On-line access to contract ordering information, terms, and condition up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage! ® is GSAAdvantage.gov

Clark-Powell Associates, Inc
Multiple Award Schedule (MAS)
Professional Audio/Video Products: SIN 334310
Professional Audio/Video Services: SIN 541990AV
Ancillary Services and Supplies: SIN ANCILLARY
Order Level Materials: SIN OLM

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.Gov

Contract Period: 11/01/02-10/31/24
Contract Number: GS-03F-0013R
Contract Administrator: Susan Pinch
Effective Through Modification PS-A824 Aug 19, 2020

Clark-Powell Associate, Inc
110 Regent Drive
Winston-Salem, North Carolina 27103
Ph (336) 760-4932 ● Toll-free (800) 532-1099 ● Fax (855) 403-8200
www.clark-powell.com

Business Size: Small/ Certified Woman-Owned Business
GS-03F-0013R
Effective Mod PS-A824 Aug 19, 2020
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<th>SECTION</th>
<th>PAGE</th>
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<td>Services Price List</td>
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GENERAL TERMS AND CONDITIONS:

Customer Information

1a. Awarded Special Item Numbers

334310  Professional Audio/Video Products
541990AV  Professional Audio/Video Services

1b. Lowest Price Model Number and Price

<table>
<thead>
<tr>
<th>SIN</th>
<th>Model Number</th>
<th>GSA Net Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>334310</td>
<td>Cable Pack 50' Plenum</td>
<td>$348.50</td>
</tr>
<tr>
<td>541990AV</td>
<td>On-Site Installer</td>
<td>$ 55.00</td>
</tr>
</tbody>
</table>

1c. Hourly Labor Rates

| ON-SITE INSTALLER: | $55.00 PER HOUR |

Minimum/General Experience: 2-Years of experience with maintenance/repair of electro/mechanical devices.

- Responsible for installing, operating, maintaining and troubleshooting audio video equipment and related components
- Must be able to read and interpret blueprints, drawings, and schematics
- Have cabling experience
- Possess good problem-solving skills and be capable of working in a physically demanding environment (lifting in excess of 50 lbs.)

Minimum Education: High School Education
### ON-SITE TECHNICIAN

**Effective Mod PS-A824 Aug 19, 2020**

<table>
<thead>
<tr>
<th>$77.00 PER HOUR</th>
</tr>
</thead>
</table>

**Minimum/General Experience:** 2-Years of experience with installation on electro/mechanical devices or video/production presentation equipment.

- Responsible for leading the implementation of a project
- Responsible for the supervision of Install team during the installation, operation, maintenance and troubleshooting of audio video equipment and related components
- Responsible for the day-to-day operation of a new project and summation of day’s work
- Must be able to read and interpret blueprints, drawings and schematics and communicate any changes made to the installed systems
- Must be able to test equipment and its functionality and work with vendors to resolve technical issues
- Responsible for training the end user on functionality of the system

**Minimum Education:** High School Education and AVIXA/ CTS Certifications

### PROJECT MANAGER

<table>
<thead>
<tr>
<th>$80.50 PER HOUR</th>
</tr>
</thead>
</table>

**Minimum/General Experience:** 3-Years of experience with installation of electro/mechanical devices or video/production presentation equipment.

- Responsible for the management and coordination of the installation and implementation of potentially lengthy and complex projects
- Must develop the project implementation schedule; ensure the execution of projects within cost and schedule objectives
- Work directly with customers, technicians, and support personnel to meet deadlines and work on a variety of projects simultaneously
- Responsible for formulating and enforcing work standards and project schedules
- Supervising personnel and communicating policies, purposes, and goals of the organization and/or project to subordinates
- Responsible for the day-to-day operation and the overall project performance
- Must possess an understanding of, and working knowledge of, program management functions including cost, schedule status and reporting
- Must have ability to perform on-site engineering to address unforeseen issues with the implementation of the project
- Responsible for training the end user on the functionality of the system if the On-Site Technician is not available

**Minimum Education:** 2-years of College
ENGINEER

Minimum/General Experience: 3-Years of experience with installation of electro/mechanical devices or video/production presentation equipment

- Must develop, devise, and/or modify procedures to address complex tasks or problems
- Responsible for estimating and assigning cost to project
- Responsible for creating the Scope of Work, estimating labor resources, and creating the Bill of Materials for the project
- Must consider the functionality, capabilities and compatibility between Audio/Video equipment and applicable hardware and software
- Tasks include the design and development of small to enterprise level projects, room integration products and/or audio and video bridging products
- Must research and be able to understand new/evolving technologies as they relate to our industry
- Must communicate the engineered solution to member of Technical Services or other members of Professional Services for implementation
- Assists the Sales Team in understanding the customers’ requirements and engineering the appropriate solution for the project
- Experienced with design, installation, and service of projection screens, DLP, LCD, and CRT Projectors, Monitors, Plasma Displays, Sound Systems, Control Systems, Switchers, Distribution Amps, Scalers, Smart Boards, and Videoconferencing equipment
- Must possess a tremendous knowledge of audio video equipment with a focus on video conferencing and projection systems
- Minimum Education: 2-years of College
PROGRAMMER  $80.50 PER HOUR
Minimum/General Experience:  1-Year of related experience

