



## GENERAL SERVICES ADMINISTRATION

### FEDERAL SUPPLY SERVICE

### AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Professional Communication Equipment  
GSA Schedule 58, Part 1  
FSC Class 5836, 5820

**CONTRACT NUMBER: GS-03F-0058T**

**CONTRACT PERIOD:** April 16, 2007 through April 15, 2012

**SPECIAL ITEM NUMBERS:**

- SIN # 58-1** Recording and Reproducing Video and Audio Equipment
- SIN # 58-2** Monitors and Monitor Receivers
- SIN # 58-7** Ancillary Services
- SIN #58-8** Professional Audio/Video Assessment, Design and Integration

Business Type: SDB. 8A and Hubzone

### **Interactive Solutions, Inc.**

3860 Forest Hill Irene Road, Suite 101  
Memphis TN 38125-2586  
USA

Telephone Number: (901)866-1474  
Fax Number: (901)866-1475  
Website: [www.isitn.com](http://www.isitn.com)  
Contract Administrator: Andrew Ruhland  
Email Address: [aruhland@isitn.com](mailto:aruhland@isitn.com)



Communication **Is** Everything.

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu driven database system. The INTERNET address

for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>



## CUSTOMER INFORMATION

- |   |                 |              |          |             |          |              |  |
|---|-----------------|--------------|----------|-------------|----------|--------------|--|
| <p><b>1a. AWARDED SPECIAL ITEMS NUMBERS:</b><br/>SINS 58-1, 58-2, 58-7 and 58-8</p> <p><b>1b. THE MOST ECONOMICAL PRICING PER PREFIX PER SPECIAL ITEM NUMBER:</b></p> <p>SIN 58-1: Recording &amp; Reproducing A/V Equipment<br/>         SIN 58-2: Monitor &amp; Receivers<br/>         SIN 58-7: Ancillary Services<br/>         SIN 58-8: Pro A/V Assessment, Design &amp; Install</p> <p><b>1c. DESCRIPTION OF JOB TITLES, EXPERIENCE FUNCTIONAL RESPONSIBILITY AND EDUCATION :</b><br/>See page</p> <p><b>2. MAXIMUM ORDER:</b></p> <table border="0" style="margin-left: 20px;"> <tr> <td>SIN 58-1 &amp; 58-2</td> <td style="text-align: right;">\$ 50,000.00</td> </tr> <tr> <td>SIN 58-7</td> <td style="text-align: right;">\$ 1,000.00</td> </tr> <tr> <td>SIN 58-8</td> <td style="text-align: right;">\$500,000.00</td> </tr> </table> <p><b>3. MINIMUM ORDER:</b><br/>\$100.00 for all incorporated SINS</p> <p><b>4. GEOGRAPHIC COVERAGE (Delivery Area):</b><br/>Domestic delivery only</p> <p><b>5. PRODUCTION POINTS:</b><br/>United States of America</p> <p><b>6. DISCOUNT FROM LIST PRICES:</b><br/>Prices shown herein are net prices; discounts have been deducted.</p> <p><b>7. QUANTITY DISCOUNTS:</b><br/>None</p> <p><b>8. PROMPT PAYMENT TERMS:</b><br/>1%/20 Net 30 days</p> | SIN 58-1 & 58-2 | \$ 50,000.00 | SIN 58-7 | \$ 1,000.00 | SIN 58-8 | \$500,000.00 | <p><b>9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED AT AGENCY LIMIT MICRO-PURCHASE THRESHHOLD</b></p> <p><b>9B. GOVERNMENT PURCHASE CARDS ARE ACCEPTED AT AGENCY LIMIT MICRO-PURCHASE THRESHHOLD</b></p> <p><b>10. FOREIGN ITEMS:</b><br/>None</p> <p><b>11a. TIME OF DELIVERY:</b><br/>30days ARO<br/>2 days ARO expedited delivery available</p> <p><b>11b. EXPEDITED DELIVERY:</b><br/>Contact contractor</p> <p><b>11c. OVERNIGHTED &amp; 2-DAY DELIVERY:</b><br/>Contact contractor</p> <p><b>11d. URGENT REQUIREMENT:</b><br/>Contact contractor</p> <p><b>12. FOB POINT:</b><br/>Destination</p> <p><b>13a. ORDERING ADDRESS:</b><br/>Interactive Solutions, Inc.<br/>3860 Forest Hill Irene Road, Suite 101<br/>Memphis TN 38125</p> <p><b>13b. ORDERING PROCEDURES:</b><br/>For supplies and services the ordering procedures, information on Blanket Purchase Agreements see GSA/FSS Schedule homepage (<a href="http://fss.gsa.gov/schedules">fss.gsa.gov/schedules</a>)</p> |
| SIN 58-1 & 58-2   | \$ 50,000.00    |              |          |             |          |              |  |
| SIN 58-7  | \$ 1,000.00     |              |          |             |          |              |  |
| SIN 58-8  | \$500,000.00    |              |          |             |          |              |  |

