



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov.

**Multiple Award Schedule**

**Professional Audio/Video Products - FSC/PSC Code 3610  
Professional Audio/Video Services - FSC/PSC Code R499**

**Contract Number:**

GS-03F-0010R

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**Contract Period: 10/18/19 - 10/17/24**

Current through Modification 412  
Refresh 5, Mod ID #12PNZK3E

**One Diversified, LLC**

**2975 Northwoods Parkway**

**Norcross, GA 30071**

**Phone: 800-554-5440**

**Fax: 770-441-5286**

<http://www.diversifiedus.com>

**Contact for Contract Administration:**

**FCMS, Inc.**

**15791 SE Sweet Valentine Drive, Happy Valley OR 97086**

**Phone: 503-855-5733**

**email: [fcmsinc@msn.com](mailto:fcmsinc@msn.com)**

**Business Size: Other Than Small**

**Prices Shown Herein are Net (discount deducted)**

**One Diversified, LLC  
Multiple Award Schedule Price List  
Terms Conditions**

**One Diversified, LLC  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**Customer Information:**

**1A. Table of Awarded Special Item Numbers**

**AJA Video Systems** Professional Audio/Video Products - SIN 334310

**AMX** Professional Audio/Video Products - SIN 334310; Telecommunications Equipment SIN 334511T

**Barco** Purchasing of New Electronic Equipment - SIN 33411; Computer and Office Machine Repair and Maintenance - 811212

**BiAmp** Purchasing of New Electronic Equipment - SIN 334310; Computer and Office Machine Repair and Maintenance - 811212

**Chief Mfg.** Professional Audio/Video Products - SIN 334310

**ClearOne** Professional Audio/Video Products - SIN 334310; SIN ANCILLARY

**Crestron** Purchasing of New Electronic Equipment - SIN 33411

**Digital Projection** Professional Audio/Video Products - SIN 334310

**Draper** Professional Audio/Video Products - SIN 334310

**DWI** Purchasing of New Electronic Equipment - SIN 33411

**Elemental Technologies** Professional Audio/Video Products - SIN 334310

**Ensemble Design** Professional Audio/Video Products - SIN 334310

**Grass Valley** Professional Audio/Video Products - SIN 334310

**Imagine** Professional Audio/Video Products - SIN 334310

**Libec** Professional Audio/Video Products - SIN 334310

**Marshall** Professional Audio/Video Products - SIN 334310; Telecommunications Equipment SIN 334511T

**Middle Atlantic** Professional Audio/Video Products - SIN 334310

**One Diversified, LLC** - Professional Audio/Video Services - SIN 541990AV

**Planar** Professional Audio/Video Products - SIN 334310; Professional Audio/Video Services - SIN ANCILLARY

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**Premier Mounts** Purchasing of New Electronic Equipment - SIN 334310; Professional Audio/Video Services - SIN ANCILLARY

**QSC** Professional Audio/Video Products - SIN 334310

**Ross Video** Professional Audio/Video Products - SIN 334310; SIN ANCILLARY

**Samsung** Professional Audio/Video Products - SIN 334310; SIN ANCILLARY

**Sharp** Professional Audio/Video Products - SIN 334310

**Shure** Professional Audio/Video Products - SIN 334310

**Winsted** - SIN ANCILLARY

**Wohler** Purchasing of New Electronic Equipment - SIN 334310

**Wolfvision** Purchasing of New Electronic Equipment - SIN 334310; Information Technology Professional Services - SIN 54151S; Computer and Office Machine Repair and Maintenance - 811212

1a.	ITEM NUMBER/SIN	MAXIMUM ORDER
	33411	\$500,000
	334310	\$250,000.00
	54151S	\$500,000.00
	334511T	\$1,000,000.00
	541990AV	\$250,000.00
	811212	\$500,000.00
	ANCILLARY	\$250,000.00

1b. Lowest Price Model number: Winsted 10802 \$0.35

1c. **Hourly Rates:** Please see One Diversified, LLC's Audio/Video Assessment, Design, Integration, Engineering, Installation and Ancillary Services Rate Schedule.

