



General Services Administration Federal Supply Service

Authorized Federal Supply Schedule Price List

GSA Schedule 36: Office Imaging and Document Solutions

- 51 500** [Managed Print Services](#) **Managed Print Services (MPS)** includes equipment and services required to manage imaging output that may include printing, scanning, copying, and fax devices in a system that monitors and reports status, needs and usage trends on regular basis.
- 51 57** [Maintenance Service Agreement For Copiers](#) This SIN includes a maintenance service agreement consisting of preventative and repair (remedial) services.
- 51 56** [Repair of Government-Owned Equipment](#) (all equipment covered under this schedule) for equipment not under Maintenance Service Agreement This SIN covers repair of any type of copier equipment offered under this schedule. Includes directly related labor, supplies and accessories.
- 51 208** [Maintenance Service Agreement For all Other Equipment Repair, replacement, and spare parts for equipment other than copiers.](#) Including their associated accessories and attachments. A maintenance service agreement consists of preventative and repair (remedial) services.
- 51 212** [Post Copying/Finishing Equipment and Supplies](#) Includes paper folding, paper gathering, inserting, collating and finishing, paper cutting and all other related equipment.
- 51 58 A** [Operating Lease Plan for Copiers](#) Includes Operating Lease plans applicable to copiers only. An operating Lease plan allows Federal customers to lease the equipment for a monthly rate over a period of time.
- 50 163** [Mail Processing Machines, Systems and Related Software](#) Includes Mailing Machines that automatically or manually feed seal (including seal-only machines), postmark, meter stamps, count and stack letters and machines that print postage on wet, dry or pressure-sensitive tape for packages and bulky envelopes.
- 51 100** [Copiers \(Analog, Digital-Multifunctional, Color, and Engineering Copiers\)](#) Includes analog, engineering, digital/multi-functional copiers having single-color and/or full-color imaging in both desktop and console configurations. Analog copiers have only copying capability. Digital/Multifunctional copiers have capabilities such as copying, printing, faxing, scanning to print/file, and/or facsimile with, post finishing solutions connected to individual and network stations with solutions.

GSA Contract # - GS-03F-0182V

Contract Period: September 15, 2014 – September 14, 2019

JTF Business Systems
85 South Bragg St 6th FL, Alexandria VA 22312
800 444 3299
703 658 2001
www.JTFGOV.com
Small Business

Multifunction / All In One Printers

Print, copy, scan and fax all in one device.

SERVICE CONTRACTS & MAINTENANCE

CONSOLIDATED MAINTENANCE

Whether you're looking to cover all of your mission critical equipment under a single contract or have multiple facilities across the country, a consolidated maintenance agreement gives you a Single Point of Contact for preventative maintenance and emergency service. From scheduling PMs to requesting emergency service, we give you one number to call 24/7 for all of your service needs.

Consolidated Service Contracts provide a significant advantage for the Federal Government. JTF has consolidated dozens of service contracts since 2010, some of the advantages are as follows:

- **A significant cost savings for the Federal Government. When consolidating multiple pieces of equipment from separate contracts you will get a quantity discount by adding all of the equipment to a master contract.**
- **Procurement Savings, the cost of providing RFP/RFQ, Procuring BIDS, Researching, Responding and Analyzing Bids, Processing and Awarding Contracts is decreased drastically.**
- **Payments and Renewals, having a consolidated contract reduces the amount of time spent in accounting for processing invoices, overages and renewals. One payment to one source, saves time and money.**
- **Modifications, by utilizing JTF's ability to provide a consolidated service contract, almost all of your equipment will fall under the umbrella contract. When a new piece of equipment is purchased you can add it to your master contract as soon as the warranty period ends. Contractors have praised how much time and money this saves. Modifying a contract is less time consuming and easier to fund.**
- **Management, by having one vendor and one contract to manage, Government agencies will have one renewal date; machines will not be coming on and off contract throughout the year.**

- **Less confusion for the end user, with one company, the end user and the vendor become accustomed to necessary routines, prior service history, security procedures and contacts.**

JTF Business Systems employs technicians in VA, MD, DC, NJ, MA, RI, and CT. JTF's Certified Technicians will provide your agency with a Single Point of Contact for service with the capability to service multiple locations. With our PMS software all brands of equipment can be electronically monitored by our IT professionals. Our consolidated maintenance agreements cover all of your critical systems:

- Copiers/Finishers
- Printers/Plotters
- Shredders
- Paper Handling/Mail Sorters
- Fax Machines/Scanners

JTF has over 22 Factory Trained and Certified Technicians. Our Techs are certified to repair, Sharp, Xerox, Canon, Kyocera, Panasonic, Ricoh, HP, Intimus, SEM and Martin Yale equipment. With over 40 certifications, 250 years of combined experience and 2000 pieces of equipment under service maintenance contract, JTF is an industry leader since 1987.

The Benefits of Consolidated Service Contracts:

Case Studies:

The Federal Government needed a way to manage and optimize its many service agreements more efficiently; consolidating its contracted service partners and harmonizing existing service level agreements (SLAs).

Generally, Agencies are apprehensive about entering into consolidated services arrangements with different departments and locations for fear of increased costs and loss of services. However, as this case study reflects, if the agencies service provider is carefully chosen, and the arrangement is properly negotiated, agencies can achieve better service while simultaneously reducing cost.