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**14. PAYMENT ADDRESS:**

Interactive Solutions, Inc.  
3860 Forest Hill Irene Road, Suite 101  
Memphis TN 38125

**15. WARRANTY PROVISIONS:**

See page 29

**16. EXPORT PACKING CHARGES**

N/A

**17. TERMS & CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**

Contact Contractor

**18. TERMS & CONDITIONS OF RENTAL**

N/A

**19. TERMS & CONDITIONS OF INSTALLATION:**

Contact Contractor

**20. TERMS & CONDITIONS OF REPAIR PARTS:**

Contact Contractor

**20a. TERMS & CONDITIONS OF ANY OTHER SERVICES:**

Contact Contractor

**21. LIST OF SERVICES AND DISTRIBUTION POINTS**

See page 5

**22. LIST OF PARTICIPATING DEALERS:**

N/A

**23. PREVENTATIVE MAINTENANCE:**

N/A

**24a. SPECIAL ATTRIBUTES:**

N/A

**24b. SECTION 508:**

Contact contractor

**25. DUNS NUMBER**

94-270-8074

**26. CAGE CODE:**

3CLA3

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**SIN 58-7 ANCILLARY SERVICES  
APRIL 2007**

<b>Description</b>	<b>Unit</b>	<b>GSA Rate</b>
Design Engineer	Per Hour	\$ 118.75
Programming Engineer	Per Hour	\$ 118.75
Programming Project Manger	Per Hour	\$ 118.75
On-Site Project Manage	Per Hour	\$ 118.75
Installation/Service Senior Technician	Per Hour	\$ 71.25
Installation Technician	Per Hour	\$ 61.75

**SIN 58-8 Professional Audio/Video  
Assessment, Design and Integration  
APRIL 2007**

<b>Description</b>	<b>Unit</b>	<b>GSA Rate</b>
Design Engineer	Per Hour	\$ 118.75
Programming Engineer	Per Hour	\$ 118.75
Programming Project Manger	Per Hour	\$ 118.75
On-Site Project Manage	Per Hour	\$ 118.75
Installation/Service Senior Technician	Per Hour	\$ 71.25
Installation Technician	Per Hour	\$ 61.75

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## Services Provided by ISI

SIN	Description
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**58-7 & 58-8 Design Engineer**

**Duties and responsibilities:**

Assist in or lead the design of complex, customized audio/visual and/or video conferencing solutions provided to customers by Interactive Solutions, Inc

The various aspects of this job function include but are not limited to items such as customer and contractor meetings, site surveys, equipment specification and recommendation and pricing, development of functional, audio/visual system diagrams (i.e. audio, video, control, data etc.) and job proposal package creation (i.e. Scope of Work, Statement of System Functionality, Notation Addendum and Acceptance documents).

**Qualifications:**

- Formal education in engineering or related field experience
- Must have thorough knowledge of control system language and hardware
- Develop and write custom operation manuals.
- Detail orientation and ability to follow-through with lengthy projects
- Excellent internal and external customer interaction skills
- Thorough knowledge of systems as they are designed to provide troubleshooting

**58-7 & 58-8 Programming Engineer**

**Duties and responsibilities:**

Develop custom software for customer to allow for streamlined control of audio/visual systems.

