



Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through



Title (Commodity): Professional Audio/Video Telecommunications and Security Solutions
General Description of Commodity: Audio/Video Clarification Tools, Recorders, and Transmitters

FSC Group 58, Part III, Section B
FSC Class: 5835

CONTRACT NUMBER: GS-03F-036BA

(Modification PS-0007)

CONTRACT PERIOD: April 1, 2014 through March 31, 2019

**Digital Audio Corporation
d/b/a Salient Sciences**

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Cary, NC 27513

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BUSINESS SIZE: Small
Customer Information: Page 2

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Effective
1 March 2018

CUSTOMER INFORMATION FOR GSA CONTRACT NUMBER GS-03F-036BA

1. Table of awarded special item number with appropriate cross-reference to catalog page number:
Special Item Number 58-1 *Recording and Reproducing Video and Audio Equipment, Including Spare & Repair Parts, and Accessories*: catalog pages 3-6
Special Item Number 58-4 *Audio Equipment, Including Spare Parts and Accessories*: catalog pages 7-9
Special Item Number 58-8 *Professional Audio/Video Assessment, Design, and Integration*: catalog pages 10-13
2. Maximum Order: Contractor reserves the right to refuse by written notice within five business days any single order larger than \$500,000.
3. Minimum Order: The minimum dollar value of orders to be issued under this contract is \$100.
4. Geographic Coverage: Continental United States, Alaska, Hawaii, and Puerto Rico.
5. Point of Production: Manufacturer's facility in Cary, Wake County, North Carolina.
6. Discounts: Basic Discounts - Prices listed herein are "NET;" basic discounts have been deducted from commercial price list. Any of the products listed as special item numbers 58-1 and 58-4 may be combined on a single order to qualify for the quantity discount prices.
7. Quantity Discounts: For all products under Special Item Numbers 58-1 and 58-4, quantity 1-10 (15%); quantity 11-20 (17%); quantity 21 or more (20%), plus 0.75% IFF. For all services under Special Item Number 58-8, 15% standard discount, plus 0.75% IFF; additional quantity discounts may be negotiated on a project-specific basis.
8. Payment Terms: NET 30 days from receipt of invoice or date of acceptance, whichever is later.
- 9a. Government Commercial Credit Card: Accepted.
- 9b. Discount for payment by Government Commercial Credit Card: None.
10. Foreign Produced Items: None.
- 11a. Time of Delivery: 45 days after receipt of order.
 - 11b. Expedited Delivery: All products in this Federal Supply Schedule Price List are available on an expedited basis. Contact the contractor to determine best available delivery. Expedited delivery carries a 5% premium.
 - 11c. Overnight and 2-Day Delivery: Contractor does not normally stock products. Contact the contractor to determine best available delivery and any additional charges applicable.
 - 11d. Urgent Requirements: Contractor does not normally stock products. Contact the contractor to determine best available delivery and any additional charges applicable.
12. F.O.B. Points: Destination within Continental United States and Washington, D.C.; Origin (Cary, NC) for Alaska, Hawaii, and Puerto Rico.
13. Ordering and Payment Address: 1000 Centre Green Way, Suite 200, Cary, North Carolina 27513.
14. Warranty Provision: All hardware procured here under is guaranteed for a period of 24 months from delivery, except for expendable items such as cassettes and media cards; during this period, all broken or defective parts not caused by accident or misuse through fault or negligence by the Government will be replaced (including parts and labor) at the contractor's expense, including transportation costs, if any. All procured software products are licensed "as-is", with full entitlement to download from the contractor's servers all patches, updates, and upgrades to the purchased product for a period of 12 months after delivery; thereafter, software maintenance must be purchased to continue entitlement to later version updates.
15. Export Packing Charges: Outside the scope of this contract.
16. Terms and Conditions of Government Commercial Credit Card: Credit cards accepted.
17. Terms and Conditions of Rental, Maintenance, and Repair: Outside the scope of this contract.
18. Terms and Conditions of Installation: Outside the scope of this contract.
19. Terms and Conditions of Repair Parts Indicating Date of Parts Pricelists and Any Discounts from List Prices: Outside the scope of this contract.
20. Service and Distribution Point: 1000 Centre Green Way, Suite 200, Cary, North Carolina 27513.
21. List of Participating Dealers: None.
22. Preventive Maintenance: Outside the scope of this contract.
23. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: We incorporate environmentally sound practices into all aspects of our business.
24. Data Universal Number System (DUNS) number: 099168312
25. System for Award Management (SAM) database: Registered in SAM (<http://www.sam.gov>); CAGE Code is 0E3F1.

SPECIAL ITEM NO. 58-1

All prices listed are Government net price. Discounts have been deducted and IFF applied.
For detailed equipment specifications, please contact Salient Sciences.