THE CHALLENGE

PENTAGON

The WHS Pentagon Help Desk was calling over 5 vendors to service all the different copiers and printers at their location and 3 other locations in Arlington, Alexandria and Washington DC. Contacting the correct vendor, getting them access and following up to make sure the calls were completed was extremely ineffective and inefficient. Knowing which vendor to call, keeping track of the 100+ equipment lists, locations and contacts, monthly reports and contract renewals was time consuming and taking up man power.

JTF was already providing copier and printer maintenance to WHS through several different service contracts on Ricoh and HP MFP units. When time came to renew the contracts, JTF approached the different contracting officers

and advised them to consolidate all the contracts to one master contract and to add the other equipment which was going out on the market. As result, all the Canon, Ricoh, Xerox and HP copiers and printers were added to one master contract.

MORE EFFECTIVE STREAMLINED SERVICE

JTF provided the Federal Government a 38% savings per year. JTF was able to provide a quantity discount on all the copiers and printers. Having over 100+ machines under contract, allowed JTF to keep technicians at their different locations on a daily basis, either for repairs or routine maintenance. As a result, our response time dropped from 3 hours and 41 minutes, to less than 90 minute. Furthermore, the amount of service calls has decreased as well, JTF technicians became familiar with the service history of the equipment; they were better able to diagnose the problem and the parts needed. Having the same techs onsite everyday also allowed for better response time, knowing who to contact, where the equipment is located and proper security procedures. Not only did it allow JTF to provide better service it also helped the end user and the help desk. The help desk had the capability to escalate calls. With a technician already onsite they could always redirect him/her to a mission critical equipment for high priority requests.

CONCLUSION

For the past year JTF has been servicing the different locations with better response times, better service and lower prices. With 4 remaining option years, WHS will not have to go back to market for 5 years and will save over \$150,000+ over the entire period of performance (Not accounting the cost of man power and procurement). Thus, JTF has provided another contracting vehicle to save money on maintenance and allowed WHS to use those extra funds towards new equipment and requests.

THE CHALLENGE

United States Department of Treasury

A department within the Treasury had multiple brands and product lines which needed to be serviced. With several vendors which were contracted to work on their equipment. They have Mid Size Ricoh & Minolta Copiers for the departments to share Industrial Size Canon/Xerox Copiers for Color prints located in their print shop and Plotters for wide format jobs. Using 4 different vendors to service their equipment and having to solicit an RFQ each time one of their copiers came off warranty with the manufacturer. Using 4 vendors and more than 6 contracts proved to be ineffective and inefficient.

MORE EFFECTIVE STREAMLINED SERVICE

JTF was awarded an initial contract to service all the Ricoh and Minolta Copiers. As the other equipment came off contract or warranty with the manufacturer, FinCin would then modify the master contract and add the additional equipment at a much reduced cost with JTF. Over the past year FinCin has added (2) Canon Advanced imageRunners and (2) Xerox WorkCentre Copiers to the contract, (2) HP Plotters and (4) HP Color Printers to the contract. Instead of having 3 separate contracting officers and 6 separate contracts, FinCin now has one CO and one Vendor to contact. FinCin is also able to add any equipment which they purchase to the Master Contract, giving their technical team the ability to purchase the equipment which they desire, instead the of the equipment which the vendor specializes in. FinCin now has over 25 pieces of equipment under contract with JTF and plans on adding all of its fleet to the master contract over the next year.

CONCLUSION

JTF was able to win the order thanks to the following advantages:

Expert, professional handling of the demanded scope of services in a pilot project with the following objectives:

- Quantity Discount/Cost Savings
- Contract optimization
- Standardization of SLAs
- Smooth call management

The use of standardized, service level management tools for Office Equipment Maintenance meant that the incident management process for controlling and monitoring every single incident was implemented quickly and flexibly. Extensive reporting on the quality of service: monthly reporting provides answers to every question and ensures the demanded quality of service was met. .

This was all possible because JTF is certified technicians work on various models and manufacturers. JTF Solutions Director of Service Maintenance Jon Anderson explains “JTF partners with leading manufacturers such as Canon, Xerox & HP, enabling us to sell and service what most customers require without going to multiple sources.”

Single point of contact with end-to-end responsibility for services, including inventory/contract management and reporting...JTF

THE CHALLENGE

Department of State

An agency within the State Department had Copiers, Fax Machines, Printers and Plotters which all needed to be serviced. The department had tried to find vendors in the past but failed to find a Vendor who was capable to servicing all the makes and models which they had in their facilities.

MORE EFFECTIVE STREAMLINED SERVICE

JTF was awarded a 5 year BPA to cover all the makes and models. JTF has technicians who specialize in Shredders, Printers, Scanners, Fax Machines and Copiers, with three sectors within the service department. JTF was able to be a sole source for all of the agency’s needs.

CONCLUSION

This award was the first time the department had contracted one company to handle all of their office equipment needs. Allowing the agency to terminate dozens of contracts and consolidate all of their needs to one vendor. This simple solution was made possible because JTF employs technicians from different sectors within the industry who are capable of repairing and resolving any of the Governments requests.

TYPES OF SERVICE CONTRACTS

PREVENTATIVE MAINTENANCE

Preventative maintenance agreements are a cost effective way to ensure that your equipment operates the way it should when you need it to. Any number of preventative maintenance visits can be scheduled during the course of the agreement. These visits are important for monitoring the current status of your critical equipment, and for determining if any future repairs will be needed.

