

Coastal Training Technologies

GSA Authorized
MOBIS Federal Supply Schedule

Price List

GSA number: GS-02F-9309C

Contract Period: 11/1/08 - 10/31/13

Most recent modification number: Modification P0019

Coastal Training Technologies is now part of **DuPont Sustainable Solutions**.



MOBIS: SINS 874-4, 874-5
Ordering and Administrative Contact:

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Coastal Training Technologies

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On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

Contract Number:GS-02F-9309C

Cage Code:1Z410
DUNS#13-1395246

Coastal Training Technologies is now operating as **DuPont Sustainable Solutions, Training Solutions**.
(Includes Environmental Health and Safety, Healthcare, Ethics and Compliance, Industrial Skills and Schools Training)

Address: Government Sales / 500 Studio Drive / Virginia Beach, VA 23452
Phone: (757) 498-9014 or (800) 767-7703
Fax: (757) 498-3657
E-mail: sales@training.dupont.com
Web address: www.training.dupont.com

Customer Information for Ordering Activities

1. Maximum Order Limitation	\$1,000,000.00 for Single Item \$1,000,000.00 for Combination Items
2. Minimum Order Limitation	\$50.00
3. Geographic Coverage (delivery area)	48 states, District of Columbia, Alaska, Hawaii and Puerto Rico
4. Point of Production	Virginia Beach, Virginia
5. Discounts	Prices are net
6. Quantity Discounts	See Quantity Discounts
7. Prompt Payment Terms	2% in 10 days, net/30
8a. Government Commercial Credit Card	Accepted
8b. Discounts for payment by Government Commercial Credit Card	None
9. Foreign Items	None
10a. Time of Delivery	30 days ARO
10b. Expedited Delivery	All items in this price list are available for expedited delivery
10c. Overnight and 2-day delivery	Overnight and 2-Day Delivery are available (Contact Contractor for rates)
10d. Urgent Requirements	Ordering agencies can contact the contractor's representative to effect faster delivery
11. FOB Point	Destination
12. Ordering Address	Same as Contractor (Faxed and E-mailed P.O.'s accepted)
13. Payment Address	P.O. Box 2000, Carol Stream, IL 60132-2000

14. Warranty Provisions	See Terms and Conditions
15. Export Packing Charges	Open Market
16. Terms and Conditions of Government Commercial Credit Card Acceptance	See Terms and Conditions
17. Terms and Conditions of Rental Terms And Conditions of Maintenance and Repair	See Terms and Conditions
18. Data Universal Number System (DUNS) Number	13-139-5246
19. CCR Registration	Complete and up to date

Quantity Discounts

Apply to the Following Product Areas: Environmental Health and Safety, Healthcare, Compliance, Ethics, and K-12 Schools Training.
See following pages for discount amounts.

Subscription Rental Plan

Weekly Rentals

1-5 Programs	\$75/progam
6-11 Programs	\$70/program
12-23 Programs	\$65/program

Monthly Rentals

1-5 Programs	\$140/progam
6-11 Programs	\$110/program
12-23 Programs	\$90/program

Lease Plan

12 Programs for one year -	\$1,200
24 Programs for one year -	\$2,200

CD-ROMs, DVDs, Compliance Manuals and Guides

Multiples of the same program/title		Several Programs Purchased on one P.O.	
<i>Quantity</i>		<i>Quantity</i>	
2	25%	1	20%
3 to 4	30%	2 to 4	25%
5 to 9	40%	5 to 9	30%
10 to 19	50%	10 to 19	35%
20 to 34	60%	20 to 34	40%
35 to 49	65%	35 to 49	45%
50 to 99	70%	50+	50%
100 to 149	75%		
150 to 199	80%		
200 to 299	85%		
300+	90%		

Illustrated Employee Handbooks (must be purchased in lots of 10)

10-90	\$1.00/each
100-490	\$0.90/each
500-990	\$0.80/each
1000-4990	\$0.70/each
5000+	\$0.60/each

Customized Employee Handbooks (Minimum of 500 Handbooks)

500-990	\$1.20/each
1000-4990	\$0.90/each
5000-9990	\$0.80/each
10,000+	\$0.70/each

	Posters		Laminated		Polystyrene	
	8.5x11		11x17		18x24	11x17 Only
1-9	\$3.15		\$6.35		\$8.75	\$8.75
10-49	\$2.75		\$5.55		\$7.65	\$7.65
50+	\$2.35		\$4.75		\$6.55	\$7.15

Industrial Skills Training

Total From Commercial Price List Discount

\$2,000-\$9,000	(12.5%)
\$10,000 - \$14,999	(15%)
\$15,000 - \$19,999	(20%)
\$20,000+	(25%)

You can find thousands of our available titles on the web at GSA Advantage or by calling us directly at 1-800-767-7003

STOP™ For Supervision

Description:

STOP™ For Supervision trains each member of the line management organization to take responsibility for eliminating employee incidents and injuries by skillfully observing people as they work, talking with them in a caring and positive manner to correct unsafe acts, prevent injuries and reinforce safe work practices. STOP™ For Supervision builds a common understanding and commitment to safety in the workplace. This becomes the basis for a strong safety culture that benefits everyone. At the end of the day, nothing is more important than making sure your employees go home safe from the job.

The program components, including an implementation workshop, DVD, workbooks, administrator's and leader's guide, observation cards and audit checklists, allow you to have a successful and sustainable impact on your safety program.

