



Schedule 58-I
SIN: 58-8 Professional Audio/Video
Assessment, Design, and Integration
Contract #GS-03F-0011T

Company Overview

Since 1972, VCA has sold, installed and supported the most advanced professional digital audio and video products, teleconferencing and Audio Visual presentation systems used by a variety of customers worldwide. Comprised of four business divisions, we provide services for film, television, post-production, Internet content providers, television news broadcasters, schools, colleges, universities and the Fortune 500.

Design and Engineering

With significant technical knowledge and expertise across the full range of television, video, radio and data equipment, VCA provides expertise in all elements of broadcast related technology. This includes the conception and management of design, specification, and implementation of all aspects of broadcast engineering; from the microphone and camera to the signal as it leaves the building or is recorded on tape or server. Our engineering experts are available on a consulting basis to provide advice, analysis and planning for large-scale projects across the entire gamut of broadcast and multimedia challenges. Available services include needs analysis, consultancy, planning, concept design, computer aided design, detailed wiring schedules, shopdrawings, and the supervision necessary to attain completely executed systems.

Contact Information

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Contact Overview

Contract Number: GS-03F-0011T
Effective Dates: 11/07/06 – 11/06/2011
Special Item Number: 58-8 Professional Audio/Video Assessment,
Design, and Integration

Labor Category	GSA Rate (Includes IFF)
Control System Programmer	\$116.10
Design Engineer	\$145.13
Executive Account Manager	\$169.31
Fabrication Technician	\$72.56
Install Technician	\$72.56
Installation Manager	\$96.75
Project Coordinator	\$72.56
Project Engineer	\$145.13
Project Manager	\$116.10
Service Technician	\$106.43

CONTROL SYSTEM PROGRAMMER

Minimum/General Experience: High School diploma and some supplemental education in the form of higher education or industry certifications, CTS, CEST, CTS-D, Crestron, AMX, ClearOne or Polycom preferred. Must have a solid knowledge of audio visual connectivity and signal flow and basic programming skills.

Functional Responsibility: Design and create custom Control System programs, with user interfaces to be loaded onsite. Provide online and phone support to customers.

Minimum Education: High School diploma and some supplemental education in the form of higher education.

DESIGN ENGINEER

Minimum/General Experience: 4 years Experience in AV system design and engineering.

Functional Responsibility: Review client documentation to prepare cost estimates for the production of client equipment and services. Provide technical assistance to clients and their employees relating to the operation, use and maintenance of said equipment.

Minimum Education: BSEE or equivalent preferred with Auto Cad experience and CTS-D.

EXECUTIVE ACCOUNT MANAGER

Minimum/General Experience: IT sales, Video Systems sales, knowledge of construction industry, and a CTS will help an aggressive, detail oriented self starter deliver quality systems.

Functional Responsibility: Contact new and existing customers to design a system that meets the needs and expectations of the end-users while working with a team of engineers who support the development of uniquely competitive solutions.

Minimum Education: 4 Years college or equivalent.

FABRICATION TECHNICIAN

Minimum/General Experience: Ability to read schematics/engineering prints and to solder or crimp all types of AV and control cables. A can-do attitude will make up for lack of experience.

Functional Responsibility: Cable fabrication, equipment termination, rack installation and field test cable harnesses per documentation provided according to company standards, guaranteeing client satisfaction.

Minimum Education: High School diploma and some supplemental education in the form of higher education.

INSTALL TECHNICIAN

Minimum/General Experience: Ability to read schematics/engineering prints and to solder or crimp all types of AV and control cables. A can-do attitude will make up for lack of experience.

Functional Responsibility: Cable fabrication, equipment termination, rack installation and field test cable harnesses per documentation provided according to company standards, guaranteeing client satisfaction.

Minimum Education: High School diploma and some supplemental education in the form of higher education.

INSTALLATION MANAGER

Minimum/General Experience: 3-5 years experience in AV system installations and the ability to lead, schedule and supervise an installation and fabrication department.

Functional Responsibility: Provide the labor and materials to construct and install the systems clients have purchased by assigning and monitoring the work of the department. Interface with the project manager to facilitate the successful delivery of the system and promptly respond to any changes or issues that may arise as the job progresses.

Minimum Education: High School diploma and some supplemental education in the form of higher education.

PROJECT COORDINATOR

Minimum/General Experience: 2 years of experience in purchasing, computer skills, telephone and e-mail communication skills, knowledge of Microsoft Office software.

Functional Responsibility: Organizes, schedules, coordinates and supports the work of the Project Managers, installation and fabrication technicians. Responsible for administratively supporting all systems fabrication, integration, and installation activities related to the custom audio/video systems VCA produces for its clients.

Minimum Education: High School Diploma. Some college preferred.

PROJECT ENGINEER

Minimum/General Experience: 4 years Experience in AV system design and engineering.

Functional Responsibility: Review client documentation to prepare cost estimates for the production of client equipment and services. Provide technical assistance to clients and their employees relating to the operation, use and maintenance of said equipment.

Minimum Education: BSEE or equivalent preferred with Auto Cad experience and CTS-D.

PROJECT MANAGER

Minimum/General Experience: CTS-I preferred along with experience in the construction field. Must be able to handle multiple tasks and be well organized.

Functional Responsibility: Co-ordinate the fabrication, testing and installation of systems that meet client needs in a profitable and timely manner.

Minimum Education: High School diploma and some supplemental education in the form of higher education.

SERVICE TECHNICIAN

Minimum/General Experience: 3-5 years experience in the troubleshooting and repair of installed presentation systems, projectors, plasma displays and video conference systems, specifically VHS, Beta or digital recorders, LCD and DLP projectors, CRT and CRT and plasma monitors and 3 chip cameras.

Functional Responsibility: Be profitable in maintaining and repairing professional/presentation AV equipment as a bench technician and field service engineer.

Minimum Education: High School diploma and some supplemental education in the form of higher education.