Video Forensics Solutions

VideoFOCUS Software (Overview)

VideoFOCUS is a family of Windows-based digital multimedia analysis and clarification software tools for audio, video, and images, providing an efficient, seamless workflow for both novice and experienced forensic video analysts and audio experts. Our flagship product, **VideoFOCUS Pro**, provides extensive audio, video, and image analysis and processing capabilities, including: direct import of more than 200 standard multimedia and numerous proprietary CCTV file formats; uncompressed screen and sound capture from any application running on the same computer; optional uncompressed analog video/audio capture through low-cost external hardware; frame-by-frame video review and still image extraction capabilities; de-interlace, speed adjust, aspect correct, zoom, pan, rotate, and crop; audio channel selection, sync adjustment, mix, and gain; Multi View synchronization of multiple videos to a common time base to review and process as a group; patented Super-resolution filter, which combines the pixel information across multiple video frames to extract a single, higher-quality still image; Stabilize filter for video, to reduce the effects of camera motion and shaking; Demultiplex filter, to automatically separate an unlimited number of cameras and scenes into separate videos; Sharpen, Histogram Equalize, Levels Adjust, and Grayscale filters to improve clarity and viewability; Blur filter for video and images, enabling selective redaction of details with motion tracked; QuickEnhance audio filter, for simple noise reduction and voice clarification; CARDINAL MiniLab Suite, our most comprehensive audio forensics tool; intuitive player-based cut, copy, and paste editing with titling capabilities to let the user quickly assemble end-product movie and/or audio files for dissemination and presentation; audit trail, which tracks all processing steps that have been applied to the imported material, and; export of images, audio, and video to multiple standard file formats.

For customers not requiring the complete capabilities of VideoFOCUS Pro, we additionally offer the intermediate **VFSOURCE** product, which does not include the following functions: Multi View synchronization, Super-resolution filter, Stabilize filter, CARDINAL MiniLab Suite audio processing, or the cut, copy, and paste editor.

◆ VFPro Software, Subscription

VideoFOCUS Pro Software, Subscription License (Online or USB Dongle Activation – please specify preference when ordering). Purchase entitles subscriber to one license of latest version VFPro software, including maintenance and updates, for one year. **Under a subscription license, the software ceases to operate unless maintenance is purchased each year.**

List Price:	\$1,995	GSA qty 1-10:	\$1,708	qty 11-20:	\$1,668	qty 21 or more:	\$1,608
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◆ VFPro Subscription, BUNDLE 2

VideoFOCUS Pro Software, 2 subscription licenses, single purchase.

List Price:	\$3,461	GSA qty 1-10:	\$2,964	qty 11-20:	\$2,894	qty 21 or more:	\$2,790
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◆ VFPro Subscription, BUNDLE 3

VideoFOCUS Pro Software, 3 subscription licenses, single purchase.

List Price:	\$4,925	GSA qty 1-10:	\$4,218	qty 11-20:	\$4,118	qty 21 or more:	\$3,970
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◆ VFPro Subscription, BUNDLE 5

VideoFOCUS Pro Software, 5 subscription licenses, single purchase.

List Price:	\$7,860	GSA qty 1-10:	\$6,731	qty 11-20:	\$6,573	qty 21 or more:	\$6,335
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◆ VFPro Subscription, BUNDLE 10

VideoFOCUS Pro Software, 10 subscription licenses, single purchase.

List Price:	\$15,377	GSA qty 1-10:	\$13,168	qty 11-20:	\$12,859	qty 21 or more:	\$12,394
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◆ VFPro Software, Perpetual

VideoFOCUS Pro Software, Perpetual License (Online or USB Dongle Activation – please specify preference when ordering). Purchase entitles owner to one license of VFPro software at current version, with one year of maintenance and updates included; additional years of maintenance and updates can be purchased separately. **Under a perpetual license, the software will function indefinitely at the last version maintained.**

List Price:	\$4,995	GSA qty 1-10:	\$4,278	qty 11-20:	\$4,177	qty 21 or more:	\$4,026
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◆ **VFPro Perpetual, BUNDLE 2**

VFPro Software, 2 perpetual licenses, single purchase.

List Price: \$8,665	GSA qty 1-10: \$7,420	qty 11-20: \$7,246	qty 21 or more: \$6,984
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◆ **VFPro Perpetual, BUNDLE 3**

VFPro Software, 3 perpetual licenses, single purchase.

List Price: \$12,330	GSA qty 1-10: \$10,559	qty 11-20: \$10,311	qty 21 or more: \$9,938
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◆ **VFPro Perpetual, BUNDLE 5**

VFPro Software, 5 perpetual licenses, single purchase.

List Price: \$19,680	GSA qty 1-10: \$16,853	qty 11-20: \$16,457	qty 21 or more: \$15,862
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◆ **VFPro Perpetual, BUNDLE 10**

VFPro Software, 10 perpetual licenses, single purchase.

