

Federal Supply Service Authorized Federal Supply Schedule Price List

Schedule For: Audio/Video Assessment, Design, and Integration

Federal Supply Group: 58 **Part:** I

Contract Number: GS-03F-057AA

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: April 1, 2013 through April 1, 2018

Contractor: Kinetic Multimedia Systems, Inc.
6750 N. Andrews Ave. Suite 200
Fort Lauderdale, FL 33309

Business Size:
Small: Woman Owned Business

Telephone: (954) 370-0566

FAX: (954) 252-4578

Website: www.kineticmultimedia.com

E-mail: wmilam@kineticmultimedia.com

Contract Administrator: William Milam

CUSTOMER INFORMATION:

- 1a. Table of Award Special Item Numbers (SINs):**
SIN 58 - 8 Professional Audio/Video Assessment, Design, and Integration
- 1b. Identification of the lowest priced model number and lowest unit price for each special item number awarded under contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A**
- 1c. Labor Category Descriptions:** Provided on page 6
- 2. Maximum order:** \$500,000.00
- 3. Minimum order:** \$100.00
- 4. Geographic coverage (delivery area):** Domestic only
- 5. Point(s) of production:** Fort Lauderdale, FL
- 6. Discount from list prices or statement of net price:**
All Prices herein are Net with the discounts already deducted.
- 7. Quantity Discounts:** N/A
- 8. Prompt Payment Terms:**
1% discount if paid within 10 Days ARO, Net 30 Days ARO
- 9a. Notification That Government Purchase Cards Are Accepted Below the Micro-purchase Threshold:** Yes
- 9b. Notification That Government Purchase Cards Are Accepted Above the Micro-purchase Threshold:** Yes

10. **Foreign Items:** N/A
- 11a. **Time of Delivery:** specified in task order
- 11b. **Expedited Delivery:** contact contractor
- 11c. **Overnight and 2-Day Delivery:** contact contractor
- 11d. **Urgent Requirements:** contact contractor
12. **F.O.B. point(s):** Destination
- 13a. **Ordering Address:** Same as company address
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment Address:** Same as company address above
15. **Warranty Provision:** All services are warranted for 1 year. Delivered products carry their standard manufacturer's warranty.
16. **Export Packing Charges:** N/A
17. **Terms and Conditions of Government Purchase Card Acceptance (any Thresholds Above the Micro-purchase Level).** Available on all orders
18. **Terms and Conditions of Rental, Maintenance, and Repair:** N/A
19. **Terms and Conditions of Installation:** N/A
20. **Terms and Conditions of Repair etc.:** N/A
- 20a. **Terms and Conditions for any Other Services:** N/A
21. **List of Service and Distribution points:** N/A
22. **List of Participating Dealers:** N/A
23. **Preventive maintenance:** N/A
- 24a. **Environmental Attributes:**

Kinetic Multimedia Systems, Inc. will comply with any applicable guidelines/regulations associated with the services provided under this GSA Schedule.

24b. Section 508 Compliance:

Kinetic Multimedia Systems, Inc. will ensure that the services provided under this contract will be in compliance with the Americans with Disabilities Act (ADA) by vigorously adhering to the accessibility checklist specified in Section 508.

25. Data Universal Number System (DUNS) Number: 030275056

26. Notification regarding registration in Central Contractor Registration (CCR) Database: registered

Price List

Service for SIN 58-8	Rate	Unit of Issue
Systems Engineer Programmer I	\$48.21	Per Hour
Sr. Systems Engineer Programmer	\$70.12	Per Hour
Specialist I	\$71.00	Per Hour
Sr. Specialist	\$85.90	Per Hour
Business / System Analyst	\$52.59	Per Hour
Sr. Business / System Analyst	\$74.50	Per Hour
Network Analyst I	\$65.74	Per Hour
Sr. Network Analyst	\$77.13	Per Hour
Technician I	\$39.44	Per Hour
Sr. Technician	\$49.09	Per Hour
Digital Media Developer	\$59.60	Per Hour
Technical Writer I	\$48.21	Per Hour
Sr. Technical Writer / Training Program Developer	\$65.74	Per Hour
Test Engineer I	\$48.21	Per Hour
Sr. Test Engineer / QA / QC Specialist	\$56.97	Per Hour
Project Administrator / Manager I	\$56.97	Per Hour
Sr. Project Manager	\$74.50	Per Hour
Technical Project Manager I	\$61.36	Per Hour
Sr. Technical Project Manager	\$109.57	Per Hour
Cable Technician I	\$56.97	Per Hour
Sr. Cable Technician	\$61.36	Per Hour
Audio / Video Technician	\$48.21	Per Hour
Sr. Audio / Video Technician	\$56.97	Per Hour

Labor Categories and Descriptions

SIN 58-8

Systems Engineer Programmer I

Designs and implements computer systems, software and networks ensuring that the computer systems function efficiently and securely to support the technical requirements of a project. Tasks include analysis, design, document, build, configure, integrate, test and install complex small to large environments along with the assistance of a Sr. Systems Engineer Programmer.

