



Multiple Award Schedule ((MAS))

GSA Contract # GS-03F-0167X

**Contract Period August 3, 2016 - August 2, 2021**

532420LC Operating Lease Plan for Copiers (LWOP)  
532420LTOP Operating Lease Plan for Copiers (LTOP)  
333316C Copiers  
541611MPS Managed Print Services  
541611O Needs Assessment and Analysis Services

Minority Owned Small Business

351 Oak Pl. Suite F Brea, Ca. 92821

Phone 310-697-8877 ext 207 Fax 909-614-7001

## CUSTOMER INFORMATION

### Awarded Special Item Number(s):

- SIN 532420LTOP - Operating Lease Plan for Copiers (LTOP)
- SIN 532420LC - Operating Lease Plan for Copiers (LWOP)
- SIN 333316C - Copiers (Analog, Digital-multifunctional, Color, and Engineering Copiers)
- SIN 541611MPS - Managed Print Services
- SIN 541611O - Needs Assessment and Analysis Services

**1a. Identification of the Lowest Priced Model Number:**

- a. SIN 333316C please see attached price (MAS)

**1b. Hourly Rates:** please see attached price (MAS)

**2. Maximum Order:**

- a. SIN's 541611MPS and 541611O - \$ 1,000,000
- b. SIN's 532420LTOP, 532420LC, 333316C - \$350,000

**3. Minimum Order Amount:** \$100

**4. Geographic Coverage:** 48 contiguous States and the District of Columbia. Printree LLC.

**5. Point(s) of Production (city, county, and State or foreign country):** All products offered are either U.S. made end products, Designated Country end products, Caribbean Basin Country or North America Free Trade Agreement (NAFTA) country end products as defined FAR 52.225-5, Trade Agreement.

**6. Discount:** All prices shown herein are net prices. Government discounts have been previously deducted.

**7. Quantity Discounts:** All quantity discounts are as indicated on individual pricing pages.

**8. Prompt Payment Terms:** None

**9. Government Credit Card:** The Government purchase card is accepted for all transactions under the terms of this contract.

**10. Foreign Items:** None

**11. Delivery**

- a. **Time of Delivery:** Delivery of those products contained herein will be made within thirty (30) days after receipt of Purchase Order (ARO) by Printree LLC
- b. **Expedited Delivery:** By mutual agreement between ordering agency & contractor.
- c. **Overnight and 2-day Delivery:** By mutual agreement between ordering agency & contractor
- d. **Urgent Requirements:** By mutual agreement between ordering agency & contractor
- e.

**12. F.O.B. Point(s).** FOB Destination to the 48 Contiguous States and Washington DC and port of exit to Alaska, Hawaii and Puerto Rico.

**13. Ordering Address:**

- a. Printree LLC.  
351 Oak Pl. Suite F  
Brea, Ca. 92821  
Office Phone: (310) 697-8877 Ext 207

- b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS (MAS) homepage ([fss.gsa.gov/\(MAS\)s](https://fss.gsa.gov/(MAS)s)).

**14. Payment Address:**

- Printree LLC  
13089 Peyton Dr,  
Chino Hills, CA 91709

**15. Warranty Provision:** Printree LLC. guarantees that the items covered by this contract for Purchase shall be free from defects in workmanship and material for a period of ninety (90) days from date of delivery. Date of delivery is not the same date of installation, which may be at some later time. Printree LLC's obligation there under is expressly limited to the repair or replacement, at Printree LLC's election, of such defective items. Printree LLC. must be notified, in writing, within the

ninety (90) day guarantee period, and those items stated as defective must be established as defective upon inspection by Printree LLC. Replaced parts remain the property of the Government. If not repaired or replaced by Printree LLC., Printree LLC's liability shall be limited to the stated contract selling price of such items. Those items returned to Printree LLC., must be returned within ten (10) working days of the guarantee period at such place as may be designated by Printree LLC. This guarantee does not extend to any item that has been subject to Government misuse, neglect or accident, nor does it extend to any item that has been repaired, altered or replaced by other than Printree LLC. Other repairs, not under guarantee provisions, may be made as such changes to the Government as Printree LLC. may from time to time generally establish. The remedies provided herein are the Government's sole and exclusive remedies. In no event shall Printree LLC. be liable for direct, indirect, special, incidental or consequential damages based on contract, tort or any other legal theory, arising out of delays in repair to, or loss of use of the items stated. The foregoing warranties are in lieu of all other guarantees, expressed or implied, and Printree LLC. specifically disclaims the implies guarantees of merchantability and fitness for a particular purpose.

**16. Export Packing Charges:** By mutual agreement between ordering agency & contractor.

**17. Terms and Conditions of Government Purchase Card Acceptance:** Yes, Net 30

**18. Terms and Conditions of rental, maintenance and repair:**  
Rental and Repair are not available within the scope of this contract.

**19. Terms and Conditions of Installation:**

It is the Government's responsibility to provide a suitable space and environment for installation. Installation in those areas beyond a sixty (50) mile radiuses will be on an Open Market basis. Printree LLC., Inc. will deliver, unpack and install the equipment, which includes checking the equipment for proper machine operation. An additional open market charge will be included for inside drayage in the event of unusual circumstances such as inoperable elevators confined passage, narrow clearance, restricted stairwells, excessive incline, etc. These charges, if applicable, we'll be itemized on the invoice for delivery. Installation charges apply to Special Item Number 333316C (Purchase). Accessories installed originally with the basic system, will not require an installation charge. Installation charges are assessed to the Government when the accessory is not included on a previously installed system. If an accessory is not included with initial installation due to a Printree LLC related situation, then no additional charge will apply upon completion of the installation.

**20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices:**

a. **Terms and Conditions for any Other Services:** Not Applicable.

**21. List of Service and Distribution Points:**

a. Printree LLC.  
351 Oak Pl. Suite F  
Brea, Ca. 92821  
For other Service Points: All Authorized Service Dealers

**22. List of Participating Dealers:** None.

**23. Preventive Maintenance:** Preventive Maintenance is offered to all Maintenance customers at the interval recommended by the manufacturer for that specific model.

**24. Special Attributes such as Environmental Attributes:**

a. The manufacturers recycling center is ISO 9002 Certified for Quality Management and ISO 14001 Certified for Environmental Management.  
b. **If Applicable, indicate that Section 508 Compliance:** Voluntary Product Accessibility Templates are available for all products.  
c.

**25. Data Universal Number System (DUNS) Number:** 832503622**Tax ID Number:** 270-453-191.

**26. Notification Regarding Registration in Central Contractor Registration:** Registration active, CAGE Code 5SKZ2

**Information Pertaining to (MAS),  
Special Item Numbers (SINs) 532420LC, 532420LTOP, 333316C, 541611MPS and 541611O**

**Terms and Conditions Applicable to Managed Print Services SIN: 532420LC Operating Lease Plan  
for Copiers (LWOP)  
Copiers and 532420LTOP Operating Lease Plan for Copiers (LTOP) - Copiers Only**

1. STATEMENT OF GOVERNMENT INTENT

For the purpose of this solicitation, Lease Term is defined as the duration of the lease in months (not to exceed 60 months) as shown on the Ordering Agency's initial delivery order. It is understood by all parties to this contract that this is a leasing arrangement. In that regard, the Government anticipates fulfilling the leasing agreement subject to the availability of appropriated funds and the continued needs of the Ordering Agency. The Ordering Agency, upon issuance of any delivery order pursuant to Special Item Numbers (SIN's) 532420LC, 532420LTOP, intends to use the equipment for the lease term specified in the initial delivery order so long as the needs of the Ordering Agency for the equipment or functionally similar equipment continues to exist and adequate funds are appropriated. Each lease hereunder shall be initiated by a delivery order which shall, either through a statement of work or other attachment specify the equipment being leased, and the terms of the transaction as required in other sections of SIN's 532420LC, 532420LTOP. The lease commencement is the date of acceptance as defined by FAR Subpart 12.4

The first period or initial term of the leasing agreement will be through September 30th of the fiscal year in which the order is placed, or as extended by act of Congress, unless the ordering office has multi-year funding.

Ordering Agencies are advised to follow the guidance provided in Federal Acquisition Regulation (FAR) Subpart 7.4 Equipment Lease or Purchase, and to review the lease terms and conditions prior to ordering and obligating funding for a lease. Ordering Agencies are responsible for the obligation of the funding consistent with fiscal law when entering into any lease arrangement.

2. ORDERING PROCEDURES

1. Ordering Agencies are strongly encouraged to conduct a needs assessment prior to the procurement of copiers.
2. When the Ordering Agency expresses an interest in leasing a product(s), the Ordering Agency will provide the following information to the prospective vendors:
  - a. Which product(s) is (are) required?
  - b. The required delivery dates.
  - c. The proposed term of the lease
  - d. Where the equipment will be located.
  - e. Description of the intended use of the equipment
3. The contractor will respond with:
  - a. Whether the contractor can provide the required equipment.
  - b. The monthly payment based on the rate and the initial and residual values of the equipment.
  - c. The estimated cost, if any, of applicable State or local taxes.
  - d. A confirmation of the availability of the equipment on the required delivery date.
  - e. Extent of warranty coverage, if any, of the leased products.
  - f. Cite the cost of any mandatory maintenance as applicable.
  - g. The Termination Ceiling Charges, as applicable. (See Section 13, Early Termination Charges).

The ordering agency and contractor shall agree upon a termination ceiling charge which is established in accordance with the appropriate formula in Section 13. Early Termination Charges (See FAR Subpart 17.1)

The Contracting Officer shall insert the agreed upon termination ceiling charge for the first year in the order and modify it for successive years upon availability of funds.

4. ORDERS AND PERIOD OF LEASING ARRANGEMENTS

- a. Lease Options: At a minimum, Ordering Agencies placing orders for equipment under a leasing arrangement must specify on the delivery order the applicable leasing SIN under which the equipment is being leased.
  - i. 532420LTOP Lease to Ownership Plan (LTOP)(Lease/Purchase) (Copier)
  - ii. 532420LC Operating Lease Plan for Copiers
- b. Annual Year Funding. When using annually appropriated funds when placing an order for leasing, the following applies:

- i. Any lease executed by the Ordering Agency shall be on the basis that the known requirements exceed the remainder of the fiscal year. Due to funding constraints, however, the Ordering Agency cannot normally commit to a term longer than one fiscal year at the commencement of the lease. To facilitate the exercise of renewal options for future fiscal years, the lease term will be specified in the delivery order. All orders for leasing shall remain in effect through the Government fiscal year (or as extended by Act of Congress), or the planned expiration date of the lease, whichever is earlier, unless the Ordering Agency exercises its rights hereunder to acquire title to the equipment prior to the planned expiration date. Despite the fact that the delivery order will specify the total lease term, orders under the lease shall not be deemed to obligate succeeding fiscal year’s funds or to otherwise commit the Ordering Agency to a renewal.
- ii. All orders for leasing automatically terminate at the end of the Government fiscal year (or as extended by Act of Congress) or the contract term, whichever is earlier. However, Ordering Agencies should notify the contractor in writing thirty (30) calendar days prior to the expiration of such orders as to the Government’s intent to renew. Ordering Agencies are instructed to follow the guidelines set forth in Paragraph 14 of this section with regard to termination of lease terms for non-appropriation or agency decisions not to renew. Should Ordering Agencies decide to terminate the lease prior to the expiration of the lease term under any other condition other than those set forth in Paragraph 14, early termination charges shall apply. (See Section 13, Early Termination).
- c. Multi-Year Funding Within contract Period: Where an Ordering Agency’s specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the Ordering Agency may place a (MAS) contract order for leasing for a period up to the expiration of its period of appropriation availability, or the expiration of the contract period whichever comes first, notwithstanding the intervening fiscal years.
- d. In recognition of the types of products on this (MAS) and the potential adverse impact to the Government’s mission, the Government’s quiet and peaceful possession and unrestricted use of the equipment shall not be disturbed in the event the equipment is sold by the Contractor, or in the event of bankruptcy of the contractor, corporate dissolution of the Contractor, or other event, so long as the Government is not in default. The equipment shall remain in the possession of the Government until the expiration of the lease. Any assignment, sale, bankruptcy, or other transfer of the leased equipment by the contractor will not relieve the Contractor of its obligations to the Government, and will not change the Government’s duties or increase the burdens or risks imposed on the Government.
- e. Assignment of Claims: In accordance with GSAR 552.232-23 Assignment of Claims under this contract, the Ordering Agency Contracting Officer may approve the assignment of claim for an order under these leasing Special Item Numbers (SINs) in accordance with FAR 32.803. Contractors cannot prohibit or otherwise limit the Government’s ability to set off lease payments under any lease or assignment of a lease.
- f. Government Rights under Lease: The Government does NOT waive any performance requirements, warranty rights nor other contract or statutory rights, such as the right to set off payments against other Government debt, as a part of the lease. The Government’s acceptance of an assignment of a lease, does not waive any of the Government contract provisions.

