



Whitlock Federal

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Professional Communications Equipment
GSA Schedule 58, Part I
FSC Class 5820, 5836

CONTRACT NUMBER: GS-03F-0057W

CONTRACT PERIOD: 1/1/2010 to 12/31/2025

Mod 200 Date January 2020

SPECIAL ITEM NUMBERS:

- SIN # 58-1 :** Recording and Reproducing Video and Audio Equipment
- SIN # 58-4:** Audio Equip-Including Spare & Repair Parts & Accessories
- SIN # 58-7:** Ancillary Services
- SIN # 58-8:** Professional Audio/Video Assessment, Design and Integrations

Audio Fidelity Communications Corp.

(dba Whitlock)

12820 West Creek Parkway
Suite M
Richmond VA 23238

Telephone Number: (804) 273-9100
Fax Number: (804) 273-9380
Website: www.whitlock.com
Contract Administrator: Elizabeth Woods
Email Address: GSA@whitlock.com
Business Size: Large



Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>

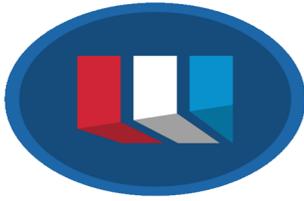


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Whitlock GSA Contract Schedule 58 GS-03F-0057W

Whitlock is one of the nation's top AV integrators. The A/V business is continually changing and growing. Whitlock has remained in step with this growth by adding new products and services to our GSA contract. We will continue to make changes and additions to give the customer top quality merchandise.

- Whitlock GSA Client Contact Information
 - Customer Information
 - Office Locations
 - Introduction to The Whitlock Group
 - Government Installations
- Whitlock Service Rates and Descriptions
 - Labor Description
- Whitlock GSA 58-1 Equipment
 - Planar
 - Biamp
 - Crestron
 - AMX
 - JBL
 - Crown
 - *Shure*
 - *C2G*
 - Middle Atlantic
 - Wiremold
 - Vaddio
 - Chief
 - QSC
 - AVFI
 - Avocor
- Product Warranty



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Customer Information

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS. Please refer to Index of Contents on page 1 .

1b. LISTED BELOW IS THE MOST ECONOMICAL PRICING PER PREFIX PER SPECIAL ITEM NUMBER.

SIN 58-1: Recording & Reproducing A/V Equipment
SIN 58-4: Audio Equip-Including Spare & Repair Parts & Accessories
SIN 58-7: Ancillary Services
SIN 58-8: Pro. A/V Assessment, Design & Installation

2 MAXIMUM ORDER

SIN 58-1 is maximum order of \$50,000.00
 SIN 58-4 is maximum order of \$ 250,000
 SIN 58-7 has maximum order of \$ 1,000.00
 SIN 58-8 has maximum order of \$ 500,000.00

3 SMALL REQUIREMENTS

The minimum dollar value of orders to be issued under this contract is \$100.00.

4 GEOGRAPHIC SCOPE OF CONTRACT

The 48 contiguous states and the District of Columbia. Delivery orders which contain either an A.P .0. or F .P .0. paying office and/or ship-to location are not accepted under the scope of this contract.

5 PRODUCTION POINTS

United States of America

6 DISCOUNTS

Prices listed herein are "NET"; discounts have been deducted.

7 QUANTITY DISCOUNTS

SIN 58-1 & 58-4 : None
SIN 58-7 & 58-8: None

8 PAYMENT TERMS

NET 30 Days

9a GOVERNMENT COMMERCIAL CREDIT CARDS ARE ACCEPTED.

9b ZERO DISCOUNT FOR CREDIT CARD USE.

10 FOREIGN PRODUCED ITEMS

None at time of award.

11a DELIVERY TIME

SIN 58-1 & 58-4: Not to exceed 45 days after receipt of order .

SIN 58-7 AND 58-8: Per agreement with end use customer.

11b EXPEDITED DELIVERY

Call for product availability and additional charges.

11c OVERNIGHT AND 2 DAY DELIVERY

Call for product availability and additional charges.

11d URGENT REQUIREMENTS

Call for product availability and additional charges

12 F.O.B. POINT

Destination delivery date 45 days ARO
 Expedited delivery available upon request

13a CONTRACTOR'S ORDERING ADDRESS

Whitlock
 12820 West Creek Parkway, Suite M
 Richmond VA 23238

13b ORDERING PROCEDURES

For supplies and services, the ordering procedures, information on Blanket

Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).



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14 CONTRACTOR'S PAYMENT ADDRESS

Whitlock
12820 West Creek Parkway, Suite M
Richmond VA 23238

15 WARRANTY PROVISIONS

Per Manufacturer's Warranty. See attached.

16 EXPORT PACKING CHARGES

Not available. Only commercial packaging, packing and marking practices will be performed.

17 TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

Government commercial credit cards are accepted.
To order from Whitlock using the Government commercial credit card, contact the Credit Card Processing Manager.

18 INSTALLATION

Installation is available under SIN 58-7 and 58-8.

19 SERVICE AREAS

See Branch Locations page

20 SERVICE

Service for hardware is available on an open market basis. Call your local branch for an estimate of charges.

20a INTEGRATION AND INSTALLATION SERVICE IS AVAILABLE UNDER SIN 58-7 AND SIN 58-8

Contact your local branch for a proposal.

20b TRAINING IS AVAILABLE UNDER SIN 58-7.

Contact your local branch for a proposal.

