



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT FOR FSC GROUP
LARGE CATEGORY E:
INDUSTRIAL PRODUCTS AND SERVICES**

CONTRACT NUMBER:
GS-07F-0017T

PERIOD COVERED BY CONTRACT:
October 1st, 2006 through September 30th, 2021

Excel Dryer, Inc.
357 Chestnut Street
East Longmeadow, MA 01028
Phone: (413) 525-4231 ext. 130
Fax: 413-525-2853
www.exceldryer.com

General Services Administration
Management Services Center Acquisition Division
Supplement **#PS-0045**, dated **09/08/2020**

Contract Administrator:
William Gagnon
Phone: (413) 525-4231 ext. 130
Fax: (413) 525-2853
sales@exceldryer.com

Business Size: **SMALL**
DUNS: **00-111-9726**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

**GSA AWARDED TERMS AND CONDITIONS
EXCEL DRYER, INC.**

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

332913: Plumbing Products and Bathroom Fixture Solutions

OLM: Order Level Materials

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

<u>SIN</u>	<u>Model Number</u>	<u>Unit Price</u>
332913	676G	\$ 11.15

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.

Not Applicable

2. Maximum order.

<u>SIN</u>	<u>Amount</u>
332913	\$250,000

3. Minimum order.

\$100

4. Geographic coverage (delivery area).

48 contiguous states and Washington, DC

5. Point(s) of production (city, county, and State or foreign country).

**Excel Dryer, Inc.
357 East Chestnut St.
East Longmeadow, MA 01028
Hampden County**

6. Discount from list prices or statement of net price.

Net GSA pricing is listed in the attached pricing tables

7. Quantity discounts.

Quantity discounts are available, please see attached pricelist.

8. Prompt payment terms.

1% Net, 15 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concession.

9. Foreign items (list items by country of origin).

None

- 10a. Time of delivery. (Contractor insert number of days.)
332913: 3-5 Days ARO
- 10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.
EXPEDITED DELIVERY TIME IS NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY
- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.
EXPEDITED DELIVERY TIME IS NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY
- 10d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.
EXPEDITED DELIVERY TIME IS NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY
11. F.O.B. point(s).
ORIGIN
- 12a. Ordering address(es).
**Excel Dryer, Inc.
357 Chestnut St.
East Longmeadow, MA 01028**
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es).
**Excel Dryer, Inc
PO Box 365
357 Chestnut St.
East Longmeadow, MA 01028
Phone: 413-525-4531
Fax: 413-525-2853**
14. Warranty provision.
STANDARD COMMERCIAL WARRANTY
15. Export packing charges, if applicable.
NOT APPLICABLE
16. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).
SAME

17. Terms and conditions of rental, maintenance, and repair (if applicable).
NOT APPLICABLE
18. Terms and conditions of installation (if applicable).
NOT APPLICABLE
19. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).
NOT APPLICABLE
20. List of service and distribution points (if applicable).
NOT APPLICABLE
21. List of participating dealers (if applicable).
Newton Distributing Company
245 W. Central Street
Natick, MA 01760
Phone: 617-969-4002
FAX: 617-969-4071
Email: lance@newtondistributing.com
- George Scott and Associates**
210 Ranpart Street
Charlotte, NC 28203
Toll Free: 888-611-9711
Phone: 704-376-4775
FAX: 704-332-8501
Email: curtis.scott@gsaclt.com
22. Preventive maintenance (if applicable).
NOT APPLICABLE
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
NONE
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/.
NOT APPLICABLE
25. Data Universal Number System (DUNS) number:
00-111-9726
26. Notification regarding registration in System for Award Management (SAM) database.
CAGE Code 54042, active in SAM.