5. Lease Plans:

SIN 532420LC “Operating Lease Plan For Copiers” (LWOP or OLP)

SIN 532420LTOP “Lease to Own Plan for Copiers” (LTOP)

Lease Rates

*Lease rates may be updated quarterly based upon increases in like-maturity interest rates SWAP 14 as published in FRB H.15*

| Base Value of Total Order | Rate Factors SIN 532420LC LWOP |           |           |           |
|---------------------------|--------------------------------|-----------|-----------|-----------|
|                           | 24 months                      | 36 months | 48 months | 60 months |
| \$100 - \$249,000         | 0.04661                        | 0.03322   | 0.02680   | 0.02320   |
| \$250,000 >               | 0.04523                        | 0.03180   | 0.02540   | 0.00225   |

| Base Value of Total Order | Rate Factors SIN 532420LTOP |           |           |           |
|---------------------------|-----------------------------|-----------|-----------|-----------|
|                           | 24 months                   | 36 months | 48 months | 60 months |
| \$100 - \$249,000         | 0.04930                     | 0.03550   | 0.02860   | 0.02500   |
| \$250,000 >               | 0.04590                     | 0.03250   | 0.02660   | 0.02330   |

**Maximum Order:** \$1,000,000.00

**Minimum Order:** \$100.00

**Geographic Scope of Contract:** 50 states & the District of Columbia

6. MAINTENANCE AND INSTALLATION

- a. Maintenance and installation, when applicable, are not included in the lease payments. The Ordering Agency will obtain installation and/or maintenance from the contractor or a designated authorized service provider.
- b. When installation and/or maintenance are to be performed by the Contractor, the payments, terms and conditions will be as stated in this contract. Maintenance payments and terms and conditions during subsequent renewal periods of this lease will be those of the prevailing GSA (MAS) contract in effect.

7. MONTHLY PAYMENTS

- a. Prior to the placement of an order under this SIN, the Ordering Agency and the contractor must agree on a "base value" for the products to be leased. The base value will be the contract purchase price (less any discounts). For operating leases, the residual value is independent of the purchase option price. The residual value will be used in the calculation of the original lease payment.
- b. To determine the initial lease term payment, the contractor agrees to apply the negotiated lease factor to the agreed upon base value:
  - i. Examples: Lease factor one (1) percent over the rate for the three-year (or other term) Treasury Bill (T-bill) at the most current U. S. Treasury auction. Or the Contractor's most favored finance rate factor as agreed to during contract negotiations. The lease payment may be calculated by using a programmed business calculator or by using "rate" functions provided in commercial computer spreadsheets (e.g., Lotus 1-2-3, Excel).
- c. The purchase option price will be based upon the unamortized principle of the product. The payment will be based upon the unamortized principle, as shown on the payment (MAS) as of the last payment prior to date of transfer of ownership. In the event the Government desires, at any time, to acquire title to equipment leased hereunder, the Government may make a onetime lump sum payment.
  - i. The monthly payments can be calculated using Microsoft Excel.

8. EXPIRATION OF LEASE TERM:

- a. Upon the expiration of the Lease Term, the Ordering Agency will:
  - i. Upon 30 day written notice, return the Equipment to the Contractor or –
  - ii. Purchase the equipment at the fair market value of the equipment or;
  - iii. Obtain requirements in accordance with FAR 8.4 (Ordering Procedures) by issuing a new request for quote.

Note: Customers are advised to see paragraph 15-18 for additional lease expiration provisions.

7. ADDITIONS

For the purpose of this solicitation the definition of an addition is defined as follows: Additions: The addition of accessories features or other enhancements available for lease under this contract to an existing model (base unit) already installed. Additions shall not change the functionality of the installed equipment.

- a. The ordering agency may require the contractor to modify existing leased equipment through order modifications, provided the modifications are customarily offered by the contractor for the equipment leased. The price of the modification will be mutually agreed upon by the ordering agency and the contractor. The ordering agency may pay for the modification at full price upon acceptance, or the modification price may be leased coterminous with the initial lease term. The contract lease interest rate in effect at the time of order of the modification will be used to calculate the monthly payment applicable to the modification. For Operating leases, a residual value should be negotiated for the modification.
  - i. The modification payment can be calculated using Microsoft Excel. The modification payment can then be added on to your existing monthly lease payment. You will need to know the following three (3) variables: the price of the modification, the months remaining on the equipment lease, and the current contract lease factor at the time of modification.
- b. The Ordering Agency may affix or install any accessory, addition, equipment or device on the equipment ("additions") provided that such additions
  - i. can be removed without causing material damage to the equipment;
  - ii. do not reduce the value of the equipment; and

- iii. are obtained from or approved by the contractor, and are not subject to the interest of any third party other than the contractor.
- c. Any other additions may not be installed without the contractor's prior written consent. At the end of the lease term, the Government shall remove any additions which:
  - i. were not leased from the contractor, and
  - ii. are readily removable without causing material damage or impairment of the intended function, use, or value of the equipment, and restore the equipment to its original configuration.
- d. Any additions, which are not removable, will become the contractor's property (lien free).
- e. Payment may be modified based on the (MAS) price adjusted to reflect the actual period until the end of the lease term.
- f. Should the Ordering Agency elect to replace equipment under the lease, a new FAR 8.4 competition is required. This does not preclude substitution for failure to perform. Ordering Agencies are advised that when making the decision to conduct a new competition, consideration must be given to the early termination of existing equipment and/or the financial considerations involved with the rollover of existing equipment should the current contractor prevail. Ordering Agencies are strongly advised to perform a cost benefit analysis in accordance with their agency procedures and policies with regard to rollovers.

#### 8. RISK OF LOSS OR DAMAGE

The Government is relieved from all risk of loss or damage to the equipment during periods of transportation, installation, and during the entire time the equipment is in possession of the Government, except when loss or damage is due to the fault or negligence of the Government. The Government shall assume risk of loss or damage to the equipment during relocation unless the Contractor shall undertake such relocation.

#### 9. WARRANTY

In accordance with Clause 552.246-73 under this contract, the contractor's warranty, as stated in the contractor's GSA Authorized Price List, is applicable to the lease.

#### 10. EQUIPMENT PERFORMANCE

- a. The equipment supplied must be in operational or repairable condition throughout the term of the lease.
  - i. Operational condition means the equipment is producing clear and clean copies, all mechanical accessories are operating as intended and in all respects the equipment is performing up to the standards in the manufacturer's specifications.
  - ii. Repairable condition means that the equipment can be repaired by a qualified technician within the terms of the maintenance agreement. Additionally, all required replacement parts are available and the equipment down time does not exceed that specified in the maintenance agreement.
- b. After a thirty (30) day notice and cure period, if the equipment continues to fail to be operational or repairable as defined above, the Ordering Agency may take those remedies available to it under either the contractor warranty provisions or default clause set forth in FAR 52.212-4(m). Such recourse will not be the basis for increasing the monthly payment or extending the term of the lease.
- c. Maintenance and Support:
  - i. The contractor shall provide preventive maintenance at least equal to the commercial practice. Intervals between (MAS)d maintenance services shall be no greater than those provided to commercial customers for the same model of copier.
  - ii. Response to Service Calls: At minimum, during normal working hours (as specified by the using activity), Monday through Friday (excluding holidays observed by the Government), the contractor shall respond to verbal or written requests for service calls. The contractor shall repair the copier within either nine (9) working hours or sixteen (16) working hours (as specified by the User Activity) after the verbal or written request for the service call. However, for copiers identified as critical, the contractor shall respond to verbal requests for service calls and shall repair the copier within four (4) working hours. Copiers designated critical will be identified by the ordering activity in the order and shall not exceed 5 percent of the total number of copiers on the order. The contractor's response time on a service call starts, when authorized personnel of an ordering activity place a verbal request to the contractor for a service call or a written request is received by the contractor requesting a service call, whichever is earlier.
  - iii. Contractors are required to submit a contingency plan to maintain full and proper operation of copiers and to avoid extended delays for repair or replacement of copiers.

- iv. Repair and Maintenance Service: Offerors shall submit and include in their pricelist’s, a list of Names, addresses, and phone number(s) of authorized representatives, responsible to the contractor, who may be contacted by ordering activities for repair and maintenance of equipment. Only those authorized representatives listed may render maintenance service, unless the list is subsequently modified by mutual agreement between the contractor and the Contracting Officer, to add or terminate authorized representatives.

11. TITLE

During the Lease Term, the equipment shall always remain the property of the contractor. The Government shall have no right or interest in the equipment except as provided in this leasing agreement and shall hold the equipment subject and subordinate to the rights of the contractor.

12. State and Local Taxes (52-229-1):

Notwithstanding the terms of the Federal, State, and Local Taxes Clause, the contract price excludes all State and Local taxes levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract. The contractor shall state separately on its invoice’s taxes excluded from the contract price, and the Government agrees either to pay the amount of the taxes (based on the current value of the equipment) to the contractor or provide evidence necessary to sustain an exemption.

See FAR clauses 52.229-1 State and Local Taxes, 52.229-3 Federal, State, and Local Taxes, which are incorporated by, reference.

13. EARLY TERMINATION CHARGES

Equipment leased under this agreement may be terminated at any time during a Government fiscal year by the Ordering Agency’s Contracting Office responsible for the delivery order in accordance with FAR 52.212-4, paragraph (l) Termination for the Government’s Convenience.

The Termination Ceiling Charge is a limit on the amount that a contractor may claim from the Ordering Agency on the termination for convenience of a lease or failure to renew a lease prior to the end of the lease term for reasons other than those set forth in section 14, Termination for Non-Appropriation. Termination ceiling charges will apply for each year of the lease term (See FAR 17.1). The Ordering Agency and contractor shall establish a Termination Ceiling amount. The Contracting Officer shall insert the Termination Ceiling Charge for amount of the first year in the order and modify it for successive years upon availability of funds.

No claim will be accepted for future costs: supplies, maintenance, usage charges or interest expense beyond the date of cancellation. In accordance with the bona fide needs rule, all termination charges must reasonably represent the value the Ordering Agency received for the work performed at cancellation based upon the shorter lease term. No termination cost will be associated with the expiration of the lease term.

- a. Formula 1: For SIN 532420LTOP- Lease To Own (LTOP)

The termination ceiling charge can be calculated using Microsoft Excel.

You will need to know the following variables: principal, term, lease factor, monthly payment, recalculated monthly payment, total recalculated monthly payment, and total payment made.

Example -

In cell B4, type the principal or (MAS) price of the equipment at time of order: \$20,000

In cell D4, type your term in months: 48

In cell D5, type your lease factor: 0.095

In cell F4, type the following function to calculate the monthly payment: =PMT(D5/12,D4,-B4,B5,F5)

Your monthly payment should equal: \$502.46.

In cell A9, type the month: 1

GSA Contract # GS-03F-0167X

In cell B9, type the following formula to re-calculate the monthly payment at month 1: =PMT(\$D\$5/12,A9,-\$B\$4)

In cell C9, type the following formula to calculate the total recalculated monthly payment: =A9\*B9

In cell D9, type the following formula to calculate the total payment made: =A9\*\$F\$4

In cell E9, type the following formula to calculate the Termination Ceiling Charge: =IF(C9-D9>0,C9-D9,0)

Your termination ceiling charge for month 1 should equal: \$19,655.87.

b. Formula 2: For SINs 532420LC - Operating Lease Plan for Copiers

c. The termination ceiling charge can be calculated using Microsoft Excel.

You will need to know the following variables: principal, residual value, term, lease factor, monthly payment, beginning principal, payment, principal, and interest.

Example -

In cell B4, type the principal or (MAS) price of the equipment at time of order: \$14,500

In cell B5, type your residual value: \$1450

In cell D4, type your term in months: 60

In cell D5, type your lease factor: 0.085

In cell F4, type the following function to calculate the monthly payment: =PMT(D5/12,D4,-B4,B5,F5)

Your monthly payment should equal: \$278.01.

In cell A8, type the month: 1

In cell B8, type the following formula to calculate the Beginning Principal: =B4-PV(D5/12,D4,0,-B5,F5)

In cell C8, type the following formula to calculate the payment:

=IF(A8>D\$4,0,\$F\$4)

In cell D8, type the following formula to calculate the principal:

=C8-E8

In cell E8, type the following formula to calculate the interest: =B8\*\$D\$5/12

In cell F8, type the following formula to calculate the Termination Ceiling Charge: =B8-D8

Your termination ceiling charge for month 1 should equal: \$13,368.58.

