



General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List



**QualX Corporation**  
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Springfield, Virginia 22150  
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**www.qlxcorp.com**

Multiple Award Schedule (MAS)

Special Item Numbers (SINs)  
SIN 493110RM: Physical Records Management Services  
SIN 518210DC: Document Conversion Services  
SIN 518210ERM: Electronics Records Management Solutions  
SIN 561499M: Mail Management, Systems, Processing Equipment and Related Solutions  
SIN 541611LIT: Litigation Support Services

**GSA Contract Number – GS03F0005Y**  
**Contract Period: October 1, 2011 – September 30, 2021**

**Current through Mod PS-0020 dated 10-22-2019**

Business Size: Small  
DUNS #: 831798702

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

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## CUSTOMER INFORMATION

**1a.** Awarded special item numbers: 493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.

**1b.** Identification of the lowest priced model number by SIN:

493110RM -	\$23.81
518210DC -	\$23.81
518210ERM -	\$23.81
561499M -	\$23.81
541611LIT -	\$23.81

**1c.** Position Descriptions – See Page 5 for labor category descriptions and page 13 for GSA authorized hourly rates

**2.** Maximum order:

493110RM -	\$1,000,000
518210DC -	\$1,000,000
518210ERM -	\$1,000,000
561499M -	\$1,000,000
541611LIT -	\$1,000,000

**3.** Minimum order: \$100

**4.** Geographic coverage (delivery area).

Continental (CONUS) US, domestic delivery.

**5.** Point(s) of production: N/A

**6.** Discount from list prices: Price shown herein are NET, GSA discounts deducted

**7.** Quantity discounts: None.

**8.** Prompt payment terms: None

**9a.** Government purchase cards are accepted at or below the micro-purchase threshold.

**9b.** Government purchase cards are accepted above the micro-purchase threshold.

**10.** Foreign items: N/A

**11a.** Time of delivery.

30 days from receipt of order or sooner as agreed to between QualX Corporation and ordering activity.

**11b.** Expedited Delivery.

Less than 30 days from receipt of order or sooner as agreed to between QualX Corporation and ordering activity.

**11c.** Overnight and 2-day delivery. N/A, ordering activities can also contact QualX Corporation to affect a faster delivery.

**11d.** Urgent Requirements. N/A, ordering activities can also contact QualX Corporation to affect a faster delivery.

**12.** F.O.B. point: Destination

**13a.** Ordering address:

QualX Corporation  
6564 Loisdale Ct., Suite 305  
Springfield, Virginia 22150

**13b.** Ordering procedures: For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14.** Payment address:

QualX Corporation  
6564 Loisdale Ct., Suite 305  
Springfield, Virginia 22150

**15.** Warranty provision. None

**16.** Export packing charges: N/A.

**17.** Terms and conditions of Government purchase card: QualX Corporation will accept the government credit card for purchases above and below the micro-purchase level with no additional discounts granted.

**18.** Terms and conditions of rental, maintenance, and repair: N/A

**19.** Terms and conditions of installation: N/A

**20.** Terms and conditions of repair parts: N/A

**20a.** Terms and conditions for any other services: N/A

**21.** List of service and distribution points: N/A

**22.** List of participating dealers: N/A

**23.** Preventive maintenance: N/A

24a. Special attributes such as environmental attributes: N/A

24b. If applicable, indicate that Section 508 compliance: N/A

25. Data Universal Number System (DUNS) number: 831798702

26. Registration in Central Contractor Registration (CCR) database. QualX Corporation is registered in SAM.

## Labor Category Descriptions

### 1. Senior Executive Staff

Responsible for technical, business, and financial management of programs and projects. Oversees program budgets, schedules, and performance. Directs staff. Ensures corporate resources are programmed, available and are effectively used to meet objectives and requirements. Prepares and communicates status and outcomes of contract performance. Envisions, develops, and builds technical approaches for complex problems and provides expertise at the highest Government and corporate levels.

#### Education and Experience Requirements

Possesses academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken. May include computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, or economics or other social sciences.