SIN	Manufacturer Name	MFR. Part No.	Product Name	Product Description	UOI	Discount Price Offered to GSA (including IFF)	Quantity/Volume Discount	COO	Warranty
Xlerator Series									
332913	Excel Dryer, Inc.	XL-W-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-W-ECO	XLERATOReco® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco® dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White Epoxy Painted, 110V (also available in 208-240V MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 396.94	Qty 6-11, \$377.09 Qty 12-24, \$357.24 Qty 25+, \$330.78	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-W	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-W	XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White Epoxy Painted, 110V (also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 414.71	Qty 6-11, \$393.97 Qty 12-24, \$373.24 Qty 25+, \$345.59	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-SP-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-SP-ECO	XLERATOReco® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco® dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Paint, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 426.56	Qty 6-11, \$405.23 Qty 12-24, \$383.90 Qty 25+, \$355.47	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-SP	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-SP	XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Paint, 110V (also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 444.33	Qty 6-11, \$422.12 Qty 12-24, \$399.90 Qty 25+, \$370.28	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-SB-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-SB-ECO	XLERATOReco® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco® dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Brushed Stainless Steel, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 468.03	Qty 6-11, \$444.63 Qty 12-24, \$421.23 Qty 25+, \$390.03	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-SB	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-SB	XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Brushed Stainless Steel, 110V (also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 485.80	Qty 6-11, \$461.51 Qty 12-24, \$437.22 Qty 25+, \$404.84	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-C-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-C-ECO	XLERATOReco® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco® dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Chrom Plated, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 468.03	Qty 6-11, \$444.63 Qty 12-24, \$421.23 Qty 25+, \$390.03	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-C	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-C	XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Chrome Plated, 110V (also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 485.80	Qty 6-11, \$461.51 Qty 12-24, \$437.22 Qty 25+, \$404.84	US	5 Years Limited Warranty

SIN	Manufacturer Name	MFR. Part No.	Product Name	Product Description	UOI	Discount Price Offered to GSA (including IFF)	Quantity/Volume Discount	COO	Warranty
332913	Excel Dryer, Inc.	XL-BW-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-BW-ECO	XLERATOReco High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White BMC, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 367.31	Qty 6-11, \$348.95 Qty 12-24, \$330.58 Qty 25+, \$308.10	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-BW	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-BW	XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White BMC, 110V (also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 385.09	Qty 6-11, \$365.83 Qty 12-24, \$346.58 Qty 25+, \$320.91	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-SI-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-SI-ECO	XLERATOReco High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Image, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 456.18	Qty 6-11, \$433.37 Qty 12-24, \$410.56 Qty 25+, \$380.15	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-SI	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-SI	XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Image, 110V (also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 473.95	Qty 6-11, \$450.26 Qty 12-24, \$426.56 Qty 25+, \$394.96	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-GR-ECO	XLERATOReco Hand Dryer, High Speed, Energy Efficient, XL-GR-ECO	XLERATOReco High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOReco dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Textured Graphite Painted, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.	EA	\$ 414.71	Qty 6-11, \$393.97 Qty 12-24, \$373.24 Qty 25+, \$345.59	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	603161H	XLERATOR® Hand Dryer, XL-BW-H-110-120V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. White Thermostat (BMC) Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 503.58	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	603161A	XLERATOR® Hand Dryer, XL-BW-1.1N-110-120V	<ul style="list-style-type: none"> White Thermostat (BMC) Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 385.09	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	603166	XLERATOR® Hand Dryer, XL-BW-208-277V	<ul style="list-style-type: none"> White Thermostat (BMC) Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 385.09	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	603166A	XLERATOR® Hand Dryer, XL-BW-1.1N-208-277V	<ul style="list-style-type: none"> White Thermostat (BMC) Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 385.09	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	603166H	XLERATOR® Hand Dryer, XL-BW-H-208-277V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. White Thermostat (BMC) Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 503.58	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty

SIN	Manufacturer Name	MFR. Part No.	Product Name	Product Description	UOI	Discount Price Offered to GSA (including IFF)	Quantity/Volume Discount	COO	Warranty
332913	EXCEL DRYER, INC	603166AH	XLERATOR® Hand Dryer, XL-BW-1.1N-H-208-277V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. White Thermoset (BMC) Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 503.58	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	602161A	XLERATOR® Hand Dryer, XL-W-1.1N-110-120V	<ul style="list-style-type: none"> White Epoxy Painted Zinc Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 414.71	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	602161AH	XLERATOR® Hand Dryer, XL-W-1.1N-H-110-120V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. White Epoxy Painted Zinc Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 533.20	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	602166A	XLERATOR® Hand Dryer, XL-W-1.1N-208-277V	<ul style="list-style-type: none"> White Epoxy Painted Zinc Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 414.71	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	602161H	XLERATOR® Hand Dryer, XL-W-H-110-120V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. White Epoxy Painted Zinc Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 533.20	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	608161A	XLERATOR® Hand Dryer, XL-GR-1.1N-110-120V	<ul style="list-style-type: none"> Graphite Textured Painted Zinc Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 432.48	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	608161AH	XLERATOR® Hand Dryer, XL-GR-1.1N-H-110-120V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. Graphite Textured Painted Zinc Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 550.97	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	608166	XLERATOR® Hand Dryer, XL-GR-208-277V	<ul style="list-style-type: none"> Graphite Textured Painted Zinc Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 432.48	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	608166A	XLERATOR® Hand Dryer, XL-GR-1.1N-208-277V	<ul style="list-style-type: none"> Graphite Textured Painted Zinc Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 432.48	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	601161A	XLERATOR® Hand Dryer, XL-C-1.1N-110-120V	<ul style="list-style-type: none"> Chrome Plated Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 485.80	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	601161AH	XLERATOR® Hand Dryer, XL-C-1.1N-H-110-120V	<ul style="list-style-type: none"> Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. Chrome Plated Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 604.29	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty

SIN	Manufacturer Name	MFR. Part No.	Product Name	Product Description	UOI	Discount Price Offered to GSA (including IFF)	Quantity/Volume Discount	COO	Warranty
332913	EXCEL DRYER, INC	601166	XLERATOR® Hand Dryer, XL-C-208-277V	<ul style="list-style-type: none"> • Chrome Plated Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 485.80	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	601166A	XLERATOR® Hand Dryer, XL-C-1.1N-208-277V	<ul style="list-style-type: none"> • Chrome Plated Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 485.80	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	604161H	XLERATOR® Hand Dryer, XL-SB-H-110-120V	<ul style="list-style-type: none"> • Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. • Brushed Stainless Steel Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 604.29	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	604161A	XLERATOR® Hand Dryer, XL-SB-1.1N-110-120V	<ul style="list-style-type: none"> • Brushed Stainless Steel Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 485.80	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	604166	XLERATOR® Hand Dryer, XL-SB-208-277V	<ul style="list-style-type: none"> • Brushed Stainless Steel Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 485.80	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	604166A	XLERATOR® Hand Dryer, XL-SB-1.1N-208-277V	<ul style="list-style-type: none"> • Brushed Stainless Steel Cover, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 485.80	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	604166H	XLERATOR® Hand Dryer, XL-SB-H-208-277V	<ul style="list-style-type: none"> • Hand Dryer, XLERATOR Hand Dryer, Independent testing proves that XLERATOR's HEPA Filtration System removes 99.999% of viruses from airstream. • Brushed Stainless Steel Cover, 50% longer motor life, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 604.29	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	703161A	XLERATOReco® Hand Dryer, XL-BW-ECO-1.1N-110-120V	<ul style="list-style-type: none"> • White Thermoset Resin (BMC) Cover, NO HEAT, multiple units can be installed on one circuit, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 367.31	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	703166	XLERATOReco® Hand Dryer, XL-BW-ECO-208-277V	<ul style="list-style-type: none"> • White Thermoset Resin (BMC) Cover, NO HEAT, multiple units can be installed on one circuit, 50% longer motor life, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 367.31	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	703166A	XLERATOReco® Hand Dryer, XL-BW-ECO-1.1N-208-277V	<ul style="list-style-type: none"> • White Thermoset Resin (BMC) Cover, NO HEAT, multiple units can be installed on one circuit, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 367.31	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	702166	XLERATOReco® Hand Dryer, XL-W-ECO-208-277V	<ul style="list-style-type: none"> • White Epoxy Painted Zinc Cover, NO HEAT, multiple units can be installed on one circuit, 50% longer motor life, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 396.94	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	708161A	XLERATOReco® Hand Dryer, XL-GR-ECO-1.1N-110-120V	<ul style="list-style-type: none"> • Graphited Textured Painted Cover, NO HEAT, multiple units can be installed on one circuit, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 414.71	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	708166	XLERATOReco® Hand Dryer, XL-GR-ECO-208-277V	<ul style="list-style-type: none"> • Graphited Textured Painted Cover, NO HEAT, multiple units can be installed on one circuit, 50% longer motor life, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 414.71	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty

SIN	Manufacturer Name	MFR. Part No.	Product Name	Product Description	UOI	Discount Price Offered to GSA (including IFF)	Quantity/Volume Discount	COO	Warranty
332913	EXCEL DRYER, INC	701161A	XLERATOReco® Hand Dryer, XL-C-ECO-1.1N-110-120V	<ul style="list-style-type: none"> • Chrome Plated Cover, NO HEAT, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 8 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 468.03	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	704166	XLERATOReco® Hand Dryer, XL-SB-ECO-208-277V	<ul style="list-style-type: none"> • Brushed Stainless Steel Cover, NO HEAT, 50% longer motor life, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 468.03	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	704166A	XLERATOReco® Hand Dryer, XL-SB-ECO-1.1N-208-277V	<ul style="list-style-type: none"> • Brushed Stainless Steel Cover, NO HEAT, 1.1" Noise Reduction Nozzle, industry leading 7-year warranty, dries hands in 10 seconds, adjustable sound, speed & heat controls, externally visible service LED • Helps qualify for the most LEED v4 Credits of any hand dryer, EPD Certified, HPD Certified, Made in the USA Certified, BuildingGreen Approved • 95% Cost Savings vs. Paper Towels, Creates a more sustainable, hygienic restroom with less waste for landfills, less cost and maintenance for facilities 	EA	\$ 468.03	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	EXCEL DRYER, INC	604161AHK	Mobile XLERATOR Hand Hygiene Station, XL-SB-M-110V	<ul style="list-style-type: none"> • XLERATOR Hand Dryer with HEPA Filtration System completely dries hands in 8 seconds • Independently tested and proven to filter 99.999% of viruses from the airstream • Includes stainless steel Recess Kit and Black Microban Antimicrobial Wall Guard, sturdy metal frame and base comes with handle and casters, allowing simple lean-and-roll mobility of the entire unit • Three-prong plug operates off US standard outlet, hand sanitizer bracket included for the addition of optional Hand Sanitizer Dispenser (Not Included) 	EA	\$ 1,481.11	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51%	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	XL-GR	XLERATOR Hand Dryer, High Speed, Energy Efficient, XL-GR	<p>XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: motor speed & sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Textured Graphite Painted, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 11 13/32"W x 12 5/16"H x 6 11/16"D. Can be specified with 1.1" Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.</p>	EA	\$ 432.48	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$357.70	US	5 Years Limited Warranty
ThinAir Series									
332913	Excel Dryer, Inc.	TA-SB	ThinAir Hand Dryer	<p>ThinAir® hand dryer is a high-speed (15 seconds), energy-efficient, surface-mounted hand dryer designed to adhere to the guidelines outlined by the Americans with Disabilities Act (ADA) with a less than 4" protrusion from the wall. Excel Dryer manufactures the only hand dryers that are Made in the USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. UL, CSA & OSHA compliant (CE certified dryers available, must be specified). Specifications: Stainless Steel Cover, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 9 5/32" W x 13 15/16" H x 4" D. Contact us for immediate assistance and volume discounts for larger orders: sales@exceldryer.com or 800.255.9235. Accessories also available - Listed Below.</p>	EA	\$ 385.09	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$320.91	US	5 Years Limited Warranty