It is part of the job responsibility to ensure that the end product that is delivered to the customer is user-friendly, functional, aesthetically pleasing and powerful, centralized control mechanism for which they can manipulate and control all necessary functions of the devices within the system for whatever they may choose to do.

**Qualifications:**

- Formal education in engineering or related field experience
- Must have thorough knowledge of control system language
- Develop and write custom operation manuals.
- Detail orientation and ability to follow-through with lengthy projects
- Excellent internal and external customer interaction skills
- Thorough knowledge of systems as they are designed to provide troubleshooting



## **58-7 & 58-8 Programming Project Manager**

### **Duties and responsibilities:**

Assist with the project management of existing jobs to bring installation to acceptance from customer.

This involves tasks such as ongoing customer and contractor meetings throughout the installation

Coordination of facility access when needed

Coordination with Operations to schedule technicians on-site and delivery times of equipment and the finished product.

### **Qualifications:**

Formal education in engineering or related field experience

Must have thorough knowledge of control system language

Develop and write custom operation manuals.

Detail orientation and ability to follow-through with lengthy projects

Excellent internal and external customer interaction skills

Thorough knowledge of systems as they are designed to provide troubleshooting

## **58-7 & 58-8 On-site Project manager**

### **Duties and responsibilities:**

Assign individual duties to installation technicians.

Manage overall installation crews, include adherence to customer safety regulations, material needs, and personal issues as they arise.

Maintain timesheets on a weekly

Provide assistance with technical design and pricing for proposals as needed

Maintain adherence to installation drawings and manage MAC (move add change) as necessary

Submit field installation MAC to engineering for drawing updates

Site surveys as needed

Review System Descriptions

Identify all cabling and miscellaneous materials needed for said project

Assist with development of miscellaneous material estimates as needed

Assist with development of labor estimates as needed

Develop installation schedule

Monitor and ensure labor expenditures do not exceed budget

Interpret System drawings and verify that installation is correct

Liaison with engineering during the installation phase

Liaison with Construction group

Liaison with Customer

Provide install/trouble shooting support as needed

Be able to perform all duties and responsibilities of a Installation/Service technician

### **Qualifications:**

Formal education in engineering or related field experience

Develop and write custom operation manuals.

Detail orientation and ability to follow-through with lengthy projects

Excellent internal and external customer interaction skills

Thorough knowledge of systems as they are designed to provide troubleshooting



## 58-7 & 58-8 Installation/Service Senior Technician

### Duties and Responsibilities:

- Can work without supervision
- Proficient in the safe use of hand and power tools
- Able to Solder & Crimp connectors
- Perform installation tasks in a timely and quality conscious manner.
- Pull cable
- Projector mounting / hanging (ceiling mounts)
- Ability to lift up to 75 lbs (load and unload trucks)
- Climb ladders / operate a lift up to heights of 35 feet
- Read and interpret Electronic Schematics and Architectural Blue Prints to apply Information gained to complete installation
- Mechanical fabrication and Equipment Rack wiring to design specifications
- Field installation of control programs (AMX / Crestron) – upload and download Capability
- Ability to diagnose complex system problems
- Minor programming capability (AMX / Crestron) – changes and troubleshooting
- Ability to test integrated system and train client on use
- Proficiency with test and calibration equipment
- Install simple network hubs and switches as needed for audio/video equipment

### Qualifications

- Formal education in Electronics or related field preferred or equivalent work experience
- Familiar with AV or other Electro-Mechanical installation techniques

## 58-7 & 58-8 Installation Technician

### Duties and Responsibilities:

- Cannot work without supervision
- Proficient in the safe use of hand and power tools
- Able to Solder & Crimp connectors
- Perform installation tasks in a timely and quality conscious manner. Such tasks include but are not limited to:
  - Pull cable
  - Install connectors
  - Projector mounting / hanging (ceiling mounts)
  - Metal fabrication
  - Ability to lift up to 75 lbs (load and unload trucks)
  - Climb ladders / operate a lift up to heights of 35 feet

### Qualifications

- Familiar with AV or other Electro-Mechanical installation techniques
- High-school Diploma or equivalent with a major in electronics