



Quotation ID: 140508MC113408N

v29

VITEC IPTV Products Quotation

931 Benecia Ave
Sunnyvale, CA 94085
Phone: 800-451-5101

Date: 8-May-14

Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
Address Line 1	Email:
Address Line 2	Quote Valid Until:
City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
Phone/Fax	Delivery: 30 days ARO

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Optibase is a GSA contract holder, Dunns: 111584173, Cage Code: 3ZHL7

GSA Contract (Y / N) GSA Contract #:

Buyer's Name: E-mail/ Phone:

Signature: Date:

Item	Model	Mfg	Description	Qty	Unit Price	Extended Price
1.00 Media Gateway systems and Encoders						
SIN 58-1	AMP0941	Optibase	MGW-5100 IPTV Carrier-Grade AC Platform 10U cPSB 2.16 blade-based chassis with built-in redundancy for power-supplies, system fans, backplane network. Includes Alarm Board, Enhanced-Controller and Switch cards. cards. Two 10/100/1000 Copper output Interfaces. Fiber output optional. RoHS Compliant		\$12,740.00	\$0.00
SIN 58-1	AMP1064	Optibase	MGW-1100 IPTV Carrier-Grade 3xAC Platform 4U cPSB 2.16 blade-based chassis with built-in redundancy for power-supplies, system fans, backplane network. Includes Enhanced-Controller and Switch cards. 10/100/1000 Output Interface. RoHS Compliant		\$8,477.00	\$0.00
SIN 58-1	AMP1068	Optibase	MGW-1000 Chassis w/o controller 1U cPSB blade-based chassis for hosting up to two Optibase Blades. RoHS Compliant		\$1,050.00	\$0.00
SIN 58-1	AMP0967	Optibase	MGW Micro Rugged H.264 Encoder (RTSP/TS) Industrial-grade, high-quality MPEG-4 H.264 encoder designed for the most extreme environments. Optimized for mission critical 24x7 applications, the MGW Micro offers real-time, low-latency streaming of live video sources at variable bit rates and frame rates for any scenario. Remote management via advanced web interface and telnet command line interface. Supports multicast and unicast, text overlay, Time code stamping and on-screen alarms. Support for real-time Cursor-on-Target (CoT) conversion to Key-Length-Value (KLV) available via firmware upgrade.		\$2,660.00	\$0.00
SIN 58-1	AMP1057	Optibase	MGW Micro Rugged H.264 Encoder (TS/KLV) Industrial-grade, high-quality MPEG-4 H.264 encoder designed for the most extreme environments. Optimized for mission critical 24x7 applications, the MGW Micro offers real-time, low-latency streaming of live video sources at variable bit rates and frame rates for any scenario. Remote management via advanced web interface and telnet command line interface. Supports multicast and unicast, text overlay, Time code stamping and on-screen alarms and real-time Cursor-on-Target (CoT) conversion to Key-Length-Value (KLV) per MISB EG604 and EG0902		\$2,660.00	\$0.00
SIN 58-1	AMP0999	VITEC	MGW Premium Encoder SD Portable, rugged, airborne ready H.264 encoding and streaming appliance. 65 milliseconds encode latency. Encodes up to four NTSC/PAL standard definition sources. 3G, HD-SDI, SDI, DVI, HDMI, Composite and S-Video inputs. Supports TurboVideo low latency streaming, video downscaling, frame rate and resolution control, stream multiple flavors of quality for the same source. MISB/STANAG compliant. HTTPS and SSH management application. MIL-STD461 and MIL-STD810 certified. Field upgradable to Dual HD License (supports 2xHD or 5xSD channels)		\$4,896.50	\$0.00



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SIN 58-1	AMP1000	VITEC	MGW Premium Encoder HD Portable, rugged, airborne ready H.264 encoding and streaming appliance. 65 miliseconds encode latency. Encodes one high definition source or up to four NTSC/PAL standard definition sources. 3G, HD-SDI, SDI, DVI, HDMI, Composite and S-Video inputs. Supports TurboVideo low latency streaming, video downscaling, frame rate and resolution control, stream multiple flavors of quality for the same source. MISB/STANAG compliant. MIL-STD461 and MIL-STD810 certified. Field upgradable to Dual HD License (supports 2xHD or 5xSD channels)	\$5,876.50	\$0.00
SIN 58-1	AMP1086 14383	VITEC	MGW Premium Encoder HD Dual Portable, rugged, airborne ready H.264 encoding and streaming appliance. 65 miliseconds encode latency. Encodes two NTSC/PAL high-definition sources up to 1080p60 and up to five NTSC/PAL standard definition sources. 3G, HD-SDI, SDI, DVI, HDMI, Composite and S-Video inputs. Supports TurboVideo low latency streaming, video downscaling, frame rate and resolution control, stream multiple flavors of quality for the same source. MISB/STANAG compliant. HTTPS and SSH management application. MIL-STD461 and MIL-STD810 certified. Dual HD License (supports 2xHD or 5xSD channels)	\$7,696.50	\$0.00
SIN 58-1	AMP1071	VITEC	MGW Nano Encoder SD Ultra-portable, rugged, airborne ready H.264 encoding and streaming appliance. 65 miliseconds encode latency. Encodes one NTSC/PAL SD sources up to FD-1. Input sources: HD-SDI, SDI, HDMI. Supports TurboVideo low latency streaming, video downscaling, frame rate and resolution control, CoT/KLV Metadata insertion, MISB/STANAG compliant. MIL-STD certified. Hardware-based image stabilization. Field upgradable to HD with firmware update.	\$2,796.50	\$0.00
SIN 58-1	AMP1070	VITEC	MGW Nano Encoder HD Ultra-portable, rugged, airborne ready H.264 encoding and streaming appliance. 65 miliseconds encode latency. Encodes one NTSC/PAL HD and SD sources up to 1080p. Input sources: 3G, HD-SDI, SDI, HDMI. Supports TurboVideo low latency streaming, video downscaling, frame rate and resolution control, CoT/KLV Metadata insertion, MISB/STANAG compliant. Hardware-based image stabilization. MIL-STD certified.	\$4,546.50	\$0.00
SIN 58-1	AMP1089 14540	VITEC	MGW Pico Encoder HD Ultra small form factor, rugged encoding and streaming appliance. Supports real-time low latency H.264 HD/SD encoding and streaming of Full-Motion-Video (FMV) and ISR metadata. Optimized for portable manned/unmanned applications. Input sources: HD/SD-SDI and Composite. Supports TurboVideo low latency streaming up to 1080p, video downscaling, frame rate and resolution control, CoT/KLV Metadata insertion, MISP compliant. Secure HTTPS and SSH management application. Streaming protocols: UDP, TS, RTP, RTSP. SSH and HTTPS management interfaces.	\$4,196.50	\$0.00
SIN 58-1	AMP1090 14630	VITEC	MGW Pico Encoder SD Ultra small form factor, rugged encoding and streaming appliance. Supports real-time low latency H.264 HD/SD encoding and streaming of Full-Motion-Video (FMV) and ISR metadata. Optimized for portable manned/unmanned applications. Input sources: SD-SDI and Composite. Supports TurboVideo low latency streaming of standard definition sources, video downscaling, frame rate and resolution control, CoT/KLV Metadata insertion, MISP compliant. Secure HTTP and SSH management application. Streaming protocols: UDP, TS, RTP, RTSP. HTTPS management interfaces. Upgradable to HD.	\$2,096.50	\$0.00