FULL SERVICE

JTF can also provide a full service contract for your critical equipment that includes everything in the preventative maintenance agreement plus 7 days a week, 24 hours a day unlimited remedial emergency service if a problem develops. We also include a 4 hour guaranteed response time in your contract.

CONSOLIDATED MAINTENANCE

Whether you're looking to cover all of your mission critical equipment under a single contract or you have multiple facilities across the country, a consolidated maintenance agreement gives you a Single Point of Contact for preventative maintenance and emergency service. From scheduling PMs to requesting emergency service, we give you one number to call 24/7 for all of your service needs.

Supported Manufacturers and Series

***Canon imageRUNNER, Canon Advanced Series, Xerox WorkCentre, Xerox CopyCentre, Ricoh Aficio, Kyocera Functional Single Series, Sharp AR Series, Sharp MX Series, Sharp DX Series, HP LaserJet, HP DesignJet, HP DeskJet**

SIN 51-500

About JTF GOV & MPS Solutions:

JTF GOV offers a comprehensive, brand neutral Managed Print Service (MPS) to the Federal Government in all 50 States. Our software allows any printer, copier, fax, scanner, multi-function or imaging device on the network to be monitored. We are one of the few nation-wide providers with this capability in North America.

Our MPS Technology provides complete visibility, manageability and accountability to any size fleet.

Although JTF is authorized by over a dozen fortune 500 companies, our MPS solutions were developed to be vendor neutral by allowing mixed brand fleets and single brand fleets to have the same monitoring capabilities.

JTF Gov the Solutions

Many people ask “What Is Managed Print Services?” MPS is a rather new phenomenon that has grown exponentially over the past 5 years. MPS answers the questions as to how much your organization spends on your corporate printing environment – including equipment, service, consumables, parts, and man hours. These expenditures are typically fragmented and dispersed among multiple cost centers that so many agencies find difficult to identify and track. Studies show that this figure is typically around 3-9% of a department’s annual budget; up to 90% of these printing expenses may be invisible or uncontrolled.

Managed Print Services (MPS) is all about the process of gaining control – control over printing costs, control over printing efficiencies, and control over printing management. An MPS system moves the departments printing environment from a decentralized process to one of centralized management and control.

Managed Print Services can reduce your agency’s printing costs by as much as 40% by optimizing all aspects of corporate printing and bundling them into a single fixed payment. Costs for equipment, service, consumables, parts and management software for every printer at every facility are all analyzed, optimized and combined into a single bill that a company can manage, control, and budget.

What makes JTF Gov MPS different? To begin, we’re not a “one-solution-fits-all” offering. We understand that different companies have differing needs and objectives. Our MPS services are flexible and can adapt to your current business processes and changing needs. Does your agency need a “cost-per-page” plan that incorporates equipment and consumables costs, with separate billing programs for service? We can do that; or a monthly pay plan that incorporates consumables and service only? No problem. If you’re ready to look at a full MPS system that manages your entire agency’s printing environment, we’re the best in the business.

Why? JTF Gov is a single-source vendor for the complete spectrum of managed print services. With 27 years’ experience and over 8,000 devices under contract, we are able to provide and control all components.

Our scalable, end-to-end MPS solution enables us to align our offerings with our customers' business needs, and provides our customers with a single direct go-to source for every aspect of their agency printing, start to finish.

Our MPS Process: Analyze - Optimize - Manage - Support

JTF Gov utilizes a four step process to provide our customers with the optimal MPS system that best fits their business needs:

1. Analyze

In this phase, we work closely with the customer to establish a baseline of their corporate printing needs, current usage and costs. This can involve mapping out a physical layout of all printers in all facilities, and installing our Manage Print software to collect printer and user usage data. The software finds all IP-addressed printers and printers attached to networked computers and captures their printer ID, model and serial number. It then begins collecting data on page counts, consumable usage, energy usage, service calls, and downtime.

2. Optimize

After a short period of time, we aggregate this data into a report that gives an overview of the current corporate printing environment and details the cost savings that would be associated with different levels of our Managed Print Service system implementation. We then assist the customer in deciding which Managed Print Services plan level and payment option would best fit their needs for cost reduction, level of service, printer optimization, and expenditure outlays. If necessary, existing printer assets can be re-deployed and aging printers can be replaced in order to optimize workflow efficiencies and costs.

3. Manage

The MPS software continuously monitors the agency's printing environment, tracking per-page costs, supplies usage, maintenance issues and user behavior. Reports can be generated that allow the customer to identify areas that need attention or monitoring, and continuously control and fine-tune their printing environment.

4. Support

The Manage Print software also alerts us any time a printer in the customer's monitored fleet runs low on consumables or requires service or maintenance attention. If the customer chooses, replenishment consumables are automatically shipped directly to the individual user at the facility where the printer resides, before it runs out. If the alert is a service-related issue, a JTF service technician can immediately respond, and provide phone support or on-site maintenance once the problem has been confirmed.

Managed Print Benefits

- **Improved Document Security**

JTF Gov can put processes in place to help with security protocols and secure print practices across your Agency. JTF can check and certify every printing device at the right level of security for your departments. JTF can alert the correct POC when an unidentified device makes a print on the network, even wirelessly or by USB. Through features like data encryption and image overwrite JTF can guarantee your data is transmitted securely through your print infrastructure.