List Price: \$38,500	GSA qty 1-10: \$32,970	qty 11-20: \$32,195	qty 21 or more: \$31,031
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◆ **VFSOURCE Software, Subscription**

VFSOURCE Software, Subscription License (Online or USB Dongle Activation – please specify preference when ordering). Purchase entitles subscriber to one license of latest version VFSOURCE software, including maintenance and updates, for one year. ***Under a subscription license, the software ceases to operate unless maintenance is purchased each year.***

List Price: \$795	GSA qty 1-10: \$681	qty 11-20: \$665	qty 21 or more: \$641
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◆ **VFSOURCE Software, Perpetual**

VFSOURCE Software, Perpetual License (Online or USB Dongle Activation – please specify preference when ordering). Purchase entitles owner to one license of VFSOURCE software at current version, with one year of maintenance and updates included; additional years of maintenance and updates can be purchased separately. Software will function indefinitely at the last version maintained.

List Price: \$1,665	GSA qty 1-10: \$1,426	qty 11-20: \$1,392	qty 21 or more: \$1,342
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◆ **VFSOURCE Perpetual BUNDLE 2**

VFSOURCE Software, 2 perpetual licenses, single purchase.

List Price: \$2,890	GSA qty 1-10: \$2,475	qty 11-20: \$2,417	qty 21 or more: \$2,329
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◆ **VFSOURCE Perpetual BUNDLE 3**

VFSOURCE Software, 3 perpetual licenses, single purchase.

List Price: \$4,110	GSA qty 1-10: \$3,520	qty 11-20: \$3,437	qty 21 or more: \$3,313
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◆ **VFSOURCE Perpetual BUNDLE 5**

VFSOURCE Software, 5 perpetual licenses, single purchase.

List Price: \$6,560	GSA qty 1-10: \$5,618	qty 11-20: \$5,486	qty 21 or more: \$5,287
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◆ **VFSOURCE Perpetual BUNDLE 10**

VFSOURCE Software, 10 perpetual licenses, single purchase.

List Price: \$12,835	GSA qty 1-10: \$10,992	qty 11-20: \$10,733	qty 21 or more: \$10,345
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◆ **VFSOURCE Upgrade to VFPro**

One-time update of one perpetual license of VFSOURCE or CARDINAL MiniLab Suite software to a VideoFOCUS Pro perpetual license, with one future year of maintenance included.

List Price: \$3,330	GSA qty 1-10: \$2,852	qty 11-20: \$2,785	qty 21 or more: \$2,684
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◆ **Salient NLM Software**

Salient Network License Manager. Installation of NLM software and dongle on customer's private server enables installation of purchased Salient Sciences software on multiple computers connected to customer's local area network, with licensing and authorized users managed by the private server instead of Salient Sciences' public internet server. A special license file, provided by Salient Sciences, specifies the number of licenses for each product that are available for concurrent use. One year of maintenance and updates for the NLM software is included with purchase; additional years may be purchased separately. The NLM software will function indefinitely at the last version maintained.

List Price: \$7,995	GSA qty 1-10: \$6,847	qty 11-20: \$6,686	qty 21 or more: \$6,444
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Maintenance and Upgrades:

◆ VFSOURCE 1YR Maintenance

◆ VFSOURCE 2YR Maintenance

Upgrade and Support Package for one license of VFSOURCE software. Purchase entitles owner or subscriber to all new version updates that become available during the maintenance period. **Only one 2YR package can be purchased per license; additional years must be purchased at the 1YR price.**

1YR List Price:	\$600	GSA qty 1-10:	\$514	qty 11-20:	\$502	qty 21 or more:	\$484
2YR List Price:	\$1,100	GSA qty 1-10:	\$942	qty 11-20:	\$920	qty 21 or more:	\$887

◆ VFSOURCE Maintenance BUNDLE 2

One-year maintenance for 2 licenses of VFSOURCE software, single purchase.

List Price:	\$1,100	GSA qty 1-10:	\$942	qty 11-20:	\$920	qty 21 or more:	\$887
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◆ VFSOURCE Maintenance BUNDLE 3

One-year maintenance for 3 licenses of VFSOURCE software, single purchase.

List Price:	\$1,535	GSA qty 1-10:	\$1,315	qty 11-20:	\$1,284	qty 21 or more:	\$1,237
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◆ VFSOURCE Maintenance BUNDLE 5

One-year maintenance for 5 licenses of VFSOURCE software, single purchase.

List Price:	\$2,419	GSA qty 1-10:	\$2,072	qty 11-20:	\$2,023	qty 21 or more:	\$1,950
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◆ VFSOURCE Maintenance BUNDLE 10

One-year maintenance for 10 licenses of VFSOURCE software, single purchase.

List Price:	\$4,680	GSA qty 1-10:	\$4,008	qty 11-20:	\$3,914	qty 21 or more:	\$3,772
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◆ VFSOURCE Maintenance BUNDLE 16

One-year maintenance for 16 licenses of VFSOURCE software, single purchase.

