



GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: **<http://www.GSAAdvantage.gov>**.

Multiple Award Schedule (MAS)

Contract Number: GS-02F-131AA

**For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

Contract Period: April 4, 2013 through April 3, 2023

Price List Current through Modification PA-0035, Effective May 8, 2020

Contractor: OT Training Solutions, LLC
901 S Charles R Beall Blvd., Suite 12
DeBary, FL 32713

Business Size: Service-Disabled, Veteran Owned, Small Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: 386-320-0456
Web Site: www.ottrainingsolutions.com
E-mail: jlynch@otts-llc.com
Contract Administration: Jenifer M Lynch

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
611430	611430RC	Professional and Management Development Training
333318TDTM	333318TDTMRC	Off-the-Shelf Training Devices and Training Materials
611512	611512RC	Flight Training
OLM	OLMRC	Order-Level Materials (OLMs)

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See attached pricelist
2. Maximum Order: \$1,000,000
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Destination to 50 States, DC, Territories
5. Point(s) of production: Same as company address
6. Discount from list prices or statement of net price: Price listed herein are Net (Discounts Deducted)
7. Quantity discounts: Yes, see pricing section
8. Prompt payment terms: None, Net 30 days. *Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions*
- 9a. Government purchase cards are accepted below the micropurchase threshold.
- 9b. Government purchase cards are accepted above the micropurchase threshold.
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): 180 Days ARO
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address: Same as Contractor

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address: Same as company address
15. Warranty provision: 12 Months from Date of Delivery
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Upon Receipt
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
25. Data Universal Numbering System (DUNS) number: 825054815
26. OT Training Solutions, LLC. is registered in the System for Award Management (SAM) database.

LABOR CATEGORY DESCRIPTIONS AND PRICING

Military Training Analyst III

Functional Responsibility: Battalion Commander or Command Sergeant Major or battalion staff NCO experience. Experience training U.S. Army officers and NCOs through battalion levels. Analyst is proficient with relevant U.S. Army Doctrine; completed U.S. Army Command and General Staff College or its equivalent. Provide leadership instruction to Soldiers and DOD civilians. Create leadership training and development classes and programs of instruction (POIs). Conducts post unit deployment assessments and significant training. Writes after action reviews for key leadership lessons learned. Research all aspects of Army and civilian leadership best practices and techniques. Participate in computer-based constructive exercises in a variety of roles. Develops and writes Brigade and below operations orders for training.

Minimum Years of Experience/Education: Bachelor's Degree and must have a minimum of eight (8) years Officer and CSM or fifteen (15) years Staff NCO

Military Training Analyst II

Functional Responsibility: Company Commander or company First Sergeant or battalion staff NCO experience. Experience training U.S. Army officers and NCOs through company levels. Analyst is proficient with relevant U.S. Army Doctrine. Provide leadership instruction to Soldiers and DOD civilians. Research all aspects of Army and civilian leadership best practices and techniques. Participate in computer-based constructive exercises in a variety of roles.

Minimum Years of Experience/Education: Bachelor's Degree and must have a minimum of five (5) years Officer and CSM or ten (10) years Staff NCO

Simulation Technician I

Functional Responsibility: Integrates and tests existing system simulation frameworks, performance models and algorithms, threat models and command and control models. Installs and tests software that simulates behavior of users and systems. Integrates and uses graphical user interfaces and visualization tools. .

Minimum Years of Experience/Education: Associate's Degree and must have a minimum of one (1) year's relevant experience.

Simulation Technician II

Functional Responsibility: Performs standardized or prescribed assignments involving a sequence of related operations. Follows standard work methods on recurring assignments but receives explicit instructions on unfamiliar assignments; technical adequacy of routine work is reviewed on completion; nonroutine work may also be reviewed in progress. Performs at this level one or a combination of such typical duties as: Following specific instructions, assembles or constructs simple or standard equipment or parts; may service or repair simple instruments or equipment; extracts engineering data from various prescribed but non-standardized sources; processes the data following well-defined methods including elementary algebra and geometry; presents the data in prescribed form.

Minimum Years of Experience/Education: Associate Degree and must have a minimum of four (4) years of relevant experience.

Simulation Technician III

Functional Responsibility: Performs assignments that are not completely standardized or prescribed. Selects or adapts standard procedures or equipment, using fully applicable precedents. Receives initial instructions, equipment requirements, and advice from supervisor or engineer as needed; performs recurring work independently; work is reviewed for technical adequacy or conformity with instructions.

Performs at this level one or a combination of such typical duties as: Constructs components, subunits, or simple models or adapts standard equipment. May troubleshoot and correct malfunctions; Follows specific layout and scientific diagrams to construct and package simple devices and subunits of equipment; Conducts various tests or experiments which may require minor modifications in test setups or procedures as well as subjective judgments in measurement; selects, sets up, and operates standard test equipment and records test data; Extracts and compiles a variety of engineering data from field notes, manuals, lab reports, etc.; processes data, identifying errors or inconsistencies; selects methods of data presentation; Assists in design modification by compiling data related to design, specifications, and materials which are pertinent to specific items of equipment or component parts. Develops information concerning previous operational failures and modifications. Uses judgment and initiative to recognize inconsistencies or gaps in data and seek sources to clarify information.

