



GENERAL SERVICES ADMINISTRATION
Schedule 03FAC Facilities Maintenance and Management
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: <http://www.GSAAdvantage.gov>.

Contract Number: GS-06F-0060P

Contract Period: July 14, 2004 through July 13, 2009

Special Item Numbers:

811 002 Complete Facilities Maintenance
811 003 Complete Facilities Management
811 005 Refrigeration, Heating, Ventilation, Air
Conditioner, Boiler and Chiller HVAC Maintenance
800 1000 Other Direct Costs

Johnson Controls, Inc.

507 E. Michigan Street
Milwaukee, WI 53202

Phone: 1-800-727-6660

Fax: 1-800-206-6639 or 240-683-7660

Email: cg-gsa-schedules@jci.com

Website: www.johnsoncontrols.com

Business Size: Large

Price List is Effective through Modification #PO-0002
Dated June 26, 2008

For more information on ordering from Federal Supply
Schedules click on the FSS Schedules button at
<http://www.gsa.gov/fas>

Johnson Controls offers products and services that optimize energy use and improve comfort and security.

Johnson Controls is a leading full-line service provider of mechanical equipment as well as systems that control heating, ventilation, air conditioning (HVAC), lighting, security and fire management in non-residential buildings. Services include complete mechanical and electrical maintenance. We are a world leader in integrated facility management for Fortune 500 companies, managing more than one billion square feet worldwide.



TABLE OF CONTENTS

CUSTOMER INFORMATION	1
JOHNSON CONTROLS AREA OFFICES	3
SPECIAL IDENTIFICATION NUMBER (SIN) DESCRIPTIONS	6
HOURLY RATES FOR SERVICES (FOR ALL SINS)	8
INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES	9
I-FSS-125 REQUIREMENTS EXCEEDING THE MAXIMUM ORDER (SEP 1999)	10
BLANKET PURCHASE AGREEMENTS (BPAS)	11



CUSTOMER INFORMATION

- | | |
|--|--|
| <p>1a. Special Item Number(s)
811 002 Complete Facilities Maintenance
811 003 Complete Facilities Management
811 005 Refrigeration, Heating, Ventilation, Air Conditioner, Boiler and Chiller HVAC Maintenance
800 1000 Other Direct Costs
Please refer to page 6 for full SIN descriptions.</p> <p>1b. Lowest Priced Model Number per SIN:
Please refer to our rates on page 8</p> <p>1c. Labor Categories and Hourly Rates:
Please refer to our labor categories and hourly rates on page 8</p> <p>2. Maximum Order Threshold:
811 002 - \$750,000
811 003 - \$750,000
811 005 - \$750,000
800 1000 - \$5,000,000
Please note this is not a GSA enforced limitation on the value of a task order (see I-FSS-125 Requirements Exceeding the Maximum Order (Sep. 1999))</p> <p>3. Minimum Order:
\$100</p> <p>4. Geographic Coverage (delivery area)
CONUS</p> <p>5. Point(s) of Production:
Not Applicable</p> <p>6. Discount from List Prices:
Prices Listed herein is NET, Discount Already Deducted.</p> | <p>7. Quantity Discounts:
None</p> <p>8. Prompt Payment Terms:
Net 30 Days</p> <p>9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.</p> <p>9b. Government Purchase Cards are accepted above the micro-purchase threshold.</p> <p>10. Foreign Items:
None</p> <p>11a. Time of Delivery:
30 Days ARO</p> <p>11b. Expedited Delivery:
Please contact Johnson Controls for assistance</p> <p>11c. Overnight and 2 Day Delivery:
Please contact Johnson Controls for assistance</p> <p>11d. Urgent Requirements:
Please contact Johnson Controls for assistance</p> <p>12. F.O.B. Point(s):
Jobsite</p> <p>13a. Ordering Address:
Johnson Controls, Inc.
507 E. Michigan St.
Milwaukee, WI USA 53201
Phone: 1-800-727-6660
Fax: 1-800-206-6639 or 240-683-7660
Email: cq-gsa-schedules@jci.com</p> |
|--|--|

13b. Ordering Procedures:

For supplies and services, the ordering procedures and information on establishing Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address:

Johnson Controls, Inc.
507 E. Michigan St.
Milwaukee, WI USA 53201

15. Warranty provision.

Not Applicable

16. Export Packing Charges:

Not applicable

17. Terms and Conditions of Government Purchase Card Acceptance:

Accepted, no discount.