List Price:	\$6,786	GSA qty 1-10:	\$5,811	qty 11-20:	\$5,675	qty 21 or more:	\$5,470
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◆ VFSOURCE Subscription to Perpetual

One-time conversion of one VFSOURCE subscription license to a perpetual license, with one future year of maintenance included. Maintenance will be appended to remainder, if any, of existing subscription term.

List Price:	\$1,470	GSA qty 1-10:	\$1,259	qty 11-20:	\$1,229	qty 21 or more:	\$1,185
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◆ VFSOURCE Upgrade to VFPro

One-time update of one perpetual license of VFSOURCE or CARDINAL MiniLab Suite software to a VideoFOCUS Pro perpetual license, with one future year of maintenance included.

List Price:	\$3,330	GSA qty 1-10:	\$2,852	qty 11-20:	\$2,785	qty 21 or more:	\$2,684
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◆ VFPro 1YR Maintenance

◆ VFPro 2YR Maintenance

Upgrade and Support Package for one license of VideoFOCUS Pro software. Purchase entitles owner or subscriber to all new version updates that become available during the maintenance period. **Only one 2YR package can be purchased per license; additional years must be purchased at the 1YR price.**

1YR List Price:	\$1,800	GSA qty 1-10:	\$1,541	qty 11-20:	\$1,505	qty 21 or more:	\$1,451
2YR List Price:	\$3,300	GSA qty 1-10:	\$2,826	qty 11-20:	\$2,760	qty 21 or more:	\$2,660

◆ VFPro Maintenance BUNDLE 2

One-year maintenance for 2 licenses of VideoFOCUS Pro software, single purchase.

List Price:	\$3,300	GSA qty 1-10:	\$2,826	qty 11-20:	\$2,760	qty 21 or more:	\$2,660
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◆ VFPro Maintenance BUNDLE 3

One-year maintenance for 3 licenses of VideoFOCUS Pro software, single purchase.

List Price:	\$4,605	GSA qty 1-10:	\$3,944	qty 11-20:	\$3,851	qty 21 or more:	\$3,712
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◆ VFPro Maintenance BUNDLE 5

One-year maintenance for 5 licenses of VideoFOCUS Pro software, single purchase.

List Price:	\$7,256	GSA qty 1-10:	\$6,214	qty 11-20:	\$6,068	qty 21 or more:	\$5,848
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◆ VFPro Maintenance BUNDLE 10

One-year maintenance for 10 licenses of VideoFOCUS Pro software, single purchase.

List Price:	\$14,040	GSA qty 1-10:	\$12,024	qty 11-20:	\$11,741	qty 21 or more:	\$11,316
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◆ VFPro Subscription to Perpetual

One-time conversion of one VideoFOCUS Pro subscription license to a perpetual license, with one future year of maintenance included. Maintenance will be appended to remainder, if any, of existing subscription term.

List Price:	\$4,800	GSA qty 1-10:	\$4,111	qty 11-20:	\$4,014	qty 21 or more:	\$3,869
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◆ **Salient NLM 1YR Maintenance**

◆ **Salient NLM 2YR Maintenance**

Upgrade and Support Package for one license of the Salient Network License Manager. Purchase entitles owner to all new version updates that become available during the maintenance period. ***Only one 2YR package can be purchased per license; additional years must be purchased at the 1YR price.***

1YR List Price:	\$1,800	GSA qty 1-10:	\$1,541	qty 11-20:	\$1,505	qty 21 or more:	\$1,451
2YR List Price:	\$3,300	GSA qty 1-10:	\$2,826	qty 11-20:	\$2,760	qty 21 or more:	\$2,660

SPECIAL ITEM NO. 58-4

All prices listed are Government net price. Discounts have been deducted and IFF applied.
For detailed equipment specifications, please contact Salient Sciences.

Audio Forensics Solutions

CARDINAL MiniLab Suite (Overview)

CARDINAL MiniLab Suite is a set of eleven plug-ins that provide a comprehensive toolset for cleaning and clarifying noisy audio recordings that contain speech. With a familiar user interface to audio forensics experts throughout the world who have been trained on "DAC" filtering products, the MiniLab Suite operates within your favorite audio / video editing software, such as Adobe Audition / Premiere, Sony Sound Forge / Vegas, Avid Pro Tools / Media Composer, Acon Acoustica, iZotope, or Audacity, and is capable of reducing many different types of noises in voice recordings, including tonal noises, room "rumble", hum, engine noises, motors and fans, static, hiss, and background interferers (such as radio or television). Certain MiniLab plug-ins also correct both acoustical and equipment effects that degrade voice intelligibility, such as muffling, spectral coloration, echo/reverberation, near/far party problems, microphone concealment issues, and poor frequency response of the equipment. Unique to the MiniLab Suite, the Filter Chain plug-in allows combinations of multiple filters to be previewed and applied by the editing software simultaneously, and includes numerous preset solutions to common noise problems to save time vs. configuring every filter manually. Each MiniLab plug-in includes a dual-trace spectral analysis capability, allowing visual comparison of before and after audio, plus other visualizations as may be required by the specific tool, such as coefficient display, frequency response curve, etc. Finally, the Filter Chain plug-in provides a comprehensive reporting function that details the complete filtering arrangement and settings in a single, printable document (HTML or Word), complete with screen captures for all filters used.