Sr. Systems Engineer Programmer

Performs systems engineering infrastructure/integration tasks related to development/sustainment program activities. Tasks include analysis, architect, design, document, build, configure, integrate, test and install complex, small to large scale Audio/Video systems. Individual should be very knowledgeable of a wide array of audio, video and other multimedia components and subsystems, as well as their integration. This position should have experience programming Audio/Video routing and control via systems such as AMX and Crestron.

Specialist I

A specialist in a certain area of expertise such as audio acoustic specialist or Logitech remote control programming.

Sr. Specialist

A senior specialist with vast experience and expertise in a certain area of expertise such as audio acoustic specialist, Logitech remote control programming and automated control systems.

Business / System Analyst

Performs a variety of complex duties which include review of user needs, assessments and requirements analysis, feasibility studies, system evaluations. Document requirements, define requirement scope and objectives, and formulate system requirements to parallel overall business strategies. Document and track goals and articulate goal accomplishments. Works closely with the Sr. Business / Systems Analyst.

Sr. Business / System Analyst

Performs all the tasks listed in the Business / System Analyst position along with additional tasks. Required to handle multiple projects from inception to delivery. Required to work with client account management liaisons. Provide direction on metrics and quantifying the savings of various initiatives. Ability to present business solutions utilizing analysis background, and feasibility studies. Provide guidance and leadership to other team members. Analyze and estimate projects and be able to completely handle business analysis of projects, start to finish. Effectively communicate with other members of the development team as well as business partners. Evaluates technologies and suggests improvements to architecture. Support test plan development and test execution to ensure requirements are fully satisfied.

Network Analyst I

Plan, design, analyze, and provide technical support for A/V and data communications network or group of networks. Conduct research and evaluation of network technology and recommend purchases of network equipment. Provide technical assistance and support for the network infrastructure. Work closely with the Sr. Network Analyst to define the network framework.

Sr. Network Analyst

Performs all the tasks of the Network Analyst I position along with additional tasks. Consult with users and evaluate requirements, recommend designs, provide cost analyses, coordinate tasks for installation of A/V and data networks. Analyze and resolve technical problems for established networks. Plan, test, recommend, and implement and support network, file server, and other system software / hardware environments. Provide network documentation, training, and guidance to clients, programmer analysts and system engineers. Serve as a technical specialist in network problems and emergencies. Troubleshoot and resolve network production problems. Conduct technical research on network upgrades and components to determine feasibility, cost, time required, and compatibility with current systems architecture. Recommend network solutions for short-, medium-, and long-range network projects. Install, configure and maintain network components. Work with other technical staff, such as system engineers to ensure connectivity and compatibility between systems. Work with vendors to resolve complex network problems. Maintain confidentiality with regard to the information being processed, stored or accessed by the network. Document network problems and resolutions for future reference.

Technician I

Tests and modify operational electrical subsystems and electrical control equipment and circuitry in open or closed commercial environments. Work closely under direction of the senior technician. Provides technical assistance and resolution when electrical or engineering problems are encountered before, during, and after construction. Assembles electrical and electronic systems and prototypes according to engineering data and knowledge of electrical principles. Installs and maintains electrical control systems and solid state equipment. Modifies electrical prototypes, parts, assemblies, and systems to correct functional deviations. Sets up and operates test equipment to evaluate performance of parts, assemblies, or systems under simulated operating conditions, and records results. Collaborates with electrical engineers and other personnel to identify, define, and solve issues.

Sr. Technician

Fulfills all the roles of the Technician I but will also serve as the mentor and oversight of the lower level technicians and will be responsible for the direction, schedule, staff assignments, deliverables and day to day management of technician tasks.

Digital Media Developer

Primarily responsible for developing styles and themes to be used for digital media for marketing and branding of products, announcements, product releases, promotions, introductions or project supported endeavors. Develop finished digital media projects, collaborate and act as a mentor with project staff and clients, and suggest presentation styles. Responsible for the management and oversight of the Digital Media for all project media needs and requirements.

Technical Writer I

Creates written material and experimental activities to determine operating procedure and detail requirements. Develop training programs and materials for the customer representatives who will be utilizing a system.

Test Engineer I

Performs quality assurance and testing of a project. Primary responsibility is to perform testing and quality assurance activities in complex software systems and infrastructure environments. Involved in all aspects of the testing process from the design of test scenarios/plans to the execution of test processes. This includes the creation of test scenarios/plans, test data for use during the testing phase of the release process for major or minor releases, documenting test results, execution of functional, regression, volume and performance tests, participation in design review sessions with engineers and project managers and reporting of metrics used to track the progress of the testing. Additionally, this resource will be responsible for defect reporting, problem diagnosis and assisting engineers to resolve defects. This resource will be required to work closely with customers, end user audiences on support and application issues and work closely with the Sr. Software Test Engineer / QA / QC Specialist.

