GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: http://www.gsaadvantage.gov

WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT FOR FSC GROUP
LARGE CATEGORY E:

INDUSTRIAL PRODUCTS AND SERVICES

CONTRACT NUMBER:
GS-07F-0017T

PERIOD COVERED BY CONTRACT:
October 1st, 2006 through September 30th, 2026

Excel Dryer, Inc.
357 Chestnut Street
East Longmeadow, MA 01028
Phone: (413) 525-4231 ext. 130
Fax: 413-525-2853
www.exceldryer.com

General Services Administration
Management Services Center Acquisition Division
Supplement #PS-0063, dated 03/17/2022

Contract Administrator:
William Gagnon
Phone: (413) 525-4231 ext. 130
Fax: (413) 525-2853
sales@exceldryer.com

Business Size: SMALL
DUNS: 00-111-9726

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov.
1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

332913: Plumbing Products and Bathroom Fixture Solutions
OLM: Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Model Number</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>332913</td>
<td>676G</td>
<td>$ 11.15</td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.

Not Applicable

2. Maximum order.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>332913</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order.

$100

4. Geographic coverage (delivery area).

48 contiguous states and Washington, DC

5. Point(s) of production (city, county, and State or foreign country).

Excel Dryer, Inc.
357 East Chestnut St.
East Longmeadow, MA 01028
Hampden County

6. Discount from list prices or statement of net price.

Net GSA pricing is listed in the attached pricing tables

7. Quantity discounts.

Quantity discounts are available, please see attached pricelist.

8. Prompt payment terms.

1% Net, 15 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concession.

9. Foreign items (list items by country of origin).

None
10a. Time of delivery. (Contractor insert number of days.)

332913: 3-5 Days ARO

10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.

EXPEDITED DELIVERY TIME IS NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.

EXPEDITED DELIVERY TIME IS NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY

10d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.

EXPEDITED DELIVERY TIME IS NEGOTIATED BETWEEN CONTRACTOR AND ORDERING AGENCY

11. F.O.B. point(s).

ORIGIN

12a. Ordering address(es).

Excel Dryer, Inc.
357 Chestnut St.
East Longmeadow, MA 01028

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

Excel Dryer, Inc
PO Box 365
357 Chestnut St.
East Longmeadow, MA 01028
Phone: 413-525-4531
Fax: 413-525-2853

14. Warranty provision.

STANDARD COMMERCIAL WARRANTY

15. Export packing charges, if applicable.

NOT APPLICABLE

16. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

SAME
17. Terms and conditions of rental, maintenance, and repair (if applicable).
   **NOT APPLICABLE**

18. Terms and conditions of installation (if applicable).
   **NOT APPLICABLE**

19. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).
   **NOT APPLICABLE**

20. List of service and distribution points (if applicable).
   **NOT APPLICABLE**

21. List of participating dealers (if applicable).
   Newton Distributing Company
   245 W. Central Street
   Natick, MA 01760
   Phone: 617-969-4002
   FAX: 617-969-4071
   Email: lance@newtondistributing.com

   George Scott and Associates
   210 Ranpart Street
   Charlotte, NC 28203
   Toll Free: 888-611-9711
   Phone: 704-376-4775
   FAX: 704-332-8501
   Email: curtis.scott@gsaclt.com

22. Preventive maintenance (if applicable).
   **NOT APPLICABLE**

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
   **NONE**

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.
   **NOT APPLICABLE**

25. Data Universal Number System (DUNS) number:
   **00-111-9726**

26. Notification regarding registration in System for Award Management (SAM) database.
   **CAGE Code 54042, active in SAM.**
XLERATOR® high-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® hand dryers are made in a USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. Meets UL, OSHA, CE, CSA, OSHA Standards. Standard features now include: Variable speed & sound control variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Brushed Stainless Steel (110V) also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32” x 12 5/16” x 6 11/16”. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (617-637-7745) or Green Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.

EA $ 456.18
Qty 6-11, $433.37
Qty 12-24, $410.26
Qty 25+, $380.15
US 5 Years Limited Warranty

XLERATOR® high-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® hand dryers are made in a USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. Meets UL, OSHA, CE, CSA, OSHA Standards. Standard features now include: Variable speed & sound control variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Chrome Plated, 110V also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32” x 12 5/16” x 6 11/16”. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (617-637-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.