◆ MiniLab Suite, Perpetual

MiniLab Suite, Perpetual License (Online or USB Dongle Activation – please specify preference when ordering). Purchase entitles owner to one perpetual license of CARDINAL MiniLab Suite software at current version, with one year of maintenance and updates included; additional years of maintenance and updates can be purchased separately. Software will function indefinitely at the last version maintained. Package contains 11 filter plug-ins: MiniLab Reference Cancellor, 1CH Adaptive, Spectral Inverse, Multi-Band, Comb, Spectral Subtraction, X-Pass, Graphic EQ, Parametric EQ, and Gain Plug-Ins. Additionally, a special Filter Chain plug-in allows combining multiple MiniLab filters as a single plug-in, includes numerous factory preset solutions to common noise and effect issues, and provides a comprehensive reporting function that documents the complete filtering arrangement and all settings used.

List Price:	\$2,495	GSA qty 1-10:	\$2,137	qty 11-20:	\$2,086	qty 21 or more:	\$2,011
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◆ MiniLab Perpetual BUNDLE 2

MiniLab Suite, 2 perpetual licenses, single purchase.

List Price:	\$4,330	GSA qty 1-10:	\$3,708	qty 11-20:	\$3,621	qty 21 or more:	\$3,490
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◆ MiniLab Perpetual BUNDLE 3

MiniLab Suite, 3 perpetual licenses, single purchase.

List Price:	\$6,160	GSA qty 1-10:	\$5,275	qty 11-20:	\$5,151	qty 21 or more:	\$4,965
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◆ MiniLab Perpetual BUNDLE 5

MiniLab Suite, 5 perpetual licenses, single purchase.

List Price:	\$9,830	GSA qty 1-10:	\$8,418	qty 11-20:	\$8,220	qty 21 or more:	\$7,923
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◆ MiniLab Perpetual BUNDLE 10

MiniLab Suite, 10 perpetual licenses, single purchase.

List Price:	\$19,000	GSA qty 1-10:	\$16,271	qty 11-20:	\$15,888	qty 21 or more:	\$15,314
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◆ MiniLab Combo

MiniLab Combo (Online Activation Only). Purchase entitles owner to one perpetual license of CARDINAL MiniLab Suite at the current version, with one year of maintenance and updates included; additional years of maintenance and updates can be purchased separately. Software will function indefinitely at the last version maintained. Additionally includes one end-user license of the current version iZotope Advanced Audio Editor for hosting the MiniLab Suite plug-ins and applying them to audio files; maintenance and updates for the audio editor are not included.

List Price:	\$3,495	GSA qty 1-10:	\$2,993	qty 11-20:	\$2,923	qty 21 or more:	\$2,817
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◆ **MiniLab 1YR Maintenance**

◆ **MiniLab 2YR Maintenance**

Upgrade and Support Package for one license of CARDINAL MiniLab Suite. Purchase entitles owner to all new version updates that become available during the maintenance period. **Only one 2YR package can be purchased per license; additional years must be purchased at the 1YR price.**

1YR List Price:	\$300	GSA qty 1-10:	\$257	qty 11-20:	\$251	qty 21 or more:	\$242
2YR List Price:	\$550	GSA qty 1-10:	\$471	qty 11-20:	\$460	qty 21 or more:	\$443

◆ **QuickEnhance® Plug-In**

The QuickEnhance Plug-In provides a comprehensive, easy-to-use, forensic audio enhancement tool for use with many audio editor software packages. With an innovative user interface designed for simple, intuitive operation by novice and occasional users, QuickEnhance efficiently and effectively improves the intelligibility of voice recordings by reducing typical background noise sources such as hum, motors and fans, static, and hiss. Additionally, reverberations in speech can be reduced, and multi-band equalization can be applied to improve the final sound quality, with a final AGC stage compensating for near/far talker level differences in the clarified conversation. Included in the software installation package are AAX, and VST versions of the plug-in: AAX for Windows-based versions of Avid ProTools and Media Composer, and VST for most popular Windows-based audio / video editors, including Adobe Audition, Sony Sound Forge, Acon Acoustica, iZotope, and Audacity. Software will function indefinitely at latest version available for download on company website.

List Price:	\$620	GSA qty 1-10:	\$531	qty 11-20:	\$518	qty 21 or more:	\$500
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◆ **SMARTSubtract Software**

SMARTSubtract Audio Synchronization and Reference Cancellation Software, Perpetual License. Purchase entitles owner to one perpetual license of SMARTSubtract software at current version, with two years of maintenance and updates included; additional years of maintenance and updates can be purchased separately. Software will function indefinitely at the last version maintained.

