

PRICE LIST COVER PAGE
GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Prices Shown Herein Are Net (discount deducted).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[®], a menu-driven database system. The INTERNET address for GSA *Advantage!*[®] is: GSAAdvantage.gov.

“FSS 874 - MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)”

SIN No. 874-9: Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

Federal Supply Codes 6910 and 6930

Contract No. GS-02F-1429H / Contract Period: 26 July 2013 – 25 July 2018

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

FAAC Incorporated
1229 Oak Valley Drive
Ann Arbor, MI 48108
Phone: (734) 761-5836
FAX: (734) 761-5368

www.faac.com

www.milorange.com

Contract Administration Source: Same as above

Business Size: Large under NAICS code 423490

CUSTOMER INFORMATION:

- 1a. Special Item Numbers: SIN No. 874-9: Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices
- 1b. Lowest priced model: FAAC-TT-1000-1 (Page 3) and MILO-RNG-C (Page 6).
- 1c. Not applicable
2. Maximum Order: \$1,000,000
3. Minimum Order: \$100
4. Geographic coverage (delivery area): Worldwide

5. Points of production: Ann Arbor, Washtenaw County, Michigan
6. Discount from list prices or statement of net price: Page 1
7. Quantity discounts: Pages 5 and 8
8. Prompt payment terms: ½% 15, Net 30; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. Government purchase card(s) accepted: At or below micro-purchase threshold
- 9b. Government purchase card(s) accepted: Above the micro-purchase threshold
10. Foreign items: Switzerland: MILO-AIRRND-CONVKIT-HG, MILO-AIRRND-50PKRND and MILO-AIRRND- REFILLRND
- 11a. Time of delivery: Varies by product; contact manufacturer
- 11b. Expedited Delivery: All system orders on pages 3-8 are available for expedited delivery. Contact manufacturer for details.
- 11c. Overnight and 2-day delivery are NOT available.
- 11d. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing). If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
12. FOB point(s): CONUS destinations included. Contact manufacturer for non-CONUS destination pricing.
- 13a. Ordering address: FAAC Incorporated
1229 Oak Valley Drive
Ann Arbor, MI 48108
(734) 761-5836
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address: Same as 13a. above
15. Warranty provision: See Pages 5 and 8 of price list. Extended Warranty/Maintenance Service and Support available for purchase. See price list items FAAC-BASIC, FAAC-FULL, FAAC-T&M and MILO-WTY-BRONZE and MILO-WTY-PLATINUM.
16. Export packing charges, if applicable: Separately priced based on system ordered. Contact manufacturer for non-CONUS destination pricing.
17. Terms and conditions of Government purchase card acceptance: NONE
18. Terms and conditions of rental, maintenance, and repair (if applicable): Non-warranted maintenance and repairs available on time and materials basis.
19. Terms and conditions of installation: Installation and environmental conditions requirements available in product literature.
20. Terms and conditions of repair parts: FAAC will provide quotation upon customer request.
- 20a. Terms and conditions for any other services: Additional services available on time and materials basis.
21. List of service and distribution points: FAAC Incorporated
1229 Oak Valley Drive
Ann Arbor, MI 48108
(734) 761-5836
22. List of participating dealers: NONE
23. Preventive maintenance: Preventative maintenance schedule provided with products.
- 24a. Environmental attributes, e.g., recycled content... N/A
- 24b. Section 508 Compliance: N/A
25. DUNS No. 17-520-4163
26. Notification regarding Registration in CCR: Registration is complete

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FAAC PRODUCTS:

| | New GSA | Description | GSA Price |
|------------|--------------------|--|------------------|
| SIN | Part Number | | |
| 874-9 | FAAC-AP-2000-3 | Airport Driving Simulator with three high resolution rear projection displays, enclosed generic cab, straight truck and utility vehicle dynamics models, 12 square miles of generic AOA airport property with 7 concourses. | \$ 245,000.00 |
| 874-9 | FAAC-AP-2000-3-DB | Airport Driving Simulator with three high resolution rear projection displays, enclosed generic cab, straight truck and utility vehicle dynamics models, up to 12 square miles of customer specific AOA airport property with up to 7 concourses (assuming AUTOCAD or equivalent computer file of airport site). | \$ 615,000.00 |
| 874-9 | FAAC-AU-2000-3 | Automobile Driving Simulator with three high resolution rear projection displays, enclosed sedan cab (Crown Victoria or similar), rear wheel and front wheel drive automobile dynamics models. | \$ 220,000.00 |
| 874-9 | FAAC-ER-2000-3 | Emergency Response Driving Simulator with three high resolution rear projection displays, emulated enclosed vehicle cab, generic emergency response vehicle dynamics model. | \$ 225,000.00 |
| 874-9 | FAAC-MB-2000-3 | Bus Driving Simulator with three high resolution displays, generic enclosed bus cab, generic bus dynamics model. Three rear projection displays for forward view. | \$ 235,000.00 |
| 874-9 | FAAC-DE-1000-3 | Basic Driver Education Driving Simulator with three high resolution flat panel displays, open air cab with replicated vehicle dash with physical instrumentation and controls. Simulated vehicle models include rear-wheel drive sedan, front-wheel drive sedan, and four-wheel drive SUV. | \$ 94,500.00 |
| 874-9 | FAAC-PS-1000-3 | Basic Public Safety Driving Simulator with three high resolution large flat panel displays. Open air cab with replicated vehicle dash with physical instrumentation and controls. Crown Victoria high-performance vehicle dynamics, as well as front-wheel drive, four-wheel drive SUV, fire truck and ambulance models for cross training. (Emergency vehicle package includes radio, siren/light controls, console, MDT software, and basic instructor driving station for interaction and debrief.) | \$ 100,000.00 |
| 874-9 | FAAC-EV-1000 | Emergency Response Driving simulator with three high resolution monitors for 225 degree field-of-view. The expansive "over the shoulder" field of view allows for extensive tactical drivers training. The system is loaded with training scenarios within a course curriculum configuration. Realistic vehicle dash, library of emergency response vehicles and their specific dynamics are loaded for the student exercises via the included Instructor Operator Station (IOS). | \$ 94,500.00 |
| 874-9 | FAAC-LE-1000 | Law Enforcement Driving simulator with three high resolution monitors for 225 degree field-of-view. The expansive "over the shoulder" field of view allows for extensive tactical drivers training. The system is loaded with training scenarios within a course curriculum configuration. Realistic vehicle dash, library of police, other emergency response vehicles, and their specific dynamics are loaded for the student exercises via the included Instructor Operator Station (IOS). | \$ 94,500.00 |
| 874-9 | FAAC-TT-1000-1 | Truck Driving Simulator with one high resolution flat panel display, open air generic truck cab, automatic transmission, with straight and articulated truck vehicle dynamics. | \$ 85,000.00 |

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FAAC PRODUCTS (Cont'd):

| | New GSA | Description | GSA Price |
|------------|--------------------|--|------------------|
| SIN | Part Number | | |
| 874-9 | FAAC-TT-1000-3 | Truck Driving Simulator with three high resolution flat panel displays, open air generic truck cab, automatic transmission, with straight and articulated truck vehicle dynamics. | \$ 117,500.00 |
| 874-9 | FAAC-TT-2000-3 | Truck Driving Simulator with three large screen projection displays (Additional displays can be added to increase the field of view, including rear mounted flat displays for functional parallax mirrors). Enclosed generic cab, automatic transmission, tractor-trailer and straight truck dynamics models | \$ 220,000.00 |
| 874-9 | FAAC-STB | Scenario Toolbox authoring tool for scenario development and virtual world alteration. Includes computer, basic STB training as part of new simulator training, & existing model library. | \$ 7,500.00 |
| 874-9 | FAAC-CAB MOD | Each module permits a different configuration for simulator cab via a separate panel or additional control box. Available modules include: Manual transmission, automatic transmission, ARFF module available, and interchangeable dash suites to emulate difference vehicles (may require multiple CAB MODs based upon number of panels or complexity of dash). | \$ 5,000.00 |
| 874-9 | FAAC-CHANNADD | Additional flat display channel. Upgrade to add one flat panel display channel to a compatible simulator. Includes mounting, stand (if applicable), graphics computer, and rendering software. | \$ 15,000.00 |
| 874-9 | FAAC-DYNMOD | Additional customer-specific vehicle model. Includes vehicle dynamics and visual modeling. Customer provides appropriate truck/automobile data. | \$ 35,000.00 |
| 874-9 | FAAC-MOTION-6DOF | Six degree of freedom motion system added to any DTS simulator | \$ 80,000.00 |
| 874-9 | FAAC-MOTION-3DOF | Three degree-of-freedom (heave, pitch, roll) motion seat, compatible with any DTS cab. | \$ 40,000.00 |
| 874-9 | FAAC-TRLR-38RV | Military Grade Basic 38' RV trailer to house single simulator with classroom space (classroom equipment not included). Hauled by F-350 6.4L/4.10AR or equivalent (not included) with king pin attachment. 3000lbs load capacity. 15Kw generator. Shore power via 240V single phase or optional 208V three phase. 30,000 BTU A/C. | \$ 92,500.00 |
| 874-9 | FAAC-VDUADD | Additional large screen projection display. Upgrade to add one high resolution rear projection display to an existing simulator. Includes structure, projector, graphics computer, and rendering software. | \$ 20,000.00 |