#### 14. TERMINATION FOR NON-APPROPRIATION

The Ordering Agency reasonably believes that the bona fide need will exist for the entire lease term and corresponding funds in an amount sufficient to make all payment for the lease term will be available to the Ordering Agency. Therefore, it is unlikely that leases entered into under the SINs 532420LTOP /Lease to Own (Copiers), 532420LC /Operating Lease (Copier) /all other equipment will be terminated prior to the full lease term. Nevertheless, the Ordering Agency's Contracting Officer may terminate or not renew leases at the end of any initial base period or renewal period under this paragraph if (a) it no longer has a bona fide need the equipment or functionally similar equipment, or (b) there is a continuing need, but adequate funds have not been appropriated to the ordering agency in an amount sufficient to continue to make the lease payments. If this occurs, the Ordering Agency will promptly notify the contractor and the equipment lease will be cancelled at the end of the last fiscal year for which funds were appropriated. The determination of the availability of funds is made solely by the Government.

15. LEASE EXTENSIONS

Extension of the present lease term is not permitted. Future copier requirements shall be procured in accordance with FAR 8.4, FSS Ordering Procedures.

16. LEASE EXPIRATIONS - SIN 532420LTOP / Operating Lease Plan for Copiers (LTOP)

Title to equipment installed under SIN 532420LTOP automatically transfers to the Government upon conclusion of the Lease Term Agreement.

17. LEASE EXPIRATIONS - SIN 532420LC / Operating Lease Plan for Copiers

Extension of the present lease term is not permitted. Future copier requirements shall be procured in accordance with FAR 8.4 covering Ordering Procedures.

Unless notified by the Ordering Agency that the Government intends to exercise its option to purchase the equipment, the equipment, upon the expiration of the lease term, will be removed by the contractor at the earliest practicable time. The Ordering Agency is responsible for removal charges. Unless specified under the (MAS) contract, removal charges will be administered outside the scope of the contract.

The equipment shall be in the same condition as when delivered, with the exception of ordinary wear and tear. The contractor shall conduct a timely inspection of the returned products and within thirty (30) days of the return, assert a claim if the condition of the equipment exceeds normal wear and tear.

In the event the Ordering Agency desires, at any time, to acquire title to equipment leased hereunder, the price will be mutually agreed upon by the parties.

18. RETURN OF EQUIPMENT

The Government will provide written instructions for the removal of the equipment. The Ordering Agency is required to provide serial numbers and exact location of equipment for pick up.

Upon receipt of this notice the contractor shall remove the equipment within thirty (30) days or a mutually agreed date and time. The Ordering Agency is responsible for removal charges. Unless specified under the (MAS) contract, removal charges will be administered outside the scope of the contract.

The equipment shall be in the same condition as when delivered, with the exception of ordinary wear and tear. The contractor shall conduct a timely inspection of the returned products and within thirty (30) days of the return, assert a claim if the condition of the equipment exceeds normal wear and tear.

Equipment not removed by the contractor within thirty (30) days of the date of notification by the Order Agency shall be considered as abandoned and subject to such disposal as the Government may deem appropriate.

GENERAL REQUIREMENTS FOR COPIER EQUIPMENT

1. MAINTENANCE COVERAGE. The contractor shall not sell, rent, or lease any equipment to any activity for which the contractor cannot meet the provision of repair and maintenance services.
2. SECURITY will be handled at the task order level.
3. EQUIPMENT LOCATION. To facilitate prompt servicing of equipment, ordering activities must specify the type of equipment and whether equipment is for purchase, lease/rent or maintenance service, location of the equipment, and will advise the contractor of any subsequent change of equipment location.
4. PURCHASE ORDER/BILLING. The contractor shall bill the ordering agency as agreed upon.
5. TERMINATION -

[Refer to Termination for Convenience Clause]

[See FAR Clause 52.212-4]

6. SAFETY PRECAUTIONS. The contractor shall identify to the ordering activity in writing (e.g., via instruction sheet, operators manual, maintenance manual) those safety precautions and hazardous materials as it relates to the purchase product made against this (MAS).
7. OPERATOR'S TRAINING. Unless waived in the purchase order, the contractor shall provide operator training and operator manual for key operators as identified by the Government's authorized representative at the time of or prior to installation of the initial equipment. On an "as needed" basis within 3-5 working days of such request by the Government, additional training may be required to maintain qualified key operators when personnel are relocated or retire etc. It is estimated that one key operator per equipment per year will require training (e.g., for equipment that is in place for 4 years, it is estimated that 4 key operators will require training for that equipment).
8. EQUIPMENT DEMONSTRATION. Unless waived in the purchase order, the contractor shall demonstrate that the equipment is properly functioning at the time of installation. This demonstration shall be accomplished pursuant to the operating instructions furnished with the equipment and in the presence of the Government's authorized representative.
9. EQUIPMENT ACCEPTANCE. Upon determination that the equipment is acceptable, the Government's authorized representative, having responsibility for accepting the equipment under the purchase order, will sign the equipment acceptance document.
10. COPIER PAPER. Copier equipment shall be fully capable of operating satisfactorily and producing acceptable copies
11. REMANUFACTURED EQUIPMENT. Remanufactured equipment is equipment which has been subjected to certain processes including, but not limited to, the following: disassembly, cleaning, refinishing to the appearance of new equipment, replacement of all worn or defective components, and inspected and tested to new machine standards. No components other than those newly manufactured will be used as replacements, except in applications that does not affect machine performance.
12. SPECIAL REQUIREMENTS

GUARANTEED MINIMUM MONTHLY VOLUMES FOR EACH VOLUME BAND (OCT 1999)

Terms and Conditions Applicable to Copier and Printer purchases SIN: 333316C

1. Payment Address: Invoices will be issued by Printree and Payment therefore shall be made only to Printree. Payment must be made to the "Remit To" address indicated on Page \_\_. Each invoice is payable net 30 days from the date the invoice is received by the office specified in the order.
2. Warranty Provisions applicable to SIN 333316C
  - a. Warranty will coincide with the manufacturer's warranty which is dependent on manufacturer (Toshiba- 90 days). Printree shall without additional charges replace parts which Printree determines to be defective in manufacture. Routine maintenance is not considered a defect in manufacture and is not covered under the 90-365-day warranty. In addition, Printree shall be under no obligation to provide such warranty services if:
    - i. the equipment is installed, wired, altered, modified, moved, or serviced by anyone other than Printree authorized personnel and any such acts that in Printree's judgment defectively or improperly performed;
    - ii. defective or improper accessory or supply is used with equipment;
    - iii. Equipment is relocated to any place where Printree services are not available or
    - iv. Equipment purchased was originally installed under a rental contract.
  - b. Fair wear and tear of the following parts are specifically excluded from this additional warranty: Cleaning Blade, Cleaning Brush Roller, Cleaning Pad, Corona Wire, Exposure Lamp, Filter, Hot Roller, Hot Roller Stripper, Lubricant, Lubricant Brush, Oil Supply Pad, Photoreceptor (MAS)ter, Pick Off Pawl, Pressure Plate Sheet, Pressure Roller, Seal, and Selenium Drum Photoconductor. This warranty is expressly limited to the provision of replacement parts and the refund of freight cost for parts that were returned to Printree and determined by Printree to be defective. This warranty does not apply to equipment that is subject to a Full Maintenance Contract.
3. Export Packing Charges: When export packing is requested, such packing will be quoted as an open market item.
4. Terms and Conditions of Government Purchase Card Acceptance: Government commercial credit cards will be accepted for payment on most items. VISA, (MAS)terCard and American Express will be accepted by Printree for any authorized purchase; no additional discounts applicable to credit card purchases.
5. Installation: Installation will be quoted and billed by Printree as an open market item.
6. Delivery Terms: Any inside delivery or removal from or to the point of installation where adequate access (elevators) is not available, requiring movement of device up stairways, through windows, relocate to other buildings or floors, etc. will be quoted and billed by Printree as an Open Market Item (commercially procured item).
7. Purchase Price includes device, delivery and operator manuals.

8. Device/Consumable and Repair Parts Warranty: Per the manufacturer’s warranty.

Awarded Price List for 333316C Copiers (Analog, Digital-multifunctional, Color, and Engineering Copiers)

| <b>GSA Part Number</b> | <b>Toshiba Part Number</b> | <b>Description</b>                             | <b>GSA Contract Price</b> |
|------------------------|----------------------------|--|---------------------------|
| TOES001                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
| TOES002                | e-STUDIO856G               | 85 cpm Digital Copier                          | \$14,193                  |
| TOES003                | e-STUDIO6540CG             | 65PPM COLOR 65PPM BK 4-Drawer                  | \$13,930                  |
| TOES004                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
|                        | 6LA06850000                | Exit Tray                                      | \$32                      |
|                        | GD1250NXF                  | Fax Board                                      | \$596                     |
|                        | GD1260F                    | 2nd Line Fax for GD1250                        | \$422                     |
| <b>TOTAL:</b>          |                            |  | \$10,974                  |
| TOES005                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
|                        | MJ1027                     | 50 Sheet Finisher                              | \$1,549                   |
|                        | KN1017                     | Rail For Finisher                              | \$31                      |
| <b>TOTAL:</b>          |                            |  | \$11,505                  |
| TOES006                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
|                        | MJ1027                     | 50 Sheet Finisher                              | \$1,549                   |
|                        | KN1017                     | Rail For Finisher                              | \$31                      |
|                        | GD1250NXF                  | Fax Board                                      | \$596                     |
|                        | GD1260F                    | 2nd Line Fax for GD1250                        | \$422                     |
| <b>TOTAL:</b>          |                            |  | \$12,522                  |
| TOES007                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
|                        | MJ1027                     | 50 Sheet Finisher                              | \$1,549                   |
|                        | MJ6003                     | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403                     |
|                        | KN1017                     | Rail For Finisher                              | \$31                      |
| <b>TOTAL:</b>          |                            |  | \$11,908                  |
| TOES008                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
|                        | MJ1027                     | 50 Sheet Finisher                              | \$1,549                   |
|                        | MJ6003                     | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403                     |
|                        | KN1017                     | Rail For Finisher                              | \$31                      |
|                        | GD1250NXF                  | Fax Board                                      | \$596                     |
|                        | GD1260F                    | 2nd Line Fax for GD1250                        | \$422                     |
| <b>TOTAL:</b>          |                            |  | \$12,925                  |
| TOES009                | e-STUDIO656G               | 65 cpm Digital Copier                          | \$9,924                   |
|                        | MP4004                     | Large Capacity Feeder                          | \$955                     |

|               |             |                         |          |
|---------------|-------------|-------------------------|----------|
|               | 6LA06850000 | Exit Tray               | \$32     |
|               | GD1250NXF   | Fax Board               | \$596    |
|               | GD1260F     | 2nd Line Fax for GD1250 | \$422    |
| <b>TOTAL:</b> |             |                         | \$11,929 |

|               |              |                       |          |
|---------------|--------------|-----------------------|----------|
| TOES010       | e-STUDIO656G | 65 cpm Digital Copier | \$9,924  |
|               | MP4004       | Large Capacity Feeder | \$955    |
|               | MJ1027       | 50 Sheet Finisher     | \$1,549  |
|               | KN1017       | Rail For Finisher     | \$31     |
| <b>TOTAL:</b> |              |                       | \$12,459 |

|               |              |                         |          |
|---------------|--------------|-------------------------|----------|
| TOES011       | e-STUDIO656G | 65 cpm Digital Copier   | \$9,924  |
|               | MP4004       | Large Capacity Feeder   | \$955    |
|               | MJ1027       | 50 Sheet Finisher       | \$1,549  |
|               | KN1017       | Rail For Finisher       | \$31     |
|               | GD1250NXF    | Fax Board               | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250 | \$422    |
| <b>TOTAL:</b> |              |                         | \$13,477 |

|               |              |  |          |
|---------------|--------------|--|----------|
| TOES012       | e-STUDIO656G | 65 cpm Digital Copier                          | \$9,924  |
|               | MP4004       | Large Capacity Feeder                          | \$955    |
|               | MJ1027       | 50 Sheet Finisher                              | \$1,549  |
|               | MJ6003       | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403    |
|               | KN1017       | Rail For Finisher                              | \$31     |
| <b>TOTAL:</b> |              |  | \$12,863 |

|               |              |  |          |
|---------------|--------------|--|----------|
| TOES013       | e-STUDIO656G | 65 cpm Digital Copier                          | \$9,924  |
|               | MP4004       | Large Capacity Feeder                          | \$955    |
|               | MJ1027       | 50 Sheet Finisher                              | \$1,549  |
|               | MJ6003       | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403    |
|               | KN1017       | Rail For Finisher                              | \$31     |
|               | GD1250NXF    | Fax Board                                      | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250                        | \$422    |
| <b>TOTAL:</b> |              |  | \$13,880 |

|               |              |                         |          |
|---------------|--------------|-------------------------|----------|
| TOES014       | e-STUDIO856G | 85 cpm Digital Copier   | \$14,193 |
|               | 6LA06850000  | Exit Tray               | \$32     |
|               | GD1250NXF    | Fax Board               | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250 | \$422    |
| <b>TOTAL:</b> |              |                         | \$15,243 |