2. **Maximum Order:** N/A

3. **Minimum Order:** \$100.00

4. **Geographic Coverage:** Continental United States

5. **Point of Production:**

One Diversified, LLC  
2795 Northwoods Parkway  
Norcross, GA 30071

DUNS: 14-414-5443  
Cage: 3T0D9  
TIN: 42-16-17340

6. **Discount From List Price:** Prices indicated in this schedule are net to the government.

7. **Quantity Discounts:** Any quantity discounts received from the manufacturer will be passed directly to GSA

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**8. Prompt Payment:** NET 30

**9a. Government purchase card are accepted at or below the micro-purchase threshold.**

**9b. Government purchase card are accepted above the micro-purchase threshold.**

<b>10. Foreign Items:</b>	AMX:	Mexico, South Korea, Mexico, Taiwan
	Barco	Belgium, Czech Republic, Germany, Hungary, Poland, South Korea, Taiwan
	Chief	Mexico, Taiwan
	ClearOne:	Japan, South Korea, Singapore, Taiwan
	Crestron:	Belgium, Canada, Dominican Republic, Japan, South Korea, Mexico, Taiwan
	Digital Projection:	United Kingdom, Norway
	Grass Valley	Canada, Denmark, United Kingdom, Hungary, Japan, Mexico, Netherlands, Taiwan
	Imagine	Canada, United Kingdom, Ireland, Mexico
	Libec	Japan, Taiwan
	Planar	Canada, France, United Kingdom, Taiwan
	QSC	Mexico, Taiwan
	Ross	Canada, Germany, France, United Kingdom, Italy, Japan, Mexico, Taiwan
	Sharp	Japan, Mexico
	Shure	Denmark, United Kingdom, Japan, South Korea, Mexico, Netherlands, Taiwan
	Vanguard	Taiwan
	Winsted	Canada, Denmark, Germany, Mexico, Taiwan
	Wolfvision	Austria

**11a. Time of Delivery:** 30 Days ARO

**11b. Expedited Delivery:** Items available for expedited delivery are noted in this price list.

**11c. Overnight and 2-day Delivery:** All items available at actual cost.

**11d. Urgent Requirements:**

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B Point(s)**

FOB: All items with a shipping weight of 50 pounds or less shall be FOB Destination, CONUS only. The FOB Point for all items with a shipping weight in excess of 50 pounds shall be Origin, Prepaid. One Diversified, LLC is not offering expedited delivery of any items at the current time.

**13a. Ordering Address:** See Individual Delivery Orders

**13b. Ordering Procedures:**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment Address:** See Individual Delivery Orders

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**15. Warranty Provision:** 1-year parts & labor

**16. Export Packing Charges:** Available under open market price

**17. Terms and Conditions of Government Purchase Card Acceptance:**  
Purchase cards are accepted for all orders

**18. Terms and Conditions of Rental, Maintenance, and Repair:**  
See One Diversified, LLC Professional Audio Video Assessment, Design and Integration; Engineering, Installation and Service.

**19. Terms and Conditions of Installation:**  
See One Diversified, LLC Professional Audio Video Assessment, Design and Integration; Engineering, Installation and Service.

**20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts From Prices:**  
Available at open market prices.

**20a. Terms and conditions for any other services:**  
See One Diversified, LLC Professional Audio Video Assessment, Design and Integration; Engineering, Installation and Service. Other services not listed are available at open market prices.

