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GSA Schedule

GENERAL SERVICE ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!* ™, a menu-driven database system. The internet address for GSA *Advantage!* ™ is http://www.GSAAdvantage.gov.

Clark-Powell Associates, Inc.

Schedule 58 I

Professional Audio/Video, Telcommunications and Security Solutions

FSC Group 5835

Audio Equipment, Including Spare & Repair Parts, and Accessories

FSC Group 5836

Recording and Reproducing Video and Audio Equipment, Including Spare & Repair Parts, and Accessories

Contract Number: GS-03F-0013R

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INFORMATION FOR ORDERING ACTIVITIES

GENERAL TERMS AND CONDITIONS

1a. Awarded Special Item Numbers (SIN):

- 58-1 Recording and reproducing video and audio equipment, including spare & repair, and accessories.
- 58-4 Audio equipment, including spare & repair parts, and accessories.
- 58-7 Ancillary Services.
- 58-8 Professional audio/video assessment, design and integration.
- 58-10 Professional audio/video services NEC.

1b. Lowest Priced Model Number and Price:

SIN	Model No.	GSA Net Price
58-1	C091.019	$74.80

1c. Labor Services Description:

BENCH REPAIR SERVICE TECHNICIAN **$65.10 PER HOUR**

Minimum/General Experience:

2 years experience maintenance/repair on electro/mechanical devices.

Functional Responsibility: Responsibilities include:

- Perform service repair on video production and presentation equipment
- Must write up service tickets, complete all necessary internal documentation for repairs and complete reports to manufacturers for warranty reimbursement requirements
- Provide phone response to clients who are experiencing problems with their systems
- Perform maintenance visits as assigned (includes deck cleanings, projector maintenance, system testing)
- Perform site visits for potential maintenance/service contracts as assigned
- Prepare service items for shipping to clients and manufacturers
- Check out repaired equipment when returned from manufacturer
- Some onsite response to correct client system problems may be required
- To assist on installs as needed and assigned

Minimum Education: High school education.

ENGINEER **$80.50 PER HOUR**

Minimum/General Experience:

3 years experience with installation of electro/mechanical devices or video/production presentation equipment.

Functional Responsibility: Responsibilities include:

- Engineer/Design systems
- Support sales with engineering of jobs
- Create complete install documentation to hand off to Lead Installers to complete job
- Client training on system components when assigned
- Cost jobs and assign installation costs to jobs

- Identify internal scope of work including time, number or people and resources needed to complete the job.
- Create a "bill of install materials" for jobs
- Confirm the proper engineering of systems and check for missing components of systems created by sales
- Create documentation for systems

Minimum Education: 2 years of college.

PROJECT MANAGER **$80.50 PER HOUR**

Minimum/General Experience:

3 years experience with installation of electro/mechanical devices or video/production presentation equipment.

Functional Responsibility: Responsibilities include:

- Conduct Site Surveys
- To conduct Pre-Installation meetings in order to discuss:
- Scope of work – overview of the installation with a focus on the expectations of the end user.
- Discussion of the project timeline
- Timeline goals
- Particular job challenges
- Conduct End of Job internal meetings
- Maintain contact with installers to gauge progress of installations
- System checkout at end of system installs
- Client training on system components when assigned
- Confirm that install crews are performing to quality standards
- Control System Programming
- Act as key technical contact for system jobs. May assign this task to Lead Installer for less involved projects.
- Help develop Lead Installers to complete more of system completion and testing
- Train to load and debug control programs
- System timing issues
- How to conduct a thorough site survey

Minimum Education: 2 years of college.

PROGRAMMER **$80.50 PER HOUR**

Minimum/General Experience:

Perform programming task in a timely and quality conscious manner.

Functional Responsibility: Responsibilities include:

- Touch Panel Design
- Interact with Project Engineer to achieve complete and functional program
- Read and interpret Electronic Schematics and Architectural Blue Prints
- Perform trouble shooting in the field as needed to achieve complete and functional system.
- Qualifications to include:
- Advanced knowledge of signal flow for audio, video and control.
- Ability to use test equipment to troubleshoot system problems
- Proficient in programming languages (Axcess, Netlinx, Simpl, Simpl Windows and Simpl+)

Minimum Education: Formal education in Electronics or related field.

ON-SITE TECHNICIAN **$77.00 PER HOUR**

Minimum/General Experience:

2 years experience with maintenance/repair on electro/mechanical devices or video/production presentation equipment.

Functional Responsibility: Responsibilities include:

- Lead and support training of installation personnel
- Provide training and skills development suggestions for installers
- Lead installation crew
- Confirm that install crews are performing to quality standards
- Act as on-site technical contact for clients and related trades
- Communicate with Project Manager and Technical Coordinator regarding job status including achievement of job mileposts and discovery of complications
- Confirm/track tech materials usage on jobs for job costing
- Order tech supplies for install tech (van & warehouse) inventory
- Perform tasks as assigned by Technical Coordinator
- Assist with or conduct system checkout at end of system installs (as appropriate)
- Participate in Pre-Installation meetings in order to discuss:
- Scope of work – overview of the installation with a focus on the expectations of the end user.
- Discussion of the project timeline
- Timeline goals
- Particular job challenges
- Client training on system components when assigned
- Conduct Site Surveys as requested by Technical Coordinator or Project Manager
- Help develop Installers to complete non-control based systems unsupervised
- Respond to client service calls as assigned by Technical Coordinator

Minimum Education: ICIA CTS certification and high school education.