|         |              |                       |          |
|---------|--------------|-----------------------|----------|
| TOES015 | e-STUDIO856G | 85 cpm Digital Copier | \$14,193 |
|         | MJ1027       | 50 Sheet Finisher     | \$1,549  |
|         | KN1017       | Rail For Finisher     | \$31     |

|               |          |
|---------------|----------|
| <b>TOTAL:</b> | \$15,773 |
|---------------|----------|

|               |              |                         |          |
|---------------|--------------|-------------------------|----------|
| TOES016       | e-STUDIO856G | 85 cpm Digital Copier   | \$14,193 |
|               | MJ1027       | 50 Sheet Finisher       | \$1,549  |
|               | KN1017       | Rail For Finisher       | \$31     |
|               | GD1250NXF    | Fax Board               | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250 | \$422    |
| <b>TOTAL:</b> |              |                         | \$16,791 |

|               |              |  |          |
|---------------|--------------|--|----------|
| TOES017       | e-STUDIO856G | 85 cpm Digital Copier                          | \$14,193 |
|               | MJ1027       | 50 Sheet Finisher                              | \$1,549  |
|               | MJ6003       | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403    |
|               | KN1017       | Rail For Finisher                              | \$31     |
| <b>TOTAL:</b> |              |  | \$16,176 |

|               |              |  |          |
|---------------|--------------|--|----------|
| TOES018       | e-STUDIO856G | 85 cpm Digital Copier                          | \$14,193 |
|               | MJ1027       | 50 Sheet Finisher                              | \$1,549  |
|               | MJ6003       | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403    |
|               | KN1017       | Rail For Finisher                              | \$31     |
|               | GD1250NXF    | Fax Board                                      | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250                        | \$422    |
| <b>TOTAL:</b> |              |  | \$17,194 |

|               |              |                         |          |
|---------------|--------------|-------------------------|----------|
| TOES019       | e-STUDIO856G | 85 cpm Digital Copier   | \$14,193 |
|               | MP4004       | Large Capacity Feeder   | \$955    |
|               | 6LA06850000  | Exit Tray               | \$32     |
|               | GD1250NXF    | Fax Board               | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250 | \$422    |
| <b>TOTAL:</b> |              |                         | \$16,197 |

|               |              |                       |          |
|---------------|--------------|-----------------------|----------|
| TOES020       | e-STUDIO856G | 85 cpm Digital Copier | \$14,193 |
|               | MP4004       | Large Capacity Feeder | \$955    |
|               | MJ1027       | 50 Sheet Finisher     | \$1,549  |
|               | KN1017       | Rail For Finisher     | \$31     |
| <b>TOTAL:</b> |              |                       | \$16,728 |

|               |              |                         |          |
|---------------|--------------|-------------------------|----------|
| TOES021       | e-STUDIO856G | 85 cpm Digital Copier   | \$14,193 |
|               | MP4004       | Large Capacity Feeder   | \$955    |
|               | MJ1027       | 50 Sheet Finisher       | \$1,549  |
|               | KN1017       | Rail For Finisher       | \$31     |
|               | GD1250NXF    | Fax Board               | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250 | \$422    |
| <b>TOTAL:</b> |              |                         | \$17,745 |

|               |              |  |          |
|---------------|--------------|--|----------|
| TOES022       | e-STUDIO856G | 85 cpm Digital Copier                          | \$14,193 |
|               | MP4004       | Large Capacity Feeder                          | \$955    |
|               | MJ1027       | 50 Sheet Finisher                              | \$1,549  |
|               | MJ6003       | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403    |
|               | KN1017       | Rail For Finisher                              | \$31     |
| <b>TOTAL:</b> |              |  | \$17,131 |

|               |              |  |          |
|---------------|--------------|--|----------|
| TOES023       | e-STUDIO856G | 85 cpm Digital Copier                          | \$14,193 |
|               | MP4004       | Large Capacity Feeder                          | \$955    |
|               | MJ1027       | 50 Sheet Finisher                              | \$1,549  |
|               | MJ6003       | Hole Punch (Requires MJ1027, MJ1028 or MJ1029) | \$403    |
|               | KN1017       | Rail For Finisher                              | \$31     |
|               | GD1250NXF    | Fax Board                                      | \$596    |
|               | GD1260F      | 2nd Line Fax for GD1250                        | \$422    |
| <b>TOTAL:</b> |              |  | \$18,149 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES024       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer | \$13,930 |
|               | KA6550         | Side Exit Tray                | \$32     |
|               | GD1270NXF      | Fax Board (110 Volts)         | \$649    |
|               | GD1260F        | 2ND Line Fax                  | \$422    |
| <b>TOTAL:</b> |                |                               | \$15,033 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES025       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer | \$13,930 |
|               | MJ1103         | 50 Sheet Stapling Finisher    | \$1,549  |
|               | KN1103         | Finisher Rail                 | \$31     |
| <b>TOTAL:</b> |                |                               | \$15,510 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES026       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer | \$13,930 |
|               | MJ1103         | 50 Sheet Stapling Finisher    | \$1,549  |
|               | KN1103         | Finisher Rail                 | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)         | \$649    |
|               | GD1260F        | 2ND Line Fax                  | \$422    |
| <b>TOTAL:</b> |                |                               | \$16,581 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES027       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer       | \$13,930 |
|               | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103         | Finisher Rail                       | \$31     |
| <b>TOTAL:</b> |                |                                     | \$15,857 |

|         |                |                                     |          |
|---------|----------------|-------------------------------------|----------|
| TOES028 | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer       | \$13,930 |
|         | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|         | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|         | KN1103         | Finisher Rail                       | \$31     |

|               |           |                       |          |
|---------------|-----------|-----------------------|----------|
|               | GD1270NXF | Fax Board (110 Volts) | \$649    |
|               | GD1260F   | 2ND Line Fax          | \$422    |
| <b>TOTAL:</b> |           |                       | \$16,927 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES029       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer    | \$13,930 |
|               | KA6550         | Side Exit Tray                   | \$32     |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | GD1270NXF      | Fax Board (110 Volts)            | \$649    |
|               | GD1260F        | 2ND Line Fax                     | \$422    |
| <b>TOTAL:</b> |                |                                  | \$15,988 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES030       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer    | \$13,930 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher       | \$1,549  |
|               | KN1103         | Finisher Rail                    | \$31     |
| <b>TOTAL:</b> |                |                                  | \$16,465 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES031       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer    | \$13,930 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher       | \$1,549  |
|               | KN1103         | Finisher Rail                    | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)            | \$649    |
|               | GD1260F        | 2ND Line Fax                     | \$422    |
| <b>TOTAL:</b> |                |                                  | \$17,536 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES032       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer       | \$13,930 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder    | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103         | Finisher Rail                       | \$31     |
| <b>TOTAL:</b> |                |                                     | \$16,811 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES033       | e-STUDIO6540CG | 65PPM COLOR 65PPM BK 4-Drawer       | \$13,930 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder    | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103         | Finisher Rail                       | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)               | \$649    |
|               | GD1260F        | 2ND Line Fax                        | \$422    |
| <b>TOTAL:</b> |                |                                     | \$17,882 |

|         |              |                                      |         |
|---------|--------------|--------------------------------------|---------|
| TOES043 | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|         | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|         | STAND355/455 | Stand                                | \$159   |

|               |           |                            |         |
|---------------|-----------|----------------------------|---------|
|               | GD1250NXF | Fax Board                  | \$596   |
|               | GD1260F   | 2nd Line Fax for GD1250NXF | \$422   |
| <b>TOTAL:</b> |           |                            | \$5,566 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES044       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | STAND355/455 | Stand                                | \$159   |
| <b>TOTAL:</b> |              |                                      | \$5,366 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES045       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | STAND355/455 | Stand                                | \$159   |
|               | GD1250NXF    | Fax Board                            | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422   |
| <b>TOTAL:</b> |              |                                      | \$6,383 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES046       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | MJ6007       | Hole Punch for MJ1032                | \$314   |
|               | STAND355/455 | Stand                                | \$159   |
| <b>TOTAL:</b> |              |                                      | \$5,680 |

|               |                            |                                      |         |
|---------------|----------------------------|--------------------------------------|---------|
| TOES047       | e-STUDIO306G               | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021                     | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032                     | Finisher - Inner                     | \$817   |
|               | MJ6007                     | Hole Punch for MJ1032                | \$314   |
|               | STAND355/455               | Stand                                | \$159   |
|               | GD1250NXF                  | Fax Board                            | \$596   |
| GD1260F       | 2nd Line Fax for GD1250NXF | \$422                                |         |
| <b>TOTAL:</b> |                            |                                      | \$6,697 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES048       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder     | \$455   |
| <b>TOTAL:</b> |              |                                      | \$4,846 |

|         |              |                                      |         |
|---------|--------------|--------------------------------------|---------|
| TOES049 | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|         | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|         | KD1026       | 2000 Sheet Large Capacity Feeder     | \$455   |
|         | GD1250NXF    | Fax Board                            | \$596   |
|         | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422   |

|               |         |
|---------------|---------|
| <b>TOTAL:</b> | \$5,863 |
|---------------|---------|

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES050       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder     | \$455   |
| <b>TOTAL:</b> |              |                                      | \$5,663 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES051       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder     | \$455   |
|               | GD1250NXF    | Fax Board                            | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422   |
| <b>TOTAL:</b> |              |                                      | \$6,680 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES052       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | MJ6007       | Hole Punch for MJ1032                | \$314   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder     | \$455   |
| <b>TOTAL:</b> |              |                                      | \$5,977 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES053       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | MJ1032       | Finisher - Inner                     | \$817   |
|               | MJ6007       | Hole Punch for MJ1032                | \$314   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder     | \$455   |
|               | GD1250NXF    | Fax Board                            | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422   |
| <b>TOTAL:</b> |              |                                      | \$6,994 |

|               |              |                                      |         |
|---------------|--------------|--------------------------------------|---------|
| TOES054       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|               | KD1025       | 550 Sheet Paper Feed Pedestal        | \$379   |
|               | MY1033       | 550-Sheet Drawer                     | \$248   |
| <b>TOTAL:</b> |              |                                      | \$5,017 |

|         |              |                                      |         |
|---------|--------------|--------------------------------------|---------|
| TOES055 | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824 |
|         | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567   |
|         | KD1025       | 550 Sheet Paper Feed Pedestal        | \$379   |
|         | MY1033       | 550-Sheet Drawer                     | \$248   |
|         | GD1250NXF    | Fax Board                            | \$596   |
|         | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422   |

|               |         |
|---------------|---------|
| <b>TOTAL:</b> | \$6,034 |
|---------------|---------|

|               |              |                                      |                |
|---------------|--------------|--------------------------------------|----------------|
| TOES056       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824        |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567          |
|               | MJ1032       | Finisher - Inner                     | \$817          |
|               | KD1025       | 550 Sheet Paper Feed Pedestal        | \$379          |
|               | MY1033       | 550-Sheet Drawer                     | \$248          |
| <b>TOTAL:</b> |              |                                      | <b>\$5,834</b> |

|               |              |                                      |                |
|---------------|--------------|--------------------------------------|----------------|
| TOES057       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824        |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567          |
|               | MJ1032       | Finisher - Inner                     | \$817          |
|               | KD1025       | 550 Sheet Paper Feed Pedestal        | \$379          |
|               | MY1033       | 550-Sheet Drawer                     | \$248          |
|               | GD1250NXF    | Fax Board                            | \$596          |
|               | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422          |
| <b>TOTAL:</b> |              |                                      | <b>\$6,851</b> |

|               |              |                                      |                |
|---------------|--------------|--------------------------------------|----------------|
| TOES058       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824        |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567          |
|               | MJ1032       | Finisher - Inner                     | \$817          |
|               | MJ6007       | Hole Punch for MJ1032                | \$314          |
|               | KD1025       | 550 Sheet Paper Feed Pedestal        | \$379          |
|               | MY1033       | 550-Sheet Drawer                     | \$248          |
| <b>TOTAL:</b> |              |                                      | <b>\$6,148</b> |

|               |              |                                      |                |
|---------------|--------------|--------------------------------------|----------------|
| TOES059       | e-STUDIO306G | 30 PPM Digital Copier                | \$3,824        |
|               | MR3021       | 100-Sheet RADF (eS206L/256/306 Only) | \$567          |
|               | MJ1032       | Finisher - Inner                     | \$817          |
|               | MJ6007       | Hole Punch for MJ1032                | \$314          |
|               | KD1025       | 550 Sheet Paper Feed Pedestal        | \$379          |
|               | MY1033       | 550-Sheet Drawer                     | \$248          |
|               | GD1250NXF    | Fax Board                            | \$596          |
|               | GD1260F      | 2nd Line Fax for GD1250NXF           | \$422          |
| <b>TOTAL:</b> |              |                                      | <b>\$7,165</b> |

