

## **Company History**

American Pest Management, Inc, T/A American Pest established in 1925, is a full service pest control company that has been providing Integrated Pest Management service to many government facilities in the Washington, DC area for many years. We have affiliates throughout the United States and in many foreign countries. We have personally worked in over 60 foreign countries for the US Government since 1999. A list of those countries is maintained on our website, [www.americanpest.net](http://www.americanpest.net)

We are technically oriented with four, full-time graduate entomologists on our staff. We have worked with many government agencies including but not limited to the Department of Defense, Department of State, the FBI, The White House, The Bureau of Engraving and Printing, the National Park Service, the Social Security Administration, the National Institutes of Health, GSA, the Department of Labor, and many more. References are available upon request.

## **HOW WE CAN BE OF SERVICE TO YOU**

We may be able to work together in one of two ways. First, as a service provider, we would like to provide a detailed proposal on how we would deliver service to your facility for all of your pest control needs on a recurring basis or on a short-term basis for a specific pest problem.

Second, as a consultant we can provide technical writing for you to develop your contract specifications or as quality assurance evaluators to assess your pest control needs or to help you measure the results of your existing program.

We are a Copesan partner ([www.copesan.com](http://www.copesan.com)) and as such have service partners in most urban areas of the United States.

### **Primary Service Areas:**

- District of Columbia, Maryland, Virginia, and Southern Maryland
- Entire United States through our Copesan affiliates
- Worldwide for specific projects

If you have facilities overseas, we are familiar with the pest problems in most areas of the world and have expertise in implementing IPM (Integrated Pest Management) programs in many foreign countries. We may also be able to help with service to international facilities with one of our international affiliates.

**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On line access to contract information, terms, and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is [GSAAdvantage.gov](http://GSAAdvantage.gov).

Federal Supply Schedule 03FAC  
Facilities Maintenance and Management  
Standard Industry Group 8744  
FSC/PSC Code S207

Contract Number: **GS-06F-0077P**

For more ordering information on ordering from Federal Supply Schedules, go to  
[www.gsa.gov/schedules-ordering](http://www.gsa.gov/schedules-ordering).

Contract Period: **09/14/14** through **09/13/19**  
Price List Current through **05/20/16**

**Contractor:** American Pest Management Inc. Business size: Large  
11820 West Market Place  
Fulton MD 20759-2409  
Phone: 301-891-2600  
Fax: 301-891-2804  
[www.americanpest.net](http://www.americanpest.net).

Contract Administrator(s) Kevin Spaulding, BCE  
[kspaulding@americanpest.net](mailto:kspaulding@americanpest.net)  
Jay Nixon, MS, BCE  
[jnixon@americanpest.net](mailto:jnixon@americanpest.net)

**Customer Information**

Information for Ordering Activities

1. SIN 371-003 Pest Management – Pricing – see pages 3 and 4
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: World Wide
5. Point of Production: Various
6. Prices shown here in are Net.
7. Quantity Discount – None
8. Prompt Payment Terms: Net 30
9. Government Purchase Card Accepted: Yes
10. Foreign Items: No

11. Time of Delivery after Receipt of Order (ARO):
  - Normal: 10 days ARO
  - Emergency: 7 days ARO
  - Urgent Requirement: Clause I-FSS-140-B of the contract applies. Agencies can contact contractor's representative to possibly affect a faster delivery.
12. FOB Point: Destination
13. Ordering Address: Same as above
14. Payment address: Same as above
15. Warranty Provision: Standard
16. Export Packing Charges: N/A
17. Terms and conditions of GCCC acceptance: (any thresholds above the micropurchase level)
18. Terms and conditions of rental, maintenance, and repair: N/A
19. Terms and Conditions of Installation: N/A
20. Terms and conditions of repair parts.....N/A
21. List of service and distribution points: N/A
22. List of participating dealers: N/A
23. Preventive Maintenance: N/A
24. Special Attributes: N/A
25. DUNS number: 041354036
26. Notification regarding registration in Central Contractor Registration (CCR) database.

**HOURLY RATES FOR SERVICE PROVIDED DURING OUR REGULAR HOURS OF 6AM-5PM, M-F.**

<b>Labor Category</b>	<b>09/14/14 – 09/13/15</b>	<b>09/14/15 – 09/13/16</b>	<b>09/14/16 – 09/13/17</b>	<b>09/14/17 – 09/13/18</b>	<b>09/14/18 – 09/13/19</b>
Pest Control Technician (one-time services or contracts under 10 hours per month)	\$91.42	\$93.25	\$95.12	\$97.02	\$98.96
Pest Control Technician (contracts greater than 10 hrs per month)	\$80.46	\$82.07	\$83.71	\$85.38	\$87.09
Entomologist (one-time services or contracts under 10 hours per month)	\$152.38	\$155.43	\$158.54	\$161.71	\$164.94
Entomologists (contracts greater than 10 hrs per month)	\$134.09	\$136.77	\$139.51	\$142.30	\$145.15

- Costs of basic materials are included.
- Additional discounts may be offered.

These prices DO NOT include food service areas greater than 5000 square feet. They do include vending areas, break areas, and small food service areas less than 5000 square feet. Pricing for food service areas will be provided following a site inspection. The following represent the maximum rates for food service areas.

<b>Labor Category</b>	<b>09/14/14 – 09/13/15</b>	<b>09/14/15 – 09/13/16</b>	<b>09/14/16 – 09/13/17</b>	<b>09/14/17 – 09/13/18</b>	<b>09/14/18 – 09/13/19</b>
Pest Control Technician and Entomologist (Food Service Areas)	\$103.28	\$105.35	\$107.46	\$109.61	\$111.80

The service includes cockroaches, ants, rats, and mice and crawling seasonal invaders that may enter the building like crickets, millipedes, and ground beetles. Bed bugs, canine inspections and termites are not included. Each case will be evaluated and a separate proposal for treatment provided.

Tamper-resistant rodent (rat) bait station with anchor - \$28.00 each. This price includes all hardware for securing bait inside the station. The station comes already mounted to a patio block to assure that it is not easily moved. Installation is included if purchased as part of a rodent control contract. This is a one-time fee and the labor and materials to maintain the station after initial set-up is included in the contract pricing.

International consulting: American Pest Management offers entomological consulting services on a world- wide basis. To date, we have worked in over 60 foreign countries. We have developed IPM training programs for American facility managers working abroad and for foreign nationals who work in various facilities maintenance capacities for US Government entities overseas. We have extensive experience in the identification and control of exotic species of termites that damage buildings overseas. Discounts will be considered for contracts over 40 hours in duration. Government lodging and M&IE rates apply per Federal Travel Regulations.