21 BLANKET PURCHASE AGREEMENT (BPAs)

Whitlock will accept BPAs under this contract.

22 PARTICIPATING DEALERS

None

23 PREVENTATIVE MAINTENANCE IS AVAILABLE UNDER SIN 58-7.

24 ENVIRONMENTAL ATTRIBUTES

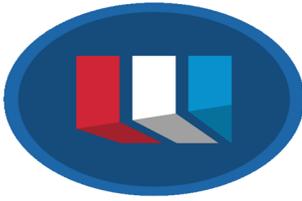
All commercial environmental requirements are complied with.

25 DUNS NUMBER: 02-389-2201

26 CAGE CODE (CCR): 7D413

27 LIST OF CONTRACT MODIFICATIONS:

See Modification to Contract



Whitlock Federal

DURHAM

4018 Patriot Drive
Suite 150
Durham NC 27703

Charlotte

8200 Arrowbridge Blvd
Suite D
Charlotte NC 28273

CHICAGO

2171 W. Executive Drive
Suite 250
Addison IL 60101

PHILADELPHIA

273 Great Valley Parkway
Malvern PA 19355

CENTRAL PA

9048 William Penn Hwy
Suite #9
Huntington PA 16652

PITTSBURGH

100 Purity Road
Pittsburgh PA 15235

NEW YORK CITY

1001 Avenue of the Americas
11th Floor
New York, NY 10018

CORPORATE OFFICES

12820 West Creek Parkway
Suite M
Richmond VA 23238

GOVERNMENT OFFICES

20099 Ashbrook Place
Suite 105
Ashburn VA 20147

HAMPTON ROADS

230 Clearfield Avenue
Suite 103
Virginia Beach VA 23462

NORTHWEST REGION

15207 NE 95th Street
Redmond WA 98052

COLORADO OFFICES

6555 South Kenton Street
Suite 301
Centennial CO 80112

BOSTON

1 North Avenue, Ste D
Boston, Mass 01803

NEW JERSEY

380 North Street
Teterboro, NJ 07608

DALLAS

1201 Lakeside Parkway
Suite 160
Flower Mound TX 75028

AUSTIN

11100 Metric Blvd.
Suite 500
Austin TX 78757

HOUSTON

9101 Jameel Road
Suite 160
Houston TX 77040

ORLANDO

1075 Florida Central Pkwy, Ste 2150
Longwood Florida 32750

FORT LAUDERDALE

5607 Hiatus Road
Suite 300
Tamarac, Florida 33321

ATLANTA

1075 Windward Ridge Pkwy, Ste 180
Alpharetta Georgia 30005

CALIFORNIA

Silicon Valley
47400 Seabridge Drive
Fremont, CA 94538



Whitlock Federal

The Whitlock Group is a systems integration firm focused on the design, procurement, engineering, installation and services of audiovisual, videoconferencing, video-streaming, digital signage, video-production and broadcast solutions. When you need a custom solution, come to The Whitlock Group. We represent over 400 product manufacturers, giving us the ability to design and implement systems based on each customer's unique requirements.

Even after we complete a customer's project, we want to ensure long-term total satisfaction. Therefore, we offer comprehensive Preventative Services Contracts and Maintenance Agreements with depot bench repair services, troubleshooting helpdesk support and dispatched on-site and loaner equipment to ensure optimal systems operation at all times. From conception to completion, you will enjoy worry-free service and support with The Whitlock Group.

OUR SPECIALTIES:

- Boardrooms/Conference Rooms
- Training Facilities
- Classrooms
- Auditoriums/Theaters
- Videoconferencing Facilities
- Telepresence Environments
- Sanctuaries
- Digital Signage Systems
- Video Streaming Solutions
- Network Operations Centers
- TV Studios
- Master Control Rooms
- Digital Production Suites



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Audio Fidelity Communications Corp dba Whitlock

GS-03F-0057W

Labor Rates and Descriptions

SIN	Contractor #	Description	Rate
58-7 58-8	TWG-Design/Consult	Design and Consultant Services- requires a bachelors degree and 10 years experience in A/V and/or broadcast integrations and 5 years experience in engineering, design and commissioning role.	\$ 135.00
58-7 58-8	TWG-Engineer/CAD	Sales Engineering & CAD- requires a bachelors degree and 7 years experience in A/V and/or broadcast integrations and 5 years experience in engineering, design and commissioning role.	\$ 99.00
58-7 58-8	TWG- Programming	Programmer- requires Associates degree, 2 yrs programming experience & certification for Crestron and AMX, knowledge of standard software, ability to troubleshoot audio, video and control systems problems, strong computer skills.	\$ 90.00
58-7 58-8	TWG- Project Management	Project Manager- 4 year experience in the field of A/V and/or broadcast integration, 2 years experience in a Lead Technician role, to include strong management and coordination skills. Excellent supervisory and customer relationship skills. Strong knowledge of audio, video and RF.	\$ 81.00
58-7 58-8	TWG- System Integration	System Integration- HS diploma or GED and minimum of 2 years experience in installing audio video systems, including LCD/DLP/CRT projection systems, cabling and terminating video/audio systems, and installing components. Ability to trouble-shoot basic audio, video and control systems problems.	\$ 67.50
58-7 58-8	TWG- Infrastructure/ Cabling	Infrastructure and cabling- HS Diploma or GED-cable and terminating video/audio systems, and installing components such as wall plates and projection screens.	\$ 45.00