



## Federal Supply Service

### Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT  
FOR FSC GROUP 58 PART I  
Professional Audio Visual, Telecommunications and Security Solutions**

Contract Number: GS-03F-0067U

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contract Period: June 1, 2008 through May 31, 2013



*Sight & Sound Systems, Inc.*

23430 Rock Haven Way, Suite 150  
Dulles, VA 20166

Office: 703-802-6443  
Fax: 703-631-6443

Web Site Address:  
[www.e-sassi.com](http://www.e-sassi.com)

Business size: Small Business

Federal ID# 54-1787533

Central Contractor Registration: Registered

## CUSTOMER INFORMATION

### 1a. Awarded special item number(s):

<u>SIN</u>	<u>Page Number for Item Descriptions and Price</u>
58 7, 58 8, 58 10	Page 3
58 2	Page 6-7, 10-12
58 4	Page 14-18
58 6	Page 14-18
219 3	Page 6-10
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219 11	Page 14-18
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### 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

<u>SIN</u>	<u>Lowest priced model #</u>	<u>Lowest Unit Price</u>
58 7, 58 8, 58 10	Technician installer, integrator level I	\$121.08 per hour
58 2	ST3200K	\$116.72
58 4	IK-650-W	\$24.15
58 6	IK-650-W	\$24.15
219 3	20LS7DC	\$367.85
219 4	20LH1DC1	\$709.76
219 9	DN898	\$83.71
219 11	IK-650-W	\$24.15
219 12	HCS1410	\$53.06

1c. **LABOR DESCRIPTIONS:**

SINs 58 7, 58 8, 58 10

<b>Stage</b>	<b>GSA Price</b>
<b><i>Rough</i></b>	\$121.08
<b><i>Trim</i></b>	\$121.08
<b><i>Installation/Service</i></b>	\$171.53
<b><i>Programming/Service</i></b>	\$171.53

**\*\*Each price shown is per hour, per person\*\***

Technician installer, integrator level I	Page 19
Technician installer, integrator level II	Page 20
Technician installer, integrator level III	Page 21
Technician installer, integrator level IV, “Lead”	Page 21
Technician installer, integrator level V, “Team Leader”	Page 22

**2. Maximum order:**

SINs 219 3, 219 4, 219 9, 219 11, 219 12: \$100,000

SINs 58 2, 58 4, 58 10: \$50,000

SIN 58 6: \$10,000

SIN 58 8: \$500,000

SIN 58 7: \$1,000

**3. Minimum order:**

SINs 219 3, 219 4, 219 9, 219 11, 219 12: \$1000

SINs 58 2, 58 4, 58-10: \$500

SIN 58 6: \$100

SIN 58 8: \$500

SIN 58 7: \$180

**4. Geographic coverage (delivery area):** The 48 Contiguous States of the United States of America, and the District of Columbia

**5. Point(s) of production:** All items on the LG Price List (below) are produced in South Korea. All other items are produced in the USA.

**6. Discount from list prices or statement of net price:** Prices shown herein are net (Discounts deducted).

**7. Quantity discounts:**

11-20 Units	Additional 1%
More than 20 units	Additional 2%

**8. Prompt payment terms:** No prompt Payment Discount, net 30 days.

**9a. Government purchase cards are accepted at or below the micro-purchase threshold.**

**9b. Government purchase cards are not accepted above the micro-purchase threshold.**

**10. Foreign items:** All items on the LG Price List (below) have a country of origin of South Korea.

**11a. Time of delivery.** 30 days ARO for all SINS.

**11b. Expedited Delivery.** All items in this price list are available for expedited delivery of 5 days ARO.

**11c. Overnight and 2-day delivery.** The schedule customer may contact the Contractor for rates for overnight and 2-day delivery, by telephone at **703-802-6443**.

**11d. Urgent Requirements:**

**I-FSS-140-B URGENT REQUIREMENTS (JAN 1994)**

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**Agencies can contact the Contractor's representative at 703-802-6443 to effect a faster delivery.**

**12. F.O.B. point(s):** Origin.

**13a. Ordering address:**

Sight and Sound Systems, Inc.  
23430 Rock Haven Way, Suite 150  
Dulles, VA 20166

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment address:**

Sight and Sound Systems, Inc.  
23430 Rock Haven Way, Suite 150  
Dulles, VA 20166

**15. Warranty provision:** One year labor, limited manufacturer warranty for equipment.

**16. Export packing charges:** Not applicable.

**17. Terms and conditions of Government purchase card acceptance:** No thresholds above the micro-purchase level.

**18. Terms and conditions of rental, maintenance, and repair:** Not applicable.

**19. Terms and conditions of installation:** Not applicable.

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not applicable.

**20a. Terms and conditions for any other services:** Not applicable.

**21. List of service and distribution points:** Not applicable.

**22. List of participating dealers:** Not applicable.

**23. Preventive maintenance:** Not applicable.

**24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).**  
Not applicable.

**24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**  
Not applicable.

**25. Data Universal Number System (DUNS) number:** 82-751-8952

**26. Sight and Sound Systems, Inc. is registered in Central Contractor Registration (CCR) database.**

## LG Model Price Sheet

SIN Number	Model Number	Features	GSA
PDP TV - Warranty (Parts/Labor) 2 Years			
219 3	60PC1DC	60" class (59.5" diagonal) PDP HDTV, with Public Display Setting, ATSC/QAM /NTSC Tuner. 1366 x 768p, XD engine, 7,000:1 contrast ratio, 1,200 cd/m2, 2 year warranty, 2 HDMI, RS-232C, RGB(PC/HD input) speakers built-in, includes table stand. (Max Operating Altitude: 6,562 ft) spkrs/removable stand.	\$2,688.12
219 3	50PC5DC	50" class (49.9" diagonal) integrated HDTV, with Public Display Setting, ATSC/NTSC/QAM tuner, 1366 x 768p, 15,000:1 contrast ratio, 1500 cd/m2 High Brightness, RS-232C, discrete IR controls, 2 HDMI with HDCP, Clear Filter Pro with XCC, LG Simple Link, XD Engine, SRS TruSurround XT. Integ. spkrs/removable stand.	\$1,412.44
219 3	42PC5DC	42" class (41.6" diagonal) integrated HDTV with Public Display Mode, ATSC/NTSC/QAM tuner, 1024 x 768p, 10,000:1 contrast ratio, 1500 cd/m2 High Brightness, RS-232C, discrete IR controls, 2 HDMI with HDCP, Clear Filter Pro with XCC, LG Simple Link, XD Engine, SRS TruSurround XT. spkrs/removable stand.	\$1,036.34
219 3	42PX8DC	42" class (41.6" diagonal) Pro:Idiom™ enabled, HD VOD PPV encryption built-in, full integration LST-4100A, integrated HDTV, ATSC/NTSC/QAM tuner, 1024 x 768p, 15,000:1 contrast ratio, 1500 cd/m2 brightness, RJP Compatible, discrete IR controls, 2 HDMI w/HDCP, H.264 MPEG4 Decoding. (opt. swivel stand)	\$1,374.71
219 3	32PC5DVC	32" class (31.9" diagonal) 16:9 widescreen, EDTV with built-in Digital Tuner (ATSC/NTSC/QAM), 852 X 480 Native Display Resolution, XD Engine, built-in Public Display Settings, 1,800:1 Contrast Ratio, 160 degree viewing angle, HDMI, RS-232C In (Control/Service), Component In, Composite In, RGB In-only PC (D-sub 15pin), supported PC formats VGA, WVGA, SVGA, XGA (scaled), bottom speakers, 200mm x 100mm VESA mount compliant, High Gloss Black cabinet and stand. spkrs/removable stand.	\$647.27
PDP Monitor - Warranty (Parts/Labor) 2 Years			
58 2	60PM4M	60" class (59.5" diagonal) Plasma Widescreen 16:9 HD Capable Monitor, 1366 x 768 (WXGA) Native, 12,000:1 Contrast Ratio, 1200 cd/m2 High Brightness, RGB (15-pin D-Sub), HDMI with HDCP, RS-232C Control, 2 Hi-Res Component Inputs, Composite, S-Video, Discrete IR Input, ISM, Vertical Display Mode, Split Zoom (Self-Video Wall up to 4x4). opt. stand/speakers	\$2,876.76
58 2	50PM1M	50" class (49.9" diagonal) HD monitor, 1366 x 768p, 5000:1 contrast ratio, 1500 cd/m2 brightness, HDMI, RS-232C, discrete IR codes, vertical display mode, split zoom-self video wall. opt. stand/speakers	\$1,562.18