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FAAC PRODUCTS (Cont'd):

| | New GSA | Description | GSA Price |
|-------|-------------|--|---|
| SIN | Part Number | | |
| 874-9 | | SUPPORT OPTIONS: | |
| 874-9 | FAAC-BASIC | Basic maintenance and service support for FAAC simulators after expiration of original warranty. Basic plan includes: *Unlimited phone support at no charge. *Troubleshooting and diagnostic services. *Repair and replacement of failed hardware. *Up to two onsite visits, remainder at time and materials rate below. *Maintenance of customer purchased spares when applicable. Plan details available from supplier. | 3% of product price (min. of \$5K/yr) OCONUS: +\$3K premium Mobile: +\$3K premium |
| 874-9 | FAAC-FULL | Full maintenance and service support for FAAC simulators after expiration of original warranty. Full plan includes: *Unlimited phone support at no charge. *Troubleshooting and diagnostic services. *Repair and replacement of failed hardware. *Includes preventative maintenance service. *Unlimited onsite service visits. *Maintenance of customer purchased spares when applicable. Plan details available from supplier. | 5% of product price (min. of \$8.5K/yr) OCONUS: +\$5K premium Mobile: +\$3K premium |
| 874-9 | FAAC-T&M | Warranty service at \$1,000/day labor plus material & expenses. | |

QUANTITY DISCOUNTS:

Based on orders for multiple systems of the same part number ordered with a single purchase order.

| | |
|---------------|------------------------|
| 3-5 Systems | 2% discount per system |
| 6-10 Systems | 3% discount per system |
| 11-20 systems | 5% discount per system |
| 21-30 systems | 7% discount per system |

TERMS:

- Payment terms are Net 30 upon acceptance of system.
- Invoice terms: ½% 15, Net 30
- Delivery is 120 days A.R.O.
- F.O.B. Destination within the 48 contiguous states.
- One year Basic warranty included on hardware and software. Plan details available from supplier.
- No Dealers or Resellers are authorized.

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FAAC's MILO PRODUCTS:

| SIN | New GSA Part Number | Description | GSA Price |
|------------|----------------------------|---|------------------|
| 874-9 | MILO-RNG-P | MILO Range PRO HD Use-of-Force Judgmental Training Simulator. Interactive portable high-definition (HD) firearms, use-of-force judgmental training simulator. Ready to train out of the box with over 450 pre-loaded interactive force-options scenarios and more than 45 true-graphics-based skill-builder exercises. Users can build and create their own interactive marksmanship courses and interactive high definition video scenarios locally. Includes all hardware, software and cabling for system operation. Includes product training. Does not include firearms. | \$ 37,800.00 |
| 874-9 | MILO-RNG-A | MILO Range Advanced mobile firearms and use-of-force judgmental training simulator from FAAC. Includes interactive portable eight-lane high-definition (HD) firearms and decision-response training software, low-light training module with real flashlights, and trainee-action capture debrief utility for after-action review. Delivered ready to use right out of the box with over 450 pre-loaded interactive force-options scenarios and more than 45 true CGI-based firearms skill-builder exercises. End-users can build and create their own interactive marksmanship courses locally. Includes all hardware, software and cabling for easy installation and system operation. Does not include firearms or initial product training. Purchase of at least one training day required. | \$ 20,995.00 |
| 874-9 | MILO-RNG-C | MILO Range Classic Simulator is a portable interactive high-definition (HD) firearms and use-of-force judgmental training system. Allows for four simultaneous trainee lanes. Delivered ready to train out of the box with over 450 pre-loaded interactive force-options scenarios and more than 45 true CGI based skill-builder exercises. The system includes all hardware including projector and screen, pre-loaded MILO software, and all cabling for complete system installation and operation. Does not include firearms or product training. Purchase of at least one training day required. | \$ 10,995.00 |
| 874-9 | MILO-FDU-SA | MILO Range Firearms Diagnostic Unit (FDU). An exclusive stand-alone training system used for the diagnosis and correction of key firearms training objectives through a mobile platform using laser or live-fire weapons. Records and tracks trainee's fall-of-shot, trigger pressure and pull, proper firing stance and posture, and correct sight alignment and sight picture with patented heads-up display (HUD) video system. Current version includes significant technology upgrade to include new state-of-the-art CPU platform with embedded LCD Screen, current video capture technology, and significant FDU software enhancements and additions. Does not include product training. Purchase of at least one training day required. | \$ 19,995.00 |
| 874-9 | MILO-RECOIL-HANDGUN | MILO Air Recoil Kit for Handgun. This is a drop-in kit and requires no weapon modifications. Specify desired model at time of order. | \$ 2,100.00 |
| 874-9 | MILO-RECOIL-RIFLE | MILO Air Recoil Kit for Rifle. This is a drop-in kit and requires no weapon modifications. Specify desired model at time of order. | \$ 2,100.00 |
| 874-9 | MILO-RECOIL-NOZZLE | Screw-on nozzle with press-to-fill outlet for CO2 liquid and integrated pressure gauge. Supports any MILO air recoil kit magazine that can be refilled. Includes empty, 20lb. CO2 tank with diptube. | \$ 625.00 |
| 874-9 | MILO-AIRRND-CONVKIT-HG | Inert handgun conversion kit to allow use of compressed gas recoil-only rounds. Includes recoil laser. Some models may require permanent modification to the firearm for proper operation. Firearm is not included. Select from available models at the time of order. | \$ 895.00 |

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FAAC's MILO PRODUCTS (Cont'd):

| SIN | New GSA Part Number | Description | GSA Price |
|------------|----------------------------|--|------------------|
| 874-9 | MILO-AIRRND-50PKRND | Box of 50 precision-machined refillable recoil-only (no projectile) rounds. These air rounds store high pressure compressed air to provide recoil when fired by an air round conversion kit (purchased separately). Rounds are refillable using air round refill station (purchased separately). Air rounds are warranted for 600 refills. These items are inert, non-projectile recoil simulation parts and cannot be used as weapons nor with live weapon parts. | \$ 2,995.00 |
| 874-9 | MILO-AIRRND-REFILLRND | A table-mount reloading system for air rounds. Uses an included high-pressure compressed air tank as gas source. System has adjustable gauges to control output pressure to the refill assembly which includes a jig for holding air rounds in place and a lever for the user to manually fill the round by pulling the lever. All equipment is shipped empty and unpressurized. High pressure compressed air must be sourced locally by user/buyer. | \$ 2,995.00 |
| 874-9 | MILO-RFCANNON-MANUAL | Instructor-controlled projectile launcher training device with integrated point-of-aim view and red-dot-sight. Point-of-aim is controlled via joystick and non-lethal projectiles are emitted via button on the joystick. Includes dedicated netbook computer to preview point-of-aim view with red-dot-sight in real time. Includes set of required safety glasses. | \$ 6,500.00 |
| 874-9 | MILO-TRNG-MOD-1 | MILO One-Day Product Training. The MILO 1-day on-site (CONUS) training class is offered in conjunction with any of the above MILO Range products. Note that this item may not be purchased as a stand-alone training service. It may only be ordered in conjunction with the purchase of a MILO Range product. | \$ 2,700.00 |
| 874-9 | MILO-FBSHU-0475 | 16'x40' Flash/Bang and Simulation Housing Unit (FBSHU) is an ISO 9000 certified complete fabricated self contained safe environment designed to test and train with Flash/Bang devices that can incorporate the MILO Live Fire MILO Range PRO HD Marksmanship and Use-of-Force Judgmental Training simulator (PN: MILO-RNG-P). Includes protected lighting, sound absorbing material on walls and ceiling, a Rhino treated floor and HVAC system. Includes delivery in CONUS, installation and training. Site preparation is to be provided by the customer. | \$ 238,408.83 |
| 874-9 | MILO-T180 | MILO Range Theatre System three screen Firearms and Use-of-Force Judgmental Training Simulator. Immersive system with an enhanced field of view. Includes pre-loaded HD training scenarios and interactive graphics-based skill-builder exercises. Useres can build and create their own interactive marksmanship courses and interactive high definition video scenarios locally. Includes all hardware, software, cabling and training for system operation. Does not include firearms. | \$ 76,495.00 |
| 874-9 | MILO-T300 | MILO Range Theatre System five screen Firearms and Use-of-Force Judgmental Training Simulator. Immersive system with an enhanced field of view. Includes pre-loaded HD training scenarios and interactive graphics-based skill-builder exercises. Useres can build and create their own interactive marksmanship courses and interactive high definition video scenarios locally. Includes all hardware, software, cabling and training for system operation. Does not include firearms. | \$ 112,495.00 |