ON-SITE INSTALLER **$56.00 PER HOUR**

Minimum/General Experience:

2 years experience maintenance/repair on electro/mechanical devices.

Functional Responsibility: Responsibilities include:

- Phone response to clients who are experiencing problems with their systems
- Onsite response to correct client system problems
- Onsite trouble shooting of system components.
- System checkout with Project Managers at end of system installs (as assigned to jobs)
- Maintenance visits as assigned (includes deck cleanings, projector maintenance, system testing and tweaking for optimal performance)
- Site visits for potential maintenance/service contracts.
- Support for system engineers. May include updating documentation, learning control system programming languages, site surveys, and other backup assistance.

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TABLE OF CONTENTS

Section	Page
Information for Ordering Activities – *General Terms and Conditions*	2
Services Pricelist	8
Product Pricelist	9

- To assist on installs as needed and assigned
- Maintain company videoconferencing equipment.
- Be primarily responsible for videoconferencing equipment functionality if/when room/system rentals happen.
- Check out repaired equipment when returned from manufacturer
- Prepare service items for shipping

Minimum Education: ICIA CTS Certification and high school education.

2. Maximum Order:

SIN	Maximum Order
58-1	$ 50,000
58-4	$ 50,000
58-7	$ 1,000
58-8	$500,000
58-10	$ 50,000

3. Minimum Order: The minimum dollar value of orders to be issued under this contract is $50.00.

4. Geographic Coverage: 48 contiguous States and District of Columbia.

5. Points of Production:

Clark-Powell Associates, Inc.	Winston-Salem, Forsythe County, North Carolina
Crestron	Rockleigh, Bergen County, New Jersey
Draper	Spiceland, Henry County, Indiana

6. Basic Discount: All prices GSA net price

7. Quantity Discount(s): N/A

8. Prompt Payment Terms: Net 30 Days

9a. Government Purchase Cards are accepted at or below the Micro-purchase threshold ($2,500.00).

9b. Government Purchase Cards are acceptable for payments above the micropurchase threshold.

10. Foreign Items:

11a. Time of Delivery:

Clark-Powell Associates, Inc.	45 Days after receipt of order
Crestron	30 Days after receipt of order
Draper	60 Days after receipt of order

11b. Expedited Delivery:

Items available for expedited delivery are noted below:

Clark-Powell Associates, Inc. Products	Contact Contractor
Crestron Products	2 Days after receipt of order
Draper Products	2 Days after receipt of order

11c. Overnight and 2-Day Delivery: May be available at the time of order placement for an additional charge. Check with Clark-Powell Associates

11d. Urgent Delivery: May be available at the time of order placement for an additional charge. Check with Clark-Powell Productions

12. FOB Point: Origin: Freight Prepaid and added to the invoice as a line item

13. Ordering Address:

Clark-Powell Associates, Inc.
110 Regent Drive
Winston-Salem, North Carolina 27103
Tel: (336) 760-4932
Fax: (855) 403-8200

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address:

Clark-Powell Associates, Inc.
Attn: Accounts Receivable
P.O. Box 25146
Winston-Salem, North Carolina 27114

15. Warranty Provision: Standard Commercial Warranty

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16. Export Packing Charges: Not Applicable

17. Terms and Conditions of Government Purchase Card Acceptance: Contractor will accept Government Purchase Card for orders of $2,500 or less. Contact Clark-Powell Productions for acceptance of larger orders.

18. Terms and Conditions Applicable to Rental, Maintenance and Repair: Not Applicable

19. Terms and Conditions Applicable to Installation: Per Delivery Order Statement of Work (SOW)

20a: Terms and Conditions Applicable to Repair Parts: Not Applicable

21. List of Service and Distribution Points:

Address	Geographic Area
920 Blairhill Road, Ste 112 Charlotte, NC 28217	48 Contiguous
342 River Chase Way, Ste A, Lexington, NC 29072	48 Contiguous
3900 Gateway Ctr Blvd Ste 205 Morrisville NC 27560	48 Contiguous
110 Regent Drive, Winston-Salem, NC 27103	48 Contiguous

22. List of Participating Resellers: Not Applicable

23. Preventative Maintenance: Not Applicable

24a. Environmental Attributes, e.g., recycled, content, energy efficiency, and/or reduced pollutants: Not Applicable

24b. Section 508 Compliance Information: Not Applicable

25. DUNs Number: 10-348-4044

26. Central Contractor Registration Database (CCR): Registered

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SERVICES PRICE LIST

SIN 58-7 Ancillary Services

SIN 58-8 Professional Audio/Video Assessment, Design and Integration

SIN 58-10 Professional Audio/Video Services NEC

SERVICE PROVIDER	LABOR CATEGORY	Unit	GSA Price
Clark-Powell Associates, Inc.	On-Site Technician	HR	$77.00
Clark-Powell Associates, Inc.	Bench Repair Service Technician	HR	$65.10
Clark-Powell Associates, Inc.	Project Manager	HR	$80.50
Clark-Powell Associates, Inc.	Engineer	HR	$80.50
Clark-Powell Associates, Inc.	Programmer	HR	$80.50
Clark-Powell Associates, Inc.	On-Site Installer	HR	$56.00