

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is [www.gsadvantage.gov](http://www.gsadvantage.gov)

**PROFESSIONAL AUDIO/VIDEO, TELECOMMUNICATIONS,  
AND SECURITY SOLUTIONS**

Contract Number: GS-03F-0021P

Period Covered by Contract: 1/15/2004 to 1/14/2009

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov)



**Presentation Planning, Inc.**

PO Box 8461

Amelia Island, FL 32035

**Phone Number:** 202-463-7185

**Fax Number:** 904-321-1190

**Contact:** Robert J. Haroutunian

**Email:** [ppiconsulting@att.net](mailto:ppiconsulting@att.net)

[www.presentationplanning.com](http://www.presentationplanning.com)

**Business Size:** Small Business

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## Customer Information

### FEDERAL SUPPLY SCHEDULE PRICE LIST

Effective: November 11, 2003

1a. Special Item No.: 58-8

Description: Professional Audio/Video Assessment, Design and Integration

Contractor: Presentation Planning, Inc.  
PO Box 8461  
Amelia Island, FL 32035  
Phone: 202-463-7185  
E-Mail: [ppiconsulting@att.net](mailto:ppiconsulting@att.net)  
Fax: 904-321-1190  
Contact: Robert J. Haroutunian  
Title: Principal

1b. Not Applicable

1c. Hourly Rate: \$118.75

Job Title: Senior System Designer

Responsibilities: System Programming, Design, Specification, Construction

Hourly Rate: \$71.25

Job Title: Project Associate

Responsibilities: Control System Design, Report Development, Coordination of Review of System Drawings and Documentation

2. Maximum Order: \$500,000

3. Minimum Order: \$500

4. Geographic Coverage: Domestic and International (Worldwide)
5. Point of Production: Amelia Island, FL
6. Discounts: Hourly rates listed are net (include discount)
7. Quantity Discounts: None
8. Prompt Payment Discount: 2%, 10 days
- 9a/b. Government Purchase Cards: Accepted for all purchases
10. Foreign Items: None
- 11a. Time of Delivery: Depends on task size and scope of services required
- 11b. Expedited Delivery: All services are available on an expedited basis
- 11c. Overnight and 2-day Delivery: Available on all services
- 11d. Urgent Delivery: All services are available on an urgent basis
12. F.O.B. Point: Amelia Island, FL
- 13a. Ordering Address: Presentation Planning, Inc.  
PO Box 8461  
Amelia Island, FL 32035
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](https://fss.gsa.gov/schedules)).
14. Payment Address: Same As Above
15. Warranty: One Year

16. Export Packing Charges: None
17. Terms and conditions of Government purchase card acceptance: Accepted
18. Terms and conditions of rental, maintenance and repair: Not Applicable
19. Terms and conditions of installation: Not Applicable
20. Terms and conditions of repair parts: Not Applicable
- 20a. Terms and conditions for any other services: Not Applicable
21. Service and Distribution Point:
  - Presentation Planning, Inc.
  - PO Box 8461
  - Amelia Island, FL 32035
22. Participating Dealers: None
23. Preventive Maintenance: Not Applicable
- 24a. Special Attributes: None
- 24b. 508: Not Applicable
25. DUNS Number: 175195502
26. CCR Registration: Registered

## FEE SCHEDULE SUMMARY

<b>Job Title</b>	<b>Responsibilities</b>	<b>Rate</b>
Senior System Designer (Design Principal)	System Programming, Design, Specification, Construction	\$118.75/hour
Project Associate (Design Associate)	Control System Design, Report Development, Coordination of Review of System Drawings and Documentation	\$71.25/hour

## COMPANY OVERVIEW

Presentation Planning, Inc. provides comprehensive consulting and support services for the execution of audio, video, audiovisual, interactive, and other electronic systems and their related components. The philosophy of the company is to provide a system design that supports the objectives of the customer, serves to complement the environment in which it is located, and meets the design, budget, and scheduling criteria that have been developed for it.

Presentation Planning, Inc. provides specific assistance in the areas of:

- X System Master Planning
- X Feasibility Analyses
- X System Concept Design
- X Coordination assistance with the Architect, Engineer, Exhibit Designer, et al.
- X Budget Development
- X Scheduling and Planning
- X Equipment Specification
- X Development of System Flow Drawings and Related Documents
- X Project Implementation Supervision
- X Acceptance Testing
- X Documentation
- X Training

Personnel at Presentation Planning, Inc. include a multi-disciplinary team of designers, engineers, and project managers that are capable of providing technical support on large, complex projects.

While all the projects are unique, they share the common threads of being responsive to their customers' needs, delivered on time and within the budget, and compliant with operational parameters set for them.