EA $ 468.03
Qty 6-11, $445.62
Qty 12-24, $423.21
Qty 25+, $390.03
US 5 Years Limited Warranty

XLERATOR® high-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® hand dryers are made in a USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. Meets UL, OSHA, CE, CSA, OSHA Standards. Standard features now include: Variable speed & sound control variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Paint, 110V also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32” x 12 5/16” x 6 11/6”. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (617-637-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.

EA $ 485.80
Qty 6-11, $469.02
Qty 12-24, $446.03
Qty 25+, $414.44
US 5 Years Limited Warranty

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EA $ 545.05
Qty 6-11, $517.80
Qty 12-24, $495.04
Qty 25+, $454.21
US 5 Years Limited Warranty

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EA $ 562.82
Qty 6-11, $544.68
Qty 12-24, $518.54
Qty 25+, $486.02
US 5 Years Limited Warranty

XLERATOR® high-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® hand dryers are made in a USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. Meets UL, OSHA, CE, CSA, OSHA Standards. Standard features now include: Variable speed & sound control variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Brushed Stainless Steel, 110V also available in 208-277V - MUST SPECIFY). Dimensions: 11 13/32” x 12 5/16” x 6 11/6”. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (617-637-7745) or George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.

EA $ 574.67
Qty 6-11, $555.54
Qty 12-24, $533.73
Qty 25+, $497.89
US 5 Years Limited Warranty

XLERATOR® high-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® hand dryers are made in a USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. Meets UL, OSHA, CE, CSA, OSHA Standards. Standard features now include: Variable speed & sound control variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White Epoxy Primed, 110V also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32” x 12 5/16” x 6 11/6”. Can be specified with 1.1 Noise Reduction Nozzle. Contact George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available- Listed Below.

EA $ 592.44
Qty 6-11, $573.92
Qty 12-24, $545.30
Qty 25+, $504.70
US 5 Years Limited Warranty

XLERATOR® hand dryers are made in a USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. Meets UL, OSHA, CE, CSA, OSHA Standards. Standard features now include: Variable speed & sound control variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White Epoxy Primed, 110V also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32” x 12 5/16” x 6 11/6”. Can be specified with 1.1 Noise Reduction Nozzle. Contact George Scott & Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.

EA $ 438.41
Qty 6-11, $416.49
Qty 12-24, $394.03
Qty 25+, $365.34
US 5 Years Limited Warranty

Excel Dryer, Inc.
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<th>Manufacturer</th>
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<th>Product Description</th>
<th>UOI</th>
<th>Discount Price Offered to GSA (including IF)</th>
<th>Quantity/ Discount</th>
<th>US</th>
<th>Warranty</th>
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<tr>
<td>323913</td>
<td>Excel Dryer, Inc.</td>
<td>X-LBW-ECO</td>
<td>XLERATOR® High-speed Hand Dryer, High Speed, Energy Efficient, XL-BW-ECO</td>
<td>XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (12 seconds), using only 500 Watts, and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits; Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: variable speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: White BMC, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32&quot;W x 12 5/16&quot;H x 6 11/16&quot;D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott &amp; Associates in Charlotte, NC (704-376-4774) for purchase. Accessories also available - Listed Below.</td>
<td>EA $</td>
<td>$408.79</td>
<td>Qty 6-11, $426.56</td>
<td>Qty 12-24, $410.54</td>
<td>Qty 25+, $355.47</td>
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<tr>
<td>323913</td>
<td>Excel Dryer, Inc.</td>
<td>X-LBW-1.1N</td>
<td>XLERATOR® High-speed Hand Dryer, High Speed, Energy Efficient, XL-BW-1.1N</td>
<td>XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits; Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: variable speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Image, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32&quot;W x 12 5/16&quot;H x 6 11/16&quot;D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott &amp; Associates in Charlotte, NC (704-376-4774) for purchase. Accessories also available - Listed Below.</td>
<td>EA $</td>
<td>$497.65</td>
<td>Qty 6-11, $513.43</td>
<td>Qty 12-24, $483.90</td>
<td>Qty 25+, $405.32</td>
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<td>323913</td>
<td>Excel Dryer, Inc.</td>
<td>X-LGRI-ECO</td>
<td>XLERATOR® High-speed Hand Dryer, High Speed, Energy Efficient, XL-GRI-ECO</td>
<td>XLERATOR® High-speed and energy-efficient hand dryer that helps government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 95 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits; Meets UL, CUL, CSA, CE, OSHA Standards. Standard features now include: variable speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light to aid in troubleshooting. Specifications: Special Image, 110V (also available in 208-240V - MUST SPECIFY). Dimensions: 11 13/32&quot;W x 12 5/16&quot;H x 6 11/16&quot;D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott &amp; Associates in Charlotte, NC (704-376-4774) for purchase. Accessories also available - Listed Below.</td>
<td>EA $</td>
<td>$498.18</td>
<td>Qty 6-11, $545.05</td>
<td>Qty 12-24, $501.70</td>
<td>Qty 25+, $439.54</td>
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Excel Dryer, Inc.