**21. List of Service and Distribution Points:**  
One Diversified, LLC  
2975 Northwoods Parkway  
Norcross, GA 30071

**22. List of Participating Dealers:** N/A

**23. Preventative Maintenance:** N/A

**24a. Special Attributes:** N/A

**24b. Section 508 Compliance:** N/A

**25. Duns Number:** 14-414-5443

**26. CCR:** 3T0D9

**One Diversified, LLC  
Multiple Award Schedule  
Labor and Ancillary Services**

SIN	MODEL	DESCRIPTION	MSRP	GSA IFF Inclusive
541990AV	<b>Field (Service) Engineer</b>	<p>Shall have a high school diploma or equivalent and a minimum of five years experience (or two years of technical training above high school level and two years of experience) in basic audio, video and control work, in the fabrication and/or repair of audiovisual systems, or other related test activities.</p> <p><b>Functional Job Responsibilities:</b> Performs assignments that are not completely standardized or prescribed. Selects standard procedures or adapts process to situational conditions. Receives initial instructions, requirements, and advice from supervisor, engineer or project manager; technical adequacy, accuracy, and workmanship of completed work are checked. Adapts standard equipment, sub-units or simple models to systems components. May troubleshoot and correct malfunctions. Performs routine tests which may require minor modifications in test setups or procedures; selects, sets up and operates standard test equipment, which may require minor modifications in test set ups or procedures; and records test data. Compiles audio, video and control engineering data; processes and computes data using specified procedures. Performs routine analysis to check applicability, accuracy, and reasonableness of data.</p>	185.00	120.75
811212	<b>Service Engineer</b>	<p>5 years or more of previous employment in an engineering or technical position with an AV integration firm, preferably with design and installation related responsibilities. Hold an ICIA certification as a Certified Technology Specialist (CTS) or higher, or a NSCA-EST level One certification. Hold current technical certifications from several major AV equipment manufacturers, such as Crestron, Extron, Clear One, AMX or similar.</p> <p>An Associate degree in a technically related field. (4 years of experience may compensate for a college degree). Demonstrate excellent written and verbal communication</p> <p>High school diploma or equivalent</p> <p><b>Functional Job Responsibilities:</b> Operate most types of AV systems and equipment. Troubleshoot and diagnose equipment problems. Program and configure AV equipment such as Polycom, Biamp, Crestron, AMX, Cisco/Tandberg, DSP's, matrix mixers and switchers, codecs (Tandberg, Polycom). Configure IP addressable devices such as routers, switches, servers. Contribute on projects from initial estimating phase through final inspections and commissioning. Be willing to work both "in house" and in the field when required. Competent with windows based software such as MS Office and projects. Interact with clients in a professional manner.</p>	115.76	104.97
811212	<b>Senior CAD Designer</b>	<p>High school diploma or equivalent required</p> <p>2-year Associate Degree in Engineering from an accredited College or University</p> <p>Develop CAD designs for AV hardware systems and their interconnectivity to include rack elevations, one-line drawings, and low voltage network cabling drawings. Complete design and drawing revisions per review feedback. Establish and implement standard operating procedures for assigned projects as it relates to drafting and drawings for AV systems and cabling. Release scope of work statement for build with drawings and required documentation. Perform research as needed for equipment used by integration team. Attend required job related trainings, meetings, and interfaces with other departments. Ability to understand and follow base building and electrical blueprints Report any project changes, issues, or concerns to assigned contacts.</p>	144.20	130.76
541990AV	<b>CAD Designer</b>	<p>Shall have at a minimum a 2-year Associate Degree in Engineering from an accredited College or University with four years of work experience, or having completed an apprenticeship program with four years of work experience.</p>		

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**Functional Job Responsibilities:** Takes direction from the engineering staff on the objectives and requirements of each task. Possesses knowledge of and experience in audiovisual systems design and architectural construction techniques and related hardware. Plans, designs, and oversees the construction of custom and unique hardware and components as required. Produces drawings in standardized format suitable for construction and modification of audiovisual systems and components in fabrication shop and field installation. Able to guide the fabrication efforts from inception through completion with minimal supervision.

85.00 67.50

541990AV **Tech Clerical Support/Contract Admin**

Non-degree; combination of education, training and one to three years experience pertaining to technical, scientific or program clerical support. Specialized training or education may be substituted for experience. Performs standardized or prescribed clerical/administrative assignments, involving a sequence of related operations. Follows standard work methods or explicit instructions; grammatical accuracy of routine work is reviewed upon completion; non-routine work may also be reviewed in process.

**Functional Job Responsibilities:** Frequently prepares documents, presentations, and publications with assistance from senior production personnel. Performs other related duties such as filing, copying files and documents, maintaining library databases, preparing data for transmittal, and other duties. Clerical adequacy, accuracy and workmanship of routine work are reviewed on completion; non-routine work methods may also be reviewed in process. Assembles or constructs simple or standard operations manuals for systems. Provides assistance to project managers and engineers in creating, tracking and submitting written documentation of audiovisual projects, services and repairs. Reviews publications for grammar, consistency in terminology, logic of organization, completeness and clarity, compliance with applicable specifications and standards, etc. Recommends improvements in methods and procedures conducive to a more efficient and cost effective operation and working environment.

