Experts in Military Style Combat Training

335 N. River St., Ste. 200
Batavia, IL 60510-2391
630-365-1700 (Phone) - 630-365-1361 (Fax)
www.controlledforce.com - gsa@controlledforce.com

GSA Multiple Award Schedule

Contact Number GS-02F-061CA

Special Item Numbers
541611 – Administrative Management and General Management Consulting Services
611430 – Training Services, Instructor Led, Web Based & Education Courses, Course Development and Test Administration
611519 – Training Services, Instructor Led, Web Based & Education Courses, Course Development and Test Administration
611710 – Training Services, Instructor Led, Web Based & Education Courses, Course Development and Test Administration

August 7, 2020 through August 6, 2025

Woman-Owned Small Business (WOSB)
8(a) Certified, Small Disadvantaged Business (SDB)
Minority and Women-Owned Business (MBE/WBE)
Economically Disadvantaged Woman-Owned Small Business (EDWOSB)

Price List as of 07 August 2020
# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>SECTION</th>
<th>PAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>About Controlled F.O.R.C.E., Inc.</td>
<td>3</td>
</tr>
<tr>
<td>Terms and Conditions</td>
<td>6</td>
</tr>
<tr>
<td>Customer Information</td>
<td>7</td>
</tr>
<tr>
<td>Labor Category Descriptions</td>
<td>10</td>
</tr>
<tr>
<td>Price List</td>
<td></td>
</tr>
<tr>
<td>• Consulting Service</td>
<td></td>
</tr>
<tr>
<td>• Training Service</td>
<td></td>
</tr>
<tr>
<td>How to Order from GSA Multiple Award Schedule</td>
<td>16</td>
</tr>
</tbody>
</table>
About Controlled F.O.R.C.E., Inc.

Controlled F.O.R.C.E., Inc. provides advanced security and training services in the following areas:
• Counter-Terrorism Training
• Security Consulting
• Executive Protection
• Security Management Services

Controlled F.O.R.C.E.’s strength has been providing subject matter experts, tactical training services and curriculum development to law enforcement and military personnel globally since incorporating in 1997. Along with all branches of the U.S Military CONUS and OCONUS, CF has provided training services to domestic and foreign operations in Southeast Asia, Europe, Middle East and Africa.

Controlled F.O.R.C.E. has an established and recognized reputation of excellence in providing law enforcement, military police and security forces tactical training and training doctrine that addresses current and emerging threats. We offer all our clients this level of excellence.

Core Services

• Establish Standardized Training Programs:
  o Develop curriculum to be applied to various users using the same skill. Controlled F.O.R.C.E.’s unique worldwide recognized training methodology.

• Develop Instructors for Law Enforcement and Military Instructors: FORCE Multiplier
  o Identify Train and Certify Instructors using the Controlled F.O.R.C.E. 5-Step Instructor Development.

• Team Tactical Training Curriculums:
  o Controlled F.O.R.C.E.’s unique compounding drills & counter training methodology maximizes and creates the most advance Team Tactical Training scenarios. Successfully utilized for Advanced Urban Combat and Pre-Deployment Training.

Developers of the MACH Training System

Controlled F.O.R.C.E. is the developer and sole source provider of Mechanical Advantage Control Holds (M.A.C.H. ™) System. The M.A.C.H. ™ System - Combative/Close Range Subject Control (CRSC) training is being utilized in numerous DOD branches and training units such a U.S Army and USMC MP Schools, INIWIC, USAF Security Forces and USN CSF for the MA Course. This program is utilized by U.S Military Police to training our foreign allies globally. Controlled F.O.R.C.E. maintains all MACH instructor certifications for the DoD and continues to assist in developing and implementing military police training standards for foreign and domestic clients.
Value Proposition

We offer the following value to Federal agencies beyond the standard combat training:

- **Standardization.** We provide long-term standardized, non-lethal armed and unarmed combat training and instructor development.

- **Incidents.** We can help reduce liability of injury in CRSC (Close Range Subject Control) yet maintain effectiveness through MACH system.

- **Accelerated Training.** We provide unique compact drill sets and counter training methodology, reduce training time up to 50%, and increasing retention levels.