18. Terms and Conditions of Rental, Maintenance and Repair:

Please contact Johnson Controls for assistance

19. Terms and Conditions of Installation:

Please contact Johnson Controls for assistance

20. Terms and Conditions of Repair Parts:

Please contact Johnson Controls for assistance

20a. Terms and Conditions for any Other Services:

Please contact Johnson Controls for assistance

21. List of Service and Distribution Points:

Please refer to [page 3](#) for a list of Johnson Controls area offices.

22. List of Participating Dealers:

Not Applicable

23. Preventive Maintenance:

Please contact Johnson Controls for assistance

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

Not Applicable

24b. Section 508 Compliance Information:

Not Applicable

25. Data Universal Number System (DUNS) number: 050516509

26. Contractor is Registered in the Central Contractor Registration (CCR) Database.



JOHNSON CONTROLS AREA OFFICES

2000 West International Airport Road, Unit B1
Anchorage, Alaska 99502-1100
Phone: 907-243-3737
Fax: 907-248-1978
DUNS – 085195030
Cage Code – 013P2

10801 Executive Center Drive, Suite 103
Little Rock, Arkansas 72211-4301
Phone: 501-537-2747
Fax: 501-224-4216
DUNS – 053142287
Cage Code – 1DU05

3526 Breakwater Court
Hayward, California 94545-3611
Phone: 510-786-5714
Fax: 510-785-3170
DUNS – 036973857
Cage Code – 46CP2

4244 W Tennessee
Tallahassee, Florida 32304-1033
Phone: 813-635-2202
Fax: 813-635-2276
DUNS – 617144951
Cage Code – 1QF66

2505 West Gordon Avenue
Albany, Georgia 31707-7463
Phone: 229-420-1915
Fax: 229-439-7482
DUNS – 042959080
Cage Code – 2X369

4703 15th Street, Suite A
Moline, Illinois 61265-5049
Phone: 309-736-4300
Fax: 309-736-4333
DUNS – 189362213
Cage Code – 0MF30

11318 Aurora Avenue
Des Moines, Iowa 50322-7907
Phone: 515-727-6969
Fax: 515-252-0001
DUNS – 877477349
Cage Code – 30KA2

150 James Dr., East, Suite 160
Saint Rose, Louisiana 70087-4037
Phone: 504-467-8100 x 2916
Fax: 504-468-8660
DUNS – 015739949
Cage Code – 06RJ7

5100 Interstate Circle, Suite K
Shreveport, Louisiana 71109-6517
Phone: 843-327-3827
Fax: 414-524-5030
DUNS – 098297534
Cage Code – 1N3D8

910 Clopper Road, Suite 250
Gaithersburg, MD 20878-1363
Phone: 240-683-7602
Fax: 240-683-7660
DUNS – 166028253
Cage Code – 3Z8R5

60 Loveton Circle
Sparks, Maryland 21152-9207
Phone: 843-327-3827
Fax: 414-524-5030
DUNS – 137640140
Cage Code – 0E7T6

1447 South Enterprise Avenue
Springfield, Missouri 65804-1751
Phone: 417-887-8848
Fax: 417-823-7872
DUNS – 049393429
Cage Code – 3LYJ5

2280 Ball Drive
St. Louis, Missouri 63146-6860
Phone: 314-812-4508
Fax: 314-569-1394
DUNS – 031052798
Cage Code – 4G075

105 Twin Oaks Drive
Syracuse, New York 13206-1205
Phone: 315-431-7723
Fax: 315-433-9130
DUNS – 010770436
Cage Code – 1AV22