Experienced as a manager, and administrator for contract efforts. Experienced in serving as primary interface and point of contact with client program authorities and representatives on technical and program issues. Experienced in supervising program and project operations by developing procedures, by planning and directing execution of all aspects of the effort, and by monitoring and reporting progress. Experienced in interacting, communicating, and advising at the highest Government and corporate levels. Has specialized experience in one or more functional or operational domains and expertise in related Government, military, and commercial applications. Demonstrates technical achievement at the highest Government and corporate levels, including the ability to identify, evaluate, and propose original and practicable methods of resolving complex problems. Recognized for superior high-level private- and/or public-sector achievement.

Job Title & Level	Degree	Years' Experience
Senior Executive Staff Level 4	Master's	20
Senior Executive Staff Level 3	Master's	15
Senior Executive Staff Level 2	Master's	12
Senior Executive Staff Level 1	Master's	10

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

## 2. Subject Matter Expert

Gathers and organizes information on problems or procedures, including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternative methods of proceeding. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation. Plans study of work problems and procedures (for example, organizational change, communications, information flow, decision-making processes, control processes, operational effectiveness, and cost analyses). Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures, or organizational changes. Oversees and manages projects and programs. Provides specialized knowledge in specific functional or operational domains, or in analysis methods or disciplines.

### Education and Experience Requirements

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including the following discipline areas: computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, and economics or other social sciences.

Experienced in analyzing systems, operations, and management problems. Has knowledge of techniques and tools of analysis, for example, modeling and simulation, operations research techniques, functional decomposition, surveys, business process reengineering, and policy analysis. Experienced in conceptualizing and developing solutions, formulating problem statements conducive to application of analytical methods, and development of analysis methods and approaches. Experienced in a broad scope of applications and uses of analysis methods, such as requirements analyses, system and subsystem definition, program and process analyses, evaluations, cost-benefit analyses, and planning. Experienced in managing projects, contracts, funds, and resources. Has specialized experience in one or more functional or operational domains and expertise in related Government, military, and commercial applications. Has specialized experience and expertise in analysis of specific systems under consideration or in specific analysis methods or disciplines. Has experience operating with management processes providing sophisticated planning, scheduling, performance tracking, and risk management. Has experience in management structures geared toward delivery of end-item products and the application of repeatable processes, modern development methodologies, and techniques such as simulations, war gaming, prototyping, and systems demonstrations.

Job Title & Level	Degree	Years' Experience
Subject Matter Expert 4	Master's	15
Subject Matter Expert 3	Master's	12
Subject Matter Expert 2	Master's	10
Subject Matter Expert 1	Master's	8

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

### 3. Consultant

Gathers and organizes information on problems or procedures, including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternative methods of proceeding. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation. Plans study of work problems and procedures (for example, organizational change, communications, information flow, decision-making processes, control processes, operational effectiveness, or cost analyses). Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures, or organizational changes. Oversees and manages projects and programs.

#### Education and Experience Requirements

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, economics, or other social sciences.

Experienced in analyzing systems, operations, and management problems. Requires knowledge of techniques and tools of analysis, for example, modeling and simulation, operations research techniques, functional decomposition, surveys, business process reengineering, and policy analysis. Experienced in conceptualizing and developing solutions, formulating problem statements conducive to application of analytical methods, and development of analysis methods and approaches. Experienced in a broad scope of applications and uses of analysis methods, such as requirements analyses, system and subsystem definition, program and process analyses, evaluations, cost-benefit analyses, and planning. Experienced in managing projects, contracts, funds, and resources. NOTE: Level 5 possesses a security clearance while Level 6 possesses TS/SCI Security Clearances.

Job Title & Level	Degree	Years' Experience
Consultant Level 6	Bachelor's	15
Consultant Level 5	Bachelor's	12
Consultant Level 4	Bachelor's	10
Consultant Level 3	Bachelor's	8
Consultant Level 2	Bachelor's	6
Consultant Level 1	Bachelor's	4

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

### 4. Analyst

Gathers and organizes information on problems or procedures, including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternative methods of proceeding. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations.

Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation.

**Education and Experience Requirements**

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, or economics or other social sciences.

Levels 5 & 6 require: Certification / Training – requires special certifications such as the Department of Energy’s Historical Records Restricted Data Reviewers Course (HRRDR), Classification of Nuclear Weapons-Related Information (RD/FRD) Training, Historical Records Restricted Data Reviewers Refresher course, or equivalent course/certifications.

Experienced in analyzing systems, operations, and management problems. Requires knowledge of techniques and tools of analysis, for example, modeling and simulation, operations research techniques, functional decomposition, surveys, business process reengineering, and policy analysis. NOTE: Level 5 possesses a security clearance while Level 6 possesses TS/SCI Security Clearances.

Job Title & Level	Degree	Years’ Experience
Analyst Level 6	Bachelor’s	5
Analyst Level 5	Bachelor’s	4
Analyst Level 4	Bachelor’s	4
Analyst Level 3	Bachelor’s	2
Analyst Level 2	Bachelor’s	1
Analyst Level 1	Bachelor’s	0

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the “Education/Experience Equivalency” table at the beginning of this section.

**5. Specialty Systems and Program Engineer**

Designs and applies advanced methods, theories, and research techniques in the investigation and solution of complex and difficult systems design requirements to evaluate or reengineer customer mission-oriented business programs or initiatives. Facilitates decision support in customer collaboration efforts, working groups, or teams. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, and acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates system components related to engineering or functional requirements of operational systems, support systems, or management information systems. Provides all phases of the survey process for mission-oriented business issues. Organizes and documents findings of studies and prepares recommendations for implementation. Oversees and manages projects and programs. Provides specialized knowledge in specific engineering processes, methods, or disciplines.

### **Education and Experience Requirements**

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including engineering, natural and applied sciences, operations research, or any other mathematical science. Experienced in applying engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate systems. Experienced in conducting reviews and preparing engineering and technical analyses, reports, change proposals, and other technical documentation. General experience and expertise in systems design or test engineering. Experienced in conceptualizing and developing solutions, formulating problem statements conducive to application of analytical methods, and development of analysis methods and approaches. Experienced in managing projects, contracts, funds, and resources. Has specialized experience and expertise in systems design or test engineering in specific systems under consideration, or specific engineering processes or disciplines such as development of system performance specifications to meet operational objectives, development and evaluation of system concepts to satisfy performance specification, coordination of systems design, fabrication, integration, test, and evaluation, or oversight and assessment of configuration management activities.

<b>Job Title &amp; Level</b>	<b>Degree</b>	<b>Years' Experience</b>
Specialty Engineer 4	Master's	15
Specialty Engineer 3	Master's	12
Specialty Engineer 2	Master's	10
Specialty Engineer 1	Master's	8

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

### **6. Systems and Program Engineer**

Designs and applies advanced methods, theories, and research techniques in the investigation and solution of complex and difficult systems design requirements to evaluate or reengineer customer mission-oriented business programs or initiatives. Facilitates decision support in customer collaboration efforts, working groups, or teams. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, and acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates system components related to engineering or functional requirements of operational systems, support systems, or management information systems. Provides all phases of the survey process for mission-oriented business issues. Organizes and documents findings of studies and prepares recommendations for implementation. Oversees and manages projects and programs.

### **Education and Experience Requirements**

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including engineering, natural and applied sciences, or operations research or any other mathematical science. Experienced in applying engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate systems. Experienced in conducting reviews and preparing engineering and technical analyses, reports, change proposals, and other technical documentation. General experience and expertise in systems design or test engineering.

Experienced in conceptualizing and developing solutions, formulating problem statements conducive to application of analytical methods, and development of analysis methods and approaches. Experienced in managing projects, contracts, funds, and resources. NOTE: Level 5 possesses a security clearance.