<table>
<thead>
<tr>
<th>Pre-Deployment Training</th>
<th>Specializing in Small Tactics</th>
</tr>
</thead>
<tbody>
<tr>
<td>Training Military Instructors</td>
<td>CQC – Close Quarters Combat</td>
</tr>
<tr>
<td>Train – the – Trainer</td>
<td>Convoy Operations – Driving and Formations</td>
</tr>
<tr>
<td>PSD – Protective Service Detail</td>
<td>Controlled FORCE All-Heart Tactical Oleoresin Capsicum (OC) Deployment</td>
</tr>
<tr>
<td>PSO – Personal Security Officer</td>
<td>Develop Protective Intelligence Strategies</td>
</tr>
<tr>
<td>ECP – Entry Control Point</td>
<td>MOUT – Military Operations in Urban Terrain Custom Training Package</td>
</tr>
<tr>
<td>ACP – Access Control Point</td>
<td>Counter-Terrorism / Force Protection Training, Consulting, and Management</td>
</tr>
<tr>
<td>Riot Control / Crowd Control Operations</td>
<td>Advanced Urban Combat</td>
</tr>
<tr>
<td>Executive Protection / Personal Security Detail (PSD)</td>
<td>Counter-Terrorism / Force Protection Training, Consulting, and Management</td>
</tr>
<tr>
<td>Riot Control / Crowd Control Operations</td>
<td>Advanced Urban Combat</td>
</tr>
</tbody>
</table>

Security Consulting

- Analyze high-threat situations and recommend responses
- Develop responses to “active shooter” techniques
- Develop protective intelligence strategies

Executive Protection

Personal Security Detail (PSD)

Certifications

- P.O.S.T. – Peace Officer Standards and Training (certified in 26 States)
- CLEA – Council of Law Enforcement Education
- U.S.N.S.T.A. – United States National Standards of Training Association
NAICS Codes
561612 - Security Guards and Patrol Services
611519 - Other Technical and Trade Schools
541690 - Other Scientific and Technical Consulting Services
541990 - All Other Professional, Scientific, and Technical Services
561611 - Security Consulting Services
611430 - Professional and Management Development Training
611692 - Automobile Driving Schools
611699 - All Other Miscellaneous Schools and Instruction
812910 - Guard Dog Training Services
611710 - Educational Support Services

Why We’re Different
There are several excellent reasons to use Controlled F.O.R.C.E., to include:
• 40 years of real-world instructor experience
• 20 years average instructor experience
• Developed more instructors than any other program
• Costs up to 50% less than competitors
• Develop customized curriculums on the spot – build mission specific manuals
• Can teach M.A.C.H.™ Training System in a short time with high retention

Clients (Current and Past)
• U.S. Army
• U.S. Navy
• U.S. Marine Corps
• U.S. Air Force
• U.S. Coast Guard
• Dept. of Veterans Affairs
• Detroit Police Department

President: Diana Grano dianag@controlledforce.com
Established: 1997
DUNS Number: 062187831
CAGE Code: 1NM09

For more information contact:
Controlled F.O.R.C.E., Inc.
335 N River St., Ste. 200
Batavia, IL 60510
Ph# 630-365-1700
Fax# 630-365-1361
www.controlledforce.com
info@controlledforce.com
Terms and Conditions

GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: GSA Multiple Award Schedule

FSC GROUP: GSA Multiple Award Schedule

SIN(s): 541611 – Administrative Management and General Management Consulting Services
611430 - Training Services, Instructor Led, Web Based & Education Courses, Course Development and Test Administration
611519 - Training Services, Instructor Led, Web Based & Education Courses, Course Development and Test Administration
611710 - Training Services, Instructor Led, Web Based & Education Courses, Course Development and Test Administration

CONTRACT NUMBER: GS-02F-061CA
CONTRACT PERIOD: August 7, 2020 through August 6, 2025
Revision: Original

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at fss.gsa.gov

CONTRACTOR: Controlled F.O.R.C.E., Inc
335 N. River St., Ste. 200
Batavia, IL 60510
Phone number: 630-365-1700
Fax number: 630-365-1361

CONTRACTOR’S ADMINISTRATION SOURCE: Diana Grano – President dianag@controlledforce.com