62.00 52.92

811212 **Design / Consulting Engineer**

Five-year minimum of progressive, professional engineering experience is required. Related experience equal to masters level training or graduate degrees may be substituted for up to two years of relevant technical experience. Possesses a Certified Technology Specialist – Designer (CTS-D) designation from the ICIA.

Bachelor's degree, or equivalent training in audio, video and/or control systems discipline or science or related discipline.

Works under general supervision performs important routine professional work that is varied and somewhat difficult in character in the field of audio, video and control systems design and deployment. Uses computer technology and tools performs abstract or concept studies and analyses of engineering problems to effect custom solutions. Possesses thorough knowledge of principles and practices involved in the audiovisual system implementation and/or is familiar with standard methods and preferences in his/her field.

156.28 141.71

811212 **Senior Design Engineer**

Five-year (5) minimum of progressive, professional engineering experience is required. Prior experience in the service and installation of audio, video and presentation systems. Knowledgeable of AMX/Crestron programming as well as CAD Software and drawings. Effective communication skills. Experience in a technology or construction field preferred. Ability to read engineering schematics and communicate design intent.

Bachelor's degree, or equivalent training in audio, video and/or controls systems discipline, other science or related discipline.

Works under general supervision performs important routine professional work that is varied and somewhat difficult in character in the field of audio, video and controls systems design and deployment. Provide technical expertise to support the architecture, installation and planning of audio, video and control solutions. Research and analyze the capabilities of available hardware and software options. Design audiovisual systems of various hardware and software components that work together as one integrated system and that meet customer's specific needs.

144.70 131.21

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541990AV	<b>Design Engineer</b> Bachelor's degree, or equivalent training in audio, video and/or controls systems discipline, other science or related discipline. Five-year minimum of progressive, professional engineering experience is required. Related experience equal to masters level training or graduate degrees may be substituted for up to two years of relevant technical experience.  <b>Functional Job Responsibilities:</b> Works under general supervision performs important routine professional work that is varied and somewhat difficult in character in the field of audio, video and controls systems design and deployment. Uses computer technology and tools, performs abstract or concept studies and analyses of engineering problems to effect custom solutions. Possesses thorough knowledge of principles and practices involved in the audiovisual system implementation and/or is familiar with the standard methods and preferences in his/her field. Provides engineering systems analysis solutions to implement the means to meet the individual needs of an organization. Possesses a good knowledge of engineering and computer processes, principles and factors involved in computer-aided solutions. May be required to instruct and assign work to others. Prepares technical reports covering his/her own work for final editing.	185.00      121.28
541990AV	<b>Control Systems Programmer</b> B.S. degree or equivalent training. Minimum 5 years training and/or directly related experience is required. ICIA CTS certification required. Maintains current certifications from audiovisual control systems equipment manufacturers to highest level available.  <b>Functional Job Responsibilities:</b> Provides software and interface design. Develops and executes initial software documentation. Prepares and tests software prior to deployment during system fabrication. Field-tests, verifies operation and documents software under field conditions. Complies with Company publication requirements; prepares detailed outlines; reviews existing documentation; coordinates inputs from others to ensure timely completion of efforts. Uses computer hardware and software to create/modify graphical user interface, source code and hardware interfacing of audiovisual systems components, etc., as required. Carries out hardware and software assignments independently with a minimum amount of supervision.	123.00      106.94
811212	<b>Senior Project Manager</b> Five to ten years of experience required in an audio, video or related function, three years of which must have been in a technical management capacity in an area relevant to the planned assignment. Possesses a Certified Technology Specialist (CTS) designation from the ICIA.  Bachelor's degree, or equivalent training in a primary Mechanical or Electrical Engineering discipline, Science or related discipline.  Serves as a Senior Project Manager under the direction of the Director of Technical Service or Senior Project Engineer. Develops project labor budgets, develops technical, scientific and support staff manning requirements, monitors technical and scientific progress, monitors project budget status and develops project plans. Possess thorough knowledge of engineering processes, principles and practices involved in audiovisual technical solutions. Must have an understanding of audiovisual systems analysis and processes relevant to planned assignments. Works to assist customer's key management and lead personnel to realize maximum benefit from an investment in equipment, personnel and business processes. Assists the Technical Services Director to maintain corporate QA standards. Manages multidisciplinary projects involving multi-discipline engineers, lead engineers, fabrication staff, field implementation staff, and computer programmers to achieve an integrated solution to customer's requirements.	133.71      121.25
541990AV	<b>Project Manager</b> Bachelor's degree, or equivalent training in a primary Mechanical or Electrical Engineering discipline, Science or related discipline. Five to ten years of experience required in an audio, video or related function, three years of which must have been in a technical management capacity in an area relevant to the planned assignment.  <b>Functional Job Responsibilities:</b> Serves as a Project Manager under the direction of the Director of Technical Services or Senior Project Engineer. Develops project labor budgets, develops technical, scientific and support staff manning requirements, monitors technical and scientific progress, monitors project budget status, and develops project plans. Possesses thorough knowledge of engineering processes, principles and practices involved in audiovisual technical solutions. Must have an understanding of audiovisual systems analysis and processes relevant to planned assignments. Works to assist customer's key management and lead personnel to realize maximum benefit from an investment in equipment, personnel and business processes. Assists the Technical Services Director to maintain corporate QA standards. Manages multidisciplinary projects involving multi-discipline engineers, lead engineers, fabrication staff, field implementation staff, and computer programmers to achieve an integrated solution to customer's requirements.	

