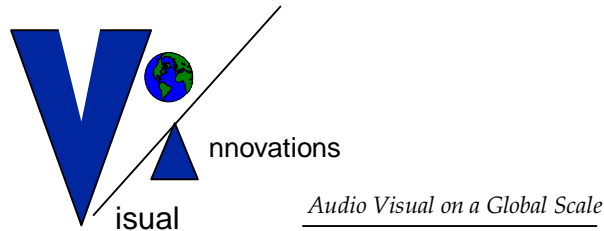


# Visual Innovations Company, Inc.

## GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

### AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST



### FSC GROUP 58 I

**Professional Audio / Video, Telecommunications and Security Solutions**

**FSC CLASS 5820, 5836, 5835**

#### **SPECIAL ITEM NUMBERS:**

- SIN 58-1 Recording and Reproducing Video and Audio Equipment & Accessories
- SIN 58-2 Monitors and Monitors/Receivers & Accessories
- SIN 58-4 Audio Equipment & Accessories
- SIN 58-8 Professional Audio/Video Assessment, Design, and Integration

#### **CONTRACT NUMBER: GS-03F-0019M**

**Contract Period: April 8, 2012 through April 7, 2017.**

Business Size: Small Disadvantaged Minority Women-owned

**US SBA 8(a) case # 108534**

#### **CONTRACTOR:**

Visual Innovations Company, Inc.

8500 Shoal Creek Blvd; Bldg 1

Austin, Texas 78757

Telephone: 800-269-2181 or 512-334-1100 Facsimile: 512-334-1133

E-mail: [Info@vicav.com](mailto:Info@vicav.com)

Website: [www.vicav.com](http://www.vicav.com)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system.

[www.gsaadvantage.gov](http://www.gsaadvantage.gov)

For more information on ordering from Federal Supply Schedules click on the FSS schedules button at...

[www.fss.gsa.gov](http://www.fss.gsa.gov)

# Visual Innovations Company, Inc.

## Customer Information for Ordering

### 1) a,b) Table of awarded Special Item Numbers (S.I.N.s):

| SIN          | Manufacturer                    |  | Lowest Priced Model   |
|--------------|---------------------------------|--|---|
| 58-4         | Biamp                           |  | TDT50 50W transformer for 25/70/100V systems (MCA 8050 - per channel) = \$28.97   |
| 58-1         | Boeckeler                       |  | RKMT-1U ; 5+ Rack Mount Kit, 1 rack unit high, compatible with CPN-5000 CPN-3000 PVI-4600 & PVI-4300 QTY 5 plus + \$81.11 |
| 58-1         | Chief Mfg                       |  | SLB-xxx Magna-Lift Brackets = \$ 141.65   |
| 58-2         | Crestron Remote Control Systems |  | PM-CATT4 Netlinx 4" cable = \$ 7.32<br>PW1205 Power Pack, 12VDC = \$ 13.30  |
| 58-1         | Exact Furniture                 |  | HIN-170 170 degree hinges (one door) = \$17.38  |
| 58-1         | Lumens                          |  | DC120 Visual Presenter, Red = \$345.29  |
| 58-1         | Middle Atlantic                 |  | PB-5A Power Strip Brackets = \$ 8.13  |
| 58-1         | Mitsubishi                      |  | OL-X500SD Lens: Standard: FL7000LU, FL6900LU, WL6700LU ,XL6500LU, XL6600LU, HD8000U, WD3300U= \$404.39                    |
| 58-4         | QSC                             |  | XF-1 Input Isolation Transformer – High-bandwidth input transformer for reducing common mode noise = \$49.20              |
| 58-1         | Sound Craft                     |  | BKLNK Black Lock = \$10.43  |
| 58-1         | Sonic Foundry                   |  | MSL-SFT-E01 Mediasite Rich Media Editor (additional single license) = \$434.51  |
| 58-1         | Vaddio                          |  | 998-9000-210 12" (304.5mm) Clear Dome Accessory (dome only) Includes clear dome with stainless steel screws = \$73.00     |
| 58-1         | Video Furniture International   |  | SHLF 3/4" MDF painted shelf. Black finish. Specify cart Model No. when ordering. = \$15.62                                |
| 58-8<br>58-1 | Visual Innovations Company      |  | VI-WSI: Wall Speaker Install = \$ 38.25   |

1) c) **Hourly Rate:** See attached pricelist

2) **Maximum Order Limitation** (exclusive of any discount for prompt payment discount):  
SINs 58-1, 58-2, 58-4, 58-8, = \$50,000

3) **Minimum Order:** The minimum value of orders to be issued under this contract is \$100.

