



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

Professional Communications Equipment  
GSA Schedule 58, Part I  
FSC Class 5820, 5836

**CONTRACT NUMBER: GS-03F-0057W**

**CONTRACT PERIOD: 1/1/2010 to 1/1/2020**  
Mod 106 Date July 27, 2015

**SPECIAL ITEM NUMBERS:**

- SIN # 58-1** Recording and Reproducing Video and Audio Equipment
- Sin # 58-7** Ancillary Services
- Sin # 58-8** Professional Audio/Video Assessment, Design and Integrations

**Audio Fidelity Communications Corp.  
(dba Whitlock )**

12820 West Creek Parkway  
Richmond VA 23238

Telephone Number: (804) 273-9100  
Fax Number: (804) 273-9380  
Website: [www.whitlock.com](http://www.whitlock.com)  
Contract Administrator: Elizabeth Woods  
Email Address: [GSA@whitlock.com](mailto:GSA@whitlock.com)

 Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu driven database system. The INTERNET address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

26175 28792.5

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>



## Whitlock GSA Contract Schedule 58 GS-03F-0057W

Whitlock is one of the nation's top AV integrators. The A/V business is continually changing and growing. Whitlock has remained in step with this growth by adding new products and services to our GSA contract. We will continue to make changes and additions to give the customer top quality merchandise.

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## Customer Information

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| <p><b>1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS. Please refer to Index of Contents on page 1 .</b></p> <p><b>1b. LISTED BELOW IS THE MOST ECONOMICAL PRICING PER PREFIX PER SPECIAL ITEM NUMBER.</b></p> <p><b>SIN 58-1:</b> Recording &amp; Reproducing A/V Equipment<br/> <b>SIN 58-7:</b> Ancillary Services<br/> <b>SIN 58-8:</b> Pro. A/V Assessment, Design &amp; Installation</p> <p><b>2 MAXIMUM ORDER</b><br/>         SIN 58-1 is maximum order of \$50,000.00<br/>         SIN 58-7 has maximum order of \$ 1,000.00<br/>         SIN 58-8 has maximum order of \$ 500,000.00</p> <p><b>3 SMALL REQUIREMENTS</b><br/>         The minimum dollar value of orders to be issued under this contract is \$100.00.</p> <p><b>4 GEOGRAPHIC SCOPE OF CONTRACT</b><br/>         The 48 contiguous states and the District of Columbia. Delivery orders which contain either an A.P .0. or F .P .0. paying office and/or ship-to location are not accepted under the scope of this contract.</p> <p><b>5 PRODUCTION POINTS</b><br/>         United States of America</p> <p><b>6 DISCOUNTS</b><br/>         Prices listed herein are "NET"; discounts have been deducted.</p> <p><b>7 QUANTITY DISCOUNTS</b><br/> <b>SIN 58-1 :</b> None<br/> <b>SIN 58-7 &amp; 58-8:</b> None</p> <p><b>8 PAYMENT TERMS</b><br/>         NET 30 Days</p> <p><b>9a GOVERNMENT COMMERCIAL CREDIT CARDS ARE ACCEPTED.</b></p> | <p><b>9b ZERO DISCOUNT FOR CREDIT CARD USE.</b></p> <p><b>10 FOREIGN PRODUCED ITEMS</b><br/>         None at time of award.</p> <p><b>11a DELIVERY TIME</b><br/> <b>SIN 58-1 :</b> Not to exceed 45 days after receipt of order .<br/> <b>SIN 58-7 AND 58-8:</b> Per agreement with end use customer.</p> <p><b>11b EXPEDITED DELIVERY</b><br/>         Call for product availability and additional charges.</p> <p><b>11c OVERNIGHT AND 2 DAY DELIVERY</b><br/>         Call for product availability and additional charges.</p> <p><b>11d URGENT REQUIREMENTS</b><br/>         Call for product availability and additional charges</p> <p><b>12 F.O.B. POINT</b><br/>         Destination delivery date 45 days ARO<br/>         Expedited delivery available upon request</p> <p><b>13a CONTRACTOR'S ORDERING ADDRESS</b><br/>         Whitlock<br/>         12820 West Creek Parkway<br/>         Richmond VA 23238</p> <p><b>13b ORDERING PROCEDURES</b><br/>         For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (<a href="http://fss.gsa.gov/schedules">fss.gsa.gov/schedules</a>).</p> |
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# Government Services Division

SERVING GOVERNMENT, DoD, MILITARY & FEDERAL AGENCIES

**14 CONTRACTOR'S PAYMENT ADDRESS**

Whitlock  
12820 West Creek Parkway  
Richmond VA 23238

**15 WARRANTY PROVISIONS**

Per Manufacturer's Warranty. See attached.