BUSINESS SIZE: Woman-Owned Small Business (WOSB)
8(a) Certified / Small Disadvantaged Business (SDB)
Minority and Women-Owned Business (MBE/WBE)
Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

541611: Integrated Consulting Services: Contractors shall provide expert advice and assistance in support of an agency’s mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios, simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services
- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

NOTE: Consulting services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

611430, 611519, 611710 Training Services: Instructor led, web based & education courses, course development and test administration. Proposed courses shall be commercially available off-the-shelf training and / or educational courses that are delivered via an Instructor-led (i.e. traditional classroom setting or conference / seminar) and / or web-based (i.e. Internet/ Intranet, software packages and computer applications) system. Courses shall have a defined course title, length of time (i.e. hours, days, semesters, etc.), description of material to be taught (i.e. syllabi, table of contents, etc.), and whether materials are included in the price. (i.e. books, pamphlets, software, etc.). Support materials not included may be offered under these SINs

Proposed professional services shall be in support of planning, creating, and/or executing testing and test administration, learning management, internship, or development of new courses or subject matter delivered via an instructor-led (i.e. traditional classroom setting or conference / seminar) and/or web-based (i.e. Internet / Intranet, software packages and computer applications) system. Proposed customization services are the result of planning, creating, and/or executing a proprietary format and may be priced as a flat rate or as Labor/hours using professional labor categories (i.e. Subject Matter Experts (SMEs), Program Managers, Project Managers, Research Assistant, Technical Specialist, etc.), subject matter(s), Systems requirements and methodology(ies) to be used should be stated. Acquisition training will be accomplished under this SIN. Functional industry-specific training covered under other schedules will not be accomplished under this SIN.

A customized course(s) shall include labor categories (i.e. Subject Matter Experts, Program Managers, Project Managers, Research Assistant, Technical Specialist, etc.), subject matter(s), and methodologies to be used.
1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

<table>
<thead>
<tr>
<th>SIN</th>
<th>MODEL</th>
<th>GSA PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Senior Consultant</td>
<td>$265.19</td>
</tr>
<tr>
<td>541611</td>
<td>Consultant</td>
<td>$200.37</td>
</tr>
<tr>
<td>541611</td>
<td>Curriculum Developer</td>
<td>$107.60</td>
</tr>
<tr>
<td>541611</td>
<td>Technical Writer</td>
<td>$65.85</td>
</tr>
<tr>
<td>611430</td>
<td>Program Manager</td>
<td>$182.15</td>
</tr>
<tr>
<td>611430</td>
<td>Senior Instructor</td>
<td>$117.14</td>
</tr>
<tr>
<td>611430</td>
<td>Senior CQB / CQC Instructor</td>
<td>$102.77</td>
</tr>
<tr>
<td>611430</td>
<td>Specialty CQB / CQC Tactics Instructor</td>
<td>$108.80</td>
</tr>
<tr>
<td>611430</td>
<td>Specialty Instructor – Driving Skills</td>
<td>$97.59</td>
</tr>
<tr>
<td>611430</td>
<td>Specialty Instructor – Marksmanship</td>
<td>$97.59</td>
</tr>
<tr>
<td>611430</td>
<td>Specialty Instructor – Safety Range</td>
<td>$93.24</td>
</tr>
<tr>
<td>611430</td>
<td>Specialty Instructor – Firearms</td>
<td>$97.59</td>
</tr>
<tr>
<td>611430</td>
<td>IT Project Manager</td>
<td>$89.39</td>
</tr>
</tbody>
</table>

1c. HOURLY RATES: See Labor Categories Price List

2. MAXIMUM ORDER THRESHOLD: $1,000,000

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: W - Worldwide

5. POINT(S) OF PRODUCTION: Batavia, IL

6. DISCOUNT FROM LIST PRICES: 7% discount offered to GSA

7. QUANTITY DISCOUNT(S): Not Applicable

8. PROMPT PAYMENT TERMS: Discount 1: 1% if payment is made within 15 days

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: Not Applicable

11a. TIME OF DELIVERY: Specified in each task order.

11b. EXPEDITED DELIVERY: Items available for expedited delivery.

11c. OVERNIGHT AND 2-DAY DELIVERY: Specified in each task order.