Items included in the per person listed below:		Price	GSA Price
MS-10507	STOP™ for Supervision - Participant's Kit with Binder	\$105.00	\$89.25
MS-10508	STOP™ for Supervision - Leader's Kit with Binder	\$160.00	\$136.00
MS-10509	STOP™ for Supervision - Administrator's Kit with Binder	\$160.00	\$136.00
MS-10146	STOP™ for Supervision - DVD/Video	\$3,000.00	\$2,550.00
MS-10142	Audit Checklists (100/pkg) Index Stock	\$20.00	\$17.00
MS-10141	Observation Cards (20/pkg)	\$50.00	\$42.50

# of Participants*	Avg price per person	GSA Price
Under 100	\$180	\$153.00
100 to 500	\$150	\$127.50
501 and up	\$140	\$119.00

# of Participants*	Avg price per person	GSA Price
STOP(IAW) - On Site (Up to 20)	\$10,500	\$8,925.00
STOP- Open Session (each)	\$1,000	\$850.00

DataPro™ - Online Tracking annual fee**	Avg price per person	GSA Price	
DataPro - Unlimited License	\$5,000	\$4,250.00	1 location / Unlimited Users
DataPro - Enterprise License	\$20,000	\$17,000.00	Unlimited Sites/ Unlimited Users

*Total program price includes variable cost per person plus implementation services and data tracking system

**Data tracking system is a yearly reoccurring cost

See website (www.coastal.com) for Open Session schedule

Implementation Assistance Workshop (IAW) conducted at client site

Travel expenses not included

STOP™ for Each Other

Description:

Safety is everyone's responsibility. That's why we enhanced STOP™ For Each Other, a program that helps participants develop their safety awareness and talk with peers about all aspects of safety. The new, streamlined STOP™ For Each Other is based on the proven principles of DuPont's Safety Training Observation Program (STOP™), and integrates the best teachings of the former STOP™ For Employees program with the peer-to-peer approach of STOP™ For Each Other.

The program components, including an implementation workshop, DVD, workbooks, administrator's and leader's guide, observation cards and audit checklists, allow you to have a successful and sustainable impact on your safety program. Course available in blended e-learning format. Please call for more details.

Items included in the per person listed below:		Price	GSA Price
MS-10504	STOP™ for Each Other - Participant's Kit with Binder	\$105.00	\$89.25
MS-10505	STOP™ for Each Other - Leader's Kit with Binder	\$180.00	\$153.00
MS-10506	STOP™ for Each Other - Administrator's Kit with Binder	\$180.00	\$153.00
MS-10388	STOP™ for Each Other - DVD/Video	\$3,000.00	\$2,550.00
MS-10393	Audit Checklists (100/pkg) Index Stock	\$20.00	\$17.00
MS-10394	Observation Cards (20/pkg)	\$50.00	\$42.50

# of Participants*	Avg price per person	GSA Price
Under 500	\$195	\$165.75
500 to 1,000	\$150	\$127.50
1,001 to 5,000	\$145	\$123.25
5,001 and up	\$135	\$114.75

# of Participants*	Avg price per person	GSA Price
STOP(IAW) - On Site (Up to 20)	\$10,500	\$8,925.00
STOP- Open Session (each)	\$1,000	\$850.00

DataPro™ - Online Tracking annual fee**	Avg price per person	GSA Price	
DataPro - Unlimited License	\$5,000	\$4,250.00	1 location / Unlimited Users
DataPro - Enterprise License	\$20,000	\$17,000.00	Unlimited Sites/ Unlimited Users

*Total program price includes variable cost per person plus implementation services and data tracking system

**Data tracking system is a yearly recurring cost

See website (www.coastal.com) for Open Session schedule

Implementation Assistance Workshop (IAW) conducted at client site

Travel expenses not included

STOP™ for Ergonomics

Description:

Raising awareness of ergonomically-related incidents and lost time injuries is challenging in today's work environments. When proper ergonomic safety is not a regular practice in the workplace, neither managers nor employees have a path toward correcting the negative impact that work-related stressors like repetitive motion, vibration and poor posture have on performance and production.

STOP™ For Ergonomics prepares participants for making ergonomic observations and identifying ergonomic issues in the workplace. Through these observations and peer-to-peer communication, your organization can implement safe ergonomic practices that improve performance and enhance existing safety programs.

The program components, including an implementation workshop, DVD, workbooks, administrator's and leader's guide, observation cards and audit checklists, allow you to have a successful and sustainable impact on your safety program.

Items included in the per person listed below:		Price	GSA Price
MS-10370	STOP™ Ergonomics - DVD	\$2,300.00	\$1,955.0
MS-10033	STOP™ Ergonomics - Workbooks (set of 4)	\$55.00	\$46.75
MS-10037	STOP™ Ergonomics - Admin & Leader's Guide Kit with CD	\$75.00	\$63.75
MS-10039	STOP™ Ergonomics - Audit Checklists (package of 100)	\$20.00	\$17.00
MS-10038	STOP™ Ergonomics - Observation Cards (package of 20)	\$50.00	\$42.50

# of Participants*	Avg price per person	GSA Price
Under 500	\$125	\$106.25
500 to 1,000	\$92	\$78.20
1,001 to 5,000	\$87	\$73.95
5,001 and up	\$82	\$69.70

# of Participants*	Avg price per person	GSA Price
STOP(IAW) - On Site (Up to 20)	\$10,500	\$8,925.00
STOP- Open Session (each)	\$1,000	\$850.00

DataPro™ - Online Tracking annual fee**	Avg price per person	GSA Price	
DataPro - Unlimited License	\$5,000	\$4,250.00	1 location / Unlimited Users
DataPro - Enterprise License	\$20,000	\$17,000.00	Unlimited Sites/ Unlimited Users

*Total program price includes variable cost per person plus implementation services and data tracking system