**16 EXPORT PACKING CHARGES**

Not available. Only commercial packaging, packing and marking practices will be performed.

**17 TERMS AND CONDITIONS OF GOVERNMENT**

**PURCHASE CARD ACCEPTANCE**  
Government commercial credit cards are accepted.

To order from Whitlock using the Government commercial credit card, contact the Credit Card Processing Manager.

**18 INSTALLATION**

Installation is available under SIN 58-7 and 58-8.

**19 SERVICE AREAS**

See Branch Locations page

**20 SERVICE**

Service for hardware is available on an open market basis. Call your local branch for an estimate of charges.

**20a INTEGRATION AND INSTALLATION SERVICE IS AVAILABLE UNDER SIN 58-7 AND SIN 58-8**

Contact your local branch for a proposal.

**20b TRAINING IS AVAILABLE UNDER SIN 58-7.**

Contact your local branch for a proposal.

**21 BLANKET PURCHASE AGREEMENT (BPAs)**

Whitlock will accept BPAs under this contract.

**22 PARTICIPATING DEALERS**

None

**23 PREVENTATIVE MAINTENANCE IS AVAILABLE UNDER SIN 58-7.**

**24 ENVIRONMENTAL ATTRIBUTES**

All commercial environmental requirements are complied with.

**25 DUNS NUMBER: 02-389-2201**

**26 CAGE CODE (CCR): 7D413**

**27 LIST OF CONTRACT MODIFICATIONS:**

See Modification to Contract



**Whitlock Government Services Division**  
*Share it with the world.* SERVING GOVERNMENT, DoD, MILITARY & FEDERAL AGENCIES



**CORPORATE OFFICES**  
 12820 West Creek Parkway  
 Suite M  
 Richmond VA 23238

**GOVERNMENT OFFICES**  
 230 Clearfield Avenue  
 Suite 103  
 Virginia Beach VA 23462

**DC & Northern VA**  
 20099 Ashbrook Place  
 Suite 105  
 Ashburn VA 20147

**PENNSYLVANIA OFFICES**  
**PHILADELPHIA**  
 273 Great Valley Parkway  
 Malvern PA 19355

**GEORGIA OFFICES**  
 1075 Windward Ridge Pkwy  
 Suite 180  
 Atlanta GA 30005

**TEXAS OFFICES**  
**DALLAS**  
 6005 Commerce Drive, Ste 320  
 Irving TX 75063

**HUNTINGTON**  
 9048 William Penn Hwy  
 Suite #9  
 Huntington PA 16652

**COLORADO OFFICES**  
 6555 South Kenton Street  
 Suite 301  
 Centennial CO 80112

**AUSTIN**  
 11100 Metric Blvd, Ste. 200E  
 Austin TX 78757

**PITTSBURGH**  
 3600 McClaren Woods Dr  
 Coraopolis PA 15108

**WASHINGTON OFFICES**  
 15207 NE 95th Street  
 Redmond WA 98052

**HOUSTON**  
 9101 Jameel Road, Ste. 160  
 Houston TX 77040

**RALEIGH -DURHAM**  
 4020 Stirrup Creek Road  
 Suite 111  
 Durham NC 27703

**SAN FRANCISCO CALIFORNIA**  
 48017 Fremont Blvd.  
 Fremont CA 95438

**FLORIDA TAMPA**  
 8010 Woodland Center Blvd  
 Suite 100  
 Tampa FL 33614

**Charlotte**  
 1401 Stuart Andrew Blvd  
 Suite F  
 Charlotte NC 28/217

**NEW YORK**  
 1001 Avenue of the Americas  
 11th Floor  
 New York NY 10018

**CHICAGO ILLINOIS**  
 1000 E. State Parkway  
 Suite F  
 Schamburg IL 60173

**BIRMINGHAM ALABAMA**  
 2111 Parkway Office Circle  
 Suite 150  
 Birmingham AL 35244

**FORT LAUDERDALE**  
 15712 SW 41st Street  
 Suite 11  
 Davis FL 33331



**Whitlock Government Services Division**  
*Share it with the world* SERVING GOVERNMENT, DoD, MILITARY & FEDERAL AGENCIES

The Whitlock Group is a systems integration firm focused on the design, procurement, engineering, installation and services of audiovisual, videoconferencing, video-streaming, digital signage, video-production and broadcast solutions. When you need a custom solution, come to The Whitlock Group. We represent over 400 product manufacturers, giving us the ability to design and implement systems based on each customer's unique requirements.