11d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a ORDERING ADDRESS: Same as contractor’s info

13b ORDERING PROCEDURES:
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3
14. PAYMENT ADDRESS: Same as contractor’s info
15. WARRANTY PROVISION: Not Applicable
16. EXPORT PACKING CHARGES: Not Applicable
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Government Commercial Credit Cards will be acceptable for payments
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Not Applicable
19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): Not Applicable
20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATION DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not Applicable
20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): Not Applicable
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not Applicable
22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not Applicable
23. PREVENTIVE MAINTENANCE (IF APPLICABLE): Not Applicable
24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
24b. Section 508 Compliance for EIT: Not Applicable
25. DUNS NUMBER: 062187831
26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: CCR Registered
## 541611 Labor Category Description

<table>
<thead>
<tr>
<th>JOB TITLE</th>
<th>SENIOR CONSULTANT</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EDUCATION / EXPERIENCE</strong></td>
<td>Bachelor’s Degree/Master’s Degree or 15 yrs. experience in security consulting and/or training. 5 of those years must have been as a Senior Instructor or Subject Matter Expert. Preferred Military and/or Law Enforcement experience.</td>
</tr>
<tr>
<td><strong>DESCRIPTION</strong></td>
<td>Senior Consultant primary responsibility to advise plan, develop or redesign the appropriate approach to the solution of a unique security and/or training related problem for a customer’s specialty needs. The specialty may relate to a variety of development, operational or support functions that require the Senior Consultants special expertise, because of the degree of complexity, impact on mission or novelty approach. Provide the principal management with tailored solutions, can lead the design and development of security-related programs within the customers organizational boundaries, senior and mid-level agency management.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>JOB TITLE</th>
<th>CONSULTANT</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EDUCATION / EXPERIENCE</strong></td>
<td>Bachelor’s Degree/Master’s Degree or 10 yrs. experience in security consulting and/or training. 3 of those years must have been as a Senior Instructor or Subject Matter Expert. Preferred military and / or law enforcement experience.</td>
</tr>
<tr>
<td><strong>DESCRIPTION</strong></td>
<td>Consultant primary responsibility to advise plan, develop or redesign the appropriate approach to the solution of a unique functional security-related problem for a customer’s specialty needs. The specialty may relate to a variety of development, operational or support functions that require the Consultants special expertise, because of the degree of complexity, impact on mission or novelty approach. Provide the principal management with assistance in implementing or executing the design and development of security-related programs or solutions provided within the customer’s organizational boundaries, senior and mid-level agency management.</td>
</tr>
</tbody>
</table>
JOB TITLE  CURRICULUM DEVELOPER

Education / Experience  Must have a bachelor’s degree and 5 years of related years’ experience writing technical documents. 3 years’ experience in writing Tactical Training Curriculum’s/Lesson plans, etc. relevant of the required task.

Description  Person has performed previous work with government agencies and/or industry, including drafting detailed and comprehensive technical reports. Development of including but not limited to instructor guides, course documents, testing materials, evaluation, procedure manuals, training manuals, reports and revisions.

JOB TITLE  TECHNICAL WRITER

EDUCATION / EXPERIENCE  Must have a bachelor’s degree and 6 years of related years’ experience writing technical documents. 3 years’ experience in writing Tactical Training/Doctrine relevant of the required task.

DESCRIPTION  Person has performed previous work with government agencies and/or industry, including drafting detailed and comprehensive technical reports. Development of including but not limited to instructor guides, course documents, testing materials, evaluation, procedure manuals, curriculum development, reports and revisions.
611430, 611519, 611710 Labor Categories Description

JOB TITLE                      PROGRAM MANAGER

EDUCATION / EXPERIENCE         Bachelor's Degree or seven (7) years of experience in
                                management support services

DESCRIPTION                   Program managers plan, direct, and coordinate programs to
                                enhance the knowledge and skills of an organization’s
                                employees. They also oversee a staff of training and
                                development specialists. Provide the principal
                                management interface with the client. Responsible for
                                effective management of multiple delivery orders. Develop
                                and implement project plans and monitors project progress
                                and status of task execution. Ensure customer’s needs are
                                met. Coordinates with staff to ensure resources are
                                efficiently distributed and applied.