Minimum Years of Experience/Education: Bachelor's degree and a minimum of five (5) years of relevant experience.

Logistician – I

Functional Responsibility: Performs logistics functions related to product development, inventory, transportation, life-cycle support, regulations, manuals, technical orders, standards, and industry publications.

Minimum Years of Experience/Education: Associate's Degree and must have a minimum of one (1) years' relevant experience. Candidate may substitute 1-4 years of experience in the relevant areas of expertise.

Coordinator

Functional Responsibility: Manages and administers RTLA activities necessary to provide information in support of training land management, and range and training land decisions. Coordinates fieldwork, data collection, supervises contract personnel, field crews, and coordinates the acquisition of materials and equipment. Provides technical support to the installation preparing and presenting briefings, conducts meetings, provides technical expertise to prepare project scopes of work, and other documents supporting land management decisions by the Installation. Coordinates the management, collection and analysis of RTLA data with installation points of contact POC(s).

Minimum Years of Experience/Education: Associate's Degree with zero (0) year's relevant experience.

Senior Systems Engineer III

Functional Responsibility: Analyzes requirements, develops design approaches, maintains and supports technical infrastructure, develops software applications. Performs coding, debugging, testing and troubleshooting throughout the product development life cycle process. Applies various simulation and modeling techniques. In-depth knowledge of MS Windows and Linux operating systems and programming languages utilized for modeling and simulation. Designs are suitable for DOD projects, including considerations for Information Assurance requirements. May supervise other software and hardware engineers.

Minimum Years of Experience/Education: Bachelor's degree or Professional License in engineering or related sciences and minimum ten (10) years of relevant experience.

Software Engineer II

Functional Responsibility: Designs and develops software applications. Estimates costs. Performs coding, debugging, testing and troubleshooting throughout the application development life cycle process. Designs are suitable for DOD projects, including considerations for Information Assurance requirements. Applies various simulation and modeling techniques. May supervise other software engineers.

Minimum Years of Experience/Education: Bachelor's degree in computer or software engineering and minimum five (5) years of relevant experience.

Senior Electrical Engineer II

Functional Responsibility: Responsible for designing, developing, specifying, and testing simulator electronic systems, including computer systems, circuit boards, keyboards, displays, routers, and peripherals. Participates in manufacturing, production, and installation of the parts. Installs and tests computers and computer networks; integrates components into the final design.

Minimum Years of Experience/Education: Bachelor's degree in relevant engineering or technical area and minimum five (5) years of relevant experience.

Hardware Engineer III

Functional Responsibility: Responsible for designing, developing, and testing computer hardware, including computer systems, circuit boards, computer chips, keyboards, routers, and printers. Supervises the manufacturing, production, and installation of the parts. Designs and oversees development and testing of computers and computer networks; integrates components into the final design; estimates cost, reliability and safety; may supervise technicians and other engineers; Analyzes information and recommends appropriate hardware solutions.

Minimum Years of Experience/Education: Bachelor's degree in relevant engineering or technical area and/or Professional Engineering License and minimum eight (8) years of relevant experience.

Hardware Engineer II

Functional Responsibility: Responsible for designing, developing, specifying, and testing computer hardware, including computer systems, circuit boards, keyboards, displays, routers, and peripherals. Supervises the manufacturing, production, and installation of the parts. Designs and develops and tests computers and computer networks; integrates components into the final design; estimates cost, reliability and safety; may supervise technicians.

Minimum Years of Experience/Education: Bachelor's degree in relevant engineering or technical area and minimum five (5) years of relevant experience.

SINs	LABOR CATEGORY	GSA PRICE
611430 & 611512	Military Training Analyst III	\$74.62
611430 & 611512	Military Training Analyst II	\$65.33
611430 & 611512	Simulation Technician I	\$43.37
611430 & 611512	Simulation Technician II	\$55.70
611430 & 611512	Simulation Technician III	\$64.48
611430 & 611512	Logistician I	\$42.11
611430 & 611512	Coordinator	\$ 40.22
611430 & 611512	Senior Systems Engineer III	\$135.83
611430 & 611512	Software Engineer II	\$88.43
611430 & 611512	Sr. Electrical Engineer II	\$94.06
611430 & 611512	Hardware Engineer III	\$90.35
611430 & 611512	Hardware Engineer II	\$70.42

Service Contract Labor Standards (SCLS)

Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**OT TRAINING SOLUTIONS, INC. AUTHORIZED GSA
SCHEDULE PSS CONTRACT PRICING**