**Data tracking system is a yearly reoccurring cost

See website (www.coastal.com) for Open Session schedule

Implementation Assistance Workshop (IAW) conducted at client site

Travel expenses not included

eLearning System 508c Courses

	Tier 1		Tier 2		Tier 3	
	Commercial	GSA Price	Commercial	GSA Price	Commercial	GSA Price
# of Seats Per Year	Per course with ESP	Per course with ESP	5 to 9 courses with ESP	5 to 9 courses with ESP	10 to 19 courses with ESP	10 to 19 courses with ESP
1 – 499	\$9.00	\$7.20	\$28.74	\$22.99	\$34.74	\$27.79
500 – 999	\$7.80	\$6.24	\$26.34	\$21.07	\$32.34	\$25.87
1,000 – 2,499	\$6.60	\$5.28	\$23.94	\$19.15	\$29.94	\$23.95
2,500 – 4,999	\$5.40	\$4.32	\$21.54	\$17.23	\$27.54	\$22.03
5,000 - 9,999	\$4.20	\$3.36	\$19.14	\$15.31	\$25.14	\$20.11
10,000+	\$3.00	\$2.40	\$16.74	\$13.39	\$22.74	\$18.19

	Tier 4		Tier 5		Tier 6	
	Commercial	GSA Price	Commercial	GSA Price	Commercial	GSA Price
# of Seats Per Year	20 to 29 courses with ESP	20 to 29 courses with ESP	30 to 49 courses with ESP	30 to 49 courses with ESP	50 + courses with ESP	50 + courses with ESP
1 – 499	\$40.74	\$32.59	\$46.74	\$37.39	\$52.74	\$42.19
500 – 999	\$38.34	\$30.67	\$44.34	\$35.47	\$50.34	\$40.27
1,000 – 2,499	\$35.94	\$28.75	\$41.94	\$33.55	\$47.94	\$38.35
2,500 – 4,999	\$33.54	\$26.83	\$39.54	\$31.63	\$45.54	\$36.43
5,000 - 9,999	\$31.14	\$24.91	\$37.14	\$29.71	\$43.14	\$34.51
10,000+	\$28.74	\$22.99	\$34.74	\$27.79	\$40.74	\$32.59

GSA Per Course Licensing

1.1.11

License cost per course per year

Course Volume	1 to 15	16 to 30	31 to 45	46 to 60	60+
1 year	\$14,400	\$12,240	\$10,080	\$7,920	Call for Quote
3 year	\$12,240	\$10,404	\$8,568	\$6,732	Call for Quote
Discount Percentage		15%	30%	45%	

508c Course Descriptions

Sexual Harassment: You Make The Call

Sexual harassment continues to occur in today's workplace. But this is due less to intent than to misunderstanding. Clarify the ambiguities and blind spots of this issue through the vignettes in this course, which presents subtle examples of harassment in a style that will generate a lively but insightful discussion.

The Diversity Advantage: Food For Thought

Welcome back to *Diversity Diner*, where you can have a second serving of its savory offerings: diversity training. This follow-up to the best-selling and multi-award-winning *Diversity: Food for Thought* reinforces the need to understand diversity. While *Diversity: Food for Thought* stresses valuing differences among employees, *The Diversity Advantage: Food for Thought* explores the positive economic benefits of a diverse workforce. Learn valuable lessons about diversity and how differences create the strengths that every organization needs to grow and succeed. This course will engage and enlighten all employees by focusing on key points like common ground, cultural differences, open communication, constructive feedback and respectful disagreement.

It's About Respect: Recognizing Harassment In A Diverse Workplace

When it comes to the delicate issue of harassment, make sure that your employees never cross the line. Not to do so can only reap difficult consequences for them, your operations and your reputation. Raise awareness with this course and explain the dos and don'ts of creating a respectful, more harmonious and productive workplace. This course, available in office or industry versions, defines harassment, identifies its various forms, cites its immeasurable costs, and lays down preventive guidelines and response procedures for either the victim or the witness.

Workplace Violence

Workplace violence can either be internal or external. Train your staff to identify its different forms and causes, with special focus on how to react and respond to them at work.

Recognizing Drug And Alcohol Abuse For Managers

Alcohol and drugs can be fatal not only to your operations but also to your employees. Cultivate a drug-and-alcohol-free culture with this course, which trains your managers to recognize, handle and resolve the dangers of drugs, alcohol and other substances. The course also provides a psychological discussion on stopping, enabling and denial.

Recognizing Drug And Alcohol Abuse For Employees

Help create a drug-free workplace by establishing a clear drug and substance abuse policy. Alcohol and drugs are fatal not only to your operations but also to your employees. Cultivate a drug-and-alcohol-free culture with this course, which trains your employees to recognize, handle and resolve the dangers of drugs, alcohol and other substances. The course also provides a psychological discussion on stopping, enabling and denial.

Leadership: Reach For The Stars

In this innovative course, Apollo 11 astronaut Buzz Aldrin explains that everyone can be a consistent and effective leader by learning the right set of characteristics and behaviors. Reach for the stars and achieve success with this course. Let your employees explore the possibilities, visualize the outcome, evaluate expectations, build commitment and develop trust. The course defines leadership, cites its salient characteristics and outlines the ways that it can be cultivated and maintained.

Conflict Resolution: A Win-Win Approach

All relationships experience some kind of conflict. This is normal, and at times, even necessary for continued growth and development. But if it is dealt with improperly, it can spiral out of control and end up in violence; or worse. Ensure that employees understand the nature of conflict, teach them successful conflict resolution methods and have them master the techniques to forge a win-win situation. The course's training points include causes of conflict, conflict resolution skills and effective communication principles.