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154.00      110.83

541990AV **Field Installation Technician**  
 Shall have a high school diploma or equivalent and either two years of experience or ICIA CTS audiovisual systems training beyond the high school level. Specialized training or education may be substituted for experience.

**Functional Job Responsibilities:** Performs standardized or prescribed assignments involving documentation of systems and a sequence of related operations. Follows standard work methods or explicit instructions. Performs standardized or prescribed assignment, involving a sequence of related operations. Follows standard work methods or explicit instructions; technical adequacy of routine work is reviewed on completion; non-routine work may also be reviewed in progress.

115.00      72.77

811212 **Senior Rack Technician**  
 Minimum of 4 years of audiovisual installation experience preferred. Formal education in Electronics or related field preferred. Minimum of a High School Diploma or equivalent preferred

High school diploma or equivalent

Perform installation tasks for audio visual projects including but not limited to: pulling cable, installing connectors, mounting projects and metal fabrication. Read and interpret electronic schematics and architectural blueprints. Use hand and power tools to solder and crimp connectors along with various other AV systems related tasks. Assist with basic mechanical fabrication and basic rack wiring. Projector and screen support structure installations. Test point to point functionality of systems. Field installation of control programs (AMX/Crestron) – upload and download capability. Mentor Level I and Level II Technicians. Load and test code for control and DSP systems. Make minor programming changes under the direction of an engineer or programmer. Provide site supervisor of install team with direction from the Project Manager. Perform client training as needed. Customer liaison in absence of Project Manager. Responsible for job documentation as needed. Demonstrate job site leadership. Effectively communicate with employees, customers and colleagues. Ability to use hand and power tools in a safe and efficient manner. Ability to work and think independently and ensuring to meet deadlines. Basic computer knowledge. Knowledge of basic signal flow for audio, video and control. Ability to manage small to medium projects. Minor programming capability (AMX/Crestron) – changes and troubleshooting.

92.61      83.98

541990AV **Rack Integration Technician**  
 Shall have a high school diploma or equivalent and either two years of experience or two years of technical training beyond the high school level in audiovisual systems work, the fabrication and/or repair of systems, or other related activities.

**Functional Job Responsibilities:** Performs standardized or prescribed assignments involving a sequence of related operations. Follows standard work methods or explicit instructions. Technical adequacy, accuracy. and workmanship of routine work are reviewed on completion, non-routine work methods may also be reviewed in process. Assembles or constructs audiovisual systems based on documentation supplied by engineering and CAD personnel. Creation of systems consisting of standard equipment and parts; sets up and operates standard test equipment; records data.

100.00      72.77

811212 **System Programmer**  
 Four (4) years of work experience, or having completed an apprenticeship program with four year of work experience.

144.70      131.21

2-year Associate Degree in Engineering from an accredited College or University.

Takes direction from the engineering staff on the objectives and requirements for each task. Provides design and system programming for AMX and Crestron. Is a certified AMX/Crestron programmer.

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