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SIN 58-1	AMP1023	Optibase	MGW Transcoder SD Multi-channel IP stream transcoding platform. Supports real-time transcoding of up to twelve standard definition H.264 or MPEG-2 transport streams to other data-rates and/or other resolutions, up to FD-1. Includes redundant power supplies and system fans. Uses two dedicated 10/100 BaseT network interfaces for IP input and for streaming/remote management. NTSC and PAL, 4:3 and 16:9 video formats, closed captioning and metadata pass-through support. Maximal incoming traffic 300Mbps. 4-RU rack-mountable platform, 100v-220v auto-sense power input.	\$34,296.50	\$0.00
SIN 58-1	AMP1024	Optibase	MGW Transcoder HD Multi-channel IP stream transcoding platform. Supports real-time transcoding of up to twelve high definition or standard definition H.264 or MPEG-2 transport streams to other data-rates and/or resolutions, up to 1080p and up to 60 FPS. Includes redundant power supplies and system fans. Uses two dedicated 10/100 BaseT network interfaces for IP input and for streaming/remote management. NTSC and PAL, 4:3 and 16:9 video formats, closed captioning and metadata pass-through support. Maximal incoming traffic 300Mbps. 4-RU rack-mountable platform, 100v-220v auto-sense power input.	\$41,646.50	\$0.00
2.00 Blades					
SIN 58-1	AMP1093	Optibase	MGES-6000 Encoder Blade - 4HD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$17,150.00	\$0.00
open market item	AMP1098	Optibase	MGES-6000 Encoder Blade - 3HD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$15,190.00	\$0.00
SIN 58-1	AMP1097	Optibase	MGES-6000 Encoder Blade - 2HD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$9,800.00	\$0.00
SIN 58-1	AMP1096	Optibase	MGES-6000 Encoder Blade - 1HD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$6,370.00	\$0.00



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SIN 58-1	AMP1095	Optibase	MGES-6000 Encoder Blade - 2SD+2HD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$14,210.00	\$0.00
open market item	AMP1094	Optibase	MGES-6000 Encoder Blade - 4SD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$8,085.00	\$0.00
SIN 58-1	AMP1101	Optibase	MGES-6000 Encoder Blade - 3SD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$7,105.00	\$0.00
SIN 58-1	AMP1100	Optibase	MGES-6000 Encoder Blade - 2SD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$5,880.00	\$0.00
SIN 58-1	AMP1099	Optibase	MGES-6000 Encoder Blade - 1SD License Encoding and Streaming IPTV Blade. MPEG-4 Part-10 (H.264) compression, secondary stream for streaming high+ low flavors of each source, up to two stereo pairs per video source, AES 256/128-bit encryption for securing streams delivered to VITEC's EZ TV, FITIS and IP set-top-boxes, real-time resolution and frame-rate downscaling, closed captions support, 4:3 and 16:9 aspect ratio encoding. Firmware upgrades available for increasing processing capacity.	\$5,180.00	\$0.00
SIN 58-1	AMP1059	Optibase	Mobile Streaming Blade (FMVMS) Mobile devices streaming blade for delivery of High-definition / Standard-definition H.264 video to tablets, smart phones and internet clients. Integrates with Optibase and third-party H.264 content and streams real-time video to iOS, Android and Windows Mobile tablets and mobile devices over 3G/4G/LTE/WiFi. Management and Administration using HTTP interface and via EZ TV (requires version 5.2 or higher). Two 100/1000 Ethernet ports of management and streaming and/or LAN and WAN users.	\$9,096.50	\$0.00



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SIN 58-1	AMP1123	VITEC	MGW-Prism Mobile/OTT Transcoding Platform - Two nodes IP Transcoding and Streaming platform for delivery of High-definition / Standard-definition video to TV's and mobile devices. Supports MPEG-2 and H.264 transport stream input. Transcode to H.264 with various formats and wrappers including HLS, HDS, SST, Flash, 3GPP, UDP TS, RTP. Built-in combiner for generation of adaptive bit-rate streams (ABR). Includes SNMP configuration and monitoring tool. Processing Capacity: up to 8xHD or 30XSD transcoded channels	\$14,000.00	\$0.00
SIN 58-1	AMP1124	VITEC	MGW-Prism Mobile/OTT Transcoding Platform - One node IP Transcoding and Streaming platform for delivery of High-definition / Standard-definition video to TV's and mobile devices. Supports MPEG-2 and H.264 transport stream input. Transcode to H.264 with various formats and wrappers including HLS, HDS, SST, Flash, 3GPP, UDP TS, RTP. Built-in combiner for generation of adaptive bit-rate streams (ABR). Includes SNMP configuration and monitoring tool. Processing Capacity: up to 4xHD or 15XSD transcoded channels	\$7,000.00	\$0.00
SIN 58-1	AMP1078	Optibase	MGTS-Mosaic Blade Receives unicast and multicast MPEG-2 and H.264 HD/SD streams and generates Mosaic views as single IP stream. Real-time transcoding of up to 20 streams and scaling to a user-configurable video grid that can be sent over IP in one or more bit rates, resolutions and frame rates. Supports grids from 1x2 up to 4x5 in various layouts, insertion of background image, automatic failover to a secondary stream in case primary stream is lost. Outputs stream is compliant with any standard MPEG decoder. Includes SNMP management application.	\$7,346.50	\$0.00
SIN 58-1	AMP0995	Optibase	4-CH Digital HDMI MGEI-6000-H Rear I/O Blade Interfaces: 4 x HDMI connectors. Up to 2 stereo audio channels for each video channel (embedded). RoHS Compliant.	\$1,050.00	\$0.00
SIN 58-1	AMP0992	Optibase	4-CH HD/SD-SDI MGEI-6000-D Rear I/O Blade Interfaces: 4 x HD/SD-SDI BNC connectors, up to 2 stereo audio channels for each video channel (embedded). RoHS Compliant.	\$1,050.00	\$0.00