- Must have an understanding of professional sound systems and audio equipment, video projection and display systems, audio and video conferencing technologies as well as control systems and IP-based network
- Must have a technical understanding of A/V systems and their use, including audio conferencing and video
- Responsible for the design, programming, and development of customer integrated control solutions for complex audio-visual systems
- Responsible for providing customer with GUI/Panel designs for approval prior to implementation
- Responsible for testing, troubleshooting, encoding, and debugging complex audio, video, switching, and control system problems
- Performs AMX, Biamp, Cisco, Crestron, Extron, Polycom and QSC control system programming, implementation and testing for System Integration client projects
- Ensure operation of audiovisual equipment by completing preventative maintenance requirements
- Leads programming code reviews, as required, and resolves field code issues
- Contributes to design review and code review, as required
- Minimum Education: Formal education in Electronics or related field

2. Maximum Order

<table>
<thead>
<tr>
<th>SIN</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>334310</td>
<td>$ 250,000.00</td>
</tr>
<tr>
<td>541990AV</td>
<td>$500,000.00</td>
</tr>
</tbody>
</table>

3. Minimum Order: The minimum dollar value of orders to be issued under this contract is $50.00

4. Geographic Coverage: 48 Contiguous States and the District of Columbia

5. Points of Production: Winston-Salem, Forsyth County, North Carolina

6. Quantity Discounts: All prices are GSA Net

7. Quantity Discounts: N/A
8. **Prompt Payment Terms:** Net 30 Days

9a. **Government Purchase Cards** ARE accepted at or below the Micro-purchase Threshold

9b. **Government Purchase Cards** ARE accepted for payments above the Micro-purchase threshold

10. **Foreign Items:** N/a

11a. **Time of Delivery:** Clark-Powell Associates, Inc: 45 Days after receipt of order

11b. **Expedited Delivery:** Items available for expedited delivery are noted on this price list *

11c. **Overnight and 2nd Day Delivery:** May be available at the time of order placement for an additional charge. Please check with Clark-Powell Associates for shipping estimate

11d. **Urgent Delivery:** May be available at the time of order placement for an additional charge. Please check with Clark-Powell Associates for shipping estimate

12. **FOB Point:** Origin: Free Freight Prepaid and added to the invoice as a line item

13a. **Ordering Address:**

   Clark-Powell Associates, Inc  
   110 Regent Drive  
   Winston-Salem, North Carolina 27103  
   Toll Free: (800) 532-1099/ (336) 760-4932  
   Fax: (855) 403-8200

13b. **Ordering Procedures:** For supplies and services, the ordering procedure, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FARE) 8.405-3

14: **Payment Address:**

   Clark-Powell Associates, Inc  
   Attn: Accounts Receivable  
   110 Regent Drive  
   Winston-Salem, North Carolina 27103
15. **Warranty Provisions**: Standard Commercial Warranty

16. **Export Packing Charges**: N/A

17. **Terms and conditions of Government purchase card acceptance**: Clark-Powell Associates will accept Government Purchase Card for orders of $2,500 or less. Contact Clark-Powell Associates for acceptance of larger orders

18. **Terms and Conditions of rental, maintenance, and repair**: N/A

19. **Terms and Conditions of installation**: Per Deliver Order Statement of Work (SOW)

20. **Terms and Conditions of repair parts**: N/A

21. **List of Service and Distribution Points**: All applicable to 48 Contiguous States and DC

   1. 110 Regent Drive, Winston-Salem, NC 27103
   2. 4420 Taggart Creek Road #105, Charlotte, NC 28208
   3. 637 Poole Drive, Garner, NC 27529

22. **List of Participating Dealers**: N/A

23. **Preventative Maintenance**: N/A

24a. **Special attributes such as environmental attributes**: N/A

24b. **Section 508 Compliance Information**: N/A

25. **DUNs Number**: 10-348-4044

26. **System Award Management**: Registered
## PRODUCTS PRICE LIST:

**SIN: 334310**

<table>
<thead>
<tr>
<th>SERVICE PROVIDER</th>
<th>PART NUMBER</th>
<th>DESCRIPTION</th>
<th>GSA PRICE</th>
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<tbody>
<tr>
<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>CABLE PACK</td>
<td>Cable Pack 150': Audio Video and Data</td>
<td>$348.50</td>
</tr>
<tr>
<td></td>
<td>50’ NON-</td>
<td>Cable/ Hardware to transfer signals 50’</td>
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<tr>
<td></td>
<td>PLENUM</td>
<td>* Non-Plenum</td>
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<tr>
<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>CABLE PACK</td>
<td>Cable Pack 150': Audio Video and Data</td>
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<td></td>
<td>* Plenum</td>
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<tr>
<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>CABLE PACK</td>
<td>Cable Pack 150': Audio Video and Data</td>
<td>$542.30</td>
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<td>Cable/ Hardware to transfer signals 150’</td>
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<tr>
<td></td>
<td>PLENUM</td>
<td>* Non-Plenum</td>
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<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>CABLE PACK</td>
<td>Cable Pack 150': Audio Video and Data</td>
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<td>* Plenum</td>
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## SERVICES PRICE LIST:

**SIN:** 541990AV

<table>
<thead>
<tr>
<th>SERVICE PROVIDER</th>
<th>LABOR CATEGORY</th>
<th>UNIT</th>
<th>GSA PRICE</th>
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<tr>
<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>ON-SITE INSTALLER</td>
<td>HR</td>
<td>$55.00</td>
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<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>ON-SITE TECHNICIAN</td>
<td>HR</td>
<td>$77.00</td>
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<td>CLARK-POWELL ASSOCIATES, INC</td>
<td>PROJECT MANAGER</td>
<td>HR</td>
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<td>ENGINEER</td>
<td>HR</td>
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<td>PROGRAMMER</td>
<td>HR</td>
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