225 Green Street, Suite 409
Fayetteville, North Carolina 28301-5043
Phone: 910-323-4436 x103
Fax: 910-323-9323
DUNS – 956479117
Cage Code – 08UA3

395 North Green Meadows Drive
Wilmington, North Carolina 28405-3749
Phone: 910-799-2400 x4311
Fax: 910-799-2405
DUNS – 054409214
Cage Code – 7F518

2320 12th Street North
Fargo, North Dakota 58102-1806
Phone: 701-293-1140 x 2228
Fax: 701-280-0787
DUNS – 047245154
Cage Code – 43ZQ6

4300 West Charter Avenue
Oklahoma City, Oklahoma 73108-1819
Phone: 405-947-0384 x234
Fax: 405-947-5298
DUNS – 009705542
Cage Code – 4H821

4011 SE International Way, Suite 605
Portland, Oregon 97222-8826
Phone: 503-654-8422
Fax: 503-654-1158
DUNS – 962582573
Cage Code – 357J5

4837 Pittsburgh Avenue
Erie, Pennsylvania 16509-6298
Phone: 814-833-3300 x 3152
Fax: 814-833-8158
DUNS – 074982448
Cage Code – 364U2

2250 Butler Pike, Suite 130
Plymouth Meeting, Pennsylvania 19462-1430
Phone: 843-327-3827
Fax: 414-524-5030
DUNS – 048739866
Cage Code – 336D5

14 Woodcross Drive
Columbia, South Carolina 29212-2331
Phone: 678-354-5663
Fax: 770-663-1490
DUNS – 049129786
Cage Code – 4K477

430 Roper Mountain Road, Unit #A
Greenville, South Carolina 29615-4236
Phone: 843-744-0213 x 4001
Fax: 843-744-5553
DUNS – 054240247
Cage Code – 3UKW7

3820 Faber Place Drive, Suite 700
North Charleston, South Carolina 29405-8548
Phone: 843-744-7144 x4001
Fax: 843-744-5553
DUNS – 623156437
Cage Code – 0MFP9

320 Premier Court South, Suite 213
Franklin, Tennessee 37067-8252
Phone: 843-327-3827
Fax: 414-524-5030
DUNS – 079114997
Cage Code – 3A9Q4

6101 Industrial Heights Drive
Knoxville, Tennessee 37909-1228
Phone: 865-583-4441
Fax: 865-584-1430
DUNS – 052663820
Cage Code – 1ZJA6

326 West Nakoma St.
San Antonio, Texas 78216-6262
Phone: 210-349-9100 x7062
Fax: 210-349-8730
DUNS – 027036409
Cage Code – 7P857

5740 General Washington Drive
Alexandria, Virginia 22312-2407
Phone: 703-658-6471
Fax: 703-750-2646
DUNS – 023645088
Cage Code – 8Y619



2730 Ayliff Road, Suite 101
Norfolk, Virginia 23513-2409
Phone: 414-524-3831
Fax: 414-524-3515
DUNS - 050995984
Cage Code - 1D133

22745 29th Dr SE
Bothell, Washington 98021-4448
Phone: 843-327-3827
Fax: 414-524-5030
DUNS - 027442185
Cage Code - 1PYD7

507 East Michigan Street
Milwaukee, Wisconsin 53201-0423
Phone: 301-809-5636
Fax: 301-809-9208
DUNS - 050516509
Cage Code - 32242

5757 North Green Bay Avenue
Milwaukee, Wisconsin 53209-4408
Phone: 843-327-3827
Fax: 414-524-5030
DUNS - 006092860
Cage Code - 25244

1701 West Civic Drive
Milwaukee, Wisconsin 53209-4408
Phone: 843-327-3827
Fax: 414-524-5030
DUNS - 601710320
Cage Code - 1FTY5