3.00 Software & Management Tools

SIN 58-1	ASP0969	Optibase	MGW-5100 Element Management Software SNMP management application for controlling and monitoring Optibase MGW Blade Based platforms. Supported OS: Windows XP/Vista/Windows 2003/Windows 2008/Windows 7. License for single chassis	\$3,500.00	\$0.00
SIN 58-1	ASP1020	Optibase	MGW-1100 Element Management Software SNMP management application for controlling and monitoring Optibase MGW Blade Based platforms. Supported OS: Windows XP/Vista/Windows 2003/Windows 2008/Windows 7. License for single chassis	\$2,100.00	\$0.00
SIN 58-1	ASP1048	Optibase	MGW Transcoder Element Management Software SNMP management application for controlling and monitoring Optibase MGW Transcoder platforms. Supported OS: Windows XP/Vista/Windows 2003/Windows 2008/Windows 7. License for single chassis	\$2,100.00	\$0.00
SIN 58-1	AMP0678	Optibase	MGW Cluster Manager Server. License for 1 Chassis Cluster Manager Server package includes 1U rack-mountable server with Optibase CMS software and SQL database. Controls MGW Blade platforms and Leitch video routers with SNMP. Includes advanced monitoring, reports engine, 1+1/N+1/N+K fail-over and real-time email alerts.	\$9,030.00	\$0.00



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SIN	AMP	Optibase	Description	Price	Quantity
SIN 58-1	AMP0679	Optibase	MGW Cluster Manager Server. License for 2-4 Chassis Cluster Manager Server package includes 1U rack-mountable server with Optibase CMS software and SQL database. Controls MGW Blade Platforms and Leitch video routers with SNMP. Includes advanced monitoring, reports engine, 1+1/N+1/N+K fail-over and real-time email alerts.	\$15,330.00	\$0.00
SIN 58-1	AMP0680	Optibase	MGW Cluster Manager Server. License for 5+ Chassis Cluster Manager Server package includes 1U rack-mountable server with Optibase CMS software and SQL database. Controls MGW Blade Platforms and Leitch video routers with SNMP. Includes advanced monitoring, reports engine, 1+1/N+1/N+K fail-over and real-time email alerts.	\$25,830.00	\$0.00
SIN 58-1	AMP0648	Optibase	Ocaster IP Streams Reflection System Multicast and Unicast IP streams reflection system. Supports real-time conversion and re-distribution of up to 50 IP streams to single or multiple LAN/WAN destinations. 1-RU rack-mountable server with HTTP management interface. Two 100/1000 BaseT network adapters for bridging between networks.	\$12,596.50	\$0.00

4.00 Video Distribution and Content Management Systems

SIN	AMP	Optibase	Description	Price	Quantity
SIN 58-1	AMP1079	Optibase	EZ TV Basic IPTV Portal Solution for management, distribution and archiving of live and on-demand content over IP networks. Includes the EZ TV Administration interface for Content Management, Conditional Access with AES Encryption and User Management via Microsoft Active Directory and Channel Guide creation. Includes the EZ TV IPTV Player; a browser-based, "install-free" software player that supports MPEG-1/2/4/H.264 SD and HD multicast / unicast streams. Additional features include user-configurable mosaic playback of 2/4/9/16 concurrent video streams, Personal Video Recording (PVR), real-time alerts, emergency channels and Electronic Program Guide (EPG). Supports distribution of Intranet HTTP pages and training files using a unified channels list and integration with Microsoft Lync and SharePoint via EZ TV Lite extension. Provides backward compatibility for legacy and third-party IPTV systems. Optional add-ons available for mobile streaming to iOS and Android devices, IP Set-Top-Box middleware, network recording (NDVR), scheduled broadcasting of pre-recorded files, KLV Metadata extraction w/ Google Earth Maps integration, clustering and high-availability configurations. Site license for 30 live channels and up to 5,000 concurrent viewers. For complete software license details please refer to EZ TV brochure.	\$12,596.50	\$0.00



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SIN	AMP	Optibase	Description	Price	Unit Price
SIN 58-1	AMP1080	Optibase	EZ TV Pro IPTV Portal Solution for management, distribution and archiving of live and on-demand content over IP networks. Includes the EZ TV Administration interface for Content Management, Conditional Access with AES Encryption and User Management via Microsoft Active Directory and Channel Guide creation. Includes the EZ TV IPTV Player; a browser-based, "install-free" software player that supports MPEG-1/2/4/H.264 SD and HD multicast / unicast streams. Additional features include user-configurable mosaic playback of 2/4/9/16/25 concurrent video streams, Personal Video Recording (PVR), real-time alerts, emergency channels and Electronic Program Guide (EPG). Supports distribution of Intranet HTTP pages and training files using a unified channels list and integration with Microsoft Lync and SharePoint via EZ TV Lite extension. Provides backward compatibility for legacy and third-party IPTV systems. Optional add-ons available for mobile streaming to iOS and Android devices, IP Set-Top-Box middleware, network recording (NDVR), scheduled broadcasting of pre-recorded files, KLV Metadata extraction w/ Google Earth Maps integration, clustering and high-availability configurations. Site license for 100 live channels and up to 5,000 concurrent viewers. For complete software license details please refer to EZ TV brochure.	\$19,596.50	\$0.00
SIN 58-1	AMP1081	Optibase	EZ TV Enterprise IPTV Portal Solution for management, distribution and archiving of live and on-demand content over IP networks. Includes the EZ TV Administration interface for Content Management, Conditional Access with AES Encryption and User Management via Microsoft Active Directory and Channel Guide creation. Includes the EZ TV IPTV Player; a browser-based, "install-free" software player that supports MPEG-1/2/4/H.264 SD and HD multicast / unicast streams. Additional features include user-configurable mosaic playback of 2/4/9/16/25 concurrent video streams, Personal Video Recording (PVR), real-time alerts, emergency channels and Electronic Program Guide (EPG). Supports distribution of Intranet HTTP pages and training files using a unified channels list and integration with Microsoft Lync and SharePoint via EZ TV Lite extension. Provides backward compatibility for legacy and third-party IPTV systems. Optional add-ons available for mobile streaming to iOS and Android devices, IP Set-Top-Box middleware, network recording (NDVR), scheduled broadcasting of pre-recorded files, KLV Metadata extraction w/ Google Earth Maps integration, clustering and high-availability configurations. Site license for unlimited live channels and up to 5,000 concurrent viewers. For complete software license details please refer to EZ TV brochure.	\$31,496.50	\$0.00