|               |              |                                 |                |
|---------------|--------------|---------------------------------|----------------|
| TOES060       | e-STUDIO456G | 45 PPM Digital Copier           | \$4,482        |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609          |
|               | STAND355/455 | Stand                           | \$159          |
|               | GD1250NXF    | Fax Board                       | \$596          |
|               | GD1260F      | 2nd Line Fax for GD1250NXF      | \$422          |
| <b>TOTAL:</b> |              |                                 | <b>\$6,267</b> |

|         |              |                       |         |
|---------|--------------|-----------------------|---------|
| TOES061 | e-STUDIO456G | 45 PPM Digital Copier | \$4,482 |
|---------|--------------|-----------------------|---------|

|               |              |                                 |         |
|---------------|--------------|---------------------------------|---------|
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609   |
|               | MJ1032       | Finisher - Inner                | \$817   |
|               | STAND355/455 | Stand                           | \$159   |
| <b>TOTAL:</b> |              |                                 | \$6,067 |

|               |              |                                 |         |
|---------------|--------------|---------------------------------|---------|
| TOES062       | e-STUDIO456G | 45 PPM Digital Copier           | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609   |
|               | MJ1032       | Finisher - Inner                | \$817   |
|               | STAND355/455 | Stand                           | \$159   |
|               | GD1250NXF    | Fax Board                       | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF      | \$422   |
| <b>TOTAL:</b> |              |                                 | \$7,084 |

|               |              |                                 |         |
|---------------|--------------|---------------------------------|---------|
| TOES063       | e-STUDIO456G | 45 PPM Digital Copier           | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609   |
|               | MJ1032       | Finisher - Inner                | \$817   |
|               | MJ6007       | Hole Punch for MJ1032           | \$314   |
|               | STAND355/455 | Stand                           | \$159   |
| <b>TOTAL:</b> |              |                                 | \$6,381 |

|               |              |                                 |         |
|---------------|--------------|---------------------------------|---------|
| TOES064       | e-STUDIO456G | 45 PPM Digital Copier           | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609   |
|               | MJ1032       | Finisher - Inner                | \$817   |
|               | MJ6007       | Hole Punch for MJ1032           | \$314   |
|               | STAND355/455 | Stand                           | \$159   |
|               | GD1250NXF    | Fax Board                       | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF      | \$422   |
| <b>TOTAL:</b> |              |                                 | \$7,398 |

|               |              |                                  |         |
|---------------|--------------|----------------------------------|---------|
| TOES065       | e-STUDIO456G | 45 PPM Digital Copier            | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)  | \$609   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder | \$455   |
| <b>TOTAL:</b> |              |                                  | \$5,547 |

|               |              |                                  |         |
|---------------|--------------|----------------------------------|---------|
| TOES066       | e-STUDIO456G | 45 PPM Digital Copier            | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)  | \$609   |
|               | KD1026       | 2000 Sheet Large Capacity Feeder | \$455   |
|               | GD1250NXF    | Fax Board                        | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF       | \$422   |
| <b>TOTAL:</b> |              |                                  | \$6,564 |

|         |              |   |         |
|---------|--------------|---|---------|
| TOES067 | e-STUDIO456G | 45 PPM Digital Copier                         | \$4,482 |
|         | MR3022       | 100-Sheet RADF (eS356/456 Only)               | \$609   |
|         | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only) | \$1,061 |

|               |        |  |                |
|---------------|--------|--|----------------|
|               | KN2520 | Bridge Kit (Required with all finishers except MJ1032) | \$124          |
|               | KD1026 | 2000 Sheet Large Capacity Feeder                       | \$455          |
| <b>TOTAL:</b> |        |  | <b>\$6,732</b> |

|               |              |  |                |
|---------------|--------------|--|----------------|
| TOES068       | e-STUDIO456G | 45 PPM Digital Copier                                  | \$4,482        |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)                        | \$609          |
|               | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061        |
|               | KN2520       | Bridge Kit (Required with all finishers except MJ1032) | \$124          |
|               | KD1026       | 2000 Sheet Large Capacity Feeder                       | \$455          |
|               | GD1250NXF    | Fax Board  | \$596          |
|               | GD1260F      | 2nd Line Fax for GD1250NXF                             | \$422          |
| <b>TOTAL:</b> |              |  | <b>\$7,749</b> |

|               |              |  |                |
|---------------|--------------|--|----------------|
| TOES069       | e-STUDIO456G | 45 PPM Digital Copier                                  | \$4,482        |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)                        | \$609          |
|               | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061        |
|               | KN2520       | Bridge Kit (Required with all finishers except MJ1032) | \$124          |
|               | MJ6103       | Hole Punch (for MJ1101 & MJ1106N)                      | \$314          |
|               | KD1026       | 2000 Sheet Large Capacity Feeder                       | \$455          |
| <b>TOTAL:</b> |              |  | <b>\$7,046</b> |

|               |              |  |                |
|---------------|--------------|--|----------------|
| TOES070       | e-STUDIO456G | 45 PPM Digital Copier                                  | \$4,482        |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)                        | \$609          |
|               | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061        |
|               | KN2520       | Bridge Kit (Required with all finishers except MJ1032) | \$124          |
|               | MJ6103       | Hole Punch (for MJ1101 & MJ1106N)                      | \$314          |
|               | KD1026       | 2000 Sheet Large Capacity Feeder                       | \$455          |
|               | GD1250NXF    | Fax Board  | \$596          |
|               | GD1260F      | 2nd Line Fax for GD1250NXF                             | \$422          |
| <b>TOTAL:</b> |              |  | <b>\$8,063</b> |

|               |              |                                 |                |
|---------------|--------------|---------------------------------|----------------|
| TOES071       | e-STUDIO456G | 45 PPM Digital Copier           | \$4,482        |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609          |
|               | KD1025       | 550 Sheet Paper Feed Pedestal   | \$379          |
|               | MY1033       | 550-Sheet Drawer                | \$248          |
| <b>TOTAL:</b> |              |                                 | <b>\$5,718</b> |

|               |              |                                 |                |
|---------------|--------------|---------------------------------|----------------|
| TOES072       | e-STUDIO456G | 45 PPM Digital Copier           | \$4,482        |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only) | \$609          |
|               | KD1025       | 550 Sheet Paper Feed Pedestal   | \$379          |
|               | MY1033       | 550-Sheet Drawer                | \$248          |
|               | GD1250NXF    | Fax Board                       | \$596          |
|               | GD1260F      | 2nd Line Fax for GD1250NXF      | \$422          |
| <b>TOTAL:</b> |              |                                 | <b>\$6,735</b> |

|               |              |  |         |
|---------------|--------------|--|---------|
| TOES073       | e-STUDIO456G | 45 PPM Digital Copier                                  | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)                        | \$609   |
|               | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061 |
|               | KN2520       | Bridge Kit (Required with all finishers except MJ1032) | \$124   |
|               | KD1025       | 550 Sheet Paper Feed Pedestal                          | \$379   |
|               | MY1033       | 550-Sheet Drawer                                       | \$248   |
| <b>TOTAL:</b> |              |  | \$6,903 |

|               |              |  |         |
|---------------|--------------|--|---------|
| TOES074       | e-STUDIO456G | 45 PPM Digital Copier                                  | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)                        | \$609   |
|               | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061 |
|               | KN2520       | Bridge Kit (Required with all finishers except MJ1032) | \$124   |
|               | KD1025       | 550 Sheet Paper Feed Pedestal                          | \$379   |
|               | MY1033       | 550-Sheet Drawer                                       | \$248   |
|               | GD1250NXF    | Fax Board  | \$596   |
|               | GD1260F      | 2nd Line Fax for GD1250NXF                             | \$422   |
| <b>TOTAL:</b> |              |  | \$7,921 |

|               |              |  |         |
|---------------|--------------|--|---------|
| TOES075       | e-STUDIO456G | 45 PPM Digital Copier                                  | \$4,482 |
|               | MR3022       | 100-Sheet RADF (eS356/456 Only)                        | \$609   |
|               | MJ1101       | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061 |
|               | KN2520       | Bridge Kit (Required with all finishers except MJ1032) | \$124   |
|               | MJ6103       | Hole Punch (for MJ1101 & MJ1106N)                      | \$314   |
|               | KD1025       | 550 Sheet Paper Feed Pedestal                          | \$379   |
|               | MY1033       | 550-Sheet Drawer                                       | \$248   |
| <b>TOTAL:</b> |              |  | \$7,217 |

|               |                            |  |         |
|---------------|----------------------------|--|---------|
| TOES076       | e-STUDIO456G               | 45 PPM Digital Copier                                  | \$4,482 |
|               | MR3022                     | 100-Sheet RADF (eS356/456 Only)                        | \$609   |
|               | MJ1101                     | Console Finisher w/ Stapling (eS356/456 Only)          | \$1,061 |
|               | KN2520                     | Bridge Kit (Required with all finishers except MJ1032) | \$124   |
|               | MJ6103                     | Hole Punch (for MJ1101 & MJ1106N)                      | \$314   |
|               | KD1025                     | 550 Sheet Paper Feed Pedestal                          | \$379   |
|               | MY1033                     | 550-Sheet Drawer                                       | \$248   |
|               | GD1250NXF                  | Fax Board  | \$596   |
| GD1260F       | 2nd Line Fax for GD1250NXF | \$422  |         |
| <b>TOTAL:</b> |                            |  | \$8,235 |

|         |                |                                    |         |
|---------|----------------|------------------------------------|---------|
| TOES077 | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier        | \$5,943 |
|         | MR3021         | RADF for e-STUDIO2040C/2540C/3040C | \$567   |
|         | Stand4540      | Stand                              | \$174   |
|         | GD1250NXF      | Fax Board                          | \$596   |
|         | GD1260F        | 2ND Line Fax                       | \$422   |

|               |         |
|---------------|---------|
| <b>TOTAL:</b> | \$7,701 |
|---------------|---------|

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES078       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | Stand4540      | Stand   | \$174          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
| <b>TOTAL:</b> |                |   | <b>\$7,891</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES079       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | Stand4540      | Stand   | \$174          |
|               | GD1250NXF      | Fax Board   | \$596          |
|               | GD1260F        | 2ND Line Fax  | \$422          |
| <b>TOTAL:</b> |                |   | <b>\$8,908</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES080       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | Stand4540      | Stand   | \$174          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314          |
| <b>TOTAL:</b> |                |   | <b>\$8,205</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES081       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | Stand4540      | Stand   | \$174          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314          |
|               | GD1250NXF      | Fax Board   | \$596          |
|               | GD1260F        | 2ND Line Fax  | \$422          |
| <b>TOTAL:</b> |                |   | <b>\$9,222</b> |

|               |                |                                    |                |
|---------------|----------------|------------------------------------|----------------|
| TOES082       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier        | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder   | \$462          |
| <b>TOTAL:</b> |                |                                    | <b>\$6,972</b> |

|         |                |                                    |         |
|---------|----------------|------------------------------------|---------|
| TOES083 | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier        | \$5,943 |
|         | MR3021         | RADF for e-STUDIO2040C/2540C/3040C | \$567   |
|         | KD1028         | 2500 Sheet Large Capacity Feeder   | \$462   |

|               |           |              |                |
|---------------|-----------|--------------|----------------|
|               | GD1250NXF | Fax Board    | \$596          |
|               | GD1260F   | 2ND Line Fax | \$422          |
| <b>TOTAL:</b> |           |              | <b>\$7,989</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES084       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
| <b>TOTAL:</b> |                |   | <b>\$8,179</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES085       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | GD1250NXF      | Fax Board   | \$596          |
|               | GD1260F        | 2ND Line Fax  | \$422          |
| <b>TOTAL:</b> |                |   | <b>\$9,197</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES086       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314          |
| <b>TOTAL:</b> |                |   | <b>\$8,493</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES087       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314          |
|               | GD1250NXF      | Fax Board   | \$596          |
| GD1260F       | 2ND Line Fax   | \$422   |                |
| <b>TOTAL:</b> |                |   | <b>\$9,511</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES088       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462          |
|               | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
| <b>TOTAL:</b> |                |   | <b>\$8,813</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES089       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462          |
|               | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | GD1250NXF      | Fax Board   | \$596          |
|               | GD1260F        | 2ND Line Fax  | \$422          |
| <b>TOTAL:</b> |                |   | <b>\$9,830</b> |

|         |                |   |         |
|---------|----------------|---|---------|
| TOES090 | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943 |
|         | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567   |
|         | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462   |
|         | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695 |
|         | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146   |
|         | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314   |
|         | <b>TOTAL:</b>  |   |         |