58 2	50PM4M	50" class (49.9" diagonal) Plasma Widescreen 16:9 HD Capable Monitor, 1365 x 768 (WXGA) Native, 15,000:1 Contrast Ratio, 1500 cd/m2 High Brightness, RGB (15-pin D-Sub), HDMI with HDCP, RS-232C Control, 2 Hi-Res Component Inputs, Composite, S-Video, Discrete IR Input, ISM, Vertical Display Mode, Split Zoom (Self-Video Wall up to 4x4). opt. stand/speakers	\$1,563.35
58 2	42PM4M	42" class (41.6" diagonal) Plasma Widescreen 16:9 HD Capable Monitor, 1024 x 768 (XGA) Native, 15,000:1 Contrast Ratio, 1500 cd/m2 High Brightness, RGB (15-pin D-Sub), HDMI with HDCP, RS-232C Control, 2 Hi-Res Component Inputs, Composite, S-Video, Discrete IR Input, ISM, Vertical Display Mode, Split Zoom (Self-Video Wall up to 4x4). opt. stand/speakers	\$1,062.28
<b>PDP - Accessories</b>			
219 12	AP-42DX40S	Swivel Stand for 42PX8DC / 42PX7DC (silver)	\$123.80
219 12	PWMT300	Fixed or Tilting Wall Mount for 23" to 71" plasma and LCD screens (not for use with 32LX and 32LP series LCD TVs)	\$141.48
219 12	PWMT300-AC1	Accessory for PWMT300 (attaches HCS5610 or LST-4100B)	\$60.13
219 12	AP-60SM40	Speakers for 60PM4M (black)	\$180.39
219 12	AP-60DM40	Table Stand for 60PM4M (black)	\$352.52
219 12	AP-50SM40	Speakers for 50PM4M (black)	\$161.52
219 12	AP-50DM11B	Table stand for 50PM1M & 50PM4M (black)	\$161.52
219 12	AP-42SM40	Speakers for 42PM4M (black)	\$123.80
219 12	AP-42DM10B	Table stand for 42PM1M & 42PM4M (black)	\$123.80
<b>Pro:Idiom LCD TV</b>			
219 3	42LC5DC	42" class (42.0" diagonal) 16:9, HDTV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, XD Engine, 1600:1 contrast ratio, 500cd/m2 brightness, 178 degree viewing angle, RJP Compatible, built-in MPI Slot, Dolby Digital, PIP, Split, bottom speaker design. Black (glossy) finish. 2 Year Warranty	\$1,531.52
219 3	42LB5DC	42" class (42.0" diagonal) 1080p FULL HD (1920 x 1080) native resolution, LCD TV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, 1080p FULL HD (1920 x 1080) native resolution, 800:1 Contrast Ratio, ATSC/QAM/NTSC Clear Tuners, XD Engine, 178 True Wide Viewing Angle, SRS TruSurround XT, LG Simple Link, 3 HDMI with HDCP, includes table stand.	\$1,839.24
219 3	37LC5DC	37" class (37.0" diagonal) 16:9, HDTV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, XD Engine, 1600:1 contrast ratio, 500cd/m2 brightness, 178 degree viewing angle, RJP Compatible, built-in MPI Slot, Dolby Digital, PIP, Split, bottom speaker design. Available in Black (glossy). 2 Year Warranty. spkrs/removable stand.	\$1,266.25

219 3	37LC5DCB	37" class (37.0" diagonal) 16:9, HDTV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, XD Engine, 1600:1 contrast ratio, 500cd/m2 brightness, 178 degree viewing angle, RJP Compatible, built-in MPI Slot, Dolby Digital, PIP, Split, bottom speaker design. Flat Black Finish. 2 Year Warranty. spkrs/removable stand.	\$1,266.25
219 3	32LC5DC	32" class (31.5" diagonal) 16:9, HDTV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, XD Engine, 1600:1 contrast ratio, 500cd/m2 brightness, 170 degree viewing angle min, RJP Compatible, built-in MPI Slot, Dolby Digital, PIP, Split, bottom speaker design. 2 Year Warranty. spkrs/removable swivel stand.	\$1,054.03
219 3	32LC5DCS	32" class (31.5" diagonal) 16:9, HDTV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, XD Engine, 1500:1 contrast ratio, 500cd/m2 brightness, 170 degree viewing angle min, RJP Compatible, built-in MPI Slot, Dolby Digital, PIP, Split, bottom speaker design. 2 Year Warranty. spkrs/removable swivel stand.	\$1,054.03
219 3	32LG3DC	32" class (31.5" diagonal) 16:9, HDTV, integrated Pro:Idiom™, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, MPEG2 decoding, XD Engine, 1600:1 contrast ratio, 500cd/m2 brightness, 170 degree viewing angle min, built-in MPI Slot, Dolby Digital, bottom speaker design. Glossy Black Finish, 2 Year Warranty. spkrs/removable swivel stand.	\$883.07
219 3	32LC5DCB	32" class (31.5" diagonal) 16:9, HDTV, integrated Pro:Idiom™ enabled, HD VOD PPV encryption built-in, Digital HD-PPV compatibility, H.264 MPEG4 decoding, XD Engine, 1600:1 contrast ratio, 500cd/m2 brightness, 170 degree viewing angle min, RJP Compatible, built-in MPI Slot, Dolby Digital, PIP, Split, bottom speaker design. Flat Black Finish, 2 Year Warranty. spkrs/removable swivel stand	\$1,054.03
219 3	32LX5DC	32" class (31.5" diagonal) 16:9, HDTV Monitor, Fully integrated Pro:Idiom™ and card slot, HD VOD PPV encryption built-in, Digital HDPPV compatibility, H.264 MPEG4 decoding, built-in ATSC/NTSC/QAM tuners, 1366 x 768p, 500:1 contrast ratio, 500 cd/m2 brightness, 170' viewing angle min, discrete IR codes, 2 hi-res component, DVI w/HDCP, 2 RGB, 2 S-video, 2 A/V, Side Speakers, 2 Year Warranty. spkrs/removable stand	\$1,116.51
219 3	32LX5DCS	32" class (31.5" diagonal) 16:9, HDTV Monitor, Fully integrated Pro:Idiom™ and card slot, HD VOD PPV encryption built-in, Digital HDPPV compatibility, H.264 MPEG4 decoding, built-in ATSC/NTSC/QAM tuners, 1366 x 768p, 500:1 contrast ratio, 500 cd/m2 brightness, 170' viewing angle min, discrete IR codes, 2 hi-res component, DVI w/HDCP, 2 RGB, 2 S-video, 2 A/V, Side Speakers, Silver Finish, 2 Year Warranty. spkrs/removable stand	\$1,116.51