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SIN	ASP	Category	Description	Price	Unit Price
SIN 58-1	ASP1054	Optibase	EZ TV Basic - Virtual Machine IPTV Portal Solution for management, distribution and archiving of live and on-demand content over IP networks. Includes the EZ TV Administration interface for Content Management, Conditional Access with AES Encryption and User Management via Microsoft Active Directory and Channel Guide creation. Includes the EZ TV IPTV Player; a browser-based, "install-free" software player that supports MPEG-1/2/4/H.264 SD and HD multicast / unicast streams. Additional features include user-configurable mosaic playback of 2/4/9/16 concurrent video streams, Personal Video Recording (PVR), real-time alerts, emergency channels and Electronic Program Guide (EPG). Supports distribution of Intranet HTTP pages and training files using a unified channels list and integration with Microsoft Lync and SharePoint via EZ TV Lite extension. Provides backward compatibility for legacy and third-party IPTV systems. Optional add-ons available for mobile streaming to iOS and Android devices, IP Set-Top-Box middleware, network recording (NDVR), scheduled broadcasting of pre-recorded files, KLV Metadata extraction w/ Google Earth Maps integration, clustering and high-availability configurations. Site license for 30 live channels and up to 5,000 concurrent viewers. For complete software license details please refer to EZ TV brochure. Virtual Machine license. Requires Windows 2008 32/64-bit Server OS	\$15,396.50	\$0.00
SIN 58-1	ASP1055	Optibase	EZ TV Pro - Virtual Machine IPTV Portal Solution for management, distribution and archiving of live and on-demand content over IP networks. Includes the EZ TV Administration interface for Content Management, Conditional Access with AES Encryption and User Management via Microsoft Active Directory and Channel Guide creation. Includes the EZ TV IPTV Player; a browser-based, "install-free" software player that supports MPEG-1/2/4/H.264 SD and HD multicast / unicast streams. Additional features include user-configurable mosaic playback of 2/4/9/16/25 concurrent video streams, Personal Video Recording (PVR), real-time alerts, emergency channels and Electronic Program Guide (EPG). Supports distribution of Intranet HTTP pages and training files using a unified channels list and integration with Microsoft Lync and SharePoint via EZ TV Lite extension. Provides backward compatibility for legacy and third-party IPTV systems. Optional add-ons available for mobile streaming to iOS and Android devices, IP Set-Top-Box middleware, network recording (NDVR), scheduled broadcasting of pre-recorded files, KLV Metadata extraction w/ Google Earth Maps integration, clustering and high-availability configurations. Site license for 100 live channels and up to 5,000 concurrent viewers. For complete software license details please refer to EZ TV brochure. Virtual Machine license. Requires Windows 2008 32/64-bit Server OS	\$22,396.50	\$0.00



Quotation ID: 140508MC113408N

v29

VITEC IPTV Products Quotation

931 Benecia Ave
Sunnyvale, CA 94085
Phone: 800-451-5101

Date: 8-May-14

Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
Address Line 1	Email:
Address Line 2	Quote Valid Until:
City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
Phone/Fax	Delivery: 30 days ARO

Customers ordering under GSA contract must fill out, sign the section below and submit this proposal with the award PO.
Optibase is a GSA contract holder, Dunns: 111584173, Cage Code: 3ZHL7

GSA Contract (Y / N) GSA Contract #:

Buyer's Name: E-mail/ Phone:

Signature: Date:

SIN	ASP	Optibase	Description	Price	Unit Price
SIN 58-1	ASP1056	Optibase	EZ TV Enterprise - Virtual Machine IPTV Portal Solution for management, distribution and archiving of live and on-demand content over IP networks. Includes the EZ TV Administration interface for Content Management, Conditional Access with AES Encryption and User Management via Microsoft Active Directory and Channel Guide creation. Includes the EZ TV IPTV Player; a browser-based, "install-free" software player that supports MPEG-1/2/4/H.264 SD and HD multicast / unicast streams. Additional features include user-configurable mosaic playback of 2/4/9/16/25 concurrent video streams, Personal Video Recording (PVR), real-time alerts, emergency channels and Electronic Program Guide (EPG). Supports distribution of Intranet HTTP pages and training files using a unified channels list and integration with Microsoft Lync and SharePoint via EZ TV Lite extension. Provides backward compatibility for legacy and third-party IPTV systems. Optional add-ons available for mobile streaming to iOS and Android devices, IP Set-Top-Box middleware, network recording (NDVR), scheduled broadcasting of pre-recorded files, KLV Metadata extraction w/ Google Earth Maps integration, clustering and high-availability configurations. Site license for unlimited live channels and up to 5,000 concurrent viewers. For complete software license details please refer to EZ TV brochure. Virtual Machine license. Requires Windows 2008 32/64-bit Server OS	\$34,296.50	\$0.00
SIN 58-1	AMP1125	VITEC	EZ TV VOD RTSP NG Adds video-on-demand capability to the EZ TV PC and set-top-box users. 2-RU rack-mountable server with 2TB of internal storage (RAID-5). Supports MPEG-1, MPEG-2, MPEG-4, H.264, QuickTime and Windows Media file formats to PC users and MPEG-2, MPEG-4 H.264 to STB users. Supports SAN/NAS for extended storage. Advanced features: Centralized and personal network recording (NDVR), administrator-triggered cyclic recording for 24x7 archiving / time-shifted TV, scheduled recording. Streaming capacity 600Mbps.	\$13,996.50	\$0.00
SIN 58-1	ASP1064	VITEC	EZ TV VOD RTSP NG VM Adds video-on-demand capability to the EZ TV PC and set-top-box users. Software instance for installation as a Virtual Machine or on third-party servers. Supports MPEG-1, MPEG-2, MPEG-4, H.264, QuickTime and Windows Media file formats to PC users and MPEG-2, MPEG-4 H.264 to STB users. Supports SAN/NAS for extended storage. Advanced features: Centralized and personal network recording (NDVR), administrator-triggered cyclic recording for 24x7 archiving / time-shifted TV, scheduled recording. Streaming capacity 600Mbps. Host machine must meet VITEC's minimal hardware requirements.	\$15,396.50	\$0.00
SIN 58-1	AUP8922	VITEC	EZ TV NDVR Module NG - 5 Recordings Activates Network Digital Video Recording on EZ TV VOD Server. Recordings can be manually triggered by users or scheduled to start automatically by administrators. Recorded content is automatically stored and published onto the VOD server and becomes available for playback instantaneously. Access to recording feature can be regulated by Active Directory permissions. Requires EZ TV RTSP NG Server. License for 5 concurrent recordings	\$4,896.50	\$0.00



