

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: <http://www.GSAAdvantage.gov>.

Federal Supply Group: MAS
Schedule Title: Multiple Award Schedule

FSC GROUP: 51, PART V
PSC: R498, 999, 6840

Contract Number GS-06F-0012N

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

Contract Period: December 1, 2017 – November 30, 2022

Contractor: R-J International, Inc. dba Reed-Joseph International Company

800 Main Street
Greenville, MS 38701

Toll Free: 800-647-5554
Telephone: 662-335-5822
Fax: 662-335-8850

Web Site: www.reedjoseph.com



Contract Administrator: Barthell Joseph

Telephone: 662-335-5822 E-mail: bj3@reedjoseph.com

Business size: Small, Veteran-owned Business

Modification: A815 Effective Date: March 19, 2020

CUSTOMER INFORMATION:

- 1a. Table of awarded special item number(s) with appropriate cross- reference to item descriptions and awarded price(s).

<i>SIN</i>	<i>DESCRIPTION</i>
325320	<i>Pest and Animal Deterrents and Accessories</i>
ANCILLARY	<i>Ancillary Supplies and Services</i>
NEW	<i>Introduction of New Supplies and Services</i>
OLM	<i>Order Level Materials</i>

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

See Appendix A – including Maintenance pricing

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

Not Applicable

2. Maximum order: ***\$250,000***
3. Minimum order: ***One (1) System***
4. Geographic coverage (delivery area): ***48 Contiguous states and Washington, DC***
5. Point(s) of production (city, county, and State or foreign country). ***Greenville, Washington County, MS***
6. Discount from list, prices or statement of net price. ***Prices offered on the GSA pricelist are Net prices.***
7. Quantity discounts: ***Five Percent (5%) Additional 10% discount for orders of 50 or more of any combination of RJSW 1d or RJSW 1e.***
8. Prompt payment terms: ***1% 10 Days, NET 30*** Information for Ordering Offices: *Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*
- 9a. Government purchase cards ***are*** accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards ***are*** accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin) ***None***
- 11a. Time of delivery: ***45 Days ARO***
- 11b. Expedited Delivery: ***None***
- 11c. Overnight and 2-day delivery: ***None***
- 11d. Urgent Requirements: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. F.O.B. point(s): ***Destination***
- 13a. Ordering address(es): ***Same as contractor***
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es): ***Same as contractor***

15. Warranty provision: **Standard Commercial**
16. Export packing charges, if applicable. **Not Applicable**
17. Terms and conditions of Government purchase card acceptance (*any thresholds above the micro- purchase level*). **None**
18. Terms and conditions of rental, maintenance, and repair (*if applicable*) **Not Applicable**
19. Terms and conditions of installation (*if applicable*). **Not Applicable.**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (*if applicable*). **GPC, Net 30**
- 20a. Terms and conditions for any other services (*if applicable*): **GPC, Net 30**
21. List of service and distribution points (*if applicable*). **Not Applicable**
22. List of participating dealers (*if applicable*). **None**
23. Preventive maintenance (*if applicable*). **Available**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) **Not Applicable.**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/. **Not Applicable**
25. Data Universal Number System (DUNS) number. **180687261**
26. Notification regarding registration in the System Award Management (SAM) database. **Registration is current.**

Appendix A

GSA PRICING

SIN	PART NUMBER	PRODUCT NAME AND DESCRIPTION	GSA PRICE
325320	RJSW1	SCARE WARS 1 MASTER WORKSTATION -- To harass nuisance birds and wildlife, the Scare Wars System cannons are remotely activated from a computer. The workstation features two components: the computer and a master controller. The dedicated Windows-based PC displays an easy to use screen. The master controller transmits high speed digital data from the computer to the remote bird deterrent units. 5-watt RF output, with narrow band (12.5 kHz) channel spacing.	\$6,000.00
325320	RJSW1A	SCARE WARS 1A SOFTWARE -- Simply point and click to remotely activate individual units, groups of units, or all units, without restriction. An unlimited number of units can be assigned in up to 100 groups, also without restriction. The many features of our Windows-based software include a customized airfield diagram, with color-coded coordinates of each cannon on the airfield. Fuel Estimates indicate remaining fuel in each unit. The system can be activated on demand when the operator sees the need, or automatically, using Scheduled Events. Our software includes upgrade capability.	\$5,025.00
325320	RJSW1B	SCARE WARS 1B HANDHELD TRANSMITTER -- For additional flexibility, the Handheld Transmitter activates remote bird deterrent units from anywhere on the airfield. It controls individual cannons, or groups of cannons, without restriction. It is rugged, reliable, rechargeable and has excellent RF specifications, with secure, customer-designated frequency. It is synthesized programmable, power output is selectable, and it operates on narrow band (12.5 kHz) channel spacing.	\$1,460.00
325320	RJSW1C	SCARE WARS 1C BASE ANTENNA -- The Scare Wars System requires one base antenna. The 3-dB gain antenna transmits radio data to all remote bird deterrent units located on the airfield on a secure, customer-designated frequency.	\$1,805.69
325320	RJSW1D	SCARE WARS 1D REMOTE BIRD DETERRENT UNIT -- Control birds: Scare Wars is activated remotely to repel birds and wildlife safely and humanely from military and civilian airfields. It is deployed worldwide, and is also used for military training. Portable, weatherproof units need no external power. Self-contained, all components are mounted on the unit. The 16-gauge galvanized steel housing is painted safety yellow, has a locking door handle, and is secure from tampering. A unit comprises: A Scare-Away Model M8 Multi-Bang LP gas cannon (130 db), Rotomat rotating platform, synthesized VHF or UHF radio receiver, 12-volt battery, solar panel and regulator, LP gas cylinder and solenoid valve.	\$4,833.75

325320	RJSW1E	<p>SCARE WARS 1E REMOTE UNIT & BIRD GARD -- Scare Wars is activated remotely to repel birds and wildlife safely and humanely from military and civilian airfields. It is deployed worldwide and is also used for military training. This unit includes all the features of our remote bird deterrent unit, plus a Bird Gard distress cry generator. A 200-watt amplifier broadcasts digitally recorded, actual bird distress cries through a 20 speaker, 360-degree tower. A series of 8 distress cries begins when the unit is activated. All sounds are fully programmable and can be customized by the operator for specific needs, and to eliminate habituation.</p>	\$6,255.16
ANCILLARY	Maintenance	<p>Maintenance -- A certified Reed-Joseph technician performs scheduled maintenance inspections on Scare Wars® Systems. Inspection includes, but is not limited to, the following:</p> <p>Remote Bird Deterrent Units: Check remote radios for frequency drift and overall performance. Load test solar panels for proper output. Verify charging regulator operation. Battery inspection. Check hoses and solenoid valve for leaks or corrosion. Check fuses and wiring.</p> <p>Scare Away LP Gas Cannons: Check all components in mechanical assembly. Check sparking assembly and replace as needed. Check Rotomat rotating platforms for loose or worn parts. Lubricate cannons and Rotomats. Check LP gas cylinders and refill as required.</p> <p>Distress Cry Generators: Check all components for proper operation. Check fuses and wiring.</p> <p>GSA customers receive 5% basic discount for maintenance service, 1% volume discounts for all orders of \$10K or more, PPD terms of 1% 10 Net 30 and Origin terms.</p>	\$38.29/hr