1285 Rudy Street, Suite 100
Onalaska, Wisconsin 54650-8580
Phone: 608-788-9858
Fax: 608-781-5350
DUNS - 049537681
Cage Code - 1LXY5

1038 North Foster Road
Casper, Wyoming 82601-1639
Phone: 414-524-3831
Fax: 414-524-3515
DUNS - 095743787
Cage Code - 3SXG5

SPECIAL IDENTIFICATION NUMBER (SIN) DESCRIPTIONS

811 002 Complete Facilities Maintenance

Services related to the complete operations, maintenance and repair of military and government facilities. These services could include but are not limited to a combination of painting, pest control, grounds maintenance, landscaping, tree trimming, snow removal, elevator inspection and maintenance service, fire alarm maintenance and protection systems, locksmith services, collection, and disposal of refuse, roofing repair, plumbing and pipefitting, electrical including high/low voltage systems and utility service, Energy Management Control Services (EMCS), paving, telephone maintenance, janitorial, all mechanical, operations, maintenance and repair of building systems, heating/ventilation/Air Conditioning (HVAC), and rental of facilities maintenance equipment. Also includes maintenance of facilities and systems to include instruments, carpentry, masonry, and refrigeration services; maintenance and repair of exterior electrical distribution system; operation and maintenance of HVAC; operation and maintenance of water distribution system; maintenance of the septic field and maintenance and repair of surface areas; cemetery maintenance; energy planning; energy analysis; energy audit services. [For facilities maintenance services associated with logistics management and support refer to Schedule 874-V SIN 874-507.]

Johnson Controls operates one of the largest HVAC maintenance, repair, parts and retrofit aftermarket service organizations in the world (see www.johnsoncontrols.com). Johnson Controls manufactures, installs, manages and maintains Energy Management Control Services (EMCS), control devices for HVAC equipment that are DDC and BACnet functional. The interface of these controls to building HVAC systems is critical to the functionality of the building environment.

811 003 Complete Facilities Management

Services include facilities management and consulting. Services will be management duties including, but not limited to, property and facilities management, planning, scheduling, quality control software support services, and computer and/or facilities management systems. The service will include adequate staff of personnel and alternates as required, with the necessary management expertise to assure performance of the work in accordance with sound and efficient management practices. [For separate SIN requirements not part of integrated facility management systems support such as independent energy management systems, intrusion alarm systems, and guard services, see schedule 84]

Johnson Controls proposes to take the lead position of a facility manager in a building rather than the historical position of a subcontractor to a facility manager. In a recent unscientific survey of facility managers, over 60% of all trouble calls to the facility manager were HVAC related. In situations like this a non-HVAC oriented manager is forced to subcontract with an HVAC firm, like Johnson Controls, and attempt to manage the issue indirectly, rather than directly addressing the issue using its own core expertise. Johnson Controls' experience and ability to program, maintain, manage and retrofit building control systems are our core competency. In the role of federal facility manager, Johnson Controls achieves single point responsibility for the facility, allowing Johnson Controls to take federal facility management to a much higher level of effectiveness. Johnson Controls is uniquely qualified to perform as a federal facility manager due to the company's past experience working in the industry. Johnson Controls designs, manufactures, sells, services and manages heating, ventilation and air-conditioning systems for the institutional, residential and commercial markets. Johnson Controls maintains one of the largest service organizations in the HVAC industry, and is the only manufacturer whose service technicians are company employees. Johnson Controls technicians are trained to service, manage and maintain the products of our competitors as well as our own Johnson Controls manufactured equipment.



811 005 Refrigeration, Heating, Ventilation and Air Condition HVAC

Services related to providing heating and ventilation services. Service could include, but are not limited to cleaning, restoration and de-contamination of HVAC systems or any combination of providing plant equipment, materials, tools, transportation, supervision, labor to perform all repairs, periodic preventative maintenance (PPM) and emergency service work calls to ensure continual operations of refrigeration, heating, ventilation, air conditioner, boiler and chiller systems.

