

Facility Services Management, Inc.
FSS Contract Price List

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

03FAC, Facilities Maintenance and Management, The Service Department
FSC Class (ES): Services FSC Group: J
Contract number: GS-06F-0048P

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Contract Period: May 20, 2014 – May 19, 2019

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Woman Owned, Small Business, NAICS 561210

CUSTOMER INFORMATION:

1a.

SINs	Description
371-001	Grounds Maintenance
371-002	Tree Planting/Trimming/Removal
561-002	Fire Suppression Systems Preventive Maintenance & Repair Services
811-002	Complete Facilities Maintenance
811-003	Complete Facilities Management
811-004	Electrical, and all Utility Services limited to Facility Maintenance
811-005	Refrigeration, Heating, Ventilation, and Air Condition HVAC Maintenance

1b. FSI's pricing for all SINs is Worldwide. For facilities that exceed the one million square foot threshold, we will negotiate an even greater discount

1c. Hourly rates are not applicable.

2. Maximum order - \$750,000

3. Minimum order - \$0

4. Geographic coverage (delivery area) - Worldwide
5. Point(s) of production (city, county, and State or foreign country) - Destination
6. Basic Discount Terms – 2%
7. Quantity discounts – Facilities that exceed one million square feet will be given greater discount
8. Prompt payment terms - none
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items - none
- 11a. Time of delivery – as agreed
- 11b. n/a
- 11c. n/a
- 11d. n/a
12. n/a
- 13a. Standard Address.
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Standard Address.
15. To be determined.
16. n/a
17. Government purchase card are accepted.
18. Terms and conditions of rental, maintenance, and repair based on requested/proposed specifications.
19. Terms and conditions of installation based on requested/proposed specifications.
20. Terms and conditions of repair parts based on requested/proposed specifications.
- 20a. Terms and conditions for all other services based on requested/proposed specifications.
21. Worldwide.
22. n/a
23. Preventive maintenance provided based on requested/proposed specifications.
- 24a. FSI strives to provide innovation and take every opportunity to be more energy efficient with products and services and to have a low environmental impact.
- 24b. n/a
25. Data Universal Number System (DUNS) – 884999491
26. CCR Registration is updated at least annually, and remains up to date.

Facilities Maintenance Pricing

FSI will price each task order on an individual basis, based upon the Scope of Work, the existence of any Government-furnished property or materials, and the type of property and equipment to be maintained and the applicable wage determination, whether it is Service Contract Act (SCA) or a Collective Bargaining Agreement (CBA).

FSI will provide the site visit without cost to the Government. After our review of the Scope of Work and viewing the facilities, we will propose our cost for maintaining the facility that will include the following:

1. Direct Labor estimated based upon customer-supplied workload data, Scope of Work requirements, and findings from our site visit. The direct labor cost will include applicable wage rates,

direct taxes, direct insurance, and fringe benefits. An example of an SCA direct labor calculation is attached, showing examples of both exempt and non-exempt positions. Per the contract instructions, the SCA or CBA rates established at the onset of the contract will be effective for the base period of one year. Thereafter, the SCA wages will be adjusted at least annually, but no more than quarterly as the SCA wage determinations are revised. The CBA wages will be adjusted in accordance with the CBA and the contract.

2. Equipment required to perform the job will be estimated based upon the Task Order Scope of Work requirements. Equipment costs, including vehicles, will additionally be based upon the assessment of any government-furnished equipment, maintenance and upkeep of the equipment, and needs identified from our site visit.

3. Materials costs to provide both the scheduled and the unscheduled maintenance required by the Task Order Scope of Work will be estimated based upon types and frequencies of scheduled maintenance and workload data provided by the customer on unscheduled tasks, along with any government-furnished materials and our site visit.

4. Subcontractors will be utilized for any specialty tasks required in the Scope of Work, or any tasks that require special certifications that may be accomplished on an irregular or infrequent basis where it is more economical for the customer for those tasks to be subcontracted. The proposed cost for subcontracted tasks will include estimates from the companies we propose and our assessment of the needs based upon the Scope of Work and our site visit. Subcontractors will be provided the applicable wage determination and contract requirements for insurance.

5. General and Administrative Expenses (G&A) represents our overhead costs to administer our contracts. The G&A applicable to the task orders will be calculated at 10.0% of the overall cost of performing the contract.

6. Profit to be applied to the task order will be computed at 6.0% of the overall cost of performing the contract, but will not be applied to G&A expenses.

Example of Annualized Facilities Maintenance Cost:

Direct Labor:	\$100,000.00
Materials:	50,000.00
Equipment:	75,000.00
Subcontractors:	25,000.00
Total	\$250,000.00
G&A 10%	25,000.00
Profit 6%	15,000.00
Total	\$290,000.00

This same method of pricing will be utilized for all SINs on which we have proposed.