

**GENERAL SERVICE ADMINISTRATION**  
**FEDERAL SUPPLY SERVICE**  
**AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST**

On-line access to contract ordering information, terms, and condition up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is [GSAAdvantage.gov](http://GSAAdvantage.gov)

**Clark-Powell Associates, Inc**

**Multiple Award Schedule (MAS)**

**Professional Audio/Video Products: SIN 334310**

**Professional Audio/Video Services: SIN 541990AV**

**Ancillary Services and Supplies: SIN ANCILLARY**

**Order Level Materials: SIN OLM**

*For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.Gov](http://GSA.Gov)*

**Contract Period: 11/01/02-10/31/24**

**Contract Number: GS-03F-0013R**

**Contract Administrator: Susan Pinch**

**Effective Through Modification PS-A824 Aug 19, 2020**

**Clark-Powell Associate, Inc**

**110 Regent Drive**

**Winston-Salem, North Carolina 27103**

**Ph (336) 760-4932 • Toll-free (800) 532-1099 • Fax (855) 403-8200**

**[www.clark-powell.com](http://www.clark-powell.com)**

**Business Size: Small/ Certified Woman-Owned Business**

**GS-03F-0013R**

**Effective Mod PS-A824 Aug 19, 2020**

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**GENERAL TERMS AND CONDITIONS:**

**Customer Information**

**1a. Awarded Special Item Numbers**

- 334310** Professional Audio/Video Products
- 541990AV** Professional Audio/Video Services

**1b. Lowest Price Model Number and Price**

<u>SIN</u>	<u>Model Number</u>	<u>GSA Net Price</u>
334310	Cable Pack 50' Plenum	\$348.50
541990AV	On-Site Installer	\$ 55.00

**1c. Hourly Labor Rates**

**ON-SITE INSTALLER: \$55.00 PER HOUR**

**Minimum/General Experience:** 2-Years of experience with maintenance/repair of electro/mechanical devices.

- Responsible for installing, operating, maintaining and troubleshooting audio video equipment and related components
- Must be able to read and interpret blueprints, drawings, and schematics
- Have cabling experience
- Possess good problem-solving skills and be capable of working in a physically demanding environment (lifting in excess of 50 lbs.)

**Minimum Education:** High School Education

**ON-SITE TECHNICIAN****\$77.00 PER HOUR**

**Minimum/General Experience:** 2-Years of experience with installation on electro/mechanical devices or video/production presentation equipment.

- Responsible for leading the implementation of a project
- Responsible for the supervision of Install team during the installation, operation, maintenance and troubleshooting of audio video equipment and related components
- Responsible for the day-to-day operation of a new project and summation of day's work
- Must be able to read and interpret blueprints, drawings and schematics and communicate any changes made to the installed systems
- Must be able to test equipment and its functionality and work with vendors to resolve technical issues
- Responsible for training the end user on functionality of the system

**Minimum Education:** High School Education and AVIXA/ CTS Certifications

**PROJECT MANAGER****\$80.50 PER HOUR**

**Minimum/General Experience:** 3-Years of experience with installation of electro/mechanical devices or video/production presentation equipment.

- Responsible for the management and coordination of the installation and implementation of potentially lengthy and complex projects
- Must develop the project implementation schedule; ensure the execution of projects within cost and schedule objectives
- Work directly with customers, technicians, and support personnel to meet deadlines and work on a variety of projects simultaneously
- Responsible for formulating and enforcing work standards and project schedules
- Supervising personnel and communicating policies, purposes, and goals of the organization and/or project to subordinates
- Responsible for the day-to-day operation and the overall project performance
- Must possess an understanding of, and working knowledge of, program management functions including cost, schedule status and reporting
- Must have ability to perform on-site engineering to address unforeseen issues with the implementation of the project
- Responsible for training the end user on the functionality of the system if the On-Site Technician is not available

**Minimum Education:** 2-years of College

<b>ENGINEER</b>	<b>\$80.50 PER HOUR</b>
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Minimum/General Experience: 3-Years of experience with installation of electro/mechanical devices or video/production presentation equipment

- Must develop, devise, and/or modify procedures to address complex tasks or problems
- Responsible for estimating and assigning cost to project
- Responsible for creating the Scope of Work, estimating labor resources, and creating the Bill of Materials for the project
- Must consider the functionality, capabilities and compatibility between Audio/Video equipment and applicable hardware and software
- Tasks include the design and development of small to enterprise level projects, room integration products and/or audio and video bridging products
- Must research and be able to understand new/evolving technologies as they relate to our industry
- Must communicate the engineered solution to member of Technical Services or other members of Professional Services for implementation
- Assists the Sales Team in understanding the customers' requirements and engineering the appropriate solution for the project
- Experienced with design, installation, and service of projection screens, DLP, LCD, and CRT Projectors, Monitors, Plasma Displays, Sound Systems, Control Systems, Switchers, Distribution Amps, Scalers, Smart Boards, and Videoconferencing equipment
- Must possess a tremendous knowledge of audio video equipment with a focus on video conferencing and projection systems
- **Minimum Education:** 2-years of College