Sr. Test Engineer / QA / QC Specialist

Performs the highest level of quality testing and analysis to deliver high quality applications to meet and exceed the customer's satisfaction. Drives test development, writing test cases and developing test plans. Work closely with the engineering team to coordinate schedules and deliverables. Lead and orchestrate the testing cycle from inception to delivery and mentor all development and testing engineers in testing principles and methods.

Project Administrator / Manager I

Assists with the day to day administration of projects, planning and scheduling of tasks and documentation for the customer, user audience and stakeholders progress/status reviews. Creates project plans, schedules, forecasts, budgets, risk analysis, delivery signoff documentation, and other project specification documentation and disseminates the information to the project team, user focus groups and stake holders. Directs the project timeline and budget and any processes associated with operational strategies and/or project delivery initiatives. Manage workloads, ascertains project personnel requirements, staffing (ramp-up/roll-down) and coordinates in the hiring and dismissal of project staff as dictated by project requirements and/or performance. Manage workloads, responsible for all project resources and day to day project activities. Manages and oversees project resources and sub consulting agencies and reports concerns to Sr. Project Manager. Conducts project reviews and issues project status reviews to the Sr. Project Manager. Prepare status reviews, show and tell demonstrations with the agreed contract interval scheduled terms by the customer. Assists with project budgets, delivery signoff documentation and is the project focus group director. Provide project reporting, working metrics, progress tracking, change control governance of the project. Work closely with the Sr. Project Management and Technical Project Management staff.

Sr. Project Manager

Performs management and oversight of an entire project. Interfaces with the customer, strategizing, orchestrating and implementing projects at the senior managerial level. Understands the policies and procedures for overall project oversight and execution. Oversee activities and interaction with all project related personnel and interfaces with project staff, subcontracting firms, regulatory agencies, project sponsors and stake holders. Specific tasks include preparing reports and work plans, performing site surveys, reviews, analysis, investigations, problem solving and collecting, processing and evaluating data. Composing status reports, project evaluations and conducting reviews with project sponsors and stake holders. Acts as primary project liaison and communication facilitator between project team and project customer. Duties include establishing project needs and monitor work in progress to ensure final deliverables adhere to requirements. Often works with subcontractors during the scope of a project to ensure compliance with the plan. Negotiating changes to the scope of work is another vital function of the project manager, and overall responsibility for ensuring the project is on track and on time from inception to delivery. Additional project manager duties include interpreting requirements and other project artifacts, as well as developing compliance assurance, deliverable acceptance, payment plans and inspection procedures. Submission of project artifacts to project sponsors to obtain project deliverable approval. Consults with internal and external project staff engineers and regulators to plan projects and discuss project progress and deliverables. Other daily job duties include: preparing project proposals and budgets; directing necessary research; communicating with management regarding project status; and hiring necessary staff to meet specified project time frames.

Technical Project Manager I

Directs project engineering from a technology point of view. Translates the business case requirements into actionable technical plans and coordinates tasks with the engineering team. Interfaces with the project management and testing teams for implementation and system rollout. Additional responsibilities include: Leading a team that assumes responsibility for strategy and development, including systems integration and vendor management. Collaborating with management and engineering colleagues to translate corporate/functional business and information objectives into a tactical business plan. Consulting within the engineering organizations to develop appropriate support for Audio/Video-centric

projects when preparing for rollout and implementation. Prepare and support periodic status reviews and demonstrations with the project management team to the user community. Training and mentoring engineering teams for production release and internal support of the system. Work closely with the Sr. Technical Project Manager and other senior project management staff.

Sr. Technical Project Manager

Applies and extends the Project Management Processes adopted within the project office, including developing lessons learned, enhanced reporting & communication scheme, systems engineering processes, guidelines and best practices. This is a senior level technical management position that will be required to juggle multiple projects of average size, scope and risk.

Cable Technician I

Responsible for all the cabling needs and related assessments for projects and proposals. Tasks include estimates, install, repair and maintain cable systems, according to customer requirements and project specifications. Works closely with the Sr. Cable Technician during the installation and implementation of the project.

Sr. Cable Technician

A senior level supervisory role which estimates, reviews building plans, develops blue prints and wiring cable diagrams and specifications for customer proposals, trains, manages, mentors, lower-level cable technicians and has the overall responsibility for the communications environments at the project site. Advises customers and project management of status of the project and any problem/resolution concerns at the project site.

Audio / Video Technician

Responsible for the installation, configuration and operation of audio and video equipment including microphones, sound speakers, video screens, projectors, video monitors, recording equipment, connecting wires and cables, sound and mixing boards, and related electronic equipment for concerts, sports events, meetings and conventions, presentations, news conferences and permanent facility installation such as conference and training rooms / auditoriums. Works closely with the Sr. Audio / Video Technician. May also set up and operate associated spotlights and other custom lighting systems.

Sr. Audio / Video Technician

Responsible for all the roles and activities of the Audio / Video Technician but will also mentor and oversee the lower level technicians and will be responsible for the direction, schedule, staff assignments, deliverables and day to day responsibility of the overall project.