<b>Job Title &amp; Level</b>	<b>Degree</b>	<b>Years' Experience</b>
Engineer Level 5	Bachelor's	12
Engineer Level 4	Bachelor's	10
Engineer Level 3	Bachelor's	8
Engineer Level 2	Bachelor's	6
Engineer Level 1	Bachelor's	4

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

### **7. Systems and Program Engineering Assistant**

Designs and applies advanced methods, theories, and research techniques in the investigation and solution of complex and difficult systems design requirements to evaluate or reengineer customer mission-oriented business programs or initiatives. Facilitates decision support in customer collaboration efforts, working groups, or teams. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates system components related to engineering or functional requirements of operational systems, support systems, or management information systems. Provides support for all phases of the survey process for mission-oriented business issues.

#### **Education and Experience Requirements**

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including engineering, natural and applied sciences, operations research, or any other mathematical science. Experienced in applying engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate systems. Experienced in conducting reviews and preparing engineering and technical analyses, reports, change proposals, and other technical documentation. NOTE: Level 5 possesses a security clearance.

<b>Job Title &amp; Level</b>	<b>Degree</b>	<b>Years' Experience</b>
Engineering Assistant Level 5	Bachelor's	4
Engineering Assistant Level 4	Bachelor's	4
Engineering Assistant Level 3	Bachelor's	2
Engineering Assistant Level 2	Bachelor's	1
Engineering Assistant Level 1	Bachelor's	0

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

## **8. Publications Specialist**

Researches, organizes, writes, edits, proofreads, and produces data for use in a wide variety of complex technical publications requiring knowledge and understanding of the subject matter and allied fields in support of all customer mission-oriented business functions, programs, or initiatives. Recommends overall organization and layout, editorial standards, publication methods, and the like. Coordinates publications with outside sources as needed. Ensures that technical documentation is accurate and complete, that it meets editorial guidelines and government specifications, and that it adheres to standards for quality, graphics, coverage, format, and style. Designs and develops graphics and illustrations for use in technical materials, manuals, and other publications and for inclusion in software and applications development. Operates computer hardware and software to prepare, revise, print, and store text, illustrations, graphs, charts, etc. Operates equipment, such as still and video cameras, for the design and production of photos and videotapes. Formulates concepts and renders illustration and detail from models, sketches, memory, written or verbal instructions, and imagination. Selects type, draws lettering, lays out material, or performs related duties. Determines the style, technique, and medium best suited to produce the desired effect and conform to reproduction requirements.

### **Education and Experience Requirements**

Must possess academic education, professional training, or equivalent experience in areas appropriate for the work undertaken, including communications, English, journalism, liberal arts, applicable technical fields, graphics design, art, or other related fields.

Experienced in documentation disciplines, including technical writing, editing, layout, document development and production, and desktop publishing. Experienced in visual arts disciplines, including graphics design, illustration, photography, and video. Background in the design and presentation of multimedia environments, including incorporation of audio, video, text, and graphics into multimedia and single-medium presentations. Has knowledge and experience with equipment and software for the design and production of documents, graphics, videotape, and web documents NOTE: Level 7 possesses a security clearance.

Job Title & Level	Degree	Years' Experience
Publications Specialist Level 7	Master's	6
Publications Specialist Level 6	Bachelor's	5
Publications Specialist Level 5	Bachelor's	3
Publications Specialist Level 4	Associate's	5
Publications Specialist Level 3	Associate's	3
Publications Specialist Level 2	High school	5
Publications Specialist Level 1	High school	3

In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

### 9. Administrative Support Specialist

Supports research and analysis functions, compiles specified research and data, interprets basic research data, and reviews research publications for pertinent information. Provides inputs to research staff in a concise, logical, well-organized format for use in communications to clients. Provides administrative and secretarial assistance by performing document preparation or other office duties such as arranging and coordinating travel and meeting or conference facilities.

#### Education and Experience Requirements

Must possess education, professional training, or equivalent experience in areas appropriate for the work undertaken. Experienced in all aspects of providing technical and administrative support to the research staff. Experienced in such areas as data collection and analyses, data presentation, preparation of briefings, and computer presentations, library research, administrative procedures, and document preparation. Must have knowledge of and experience with appropriate software tools. NOTE: Level 7 possesses a security clearance.