219 3	26LH1DC3	26" class (26.0" diagonal) Widescreen Integrated HDTV, HD VOD PPV Decryption, Digital HD-PPV Compatibility, Built-in ATSC/NTSC/Clear QAM Tuners, 1366 x 768 Resolution, 550:1 High Contrast Ratio, Auto-Sensing Remote Jack Pack (RJP) compatible, 500 cd/m2 High Brightness, Auto-Sensing Side Jack Panel, Discrete IR Codes, Swivel Base Included, 2 Year Warranty. spkrs/removable stand	\$989.18
<b>Healthcare LCD TV - Warranty (Parts/Labor) 2 Years</b>			
219 4	32LH1DC1	32" class (31.5" diagonal) Hospital Grade, HD LCD TV, Built-in ATSC/NTSC/Clear QAM (no stand) 1366x768 Resolution, 550:1 High Contrast Ratio, 500cd/m2 High Brightness, 178 Degree Viewing Angle. 2 Year Warranty. Hospital Pro:Idiom (NO Stand)	\$1,134.20
219 4	26LH1DC1	26" class (26.0" diagonal) Hospital Grade, HD LCD TV, Built-in ATSC/NTSC/Clear QAM (no stand) 1366x768 Resolution, 550:1 High Contrast Ratio, 500cd/m2 High Brightness, 178 Degree Viewing Angle. 2 Year Warranty. Hospital Pro:Idiom (NO Stand)	\$977.39
219 4	20LH1DC1	20" class (20.0" diagonal) Hospital Grade, LCD EDTV, Built-in ATSC/NTSC/Clear QAM (no stand) 640 x 480 (VGA) Resolution, HD VOD PPD Decryption, Integrated Pro:Idiom™, Direct AC Input, 178 Degree Viewing Angle. 2 Year Warranty. Hospital Pro:Idiom (NO Stand)	\$709.76
<b>LCD TV - Warranty (Parts/Labor) 1 Year</b>			
219 3	32LC7DC	32" class (31.5" diagonal) 16:9 widescreen, HDTV with built-in Digital Tuner (NTSC/ATSC/QAM), 1366 x 768 panel resolution, 500 cd/m2 brightness, 178 degree viewing angle, RS-232C (control and service), discrete IR codes, built-in Public Display Setting, HDMI, Composite A/V, S-Video, RGB (DB-15, up to XGA), Component Video, bottom speakers, black cabinet color.	\$786.39
219 3	26LC7DC	26" class (26.0" diagonal) 16:9 widescreen, HDTV with built-in Digital Tuner (NTSC/ATSC/QAM), 1366 x 768 panel resolution, 500 cd/m2 brightness, 178 degree viewing angle, RS-232C (control and service), discrete IR codes, built-in Public Display Setting, HDMI, Composite A/V, S-Video, RGB (DB-15, up to XGA), Component Video, bottom speakers, black cabinet color.	\$609.54
219 3	23LS7DC	23" class (22.9" diagonal) 16:9 widescreen, HDTV with built-in Digital Tuner (NTSC/ATSC/QAM), 1366 x 768 panel resolution, 500 cd/m2 brightness, 178 degree viewing angle, RS-232C (control and service), discrete IR codes, built-in Public Display Setting, HDMI, Composite A/V, S-Video, RGB (DB-15, up to XGA), Component Video, bottom speakers, 100mm VESA mount compliant, black cabinet color.	\$506.97

219 3	20LS7DC	20" class (20.0" diagonal) 16:9 widescreen, HDTV with built-in DigitalTuner (NTSC/ATSC/QAM), 1366 x 768 panel resolution, 500 cd/m2 brightness, 178 degree viewing angle, RS-232C (control and service), discrete IR codes, built-in Public Display Setting, HDMI, Composite A/V, S-Video, RGB (DB-15, up to XGA), Component Video, bottom speakers, 100mm VESA mount compliant, black cabinet color.	\$367.85
<b>LCD Monitor -Warranty (Parts/Labor) 3 Years</b>			
58 2	M5500C-BA	55" class (54.6" diagonal) 16:9, HDTV monitor, 1920 x 1080i, 1200:1 contrast ratio, 500 cd/m2 brightness, 176' viewing angle, adv. PIP, temperature sensor, lamp fault sensor, split zoom (self video wall), hires component, DVI-D w/HDCP, D-sub 15-pin, S-video, A/V, RS-232C, discrete IR codes, backlit logo. (opt. stand/speakers NOT available)	\$4,907.00
58 2	M4710C-BA	47" class (46.9" diagonal) 16:9, HDTV monitor, 1366 x 768p, 1600:1 contrast ratio, 500 cd/m2 brightness, 178' viewing angle, lamp fault sensor, split zoom (self video wall max 4 x 4), narrow bezel, heat sensor, HDMI, D-sub 15 pin, S-video, A/V, RS-232, discrete IR codes. (opt. stand/speakers NOT available)	\$2,207.09
58 2	M4210N-B21	42" class (42.0" diagonal) LCD Widescreen HDTV Monitor with Built-in Controller, Narrow Bezel (29mm), 1366 x 768 (WXGA) Resolution, Convenient External Speaker-out, Viewing Angle and Life Expectancy Enhanced in Portrait Mode, 500 cd/m2 Brightness, 800:1 Contrast Ratio, RGB and DVI interface, 178 degree viewing angle, OSD and Remote Control Lock, RS-232C Control, 10W 2ch Speakers (Optional), Warranty 3 years (Controller 1 Year), unit does not include any operating software. (opt. stand/speakers available)	\$2,942.78
58 2	M4210C-BA	42" class (42.0" diagonal) 16:9, HDTV monitor, 1366 x 768p, 1600:1 contrast ratio, 500 cd/m2 brightness, 178' viewing angle, lamp fault sensor, split zoom (self video wall max 4 x 4), narrow bezel portrait design, heat sensor, HDMI, D-sub 15 pin, S-video, A/V, RS-232, discrete IR codes. (opt. stand/speakers)	\$1,471.39
58 2	M4210C-BH	42" class (42.0" diagonal) 16:9, HDTV monitor, 1366 x 768p, 1600:1 contrast ratio, 500 cd/m2 brightness, 178' viewing angle, lamp fault sensor, split zoom (self video wall max 4 x 4), narrow bezel portrait design, heat sensor, HDMI, D-sub 15 pin, S-video, A/V, RS-232, discrete IR codes. (opt. stand NOT available) UL Hospital - grade model	\$1,594.01
58 2	M3701C-BA	37" class (37.0" diagonal) 16:9, HDTV monitor, 1366 x 768p, 1600:1 contrast ratio, 500 cd/m2 brightness, 178' viewing angle, adv. PIP, temperature sensor, lamp fault sensor, split zoom (self video wall), hires component, HDMI, D-sub 15-pin, S-video, A/V, RS-232C, discrete IR codes, backlit logo. (opt. stand/speakers)	\$1,041.06