List Price:	\$5,000	GSA qty 1-10:	\$4,282	qty 11-20:	\$4,181	qty 21 or more:	\$4,030
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◆ **SMARTSubtract BUNDLE 2**

SMARTSubtract Software, 2 perpetual licenses, single purchase.

List Price:	\$8,500	GSA qty 1-10:	\$7,279	qty 11-20:	\$7,108	qty 21 or more:	\$6,851
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◆ **SMARTSubtract BUNDLE 3**

SMARTSubtract Software, 3 perpetual licenses, single purchase.

List Price:	\$12,000	GSA qty 1-10:	\$10,277	qty 11-20:	\$10,035	qty 21 or more:	\$9,672
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◆ **SMARTSubtract BUNDLE 5**

SMARTSubtract Software, 5 perpetual licenses, single purchase.

List Price:	\$19,000	GSA qty 1-10:	\$16,271	qty 11-20:	\$15,888	qty 21 or more:	\$15,314
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◆ **SMARTSubtract 1YR Maintenance**

Upgrade and Support Package for one license of SMARTSubtract Audio Synchronization and Reference Cancellation Software. Purchase entitles license to all new version updates that become available during the maintenance period.

List Price:	\$750	GSA qty 1-10:	\$642	qty 11-20:	\$627	qty 21 or more:	\$605
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Specialty Audio Devices

◆ **MicroDAC 6 Multi-Channel Reference Cancellor**

The sixth-generation MicroDAC 6 is an embedded PC-based, real-time audio processor with a built-in web server that operates on up to four live audio signals simultaneously to cancel multiple interfering "reference" sources, such as radio and/or television sound, from mono or stereo "primary" sources containing desired speech. For monaural primary sources, up to 3 independent references can be cancelled in a mono matrix (up to 3 filters total) to produce a monaural processed output; for stereo primary sources, up to 2 independent references can be cancelled in a stereo matrix (up to 4 filters total) to produce a stereo processed output. All processing is performed with floating-point precision on 24-bit audio data at a bandwidth of 10 kHz (24000 Hz sample rate), providing excellent audio fidelity for speech signals. More than 30,000 reference cancelling filter taps are available, which divide among the filtering channels to provide maximal cancellation of both direct- and reverberant-path interference. Detailed filter setup is accomplished, either locally or remotely, via web browser through the Ethernet interface; through this versatile mechanism, the user may interactively operate the unit, adjust all parameters, and store the complete filter setup in the unit's flash drive for 24/7, autonomous operation. Simple front panel buttons, when enabled in the web interface, allow for AUTO or MANUAL adjustment of input audio gain(s), and monitoring of PRE/POST audio signal(s). Four analog input and four analog output connections are provided, with both unbalanced RCA and balanced "Phoenix" wire connections available at all points. Two S/PDIF stereo digital inputs, with built-in sample rate conversion, enable optional direct connection of digital wireless microphone receivers. The unit is powered by an internal 100-240 VAC, 47-63 Hz universal supply with IEC320 inlet, and is packaged in a 3U, quarter-rack aluminum housing (5.25"H x 4.25"W x 12"D) with black powder-coat finish. Included with the basic package are 2 Ethernet cables (1 standard for switch/hub connection + 1 "crossover" for direct PC connection), IEC320 mains lead (US, UK Continental Europe, or China/Australia), a bag of 10 Phoenix plugs for making direct wire connections, and a printed user manual. Optional rackmount kits (RMK1, RMK2, or RMK3) permit easy rack mounting of 1, 2, or 3 units, respectively, in standard 19" equipment racks.

List Price: \$9,445	GSA qty 1-10: \$8,088	qty 11-20: \$7,898	qty 21 or more: \$7,613
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◆ **M6 BUNDLE 5**

Five or more MicroDAC 6 units, single purchase; for quantity 6-9, multiply price by quantity/5.

List Price: \$42,225	GSA qty 1-10: \$36,160	qty 11-20: \$35,310	qty 21 or more: \$34,033
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◆ **M6 BUNDLE 10**

Ten or more MicroDAC 6 units, single purchase; for quantity 11+, multiply price by quantity/10.

List Price: \$79,950	GSA qty 1-10: \$68,467	qty 11-20: \$66,856	qty 21 or more: \$64,440
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◆ **M6-RMK1 Rack Mount Kit**

Kit for mounting one MicroDAC 6 unit in a standard 3Ux19" rack space (rack mount ears plus 3/4 rack adapter).

List Price: \$250	GSA qty 1-10: \$214	qty 11-20: \$209	qty 21 or more: \$202
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◆ **M6-RMK2 Rack Mount Kit**

Kit for mounting two MicroDAC 6 units in a standard 3Ux19" rack space (rack mount ears plus 1/2 rack adapter).