413-525-4531

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<table>
<thead>
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<th>MFR. Part No.</th>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>60161A</td>
<td>Hand Dryer, XL-481-1.1N-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time. Chrome Cover. Noise Reduction Nozzle, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer. Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$545.05</td>
<td>Qty 6-11, $537.60; Qty 12-24, $496.14; Qty 25+, $404.31</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
</tr>
<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>602161A</td>
<td>XLERATOR® Hand Dryer, XL-W-1.1N-110V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time. Chrome Cover. Noise Reduction Nozzle, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer. Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$456.18</td>
<td>Qty 6-11, $433.37; Qty 12-24, $390.36; Qty 25+, $338.15</td>
<td>US</td>
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<td>EA</td>
<td>$574.67</td>
<td>Qty 6-11, $517.30; Qty 12-24, $496.56; Qty 25+, $416.15</td>
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<td>606161A</td>
<td>XLERATOR® Hand Dryer, XL-GR-1.1H-110V</td>
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<td>EA</td>
<td>$473.95</td>
<td>Qty 6-11, $450.26; Qty 12-24, $426.56; Qty 25+, $394.96</td>
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<td>EA</td>
<td>$592.44</td>
<td>Qty 6-11, $553.37; Qty 12-24, $517.30; Qty 25+, $433.70</td>
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<td>Quantity/ Volume Discount</td>
<td>CDO</td>
<td>Warranty</td>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>601168</td>
<td>XLERATOR® Hand Dryer, XL-C-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Chrome Cover, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer. 95% Cost Savings vs Paper Towels, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$592.44</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
</tr>
<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>60116BA</td>
<td>XLERATOR® Hand Dryer, XL-C-1-79-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Chrome Cover, Noise Reduction Nozzle, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$592.44</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
</tr>
<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>604181H</td>
<td>XLERATOR® Hand Dryer, XL-SB-4-110V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Stainless Steel Cover, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$562.82</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>604181A</td>
<td>XLERATOR® Hand Dryer, XL-SB-1-79-110V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Stainless Steel Cover, Noise Reduction Nozzle, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$562.82</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>604180B</td>
<td>XLERATOR® Hand Dryer, XL-SB-4-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Stainless Steel Cover, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$562.82</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>604180A</td>
<td>XLERATOR® Hand Dryer, XL-SB-1-79-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Stainless Steel Cover, Noise Reduction Nozzle, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$562.82</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>604180H</td>
<td>XLERATOR® Hand Dryer, XL-SB-4-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 8 second dry time, Stainless Steel Cover, adjustable sound, speed &amp; heat controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$562.82</td>
<td>Qty 6-11: $494.24; Qty 12-24: $353.20; Qty 25+: $405.70</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>703016A</td>
<td>Hand Dryer, XL-BW-ECO-1-79-110V</td>
<td>Touchless Hygienic Hand Dryer. 10 second dry time, White BMC Cover, NO HEAT, Noise Reduction Nozzle, adjustable sound &amp; speed controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$408.79</td>
<td>Qty 6-11: $367.91; Qty 12-24: $307.91; Qty 25+: $346.58</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>703186</td>
<td>Hand Dryer, XL-BW-ECO-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 10 second dry time, White BMC Cover, NO HEAT, adjustable sound &amp; speed controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$408.79</td>
<td>Qty 6-11: $367.91; Qty 12-24: $307.91; Qty 25+: $346.58</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