Interviewing: More Than A Gut Feeling

Ensure productive interviews, avoid legal liabilities and hire the employees that will help your organization achieve the bottom line. Tap Dr. Paul Green's time-honored and ever-reliable indicator of future work behavior. Give your managers and HR staff the confidence that they're hiring the best! The course covers planning a logical and structured interview, avoiding gut-feeling-based decisions, and sidestepping illegal questions.

Communication Cornerstones: Building Trust

Trust is the currency of effective management to be built through excellent communication skills. Forge a solid trust-relationship between employees and your managers. Compare effective and non-effective management styles and show the methods and benefits of smooth communication. In this course, your employees will learn how to be open and honest, address problems head on, communicate face-to-face, listen actively, and give constructive feedback.

Time Management

Time is gold! Save it! Teach your fellow managers and other employees how to use state-of-the-art time-management techniques to increase productivity and create a less stressful work environment. This course identifies time-wasters, cites goal-setting tips, and offers practical advice on communication.

Customer Service: The Royal Treatment

Serve your customers well, treat them like a king and reap the royal rewards. This course explores the five rules of exceptional service and shows your employees how to treat your customers like royalty. Training points include pro-active customer service, the secrets of "guest relations," and the philosophy of everyone-is-a-customer.

Customer Service: Telephone Courtesy

Getting a "busy signal" when you call for healthy customer relations? Make sure the lines between you and your clients are smooth, clear and congenial. Dial in with this course and ring up some courteous and effective telephone interaction principles. It explains how to avoid the most common phone mistakes, how to fulfill customer needs, and how to offer royal treatment over the phone.

Teamwork

This course features two teams on a scavenger hunt. And their journey illustrates the seven building blocks of team success, discussing the process of setting up new projects, dealing with conflict, establishing goals and recognizing the need for collaboration. The course also covers tapping team potential, team player rules, and ways to achieve peak performance.

Workplace Violence: The Calm Before The Storm

In one year alone, one out of five work-related deaths in the U.S. was due to workplace violence. Put a stop to this ugly trend with this course. It profiles potentially violent employees, outlines a Violence Prevention Program, explains stress management, cites conflict-resolution methods, and illustrates the organization of threat-management teams.

Finding The Up In Upheaval

Change is the only constant in the world, and the experience can be pleasant or painful. Either way, it is a fact that we have to make the most of what we have. *Finding the Up in Upheaval* teaches how to capitalize on change and use it as a springboard to improve, expand horizons and grow into better individuals, personally and professionally.

Supervisory Skills

Supervisors face additional responsibilities and, as such, require special training in supervisory skills. Because your management team is in charge of training others you want to be sure that they are given leadership and management training. Boost your employees' productivity by training them on the four categories of vital skills they must acquire.

Drop By Drop (diversity)

Spot and stop micro-inequities with this course that sheds light on a barely perceptible yet highly destructive problem. It will help sharpen your employees' sensitivity, rock their complacency and show how the most innocuous of comments and non-verbal cues can be malicious and discriminatory. Through the narrator, your employees explore the psychosocial dynamics of micro-inequities, get an unsettling look at their impact, and acquire tools to foster TRUE respect and diversity.

CLOWN

Follow the lives of three "Clown-Americans" and their families as they make poignant observations about life on the other side of stereotypes. And through a thought-provoking and entertaining combination of drama and comedy, explore and eliminate the nasty realities of bias and racism in America. In this program your employees will discover:

- How biases create stereotypes and barriers
- The need to unlearn biased language
- Negative outcomes of bias by filtering out the truth
- The ways to embrace and celebrate diversity.

Communication Breakdown

Communication is the foundation for everything we do in the workplace. It happens every day, yet most employees never receive communication training. Thus they don't have the knowledge and skills to avoid the frequent communication problems. But this unfortunate trend can be reversed. Help your employees spot and avoid the most common communication potholes with this award-winning program.

Everest: Creating Greatness

Climbing Mount Everest is hard. Climbing Mount Everest blind is... impossible. Or at least that's what they told Erik Weihenmayer. This incredible true story follows Erik's quest to reach the summit of the tallest peak in the world – and the amazing team that made it possible. This inspirational true story illustrates the ways in which leadership and teamwork come together to help people achieve extraordinary goals. Everest is essential for anyone who has ever worked on a team or is responsible for making teams strive to reach higher performance goals.

Back Safety: Lift Well, Live Well

Teach your employees to watch their backs with this course. Train them on the "S" curve posture, step-by-step lifting procedures, and strength and flexibility exercises to keep their backs healthy. The program also explores proper footwear and its critical role in back safety.

Bloodborne Pathogens: Know The Risk

Dispel the misconceptions and prevent bloodborne pathogen exposure with this course. Let your employees know if saliva or sharing telephones could infect them with HIV or hepatitis. Help them draw the distinction between potentially contagious substances and innocuous materials. Most importantly, equip them with tools that can help your organization comply with OSHA's Bloodborne Pathogen Standard (1910.1030) and stop the spread of HIV and hepatitis.

Respiratory Protection

This program discusses exposure risks from airborne hazardous substances that can lead to serious health threats including lung damage, cancer, heart disease, silicosis, asbestosis or other chronic illnesses. The course also examines OSHA's final Respiratory Protection Standard (1910.134), cites the types of respirators, illustrates the written program, and explains maintenance, inspection and decontamination procedures.

Lockout/Tagout: Lightning In A Bottle

Fatal injuries occur when hazardous energy is released and safety precautions are not in place. Never allow that to happen. Bottle up that uncontrolled energy, train your employees and boost your lockout/tagout measures with this course. It discusses the basics of lockout/tagout, the kinds of energy that both can control, OSHA's Lockout/Tagout Standard, and the six shockproof steps of lockout/tagout.