List Price: \$250	GSA qty 1-10: \$214	qty 11-20: \$209	qty 21 or more: \$202
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◆ **M6-RMK3 Rack Mount Kit**

Kit for mounting three MicroDAC 6 units in a standard 3Ux19" rack space (rack mount ears plus two 1/8 rack adapters).

List Price: \$250	GSA qty 1-10: \$214	qty 11-20: \$209	qty 21 or more: \$202
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◆ **AUDIOPHILE Front-End Audio Processor**

AUDIOPHILE is a compact unit with robust signal processing and voice activity detection. It has dual 512th order adaptive filters with 7.5 kHz audio bandwidth. Additional processing includes: spectral subtraction random noise reduction, adaptive spectral inverse auto-equalization, and automatic gain control. Following the noise reduction processing is a "smart VOX" algorithm, which automatically detects the presence of speech in the final signal and outputs either silence or "C" tone when speech is not present. Balanced audio input and output is accomplished via "Phoenix" terminal strip connectors. AUDIOPHILE operates on 12 VDC, or with the supplied universal AC adaptor. The included Windows configuration software utility allows interactive operation of the unit and programming of filter parameters into the internal flash memory, via the included USB interface cable.

List Price: \$1,730	GSA qty 1-10: \$1,482	qty 11-20: \$1,447	qty 21 or more: \$1,394
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SPECIAL ITEM NO. 58-8

All prices listed are Government net price. Discounts have been deducted and IFF applied.

Product Education and Training

◆ DAC School Forensic Audio/Video Training

List Price:	\$900
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GSA Price:	\$771
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Based on VideoFOCUS Pro and CARDINAL MiniLab Suite, the DAC School Forensic Audio/Video Training is a five-day intensive training course on clarifying evidentiary audio and video media. Techniques for audio analysis, noise and effect reduction, and voice intelligibility improvement, as well as basic techniques for video import, transcoding, clarification, and export, are taught through a combination of lecture, critical listening, analysis, observation, and hands-on practical exercises with state-of-the-art audio and video tools and real-world training materials. On the final day of the class, a practical test is given to each student and a certificate is provided. Both the novice technical investigator and the experienced forensic examiner should benefit from this 50% classroom, 50% hands-on training experience. The course is typically scheduled twice a year (one session in the spring, one in the fall) at selected conference hotels in the United States. Travel, lodging, and meals expenses are not included in the tuition cost; however, Salient Sciences generally negotiates special conference hotel rates for these courses. Information on the hotel will be provided with the course registration materials. Please contact Salient Sciences for course registration and hotel information. Participation is limited to 12 students, and attendance is generally restricted to law-enforcement and governmental personnel; at the sole discretion of Salient Sciences, private-sector professionals who are working in the forensic audio/video field may also be invited to attend.

Engineering Services

Salient Sciences offers Engineering services for the purpose of modifying its existing audio and video products; designing and manufacturing new audio, video, and/or related products; integrating audio, video, and/or related products to provide a complete system solution; and providing comprehensive technical support and training on these customized items. All Engineering Services Professional Labor Categories are provided at an hourly rate, including all overhead costs for employees working at the Salient Sciences facility. For longer term projects, rates are specified for Year 1, Year 2, and Year 3. Materials and travel are not included in these rates; these items would be billed either at actual cost or, in the case of Salient Sciences products, per the relevant price list.

Professional Labor Categories

Job Title: Program Manager

Minimum/General Experience: 10 years of related technical and managerial experience. Ability to manage complex program activities and act as customer liaison for program progress reports. A Master's degree substitutes for two years experience and a Ph.D. substitutes for 5 years experience.

Functional Responsibility: Management position provides overall direction of program activities and personnel. Manages functional area or business line programs that are sensitive or critical in nature, broad in scope and impact, and significant in terms of company-committed resources. Provides senior interface between client and company resources and manager assigned programs to meet client requirements. Works with the client and program director to establish policy and strategic direction for programs. Communicates with senior levels of the client on a frequent basis. Ensures client satisfaction with company performance. Responsible for program oversight of budget, planning and scheduling, progress reporting, earned value, performance analysis, technical risk analysis, financial planning, quality assurance and quality control, and delivery of services. Monitors assigned project managers to ensure that appropriate technical and administrative personnel are assigned to the program. Provides program leadership to assigned project teams.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering or Computer Science, or equivalent education/experience.

Job Title: Project Engineer

Minimum/General Experience: Must have 5-10 years experience of digital audio- and video-related project work. Provides high-level technological problem solving, leads and/or serves as primary technical resource for engineering design and systems integration effort. Operates with considerable latitude.

Functional Responsibility: Engineering position performs in respective engineering discipline of systems engineering, electrical engineering, digital signal processing, computer software development, human factors engineering, or other relevant engineering discipline. Provides a high level of administrative and technical support. This includes completing complex and lengthy technical reports, proposals, and creating and maintaining complex systems and databases in compliance with various organizational requirements.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering or Computer Science, or equivalent education/experience. Master's degree preferred.