- **Reduced TCO for Agency printing environment**

Gain immediate and long-term savings in the areas of printer management, consumables, parts, staff, and energy usage

- **Multiple variable costs become a single fixed cost**

A single, predictable monthly bill for service, consumables and parts for all printers in the fleet

- **Single-source direct vendor relationship**

You work directly with an expert supplier of printing equipment, service, parts, consumables and software

- **Optimized corporate print strategy**

Maximize efficiencies and savings using the best mix of existing and new printers in the optimal deployment and location

- **Freedom of choice**

Our system is device agnostic, so you're not forced into using hardware from a single vendor

- **Enhanced staff productivity**

IT staff works more effectively as valuable resources are freed up, help desk calls are reduced, and printer uptime is increased.

- **Automatic replenishment of consumables**

Manage Print software orders appropriate ink or toner when printers reach a pre-designated supply alert level reducing toner cost and inventory

- **Reduced environmental impact**

Reduce energy consumption through printer fleet optimization and replacement of aging printers with Energy Star certified printers

What Separates JTF Gov...We provide the Government with information others conceal.

Not just a Print Fleet Manager, our software actually provides CO, POC, IT or whoever the right person is the ability to view real time, SLA's KPI's, Down Time and Service Performance Reports. Such findings can determine if we are meeting contract terms and avoids over-charges and solicitations based on estimates. Most SOWs are based on unverified information or estimates provided by people who do not have the experience and knowledge to control a print fleet.

Valuation Development (3-4 weeks)

JTF's method for assessing department goals commonly follows a straightforward progression:

(2-4 Hours) Findings: Through conference calls, webinars and meetings Agency objectives are thoroughly deliberated and surveyed. Requirements to meet goals are documented for JTF to perform desired outcome.

(3-6 Hours) Strategy: JTF establishes timelines, budget and resources, to meet desired deliverables. Also provides project management status guidelines.

(2-4 Weeks) Device Discovery: JTF Gov Team installs our MPS software for real time device discovery, data detention and measurement. This step allows us to evaluate the collected data to determine a baseline.

(6-8 Hours) Quantify: Deliverables are equated to hard data; recommendations for improvements are delivered.

Detailed Description of Device Discovery:

JTF Gov uses its software to aggregate a network device list which is used to do a physical inventory check on-site. To compile a complete list of all network devices, in many cases is currently unavailable.

Networked, Wireless and USB devices are detected and gathered to account for and report:

- Manufacturer make, model, location and status collected
- Meter: Up to 5 Different Meter types
- JTF creates 3D floor plans, maps and floor Plans when requested that show the location of the networked and non-networked devices.
- Supply usage and real time levels by percentage.

SAVINGS AND COST BREAKDOWN

Now that device discovery and data collection is completed the data is used to provide a detailed report on how to cut cost. We then provide our findings, after the client has verified the findings their goals are implemented to meet their budget, timeline and management goals.

Examples of Goals:

Consolidating the inventory to focus on cost effective models, this is the most common objective.

Change in Supply inventory levels and ordering processes. Helps save money and space in the office.

Downsizing or relocating machines which are under-utilized.

Proactive support for users based on service alerts that are emailed to Service Technicians.

Energy consumption

Gap Analysis

JTF will provide a Gap Analysis which shows your current print environment in comparison to an optimal print environment. Future purchases and consolidation areas within the agency.

Title	Description	Rates per hour
MPS Field Technician	Requirements: Key team member for installation of MPS software, conducting walk through for verified data collection. Obtain all site safety and security regulations. Credentials: Associate degree and one year of experience in electrical/electronic equipment handling and maintenance, software installation.	\$85.00
System Engineer	Requirements: Accountable for preparation and management of software installation, development and execution. Provides supervision to Field Technician. Communicates with the Project Manager. Credentials: Bachelor Degree in electronics, other engineering, A+ Certification. Plus 1 years of experience.	\$107.25

MPS Specialist	<p>Requirements: Responsible for collection and consolidation of data. Reviews data from the discovery process. Generates reports for baseline, assessments, performance of the fleet and consumption data. Works in collaboration and under the guidance and direction of the Project Manager.</p> <p>Credentials: Bachelor Degree plus one year of experience. Must be able to use decipher through statistics.</p>	\$85.00
MPS Consultant	<p>Requirements: Responsible for creation of recommendations for fleet. Develops strategies for print fleet end user satisfaction, create print fleet optimization and cost reduction areas. Reviews the data breakdown for quality control. Works in partnership with the Agency POC. Guarantees suitable options that are considered in the best interest of the Agency.</p>	\$107.25
Project Manager	<p>Functional Requirements: Responsible for coordinating on-site project activities, issue resolution, scheduling, logistics, and delivery activities. Monitors inventory, technology refresh and consumables. Ensures that facility specific information stays current. Provides prioritization for issues. Updates project plans. Interfaces with the client related to the delivery of services. Stays current with latest technology and development in the industry. Adheres to policies, procedures and standards set by JTF Gov. Complies with all site/client specific safety and security regulations.</p> <p>Qualifications: Associates degree and one year of experience in electrical/electronic equipment handling and maintenance, software installation.</p>	\$107.25
Project Manager	<p>Requirements: Accountable for coordinating all project activities. Collects information and updates project plans. Communicates with the POC and CO. Stays current with the latest updates and patches. Assures Terms and Conditions of Contract are meet to the standards of the CO and JTF Gov.</p> <p>Credentials: Bachelor degree and 3 year experience as a Project Manager.</p>	\$107.25