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VITEC IPTV Products Quotation

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Date: 8-May-14

Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
Address Line 1	Email:
Address Line 2	Quote Valid Until:
City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
Phone/Fax	Delivery: 30 days ARO

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GSA Contract (Y / N) **GSA Contract #:**

Buyer's Name: **E-mail/ Phone:**

Signature: **Date:**

SIN	Product Code	Manufacturer	Description	Price	Quantity
SIN 58-1	AUP8923	VITEC	EZ TV NDVR Module NG - 10 Recordings Activates Network Digital Video Recording on EZ TV VOD Server. Recordings can be manually triggered by users or scheduled to start automatically by administrators. Recorded content is automatically stored and published onto the VOD server and becomes available for playback instantaneously. Access to recording feature can be regulated by Active Directory permissions. Requires EZ TV RTSP NG Server. License for 10 concurrent recordings	\$6,996.50	\$0.00
SIN 58-1	AUP8924	VITEC	EZ TV NDVR Module NG - 20 Recordings Activates Network Digital Video Recording on EZ TV VOD Server. Recordings can be manually triggered by users or scheduled to start automatically by administrators. Recorded content is automatically stored and published onto the VOD server and becomes available for playback instantaneously. Access to recording feature can be regulated by Active Directory permissions. Requires EZ TV RTSP NG Server. License for 20 concurrent recordings	\$11,896.50	\$0.00
SIN 58-1	AUP8925	VITEC	EZ TV NDVR Module NG - 30 Recordings Activates Network Digital Video Recording on EZ TV VOD Server. Recordings can be manually triggered by users or scheduled to start automatically by administrators. Recorded content is automatically stored and published onto the VOD server and becomes available for playback instantaneously. Access to recording feature can be regulated by Active Directory permissions. Requires EZ TV RTSP NG Server. License for 30 concurrent recordings	\$18,196.50	\$0.00
SIN 58-1	AUP8926	VITEC	EZ TV NDVR Module NG - 40 Recordings Activates Network Digital Video Recording on EZ TV VOD Server. Recordings can be manually triggered by users or scheduled to start automatically by administrators. Recorded content is automatically stored and published onto the VOD server and becomes available for playback instantaneously. Access to recording feature can be regulated by Active Directory permissions. Requires EZ TV RTSP NG Server. License for 40 concurrent recordings	\$24,496.50	\$0.00
SIN 58-1	ASP1046	Optibase	EZ TV Set-Top-Box Module RTSP Enables graphical, interactive user interface for Amino IP set-top-boxes. The fully integrated module offers access to live and on-demand content and keeps TV users fully synchronized with the available content. Supports AmiNet 125/130/130M/130H/140/140H. License for a single EZ TV Server.	\$9,096.50	\$0.00
SIN 58-1	AUP8783	Optibase	EZ TV Electronic Program Guide (EPG) Module Enables programming information for all major cable, satellite and off-air TV channels world wide. Automatically syncs with VITEC's cloud EPG servers to receive current and future programming data, up to 14 days ahead. EPG information displays on PC, MAC and Set-Top-Box interfaces. Supports DVR and NDVR recording of future events. License for a single EZ TV Server. Annual subscription fee waived with active support contract.	\$4,196.50	\$0.00



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VITEC IPTV Products Quotation

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Date: 8-May-14

Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
Address Line 1	Email:
Address Line 2	Quote Valid Until:
City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
Phone/Fax	Delivery: 30 days ARO

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GSA Contract (Y / N) **GSA Contract #:**

Buyer's Name: **E-mail/ Phone:**

Signature: **Date:**

Open Market Item	AMPPS55	Optibase	EZ TV STB Manager		\$6,996.50	\$0.00
			Set-top-box Management and Control application enabling EZ TV Administrators and Users to remotely control set-top-boxes over IP. Syncs with EZ TV server to receive up-to-date channel information. Supports grouping of STBs, channel assignments and toggling power on/off. Requires EZ TV Server 6.0 or higher and Amino-125/125/130/130H/140/140H units. License for single EZ TV server. Accessible from PC/MAC/Tablets/Smartphones			
SIN 58-1	AMPPS43	Optibase	FITIS FMV Pro		\$103,589.50	\$0.00
			Fully Integrated Tactical IPTV System. Includes EZ TV IPTV System Module, NDVR Module, Metadata Indexer Module, Media Asset Management Module and VOD Module. Requires Windows 2003/2008 Server operating system and SQL Server 2005/2008 instances. Portal license for recording and disseminating up to twenty concurrent FMV services (upgradable to 30 with additional software license). Requires Windows 2003/2008 Server operating system and SQL Server instances			
SIN 58-1	AMPPS51	Optibase	FITIS FMV Portable		\$11,196.50	\$0.00
			Fully Integrated Tactical IPTV System. High-efficiency architecture for virtual environments and portable use. Includes EZ TV IPTV System Module, NDVR Module, Metadata Indexer Module, Media Asset Management Module and VOD Module. Site license for up to 300 clients. Portal license for recording and disseminating up to five concurrent FMV services. Requires Windows 2003/2008 Server operating system and SQL Server instances.			
SIN 58-1	AMPPS42	Optibase	FITIS FMV Basic		\$65,089.50	\$0.00
			Fully integrated Tactical IPTV System. Includes EZ TV IPTV System Module, NDVR Module, Media Asset Management Module and VOD Module. Requires Windows 2003/2008 Server operating system and SQL Server 2005/2008 instance. Portal license for recording and disseminating up to twenty concurrent FMV services. Requires Windows 2003/2008 Server operating system and SQL Server instances			
open market item	ZX-7302-1	Optibase	FITIS / EZ TV Google-Earth plug-in		\$3,496.50	\$0.00
			Enabled integration with Google Earth 3D maps. Tracks up to 80 full motion video (FMV) streams with KLV/STANAG information and performs real-time extraction of geo-location data to display aircrafts on a moving map.			
SIN 58-1	AUP8297	Optibase	EZ TV Analytics Add-on Module		\$4,196.50	\$0.00
			Enables logging of user activity and tracking of live and on-demand content consumption. Offers real-time usage statistics for IPTV services, reports with visual graphs and export of usage data to XML, PDF and CSV files for mining via third-party systems. License for a single server.			