**PROGRAMMER** **\$80.50 PER HOUR**

Minimum/General Experience: 1-Year of related experience

- Must have an understanding of professional sound systems and audio equipment, video projection and display systems, audio and video conferencing technologies as well as control systems and IP-based network
- Must have a technical understanding of A/V systems and their use, including audio conferencing and video
- Responsible for the design, programming, and development of customer integrated control solutions for complex audio-visual systems
- Responsible for providing customer with GUI/Panel designs for approval prior to implementation
- Responsible for testing, troubleshooting, encoding, and debugging complex audio, video, switching, and control system problems
- Performs AMX, Biamp, Cisco, Crestron, Extron, Polycom and QSC control system programming, implementation and testing for System Integration client projects
- Ensure operation of audiovisual equipment by completing preventative maintenance requirements
- Leads programming code reviews, as required, and resolves field code issues
- Contributes to design review and code review, as required
- **Minimum Education:** Formal education in Electronics or related field

**2. Maximum Order**

<u>SIN</u>	<u>Maximum Order</u>
334310	\$ 250,000.00
541990AV	\$500,000.00

3. **Minimum Order:** The minimum dollar value of orders to be issued under this contract is \$50.00
4. **Geographic Coverage:** 48 Contiguous States and the District of Columbia
5. **Points of Production:** Winston-Salem, Forsyth County, North Carolina
6. **Quantity Discounts:** All prices are GSA Net
7. **Quantity Discounts:** N/A

**8. Prompt Payment Terms:** Net 30 Days

9a. **Government Purchase Cards** ARE accepted at or below the Micro-purchase Threshold

9b. **Government Purchase Cards** ARE accepted for payments above the Micro-purchase threshold

10. **Foreign Items:** N/a

11a. **Time of Delivery:** Clark-Powell Associates, Inc: 45 Days after receipt of order

11b. **Expedited Delivery:** Items available for expedited delivery are noted on this price list \*

11c. **Overnight and 2<sup>nd</sup> Day Delivery:** May be available at the time of order placement for an additional charge. Please check with Clark-Powell Associates for shipping estimate

11.d **Urgent Delivery:** May be available at the time of order placement for an additional charge. Please check with Clark-Powell Associates for shipping estimate

12. **FOB Point:** Origin: Free Freight Prepaid and added to the invoice as a line item

**13a. Ordering Address:**

Clark-Powell Associates, Inc  
110 Regent Drive  
Winston-Salem, North Carolina 27103  
Toll Free: (800) 532-1099/ (336) 760-4932  
Fax: (855) 403-8200

13b. **Ordering Procedures:** For supplies and services, the ordering procedure, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FARE) 8.405-3

**14: Payment Address:**

Clark-Powell Associates, Inc  
Attn: Accounts Receivable  
110 Regent Drive  
Winston-Salem, North Carolina 27103

- 15: **Warranty Provisions:** Standard Commercial Warranty
- 16: **Export Packing Charges:** N/A
- 17: **Terms and conditions of Government purchase card acceptance:** Clark-Powell Associates will accept Government Purchase Card for orders of \$2,500 or less. Contact Clark-Powell Associates for acceptance of larger orders
- 18: **Terms and Conditions of rental, maintenance, and repair:** N/A
- 19: **Terms and Conditions of installation:** Per Deliver Order Statement of Work (SOW)
- 20: **Terms and Conditions of repair parts:** N/A
- 21: **List of Service and Distribution Points:** All applicable to 48 Contiguous States and DC
1. 110 Regent Drive, Winston-Salem, NC 27103
  2. 4420 Taggart Creek Road #105, Charlotte, NC 28208
  3. 637 Poole Drive, Garner, NC 27529
  4. 342 Riverchase Way, Suite A, Lexington, SC 29072
- 22: **List of Participating Dealers:** N/A
- 23: **Preventative Maintenance:** N/A
- 24a. **Special attributes such as environmental attributes:** N/A
- 24b. **Section 508 Compliance Information:** N/A
- 25: **DUNs Number:** 10-348-4044
- 26: **System Award Management:** Registered

**PRODUCTS PRICE LIST:**

**SIN: 334310**

SERVICE PROVIDER	PART NUMBER	DESCRIPTION	GSA PRICE
CLARK-POWELL ASSOCIATES, INC	CABLE PACK 50' NON-PLENUM	Cable Pack 150': Audio Video and Data Cable/Hardware to transfer signals 50' * Non-Plenum	\$348.50
CLARK-POWELL ASSOCIATES, INC	CABLE PACK 50'-PLENUM	Cable Pack 150': Audio Video and Data Cable/Hardware to transfer signals 50' * Plenum	\$420.75
CLARK-POWELL ASSOCIATES, INC	CABLE PACK 150' NON-PLENUM	Cable Pack 150': Audio Video and Data Cable/Hardware to transfer signals 150' * Non-Plenum	\$542.30
CLARK-POWELL ASSOCIATES, INC	CABLE PACK 150' PLENUM	Cable Pack 150': Audio Video and Data Cable/Hardware to transfer signals 150' * Plenum	\$743.75

**SERVICES PRICE LIST:**

**SIN: 541990AV**

SERVICE PROVIDER	LABOR CATEGORY	UNIT	GSA PRICE
CLARK-POWELL ASSOCIATES, INC	ON-SITE INSTALLER	HR	\$55.00
CLARK-POWELL ASSOCIATES, INC	ON-SITE TECHNICIAN	HR	\$77.00
CLARK-POWELL ASSOCIATES, INC	PROJECT MANAGER	HR	\$80.50
CLARK-POWELL ASSOCIATES, INC	ENGINEER	HR	\$80.50
CLARK-POWELL ASSOCIATES, INC	PROGRAMMER	HR	\$80.50