</tr>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>70316A</td>
<td>Hand Dryer, XL-BW-ECO-1-79-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 10 second dry time, White BMC Cover, NO HEAT, Noise Reduction Nozzle, adjustable sound &amp; speed controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$408.79</td>
<td>Qty 6-11: $367.91; Qty 12-24: $307.91; Qty 25+: $346.58</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>702166</td>
<td>Hand DRYER, XL-BW-ECO-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 10 second dry time, White Painted Zinc Cover, NO HEAT, Noise Reduction Nozzle, adjustable sound &amp; speed controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$418.41</td>
<td>Qty 6-11: $367.91; Qty 12-24: $307.91; Qty 25+: $346.58</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>708161A</td>
<td>Hand Dryer, XL-GR-ECO-1-79-110V</td>
<td>Touchless Hygienic Hand Dryer. 10 second dry time, Graphite Textured Cover, NO HEAT, adjustable sound &amp; speed controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$416.18</td>
<td>Qty 6-11: $349.37; Qty 12-24: $307.91; Qty 25+: $346.58</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>70816A</td>
<td>Hand Dryer, XL-GR-ECO-208-277V</td>
<td>Touchless Hygienic Hand Dryer. 10 second dry time, Graphite Textured Cover, NO HEAT, adjustable sound &amp; speed controls. Qualifies for the most LEED v4 Credits of any hand dryer, Made in the USA Certified, BuildingGreen Approved</td>
<td>EA</td>
<td>$416.18</td>
<td>Qty 6-11: $349.37; Qty 12-24: $307.91; Qty 25+: $346.58</td>
<td>US</td>
<td>5 Years Limited Warranty</td>
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<td>SIN</td>
<td>Manufacturer Name</td>
<td>MFR. Part No.</td>
<td>Product Name</td>
<td>Product Description</td>
<td>UOI</td>
<td>Discount Price Offered to EIA (including I FF)</td>
<td>Quantity/ Volume Discount</td>
<td>C/O D</td>
<td>Warranty</td>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>701681A</td>
<td>Hand Dryer, XL-ECO-1.1k 110V</td>
<td>Touchless Hygienic Hand Dryer: 10 second dry time, Chrome Cover, NO HEAT, Noise Reduction Nozzle, adjustable sound &amp; speed control. Qualifies for the most LEED v4 Credits of any hand dryer. Made in the USA Certified, BuildingGreen Approved</td>
<td>EA $ 574.67</td>
<td>Qty 6-11; 545.44</td>
<td>Qty 12-24; 517.10</td>
<td>Qty 25+; 478.83</td>
<td>US</td>
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<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>701686</td>
<td>Hand Dryer, XL-ECO-1.1N-208-277V</td>
<td>Touchless Hygienic Hand Dryer: 10 second dry time, Stainless Steel Cover, NO HEAT, Noise Reduction Nozzle, adjustable sound &amp; speed controls. Qualifiers for the most LEED v4 Credits of any hand dryer. Made in the USA Certified, BuildingGreen Approved</td>
<td>EA $ 545.05</td>
<td>Qty 6-11; 517.10</td>
<td>Qty 12-24; 494.54</td>
<td>Qty 25+; 454.21</td>
<td>US</td>
</tr>
<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>701686A</td>
<td>Hand Dryer, XL-ECO-1.1N-208-277V</td>
<td>Touchless Hygienic Hand Dryer: 10 second dry time, Stainless Steel Cover, NO HEAT, Noise Reduction Nozzle, adjustable sound &amp; speed controls. Qualifiers for the most LEED v4 Credits of any hand dryer. Made in the USA Certified, BuildingGreen Approved</td>
<td>EA $ 545.05</td>
<td>Qty 6-11; 517.10</td>
<td>Qty 12-24; 494.54</td>
<td>Qty 25+; 454.21</td>
<td>US</td>
</tr>
<tr>
<td>332913</td>
<td>EXCEL DRYER, INC</td>
<td>604161HK</td>
<td>XLERATOR Mobile Hand Hygiene Station</td>
<td>XLERATOR® High-speed and energy-efficient hand dryer that help government facilities reduce energy consumption, maintenance and waste. XLERATOR® dries hands completely, three times faster than conventional hand dryers (10 seconds), using 80 percent less energy and offers a 98 percent cost savings versus paper towels. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. UL, CSA, CE, OSHA Standards. Standard features now include: motor speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light in troubleshooting. Specifications: Textured Graphite Painted, 110V (also available in 208-277V- MUST SPECIFY), Dimensions: 9 5/32&quot; x 13 15/16&quot; x 7&quot; D. Contact us for immediate assistance and volume discounts for larger orders.</td>
<td>EA $ 473.95</td>
<td>Qty 6-11; 460.39</td>
<td>Qty 12-24; 438.56</td>
<td>Qty 25+; 354.95</td>
<td>US</td>
</tr>
<tr>
<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>XLGR</td>