Job Title & Level	Degree	Years' Experience
Support Specialist Level 7	BS	10
Support Specialist Level 6	Associate's	10
Support Specialist Level 5	Associate's	8
Support Specialist Level 4	High school	5
Support Specialist Level 3	High school	3
Support Specialist Level 2	High school	2
Support Specialist Level 1	High school	1

\* In the GSA rates table, QualX rates reflect government site or contractor site. Education and experience may be substituted in accordance with the "Education/Experience Equivalency" table at the beginning of this section.

## GSA Authorized Pricing – Rates at QualX Site

Labor Category	SIN	Proposed GSA Rate With IFF 2016	Proposed GSA Rate With IFF 2017	Proposed GSA Rate With IFF 2018	Proposed GSA Rate With IFF 2019	Proposed GSA Rate With IFF 2020	Proposed GSA Rate With IFF 2021
Senior Executive Staff - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$281.69	\$290.14	\$298.84	\$307.81	\$317.04	\$319.44
Senior Executive Staff - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$242.25	\$249.52	\$257.01	\$264.72	\$272.66	\$274.72
Senior Executive Staff - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$214.08	\$220.51	\$227.12	\$233.94	\$240.95	\$242.77
Senior Executive Staff - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$169.01	\$174.08	\$179.31	\$184.69	\$190.23	\$191.66
Subject Matter Expert - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$140.84	\$145.07	\$149.42	\$153.90	\$158.52	\$159.72
Subject Matter Expert - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$123.94	\$127.66	\$131.49	\$135.44	\$139.50	\$140.55
Subject Matter Expert - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$107.04	\$110.25	\$113.56	\$116.97	\$120.48	\$121.39
Subject Matter Expert - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$94.65	\$97.49	\$100.41	\$103.42	\$106.53	\$107.33
Consultant - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$82.91	\$85.40	\$87.96	\$90.60	\$93.32	\$94.02
Consultant - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$73.18	\$75.37	\$77.63	\$79.96	\$82.36	\$82.98
Consultant - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$65.30	\$67.25	\$69.27	\$71.35	\$73.49	\$74.05
Consultant - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$56.29	\$57.98	\$59.72	\$61.51	\$63.35	\$63.83
Analyst - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$51.79	\$53.34	\$54.94	\$56.59	\$58.29	\$58.73
Analyst - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$46.16	\$47.54	\$48.97	\$50.44	\$51.95	\$52.34
Analyst - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$40.53	\$41.74	\$43.00	\$44.29	\$45.62	\$45.96
Analyst - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$37.15	\$38.27	\$39.41	\$40.60	\$41.81	\$42.13

Specialty Engineer - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$163.24	\$168.14	\$173.18	\$178.38	\$183.73	\$185.12
Specialty Engineer - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$144.10	\$148.42	\$152.88	\$157.46	\$162.19	\$163.41
Specialty Engineer - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$128.34	\$132.19	\$136.16	\$140.24	\$144.45	\$145.54
Specialty Engineer - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$112.58	\$115.96	\$119.44	\$123.02	\$126.71	\$127.67
Engineer - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$100.20	\$103.20	\$106.30	\$109.49	\$112.77	\$113.62
Engineer - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$90.06	\$92.77	\$95.55	\$98.41	\$101.37	\$102.13
Engineer - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$78.81	\$81.17	\$83.60	\$86.11	\$88.70	\$89.37
Engineer - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$73.18	\$75.37	\$77.63	\$79.96	\$82.36	\$82.98
Engineering Assistant - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$63.04	\$64.94	\$66.88	\$68.89	\$70.96	\$71.49
Engineering Assistant - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$56.29	\$57.98	\$59.72	\$61.51	\$63.35	\$63.83
Engineering Assistant - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$49.53	\$51.02	\$52.55	\$54.13	\$55.75	\$56.17
Engineering Assistant - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$42.78	\$44.06	\$45.39	\$46.75	\$48.15	\$48.51
Publications Specialist - Level 6	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$90.06	\$92.77	\$95.55	\$98.41	\$101.37	\$102.13
Publications Specialist - Level 5	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$81.06	\$83.49	\$85.99	\$88.57	\$91.23	\$91.92
Publications Specialist - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$68.67	\$70.73	\$72.86	\$75.04	\$77.29	\$77.88
Publications Specialist - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$56.29	\$57.98	\$59.72	\$61.51	\$63.35	\$63.83
Publications Specialist - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$42.78	\$44.06	\$45.39	\$46.75	\$48.15	\$48.51
Publications Specialist - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$37.15	\$38.27	\$39.41	\$40.60	\$41.81	\$42.13
Support Specialist - Level 6	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$63.04	\$64.94	\$66.88	\$68.89	\$70.96	\$71.49

