



Information Technology, Telecommunications and Visual Communications Solutions for a changing world

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST



U.S. General Services Administration

Government Systems, Inc.
Multiple Award Schedule 58 I
Professional Audio/Video, Telecommunications and Security
Solutions

Contract Number: GS- 03F-0043U

Contract Duration: March 15, 2008 – March 15, 2013

Pricelist Effective: **August 3, 2009 to March 15, 2013**

SBA Certified Small Disadvantaged Business

SBA Certified 8(a) Firm

Contract Administrator

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Alexandria, Virginia 22314

www.gsi-systems.com



CUSTOMER INFORMATION

Maximum Order: SIN 58-8 - \$500,000
SIN 58-9 - \$500,000
SIN 58-10 - \$50,000

Minimum Order: N/A
Payment: 1%/10, Net 30 Days
Delivery: 90 days ARO
FOB: Origin
Warranty: Standard Commercial Warranty
Quantity Discounts: N/A

*Government Purchase Cards are accepted at or below the micro-purchase threshold (\$2,500.00)
Government Purchase Cards are acceptable for payments above the micro-purchase threshold.*

I-FSS-600 -GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to- date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

Schedule Title

FSC Group, Part, and Section or Standard Industrial Group (as applicable): **Professional Audio Visual, Telecommunications and Security Solutions.**

FSC Class(es)/Product code(s) and/or Service Codes (as applicable): **5820,5821, 5835, 5836,5840,5845,5850,5860, and 5895.**

Contract number **GS-03F-0043U**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period. **03.15.2008 to 03.14.2013**

Contractor's name, address, and phone number (include toll-free WATS number and FAX number, if applicable)

Government Systems, Inc.

1800 Diagonal Road, Suite 639

Alexandria, VA 22314

Tel:703- 286-5426

Fax: 703-859-7649

Contractor's internet address/web site where schedule information *can* be found (as applicable):
<http://www.gsi-systems.com>

Contract administration source (if different from preceding entry).

Business size: **Small**

CUSTOMER INFOPMATION: The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1a. Table of awarded special item number(s) with appropriate cross- reference to item descriptions and awarded price(s). **SIN: 58-8, 58-9, 58-10**

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum order.	SIN: 58-8	\$500,000
	SIN: 58-9	\$500,000
	SIN: 58-10	\$50,000

3. Minimum order. **N/A**

4. Geographic coverage (delivery area). **50 United States and US Territories.**

5. Point(s) of production (city, county, and State or foreign country). **United States**

6. Discount from list, prices or statement of net price. **The Government is offered a discount range of 26% to 41% (including IFF) from Government Systems, Inc. (GSI) Commercial Prices List dated December 2007.**

7. Quantity discounts. **N/A**

8. Prompt payment terms. **1% 10, Net 30 Days**

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Government Purchase Cards are accepted at or below the micro-purchase threshold (\$2,500.00)**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Government Purchase Cards are acceptable for payments above the micro-purchase threshold.**

10. Foreign items (list items by country of origin): **None.**

11a. Time of delivery. (Contractor inserts number of days.) **90 Days ARO**

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." Under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **N/A.**

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day deliveries are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **N/A**

11d. Urgent Requirements. The Contractor will note in its price list the Urgent. Requirements” clause of its contract and advice agencies that they can also contact the Contractor’s representative to affect a faster delivery.

12. F.O.B. point(s). **F.O.B. Origin.**

13a. Ordering address (es). **Government Systems, Inc. 1800 Diagonal Road, Suite 639 Alexandria, VA 22314.**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample EPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). Contactor is to simply include this statement as item 13b.

14. Payment address(es) **Government Systems, Inc. 1800 Diagonal Road, Suite 639 Alexandria, VA 22314.**

15. Warranty provision. **Warranty terms are standard commercial**

16. Export packing charges, if applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level) **Yes**

18. Terms and conditions of rental, maintenance, and repair (if applicable) **N/A**

19. Terms and conditions of installation (if applicable). **N/A**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **N/A**

20a. Terms and conditions for any other services (if applicable) **N/A**

21. List of service and distribution points (if applicable). **N/A**

22. List of participating dealers (if applicab1). **N/A**

23. Preventive maintenance (if applicable). **N/A**

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) **N/A**

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/. **N/A**

25. Data Universal Number System (DUNS) number. **133553631**

26. Notification regarding registration in Central Contractor Registration (CCR) database. **Government Systems, Inc CCR registration is valid through 2014**



LABOR RATES

Labor Categories	Labor Rate
PRODUCTION LABOR CATEGORIES	
Producer/Director	\$130.00
Editor	\$99.00
Videographer	\$78.00
Audio Technician	\$68.00
Video Technician	\$68.00
Electronic Image Specialist	\$78.00
Video Communications Engineers	\$135.00
Video Production Analyst	\$73.00
Audio Production Analyst	\$73.00
SYSTEM INTEGRATION LABOR CATEGORIES	
Senior Program Manager	\$170.00
Program Manager	\$150.00
Senior Systems Engineer	\$135.00
Systems Engineer	\$118.00
Senior Systems Programmer	\$135.00
Systems Programmer	\$123.00
Senior Systems Integrator	\$111.00
Systems Integrator	\$101.00
Senior Systems Installer	\$99.00
Systems Installer	\$88.00
Senior Program Support Manager	\$56.00
Program Support Manager	\$38.00
Training Manager	\$125.00
Training Specialist	\$99.00

Labor Categories	Labor Rate
OPERATIONS SUPPORT LABOR CATEGORIES	
AV Conference Operator	\$78.00
Program Analyst I	\$78.00
Program Analyst II	\$85.00
Program Analyst III	\$88.00
Logistic Analyst I	\$68.00
Logistic Analyst II	\$73.00
Logistic Analyst III	\$78.00
Graphic Visual Software Illustrator	\$68.00
Video Tele-Conference Facilitator	\$78.00
PROJECT MANAGEMENT LABOR CATEGORIES	
Senior Project Manager	\$135.00
Project Manager	\$117.00
Facilities Manager	\$97.00
Assistant Facilities Manager	\$71.00