SIN	Brand Name	Part Number	Unit of Issue	Volume Quantity	GSA Price
333318TDTM	Stryker RWS Tabletop Gunnery Trainer (V1.0)	Stry-RWS/TTT 1	Each	1	\$115,208.61
333318TDTM			Each	2-5	\$109,971.86
333318TDTM			Each	6-10	\$103,838.09
333318TDTM			Each	11-15	\$96,865.64
333318TDTM			Each	16-20	\$87,329.23
333318TDTM			Each	21-25	\$74,583.48
333318TDTM			Each	26-30	\$64,574.67
333318TDTM			Each	31-35	\$57,619.67
333318TDTM			Each	36+	\$52,504.81
333318TDTM	Stryker RWS Drivers Station Quantity 1-4	Stry-RWS/DS-1-4	Each	1-4	\$364,521.26
333318TDTM			Each	5-8	\$263,923.76
333318TDTM			Each	9-12	\$230,391.27
333318TDTM			Each	13+	\$213,625.03
333318TDTM	Software Upgrade to TC 3-20.31 Gunnery Manual Standards	Stry-TTT-SU0001	Each	1	\$84,730.54
333318TDTM	Spares for Drivers Station	Stry-DRVR- Spares	Each	1	\$89,962.90
333318TDTM	Stryker RWS TTT, Driver and Instructor Operator (IO) Station Extended Warranty 3 year	Stry-TTT- EXTWNTY0001	Each	1	\$11,577.23
333318TDTM	Gunnery Spares Package (V1.0)	OTTS-2016- RWSSPARES	Each	1	\$12,079.48

Products Descriptions

The Stryker Tabletop Gunner Trainer

The Stryker RWS Tabletop Gunnery Trainer is a stand-alone PC-based training device. The system allows new Commanders to become familiar with the RWS prior to any qualification, field exercise or combat situations. The trainer also provides training to locate, identify, and engage enemy targets in accordance with the Stryker HBCT Gunnery Manual standards.

Both the M2 .50 caliber and the MK19 weapons are supported. The system utilizes a high-resolution display with touchscreen for system and instructor controls and for training exercise control. A high-fidelity control grip is provided to move the weapon platform and fire the weapon. When training is launched, a window appears that depicts the Stryker Fire Control Unit (FCU) including a visual representation of each bezel component. The bezel is operated through the touchscreen. The display and bezel depicts the actual size of the Stryker FCU. The training control window is on the left side of the FCU display. The training window shows controls to launch training, to display exercise and situational data, and crew records. The FCU display depicts data displayed in each weapon system mode based on switch positions and settings. Exercise scoring is saved for the NCOIC and is presented at the end of each exercise so the Company Commander can track each individual's performance.

Exercises are developed to HBCT Gunnery standards. Once the Commander/Gunner has demonstrated proficiency with the FCU and controls, he has the ability to select exercises representing live combat situations.

Spares Package

Initial spares package to support the Stryker Tabletop Gunnery Trainer. The package includes line item replacements for key device components. This package will support up to 5 Trainers and includes: one 23" touchscreen monitor, one USB Stryker Commander's Grip, one Shuttle computer, one video card, four USB cables, and one VGA cable. Additional packages are recommended for orders in excess of 5 Trainers.

Driver Station Accessory

The Driver Station is a crew compartment for the Stryker driver crewmember that enables crew coordination training. Essential driving controls and driver vision blocks, driver seat with seat shaker, aural cue system, cables, and interface software are included. The compartment is mounted on lockable casters for easy positioning, and has forklift hoist points. This accessory connects to and utilizes software contained in the Stryker RWS Table-Top Gunnery Trainer. Visual and target databases are synchronized with the RWS Gunnery displays. Operation independent of the Stryker RWS Table-Top Trainer is not supported. Prices include all hardware, cables, power cord, and shipping to installation locations.

Extended Warranty – 3 Year

This extended warranty coverage is for previously fielded RWS Table Top Trainers and strictly covers twice-annual travel to installation site(s) for installation of Information Assurance patches, routine maintenance and replacement of normal wear and tear or failed items. Abuse or user damage is not covered.

Spares for Driver Station

Recommended initial spares package to support the Stryker Driver Trainer and Instructor/Operator Station (IOS). The package includes line item replacements for key device components such as

computers, monitors, cables, displays, headsets, and other pertinent hardware. This package will support up to 5 Trainers. Additional packages are recommended for orders in excess of 5 Trainers.

Software Upgrade to TC 3-20.31 Gunnery Manual Standards

This product allows users to upgrade previously purchased Stryker RWS table Top trainers with software that supported HBCT gunnery standards to the new version that supports TC 3-20.31.

Stryker RWS TTT, Driver and Instructor Operator (IO) Station Extended Warranty 1 year

24-hour continuous on-call telephonic support (emergency hotline), including tech travel to site within 24 hours if issue cannot be resolved over the phone.

Semi-annual preventive maintenance service trips for each trainer, per year (including labor and travel).

Semi-annual IA updates for each trainer, per year (including software IA patch installation, labor and travel). Replacement of failed items with government spares with spares replenishment as/if used.

Replenishment does not include abuse or user-caused damage.