

**GENERAL SERVICES ADMINISTRATION
Federal Supply Service**

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is GSAAdvantage.gov.

Mission Oriented Business Integrated Services (MOBIS)

Standard Industrial Group 874

FSC/PSC Codes R499 and U006

Contract number GS-02F-026AA

Contract period October 25, 2012 – October 24, 2017

For more information on ordering from Federal Supply Schedules, select the “For Government Customers” link on the home page at www.gsa.gov

Price list current through modification #PO-0013 dated 08/26/2013.

Mission-Centered Solutions, Inc. (MCS)

P.O. Box 969

Franktown, CO 80116-0969

phone: 303-646-3700

fax: 303-646-3720

<http://www.mcsolutions.com>

MCS is a small business enterprise.

Prices shown herein are net (discounts deducted).

Ordering Contact

gsa-orders@mcsolutions.com

Customer Information

1a. Table of awarded special item number(s):

- SIN 874-1 – Integrated Consulting Services
- SIN 874-4 - Training Services: Instructor Led Training
- SIN 874-7 – Integrated Business Program Support Services

1b. Identification of the lowest unit price for each special item number awarded in the contract:

SINs (including RC and STLOC)	Item	Net GSA Price
874-1	Technical Communications Specialist 2	79.65
874-4	Program Developer 3	93.70
874-7	Support Staff**	46.85

1c. Description of all corresponding commercial job titles, experience, functional responsibility and education for employees or subcontractors who will perform services:

Title	Functional Responsibilities	Minimum Experience and Education
Program Manager	Provides oversight of all phases of program management from planning to closeout, providing assistance to agencies in achieving mission performance goals. Reports project status. Manages project personnel and budget. Executes delivery schedule.	Master's degree or 10 years of relevant experience.
Project Leader	Provides assistance to agencies in managing their mission-oriented business projects or programs including developing timelines, status reports, and other project deliverables.	Bachelor's degree or 5 years of relevant experience.
Support Staff**	Reports directly to the Project Leader or Program Manager and provides administrative and clerical support for project tasks. May include secretarial, general project administration, word processing, graphics, and coordination.	High School Diploma or equivalent
Consultant 1	Provides expert advice and assistance in strategic-level organizational consulting including the following areas: advanced support and analysis of client training programs, doctrine and cultural analysis, and workforce development. Advises on methodology or team structure providing evaluations and analysis.	Master's degree or 10 years of relevant field experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.

** Indicates SCA applicable labor category. Please refer to SCA Matrix on page 7.

Title	Functional Responsibilities	Minimum Experience and Education
Consultant 2	Provides support of client education and consulting activities, including training, organizational development consulting, and requirements analysis.	Bachelor's degree or 5 years of relevant field experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.
Facilitator 1	Facilitates conferences. Provides decision support to executives engaging in collaboration efforts, planning, or information gathering. Designs, coordinates, and leads organizational and cultural development events.	Bachelor's degree or 5 years of relevant field experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.
Facilitator 2	Facilitates support and learning services to mid-level groups engaged in collaboration efforts, planning, or information gathering. Coordinates and leads organizational development events.	Bachelor's degree or 1 year of relevant field experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.
Instructor 1	Delivers seminars or conferences in advanced subjects or to advanced audiences. Acts as lead instructor for cadre teams. Facilitates simulation events. Interfaces directly with clients.	Bachelor's degree or 4 years demonstrated ability instructing in subject area.
Instructor 2	Executes established instructor-led training programs. Provides instructional support for client programs and simulation events.	Bachelor's degree or 1 year demonstrated ability instructing in subject area.
Program Designer	Designs surveys, training curricula, multimedia or web storyboards, and simulations. Implements instructional design processes per industry standard. Measures and evaluates effectiveness of training. Provides technical leadership to instructional development teams.	Master's degree or 10 years of relevant experience.
Program Developer 1	Conducts training analysis, designs and develops training curricula. Develops instructor-led courseware, simulations, multi-media or web-based courseware, and other educational modules. Ensures adherence to 508(c) compliance standards. Conducts program testing and evaluation activities.	Bachelor's degree or 6 years of relevant experience.
Program Developer 2	Develops instructor-led courseware, simulations, multi-media or web-based courseware, and other educational products and modules.	Bachelor's degree or 3 years of relevant experience.
Program Developer 3	Develops modules of instructor-led courseware, simulations, and multi-media courseware.	Bachelor's degree or 1 year of relevant experience.
Technical Communications Specialist 1	Conducts final edit on reports, evaluations, studies, and strategic plans to ensure coherence, clarity, and completeness to enhance understanding of complex issues. Applies established writing standards to written deliverables.	Bachelor's degree or 5 years of relevant experience.