Job Title: Software Developer

Minimum/General Experience: Five to ten years of applications programming experience in the area of digital audio and video.

Functional Responsibility: Engineering position develops application programs in accordance with program and system design specifications. Translates detailed design into coded instructions and database structures. Tests, debugs and refines programs to produce the desired results. Refines programs to reduce operating time and efficiency. Develops all necessary documentation including operational procedures.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering or Computer Science, or equivalent education/experience.

Job Title: Hardware Design Engineer

Minimum/General Experience: Five to ten years of experience in the area of digital audio and video hardware design, including DSP, analog and digital, power, PCB layout oversight, and packaging design.

Functional Responsibility: Engineering position performs in respective engineering discipline of systems engineering, electrical engineering, digital signal processing, human factors engineering, or other relevant engineering discipline.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering or equivalent education/experience.

Job Title: Manufacturing Engineer

Minimum/General Experience: Five to 10 years of experience in electronic manufacturing, particularly in the area of SMT PCB assembly.

Functional Responsibility: Engineering position responsible for developing and communicating the required manufacturing methods, testing procedures, bills of materials, and all manufacturing drawings and documents as necessary to produce electronic devices in the necessary quantities using either in-house or outsourced manufacturing resources. Analyzes failure rates of manufactured products, recommends design changes as necessary to minimize the recurrence of faults and defects.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering, Industrial Engineering, or equivalent education/experience.

Job Title: Junior Engineer / Draftsman

Minimum/General Experience: One to three years of experience in digital systems and software design, testing, and/or documentation tasks.

Functional Responsibility: Under the supervision of a more senior engineer, performs in respective engineering discipline of systems engineering, electrical engineering, digital signal processing, human factors engineering, or other relevant engineering discipline. Prepares detailed mechanical and electronic design drawings using CAD and other tools.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering or equivalent education/experience.

Job Title: Technical Support / Training Specialist

Minimum/General Experience: Three to five years of experience providing customer technical training and technical support for digital audio- and video-related products.

Functional Responsibility: Works with both the design team and the customer to get a complete understanding of both the technical capabilities and the application of the product, then develops training curricula and materials as necessary to provide operational training. Provides feedback to the design team as technical issues and/or new feature needs are identified, drives these to final resolution on behalf of the customer.

Minimum Education: Bachelor's Degree in applicable engineering discipline such as Electrical Engineering or equivalent education/experience.

Job Title: Technician

Minimum/General Experience: One to three years of experience in digital systems checkout and testing.

Functional Responsibility: Under the supervision of a more senior engineer, runs tests on electronic products after they are manufactured to ensure they perform according to specifications. Also, runs tests on returned items to diagnose faults and makes repairs as necessary to restore the devices' proper operation.

Minimum Education: Associate's Degree in applicable technical discipline such as Electronic or Electrical Engineering, or equivalent education/experience.

Job Title: Electronic Assembler**Minimum/General Experience:** One to three years of experience assembling digital and analog circuit boards and packaging.**Functional Responsibility:** Performs detailed assembly of surface-mount (SMT) printed circuit boards (PCBs) and electronic packaging using the prescribed manufacturing methods and documentation.**Minimum Education:** High School Diploma or equivalent education/experience.**Job Title: Administrative Assistant / Clerk****Minimum/General Experience:** One to three years of experience in general office and clerical work.**Functional responsibility:** Provides administrative assistance and support to an organizational area. Typical functions include preparing project correspondence and reports; maintaining project logs; preparing documents for review and edit; and coordinating administrative processes and issues for the supported element; exercises independent judgment within established administrative policy and procedural guidelines. Helps to prepare budgets and schedules.**Minimum Education:** Bachelor's Degree in applicable discipline such as Business Administration, Accounting, or equivalent education/experience.**Professional Labor Rates (Per Hour)**

Labor Category	List Rate	GSA Rate (Year 1)	GSA Rate (Year 2)	GSA Rate (Year 3)
Program Manager	\$125.00	\$107.05	\$112.40	\$118.02
Project Engineer	\$115.00	\$98.48	\$103.41	\$108.58
Software Developer	\$105.00	\$89.92	\$94.42	\$99.14
Hardware Design Engineer	\$105.00	\$89.92	\$94.42	\$99.14
Manufacturing Engineer	\$105.00	\$89.92	\$94.42	\$99.14
Junior Engineer / Draftsman	\$80.00	\$68.51	\$71.94	\$75.53
Technical Support / Training Specialist	\$80.00	\$68.51	\$71.94	\$75.53
Technician	\$55.00	\$47.10	\$49.46	\$51.93
Electronic Assembler	\$40.00	\$34.26	\$35.97	\$37.77
Administrative Assistant / Clerk	\$40.00	\$34.26	\$35.97	\$37.77



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