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VITEC IPTV Products Quotation

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 Sunnyvale, CA 94085
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Date: 8-May-14

Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
Address Line 1	Email:
Address Line 2	Quote Valid Until:
City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
Phone/Fax	Delivery: 30 days ARO

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GSA Contract (Y / N)	GSA Contract #:
Buyer's Name:	E-mail/ Phone:
Signature:	Date:

SIN	Product Code	Product Name	Description	Price	Quantity
SIN 58-1	AUP8861	Optibase	EZ TV Clustering License HQ Add-on module enables clustering multiple EZ TV IPTV Server instances for automatic synchronization of settings and data. Offers high-availability configuration with primary server and hot-standby secondary server/s. License for single server to be used as primary Headquarters server. Requires one or more Edge servers to create a cluster.	\$9,096.50	\$0.00
SIN 58-1	AUP8862	Optibase	EZ TV Clustering License Edge Add-on module enables clustering multiple EZ TV IPTV Server instances for automatic synchronization of settings and data. Offers high-availability configuration with primary server and hot-standby secondary server/s. License for single server to be used as secondary Edge server. Requires an HQ server to be part of a cluster.	\$4,196.50	\$0.00



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VITEC IPTV Products Quotation

931 Benecia Ave
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Phone: 800-451-5101

Date: 8-May-14

Quote For

Quoted By

Contact Name
Company Name
Address Line 1
Address Line 2
City, State Zip
Email Address
Phone/Fax

Salesperson name:
Contact phone:
Email:
Quote Valid Until:
Terms: TBC
INCO: Ex Works
Delivery: 30 days ARO

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GSA Contract (Y / N)

GSA Contract #:

Buyer's Name:

E-mail/ Phone:

Signature:

Date:

- Note:
1. All prices are offered on a per delivery basis. Purchase orders and deliveries of products are subject to VITEC standard Terms and Conditions.
 2. All prices are less any applicable taxes and shipping charges.



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Quote For

Quoted By

Contact Name
Company Name
Address Line 1
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City, State Zip
Email Address
Phone/Fax

Salesperson name:
Contact phone:
Email:
Quote Valid Until:
Terms: TBC
INCO: Ex Works
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GSA Contract (Y / N)

GSA Contract #:

Buyer's Name:

E-mail/ Phone:

Signature:

Date:

Terms and Conditions of Sale

Products pursuant to the transaction specified in this acknowledgement form shall be subject to the following terms and conditions:

1. General

(i) In these terms and conditions of sale, "Company" shall mean VITEC. The "customer" shall mean that entity to which an VITEC quotation or Products are delivered. The "Products" shall mean the products specified by the Company for sale to the customer as specified on VITEC quotations, shipment packing lists and invoices. If the Products include hardware and software, or software only, such software is licensed, not sold, to Customer, notwithstanding language to the contrary as used in these terms and conditions of sale.

(ii) Customer purchase orders are accepted by the Company with the understanding that the Company is bound only by these terms and conditions of sale. Any conflicting or additional terms of the customer contained in its purchase order forms or in other writings of the customer are objected to by the Company and are hereby excluded unless expressly agreed by the Company in writing. Acceptance by the customer of the Products subject to this acknowledgement shall constitute the customer's acceptance of these terms and conditions of sale and the exclusion of pre-printed terms and conditions of purchase on customer's order forms.

2. License Grant

(i) Subject to the terms and conditions of this acknowledgement, Company grants to customer, in consideration for customer's payment of the prices agreed by the parties, a non-exclusive, worldwide, revocable, non-transferable, non-sublicensable personal license to access and use the Company's software (the "Software"), whether the Software is distributed as a standalone product by Company, or is included with Company's other Products specified in this acknowledgement. The Software is licensed, not sold. Company and its licensors retain all right, title and interest in and to the Software, and reserve all rights in the Software not expressly granted to customer under this acknowledgement. Copyright laws and international copyright treaties, as well as other intellectual property laws and treaties protect the Software.

(ii) Customer shall not otherwise use, and may not copy, distribute, perform, display, modify or prepare derivative works of the Software, and customer shall not reverse engineer, decompile, or disassemble the Software. Customer shall not rent, lease or lend the Software or use it on a network or make it available on a time-sharing basis except as authorized in writing by Company. Customer shall not disclose or use for internal software development purposes the results of any benchmarking of the Software without Company's prior written consent, nor attempt to circumvent any security, locking mechanism or other technical means used by Company to prevent unauthorized use, reproduction or distribution of the Software, or remove or obscure any proprietary rights notices placed on the Software by Company.

3. Price

(i) This acknowledgement relates only to the Products, including the Software, as are specified on a VITEC invoice.

(ii) Unless otherwise stated, the price is exclusive of installation, transportation, insurance, taxes, customs duties and any other charges related to such Products, which shall be separately stated on the invoices and paid by customer.

(iii) In the event of changes, delays or suspension of work due to the customer's instructions, or lack of instructions, which increase the cost, the price shall be adjusted by the Company to reflect any such increased costs, and the Company may also change the delivery date as appropriate.

(iv) The Company reserves the right to adjust prices at any time upon at least thirty (30) days notice to the customer.

4. Acceptance

(i) The Products shall be deemed accepted by the customer upon delivery by the Company.

(ii) The Company shall, in all cases, endeavor to meet the specifications of the order. If the Company determines such specifications cannot be accomplished within the agreed price or delivery date, it shall inform the customer in writing, together with an estimate of the level of performance which could be achieved within the agreed price or delivery date. Within ten (10) days of receiving such information the customer will notify the Company, in writing, whether it will accept the substitute performance or cancel the order. In the event of cancellation, the customer shall be entitled to a credit of all payments made with respect thereto and upon cancellation and repayment, neither party shall be liable to the other for damages or any other costs or expenses. This shall be the sole remedy of the parties for the circumstances specified in this provision.