58 2	M3701C-BH	37" class (37.0" diagonal) 16:9, HDTV monitor, 1366 x 768p, 1600:1 contrast ratio, 500 cd/m2 brightness, 178° viewing angle, adv. PIP, temperature sensor, lamp fault sensor, split zoom (self video wall), hires component, HDMI, D-sub 15-pin, S-video, A/V, RS-232C, discrete IR codes, backlit logo. (opt. stand NOT available) UL Hospital - grade model	\$1,151.88
58 2	M3201C-BA	32" class (31.5" diagonal) 16:9, HDTV monitor, 1366 x 768p, 1600:1 contrast ratio, 500 cd/m2 brightness, 178° viewing angle, adv. PIP, temperature sensor, lamp fault sensor, split zoom (self video wall), hires component, HDMI, D-sub 15-pin, S-video, A/V, RS-232C, discrete IR codes, backlit logo. (opt. swivel stand/speakers)	\$857.13
58 2	L226WTY-BF	22" class (22.0" diagonal), 1680x1050, 3000:1 Contrast Ratio, 300 cd/m2, 2ms, 170/170 Viewing Angle, DVI & Analog (d-sub) Inputs, f-Engine, Certified for Windows Vista™, HDCP Compliant, Tilt/Swivel Stand.	\$399.68
58 2	L206WTY-BF	20" class (20.1" diagonal) Widescreen, 1680x1050, 3000:1 Contrast Ratio, 300cd/m2, 2ms, 170/170 Viewing Angle, DVI & Analog(d-sub) Inputs, f-Engine, Certified for Windows Vista™, HDCP Compliant, Tilt/Swivel Stand.	\$255.84
58 2	L206WU-PF	20" class (20.1" diagonal), MultiLink (connect up to six L206WU-PF via USB), f-Engine, 1680x1050, 5000:1 Contrast Ratio, 300 cd/m2, 2ms, 170/170 Viewing Angle, DVI & Analog (d-sub) Inputs, Tilt/Swivel/Height adjustable stand.	\$373.74
58 2	L2000C-BF	20" class (20.1" diagonal), f-Engine, 1600x1200, 800:1 Contrast Ratio, 300 cd/m2, 8ms, 178/178 Viewing Angle, DVI & Analog (d-sub) Inputs, Tilt/Swivel/Height adjustable (3.2") stand.	\$562.38
58 2	L2000CP-BF	20" class (20.0" diagonal), f-Engine, 1600x1200, 800:1 Contrast Ratio, 300 cd/m2, 8ms, 178/178 Viewing Angle, DVI & Analog (d-sub) Inputs, Tilt/Swivel/Height adjustable stand.	\$488.11
58 2	L196WTY-BF	19" class (18.9" diagonal) 1440x900, 3,000:1 Contrast Ratio, 300 cd/m2, 2ms, 170/170 Viewing Angle, DVI & Analog (d-sub) Inputs, f-Engine, Certified for Windows Vista™, HDCP Compliant, Tilt/Swivel Stand,	\$244.05
58 2	W1934S-BN	19" class (18.9" diagonal), 1440x900, 1000:1 Contrast Ratio, 300 cd/m2, 5ms, 170/170 Viewing Angle, Analog (d-sub) Inputs, Tilt Adjustable Stand	\$219.29
58 2	L1953H-BF	19" class (18.9" diagonal) 1280x1024, 2000:1 Contrast Ratio, DVI & Analog(d-sub) Inputs, F-Engine, Tilt/Swivel/Height Adjustable Stand	\$255.84
58 2	L1953TX-BF	19" class (18.9" diagonal) , 1280x1024, 2000:1 Contrast Ratio, 300 cd/m2, 5ms, 170/170 Viewing Angle, DVI & Analog(d-sub) Inputs, f-Engine, Tilt Adjustable Stand.	\$244.05
58 2	L1953S-BF	19" class (18.9" diagonal) , 1280x1024, 5000:1 Contrast Ratio, 5ms, 170/170 Viewing Angle, Analog (d-sub) Input	\$231.08
58 2	L1734S-BN	17" class (17.0" diagonal) , 1280x1024, 700:1 contrast ratio, 300cd/m2, 170/170 viewing angle, Analog (d-sub) Input, 5ms, Tilt Adjustable Stand	\$212.22

LCD Monitor - Accessories			
58 2	SP4210K	Speakers for M4210C-BA, (not compatible with M4201C)	\$140.30
58 2	ST4210K	Stand for M4210C-BA (not compatible with M4201C, M4210C-BH)	\$128.51
58 2	SP3700K	Speakers for M3701C-BA	\$128.51
58 2	ST3700K	Stand for M3701C-BA	\$123.80
58 2	SP3200K	Speakers for M3201C-BA	\$116.72
58 2	ST3200K	Stand for M3201C-BA	\$116.72
CRT TV			
219 3	DU-27FB34C	27" class (26.75 diagonal), flat, SDTV, ATSC/QAM Digital Tuner, MPI™, Camport™ front A/V and S-video, rear - component, S-video, A/V, MPI (RJ11)	\$459.81
Interface / Control Boxes & Cards			
219 12	HCS5610	Pay-Per-View Interface Box with Integrated HD Tuner	\$299.47
219 12	HCS5650	Healthcare Interactive System Provider Interface Box with Integrated HD Tuner (Pillow Speaker Port)	\$299.47
219 12	HCS1410	MPI Card for use with Pro:Idiom Free-To-Guest	\$53.06
219 12	LST-4100B	IP Interface Module	\$148.55
219 12	IPD-710F	IP Card with 4GB flash memory	\$709.76
219 12	TLL-1100A	TV Link Loader (1 free unit per 100 LCD's/PDP's ordered on one order)	\$116.72
DAV Products			
219 9	BH200	Super Blu Player: Blu-ray disc/ HD DVD/ DVD/ CD playback, Full HD 1080p (24 / 60Hz), 1080p Up-scaling, HDMI 1.3 with Deep Color output, LG Simplink connectivity, USB media Host, LAN Ethernet connectivity, Advanced Blu-ray disc and HD DVD interactivity, Qdeo advancing video processing	\$694.43
219 9	DR787T	Super Multi DVD Recorder, ATSC Tuner, +/-R/RW, RAM, Progressive Scan Technology, 1080i Upconversion HDMI Output, Playback Options (Plays DVD+/-RW, +/-R/RW, DVD-Video, SVCD, CD, MP3), 14 in 2 Memory Slot, Divx, DV(1394) Input Recording	\$189.82
219 9	RC700N	Super Multi DVD Recorder/VCR Combo, Progressive Scan Technology, Super Multi-Recording (+/-R/RW/RAM), Playback Options (Plays DVD +/-R/RW/RAM, DVD-Video, SVCD, CD, MP3), 1080i Upconvert HDMI Output, MP3 Decoding, 4 Head Hi-Fi Stereo VCR, Front A/V Jacks, Divx.	\$181.57
219 9	RC797T	Super Multi DVD Recorder/VCR combo, prog scan Technology, ATSC Tuner, Super Multi-Recording (+/-R/RW/RAM), Playback Options (Plays +/-R/RW/RAM, DVD-Video, SVCD, CD, MP3), 1080i Upconvert HDMI Output, MP3 Decoding, 4 Head Hi-Fi Stereo VCR, Front A/V Jacks,	\$257.02
219 9	RC897T	Super Multi 1080p DVD Recorder+VCR Combi, D2A Tuner, LG Simple Link, USB Media Plus, STB Control	\$266.45
219 9	DN898	1080P DVD Player, USB Media Plus	\$83.71