Working Safely With Power Tools

Train your workers to handle power tools safely. This course explores several power tools and their accessories, citing specific dangers for each. It trains your employees to anticipate problems, familiarizes them with tool design, use and maintenance and covers a wide range of safety dos and don'ts, from grooming and hand safety to disconnection and tool precautions.

Confined Space Entry: Inside Maneuvers

Avoid the danger zone with this course, which uses a submarine context to illustrate the critical components of confined space safety. It explores the different confined space dangers, cites hazard controls and explores the nature of the entry permit form. Show employees how the contents of this vital document - safety gear, testing results, vital equipment and preventive measures can help your facility comply with OSHA standards (1910.146), ensure safety and save lives.

Electrical Safety

This course examines various electrical dangers and trains your employees to prevent accidents with engineering controls, safe work, PPE and proper equipment use. It cites the specific dos and don'ts for each, giving you vital compliance support and providing your employees with a comprehensive look at safety issues.

Ergonomics

Take care of your employees' bodies with this course, which cites common MSDs and other problems affecting back, neck and lower extremities. More importantly, it explains how your workers can avoid crippling injuries, minimize absenteeism, and increase their productivity with various safety practices on posture, lifting and handling equipment. The course also shows how workers can interact in ergonomically friendly ways with their working environment.

Fire Safety: Alert, Aware, Alive

Show your employees life-saving information on the different types of fires, how they can be prevented and what should be done in case they occur. This course defines the elements a fire needs to burn and explains how to use a fire extinguisher.

Portable Fire Extinguishers

Don't let your assets turn into ashes. Put out the fire with this course, which explains the different classes of fire and offers practical tips on fire extinguisher use. Your employees will learn what three things are needed for a fire to burn, what extinguisher to use on which class of fire, how to read the symbols and markings on the extinguisher nameplate and the PASS method of using an extinguisher.

Hearing Protection

Sensori-neural hearing loss can be prevented with proper testing, equipment and training. Show your employees the proper use of hearing protection and help them understand its importance – both on and off the job. This course defines noise exposure, explains hearing conservation programs and cites hearing protection devices.

Indoor Cranes

Your crane operators don't have a crane operation license? Then this course is for you. It teaches your non-licensed operators how to work safely with different types of cranes. It also covers pre-operation safety inspection, rigging techniques and lifting and moving guidelines.

Asbestos Awareness

Help your organization comply with OSHA's Asbestos Standards (1910.1001 and 1926.1101) with this basic awareness course. It trains workers to avoid asbestos-related risks, exploring how exposure occurs and where this useful but deadly material can be found. It also outlines the distinction between friable and nonfriable ACM, stresses proper ventilation and explores the nature of PELs. Through this course, your employees will learn asbestos control measures, from hazard communication and fiber containment to housekeeping and disposal.

Slips, Trips & Falls: Taking The Right Steps

One safety slip and your employees will be on the road to an incident. Believe it or not, slips, trips and falls are among the leading causes of on-the-job fatalities. Smooth out the risks with this high-impact training course, which advocates prevention techniques, safety precautions for wet surfaces and poor weather conditions, good housekeeping, proper equipment use and stair-and-ladder safety.

Forklift Safety

Here's a two-pronged training course for your forklift operators. The veteran forklift operators can skip the sections they're competent in but those new to forklifts will study the ins and outs of forklift operation. Whatever the case, you'll be in compliance with OSHA's Powered Industrial Truck Standard (1910.178). This comprehensive program examines general and advanced driving techniques, lifting, load setting and parking.

Stairways And Ladders

Before your employees step on that stairway or ladder, they have to know the crucial safety precautions outlined in this course. They should understand why stairway and ladder accidents occur and what they can do to prevent them. *Stairways And Ladders* explains stairway hazard identification, proper ladder use and selection and climbing fixed ladders. By using real-life scenarios, this course will provide an impactful training experience.

Forklift Certification

Have your employees brush up on the basics of forklift use design, capabilities and limitations. Make sure they can identify potential hazards and fulfill qualification requirements. Supplement your efforts to comply with OSHA's Powered Industrial Truck Standard (1910.178) with this forklift course which examines certification and training, controls and instrumentation, pre-use inspection, operation, stability, conditions and loads.

Walking And Working Surfaces

Smooth your way to safety with this course. It trains your workers to be alert to changes in surface conditions, particularly in ramps and scaffolds. It briefly explains the physics of balance and traction and shows how your employees can keep both. The course also lists dos and don'ts for the different types of ramps and scaffolds, explains the nature of the leading edge and cites various fall-arrest systems such as guardrails and safety nets.

Accident Investigation

This course goes beyond conventional and cursory examinations, pinpointing subtle factors and underlying causes that escape the untrained eye. It illustrates a step-by-step guide for comprehensive and accurate investigation and gives you lasting solutions for accident prevention.

Safety Orientation: On Alert

Safety awareness is the most important job your employees have. It requires them to be alert, aware of their surroundings and ready to respond to the unexpected. This course will help keep them alert to hazards on the job. It will remind them to protect themselves by following safety procedures and by using the right protective equipment for the job, and to use precaution around hazardous substances – all important parts of doing their jobs well and going home safe.

Target Zero: Pro-Active Safety Attitudes

Infuse your safety training with sound leadership with this course. Linking HR concepts with safety initiatives, it shows your managers and supervisors how they can inspire vision and initiative, create expectations, build a bridge of hope, achieve their safety initiatives and create a Zero-Accident safety culture.

Welding Safety: Safe Work With Hotwork

In hotwork operations, safety is a burning issue. But through this program, you can cool down the risks and torch the dangers. It details various types of welding and corresponding vital precautions.