5. Delivery and Transportation

(i) The customer will give the Company adequate instructions for shipment of the Products within a reasonable time prior to the delivery date advised by the Company.

(ii) Unless otherwise agreed in writing by the Company, delivery of the Products shall be F.O.B. the Company's shipping point. Risk of loss to the Products shall pass to the customer upon delivery to the carrier by the Company at the F.O.B. point. The Company shall not be liable for claims for loss or damage to Products in transit, and all such claims must be made by the customer against the carrier in accordance with the carrier's conditions.

(iii) The Company reserves the right to otherwise select the means of transportation and routing.

(iv) Delivery dates are not guaranteed and the Company shall not be liable for any expense, loss or damage arising directly or indirectly from any late delivery. In no cases shall late delivery be grounds for rejecting Products or terminating the contract.

(v) Where the order provides for delivery by installments, delays in delivery or the non-delivery of any installment shall not entitle the customer to terminate the contract or reject any other installment.

6. Cancellation and Rescheduling of Orders

(i) The customer may not cancel any deliveries except subject to payment of the following cancellation charges: one hundred percent (100%) of the invoice charges for cancellations thirty (30) or fewer days prior to the scheduled delivery date; fifteen percent (15%) of the invoice charges for cancellations thirty one (31) to sixty (60) days prior to the scheduled delivery date. The customer may cancel any delivery without penalty upon written notice to the Company at least sixty (60) days prior to the scheduled delivery date.

(ii) The customer may not reschedule deliveries under any order except in accordance with the following: no reschedules within fifteen (15) days prior to the original scheduled delivery date; one (1) reschedule (not to exceed thirty (30) days after the original scheduled delivery date) upon written notice received by the Company between sixteen (16) and thirty (30) days prior to the original scheduled delivery date, upon payment by the customer to the Company of a sum equal to one hundred percent (100%) of the invoice charges for such rescheduled delivery; one reschedule (not to exceed sixty (60) days after the original scheduled delivery date) upon written notice received by the Company between thirty one (31) and sixty (60) days prior to the original scheduled delivery date, upon payment by the customer to the Company of a sum equal to fifteen percent (15%) of the invoice charges for such rescheduled delivery; and, unlimited reschedules upon written notice to the Company at least sixty one (61) days prior to the original scheduled delivery date.



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Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
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City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
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Optibase is a GSA contract holder, Dunns: 111584173, Cage Code: 3ZHL7

GSA Contract (Y / N)

GSA Contract #:

Buyer's Name:

E-mail/ Phone:

Signature:

Date:

7. Terms of Payment

- (i) Unless otherwise agreed in writing, payment for the Products shall be as follows: Net thirty (30) days from the date of delivery. All payments shall be in U.S. dollars unless otherwise agreed by the Company.
- (ii) Title in the Products shall not pass to the customer until the Company has received payment in full of the contract price, together with any interest and any sums, which are due or become due from the customer. In no event shall title to the Software pass to customer. The customer agrees Company maintains a security interest in the Products until full payment is made by the customer.
- (iii) Where the Company retains title to Products, the customer may sell or dispose of such Products provided that all sums received from the transaction are held on trust for the Company unless or until the Company receives full payment for the Products.
- (iv) If payment of the contract price or any other sum is not made within the agreed terms or if the customer shall become bankrupt, enter into liquidation or has a Receiver appointed, all sums outstanding shall become payable immediately and the Company shall have the following rights: a) to charge interest at the rate of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law, whichever is lower, b) to suspend the manufacture and delivery of any further Products, c) to terminate any unexecuted portion of the order with the customer without prejudice to any other remedy, and d) to enter the customer's premises, at any time, to repossess the Products.
- (v) All payments due shall be made in full, with no deductions in respect of any counterclaims from the customer, and the customer shall pay the full order price regardless of any delays in delivery or performance or any corrections or adjustments that may be necessary to the Products.
- (vi) The Company reserves the right to deliver by installments and, unless otherwise specified, partial deliveries shall be separately invoiced and paid for without regard to later deliveries.
- (vii) Orders are accepted subject to the satisfactory credit status of the customer and the Company reserves the right to terminate the contract or change payment terms should the customer's credit status cease to be satisfactory to the Company.



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Quote For

Quoted By

Contact Name
Company Name
Address Line 1
Address Line 2
City, State Zip
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Salesperson name:
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GSA Contract (Y / N)

GSA Contract #:

Buyer's Name:

E-mail/ Phone:

Signature:

Date:

8. Return of Products

Under no circumstances shall Products delivered to the customer under the order be returned unless the customer has obtained prior written consent from the Company.

9. Limited Warranty

(i) The Company warrants that the Products (other than the Software) sold pursuant to the contract shall be free from defects in materials and workmanship, and shall comply with the Company's written specifications, under normal use and service for a period of one (1) year from the date of delivery to the customer.

(ii) All warranty claims by the customer shall be made within the applicable warranty period, and shall be made only with the Company's prior written consent. The Company shall conduct failure analysis on all authorized warranty returns, and its determination as to whether the Products conform to this warranty shall be final and binding as between the parties.

(iii) The Company's sole obligation under this limited warranty shall be to repair or replace defective Products, or to issue a credit to the customer for such Products, at its option. All Products determined by the Company to be defective shall become the property of the Company upon replacement, repair or the issuance of credit.

(iv) All Products supplied but not manufactured by the Company are sold subject to the manufacturer's conditions of sale. The Company's sole liability in respect of such Products shall be to pass on to the customer the benefits from any warranty or other contract between the Company and the Manufacturer, applicable at the time of delivery.

(v) The Company shall have no liability for defects in the Products which arise from the customer's neglect, misuse, faulty maintenance, repairs carried out improperly or any installations or alterations carried out without the prior written consent of the Company. The Company reserves the right to charge customer for repairs where damage has resulted from misuse or incorrect installation.

(vi) THE COMPANY MAKES NO OTHER WARRANTY TO THE CUSTOMER ARISING FROM OR IN CONNECTION WITH THIS ACKNOWLEDGEMENT OR THE PRODUCTS, EXPRESS OR IMPLIED. THE WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT AND FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED BY THE COMPANY.