219 9	LHT764	Wireless-Ready 1000W 5-Disc DVD Complete Home Theater Sound System, Progressive Technology, Various Playback Options, MP3 Decoding, 1080i Upconvert HDMI Output, LG Simple Link, DTS Dolby Digital Decoding and Dolby Prologic II, XM® Ready, Wireless Ready, 4 Satellite Spkr, USB Plus, I-Pod Support	\$261.74
219 9	LHT888	700W 1 Disc Stylish HTS (Champagne) 4 Tall Boy, HDMI 1080p Wireless Kit Included	\$512.87
219 9	LHT874	1000W 5 Disc HTiB, 2 Tall Boy & 2 Satellite, HDMI-in, HDMI/ 1080p, Made for I Pod, Wireless Kit Included, Demo Mode	\$400.86
219 9	LHT854	1000W 1 Disc HTiB, 4 Satellite, HDMI/ 1080p, Made for I Pod, Demo Mode	\$239.34
219 9	LFD790	300W Single Disk Stylish 2.1ch Room Theater, 1080i Upconversion, HDMI Output, Wall Mountable, Touch Navigation Panel	\$288.86
219 9	LFD750	160W Micro Home Theater System, Made for I-Pod, USB Media Plus, 3-Way Stereo Spkrs, AM/FM Tuner, DVD/CD Playback, Touch Panel Controls.	\$216.94
219 9	LFD850	160W DVD Shelf System, Eclipse Lighting Touch, I Pod Docking, Demo Mode	\$239.34
219 9	LFU850	160W CD Bookshelf System, USB Media Plus, 3-Way Stereo Spkrs, AM/FM Tuner, CD Playback. (Replacement Model is LFA840)	\$135.59
219 9	LFA840	160W CD Shelf System, Eclipse Lighting Touch, I Pod Docking	\$179.21
219 9	PC12	Tabletop Audio System: HD Radio, AM/FM Radio, Made for iPod direct dock, CD playback with vertical vacuum-load slot, clock / alarm / snooze, USB Media host, USB Radio Recording, backlit red ambient lighting	\$191.00
<b>Auto-Sensing Remote Jack Packs</b>			
219 12	RJP-101M	Remote Jack Pack - vertical wall mount style	\$187.46
219 12	RJP-110F	Remote Jack Pack - flat top desk mount style (Black)	\$175.67
219 12	RJP-110FW	Remote Jack Pack - flat top desk mount style (White)	\$175.67
219 12	RJP-110W	Remote Jack Pack - desk drawer style (Black)	\$163.88
219 12	RJP-110WBR	Remote Jack Pack - desk drawer style (Brown)	\$163.88
219 12	RJP-110S	Remote Jack Pack - Ski slope Style	\$187.46
219 12	RJP-101ML	Remote Jack Pack	\$211.04
219 12	RJ101-12	Replacement Cable bundle for RJP-101M, Special Order.	\$69.56
219 12	RJP-120G	Remote Jack Pack - Hollow-top style (Gray top)	\$199.25
219 12	RJP-120T	Remote Jack Pack - Hollow-top style (Tan/Light Gray top)	\$199.25
219 12	RJP-201B	Remote Jack Pack - In-wall Mini RJP (Black)	\$187.46
219 12	RX120-6	6 foot extension cable for RJP-120 Series, Special Order	\$41.27

# Klipsch Model Price Sheet

SIN Number	Model Number	Features	GSA	
<b>IN-CEILING SPEAKERS</b>				
58 4, 58 6, 219 11	R1650-RSM	6.5" Dual Voice Coil Polymer Woofer, Dual 0.5" Polymer Tweeters	\$91.42	Each
58 4, 58 6, 219 11	R1650-C	6.5" Polymer Woofer, 1" Polymer Tweeter - In-ceiling	\$55.19	Each
58 4, 58 6, 219 11	R-1800C	8" Polymer Woofer, 1" Polymer Tweeter	\$63.82	Each
58 4, 58 6, 219 11	R-2650-C	6.5" Polymer Woofer, 1" Silk Tweeter	\$103.49	Each
58 4, 58 6, 219 11	R-2650-C2	6.5" Polymer Woofer, 1" Silk Tweeter	\$117.29	Each
58 4, 58 6, 219 11	R-2650-CSM	6.5" Dual Voice Coil Polymer Woofer, Dual .75" Silk Tweeters	\$151.79	Each
58 4, 58 6, 219 11	R-2800-C	8" Polymer Woofer, 1" Silk Tweeter	\$136.26	Each
58 4, 58 6, 219 11	R-2800-CSM	8" Dual Voice Coil Polymer Woofer, Dual .75" Silk Tweeters	\$189.73	Each
58 4, 58 6, 219 11	R-5650-C2	6.5" Cerametallic™ Woofer, 1" Titanium Tractrix® Horn Loaded Swiveling Tweeter	\$189.73	Each
<b>PIVOTING IN-CEILING SPEAKERS</b>				
58 4, 58 6, 219 11	CDT-2650-C	6.5" Pivoting Poly Woofer, 1" Silk Tractrix® Horn Loaded Swiveling Tweeter	\$120.74	Each
58 4, 58 6, 219 11	CDT-2800-C	8" Pivoting Poly Woofer, 1" Silk Tractrix® Horn Loaded Swiveling Tweeter	\$144.89	Each
58 4, 58 6, 219 11	CDT-3650-C	6.5" Pivoting IMG Woofer, 1" Aluminum Tractrix® Horn Loaded Swiveling Tweeter, Treble Switch	\$155.23	Each
58 4, 58 6, 219 11	CDT-3800-C	8" Pivoting IMG Woofer, 1" Aluminum Tractrix® Horn Loaded Swiveling Tweeter, Treble Switch	\$213.88	Each
58 4, 58 6, 219 11	CDT-5650-C	6.5" Pivoting Aluminum Woofer, 1" Titanium Tractrix® Horn Loaded Swiveling Tweeter, T&B Switches	\$189.73	Each
58 4, 58 6, 219 11	CDT-5800-C	8" Pivoting Aluminum Woofer, 1" Titanium Tractrix® Horn Loaded Swiveling Tweeter, T&B Switches	\$241.48	Each
58 4, 58 6, 219 11	CDT-2650-SC	6.5" Pivoting Poly Woofer, Dual .75" Silk Tweeters, WDST™ Surround	\$155.23	Each
<b>IN-WALL SPEAKERS</b>				
58 4, 58 6, 219 11	R-1650-W	6.5" Polymer Woofer, 1" Polymer Tweeter	\$68.99	Each
58 4, 58 6, 219 11	R-2650-W	6.5" Polymer Woofer, 1" Silk Tweeter	\$103.49	Each
58 4, 58 6, 219 11	R-3650-W	6.5" IMG Woofer, 1" Aluminum Pivoting Tweeter, Treble Switch	\$155.23	Each
58 4, 58 6, 219 11	R-3800-W	8" IMG Woofer, 1" Aluminum Pivoting Tweeter, Treble Switch	\$213.88	Each
58 4, 58 6, 219 11	R-5650-W	6.5" Cerametallic™ Woofer, 1" Titanium Tractrix® Horn Loaded Pivoting Tweeter, T&B Switches	\$189.73	Each
58 4, 58 6, 219 11	R-5800-W	8" Cerametallic™ Woofer, 1" Titanium Tractrix® Horn Loaded Pivoting Tweeter, T&B Switches	\$241.48	Each