Small Spills And Leaks

Leaks and spills in the workplace can be the first step on the road to a disaster for you, your workers and possibly the surrounding community. Use this course to make sure your employees know what to do in the event of a leak or spill. It covers the six steps that must be taken when dealing with a spill and reminds your workers to take the proper precautions when dealing with a spill of a hazardous substance. This course also delves into supervisor notification, security, PPE and cleanup/decontamination procedures.

Eye Protection: See The Whole Picture

Give your employees a clearer picture of eye safety with this course. Train them to identify types of ANSI Z87-compliant eyewear, common injuries and the role of both employer and worker in preventing them. The course outlines eye care practices from proper fit and equipment maintenance to emergency response and workplace dos and don'ts, both at home and in the office.

Aerial Lifts

Raise safety awareness with this course. It trains workers on the ins and outs of aerial lift operation: types, design, hazards, maintenance and safety. The program examines the visual inspection process, the physics of stability, the role of gravity, and the use of outriggers, stabilizers and extendable axles.

HAZMAT Awareness

Hazardous materials are not your everyday cargo. Everyone involved in shipping, handling, transporting and/or storing these materials must receive safety training on DOT standards and OSHA standard 49 CFR 171-180. This course outlines HAZMAT regulations, explains terms, requirements and definitions and examines emergency response, placarding and labeling and the use of shipping papers.

Emergency Action Plan: Crisis Under Control

Prepare your employees for emergencies with this course. It spells out the nature of an Emergency Action Plan and explains the responsibilities of every worker and the Incident Commander. It cites the dos and don'ts for every critical stage and component of the Emergency Action Plan. More importantly, the program trains every worker to be the organization's eyes and ears, heightening their awareness to potential dangers and helping prevent emergencies from becoming tragedies.

Job Safety Analysis: Pro-Active Planning

A Job Safety Analysis determines the risks involved in the various operations in a workplace and how these risks can be avoided with smart planning. This program trains supervisors how to prepare a JSA so they can spot hazards and resolve them in your workplace.

Emergency Evacuation: Getting Out Alive

Ensure employee preparedness with this course, which trains your workers what to do in several emergency situations. By outlining the R.A.C.E. method and exploring dos and don'ts for evacuation, earthquakes, bombs and explosions and HAZMAT-related incidents, it gives your employees a comprehensive guide to emergency management and equips them with critical survival tools.

Driven To Distraction

Prevent needless accidents on the road with this course, which takes an unusual and unsettling approach to driver safety. It gives viewers a front seat view of how distractions on the road wreak havoc on driver concentration and cause tragic accidents. Putting distracted driving in a never-before-seen light, the program's in-your-face approach cites alarming statistics, explains what actually happens when drivers are distracted and hammers home the safety message more effectively.

First Aid: Prepared To Help

Being first on the scene of a workplace injury can be cause for panic. But with this course, you can be confident that your employees will keep their cool, respond swiftly and apply life-saving measures. Equip them with these emergency response principles: survey the scene, send someone to call for help and assess the victim's condition. Give them the confidence they need to be the difference between an injury and a permanent disability, or even between life and death.

Scaffold Safety

Each year, 4,500 workers are injured and 50 workers are killed because of loose scaffolding. But with this instructive online course, your employees can fortify their know-how of this equipment and enhance safety awareness. It covers the basics of scaffold construction and safety including hazard recognition, types of dangers, proper use and maintenance, and accident prevention by using PPE and fall-protection systems.

Chemical Handling Safety: Basic Principles

Get to know chemicals and learn how to handle them safely. This course trains you to identify chemicals, understand the various risks they pose and respond to emergencies. It also examines chemical containers and general and specific safety procedures for each, including those for stacking, labeling, ventilating, transferring, grounding and using static bonding. To help you deal with accidental spills and leaks, the program also discusses the HAZWOPER standard and Title 3 of the SARA standard.

Environmental Awareness Part 1: Air And Water

Keep the environment clean and comply with EPA regulations. This course explains how you can abide by the major laws for air and water safety – the Clean Air Act and Safe Drinking Water Act. It explains how organizations can pollute air and water sources and cites specific practices – MSDS use, dust-and-vapor control, monitoring, equipment maintenance, spill management, NPDES and water discharge permits – that can help eliminate potential air and water pollutants like hazardous chemicals and petroleum-based products.

Arc Flash Safety Awareness

Prevent arc flash hazards and comply with NFPA Standard 70E with this course. It outlines the design of a comprehensive electrical safety program: types of hazards, features of a safe worksite, risk assessment and safety practices. Teach employees how voltage, energy levels and circuit conditions affect safety and train them on program controls, rules for working on or near live parts and limited approach boundaries.

Ladders

Every year there are thousands of ladder accidents, and without proper safety measures the number will only climb. Take ladder safety several notches higher and see the stats go down. This course illustrates proper ladder use, explains the causes for ladder accidents and describes safety and preventive measures to help your employees avoid these risks. The different types of ladders, the selection of the right ladder for the job, fall protection, ladder inspection and maintenance procedures are also covered in this online course.

Electrical Safety For The Qualified Worker

Give your qualified workers' know-how a big surge and ensure that their skills are more than up to scratch. This course covers the nature of electrical accidents and explains how electricity harms the body. It then cites critical dos and don'ts for testing,



installation, grounding, insulation, guarding, overcurrent protection and GFCIs. The course examines safe practices concerning flash hazard analysis, flash protection boundaries, arc flash and flash potential. It helps you comply with electrical codes and regulations, explains the nature of the electrical safety program and explores the stringent criteria for PPE use.