JOB TITLE                      SENIOR INSTRUCTOR

EDUCATION / EXPERIENCE         The Senior Tactics Instructor will have a minimum of eight (8)
                                years of general experience in training program support of
                                which four (4) years of experience as specialized
                                Controlled F.O.R.C.E. certified trainer in the M.A.C.H. ™
                                System.

DESCRIPTION                   Shall be responsible for all training programs in a contract. Will
                                act as single point of contact between customer and CF on all
                                matters pertaining to training. Responsible for overseeing
                                courses materials, safety, schedules, and instructor/student
                                coordination. Experience teaching subject matter and
                                managing instructors. Able to apply M.A.C.H. ™ training
                                theology and customer’s request to subject matter.

JOB TITLE                      SENIOR CQB / CQC TACTICS INSTRUCTOR

EDUCATION / EXPERIENCE         The Senior Tactics Instructor will have a minimum of eight (8)
                                years of general experience in training program support of
                                which four (4) years of experience are in specialized
                                Controlled F.O.R.C.E. M.A.C.H. ™ CQC Tactics training. Must
                                have 3 years’ experience or equivalent law enforcement
                                instruction at academy level.

DESCRIPTION                   Responsible for working with Senior Instructor in matters
                                pertaining to training. Responsible for verifying quality of
                                CQB course and standards. Experience teaching subject
                                matter and managing instructors. Able to apply M.A.C.H. ™
                                Training.
<table>
<thead>
<tr>
<th>JOB TITLE</th>
<th>SPECIALTY INSTRUCTOR – CQB / CQC TACTICS:</th>
</tr>
</thead>
<tbody>
<tr>
<td>EDUCATION / EXPERIENCE</td>
<td>The Tactics Instructor will have a minimum of three (3) years general experience in training program support of which two (2) years of experience in Controlled F.O.R.C.E. M.A.C.H. ™ CQC Tactics training. Experience instructing at departmental/agency level for 3 years.</td>
</tr>
<tr>
<td>DESCRIPTION</td>
<td>Shall provide instruction support and information on CQB courses. Responsible for conducting course, coordinating schedule and student coordination with Senior instructor. Maintain M.A.C.H. ™ Training theology standards applicable to CQB. Responsible for working with Senior Instructor in matters pertaining to training. Provide Instructor support including course materials, testing, evaluation and reports. theology and customer’s request to subject matter. Provide instruction and information on various formats and applications.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>JOB TITLE</th>
<th>SPECIALTY INSTRUCTOR – DRIVING SKILLS</th>
</tr>
</thead>
<tbody>
<tr>
<td>EDUCATION / EXPERIENCE</td>
<td>The Tactics Instructor will have a minimum of three (3) years general experience in training program support of which two (2) years of experience in Controlled F.O.R.C.E. M.A.C.H. ™ Tactics training. Instructor experience at departmental/agency level for 3 years.</td>
</tr>
<tr>
<td>DESCRIPTION</td>
<td>Shall provide driving skills instruction in support of customer’s request. Responsible for course materials, outlines lesson plans, testing, evaluation and reports. Maintain M.A.C.H. ™ Training theology standards applicable to Driving Skills. Responsible for working with Senior Instructor in matters pertaining to training. Coordinate driving courses, schedules, safety regulations and student coordination.</td>
</tr>
</tbody>
</table>
SPECIALTY INSTRUCTOR – MARKSMANSHIP

EDUCATION / EXPERIENCE
The Marksmanship Instructor will have a minimum of three (3) years general experience in training program support of which two (2) years of experience in Controlled F.O.R.C.E. M.A.C.H.™ Weapons tactics training. Instructor experience of 3 years at academy/agency level.

DESCRIPTION
Shall provide instruction in support of customer’s request. Responsible for course materials, outlines and curriculums maintain standards with Controlled F.O.R.C.E.’s M.A.C.H.™ Weapons Training. Responsible for working with Senior Instructor in matters pertaining to training. Coordinate course, weapons safety, range use, schedules, and student coordination.

SPECIALTY INSTRUCTOR – SAFETY RANGE / FIREARMS

EDUCATION / EXPERIENCE
The Safety Range / Firearms Instructor will have a minimum of five (5) years general experience in training program support of which three (3) years of experience are in specialized Controlled F.O.R.C.E. law enforcement type tactics training.