58 4, 58 6, 219 11	R-5650-S	6.5" Cerametallic™ Woofer, Dual 1" Titanium Tractrix® Horn Loaded Tweeters, WDST™ Surround	\$227.68	Each
<b>ALL-WEATHER SPEAKER</b>				
58 4, 58 6, 219 11	AW-400	4" IMG Woofer, 1" Polymer Tractrix® Horn Loaded Tweeter	\$181.11	Pair
58 4, 58 6, 219 11	AW-500	5" IMG Woofer, 1" Polymer Tractrix® Horn Loaded Tweeter	\$232.85	Pair
58 4, 58 6, 219 11	AW-525	5.25" IMG Woofer, 1" Titanium Tractrix® Horn Loaded Tweeter	\$275.97	Pair
58 4, 58 6, 219 11	AW-650	6.5" IMG Woofer, 1" Titanium Tractrix® Horn Loaded Tweeter	\$344.97	Pair
58 4, 58 6, 219 11	AW-500-SM	5" IMG Woofer, Dual 1" Titanium Tractrix® Horn Loaded Tweeters, Mono/Stereo Wide-Coverage	\$241.48	Each
58 4, 58 6, 219 11	AW-800-SW	8" IMG Woofer, Passive Subwoofer with Crossover	\$275.97	Each
58 4, 58 6, 219 11	AWR650SM	6.5-inch dual voice coil polymer woofer and dual ¾-inch polymer dome tweeters.	\$232.85	Each
<b>70V IN-CEILING SPEAKERS</b>				
58 4, 58 6, 219 11	IC5T	5.25" Woofer, 1" Horn Loaded Tweeter, 30W Transformer - In-ceiling	\$341.52	Pair
58 4, 58 6, 219 11	IC6T	6.5" Woofer, 1" Horn Loaded Tweeter, 60W Transformer - In-ceiling	\$410.51	Pair
58 4, 58 6, 219 11	IC-8T-SW	8" Woofer, 8" Passive Radiator, 60W Transformerless Design	\$362.21	Each
<b>COMMERCIAL/INSTALLED 70V SYSTEMS</b>				
58 4, 58 6, 219 11	CA-525T	5.25" IMG woofer, 1" Titanium Tractrix® Horn Loaded Tweeter (30W)	\$228.54	Each
58 4, 58 6, 219 11	CA-650T	6.5" IMG woofer, 1" Titanium Tractrix® Horn Loaded Tweeter (60W)	\$271.66	Each
58 4, 58 6, 219 11	CA-800T	8" IMG woofer, 1" Titanium Tractrix® Horn Loaded Tweeter (60W)	\$344.97	Each
58 4, 58 6, 219 11	CA-800TSW	8" IMG Subwoofer (60W)	\$344.97	Each
58 4, 58 6, 219 11	Com Sat Spkr	3.5" Polymer Woofer, .75" Polymer Tweeter, Tractrix® Horn Loaded	\$89.69	Pair
58 4, 58 6, 219 11	Com Sat Ntwk	Required for up to (4) Comm Sats and (1) Subwoofer	\$103.49	Each
58 4, 58 6, 219 11	Com Sat Mount	Optional color matched single-gang mounting plate	\$60.37	Pair
58 4, 58 6, 219 11	CA Security Kit	2 per Kit	\$44.85	Kit
<b>INSTALLATION KITS</b>				
58 4, 58 6, 219 11	ME-650C	1 Hour Fire Rated Enclosure for 1000, 2000, 3000, 5000 6.5" Series In-Ceiling Speakers	\$50.02	Each
58 4, 58 6, 219 11	ME-800C	1 Hour Fire Rated Enclosure for 1000, 2000, 3000, 5000 8" Series In-Ceiling Speakers	\$67.27	Each
58 4, 58 6, 219 11	ME-650W	2 Hour Fire Rated Enclosure for 1000, 2000, 3000, 5000 6.5" Series In-Wall Speakers	\$50.02	Each
58 4, 58 6, 219 11	IK-650-W	Pre-Construction Bracket for 2000, 3000, 5000 6.5" Series In-Wall Speakers	\$24.15	Pair
58 4, 58 6, 219 11	IK-800-W	Pre-Construction Bracket for 2000, 3000, 5000 8" Series In-Wall Speakers	\$31.05	Pair

58 4, 58 6, 219 11	IK-650-C	Pre-Construction Bracket for CS, 2000, 3000, 5000 6.5" Series In-Ceiling Speakers	\$24.15	Pair
58 4, 58 6, 219 11	IK-650-C2	Pre-Construction Bracket for R-2650-C2, R-5650- C2 6.5" Series Square In-Ceiling Speakers	\$24.15	Pair
58 4, 58 6, 219 11	IK-800-C	Pre-Construction Bracket for CS, 2000, 3000, 5000 8" Series In-Ceiling Speakers	\$31.05	Pair
<b>THX ULTRA II SYSTEM</b>				
58 4, 58 6, 219 11	KL-525-THX	5.25" 2-Way THX Ultra2 Certified Speaker	\$689.93	Each
58 4, 58 6, 219 11	KL-650-THX	6.5" 2-Way THX Ultra2 Certified Speaker	\$827.92	Each
58 4, 58 6, 219 11	KS-525-THX	WDST THX Ultra2 Certified Surround Speaker	\$862.42	Pair
58 4, 58 6, 219 11	KW-120- THX	12" Passive THX Ultra2 Certified Subwoofer	\$862.42	Each
58 4, 58 6, 219 11	KA-1000- THX	1000W THX Ultra2 Certified Rack-Mount Sub Amp	\$965.90	Each
58 4, 58 6, 219 11	KL-7800- THX	Two-way system using one 1" (2.5cm) Titanium dome compression driver in a 5" 80° x 80° Tractrix horn and an 8" Aluminum Cone Woofer	\$689.93	Each
58 4, 58 6, 219 11	KS-7800- THX	Two-way system using two 1" (2.5cm) Titanium dome neodymium tweeters in a diffuse Tractrix horn array and an 8" Aluminum Cone Woofer	\$517.45	Each
<b>MONITORS</b>				
58 4, 58 6, 219 11	RB10	4" Cerametallic Woofer, 1" Titanium Tractrix Horn Loaded Tweeter	\$224.23	Pair
58 4, 58 6, 219 11	RB-51	5.25" Cerametallic Woofer, 1" Titanium Tractrix Horn Loaded Tweeter	\$317.37	Pair
58 4, 58 6, 219 11	RB-61	6.5" Cerametallic Woofer, 1" Titanium Tractrix Horn Loaded Tweeter	\$407.06	Pair
58 4, 58 6, 219 11	RB-81	8" Cerametallic Woofer, 1" Titanium Tractrix Horn Loaded Tweeter	\$319.09	Each
<b>TOWERS</b>				
58 4, 58 6, 219 11	RF10	Dual 4" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$236.30	Each
58 4, 58 6, 219 11	RF-52	Dual 5.25" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$282.87	Each
58 4, 58 6, 219 11	RF-62	Dual 6.5" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$377.74	Each
58 4, 58 6, 219 11	RF-82	Dual 8" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$472.60	Each
58 4, 58 6, 219 11	RF-63	Triple 6.5" Cerametallic™ Woofers, 1.25" Titanium Tractrix® Horn Loaded Tweeter	\$852.07	Each
58 4, 58 6, 219 11	RF-83	Triple 8" Cerametallic™ Woofers, 1.25" Titanium Tractrix® Horn Loaded Tweeter	\$1,183.23	Each
<b>ICON</b>				
58 4, 58 6, 219 11	XF-48	Full Active Floorstanding loudspeaker with base	\$2,264.70	Pair
58 4, 58 6, 219 11	XL-23	On-wall L,C,R Loudspeaker with base	\$453.63	Each
58 4, 58 6, 219 11	XB-10	Multi-use bookshelf/satellite	\$453.63	Pair