Even after we complete a customer's project, we want to ensure long-term total satisfaction. Therefore, we offer comprehensive Preventative Services Contracts and Maintenance Agreements with depot bench repair services, troubleshooting helpdesk support and dispatched on-site and loaner equipment to ensure optimal systems operation at all times. From conception to completion, you will enjoy worry-free service and support with The Whitlock Group.

**OUR SPECIALTIES:**

- Boardrooms/Conference Rooms
- Training Facilities
- Classrooms
- Auditoriums/Theaters
- Videoconferencing Facilities
- Telepresence Environments
- Sanctuaries
- Digital Signage Systems
- Video Streaming Solutions
- Network Operations Centers
- TV Studios
- Master Control Rooms
- Digital Production Suites



## Arlington County Emergency Communications Center



**Dispatch Center Video Wall**



**Dispatch Center**



**Roll Call Room**



**Watch Desk Room**

The Arlington County Emergency Communications Center (ECC) serves as the 9-1-1 emergency reporting center for Arlington County, VA and the dispatch center for Arlington County Police, Fire, Rescue and Emergency Medical Service units. The ECC also dispatches Fire/Rescue and Emergency Medical Service calls for its neighbor, the City of Falls Church. The Whitlock Group was selected to install advanced audiovisual systems for the Dispatch Center, Watch Desk Room and Roll Call Room at the ECC. The install involved a 2x7 Barco video wall with 50" diagonal cubes and fourteen Barco 47" LCD panels throughout these functional areas Dispatch Center, Watch Desk Room, Roll Call Room, and the Reception Area



## US Homeland Security/ Border Patrol – Laredo Texas



The priority mission of the Border Patrol is to prevent terrorists and terrorist weapons, including weapons of mass destruction, from entering The United States. Border Patrol agents patrol almost 6,000 miles of international land bordering Canada and Mexico as well as almost 2,000 miles of coastal borders.

The Whitlock Group completed the design-build of a 2 x 7 cube wall (14 cubes total) of 50" Christie cubes, controlled by both an Avitech and a Christie processor. This 14 cube video wall system allows operators to view multiple pieces of information whether video from surveillance cameras, data from computers, or videoconferences on one large display solution. Live images may be sent in real time to the Department of Homeland Security headquarters for observation and analysis. The images can be enlarged to expand to multiple cubes or minimized for viewing as picture in picture or thumbnail formats. Overall control of inputs and other audiovisual aspects of the video wall are provided by a custom programmed Crestron control system. The cubes are mounted on a Whitlock designed moving base to provide service access to the rear of the wall. The Whitlock Group also provided a 360 surveillance software package to provide mouse control of The Border Patrol's surveillance cameras along the border. Custom Evans Consoles were provided for the dispatchers and supervisors.



**Audio Fidelity Communications Corp dba Whitlock**  
**GS-03F-0057W**  
**Labor Rates and Descriptions**

SIN	Contractor #	Description	Rate
58-7 58-8	TWG-Design/Consult	<b>Design and Consultant Services-</b> requires a bachelors degree and 10 years experience in A/V and/or broadcast integrations and 5 years experience in engineering, design and commissioning role.	\$ 135.00
58-7 58-8	TWG-Engineer/CAD	<b>Sales Engineering &amp; CAD-</b> requires a bachelors degree and 7 years experience in A/V and/or broadcast integrations and 5 years experience in engineering, design and commissioning role.	\$ 99.00
58-7 58-8	TWG- Programming	<b>Programmer-</b> requires certification for Crestron and AMX, knowledge of standard software, ability to troubleshoot audio, video and control systems problems, strong computer skills.	\$ 90.00
58-7 58-8	TWG- Project Management	<b>Project Manager-</b> 4 year experience in the field of A/V and/or broadcast integration, 2 years experience in a Lead Technician role, to include strong management and coordination skills. Excellent supervisory and customer relationship skills. Strong knowledge of audio, video and RF.	\$ 81.00
58-7 58-8	TWG- System Integration	<b>System Integration-</b> minimum of 2 years experience in installing audio video systems, including LCD/DLP/CRT projection systems, cabling and terminating video/audio systems, and installing components. Ability to trouble-shoot basic audio, video and control systems problems.	\$ 67.50
58-7 58-8	TWG- Infrastructure/ Cabling	<b>Infrastructure and cabling-running</b> cable and terminating video/audio systems, and installing components such as wall plates, speakers, cameras and projection screens.	\$ 45.00