HAZWOPER Awareness

Introduce your employees to HAZWOPER – what it is and what it requires of them. If a leak occurs, could they identify it? If so, what would they do to alert and keep the others safe? Make sure your employees are more than up to the job and comply with First-Level Awareness requirements under the OSHA/EPA HAZWOPER Standard (OSHA 1910.120). This course examines hazardous materials, emphasizes safety, and outlines the fundamentals of emergency response. It also cites the duties of Awareness Level First Responders and features hands-on experience on the “virtual” DOT Emergency Response Guidebook.

Laboratory Safety

Your lab workers have unique safety challenges. Hazardous materials are abundant. This course will help you comply with OSHA's Lab Safety Standard (1910.1450) and train your workers on lab safety measures. It gives an overview of the OSHA Standard, the Chemical Hygiene Plan and engineering controls. Moreover, the course examines work practice controls, employee information and training, medical consultation and medical examinations.

Bucket Trucks: Extending Your Safety

Raise your employees' bucket safety awareness with this course. It trains them on precautions and maintenance-inspection guidelines, proper outfit, pre-planning strategies and fall arrest equipment inspection for safe bucket operation.

Groundskeeping Safety: Be A Pro!

As professional groundskeepers know, maintaining lawns, trees and shrubs requires dangerous equipment and chemicals. Refine your safety measures with this course, which explains how to avoid incidents and near misses. It includes a general safety checklist and cites safe operation practices for tractors, riding mowers and push mowers. And it illustrates brush-cutting equipment and blower procedures.

Heat Stress: Don't Lose Your Cool

When working in hot environments, it's important to keep one's cool – literally. Heat stress may sound like a minor inconvenience, but it can kill. This course explains the thermo-regulation of the body, advocates fluid replenishment and cites tips to prevent and treat heat-related injuries.

Incident Command System: When Duty Calls

In today's climate of terrorism, industrial accidents and natural disasters, emergency responders often handle crises together, as mandated by The National Incident Management System (NIMS). This course ensures that emergency responders and those responsible for your facility know their respective roles, duties, and responsibilities. It also examines the Incident Command System Structure, illustrates the set-up of incident site facilities, lays down communication rules and explains how to cooperate with law enforcement agencies.

Lockout/Tagout: Controlling The Beast

Energy is well and good, provided you keep it under control. Supplement your company's lockout/tagout plan with this course, which gives a good grounding on lockout/tagout procedures, hazardous energy sources and compliance assistance with OSHA 1910.147.

Trenching & Shoring

Dig deeper in your training and shore up your trench workers' safety. This course trains them to avoid the dangers of the job by citing dos and don'ts for benching, sloping, shielding and shoring. It alerts them to the warning signs of collapse, cites the visual clues for soil classification and explains how the various manual and field-instrument-based soil classification tests can determine the appropriate shoring method.

Electrical Power Generation

Get comprehensive electrical safety training and unplug the dangerous currents with this course. It discusses how the OSHA standard can help save workers' lives, examining sites where they work on electrical energy and exploring the associated hazards. It provides safety procedures for various electrical tasks, explains how to use different tools and equipment and cites grounding measures to ensure your employees' safety.

Fall Protection

Fall protection can be a tricky and dangerous game. One wrong move can result in permanent injury or even death. But with this vital course, your employees can chalk up the perfect strategy and choose the most effective fall protection system. And when they know how to use it, they will be well-equipped to prevent fall-related incidents. The course provides a thorough grounding on rescue techniques and procedures including fall arrest systems, positioning devices and equipment care and inspection. It also outlines vital rescue strategies. *Fall Protection* will help you comply with OSHA's Fall Protection Standard Subpart M.

Rigging Equipment Basics

Hook up with this course now and learn the basics of rigging: equipment ratings, slings, hitches, wire ropes, web slings, rigging process, and attachments like shackles and eyebolts. The course takes your employees through rigging procedures, offering handy safety advice every step of the way.

Rigging Operations

If you're at a loss on how to plan your rigging operations, then this course is for you. It's a step-by-step guide that examines the ins and outs of the process. Train your workers on equipment requirements, load characteristics and environmental factors. Ensure that they follow inspection procedures and heed safety advice on load lifting and equipment maintenance. This course also discusses the rigging plan, equipment requirements, environmental factors and safe lift preparation.

Environmental Awareness Part 2: Waste And Chemical

SARA, CERCLA, EPCRA, TSCA and FIFRA – these are the complex EPA laws that your employees must understand and comply with to keep the environment safe. Train workers on the nuances of these laws and show them how various practices – MSDS use, PPE, labeling, proper containment, spill management, cleanup methods and documentation – can keep wastes and chemicals from polluting the environment.

Transit Security: On The Lookout

In today's world, transit workers don't just drive buses or sell rail tickets, they handle emergency situations that can involve terrorists. Just one security slip can result in disastrous consequences. Derail potential threats, stall the possible hazards, and make sure that your transit workers keep their eyes and ears peeled. Ensure everyone's safety and train your workers to spot suspicious activity, identify suspicious individuals, report out-of-place occurrences, and familiarize themselves with the various threat levels.

Defensive Driving: 15-Passenger Vans

Steer your van drivers to safety. Fatal rollovers and other accidents involving 15-passenger vans occur because the drivers are inexperienced and untrained. This valuable program will train drivers to avoid rollovers and accidents through outlining tips on defensive driving and passenger protection. It also examines loading and handling procedures, the causes of rollovers, and various buckling-up measures.