332913	Excel Dryer, Inc.	TA-ABS	ThinAir Hand Dryer, ADA Compliant, Energy Efficient, TA-ABS	<p>ThinAir® hand dryer is a high-speed (15 seconds), energy-efficient, surface-mounted hand dryer designed to adhere to the guidelines outlined by the Americans with Disabilities Act (ADA) with a less than 4" protrusion from the wall. Excel Dryer manufactures the only hand dryers that are Made in the USA Certified®, the first to be GreenSpec® Listed and helps facilities qualify for several LEED® Credits. Meets UL, CUL, CSA, CE, OSHA Standards. Specifications: ABS Cover, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 9 5/32" W x 13 15/16" H x 4" D. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.</p>	EA	\$ 371.79	36 items or over 10%	US	5 Years Limited Warranty
Cast Cover Series (Hands On)									
332913	Excel Dryer, Inc.	RH76-W	HANDS ON - WHITE EPOXY PAINTED COVER	<p>Hands On - Push button activated recessed hair dryers - White epoxy painted cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 4L X 13W (IN)</p>	EA	\$ 355.47	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$296.22	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	H76W	HANDS ON - WHITE EPOXY PAINTED COVER	<p>Hands On - Push button activated hair dryers - White epoxy painted cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 7L X 11W (IN)</p>	EA	\$ 325.84	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$271.54	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	H76C	HANDS ON - CHROME PLATED COVER	<p>Hands On - Push button activated hair dryers - Chrome plated cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 7L X 11W (IN)</p>	EA	\$ 385.09	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$320.91	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	R76-C	HANDS ON - CHROME PLATED COVER	<p>Hands On - Push button activated hair dryers - Chrome plated cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 4L X 13W (IN)</p>	EA	\$ 414.71	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$345.59	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	R76-W	HANDS ON - WHITE EPOXY PAINTED COVER	<p>Hands On - Push button activated recessed hand dryers - White epoxy painted cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 4L X 13W (IN)</p>	EA	\$ 355.47	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$296.22	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	76-C	HANDS ON - CHROME PLATED COVER	<p>Hands On - Push button activated hand dryers - Chrome plated cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 7L X 11W (IN)</p>	EA	\$ 385.09	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$320.91	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	RH76-C	HANDS ON - CHROME PLATED COVER	<p>Hands On - Push button activated recessed hair dryers - Chrome plated cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 4L X 13W (IN)</p>	EA	\$ 414.71	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$345.59	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	76-W	HANDS ON - WHITE EPOXY PAINTED COVER	<p>Hands On - Push button activated hand dryers - White epoxy painted cover. Lead the industry for quality and reliability. The Hands On series is engineered to provide twice the service free life of other dryers and is backed by a TEN YEAR warranty. 7L X 11W (IN)</p>	EA	\$ 325.84	Qty 6-11, 44.14% Qty 12-24, 47.08% Qty 25+, 51% \$271.54	US	10 Years Limited Warranty