Support Specialist - Level 5	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$56.34	\$58.03	\$59.77	\$61.56	\$63.41	\$63.89
Support Specialist - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$48.45	\$49.90	\$51.40	\$52.94	\$54.53	\$54.94
Support Specialist - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$43.94	\$45.26	\$46.62	\$48.02	\$49.46	\$49.83
Support Specialist - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$38.31	\$39.46	\$40.64	\$41.86	\$43.12	\$43.44
Support Specialist - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$31.55	\$32.50	\$33.47	\$34.47	\$35.51	\$35.78

### GSA Authorized Pricing – Rates at Customer Site

Labor Category	SIN	Proposed GSA Rate With IFF 2016	Proposed GSA Rate With IFF 2017	Proposed GSA Rate With IFF 2018	Proposed GSA Rate With IFF 2019	Proposed GSA Rate With IFF 2020	Proposed GSA Rate With IFF 2021
Senior Executive Staff - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$204.31	\$210.44	\$216.75	\$223.25	\$229.95	\$231.69
Senior Executive Staff - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$175.12	\$180.37	\$185.78	\$191.36	\$197.10	\$198.59
Senior Executive Staff - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$154.91	\$159.56	\$164.35	\$169.28	\$174.36	\$175.67
Senior Executive Staff - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$122.36	\$126.03	\$129.81	\$133.71	\$137.72	\$138.76
Subject Matter Expert - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$102.15	\$105.22	\$108.37	\$111.63	\$114.97	\$115.84
Subject Matter Expert - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$89.80	\$92.50	\$95.27	\$98.13	\$101.08	\$101.84
Subject Matter Expert - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$77.46	\$79.78	\$82.17	\$84.64	\$87.18	\$87.84
Subject Matter Expert - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$68.48	\$70.53	\$72.65	\$74.83	\$77.07	\$77.65
Consultant - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$60.62	\$62.44	\$64.31	\$66.24	\$68.23	\$68.74
Consultant - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$52.76	\$54.34	\$55.97	\$57.65	\$59.38	\$59.83

Consultant - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$47.15	\$48.56	\$50.02	\$51.52	\$53.06	\$53.47
Consultant - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$40.41	\$41.62	\$42.87	\$44.16	\$45.48	\$45.83
Analyst - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$37.04	\$38.16	\$39.30	\$40.48	\$41.69	\$42.01
Analyst - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$32.55	\$33.53	\$34.54	\$35.57	\$36.64	\$36.92
Analyst - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$29.19	\$30.06	\$30.96	\$31.89	\$32.85	\$33.10
Analyst - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$26.94	\$27.75	\$28.58	\$29.44	\$30.32	\$30.55
Specialty Engineer - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$117.87	\$121.40	\$125.05	\$128.80	\$132.66	\$133.66
Specialty Engineer - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$104.40	\$107.53	\$110.76	\$114.08	\$117.50	\$118.39
Specialty Engineer - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$93.17	\$95.97	\$98.85	\$101.81	\$104.87	\$105.66
Specialty Engineer - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$81.95	\$84.41	\$86.94	\$89.55	\$92.23	\$92.93
Engineer - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$71.84	\$74.00	\$74.00	\$76.22	\$78.51	\$79.10
Engineer - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$65.11	\$67.06	\$67.06	\$69.07	\$71.15	\$71.68
Engineer - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$57.25	\$58.97	\$58.97	\$60.74	\$62.56	\$63.03
Engineer - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$52.76	\$54.34	\$54.34	\$55.97	\$57.65	\$58.09
Engineering Assistant - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$44.90	\$46.25	\$46.25	\$47.64	\$49.07	\$49.44
Engineering Assistant - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$40.56	\$41.78	\$41.78	\$43.03	\$44.32	\$44.66
Engineering Assistant - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$36.06	\$37.14	\$37.14	\$38.25	\$39.40	\$39.70
Engineering Assistant - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$30.42	\$31.34	\$31.34	\$32.28	\$33.24	\$33.49
Publications Specialist - Level 6	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$65.35	\$67.31	\$67.31	\$69.33	\$71.41	\$71.95