4) **Geographic Coverage:** 48 Contiguous States and DC ( CONUS ).

5) **Points of Production by Manufacturer Represented:**

Boeckeler - USA

Biamp - USA  
Chief Manufacturing - Savage, MN  
Crestron Electronics - Cresskill, NJ  
Exact Furniture - Canada  
Lumens - Taiwan  
Middle Atlantic Products - Riverdale, NJ, USA  
Mitsubishi - Japan/Germany  
QSC - USA  
Sonic Foundry - USA  
Vaddio -USA/Japan/Korea  
Video Furniture International - Canada

- 6) **Discount from List Price:** Prices listed herein are "net"; discount has been deducted.
- 7) **Quantity Discounts:** Volume Discounts of 0.5% for single orders of \$50,000 to \$99,999 and 1.0% for Orders of \$100,000 or more. See Pricelists for applicable Manufacturer quantity discounts.
- 8) **Prompt Payment Terms:** Net 30 Days
- 9) **Government Purchase Cards**
  - a) Government purchase cards are accepted up to the micropurchase threshold.
  - b) Government purchase cards are accepted above the micropurchase threshold.

# Visual Innovations Company, Inc.

Customer Information for Ordering  
GS-03F-0019M

## 10) Foreign Items:

- 11) a) **Time of delivery:** 30 Days ARO. (Mobile Command Units 180 days)
- b) **Expedited delivery:** 7-10 days ARO is offered on a per case basis ( None on Mobile Command Units)
- c) **Overnight and 2-Day Delivery available for stock items.** Please contact contractor for rates.
- d) **Urgent Delivery:** When the Federal Supply Schedule contract delivery period does not meet bonafide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other term and conditions of the contract. Agencies may also contact contractor's representative to effect a faster delivery.

12) **FOB point:** All orders are FOB Origin with freight prepaid by contractor and added to invoice.

13) **Ordering Address:** Visual Innovations Company, Inc.  
8500 Shoal Creek Blvd, Bldg 1

14) **Remittance (Payment) Address:** Austin, Texas 78757

## 15) The Manufacturer's standard warranty provisions apply as follows:

Boeckeler: 1 year  
Biamp: 5 years  
Chief Mfg: 1 year R/R ( 5 years on RPA mount systems )  
Crestron Remote Control Systems: 3 years limited R/R  
Exact Furniture: 1 year  
Lumens 5 years  
Middle Atlantic Products: Limited Lifetime  
Mitsubishi: 3 years (500 hours on Lamps)  
QSC: 3 years  
Sonic Foundry : 1 year  
Vaddio: 1 year  
Video Furniture International :1 year

Visual Innovations Company, Inc.: 90 Days workmanship Warranty on Installation Services

- 16) **Export Packing:** Outside the scope of this contract.
- 17) **Terms and Conditions of Government Credit Card:** Prompt payment discount is not offered on purchase orders placed using Government Commercial Credit Cards. Other standard terms and conditions apply.
- 18) **Terms and Conditions of Rental, Maintenance and Repair:** Not Applicable.
- 19) **Terms and Conditions of Installation:** See Visual Innovations Install Service Offerings on attached Pricelist
- 20) **Terms and Conditions of Repair Parts:** Not Applicable.
- 21) **List of Service and Distribution Points:** Visual Innovations Company, 8500 Shoal Creek, Austin, TX 78757.
- 22) **List of Participating Dealers:** Not Applicable
- 23) **Preventive Maintenance:** See Visual Innovations PM Offerings on attached Pricelist
- 24) **Environmental Attributes:** None
- 25) **DUNS Number:** 803637875
- 26) **Central Contractor Registration (CCR) Status:** Visual Innovations Company Inc. is active in CCR