|               |                |   |                 |
|---------------|----------------|---|-----------------|
| TOES091       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943         |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567           |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462           |
|               | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695         |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146           |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314           |
|               | GD1250NXF      | Fax Board   | \$596           |
| GD1260F       | 2ND Line Fax   | \$422   |                 |
| <b>TOTAL:</b> |                |   | <b>\$10,144</b> |

|               |                |                                    |                |
|---------------|----------------|------------------------------------|----------------|
| TOES092       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier        | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C | \$567          |
|               | KD1027         | 550 Sheet Paper Feed Pedestal      | \$381          |
|               | MY1035         | 550 Sheet Drawer for KD1027        | \$236          |
| <b>TOTAL:</b> |                |                                    | <b>\$7,127</b> |

|               |                |                                    |                |
|---------------|----------------|------------------------------------|----------------|
| TOES093       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier        | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C | \$567          |
|               | KD1027         | 550 Sheet Paper Feed Pedestal      | \$381          |
|               | MY1035         | 550 Sheet Drawer for KD1027        | \$236          |
|               | GD1250NXF      | Fax Board                          | \$596          |
|               | GD1260F        | 2ND Line Fax                       | \$422          |
| <b>TOTAL:</b> |                |                                    | <b>\$8,144</b> |

|         |                |                                    |         |
|---------|----------------|------------------------------------|---------|
| TOES094 | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier        | \$5,943 |
|         | MR3021         | RADF for e-STUDIO2040C/2540C/3040C | \$567   |

|               |        |   |                |
|---------------|--------|---|----------------|
|               | KD1027 | 550 Sheet Paper Feed Pedestal                       | \$381          |
|               | MY1035 | 550 Sheet Drawer for KD1027                         | \$236          |
|               | MJ1101 | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530 | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
| <b>TOTAL:</b> |        |   | <b>\$8,334</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES095       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1027         | 550 Sheet Paper Feed Pedestal                       | \$381          |
|               | MY1035         | 550 Sheet Drawer for KD1027                         | \$236          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | GD1250NXF      | Fax Board   | \$596          |
|               | GD1260F        | 2ND Line Fax  | \$422          |
| <b>TOTAL:</b> |                |   | <b>\$9,352</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES096       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1027         | 550 Sheet Paper Feed Pedestal                       | \$381          |
|               | MY1035         | 550 Sheet Drawer for KD1027                         | \$236          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314          |
| <b>TOTAL:</b> |                |   | <b>\$8,648</b> |

|               |                |   |                |
|---------------|----------------|---|----------------|
| TOES097       | e-STUDIO3040CG | 30PPM Color 30PPM BK Copier                         | \$5,943        |
|               | MR3021         | RADF for e-STUDIO2040C/2540C/3040C                  | \$567          |
|               | KD1027         | 550 Sheet Paper Feed Pedestal                       | \$381          |
|               | MY1035         | 550 Sheet Drawer for KD1027                         | \$236          |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061        |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146          |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314          |
|               | GD1250NXF      | Fax Board   | \$596          |
|               | GD1260F        | 2ND Line Fax  | \$422          |
| <b>TOTAL:</b> |                |   | <b>\$9,666</b> |

|               |                |                              |                 |
|---------------|----------------|------------------------------|-----------------|
| TOES098       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier  | \$8,373         |
|               | MR3022         | RADF for e-STUDIO3540C/4540C | \$609           |
|               | Stand4540      | Stand                        | \$174           |
|               | GD1250NXF      | Fax Board                    | \$596           |
|               | GD1260F        | 2ND Line Fax                 | \$422           |
| <b>TOTAL:</b> |                |                              | <b>\$10,173</b> |

|         |                |                             |         |
|---------|----------------|-----------------------------|---------|
| TOES099 | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier | \$8,373 |
|---------|----------------|-----------------------------|---------|

|               |           |   |          |
|---------------|-----------|---|----------|
|               | MR3022    | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | Stand4540 | Stand   | \$174    |
|               | MJ1101    | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530    | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
| <b>TOTAL:</b> |           |   | \$10,363 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES100       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | Stand4540      | Stand   | \$174    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$11,381 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES101       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | Stand4540      | Stand   | \$174    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
| <b>TOTAL:</b> |                |   | \$10,677 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES102       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | Stand4540      | Stand   | \$174    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$11,695 |

|               |                |                                  |         |
|---------------|----------------|----------------------------------|---------|
| TOES103       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier      | \$8,373 |
|               | MR3022         | RADF for e-STUDIO3540C/4540C     | \$609   |
|               | KD1028         | 2500 Sheet Large Capacity Feeder | \$462   |
| <b>TOTAL:</b> |                |                                  | \$9,444 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES104       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier      | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C     | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder | \$462    |
|               | GD1250NXF      | Fax Board                        | \$596    |
|               | GD1260F        | 2ND Line Fax                     | \$422    |
| <b>TOTAL:</b> |                |                                  | \$10,462 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES105       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
| <b>TOTAL:</b> |                |   | \$10,652 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES106       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$11,669 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES107       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
| <b>TOTAL:</b> |                |   | \$10,966 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES108       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$11,983 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES109       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
| <b>TOTAL:</b> |                |   | \$11,286 |

|         |                |                              |         |
|---------|----------------|------------------------------|---------|
| TOES110 | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier  | \$8,373 |
|         | MR3022         | RADF for e-STUDIO3540C/4540C | \$609   |

|               |           |   |          |
|---------------|-----------|---|----------|
|               | KD1028    | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1106N   | Finisher - Multiposition with Saddle Stitch         | \$1,695  |
|               | KN4530    | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | GD1250NXF | Fax Board   | \$596    |
|               | GD1260F   | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |           |   | \$12,303 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES111       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
| <b>TOTAL:</b> |                |   | \$11,600 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES112       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1028         | 2500 Sheet Large Capacity Feeder                    | \$462    |
|               | MJ1106N        | Finisher - Multiposition with Saddle Stitch         | \$1,695  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$12,617 |

|               |                |                               |         |
|---------------|----------------|-------------------------------|---------|
| TOES113       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier   | \$8,373 |
|               | MR3022         | RADF for e-STUDIO3540C/4540C  | \$609   |
|               | KD1027         | 550 Sheet Paper Feed Pedestal | \$381   |
|               | MY1035         | 550 Sheet Drawer for KD1027   | \$236   |
| <b>TOTAL:</b> |                |                               | \$9,600 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES114       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier   | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C  | \$609    |
|               | KD1027         | 550 Sheet Paper Feed Pedestal | \$381    |
|               | MY1035         | 550 Sheet Drawer for KD1027   | \$236    |
|               | GD1250NXF      | Fax Board                     | \$596    |
|               | GD1260F        | 2ND Line Fax                  | \$422    |
| <b>TOTAL:</b> |                |                               | \$10,617 |

|         |                |                               |         |
|---------|----------------|-------------------------------|---------|
| TOES115 | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier   | \$8,373 |
|         | MR3022         | RADF for e-STUDIO3540C/4540C  | \$609   |
|         | KD1027         | 550 Sheet Paper Feed Pedestal | \$381   |
|         | MY1035         | 550 Sheet Drawer for KD1027   | \$236   |
|         | MJ1101         | Console Finisher w/ Stapling  | \$1,061 |

|               |        |   |          |
|---------------|--------|---|----------|
|               | KN4530 | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
| <b>TOTAL:</b> |        |   | \$10,807 |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES116       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1027         | 550 Sheet Paper Feed Pedestal                       | \$381    |
|               | MY1035         | 550 Sheet Drawer for KD1027                         | \$236    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$11,824 |

|         |                |   |         |
|---------|----------------|---|---------|
| TOES117 | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373 |
|         | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609   |
|         | KD1027         | 550 Sheet Paper Feed Pedestal                       | \$381   |
|         | MY1035         | 550 Sheet Drawer for KD1027                         | \$236   |
|         | MJ1101         | Console Finisher w/ Stapling                        | \$1,061 |
|         | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146   |
|         | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314   |
|         | <b>TOTAL:</b>  |   |         |

|               |                |   |          |
|---------------|----------------|---|----------|
| TOES118       | e-STUDIO4540CG | 45PPM Color 45PPM BK Copier                         | \$8,373  |
|               | MR3022         | RADF for e-STUDIO3540C/4540C                        | \$609    |
|               | KD1027         | 550 Sheet Paper Feed Pedestal                       | \$381    |
|               | MY1035         | 550 Sheet Drawer for KD1027                         | \$236    |
|               | MJ1101         | Console Finisher w/ Stapling                        | \$1,061  |
|               | KN4530         | Bridge Kit (Required with MJ1031, MJ1101 or MJ1106) | \$146    |
|               | MJ6103         | Hole Punch (For MJ1101 and MJ1106)                  | \$314    |
|               | GD1250NXF      | Fax Board   | \$596    |
|               | GD1260F        | 2ND Line Fax  | \$422    |
| <b>TOTAL:</b> |                |   | \$12,138 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES119       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer | \$11,653 |
|               | KA6550         | Side Exit Tray                | \$32     |
|               | GD1270NXF      | Fax Board (110 Volts)         | \$649    |
|               | GD1260F        | 2ND Line Fax                  | \$422    |
| <b>TOTAL:</b> |                |                               | \$12,756 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES120       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer | \$11,653 |
|               | MJ1103         | 50 Sheet Stapling Finisher    | \$1,549  |
|               | KN1103         | Finisher Rail                 | \$31     |
| <b>TOTAL:</b> |                |                               | \$13,233 |

|               |                |                               |          |
|---------------|----------------|-------------------------------|----------|
| TOES121       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer | \$11,653 |
|               | MJ1103         | 50 Sheet Stapling Finisher    | \$1,549  |
|               | KN1103         | Finisher Rail                 | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)         | \$649    |
|               | GD1260F        | 2ND Line Fax                  | \$422    |
| <b>TOTAL:</b> |                |                               | \$14,304 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES122       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer       | \$11,653 |
|               | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103         | Finisher Rail                       | \$31     |
| <b>TOTAL:</b> |                |                                     | \$13,580 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES123       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer       | \$11,653 |
|               | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103         | Finisher Rail                       | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)               | \$649    |
| GD1260F       | 2ND Line Fax   | \$422                               |          |
| <b>TOTAL:</b> |                |                                     | \$14,650 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES124       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer    | \$11,653 |
|               | KA6550         | Side Exit Tray                   | \$32     |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | GD1270NXF      | Fax Board (110 Volts)            | \$649    |
|               | GD1260F        | 2ND Line Fax                     | \$422    |
| <b>TOTAL:</b> |                |                                  | \$13,711 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES125       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer    | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher       | \$1,549  |
|               | KN1103         | Finisher Rail                    | \$31     |
| <b>TOTAL:</b> |                |                                  | \$14,188 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES126       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer    | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher       | \$1,549  |
|               | KN1103         | Finisher Rail                    | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)            | \$649    |
|               | GD1260F        | 2ND Line Fax                     | \$422    |
| <b>TOTAL:</b> |                |                                  | \$15,259 |

|         |                |                                  |          |
|---------|----------------|----------------------------------|----------|
| TOES127 | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer    | \$11,653 |
|         | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |

|               |        |                                     |          |
|---------------|--------|-------------------------------------|----------|
|               | MJ1103 | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102 | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103 | Finisher Rail                       | \$31     |
| <b>TOTAL:</b> |        |                                     | \$14,535 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES128       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer       | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder    | \$955    |
|               | MJ1103         | 50 Sheet Stapling Finisher          | \$1,549  |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | KN1103         | Finisher Rail                       | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)               | \$649    |
|               | GD1260F        | 2ND Line Fax                        | \$422    |
| <b>TOTAL:</b> |                |                                     | \$15,605 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES129       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer    | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | MJ1104         | Saddle Stitch Finisher           | \$2,360  |
|               | KN1103         | Finisher Rail                    | \$31     |
| <b>TOTAL:</b> |                |                                  | \$14,999 |

|               |                |                                  |          |
|---------------|----------------|----------------------------------|----------|
| TOES130       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer    | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder | \$955    |
|               | MJ1104         | Saddle Stitch Finisher           | \$2,360  |
|               | KN1103         | Finisher Rail                    | \$31     |
|               | GD1270NXF      | Fax Board (110 Volts)            | \$649    |
|               | GD1260F        | 2ND Line Fax                     | \$422    |
| <b>TOTAL:</b> |                |                                  | \$16,070 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES131       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer       | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder    | \$955    |
|               | MJ1104         | Saddle Stitch Finisher              | \$2,360  |
|               | KN1103         | Finisher Rail                       | \$31     |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
| <b>TOTAL:</b> |                |                                     | \$15,346 |

|               |                |                                     |          |
|---------------|----------------|-------------------------------------|----------|
| TOES132       | e-STUDIO5540CG | 55PPM COLOR 55PPM BK 4-Drawer       | \$11,653 |
|               | MP2501         | 2500 Sheet Large Capacity Feeder    | \$955    |
|               | MJ1104         | Saddle Stitch Finisher              | \$2,360  |
|               | KN1103         | Finisher Rail                       | \$31     |
|               | MJ6102         | Hole Punch Unit for MJ1103 & MJ1104 | \$346    |
|               | GD1270NXF      | Fax Board (110 Volts)               | \$649    |
|               | GD1260F        | 2ND Line Fax                        | \$422    |
| <b>TOTAL:</b> |                |                                     | \$16,416 |

Terms and Conditions Applicable to Managed Print Services SIN: 541611MPS and SIN: 541611O Needs Assessment and Analysis Services

PRINTREE's experience and MPS expertise has been acknowledged in the award of both of the new MPS Special Item Numbers (SINs). The newly awarded SIN 541611MPS applies to MPS, and SIN 541611O applies to Needs Assessment & Analysis Services (NAAS). Through these SINs PRINTREE may now provide federal customers the same customized management and optimization of print output devices consistent with the best practices of the commercial MPS markets. The PRINTREE MPS SINs allow RAC to leverage our vast service organizations to deploy MPS solutions on a broad agency wide basis, or deploy smaller scaled MPS solutions as might be needed by smaller organizations still retaining the capability of expanding with changing organizational needs.

