



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: [www.gsaadvantage.gov](http://www.gsaadvantage.gov).

Schedule 58I: Professional Audio/Video, Telemetry/Tracking, Recording/reproducing and Signal Data Solutions.

Federal Supply Class: 5820  
Contract Number: GS-03F-0054P  
Contract Period: June 15, 2004 thru June 14, 2019

Cobalt Digital: SIN# 58-1  
Tightrope Media Systems: SIN#-58-1  
Utah Scientific: SIN#:58-1  
CVS Services: SIN#-58-8

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contractor: Contract Video Specialists, Inc.  
10545 Guilford Road, Suite 107  
Jessup, Maryland 20794  
Phone: 301 470-2800  
Fax: 301 604-5600

Point of Contact: John Fleetwood  
[jfleetwood@contractvideo.com](mailto:jfleetwood@contractvideo.com)  
Phone: 301 470-2800  
Fax: 301 604-5600  
[www.contractvideo.com](http://www.contractvideo.com)

Business Size: Small Veteran Owned Business

INFORMATION FOR ORDERING ACTIVITIES:

- 1a: Awarded SIN: 58-1 Recording and Reproducing Video and Audio, Including Spare and Repair Parts and Accessories. .  
58-8: Professional Audio/Video Assessment, Design, and Integration.

1b. Lowest Priced Item: See Price List

1c. Labor Rates and Hourly Rates: see below.

2. Maximum Order:  
SIN 58-1 \$500,000.00  
SIN 58-8 \$250,000.00

3. Minimum Order: \$100.00

Geographic Coverage (delivery area): the 48 Contiguous States and the District of Columbia.

5. Point of Production:

Cobalt Digital: USA  
Tightrope Media Systems: USA  
Utah Scientific: USA/GB

6. Discounts: Prices listed are Net, discounts have been taken.

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30 Days

9. Government Credit Cards are accepted for all orders at or above the micro-purchase threshold: Government credit cards are accepted for all orders.

10. Foreign Items:

Utah Scientific: GB

11. Time of Delivery:
  - a. Subject to manufacturer's availability: ARO SIN 58-8
  - b. Expedited- N/A
  - c. Contact Contract Video Specialists, Inc. for rates for overnight and 2 day delivery of product.
12. F.O.B. Point: Origin, Freight Prepaid and added to invoice.
- 13a. Ordering Address:

Contract Video Specialists, Inc.  
10545 Guilford Road, Suite 107  
Jessup, Maryland 20794
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. Payment Address:

Contract Video Specialists, Inc.  
10545 Guilford Road, Suite 107  
Jessup, Maryland 20794
15. Warranty:

Should any equipment be received by a Government Agency in damaged condition, the agency must advise Contract Video Specialists, Inc. indicating the purchase order number, serial number (if any) and the extent of the damage as well as where these items may be inspected.
16. Export Packing Charges, if applicable:

Not within the scope of this contract, can be requested at an additional charge.
17. Government Credit Cards are accepted for all orders at or above the micro-purchase threshold: Government credit cards are accepted for all orders.
18. Terms and Conditions of Rental, Maintenance and Repair (if applicable): None.
19. Terms and Conditions of Installation (if applicable):

Please contact Contract Video Specialists, Inc. for installation pricing. Installation rates will be priced at GSA hourly rates for all Government installations.
20. Terms and Conditions of Repair Parts indicating date of Parts List and any Discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of Service and Distribution Points (if applicable): N/A

22. List of Participating Dealers: None
23. Preventive Maintenance (if applicable): N/A
24. Special Attributes, such as environmental attributes (eg. Recycled content, energy efficiency, and or reduced pollutants): N/A
25. DUNS: 174229666
26. Notification regarding registration in the System for Award Management (SAM) database. Registered
27. Cage # 3N4F2

SIN58-8

#### SENIOR BROADCAST ENGINEER

##### Functional Responsibilities:

Manages and Implements large complex projects with expertise Broadcast, Multimedia and Network engineering. Works with senior level executives and manages a team of diverse engineers.

##### Qualifications:

Ten (10) years experience performing system level troubleshooting. Ten (10) years' experience designing multi camera, multi edit facility analog and digital video systems. Five (5) years drafting experience with WireCAD, VidCAD and Autocad programs. Five (5) years' experience in system construction and installation.

Promulgates all design criteria to architects, engineers, and trades. Develops preliminary and final system wiring diagrams, cable pull lists, and other documentation as required.

Tests completed systems to verify that project meets original design criteria.

##### Video System Engineer:

##### Qualifications:

Ten (10) years' experience performing system level troubleshooting. Ten (10) years' experience designing multi camera, multi edit facility analog and digital video systems. Five (5) years drafting experience with VidCAD and Autocad programs. Five (5) years' experience in system construction and installation.

##### Functional Responsibilities:

Performs client technology assessment to determine functional requirements. Inspects customer physical plant and proposed operational space to determine suitability for task.

### Project Management

#### Functional Description:

Functions as on-site liaison between Video System Designer and system installers.

Responsible for project scheduling, staff support coordination, adherence to technical requirements, system turn-up and troubleshooting.

#### Qualifications:

Experienced in maintaining PERT charts, GANNT charts. Ten (10) years' experience performing system level troubleshooting. Ten (10) years experience designing multi camera, multi edit facility analog and digital video systems. Five (5) years drafting experience with VidCAD and Autocad programs. Five (5) years' experience in system construction and installation.

### FIELD ENGINEER

#### Functional Description:

On-Site Testing, troubleshooting of systems

#### Qualifications:

Ten (10) years' experience performing system level troubleshooting. Ten (10) years' experience designing multi camera, multi edit facility analog and digital video systems. Five (5) years' experience in system construction and installation.

### INSTALL SUPERVISOR ON-SITE

Responsible for all installation and quality control of AV and Broadcast Systems.

#### Qualifications:

Ten (10) years' experience performing system level troubleshooting. Ten (10) years' experience designing multi camera, multi edit facility analog and digital video systems. Five (5) years' experience in system construction and installation.

#### Functional Description:

Oversees installation team, maintains mark-up drawings, assures adherence to established quality control practices.

### Installer

#### Functional Description:

Installer mounts and connects all project equipment. May perform these services either at customer location or in fabrication shop. The installer must be proficient in all installation tasks associated with the integration of a commercial teleproduction facility. Transports and sets up equipment racks and consoles. Installs electrical power strips inside racks and consoles. Mounts equipment within racks and consoles. Wiring installation to include audio, video, and network cable. Terminates cables with BNC connectors, audio connectors, or RJ connectors.

GOVERNMENT RATES Discount has been applied

SIN #	JOB TITLE	Hourly Rate:
58-8	Senior Broadcast Engineer	\$ 143.05
58-8	Video System Engineer	\$ 114.73
58-8	Project Manager	\$ 114.73
58-8	Field Engineer	\$ 106.28
58-8	Install Supervisor On-Site	\$ 106.28
58-8	Installer	\$ 84.95