Johnson Controls manages, maintains and/or repairs, as necessary, all facility HVAC equipment, including the cooling tower, chiller, pumps, boilers, air handlers, fan coils and variable air volume boxes, as well as the controls on all this equipment. Johnson Controls employees are trained in managing, maintaining and servicing the components for the refrigeration cycle.

Johnson Controls offers the following under this SIN:

Service Agreements - Rather than buy individual services and repairs, you can arrange a Johnson Controls Service Agreement that lets you custom design a preventive maintenance service package that meets your exact needs. This flexibility allows you to budget for your most pressing maintenance expenses to avoid the high cost of a surprise breakdown. Performance based contracts are preferred.

Service and Repair - Comprehensive repair services for HVAC&R including other plant mechanical equipment.

Systems Evaluation - Verification of the present and potential performance of your buildings HVAC components and systems. Recommendations include enhancements, BAS, equipment replacements, repairs and upgrades, maintenance and training. Master plans for infrastructure 5 and 10 year.

Centrifugal Compressor Preventive Maintenance - Scheduled preventive maintenance of your centrifugal compressor avoids the high cost of run to failure operation.

Predictive Analysis - Vibration, oil refrigerant and other fluid analysis that identifies problems before they result in catastrophic failure.

Seasonal Services - Spring startup and fall shutdown services that supplement in-house maintenance resources.

Eddy Current Tube Testing - Eddy Current tube testing identifies tube damage preventing unexpected tube failures and avoiding costly repair.

800 1000 Other Direct Costs

Charges in direct support of services provided under all other SINs in Facilities Maintenance and Management Solutions for Real Property. These charges include accessories or ancillary services or products/equipment needed for, or utilized in performance of, a specific task under this department.

HOURLY RATES FOR SERVICES (for all SINs)

GSA Labor Category	Base Hourly Rate	Overtime Hourly Rate	Doubletime Hourly Rate
HVAC Journeymen*	\$92.80	\$139.20	\$185.59
HVAC Servicemen	\$82.98	\$124.47	\$165.96
HVAC Apprentice	\$78.29	\$117.43	\$156.58
Welder	\$91.43	\$137.14	\$182.86
Pipe Fitter	\$81.61	\$122.42	\$163.22
Plumber	\$76.14	\$114.22	\$152.28
Electrician, Commercial	\$82.98	\$124.47	\$165.96
Electrician, Industrial	\$88.59	\$132.88	\$177.17
Handyman	\$68.08	\$102.11	\$136.16
Controls Technician	\$95.42	\$143.13	\$190.85
Facility Management Project Manager	\$183.76	N/A	N/A
Facility Management Design-Build Engineer	\$138.78	N/A	N/A
*In the New York City, Boston or San Francisco areas, substitute the following rates for HVAC Journeymen labor category only :			
HVAC Journeymen - New York City	\$124.42	\$186.63	\$248.85
HVAC Journeymen - Boston	\$107.19	\$133.99	\$177.06
HVAC Journeymen - San Francisco	\$110.06	\$159.36	\$212.48



INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Johnson Controls meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract. If it is determined that your agency needs an outside source to provide Schedule 03FAC Facilities Maintenance and Management services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW) In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Contractors

Step 5. Evaluate Offers, Select Best Value Contractor, and Place Order

I-FSS-125 REQUIREMENTS EXCEEDING THE MAXIMUM ORDER (SEP 1999)

- (a) In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall-
- (1) Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
 - (2) Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
 - (3) After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.
- (b) Vendors may:
- (1) offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.
 - (2) offer the lowest price available under the contract; or
 - (3) decline the order (orders must be returned in accordance with FAR 52.216-19.)
- (c) A delivery order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.
- (d) Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

BLANKET PURCHASE AGREEMENTS (BPAs)

This information will help ordering offices understand how to use Blanket Purchase Agreements (BPAs) under GSA Federal Supply Schedule contracts.