DESCRIPTION
Shall provide instruction on weapons and range safety, weapons function per the customer’s request. Work with Senior Instructor coordinating course, weapons safety, range use, schedules, and student skill evaluation. Shall maintain standards with Controlled F.O.R.C.E.’s M.A.C.H.™ Weapons Training standards.

IT PROJECT MANAGER

EDUCATION / EXPERIENCE
Advanced Degree and 10 years of relevant experience

DESCRIPTION
Manages and oversees overall Information Technology and Data operations in regards to contract being supported. These responsibilities include Program and Project decisions that affect IT and Data issues. Makes recommendations to improve productivity, quality, and efficiency of operations. Coordinates and resolves issues regarding existing and new products. Interacts with project and program management. Oversees IT/Data Specialists
JOB TITLE

TECHNICAL WRITER

EDUCATION / EXPERIENCE
Must have a bachelor’s degree and 6 years of related years’ experience writing technical documents

DESCRIPTION
Person has performed previous work with government agencies and/or industry, including drafting detailed and comprehensive technical reports. Development of including but not limited to instructor guides, course documents, testing materials, evaluation, procedure manuals, curriculum development, reports and revisions.

LABOR CATEGORIES PRICE LIST

541611 CONSULTING SERVICE

<table>
<thead>
<tr>
<th>CATEGORIES</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Consultant</td>
<td>$ 265.19</td>
</tr>
<tr>
<td>Consultant</td>
<td>$ 200.37</td>
</tr>
<tr>
<td>Curriculum Developer</td>
<td>$ 107.60</td>
</tr>
<tr>
<td>Technical Writer</td>
<td>$ 65.85</td>
</tr>
</tbody>
</table>

611430, 611519, 611710 TRAINING SERVICE

<table>
<thead>
<tr>
<th>Categories</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>$ 182.15</td>
</tr>
<tr>
<td>Senior Instructor</td>
<td>$ 117.14</td>
</tr>
<tr>
<td>Senior CQB / CQC Tactics Instructor</td>
<td>$ 102.77</td>
</tr>
<tr>
<td>Specialty Instructor – CQB / CQC Tactics Instructor</td>
<td>$ 108.80</td>
</tr>
<tr>
<td>Specialty Instructor – Driving Skills</td>
<td>$ 97.59</td>
</tr>
<tr>
<td>Specialty Instructor – Marksmanship</td>
<td>$ 97.59</td>
</tr>
<tr>
<td>Specialty Instructor – Safety Range</td>
<td>$ 93.24</td>
</tr>
<tr>
<td>Specialty Instructor – Firearms</td>
<td>$ 97.59</td>
</tr>
<tr>
<td>IT Project Manager</td>
<td>$ 89.39</td>
</tr>
</tbody>
</table>
How to Buy from Controlled F.O.R.C.E., Inc. Under GSA Multiple Award Schedule

Below is a summary of how to order from us.

1. **For orders up to $2,500**: Develop a **Scope of Work (SOW)** and have your procurement office place the order directly with Controlled F.O.R.C.E., Inc.

2. **For orders over $2,500 but less than $200,000**: Develop a performance-based SOW, send a Request for Quote (RFQ) to at least three GSA Multiple Award Schedule Holders, evaluate quotes based on your best value criteria, and place the order with the selected contractor.

3. **For orders over $200,000**: Follow the procedures as per #2 above but seek additional quotes.

4. **Blanket Purchase Agreement (BPA)**. In order to further decrease costs, reduce paperwork, and save time, access Controlled Force, Inc. directly by establishing a Blanket Purchase Agreement.


---

GSA Multiple Award Schedule: GS-02F-061CA

Contact:

Diana Grano – President  
Phone: 630-365-1700  
Email: dianag@controlledforce.com

**Purchase Orders**

Controlled F.O.R.C.E. Inc.  
335 N River St., Ste. 200  
Batavia, IL 60510  
FEIN: 36-4175514  
Cage Code: 1NM09

Government Credit Card (P-Card)  
MasterCard  
Visa

Woman-Owned Small Business (WOSB)  
8(a) Certified / Small Disadvantaged Business (SDB)  
Minority and Women-Owned Business (MBE/WBE)  
Economically Disadvantaged Woman-Owned Small Business (EDWOSB)