58 4, 58 6, 219 11	XC-10	On-wall L,C,R Loudspeaker with base	\$272.52	Each
58 4, 58 6, 219 11	XW-300d	300 watt DCS 8" subwoofer	\$634.74	Each
58 4, 58 6, 219 11	XW-500d	500 watt DCS 8" subwoofer	\$905.54	Each
58 4, 58 6, 219 11	XFS	optional stands for XB-10/XL-23	\$272.52	Pair
<b>CENTER CHANNELS</b>				
58 4, 58 6, 219 11	RC10	Dual 4" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$179.38	Each
58 4, 58 6, 219 11	RC-52	Dual 5.25" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$282.87	Each
58 4, 58 6, 219 11	RC-62	Dual 6.5" Cerametallic Woofers, 1" Titanium Tractrix Horn Loaded Tweeter	\$424.31	Each
58 4, 58 6, 219 11	RC-64	Quad 6.5" Cerametallic™ Woofers, 1.25" Titanium Tractrix® Horn Loaded Tweeter	\$852.07	Each
<b>WDST SURROUNDS</b>				
58 4, 58 6, 219 11	RS10	4" Cerametallic Woofer, Dual 1" Titanium Tractrix Horn Loaded Tweeters	\$141.44	Each
58 4, 58 6, 219 11	RS-42	Dual 4" Cerametallic™ Woofers, Dual 1" Titanium Tractrix® Horn Loaded Tweeters	\$212.15	Each
58 4, 58 6, 219 11	RS-52	Dual 5.25" Cerametallic™ Woofers, Dual 1" Titanium Tractrix® Horn Loaded Tweeters	\$329.44	Each
58 4, 58 6, 219 11	RS-62	Dual 6.5" Cerametallic™ Woofers, Dual 1" Titanium Tractrix® Horn Loaded Tweeters	\$472.60	Each
<b>SUBWOOFERS</b>				
58 4	RPW-10	10" Fiber-composite Woofer, Front-Firing Slot Port	\$331.17	Each
58 4	RW-10d	10" Cerametallic™ Woofer, Digitally Controlled Subwoofer (DCS™) Technology	\$472.60	Each
58 4	RW-12d	12" Cerametallic™ Woofer, Digitally Controlled Subwoofer (DCS™) Technology	\$662.33	Each
58 4	RSW-10d	10" Cerametallic™ Woofer, 10" Cerametallic™ Passive, DCS™ Technology	\$1,138.39	Each
58 4	RT-10d	10" Cerametallic Woofer, Dual 10" Cerametallic Passives, DCS™w/ARC™ Technology	\$1,516.13	Each
58 4	RT-12d	12" Cerametallic Woofer, Dual 12" Cerametallic Passives, DCS™w/ARC™ Technology	\$1,895.59	Each
58 4	AW 800 SW	8"IMG Woofer Passive Subwoofer with crossover	\$275.97	Each
58 4	RW-5802	Dual 8" Cerametallic Woofers, Sealed Enclosure	\$344.97	Each
58 4	RSA-500	500 Watt Subwoofer Amplifier (For use only with 1 or 2 RW-5802's or AW-800 SW's)	\$646.81	Each
<b>SATELLITES &amp; PLASMA FAMILY</b>				
58 4, 219 11	RVX-42	Dual 4" Cerametallic™ Woofers, 1" Titanium Tractrix® Horn Loaded Tweeter	\$405.34	Each
58 4, 219 11	RVX-54	Quad 5.25" Cerametallic™ Woofers, 1" Titanium Tractrix® Horn Loaded Tweeter	\$724.43	Each
58 4, 219 11	RSX3/RCX3 (5pack)	3.5" Cerametallic™ Woofer, .75" Titanium Tractrix® Horn Loaded Tweeter (4) RSX-3, (1) RCX-3	\$598.52	Each
58 4, 219 11	RSX4	4" Cerametallic Woofer 1" Titanium Tractrix Horn Loaded Tweeter	\$136.26	Each

58 4, 219 11	RSX5	5.25" Cerametallic Woofer 1" Titanium Tractrix Horn Loaded Tweeter	\$181.11	Each
58 4, 219 11	RCX4	Dual 4" Cerametallic Woofer 1" Titanium Tractrix Horn Loaded Tweeter	\$225.95	Each
58 4, 219 11	Cinema 6	(4) RSX3, (1) RCX3, (1) RPW10	\$929.68	set
58 4, 219 11	Cinema 8	(4) RSX4, (1) RCX4, (1) RPW10	\$1,102.17	Set
58 4, 219 11	Cinema 10	(4) RSX5, (1) RCX4, (1) RW10d	\$1,422.98	Set
<b>HERITAGE</b>				
58 4, 58 6, 219 11	Heresy III	12" Woofer, 1.75" Horn Loaded Midrange, 1" Horn Loaded Tweeter	\$776.17	Each
58 4, 58 6, 219 11	Cornwall III	15" Woofer, 1.75" Horn Loaded Mid-Range, 1" Horn loaded Tweeter	\$1,811.07	Each
58 4, 58 6, 219 11	La Scala II	Fully Horn Loaded, 15" Woofer, 2" Midrange, 1" Tweeter	\$2,845.97	Each
58 4, 58 6, 219 11	Klipschorn®	Fully Horn Loaded, 15" Woofer, 2" Midrange, 1" Tweeter	\$3,880.87	Each
<b>MULTI MEDIA</b>				
219 11	iGroove SXT	30 pin connector (iPod), S-Video out, MP3 compatible, iPhone compatible	\$167.31	Each
219 11	PM2.0	2 satellite speakers, aux in, 30 watts per channel	\$129.36	Each
219 11	Groove PM20	2 satellite speakers, aux in, 20 watts per channel	\$112.11	Each
219 11	PM2.1	3 piece satellite system (L,R, sub) with aux in, 55 watts per channel	\$182.83	Each
219 11	CS-500	3 piece satellite system (L, R, sub) AM/FM, CD/DVD player, 2 aux in, 35 watts per channel	\$896.91	Each
219 11	Roomgroove	aux in, retractable dock, 2.4GHZ, multi room networkable, ipod/MP3 use, Networks w/ CS700	\$393.26	Each
219 11	CS-500	2.1 system with CD/DVD/AM/FM Tuner with Dolby Processing System	\$905.54	Each
<b>EARPHONES</b>				
58 4, 219 12	Custom 1	Over the ear design	\$105.21	Each
58 4, 219 12	Custom 2	Performance level over the ear	\$163.86	Each
58 4, 219 12	IMAGE	Premium in ear design ultra low weight and true to life sound immersion	\$284.60	Each

## LABOR DESCRIPTIONS:

### 1. Commercial Job Title: Technician installer, integrator level I (\$121.08/hour per person)

#### Experience

A minimum of two years experience in installation or certificate from relative/authorized trade school, and Experience sufficient to provide the ability to perform all duties listed under Functional Responsibilities, plus:

Familiar with various video components including DVD players, DSS receivers, cable boxes, VCR's, etc.