GSA MPS Pricing and Solutions

<u>Black & White MFD</u>	<u>Description</u>	<u>Unit</u>	<u>Cost</u>
MPS-10-30	<i>MFD Equipment Copying/Finishing/Printer/MFP (Total Solution CPP) (10-30 ppm)</i>	Per Click	\$0.0227
MPS-31-60	<i>MFD Equipment Copying/Finishing/Printer/MFP (Total Solutions CPP) (31-60 ppm)</i>	Per Click	\$0.0199
MPS-61-110	<i>MFD Equipment Copying/Finishing/Printing/MFP (Total Solutions CPP) (61-110 ppm)</i>	Per Click	\$0.0136
<u>Color MFD</u>	<u>Description</u>	<u>Unit</u>	<u>Cost</u>
MPS-C10-30	<i>MFD Equipment Copying/Finishing Color /Printing/MFP (Total Solutions CPP) (10-30 ppm)</i>	Per Click	\$0.0897
MPS-C31-60	<i>MFD Equipment Copying/Finishing Color/Printing/MFP (Total Solutions CPP) (31-60 ppm)</i>	Per Click	\$0.0797
MPS-C61-110	<i>MFD Equipment Copying/Finishing Color /Printing/MFP(Total Solutions CPP) (61-110 ppm)</i>	Per Click	\$0.0634

**All Parts, Labor, Supplies, Travel, Shipping, Software Included
*Non Network Devices Require Manual Readings

1a. Table of awarded special item number(s) with appropriate cross-reference to item description and awarded price(s).

GSA SIN 51-57

Black & White MFP	Monthly Usage	Price
MPS-10-30-BW-Y1 (NEW)		
	<i>00-10k Prints</i>	\$900
	<i>10k-15k Prints</i>	\$1350
	<i>15k-20k Prints</i>	\$1800
MPS-10-30-BW-Y2 (Year 2)		

	<i>00-10k Prints</i>	\$1000
	<i>10k-15k Prints</i>	\$1450
	<i>15k-20k+ Prints</i>	\$1900
MPS-10-30-BW-Y3 (Year 3+)		
	<i>00-10k Prints</i>	\$1100
	<i>10k-15k Prints</i>	\$1650
	<i>15k-20k+ Prints</i>	\$2200

MPS-31-60-BW-Y1 (NEW)		
	<i>00-10k Prints</i>	\$1200
	<i>10k-15k Prints</i>	\$1800
	<i>15k-20k Prints</i>	\$2400
MPS-31-60-BW-Y2 (Year 2)		
	<i>00-10k Prints</i>	\$1300
	<i>10k-15k Prints</i>	\$1950
	<i>15k-20k+ Prints</i>	\$2600
MPS-31-60-BW-Y3 (Year 3+)		
	<i>00-10k Prints</i>	\$1400
	<i>10k-15k Prints</i>	\$2100
	<i>15k-20k+ Prints</i>	\$2800

MPS-61-110-BW-Y1 (NEW)		
	<i>00-10k Prints</i>	\$1300
	<i>10k-15k Prints</i>	\$1950
	<i>15k-20k Prints</i>	\$2600
MPS-61-110-BW-Y2 (Year 2)		
	<i>00-10k Prints</i>	\$1400
	<i>10k-15k Prints</i>	\$2100
	<i>15k-20k+ Prints</i>	\$2800
MPS-61-110-BW-Y3(Year 3+)		
	<i>00-10k Prints</i>	\$1500
	<i>10k-15k Prints</i>	\$2250
	<i>15k-20k+ Prints</i>	\$3000

GSA SIN 51-57

COLOR MFP	Monthly Usage	Price
MPS-10-30-C-Y1 (NEW)		
	<i>00-10k Prints</i>	\$2000
	<i>10k-15k Prints</i>	\$3000
	<i>15k-20k Prints</i>	\$4000
MPS-10-30-C-Y2 (Year 2)		
	<i>00-10k Prints</i>	\$2100

	<i>10k-15k Prints</i>	\$3150
	<i>15k-20k+ Prints</i>	\$4200
MPS-10-30-C-Y3 (Year 3+)		
	<i>00-10k Prints</i>	\$2200
	<i>10k-15k Prints</i>	\$3300
	<i>15k-20k+ Prints</i>	\$4400

MPS-31-60-C-Y1 (NEW)		
	<i>00-10k Prints</i>	\$2100
	<i>10k-15k Prints</i>	\$3150
	<i>15k-20k Prints</i>	\$4200
MPS-31-60-C-Y2 (Year 2)		
	<i>00-10k Prints</i>	\$2200
	<i>10k-15k Prints</i>	\$3300
	<i>15k-20k+ Prints</i>	\$4200
MPS-31-60-C-Y3 (Year 3+)		
	<i>00-10k Prints</i>	\$2300
	<i>10k-15k Prints</i>	\$3450
	<i>15k-20k+ Prints</i>	\$4600