10. Limitation of Liability

IN NO EVENT SHALL THE COMPANY BE LIABLE TO THE CUSTOMER OR ANY THIRD PARTY FOR INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES RELATED TO OR IN CONNECTION WITH THIS ACKNOWLEDGEMENT OR THE PRODUCTS, WHETHER ARISING IN CONTRACT, TORT (INCLUDING NEGLIGENCE, STRICT LIABILITY OR OTHERWISE), FROM BREACH OF WARRANTY OR ANY OTHER CLAIM, EVEN IF THE COMPANY IS MADE AWARE OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT SHALL THE COMPANY'S MONETARY DAMAGES TO THE CUSTOMER EXCEED THE AMOUNTS OF MONEY PAID BY THE CUSTOMER TO THE COMPANY FOR THE PRODUCTS AT ISSUE.

11. Intellectual Property Rights and Indemnification

(i) Any existing or hereafter acquired intellectual property rights, including but not limited to patents, copyrights, mask work rights, trademarks, trade secrets and other proprietary rights, and all existing or hereafter discovered or invented technology, know how, confidential information and processes related to the Products or the way they are designed or manufactured shall be and remain the sole and exclusive property of the Company, and the customer agrees, upon the Company's request and at its expense, to execute any documents and instruments which are necessary to permit the Company to protect its exclusive interests in such matters.

(ii) The Company agrees to indemnify and hold the customer harmless from any and all claims, lawsuits, damages, liabilities or expenses, including reasonable attorneys' fees and costs, arising from or in connection with actual or alleged infringement of any U.S. patent, U.S. copyright, U.S. trade secret or other U.S. intellectual property right by the Products, or by compliance with the Company's specifications; provided the customer gives the Company prompt notice of any such claim, all necessary assistance to defend the matter, and sole control over defense of the claim, including the right to settle. Notwithstanding the foregoing, the Company's sole obligation under this provision shall be satisfied if it procures a license giving the customer the right to use the Products, or replaces the Products so there is no infringement by the customer; in such a case, the Company shall have no further obligation to the customer arising from such alleged or actual infringement.

(iii) The customer shall indemnify and hold the Company and its affiliated companies harmless from any and all claims, lawsuits, damages, liabilities and expenses, including reasonable attorneys' fees and costs, arising from or in connection with actual or alleged infringement of any U.S. patent, U.S. copyright, U.S. trade secret or other U.S. intellectual property right as a result of compliance with the customer's specifications, or related to the customer's use of the Products or combination of the Products with other products.

12. Severability

If any provision in these terms is deemed invalid or unenforceable it shall not, as far as possible, affect any other provision of these terms and accordingly all such other provisions shall remain in full force and effect.

13. Waiver

Where the Company waives or modifies any condition of these terms for the customer, it shall not affect the Company's right to enforce all other conditions, and a waiver or modification on one occasion shall not be construed as applying to any other occasion.

14. Force Majeure

Where the Company is prevented from, or hindered in, complying with performance for any reason outside the Company's control, including, but not exclusively by reason of strike, lockout, fire, accident, Act of God or government restriction, all further obligations of the Company shall be suspended until a reasonable time after the cause. If such cause continues for more than six (6) months, the Company may terminate its performance by notice in writing without any further liability.

15. Compliance and Export Controls

Unless otherwise agreed by the parties, the Products shall not be required to comply with any regulation or provision of any foreign law or government authority, including any regulation relating to safety. The customer shall, at its own expense, comply with all statutory and other provisions of any government department or other authority. As between the parties, the customer shall be responsible for all compliance with U.S. export controls with respect to shipment of the Products outside the United States.

16. Arbitration



Quotation ID: 140508MC113408N

v29

VITEC IPTV Products Quotation

931 Benecia Ave
Sunnyvale, CA 94085
Phone: 800-451-5101

Date: 8-May-14

Quote For	Quoted By
Contact Name	Salesperson name:
Company Name	Contact phone:
Address Line 1	Email:
Address Line 2	Quote Valid Until:
City, State Zip	Terms: TBC
Email Address	INCO: Ex Works
Phone/Fax	Delivery: 30 days ARO

Customers ordering under GSA contract must fill out, sign the section below and submit this proposal with the award PO.

Optibase is a GSA contract holder, Dunns: 111584173, Cage Code: 3ZHL7

GSA Contract (Y / N)	GSA Contract #:
Buyer's Name:	E-mail/ Phone:
Signature:	Date:

If at any time any question, dispute or difference shall arise between the parties in relation to or in connection with the Products or these terms, either party may give the other written notice of the existence of such question, dispute or difference and the same shall be referred to the arbitration of a person to be mutually agreed on or, failing agreement, within 30 days of the receipt of such notice of some person appointed by the American Arbitration Association. Such arbitration shall be held in San Jose, California. The parties shall pay their own costs of the arbitration. The arbitrator's award may be entered as a final judgment in a court of competent jurisdiction. Notwithstanding the foregoing, the Company shall have no obligation to arbitrate issues arising from customer's non-payment or misuse of Company's confidential information or intellectual property.

17. Governing Law

Unless otherwise agreed in writing, these terms and the transaction specified in this acknowledgement shall be governed and interpreted exclusively according to the laws of the state of California, and, subject to the arbitration provisions above, shall only be subject to the exclusive jurisdiction of state or federal courts in Santa Clara County, California.

18. Miscellaneous

- (i) These terms, and the terms between the parties with respect to price, product, quantity and delivery date constitute the entire agreement between the parties with respect the business subject to this acknowledgement, and supersede all prior agreements, representations and warranties, express or implied, between the parties with respect to such subject matter.
- (ii) Any notices required or permitted by these terms shall be in writing, and shall be given personally or by certified mail, return receipt requested, and shall be effective as of the date of receipt.
- (iii) The customer shall not assign any of its rights or obligations under this acknowledgement to a third party without the Company's prior written consent, and any such attempted assignment shall be void. These terms shall be binding on and inure to the benefit of each party's successors and assigns.
- (iv) The Company and the customer are independent contractors, and neither shall have the right to bind or commit the other to any obligations.
- (v) No delay or omission by the Company to exercise any right, power or remedy under this acknowledgement shall be deemed a waiver of such right, power or remedy then, or on any future occasion.
- (vi) The headings in these terms are for the convenience of the parties, and shall not be considered in any construction or interpretation of these terms or the contract.