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FAAC's MILO PRODUCTS (Cont'd):

| SIN | New GSA Part Number | Description | GSA Price |
|------------|----------------------------|--|--------------------|
| 874-9 | MILO-SHS-BASE | MILO Range ShootHouse system provides marksmanship and interactive scenario based training in a multi-room and/or multi-screen configuration supporting team training and high volume training programs. The system can be operated by a single instructor and supports multiple students and weapons. System includes instructor control station, two (2) ShootRoom systems, all simulator equipment, cabling and mounts, as well as shipment, setup and user training to any CONUS location. Can be expanded with additional ShootRooms. | \$ 62,995.00 |
| 874-9 | MILO-SHS-ROOM | The MILO Range ShootRoom is an expansion to the MILO Range ShootHouse system. ShootRoom provides an additional room or screen for marksmanship and interactive scenario based training. System includes all simulator equipment, cabling and mounts. Only available to MILO Range ShootHouse system customers. Shipment, setup and user training at any CONUS location included if purchased with MILO Range ShootHouse system. If purchased after market, additional costs for shipment, setup and training may apply. | \$ 16,195.00 |
| 874-9 | | SUPPORT OPTIONS: | |
| 874-9 | MILO-WTY-BRONZE | MILO Bronze Warranty. Provides a one-year warranty extension coverage on the MILO Range PRO System. Plan details available from supplier. | 5% of System Cost |
| 874-9 | MILO-WTY-PLATINUM | MILO Platinum Warranty with Technology Insurance. Available for MILO Range PRO systems only. Provides a 5 year warranty when purchased in conjunction with a system. Provides 3 year warranty when purchased as a renewal or extension. Platinum warranties include a system upgrade near the term-end of the warranty. Plan details available from supplier. | 40% of System Cost |

QUANTITY DISCOUNTS:

Based on orders for multiple systems of the same part number ordered with a single purchase order.

| | |
|---------------|------------------------|
| 3-5 Systems | 2% discount per system |
| 6-10 Systems | 3% discount per system |
| 11-20 systems | 5% discount per system |
| 21-30 systems | 7% discount per system |

TERMS:

- Payment terms are Net 30 upon acceptance of system.
- Invoice terms: ½% 15, Net 30
- Delivery is 45 days A.R.O. with the exception of:
 - MILO-FBSHU-0475 which is 120 to 210 days
 - MILO-T180, MILO-T300, MILO-SHS-BASE and MILO-SHS-ROOM which are 60 days ARO
- F.O.B. Destination within the 48 contiguous states.
- One year manufacturer warranty included on hardware and software. Plan details available from supplier.
- No Dealers or Resellers are authorized.