The PRINTREE SIN 541611MPS MPS solutions have been designed to accommodate a vast range of governmental agency requirements. While typical commercial MPS solutions generally leverage extensive technology along with manpower to analyze and monitor customer document work flow, PRINTREE has the capability to provide MPS customers flexibility to select the technology and dedicated labor solutions that best meet their agency goals, objectives, and security concerns as well.

The PRINTREE MPS award was made recognizing that PRINTREE will actually use many other SINs to provide MPS customers with equipment and services. For example, SIN 333316C Equipment Sales will be used for GSA customers looking to own their equipment, while SIN 532420LTOP will be used for Lease to Ownership requirements. It is anticipated that most GSA customers will be looking for operational leases without any implied ownership, and SIN 532420LC Operating Lease will be used for these lease requirements. For on-site equipment maintenance which includes supplies SIN 541611MPS.

Each customer ordering Managed Print Services from PRINTREE will be required to order at minimum the services of One (1) full time MPS Site Supervisor (with duties consistent with a fleet manager in commercial customer accounts) for a period of performance of not less than 12 months. Often in larger enterprise wide or more complicated environments the customer will be required to order the services of One (1) full time MPS Site Manager (with duties consistent with a Service Delivery Manager in commercial accounts) as well as the appropriate Site Supervisor(s) and MPS Customer Service Operators needed to support the customer environment, with the same minimum period of performance of not less than 12 months.

Following a complete and thorough examination of the GSA customer agency requirements conducted under SIN 541611O Needs Assessment & Analysis Services (NAAS), the PRINTREE MPS proposal will stipulate the exact labor services required to support the customer requirement and detail the number and type of full-time employees that will be required to support the GSA customer environment.

The MPS Site Manager (Commercial Service Delivery Manager) will be the primary contact to assist customers with implementing change management within their environment, and will continuously monitor the customer fleet and make recommendations for optimization of printing, faxing, and scanning resources. Typically, the MPS Site Manager will coordinate with the customer activity and make recommendations to obtain the appropriate technology solutions based on the level of MPS services desired, and the complexity of the customer environment. In the event that customary commercial technology solutions may not be deployed within GSA customer environments due to network security concerns, the MPS Site Manager may propose alternative or limited technology solutions consistent with customer objectives and security requirements.

Further, the MPS Site Manager may develop and deploy customized solutions for GSA customer MPS requirements leveraging MPS Site Supervisor and MPS Customer Service Operator personnel resources to the maximum extent practicable consistent with GSA customer goals, objectives, and network security requirements.

#### SIN 541611O NEEDS ASSESSMENT & ANALYSIS SERVICES (NAAS)

PRINTREE will use the same labor categories and personnel from the SIN 541611O MPS award to perform Assessments under SIN 541611MPS. Typically, MPS assessments will be performed by a MPS Site Supervisor at the same hourly rate as awarded for SIN 541611O, however more complex assessments may require assessment services of a MPS Site Manager. Any travel costs that may apply are not included in the hourly rates, and would be billed separately as may be appropriate.

**COST PER COPY/PAGE BILLING REQUIREMENTS** The customary commercial practice in the MPS industry is to provide customer billing on a cost per page (cost per copy) basis, and it is anticipated that federal customers using the MPS SIN may request their billing be provided in this manner as well

#### Printree CONTRACT SIN 541611MPS JOB DESCRIPTIONS

MPS Site Supervisor and MPS Site Manager Primary Functions:

- Internal Communication Campaigns for Customer to drive Optimization and Cost Savings
- Change Management Agent
- Asset Management
- Service Level Agreement (SLA) Management
- Drive Customer Training Initiatives
- Monthly Meetings with Key Customer Contacts
- Fleet Optimization / Data Collection Device Reporting
- Oversee and report on usage deployed software solutions such as FM Audit, Print Audit, InMap etc.
- Assembles program plans and teamwork assignments, directing and monitoring work efforts on a daily basis, identifying resource needs, performing quality reviews and escalating functional, quality and timeline issues as appropriate.
- Coordinates / communicates with all areas of the enterprise that impacts the scope, budget, risk and resources of the work effort being organized.
- Create implementation solutions that require input from cross-functional teams that are imaginative, thorough, practical and consistent with the Statement of Work.

The MPS Site Manager position may be referred to as Service Delivery Manager within a commercial environment; however, the duties are consistent with those detailed above.

The MPS Site Supervisor position may be referred to as a Fleet Manager within a commercial environment; however, the duties are consistent with those detailed above.

MPS System Engineer (SESO):

- Provide first-level on-site customer service to client, determining how to effectively meet customer needs. This includes helping to train end users on the usage of equipment and solutions, basic troubleshooting, and providing feedback to the MPS Site Manager or MPS Site Supervisor on improvement opportunities within the clients document workflow environment.
- Proactive fleet maintenance for the equipment located within MPS Customer Service Operator's area to include general cleaning, supply replenishment, and operator training.
- Support initiatives within the client's location as directed by the Site Manager or MPS Site Supervisor.
- Other administrative duties as required as part of the Statement of Work.

**1. Terms & Conditions:**

- a. **ITEMS INCLUDED:** This Agreement includes the following as applicable: unlimited service calls, parts (as classified by the manufacturers) and consumable supplies (maintenance kits, transfer kits, fuser kits, process kits, developer and imaging drums and toner). Supplies consumption shall be based off the manufacturer's suggested yields and fill rate. Printree reserves the right to supply items (i.e. fuser and maintenance kits) in lieu of replacement as long as print quality is not affected.
- b. **ITEMS EXCLUDED:** This Agreement excludes the following unless otherwise specified:
  - i. Paper and staples.
  - ii. Any items damaged by Customer such as, but not limited to, doors, paper trays, and covers.
  - iii. Printers & MFP's: External cards, hard drives, software, and connected hardware.
  - iv. Fax Machines: Thermal heads, process units and fuser units
  - v. Network Connected Equipment: Network connected equipment will be covered up to the network connection of the multi-functional device or network printer. Service calls caused by computer or network issues will be charged to the Customer at Printree rates of \$125/hour.
- c. **SERVICE:** Printree agrees to provide emergency service and all maintenance on the equipment listed on the Purchase Order(s) for the term of the Agreement except as follows: use of supplies, spare parts, or paper that do not meet manufacturer's specifications and cause abnormal service problems; Fire, accident, theft or damage to the machine due to repairs or movement by someone other than an authorized Printree representative. Printree guarantees an average 4-hour on-site response to all service calls from time of initial, within 25-mile radius of Rosslyn, VA. All other locations shall receive 8-hour response time for Tier 1 Plans.
- d. Printree reserves the right to inspect all equipment to be covered under this Agreement to determine that it is in good mechanical condition prior to the effective date on the front of this agreement. Should the equipment require significant repair or overhaul, such repairs are chargeable to the Customer at current Printree rates of \$125/hour. Such repairs will be performed upon agreement of both parties.
  - i. If replacement of consumable items recommended by Printree services representative is not complied with and results in additional service calls, the customer will be charged at our normal

hourly rate of \$125/hour. These consumable items are to include, but not be limited to toner, developer, drums, and supply modules.

- ii. Printree shall not be responsible for repairs or maintenance resulting from the use of supplies or parts not obtained through Printree will be charged to the Customer at current Printree rates.
  - iii. Printree shall not be responsible for delays, inability to provide service calls due to strikes, accidents, act of God or any other event beyond its control. All service under this agreement shall be rendered during normal working hours of 8:00 A.M. to 5:00 P.M. Monday through Friday unless otherwise agreed upon by both parties.
  - iv. In the event a manufacturer discontinues parts or supplies for a specific device, the unused portion of this Agreement can be transferred to a new device purchased by the ordering agency.
2. All equipment covered under this Agreement must adhere to the following guidelines:
    - a. Equipment must be placed in a normal office setting with sufficient amount space for access, free from excessive dust, humidity, temperature and ammonia or other corrosive fumes.
    - b. Equipment must be operated on an isolated electrical line, if so noted on the Scope of Work Agreement. Equipment must always be operated on a UL approved electrical circuit, with proper current, voltage, and types of outlets as specified by the original equipment manufacturer.
    - c. Equipment should be operated within the specified operational (including usage) specifications.
    - d. Only Printree furnished supplies may be used.
  3. METERS: Printree will install and use monitoring software to provide meters for networked equipment. A key Customer contact shall be responsible for providing access to allow Printree to collect meters when needed. Alternatively, the customer may report meters to Printree upon request. If no meter received, Printree reserves the right to estimate any required meter in order to process billing by utilizing the most recent 6-month average usage on the device(s).
  4. BREACH OR DEFAULT: If the Customer does not pay all charges as provided hereunder promptly when due: (1) Printree may (a) refuse to service the equipment or; (b) furnish service on a C.O.D. "Per Call" basis at current Printree rates.
  5. This agreement is not refundable or transferable to a third party unless agreed upon in writing by both parties.
  6. OTHER THAN THE OBLIGATIONS SET FORTH HEREIN, PRINTREE DISCLAIMS ALL WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OR MERCHANTABILITY FOR USE OR FITNESS FOR A PARTICULAR PURPOSE. PRINTREESHALL NOT BE RESPONSIBLE FOR DIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, INCLUDING BUT NOT LIMITED TO, DAMAGES ARISING OUT OF THE PERFORMANCE OF THE EQUIPMENT OR THE LOSS OF THE USE OF THE USE OF THE EQUIPMENT AND THE CUSTOMER HEREBY WAVES ANY CLAIMS RELATED THEREBY.
  7. JURISDICTION: This Agreement shall be governed by and construed according to the laws of the State of California applicable to agreements wholly negotiated, executed, and performed in Virginia. It constitutes the entire Agreement between parties and may not be modified except in writing signed by duly authorized officers of Printree and the Customer.
  8. TRAINING: The customer agrees to designate a contact as the Key Operator for the training in the use of the equipment. Should the employment status of designated Key Operator change so as to affect the contact's availability to perform this assignment the customer shall inform Printree immediately

#### **4. Pricing (MAS) for MPS Services for Government Owned Legacy Network Printers:**

The pricing is offered for supported Models on a Nationwide Basis: The Pricing will be by manufacture on a Not to Exceed Cost per Copy Basis (NTE). The Maintenance Plan will be comprehensive, to include all Parts, Labor, Travel and Supplies, except Paper and Staples. The response time will be Two Tiered. Tier 1 will be an 8-hour response time in CONUS. Tier 2 will be a 2-day response time in CONUS.

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The maintenance Plans can be customizable to include features to satisfy customer's needs: such as agreeable minimum allowance per device, pooling of B/W and Color CPC usage, consolidated billing.

The Pricing will be based on the utilization of compatible toner and process kits. Printree certifies that the compatible products meet the ISO 9001 Standard for manufacturing quality. The pricing will be separated by supported manufacture models.

Replacement Printers: Printree will provide replacement remanufactured or new printers as replacements, based on the Government needs. The remanufactured MPS Certified printers will have an 18-month warranty. The pricing for the remanufactured MPS Certified printers is as follows:

Shipping FOB Origin.

New Printers can be purchased on an as needed basis at the Mean Price of the needed model, per the published GSA Advantage Price.

- The Data Collection Devices will facilitate the following reports:
- Advanced Volume
- Current Meters
- Average Volume
- Current
- New Devices
- Offline Devices
- Life Count Reports

1. **Consultative Service:** Consultative Service helps the organization achieve its goals for printer output. During installation, Printree will establish targets for improvement in device utilization, assessment of present and future needs, service response, cost per print resolution, utilization of color versus monochrome print usage and rules-based printing to reduce paper consumption. The key focus is to provide the Agency accurate information so the correct devices are in place.