Title	Functional Responsibilities	Minimum Experience and Education
Technical Communications Specialist 2	Provides copy-editing; develops desktop publishing templates for communication deliverables. Includes developing electronic and information technology (EIT) products that are accessible and usable by those with disabilities and special needs. [508(C) compliance].	Associates degree or 1 years of relevant experience.
Learning Systems Developer	Designs and develops evaluations, tests, and surveys.	Bachelor's degree or 8 years of relevant experience.
Subject Matter Expert 1	Provides expertise to the client organization to provide functional perspective and guidance for significantly complex issues. Provides technical guidance or analysis to agency heads, directors, and senior managers on cultural, organizational, and workforce development issues.	Master's degree or 18 years of relevant experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.
Subject Matter Expert 2	Provides support based on extensive, enterprise-wide knowledge and experience in one or more designated functional or domain areas. Provide functional expertise and guidance for medium-to-complex client problems. Provides technical guidance or analysis to middle and high-level organizational leaders.	Bachelor's degree or 12 years of relevant experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.
Subject Matter Expert 3	Provides support that is based on knowledge and experience in one or more specialized functional areas. Provides technical expertise, guidance, or analysis to tactical-level leaders or domain areas. Provide functional expertise and guidance for medium-to-complex client problems. Provides technical guidance or analysis to middle and high-level organizational leaders.	Bachelor's degree or 6 years of relevant experience. Verifiable field experience in the subject area is the most important qualification. Position requirements focus first on the amount of relevant field experience over supporting academic qualifications.

2. Maximum order: \$1,000,000 for all SINs
3. Minimum order: \$100 for all SINs
4. Geographic coverage: United States including Alaska and Hawaii and U.S. Territories
5. Point of production: Franktown, Douglas County, Colorado
6. Discount from list prices or statement of net price: Prices shown herein are net (discounts deducted).
7. Quantity discounts: 5% additional discount for orders exceeding \$800,000.
8. Prompt payment terms: 3% discount for invoices paid within 45 days of the date of invoice.
- 9a. Notification: Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Notification: Government purchase cards are NOT accepted above the micro-purchase threshold.

- 10. Foreign items: N/A
- 11a. Time of delivery: 45 days
- 11b. Expedited Delivery: 14 days. Courses available for expedited delivery are noted.
- 11c. Overnight and 2-day delivery: N/A
- 11d. Urgent Requirements: In accordance with I-FSS-140-B URGENT REQUIREMENTS (JAN 1994), when the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Agencies may also contact the contractor's representative to effect a faster delivery.
- 12. F.O.B. points: Destination.
- 13a. Ordering address: Mission-Centered Solutions, Inc. (MCS)
P.O. Box 969
Franktown, CO 80116-0969
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address: Mission-Centered Solutions, Inc.
Attn: Kat McDonald
P.O. Box 969
Franktown, CO 80116-0969
- 15. Warranty provision: N/A
- 16. Export packing charges: N/A
- 17. Terms and conditions: Government purchase cards are NOT accepted above the micro-purchase threshold.
- 18. Terms and conditions of rental, maintenance, and repair: N/A
- 19. Terms and conditions of installation: N/A
- 20. Terms and conditions of repair parts: N/A
- 20a. Terms and conditions for any other services: N/A
- 21. List of service and distribution points: N/A
- 22. List of participating dealers: N/A
- 23. Preventive maintenance: N/A

- 24a. Special attributes such as environmental attributes: N/A
- 24b. Section 508 compliance: N/A
- 25. Data Universal Number System (DUNS) number: 012089053
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: System for Award Management (SAM – formerly CCR and ORCA) registration is active and current through 12/3/2013.

All awarded net GSA pricing is reflected in the following tables.

Awarded Courses

SINs (including RC and STLOC)	Course Name	FEMA Catalog	Description	Net GSA Price per Course
874-4	Incident Leadership ¹	CA-010-PREV	A 40-hour program presented by three cadre members. Designed for Division/Group Supervisors or Incident Commander Type 3 trainees, the program centers on a multi-day, 16-hour simulation mirroring, in real time, the progression of a growing emergency incident. Enrollment is 18 students.	23,676.00
874-4	At the Point of the Spear: Leading and preparing emergency response units 2	CA-002-PREV	A 40-hour program presented by three cadre members. Designed for first-line leaders of small teams, the program strengthens leadership skills for individuals and promotes a foundation for building an effective response culture among diverse units. Enrollment is 24 students.	22,669.00

Awarded Labor Categories

SINs (including RC and STLOC)	Labor Category	Net GSA Price per Hour
874-7	Program Manager	309.22
874-7	Project Leader	216.45
874-1	Consultant 1	267.05
874-1	Consultant 2	196.78
874-1	Facilitator 1	224.89

¹ This course is eligible for expedited delivery

SINs (including RC and STLOC)	Labor Category	Net GSA Price per Hour
874-1	Facilitator 2	159.29
874-4	Instructor 1	187.41
874-4	Instructor 2	135.87
874-1and 874-4	Program Designer	168.66
874-4	Program Developer 1	140.55
874-4	Program Developer 2	112.44
874-4	Program Developer 3	93.70
874-7	Support Staff**	46.85
874-1	Technical Communications Specialist 1	98.39
874-1	Technical Communications Specialist 2	79.65
874-4	Learning Systems Developer	159.29
874-1and 874-4	Subject Matter Expert 1	337.33
874-1and 874-4	Subject Matter Expert 2	229.57
874-1 and 874-4	Subject Matter Expert 3	159.29

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Support Staff**	01020 - Administrative Assistant	05-2081

** Indicates SCA-eligible categories.