Blanket Purchase Agreements (BPAs) are a simplified method of filling anticipated repetitive needs for services and products. BPAs are "charge accounts" that ordering offices establish with GSA Schedule contractors to provide themselves with an easy ordering tool. In accordance with Federal Acquisition Regulation (FAR) 8.404, ordering offices may establish BPAs under any GSA Schedule contract.

Benefits and Advantages of Using BPAs

Contractual terms and conditions are contained in GSA Schedule contracts and are not to be re-negotiated for GSA Federal Supply Schedule BPAs. Therefore, as a purchasing option, BPAs eliminate such contracting and open market costs as the search for sources, the need to prepare solicitations, and the requirement to synopsize the acquisition. BPAs also—

- Satisfy recurring requirements;
- Reduce acquisition costs through quantity discounts;
- Save time by eliminating repetitive, individual purchases and payments;
- Reduce administrative efforts and paperwork;
- Obtain better value by leveraging an ordering office's buying power through volume purchasing;
- Enable an ordering office to use streamlined ordering procedures with no dollar limitations on individual task/delivery orders;
- Permit an ordering office to incorporate Contractor Team Arrangements;
- Allow for quicker turnarounds on orders; and
- Permit an ordering office to incorporate terms and conditions not in conflict with the underlying contract.

A BPA can be set up for field offices across the nation to use, thus allowing them to participate in an ordering office's BPA and place orders directly with GSA Federal Supply Schedule contractors. In doing so, the entire agency reaps the benefits of additional discounts negotiated into the BPA. In addition, the ordering office reduces the administrative burden of writing numerous task/delivery orders, while still being able to order as much as it wants and as often as it wants. The flexibility and advantages are endless when setting up a BPA.

Setting Up a BPA

BPAs are established directly with GSA Schedule contractors. In accordance with FAR 8.404, an ordering office may request a price reduction based on the total estimated volume of the BPA, regardless of the size of individual orders. The Request For Quotation (RFQ) should specify the

ordering office's requirements, including estimated quantities and work to be performed, and should advise GSA Schedule contractors whether the ordering office intends to establish a single BPA or multiple BPAs.

Generally, a single BPA should be established when the ordering office can easily define its services and/or products requirements and a firm-fixed price or ceiling price can be established. Since a best value selection is made when the single BPA is established, the ordering office does not need to make a separate best value selection for each order under the BPA.

Multiple BPAs should be established when the ordering office cannot easily define its services and/or products requirements, or it determines that more than one BPA is needed to meet its needs. First determine which GSA Schedule contractors are technically qualified and then establish BPAs with them. When multiple BPAs are established, each order must be competed among all BPA holders and a best value selection must be made each time an order is placed.

All BPAs must contain certain information, such as:

- The name of the GSA Schedule contractor;
- The GSA Schedule contract number;
- The BPA number assigned by the ordering office;
- A description of the requirement, to include estimated quantities and work to be performed;
- The prices and/or discounts;
- The extent of the obligation;
- Any additional price reductions negotiated by the ordering office, based on the proposed dollar value of the BPA;
- A listing of individuals authorized to purchase under the BPA;
- The delivery or performance time frames;
- The location of deliveries;
- The frequency of ordering and invoicing;
- The date of BPA expiration; and
- A statement that all other terms and conditions are contained in the GSA Federal Supply Schedule contract.

Note: Prices under GSA Federal Supply Schedule contracts have already been determined to be fair and reasonable.



BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) **GS-06F-0060P**, Blanket Purchase Agreements, **Johnson Controls, Inc.** agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency) :

(1) The following contract services/products can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

ITEM (Model/Part Number or Type of Service)	SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____
_____	_____

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICER	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, paper, or oral communications.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Task/Delivery Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

- (h) Date of Shipment.

(9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA. (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an Inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

***IMPORTANT** -- A new feature to the Federal Supply Schedules Program permits contractors to offer price reductions in accordance with commercial practice. Contractor Team Arrangements are permitted with Federal Supply Schedule contractors in accordance with FAR Subpart 9.6.