Publications Specialist - Level 5	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$58.59	\$60.35	\$60.35	\$62.16	\$64.02	\$64.51
Publications Specialist - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$49.58	\$51.06	\$51.06	\$52.60	\$54.17	\$54.58
Publications Specialist - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$40.56	\$41.78	\$41.78	\$43.03	\$44.32	\$44.66
Publications Specialist - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$30.42	\$31.34	\$31.34	\$32.28	\$33.24	\$33.49
Publications Specialist - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$27.04	\$27.85	\$27.85	\$28.69	\$29.55	\$29.77
Support Specialist - Level 6	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$45.07	\$46.42	\$46.42	\$47.82	\$49.25	\$49.62
Support Specialist - Level 5	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$40.56	\$41.78	\$41.78	\$43.03	\$44.32	\$44.66
Support Specialist - Level 4	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$34.93	\$35.98	\$35.98	\$37.06	\$38.17	\$38.46
Support Specialist - Level 3	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$31.55	\$32.50	\$32.50	\$33.47	\$34.47	\$34.74
Support Specialist - Level 2	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$27.04	\$27.85	\$27.85	\$28.69	\$29.55	\$29.77
Support Specialist - Level 1	493110RM, 518210DC, 518210ERM, 561499M and 541611LIT.	\$22.54	\$23.21	\$23.21	\$23.91	\$24.62	\$24.81

## Vendor Certification for SIN 518210ERM - Electronics Records Management Solutions

*For the purposes of the MAS Solicitation, eleven (11) specific elements of Electronic Records Management (ERM) Services have been identified. These 11 elements are fully defined and the corresponding requirements are identified in the Universal Electronic Records Management Requirements attachment to the solicitation. These requirements have been established and are administered by the National Archives & Records Administration (NARA).*

*Vendors may provide any combination of the 11 elements of ERM Services; however, vendors must certify that they are capable of meeting all standards associated with the elements they propose by completing this certification. Vendors should include a completed copy of this certification in their published GSA catalog to illustrate their ERM capabilities.*

QualX Corporation  
8300 Boone Blvd, Suite 500  
Vienna, Virginia 22182

### **Proposed Elements of Electronic Records Management Services:**

[Select all that apply]

- Element 1 - Desktop Applications
- Element 2 - Electronic Messages
- Element 3 - Social Media
- Element 4 - Cloud Services
- Element 5 - Websites
- Element 6 - Digital Media (Photo)
- Element 7 - Digital Media (Audio)
- Element 8 - Digital Media (Video)
- Element 9 - Databases
- Element 10 - Shared Drives
- Element 11 - Engineering Drawings

QualX Corporation hereby certifies that we are capable of meeting all standards described in MAS Solicitation and the Universal Electronic Records Management Requirements attachment for each of the sections of ERM Services we have proposed, as indicated above.



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Offeror (*To be signed only by **authorized principal**, with authority to bind the undersigned contractor*)

Alan Moon

Name (Printed)

VP Operations

Title

12/18/2017

Date