB040	Forty (40), Named-user licenses	5%	\$71,784	30 days	USA
UBSBR40	Forty (40), Named-user licenses, <i>w/RFID</i>	5%	\$82,552	30 days	USA
UBSB045	Forty-five (45), Named-user licenses	5%	\$78,963	30 days	USA

**I-Guides™ Compliancy Software UID & RFID License Bundle Choices**

Part No.	<b>Note:</b> <b>All Bundles Include One (1) year of Maintenance</b>	GSA Disc.	GSA Price	Warranty	COO
UBSBR45	Forty-five (45), Named-user licenses, <i>w/RFID</i>	5%	\$90,807	30 days	USA
UBSB050	Fifty (50), Named-user licenses	5%	\$86,141	30 days	USA
UBSBR50	Fifty (50), Named-user licenses <i>w/RFID</i>	5%	\$99,062	30 days	USA
UBSLUU	Single-user (1), <u>server license</u> unlimited user license within a single EID	5%	\$117,248	30 days	USA
UBSLUUR1	Single-user (1), license unlimited user license <i>w/RFID</i> within a single EID	5%	\$134,835	30 days	USA

## I-GUIDES™ Compliancy License & Maintenance Choices

Part No.	License and Maintenance Options	GSA Disc.	GSA Price	Warranty	COO
UBSM005	1-year Annual Maintenance, single server Compliancy™ license and (5) Named User licenses	5%	\$4,666	NA	USA
UBSMR05	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (5) Named User licenses	5%	\$5,365	NA	USA
UBSM010	1-year Annual Maintenance, single server Compliancy™ license and (10) Named User licenses	5%	\$5,743	NA	USA
UBSMR10	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (10) Named User licenses	5%	\$6,604	NA	USA
UBSM015	1-year Annual Maintenance, single server Compliancy™ license and (15) Named User licenses	5%	\$7,178	NA	USA
UBSMR15	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (15) Named User licenses	5%	\$8,255	NA	USA
UBSM020	1-year Annual Maintenance, single server Compliancy™ license and (20) Named User licenses	5%	\$8,614	NA	USA
UBSMR20	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (20) Named User licenses	5%	\$9,906	NA	USA
UBSM025	1-year Annual Maintenance, single server Compliancy™ license and (25) Named User licenses	5%	\$10,150	NA	USA
UBSMR25	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (25) Named User licenses	5%	\$11,557	NA	USA
UBSM030	1-year Annual Maintenance, single server Compliancy™ license and (30) Named User licenses	5%	\$11,486	NA	USA
UBSMR30	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (30) Named User licenses	5%	\$13,208	NA	USA
UBSM035	1-year Annual Maintenance, single server Compliancy™ license and (35) Named User licenses	5%	\$12,921	NA	USA
UBSMR35	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (35) Named User licenses	5%	\$14,859	NA	USA

<b>Part No.</b>	<b>License and Maintenance Options</b>	<b>GSA Disc.</b>	<b>GSA Price</b>	<b>Warranty</b>	<b>COO</b>
UBSM040	1-year Annual Maintenance, single server Compliancy™ license and (40) Named User licenses	5%	\$14,357	NA	USA
UBSMR40	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (40) Named User licenses	5%	\$16,510	NA	USA
UBSM045	1-year Annual Maintenance, single server Compliancy™ license and (45) Named User licenses	5%	\$15,793	NA	USA
UBSMR45	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (45) Named User licenses	5%	\$18,161	NA	USA
UBSM050	1-year Annual Maintenance, single server Compliancy™ license and (50) Named User licenses	5%	\$17,228	NA	USA
UBSMR50	1-year Annual Maintenance, w/RFID single server Compliancy™ license and (50) Named User licenses	5%	\$19,812	NA	USA
UBSMUU	1-year Annual Maintenance, the Unlimited User Single Instance Server License (covers unlimited users within a single EID utilizing a single instance server license)	5%	\$12,450	NA	USA
UBSMUUR1	1-year Annual Maintenance, w/RFID the Unlimited User Single Instance Server License (covers unlimited users within a single EID utilizing a single instance server license)	5%	\$26,967	NA	USA

## Skills/Position Description

### Position Title

Functional Responsibility:

### Field Installation Specialist

Performs the standard level of tasks associated with the installation, operation, maintenance and modification of I-GUIDES™ software and related UID/RFID equipment. Knows trouble shooting practices and procedures. Has a thorough working knowledge of hardware, systems and software as well as related diagnostic techniques for I-GUIDES™ installations. Maintains system operation and generates customer goodwill. Works independently without direct review by supervisor.

Minimum requirement:

Associate degree from an accredited college in related discipline and seven years of experience

### Implementation Trainer

Performs on-site I-GUIDES™ implementation training. Capable of utilizing both a classroom and hands-on training approach as appropriate for the engagement. Knowledgeable of UID/RFID implementation requirements, expert knowledge of I-GUIDES™ application supporting user-customization capability and utilization.

Minimum requirement:

Bachelor's degree from an accredited college in related discipline and five years of experience

### Technical Integrator

Provides in-depth I-Guides™ systems integration expertise for installations requiring additional support relating to customer specific network, database, hardware configurations or other system requirements. Provides technical appraisal and recommendation of methods to improve implementation performance. Provides direction to, reviews, trains, and advises one or more junior personnel as assigned.

Minimum requirement:

Bachelor's degree from an accredited college in related discipline and seven years of experience

### UID/RFID Consultant

Provides expertise relating to UID/RFID compliance and the operational implementation of UID/RFID software and hardware in production and support environments. Advises on the end-to-end compliance process from creation through each successive step (marking, verifying, data management, and registration). Able to recommend appropriate process and implementation strategies to maximize performance and contain costs.

Minimum requirement:

Bachelor's degree from an accredited college in related discipline and nine years of experience

**I-GUIDES™ Installation, Implementation and Integration Service Hourly Rates**

<b>Skills / Position Description</b>	<b>GSA Disc.</b>	<b>GSA Rate Per Hour</b>
Field Installation Specialist	5%	\$98.74
Implementation Trainer	5%	\$138.03
Technical Integrator	5%	\$189.41
UID/RFID Consultant	5%	\$221.65