MPS-61-110-C-Y1 (NEW)		
	<i>00-10k Prints</i>	\$2200
	<i>10k-15k Prints</i>	\$3300
	<i>15k-20k Prints</i>	\$4400
MPS-61-110-C-Y2 (Year 2)		
	<i>00-10k Prints</i>	\$2300
	<i>10k-15k Prints</i>	\$3450
	<i>15k-20k+ Prints</i>	\$4600
MPS-61-110-C-Y3(Year 3+)		
	<i>00-10k Prints</i>	\$2400
	<i>10k-15k Prints</i>	\$3600
	<i>15k-20k+ Prints</i>	\$4800

51-100	5150/CH	WORKCENTRE 5150T 50 PPM DIGITAL COPIER W/ 4TRAYS, BYPASS TRAY, DADF & OFFSET CATCH TRAY	EA	\$9,078.21	Mexico
51-100	5150/CHF	WORKCENTRE 5150T 50 PPM DIGITAL COPIER W/ 4TRAYS, BYPASS TRAY, DADF & OFFICE FINISHER 2000 SHT CAPPACITY W/ 50 SHT MULTI-PURPOSE STAPLE	EA	\$9,912.83	Mexico
51-100	5150/PH	WORKCENTRE 5150PT 50 PPM COPIER/PRINTER 4 TRAYS, BYPASS TRAY, DADF PRINTER INSTALL KIT NETWORK CONTROLLER 256MB MEMORY ENERGY STAR LABEL W/ OFFSET CATCH TRAY	EA	\$10,656.42	Mexico
51-100	5150/PHF	WORKCENTRE 5150PT 50 PPM COPIER/PRINTER 4 TRAYS, BYPASS TRAY, DADF PRINTER INSTALL KIT NETWORK CONTROLLER 256MB MEMORY ENERGY STAR LABEL W/ OFFICE FINISHER 2000 SHT CAPPACITY W/ 50 SHT MULTI-PURPOSE STAPLE	EA	\$11,491.04	Mexico
51-100	5150/PHXF	WORKCENTRE 5150 50PPM COPIER/PRINTER 4 TRAYS, BYPASS TRAY, NETWORK CONTROLLER, 256MB MEMORY, W OFFICE FINISHER, 2000 SHEET CAPACITY W 50 SHEET MULTI-PURPOSE STAPLE FULL NETWORK SCANNING AND 1 LINE FAX KIT	EA	\$13,707.54	Mexico
51-100	5740/YAPT	WORKCENTRE 5740 DIGITAL COPIER/PRINTER, 40PPM, COLOR SCANNER, INTERNET FAX & NETWORK SERVER FAX ENABLEMENT , BYPASS TRAY,DADF WITH FOUR TRAYS (MUST CHOOSE A FINISHING OPTION OR OCT W/ EVERY 5700 ORDER) TAA COMPLIANT	EA	\$10,560.44	SG (Singapore)
51-100	5745/YAPT	WORKCENTRE 5745 DIGITAL COPIER/PRINTER, 45PPM, COLOR SCANNER, INTERNET FAX & NETWORK SERVER FAX ENABLEMENT , BYPASS TRAY,DADF WITH FOUR TRAYS (MUST CHOOSE A FINISHING OPTION OR OCT W/ EVERY 5700 ORDER) TAA COMPLIANT	EA	\$11,691.52	SG (Singapore)
51-100	5755/YAPT	WORKCENTRE 5755 DIGITAL COPIER/PRINTER, 55PPM, COLOR SCANNER, INTERNET FAX & NETWORK SERVER FAX ENABLEMENT , BYPASS TRAY,DADF WITH FOUR TRAYS (MUST CHOOSE A FINISHING OPTION OR OCT W/ EVERY 5700 ORDER) TAA COMPLIANT	EA	\$14,688.37	SG (Singapore)
51-100	7120/YPT	WC7120, 20 ppm Color Copier/Printer/Scan W/ 4-520 Sht Trays, 50 Sht Bypass Tray, ADF, Oct, 2GB Memory Scan To Mailbox, Scan To-E-Mail Searchable PDF, Thumbnail Preview, Scan To PC Network Scanning, Job Flow Shts, High Compression PDF, TAA Compliant	EA	\$5,033.97	KR (Korea, Republic of)
51-100	9301/YPM2	COLORQUBE 9301, 38/50PPM, COPIER/PRINTER/SCANNER, 3 TRAYS (3200 SHEETS), 100-SHT BYPASS TRAY, DUPLEX, SERVER & INTERNET FAX, PS, N/W ACCT, SCAN KIT DATA SECURITY, METERED (MUST CHOOSE ONE FINISHING OPTION OR OCT W/ EVERY CQ ORDER), TAA	EA	\$18,479.76	SG (Singapore)
51-100	9301/YPM3	COLORQUBE 9301, 38/50PPM, COPIER/PRINTER/SCANNER, 3 TRAYS (3200 SHEETS), 100-SHT BYPASS TRAY, DUPLEX, SERVER & INTERNET FAX, PS, N/W ACCT, SCAN KIT DATA SECURITY, METERED (MUST CHOOSE ONE FINISHING OPTION OR OCT W/ EVERY CQ ORDER), TAA	EA	\$18,497.76	SG (Singapore)
51-100	9302/YPM2	COLORQUBE 9302, 45/55 PPM, COPIER/PRINTER/SCANNER, 3 TRAYS (3200 SHEETS), 100-SHT BYPASS TRAY, DUPLEX, SERVER & INTERNET FAX, PS, N/W ACCT, SCAN KIT DATA SECURITY, METERED (MUST CHOOSE ONE FINISHING OPTION OR OCT W/ EVERY CQ ORDER), TAA	EA	\$20,714.00	SG (Singapore)