Proficient with IR based touch screen remotes by Philips or universal.

Full understanding of HDTV and digital surround formats

Familiar with all types of audio video interconnects and their usage. This includes speaker wire, 75ohm Coax, toslink, Cat 5, line level audio, DVI, component video, S-video, etc.

Knowledge of basic electronics (resistors, capacitors, inductors, AC, DC, diodes)

Knowledge of basic acoustics including absorption, reflection, diffusion, transmission, etc.

Proficient with the Windows operating system

Understanding of various transmission protocols (e.g. baseband video, digital, analog) at a signal

Understanding of low voltage wiring types and their use

#### Functional Responsibilities

Understanding and troubleshooting of basic loudspeaker acoustics including enclosure types, Q-factors, impedance curves, etc.

Complete knowledge of current product lines for training

Design high end media rooms and audio/video distribution systems

Proficient with several Engineering programs used in-house for proposals, project management, etc.

Troubleshoot complex systems without documentation

Configure Ethernet based wired and wireless networks

Setup and program Panasonic phone systems

Connect and troubleshoot high end multi-zone audio/video distribution systems

Configure and program touch screen based whole house control systems. Interface to other subsystems including alarm systems, lighting control, HVAC control, entry control, and automation systems

Connect a 7.1 channel home theater which includes speakers, surround receiver, display, and various source equipment

Calibrate the audio levels of a home theater using sound level meters

Calibrate and optimize video on various types of displays

Pre-wire low voltage wiring in residential homes during construction phase to N.E.C standards without supervision

Terminate various low voltage wiring including RG-6, RG-59 to include BNC, Cat 5 (T-568A), and speaker wire

Use wire troubleshooting tools including tracer/toners and continuity testers. Use various hand tools.

Read blueprints for residential homes

#### Education/Training/Certification Requirements

Custom Electronics design industry association (CEDIA) certificate is a plus not necessary, high school diploma or equivalent.

**2. Commercial Job Title: Technician installer, integrator level II  
(\$121.08/hour per person)**

**Experience**

- Experience sufficient to provide the ability to perform all duties listed under Functional Responsibilities, plus:
- Mastery of all Level I technician qualifications with three years experience, plus
- Proficient with the Windows operating system
- Understanding of various transmission protocols (e.g. baseband video, digital, analog) at a signal level
- Understanding of basic loudspeaker acoustics including enclosure types, Q-factors, impedance curves, etc.
- Complete knowledge of current product line
- Proficient with several Engineering programs used in-house for CAD& d- tools, proposals, project management, etc.
- Familiar with audio equipment including speakers, amplifiers, preamps, receivers, CD changers, etc.
- Understanding of speaker impedance and impedance matching
- Understanding of frequency response

**Functional Responsibilities**

- Understanding and troubleshooting of basic loudspeaker acoustics including enclosure types, Q-factors, impedance curves, etc.
- Complete knowledge of current product lines for training
- Design high end media rooms and audio/video distribution systems
- Proficient with several Engineering programs used in-house for proposals, project management, etc.
- Troubleshoot complex systems without documentation
- Advance programming skill
- Troubleshoot complex systems without documentation
- Write complex programs using a combination of Infrared, RS-232, conditional logic, and system feedback
- Connect and troubleshoot high end multi-zone audio/video distribution systems
- Configure and program touch screen based whole house control systems. Interface to other subsystems including alarm systems, lighting control, HVAC control, entry control, and automation systems
- Configure Ethernet based wired and wireless networks
- Setup and program Panasonic phone systems
- Design and build Cable TV distribution systems using splitters, amplifiers, modulators, etc.
- Connect basic 1 or 2 line telephone systems and punch blocks
- Connect Infrared remote control routing systems using IR receivers, IR repeaters, etc.
- Properly mount (secure, level, centered) various installed equipment including plasma TV's, projectors, volume controls, and in- wall speakers
- Connect and troubleshoot single zone speaker distribution systems using switchboxes and volume controls
- Use a Digital Multi-meter

**Education/Training/Certification Requirements**

Custom Electronics design industry association (CEDIA) certificate is a plus not necessary, high school diploma or equivalent, programming training of control systems.

<b>3. Commercial Job Title: Technician installer, integrator level III (\$121.08/hour per person)</b>
<b>Experience</b>
Experience sufficient to provide the ability to perform all duties listed under Functional Responsibilities, plus:
Mastery of all Level 2 Technician qualifications with four years experience, plus.
Familiar with Windows operating system basics
Familiar with various video components including DVD players, DSS receivers, cable boxes, VCR's, etc.
Proficient with IR based touch screen remotes by Philips and Marantz
Full understanding of HDTV and digital surround formats
Familiar with all types of audio video interconnects and their usage. This includes speaker wire, 75ohm Coax, toslink, Cat 5, line level audio, DVI, component video, S-video, etc.
Knowledge of basic electronics (resistors, capacitors, inductors, AC, DC, diodes)
Knowledge of basic acoustics including absorption, reflection, diffusion, transmission, etc.
<b>Functional Responsibilities</b>
Connect a 7.1 channel home theater which includes speakers, surround receiver, display, and various source equipment
Calibrate the audio levels of a home theater using sound level meters
Calibrate and optimize video on various types of displays
<b>Education/Training/Certification Requirements</b>
Factory certified/trained for Crestron, Lite -Touch, CEDIA, Crestron programming certification, conference room set up training and certification.
<b>4. Commercial Job Title: Technician installer, integrator level IV, "Lead" (\$171.53/hour per person)</b>
<b>Experience</b>
Experience sufficient to provide the ability to perform all duties listed under Functional Responsibilities, plus:
Mastery of all Level 3 Technician qualifications with four years experience, plus.
Proficient with the Windows operating system
Understanding of various transmission protocols (e.g. baseband video, digital, analog) at a signal level
Understanding of basic loudspeaker acoustics including enclosure types, Q-factors, impedance curves, etc.
Complete knowledge of current product line
<b>Functional Responsibilities</b>
Connect and troubleshoot high end multi-zone audio/video distribution systems
Configure and program touch screen based whole house control systems. Interface to other subsystems including alarm systems, lighting control, HVAC control, entry control, and automation systems
Configure Ethernet based wired and wireless networks
Setup and program Panasonic phone systems
<b>Education/Training/Certification Requirements</b>
Factory certified/trained for, Lite -Touch, CEDIA, Control system programming, conference room set up training and fire alarm certificate.

**5. Commercial Job Title: Technician installer, integrator level V, "Team Leader"  
(\$171.53/hour per person)**

**Experience**

Experience sufficient to provide the ability to perform all duties listed under Functional responsibilities with four years experience, plus:

Mastery of all Level 4 Technician qualifications plus

Proficient with several Engineering programs used in-house for CAD& d- tools, proposals, project management, etc.

**Functional Responsibilities**

Design high end home theaters and audio/video distribution systems

Troubleshoot complex systems without documentation

Write complex programs using a combination of Infrared, RS-232, conditional logic, and system feedback

**Education/Training/Certification Requirements**

Factory certified/trained for, Lite-Touch, CEDIA, Control system programming, conference room set up training and fire alarm certificate.