SIN	Manufacturer Name	MFR. Part No.	Product Name	Product Description	UOI	Discount Price Offered to GSA (including IFF)	Quantity/Volume Discount	COO	Warranty
332913	Excel Dryer, Inc.	HO-IW	HANDS OFF - WHITE EPOXY PAINTED COVER	Hands Off - Automatic sensor activated hand dryers - White epoxy painted cover. Provide exceptionally quiet operation with maximum strength and durability. Performance is backed by a 10 Year Limited Warranty on the dryer (5 years on the control assembly). 8L X 12W (IN)	EA	\$ 355.47	Qty 6-11, \$337.69 Qty 12-24, \$319.92 Qty 25+, \$296.22	US	10 Years Limited Warranty
Cast Cover Series (Hands Off)									
332913	Excel Dryer, Inc.	HO-IC	HANDS OFF - CHROME PLATED COVER	Hands Off - Automatic sensor activated hand dryers - Chrome plated cover. Provide exceptionally quiet operation with maximum strength and durability. Performance is backed by a 10 Year Limited Warranty on the dryer (5 years on the control assembly) 8L X 12W (IN)	EA	\$ 414.71	Qty 6-11, \$393.97 Qty 12-24, \$373.24 Qty 25+, \$345.59	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	R76-IC	HANDS OFF - CHROME PLATED COVER	Hands Off - Automatic sensor activated recessed hand dryers - Chrome plated cover. Provide exceptionally quiet operation with maximum strength and durability. Performance is backed by a 10 Year Limited Warranty on the dryer (5 years on the control assembly). 4L X 13W (IN)	EA	\$ 444.33	Qty 6-11, \$422.12 Qty 12-24, \$399.90 Qty 25+, \$370.28	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	HO-IL(S)	LEXAN - LEXAN COVER	Lexan - Automatic sensor activated hand dryers - Lexan cover. Combine Excels reputation of superior performance with the economic benefit of this dryer series and get maximum value for your investment! 8L X 12W (IN)	EA	\$ 236.98	Qty 6-11, \$225.13 Qty 12-24, \$213.28 Qty 25+, \$197.48	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	HO-BL(S)	LEXAN - LEXAN COVER	Lexan - Push button activated hand dryers - Lexan cover. Combine Excels reputation of superior performance with the economic benefit of this dryer series and get maximum value for your investment! 8L X 12W (IN)	EA	\$ 207.36	Qty 6-11, \$196.99 Qty 12-24, \$186.62 Qty 25+, \$172.80	US	10 Years Limited Warranty
332913	Excel Dryer, Inc.	R76-IW	HANDS OFF - WHITE EPOXY PAINTED COVER	Hands Off - Automatic sensor activated recessed hand dryers - White epoxy painted cover. Provide exceptionally quiet operation with maximum strength and durability. Performance is backed by a 10 Year Limited Warranty on the dryer (5 years on the control assembly). 4L X 13W (IN)	EA	\$ 385.09	Qty 6-11, \$365.83 Qty 12-24, \$346.58 Qty 25+, \$320.91	US	10 Years Limited Warranty
Accessories									
332913	Excel Dryer, Inc.	89S	WALL GUARD, STAINLESS (2/SET)	WALL GUARD, STAINLESS (2/SET). Volume Discount 36 < items 10%	EA	\$ 148.72	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	89W	WALL GUARD, WHITE (2/SET)	WALL GUARD, WHITE (2/SET). Volume Discount 36 < items 10%.	EA	\$ 89.23	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	89B	WALL GUARD, BLACK (2/SET)	WALL GUARD, BLACK (2/SET). Volume Discount 36 < items 10%.	EA	\$ 89.23	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40502	RECESS KIT	RECESS KIT. Volume Discount 36 < items 10%.	EA	\$ 133.84	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40525	CERTIFIED XLERATOR® HEPA FILTER RETRO FIT KIT	CERTIFIED XLERATOR® HEPA FILTER RETRO FIT KIT. Volume Discount 36 < items 10%.	EA	\$ 111.54	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40520	CERTIFIED XLERATOR® HEPA FILTER REPLACEMENT	CERTIFIED XLERATOR® HEPA FILTER REPLACEMENT. Volume Discount 36 < items 10%.	EA	\$ 74.36	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	94	HEPA PRE-FILTER REPLACEMENT, METAL MESH	HEPA PRE-FILTER REPLACEMENT, METAL MESH. Volume Discount 36 < items 10%.	EA	\$ 18.59	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40575	XCHANGER® COMBO KIT (INCLUDES 40550 & 40502)	XCHANGER® COMBO KIT (INCLUDES 40550 & 40502). Volume Discount 36 < items 10%.	EA	\$ 297.43	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40576	ADA XCHANGER® COMBO KIT (INCLUDES 40551 & 40502)	ADA XCHANGER® COMBO KIT (INCLUDES 40551 & 40502). Volume Discount 36 < items 10%.	EA	\$ 297.43	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40550	XCHANGER®, STANDARD	XCHANGER®, STANDARD. Volume Discount 36 < items 10%.	EA	\$ 163.59	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	40551	XCHANGER®, ADA	XCHANGER®, ADA. Volume Discount 36 < items 10%.	EA	\$ 163.59	36 items or over 10%	US	1 Year Limited Warranty
332913	Excel Dryer, Inc.	676	GOING GREEN WALL SIGN	676 Going Green Wall Sign. Volume Discount 36 < items 10%.	EA	\$ 11.15	36 items or over 10%	US	1 Year Limited Warranty