51-100	9302/YPM3	COLORQUBE 9302, 45/55PPM, COPIER/PRINTER/SCANNER, 3 TRAYS (3200 SHEETS), 100-SHT BYPASS TRAY, DUPLEX, SERVER & INTERNET FAX, PS, N/W ACCT, SCAN KIT DATA SECURITY, METERED (MUST CHOOSE ONE FINISHING OPTION OR OCT W/ EVERY CQ ORDER), TAA	EA	\$20,714.00	SG (Singapore)
51-100	9303/YPM2	COLORQUBE 9303, 55/60PPM, COPIER/PRINTER/SCANNER, 3 TRAYS (3200 SHEETS), 100-SHT BYPASS TRAY, DUPLEX, SERVER & INTERNET FAX, PS, N/W ACCT, SCAN KIT DATA SECURITY, METERED (MUST CHOOSE ONE FINISHING OPTION OR OCT W/ EVERY CQ ORDER), TAA	EA	\$21,034.80	SG (Singapore)
51-100	9303/YPM3	COLORQUBE 9303, 55/60PPM, COPIER/PRINTER/SCANNER, 3 TRAYS (3200 SHEETS), 100-SHT BYPASS TRAY, DUPLEX, SERVER & INTERNET FAX, PS, N/W ACCT, SCAN KIT DATA SECURITY, METERED (MUST CHOOSE ONE FINISHING OPTION OR OCT W/ EVERY CQ ORDER), TAA	EA	\$23,049.80	SG (Singapore)
51-100	5325/YC	WC5325, 25 PPM COPIER, TWO TRAY MODULE OPTION, 110 SHT DADF/STAND (2X500 SHT TRAY),50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V, TAA COMPLIANT	EA	\$3,551.94	KR (Korea, Republic of)
51-100	5325/YCH	WC5325, 25 PPM COPIER, HC TANDEM TRAY OPTION, 110 SHT DADF (2X500 SHT TRAY),50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V, TAA COMPLIANT	EA	\$4,567.28	KR (Korea, Republic of)
51-100	5325/YP	WC5325,COPIER/PRINTER, 25 PPM, TWO TRAY MODULE, 110 SHT DADF, DUPLEX, 50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V	EA	\$4,051.91	KR (Korea, Republic of)
51-100	5325/YPH	WC5325,COPIER/PRINTER, 25 PPM, HC TANDEM TRAY OPTION, 110 SHT DADF (2X500 SHT TRAY), DUPLEX, 50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V	EA	\$4,730.46	KR (Korea, Republic of)
51-100	5330/YC	WC5330,30 PPM COPIER, TWO TRAY MODULE OPTION, 110 SHT DADF/STAND (2X500 SHT TRAY),50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V, TAA COMPLIANT	EA	\$5,929.14	KR (Korea, Republic of)
51-100	5330/YCH	WC5330, 30 PPM COPIER, HC TANDEM TRAY OPTION, 110 SHT DADF (2X500 SHT TRAY),50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V, TAA COMPLIANT	EA	\$4,730.46	KR (Korea, Republic of)
51-100	5330/YP	WC5330,COPIER/PRINTER, 30 PPM, TWO TRAY MODULE, 110 SHT DADF, DUPLEX, 50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V	EA	\$4,730.46	KR (Korea, Republic of)

51-100	5330/YPH	WC5330,COPIER/PRINTER, 30 PPM, HC TANDEM TRAY OPTION, 110 SHT DADF (2X500 SHT TRAY), DUPLEX, 50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V	EA	\$5,692.88	KR (Korea, Republic of)
51-100	5335/YC	WC5335,35 PPM COPIER, TWO TRAY MODULE OPTION, 110 SHT DADF/STAND (2X500 SHT TRAY),50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V, TAA COMPLIANT	EA	\$4,730.46	KR (Korea, Republic of)
51-100	5335/YCH	WC5335, 35 PPM COPIER, HC TANDEM TRAY OPTION, 110 SHT DADF (2X500 SHT TRAY),50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V, TAA COMPLIANT	EA	\$5,692.88	KR (Korea, Republic of)
51-100	5335/YP	WC5335,COPIER/PRINTER, 35 PPM, TWO TRAY MODULE, 110 SHT DADF, DUPLEX, 50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V	EA	\$5,692.88	KR (Korea, Republic of)
51-100	5335/YPH	WC5335,COPIER/PRINTER, 35 PPM, HC TANDEM TRAY OPTION, 110 SHT DADF, DUPLEX, 50 SHT BYPASS TRAY,CATCH TRAY, 160GB HD, 1GB MEMORY, DATA SECURITY OVERWRITE, XEROGRAPHIC MODULE, STARTER TONER, NAT KIT, 110V	EA	\$6,849.39	KR (Korea, Republic of)

51-56	12 Month On-Site Service Contract – All Parts & Labor: 12k Copies	\$198.90
51-56	12 Month On-Site Service Contract – All Parts & Labor: 24k Copies	\$322.15
51-56	12 Month On-Site Service Contract – All Parts & Labor: 36k Copies	\$466.65
51-56	12 Month On-Site Service Contract – All Parts & Labor: 48k Copies	\$551.65
51-56	12 Month On-Site Service Contract – All Parts & Labor: 60K Copies	\$636.65