MPS On-Site Program Manager (PM1)

Provide copier support services ensuring efficient work flow by monitoring usage, inventory management and tracking usage. Helps determine the processes and equipment to be used in printing/copier services, with the emphasis on Customer Satisfaction, Cost Effective and Professional Support.

- Service Level Agreement (SLA) Management
- Drive Customer Training initiatives
- Fleet optimization / Data Collection Device Reporting
- Oversee and report on usage deployed software solutions such as PCS Director, Equitrac Office, Smart Accounting, Enhanced Lock Print, etc.
- Work with Key Management to implement change management strategies
- Coordinates / Communicates with all areas of the organization that impacts the scope, budget, risk and recourses of the work effort being organization
- The MPS on site Program Manager will have a BA / BS Collage Degree or may also be a non-degreed professional who has technical experience in the Copier / Printer field

Awarded Price List for SIN 541611MPS – Managed Print Services

| Model                       | Plans            | Monthly Charge | Copies Included | Overage Rate |
|-----------------------------|------------------|----------------|-----------------|--------------|
| <b>DIGITAL - MONOCHROME</b> |                  |                |                 |              |
| <b>e-STUDIO306G</b>         | Low Volume Plan  | \$87.00        | 9,000           | 0.0097       |
|                             | Mid Volume Plan  | \$116.00       | 12,000          | 0.0097       |
|                             | High Volume Plan | \$146.00       | 15,000          | 0.0097       |
| <b>e-STUDIO456G</b>         | Low Volume Plan  | \$98.00        | 12,000          | 0.0082       |
|                             | Mid Volume Plan  | \$131.00       | 16,000          | 0.0082       |
|                             | High Volume Plan | \$164.00       | 20,000          | 0.0082       |
| <b>e-STUDIO656G</b>         | Low Volume Plan  | \$324.00       | 45,000          | 0.0072       |
|                             | Mid Volume Plan  | \$432.00       | 60,000          | 0.0072       |
|                             | High Volume Plan | \$540.00       | 75,000          | 0.0072       |
| <b>e-STUDIO856G</b>         | Low Volume Plan  | \$347.00       | 55,000          | 0.0063       |
|                             | Mid Volume Plan  | \$473.00       | 75,000          | 0.0063       |
|                             | High Volume Plan | \$630.00       | 100,000         | 0.0063       |

| Model                         | Plans            | Monthly Charge | Copies Included | Overage Rate |
|-------------------------------|------------------|----------------|-----------------|--------------|
| <b>DIGITAL - COLOR</b>        |                  |                |                 |              |
| <b>e-STUDIO3040CG (Color)</b> | Low Volume Plan  | \$253.00       | 3,000           | 0.0842       |
|                               | Mid Volume Plan  | \$337.00       | 4,000           | 0.0842       |
|                               | High Volume Plan | \$421.00       | 5,000           | 0.0842       |
| <b>e-STUDIO3040CG (B/W)</b>   | Low Volume Plan  | \$85.00        | 7,000           | 0.0122       |
|                               | Mid Volume Plan  | \$122.00       | 10,000          | 0.0122       |
|                               | High Volume Plan | \$159.00       | 13,000          | 0.0122       |
| <b>e-STUDIO4540CG (Color)</b> | Low Volume Plan  | \$376.00       | 5,000           | 0.0752       |
|                               | Mid Volume Plan  | \$526.00       | 7,000           | 0.0752       |
|                               | High Volume Plan | \$752.00       | 10,000          | 0.0752       |
| <b>e-STUDIO4540CG (B/W)</b>   | Low Volume Plan  | \$134.00       | 12,000          | 0.0112       |
|                               | Mid Volume Plan  | \$168.00       | 15,000          | 0.0112       |
|                               | High Volume Plan | \$224.00       | 20,000          | 0.0112       |
| <b>e-STUDIO5540CG (Color)</b> | Low Volume Plan  | \$442.00       | 8,000           | 0.0552       |
|                               | Mid Volume Plan  | \$662.00       | 12,000          | 0.0552       |
|                               | High Volume Plan | \$828.00       | 15,000          | 0.0552       |
| <b>e-STUDIO5540CG (B/W)</b>   | Low Volume Plan  | \$131.00       | 15,000          | 0.0087       |
|                               | Mid Volume Plan  | \$174.00       | 20,000          | 0.0087       |
|                               | High Volume Plan | \$218.00       | 25,000          | 0.0087       |
| <b>e-STUDIO6540CG (Color)</b> | Low Volume Plan  | \$593.00       | 12,000          | 0.0494       |
|                               | Mid Volume Plan  | \$741.00       | 15,000          | 0.0494       |
|                               | High Volume Plan | \$988.00       | 20,000          | 0.0494       |
| <b>e-STUDIO6540CG (B/W)</b>   | Low Volume Plan  | \$174.00       | 22,000          | 0.0079       |
|                               | Mid Volume Plan  | \$221.00       | 28,000          | 0.0079       |
|                               | High Volume Plan | \$277.00       | 35,000          | 0.0079       |

We also provide Managed Print Services for

- HP,
- Xerox
- Lexmark
- Dell

Pricing will be provided upon request

Awarded Price List Labor Categories for SIN 541611O - Needs Assessment and Analysis Services

| Title                                   | Description   | Hourly Rate |
|---|---|-------------|
| System Engineer – Level 0 - SE0         | Functional Requirements: Responsible for conducting field work such as walkthrough, printing and compiling configuration sheets from devices during device discovery, compiling inventory of devices that are not currently in use, compiling inventory of supplies at point of use and storage when required by the client and the contract. The SE0 will also perform basic technical tasks such as determining when a device is networked or not networked. The System Engineer may where required by contract, provide MPS service delivery such as replenishment of supplies, break /fix tasks, installation of devices. Observes all applicable site specific safety and security rules and regulations. Qualifications: High School or GED graduate or one year of general experience.   | \$ 55.74    |
| System Engineer - SES0                  | Functional Requirements: Responsible for conducting field work such as walkthrough, printing and compiling configuration sheets from devices during device discovery, compiling inventory of devices that are not currently in use, compiling inventory of supplies at point of use and storage when required by the client and the contract. The SE0 will also perform basic technical tasks such as determining when a device is networked or not networked. The SE0 System Engineer, may where required by contract, provide MPS service delivery such as replenishment of supplies, break /fix tasks, installation of devices. Observes all applicable site specific safety and security rules and regulations. Qualifications: High School or GED graduate or one year of general experience and security clearance \$70 \$61.60 Senior System Engineer - Functional Requirements: Responsible | \$ 61.60    |
| Senior System Engineer - Level 2 SE2    | Functional Requirements: Responsible for planning and coordination of equipment/device and software installations, overseeing walkthroughs for extraction and collection of data from these devices, planning and implementation of related technical solutions. Provides guidance and training to lower level System Engineer. Provides monitoring software technical support Provides database support. Ensures all applicable site specific safety and security rules and regulations are followed by all PrinTree representatives. Qualifications: A Bachelor’s Degree technical discipline, plus 3 years of experience. May or may not require Secret Level security clearance.  | \$ 98.28    |
| Principal System Engineer - Level 3 SE3 | Functional Requirements: Responsible for planning and coordination of equipment/device and software installations, overseeing walkthroughs for extraction and collection of data from these devices, planning and implementation of related technical solutions. Provides guidance and training to lower level System Engineer. Designs databases and directs technical support. Ensures all applicable site specific safety and security rules and regulations are followed by all PrinTree representatives. Provides technical service and support as needed. Qualifications: A Bachelor’s Degree technical discipline, plus 5 years of experience. May or may not require Secret Level security clearance.   | \$ 113.80   |
| Consultant - MPS- Level 0 CMPS0         | Functional Requirements: Entry-level administrative personnel, primarily for data entry and related administrative work. High school diploma requirement. Qualifications: High School or GED graduate or one year of general experience.  | \$ 35.32    |

|   |  |                  |
|---|--|------------------|
| <p>Senior Consultant - MPSCMPS3</p>     | <p>Functional Requirements: Responsible for planning, gathering client requirements, developing and implementing customized assessments and advisory services. Recommends print fleet optimization, technology refresh, operational cost reduction, streamlining of processes and workflow for improvement in productivity and efficiency. Influences the decision making process. Formulates asset disposal strategies and device re-allocation strategy. Devises and conducts end user satisfaction surveys. Reviews the data analysis and all preliminary reports for quality assurance. Works in collaboration with the project management team ensure that all options are considered for the best interest of the client. Develops the final reports from the assessment. Presents recommendations and findings to the client and the company management team. Interfaces with the client related to the MPS core services analysis and reporting. Stays current with the latest technology and development in the industry and incorporates these aspects into client solutions. Qualifications: A Bachelor's degree technical discipline or general business administration. Or must have at least ten (10) years of substantial experience in, technology or electrical and electronic or office equipment industry. Must be able to interface with various roles and levels within an organization work as part of a team with very minimal direction. Must be comfortable in evaluating data and generating optimization reports using various software tools and techniques.</p> | <p>\$ 113.80</p> |
| <p>Principal Consultant – MPS CMPS4</p> | <p>Functional Requirements: Responsible for developing strategic relationship with clients ensuring all client needs and requirements are addressed in all related products and services. Sets strategies, plans and solutions for all technical matters to the proposed services. Provides overall direction for the development and implementation of technical solutions, delivery of MPS services and advisory services. Interfaces with clients for strategic technological inquiries, marketing, product development and client satisfaction. Selects and qualifies partners/alliances that directly affect products and services and integrates them within core competencies, ensuring continuity of excellence and quality of service. Approves all client contracts, product and service offerings and ensures the fulfillment of contractual agreements. Qualifications: Bachelor degree technical discipline. Must have at least ten (10) years of substantial management experience. Must be able to lead the management team, and multi-project teams. Strong client facing and persuasive communication and presentation skills.</p>  | <p>\$ 141.83</p> |
| <p>On-Site Project Manager PM1</p>      | <p>Functional Requirements: Responsible for coordinating on-site project activities, issue resolution, scheduling, logistics, and delivery activities. Provides MPS services such as monitoring inventory, technology refresh and consumables. Ensures that facility specific information stays current. Provides prioritization for issues. Updates project plans. Interfaces with the client related to the delivery of services. Stays current with latest technology and development in the industry. Adheres to policies, procedures and standards set by PrinTree. Complies with all site/client specific safety and security regulations. Qualifications: Associate's degree and one year of experience in electrical/electronic equipment handling and maintenance, software installation and verification or related technical discipline.</p>  | <p>\$ 77.22</p>  |

|                                     |  |                  |
|-------------------------------------|--|------------------|
| <p>On-Site Project Manager PMS1</p> | <p>Functional Requirements: Responsible for coordinating on-site project activities, issue resolution, scheduling, logistics, and delivery activities. Monitors inventory, technology refresh and consumables. Ensures that facility specific information stays current. Provides prioritization for issues. Updates project plans. Interfaces with the client related to the delivery of services. Stays current with latest technology and development in the industry. Adheres to policies, procedures and standards set by PrinTree. Complies with all site/client specific safety and security regulations. Qualifications: Associate's degree or one year of experience in electrical/electronic equipment handling and maintenance, software installation and verification or related technical discipline. Requires Secret Level security clearance</p>  | <p>\$ 87.00</p>  |
| <p>Project Manager PM3</p>          | <p>Requirements: Responsible for planning, budgeting, controlling, monitoring and managing all project activities and for change management. Develops and implements project plans. Ensures client specific requirements are incorporated and addressed in contracts, plans, SOPs and instructions. Works with the project team to ensure that projects meet budget, timeline and quality requirements. Performs all project reviews and quality checkpoints. Interfaces with the client in relation to the planning and delivery of services, data analysis and reporting. Evaluates project performance and incorporates best practices to continually improve design, development, and delivery of products and services to the clients. Stays current with latest technology and development in the industry. Qualifications: Bachelor's Degree technical discipline or general business administration. If non degreed, requires at least ten years of managing projects experience. Must be able to interface with various roles and levels within an organization work as part of a team with very minimal direction. May or may not require Secret Level security clearance.</p> | <p>\$ 124.02</p> |
| <p>Principal Project Manager PM</p> | <p>Functional Requirements: Responsible for developing strategic relationship with clients and ensuring all client needs are addressed in project offering and delivery. Sets the methodology and strategies, plans the solutions for project management at a program level. Provides overall direction for the development and implementation of project plans. Interfaces with clients for strategic planning and client satisfaction. Responsible for the overall quality and operational excellence related to project management. Approves contracts, product and service offerings. Oversees change management, reports and invoices. Bachelor's Degree technical discipline or general business administration and ten (10) years of experience in managing projects. Must be able to interface with various roles and levels within an organization work as part of a team with very minimal direction. May or may not require Secret Level security clearance.</p>  | <p>\$ 141.83</p> |



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