Lead Safety For Firearms

The safety concerns are endless when working with and around firearms. Getting shot is often the most recognized risk but lead poisoning can be just as lethal as the deadliest of ammo. Arm your employees with this lead safety program so that they can shoot down its dangers. The course demonstrates how lead can enter and harm the body, the symptoms of lead poisoning, the dangers of contamination, and various clean-up procedures.

Bloodborne Pathogens For Fire And Rescue

Firefighters and rescue workers face a great risk of exposure to bloodborne pathogens. Help your organization comply with OSHA 1910.1030 with this important program. It examines the threat and offers safety guidelines, so that saving others' lives won't endanger those of your workers. The course focuses on protective barriers, facts about HIV, HBV and HCV, and preventive work practices.

Bloodborne Pathogens: Protecting Law Enforcement

Train your law enforcement team on bloodborne pathogens (BBPs) and comply with their annual training requirements on OSHA 1910.1030. This program lays down the hard facts on the most common bloodborne diseases, focusing on how your officers can avoid infection and respond if they are exposed to infected materials. The course introduces BBPs, cites infection control methods, advocates PPE use and examines the role of the Designated Officer.

Emergency Response Driving

There are risks when you're at the wheel, but they multiply when you're driving an emergency vehicle — with all the lights and sirens blaring! This program explains the nature of emergency driving, offering tips to ensure that drivers reach their destinations on time, smoothly and safely. It reviews driving basics — stop signs, red lights and school zones, speed limits, traffic flow and turn lanes, stopping, parking and standing, passing other vehicles, highway driving, police chases, accidents, planning ahead, communication and maintenance.

Bloodborne Pathogens For Corrections

Corrections facilities can be violent places. Fights, riots, drugs, rapes, searches and other events expose your employees daily to potentially infected bodily fluids. Based on OSHA 29 CFR 1910.1030, this course will help employees contain these threats and keep dangerous bloodborne diseases locked away. The program covers the different types of bloodborne pathogens, illustrates their transmission routes, and examines how an Exposure Control Plan works.

Hazard Communication For Public Employees

Hazard communication violations consistently rank towards the top on OSHA's Top 10 List. Make sure your organization is in compliance with OSHA 1910.1200 with this training program. Inform your employees about the hazards of various chemicals they may be exposed to in the workplace so they can stay safe. This program covers the physical and health hazards associated with working with chemicals, how exposure can occur, personal protective equipment, material safety data sheets and chemical containers warnings and labels.

Harassment Is... (Government Version)

Harassment represents one of the most destructive issues faced by public and private employers. Now more than ever, employees must recognize and eliminate harassment, including those based on race, color, national origin, religion, gender, disability, age and others. According to the Equal Employment Opportunity Commission, prevention is the best tool to eliminate harassment in the workplace and employers should take appropriate steps to prevent unlawful harassment, such as anti-harassment training. Don't let your organization become a victim of lawsuits, emotional stress, lower employee morale and reduced productivity. Raise awareness and explain the dos and don'ts of creating a respectful work environment. This program defines harassment, identifies its various forms, illustrates their negative impact, and lays down preventive guidelines and response measures to victims of harassment.

Who Cares? Customer Service (Government Version)

A customer once said that “Customer service just isn’t what it used to be.” Don’t think so? Prove her wrong with this course. Beef up your service system with four simple yet critical cornerstones of excellent customer service. Gain an advantage over your competitors by showing your customers that you DO care.

Quality Service In The Public Sector

Watch superb customer service in action with this program. Visit a variety of settings and see how service principles apply to each of them. Whatever your industry, *Quality Service in the Public Sector* can boost your staff’s service skills, so that you can serve, satisfy and keep your customers. Give them the tools to render this kind of service: CARING and SINCERE.

MRSA Awareness

There is widespread concern over the risk of exposure to the deadly MRSA infection. This staph infection is not confined to hospitals anymore and has become a new threat known as community-associated MRSA. Help your employees protect themselves and their families with the information on how exposure occurs and the best ways to protect themselves in this timely training program.

Before You Turn The Key

Before You Turn The Key is a program about what we need to do every time we get in a vehicle, before we turn the key. We’ll follow the main character, Highway Patrolman Ben Sullivan, as he describes the incidents that could have been avoided if people would only take the time to think and pay attention to their car. We will see the loss of a young child and the emotional distress caused by the carelessness of a driver. The program will show how making the right choices before you turn the key in any vehicle may save a life. Maybe even your own.

The Newcomers

This riveting program follows five employees as they go through a busy day at work. Viewers then keep track of safety no-no’s, watch the consequences and get shocked by the sobering twist at the end! *The Newcomers* gives employees an eye-opening look at hazard recognition. It will teach your employees to ask questions about the job, that simple tasks can carry deadly risks, that their actions may affect others and the importance of looking out for their fellow workers.

Roadway Worker Safety: In The Zone

Roadway work is full of potential hazards from passing traffic and trenches to electrical wires and hearing loss. Help reduce injuries and fatalities with this vital training program. It covers roadwork hazards, flagging, night-work operations, PPE, special training, MSDS and traffic control pattern awareness.

PPE: Reality In The Public Sector

Trends may come and go, but safety will not. All the time, every time, public sector employees must wear their PPE. They face a lot of risks and must be prepared. Otherwise, the results can only be tragic. Give them a first-hand look at the consequences of not wearing PPE, through a worker’s recounting of his accident. Stress the importance of using protective equipment.

A Clear Picture: Harassment In The Public Sector

Harassment can cost your organization in legal fees, damaged employee morale and decreased productivity. Effective anti-harassment training is one of the best ways to combat against this negative behavior. *A Clear Picture* covers the different types of harassment, intention vs. perception, humor in the workplace and more. This program will give your employees a clear picture when it comes to their role in preventing and reporting harassment.

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