SIN	Description	GSA Price
51-208	Maintenance Service Agreement: 12 months	15% of Cost of Item
51-208	Maintenance Service Agreement: 24 months	15% of Cost of Item x2
51-208	Maintenance Service Agreement: 36 months	15% of Cost of Item x3
51-208	Maintenance Service Agreement: 48 months	15% of Cost of Item x4
51-208	Maintenance Service Agreement: 60months	15% of Cost of Item x5

SIN	Description	GSA Price
51-212	Martin Yale 1501x Automatic Folder CV7	\$557.28
51-212	Martin Yale 959 Paper Folder: Heavy Duty Friction- Fed Auto Folder	\$2,306.50
51-212	Martin Yale 959AF Air-Fed Folding Machine	\$4,341.84
51-212	Martin Yale P7200	\$235.71
51-212	Martin Yale P7400 Auto Folder- Friction Folder	\$332.91
51-212	Martin Yale Paper Folder- 1601 Paper Folder	\$520.02
51-212	Martin Yale Paper Folder- 1701 Paper Folder	\$1,161.96
51-212	Martin Yale 1217A Auto Folder: Medium Duty Folder	\$1,104.79

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in contract.

SIN	Description	GSA Price
51-56	12 Month On-Site Service Contract – All Parts & Labor: 12k Copies	\$198.90
51-208	Maintenance Service Agreement: 12 months	15% of Cost of Item
51-212	Martin Yale 1501x Automatic Folder CV7	\$557.28
51-163	Martin Yale 1632 Automatic Letter Opener	\$315.17

2. Maximum Order

No Maximum on orders placed.

3. Minimum Order

No less than 1 item per order.

4. Geographic Coverage (delivery area)

Anywhere in the US.

5. Points of production

**251 Wedcor Avenue
Wabash, IN 46992**

6. Discount from list prices or statement of net prices.

50% - 25% Discount from list; All prices listed in this price list are net: all discounts have been deducted.

7. Quantity Discount

No Quantity Discount.

8. Prompt payment terms

None

GSA ScheduleJTF Business Systems, Services & Pricing

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

Government purchase cards are accepted at and below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign Items

All items and services are produced in the USA

11a. Time of Delivery

Delivery time frame between 1 – 10 business days

11b. Expedited Delivery

All Items are generally available for expedited delivery. For ordering activity please contact Andre Matini, 703 658 2000, for additional shipping rates that applies to Expedited Delivery.

11c. Overnight & 2nd Day Delivery

Overnight and 2nd Day Delivery are generally available. For ordering activity please contact Andre Matini, 703 658 2000, for additional shipping rates that applies to Expedited Delivery.

11d. Urgent Requirements

The Ordering Agency may contact Andre Matini, 703 658 2000, to affect faster delivery for Urgent Requirements and for shipping rates that apply.

12. F.O.B Point(s)

Destination for all Domestic Delivery

F.O.B. Inland Carrier, Point of Exportation for Overseas

13a. Ordering Address(es)

JTF Business Systems
5645-R General Washington Drive
Alexandria VA 22312

GSA ScheduleJTF Business Systems, Services & Pricing

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreement

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). For any questions please call Andre Matini, 703 658 2000.

14. Payment Address

JTF Business Systems
5645-R General Washington Drive
Alexandria VA 22312

15. Warranty Provisions

All products must be purchased through JTF Business Systems. Warranties are from 12- 36 months for specific items.

DEFECTIVE MERCHANDISE:

All merchandise thought to be defective must have a Return Authorization # (R.A.).

- 1. Please call 1-800-444-3299 to obtain return instructions for any merchandise thought to be defective**
- 2. Merchandise will be inspected and evaluated, replaced, repaired or returned in a timely manner.**
- 3. Remember to insure the package as we are not responsible for lost, damaged, or stolen merchandise.**

Return Policy: Only items which are not used can be returned, these items must be shipped back to Address which is on the RMA.

CANCELING AN ORDER:

Freight charges will be assessed if an order in transit is canceled or refused

16. Export packing charges, if applicable

Not applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

Government purchase cards are accepted above and below micro-purchase thresholds

GSA ScheduleJTF Business Systems, Services & Pricing

18. Terms and conditions of rental, maintenance, and repair (if applicable).

Rental machines can be dropped off during repair of most models, maintenance can be requested if machines are under service contract or under warranty. Repairs can be made on-site or the product can be shipped to our service department.

19. Terms and Conditions of installation.

On-site installation available upon request but not included in product price.

20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list price.

Parts can be requested through our Service Department for machines which are covered under warranty or service contract.

20a. Terms and conditions for any other services.

Not Applicable

21. List of service and distribution points.

**JTF Business System
5645-R General Washington DR
Alexandria VA 22312**

22. List of participating dealers

Not applicable

23. Preventative Maintenance

Preventative Maintenance is requested for machines under service contract not warranty.

24a. Special attributes such as environmental attributes.

Not Applicable

24b. Section 508 compliance

Products in this pricelist are not subject to Section 508 compliance. The EIT standards can be found at: www.Section508.gov

25. Data Universal Number System (DUNS) number.

948396890

GSA ScheduleJTF Business Systems, Services & Pricing

26. Notification regarding registration in Central Contractor Registration (CCR) database.

JTF Business Systems has registered with Central Contractor Registration (CCR).

27. Uncompensated Overtime

Not Applicable