<td>XLERATOR Hand Dryer, High Speed, Energy Efficient, XL GR</td>
<td>ThinAir® hand dryer is a high-speed (15 seconds), energy-efficient, surface-mounted hand dryer designed to adhere to the guidelines outlined by the Americans with Disabilities Act (ADA) with a less than 4’ protrusion from the wall. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. UL, CSA, CE, OSHA Standards. Standard features now include: motor speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light in troubleshooting. Specifications: Stainless Steel Cover, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 11 13/32&quot;W x 12 5/16&quot;H x 6 11/16&quot;D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott &amp; Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.</td>
<td>EA $ 444.33</td>
<td>Qty 6-11; 439.19</td>
<td>Qty 12-24; 418.36</td>
<td>Qty 25+; 337.20</td>
<td>US</td>
</tr>
<tr>
<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>TA-GR</td>
<td>ThinkAir Hand Dryer</td>
<td>ThinkAir® hand dryer is a high-speed (15 seconds), energy-efficient, surface-mounted hand dryer designed to adhere to the guidelines outlined by the Americans with Disabilities Act (ADA) with a less than 4’ protrusion from the wall. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. UL, CSA, CE, OSHA Standards. Standard features now include: motor speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light in troubleshooting. Specifications: ABS Cover, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 11 13/32&quot;W x 12 5/16&quot;H x 6 11/16&quot;D. Can be specified with 1.1 Noise Reduction Nozzle. Contact Newton Distributing in Newton, MA (877-837-7745) or George Scott &amp; Associates in Charlotte, NC (704-376-4775) for purchase. Accessories also available - Listed Below.</td>
<td>EA $ 444.33</td>
<td>Qty 6-11; 439.19</td>
<td>Qty 12-24; 418.36</td>
<td>Qty 25+; 337.20</td>
<td>US</td>
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<tr>
<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>TA-SB</td>
<td>ThinkAir Hand Dryer, ADA Compliant, Energy Efficient</td>
<td>ThinAir® hand dryer is a high-speed (15 seconds), energy-efficient, surface-mounted hand dryer designed to adhere to the guidelines outlined by the Americans with Disabilities Act (ADA) with a less than 4’ protrusion from the wall. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. UL, CSA, CE, OSHA Standards. Standard features now include: motor speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light in troubleshooting. Specifications: Stainless Steel Cover, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 9 5/32&quot; x 13 15/16&quot; x 7&quot; D. Contact us for immediate assistance and volume discounts for larger orders.</td>
<td>EA $ 444.33</td>
<td>Qty 6-11; 439.19</td>
<td>Qty 12-24; 418.36</td>
<td>Qty 25+; 337.20</td>
<td>US</td>
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<tr>
<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>TA-ABS</td>
<td>ThinAir Hand Dryer, ADA Compliant, Energy Efficient</td>
<td>ThinAir® hand dryer is a high-speed (15 seconds), energy-efficient, surface-mounted hand dryer designed to adhere to the guidelines outlined by the Americans with Disabilities Act (ADA) with a less than 4’ protrusion from the wall. Excel Dryer manufactures the only hand dryers that are Made in USA Certified®, the first to be GreenSpec® Listed and help facilities qualify for several LEED® Credits. UL, CSA, CE, OSHA Standards. Standard features now include: motor speed &amp; sound control, variable heat setting, washable filter for greater reliability and external LED warning light in troubleshooting. Specifications: Stainless Steel Cover, 110V (also available in 208-277V- MUST SPECIFY). Dimensions: 9 5/32&quot; x 13 15/16&quot; x 7&quot; D. Contact us for immediate assistance and volume discounts for larger orders.</td>
<td>EA $ 444.33</td>
<td>Qty 6-11; 439.19</td>
<td>Qty 12-24; 418.36</td>
<td>Qty 25+; 337.20</td>
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<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>88B</td>
<td>WALL GUARD, STAINLESS (2/SET)</td>
<td>WALL GUARD, STAINLESS (2/SET), Volume Discount 26 + items 10%</td>
<td>EA $ 185.89</td>
<td>36 items or over 10%</td>
<td>US</td>
<td>1 Year Limited Warranty</td>
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<td>Excel Dryer, Inc</td>
<td>689</td>
<td>WALL GUARD, WHITE (2/SET)</td>
<td>WALL GUARD, WHITE (2/SET), Volume Discount 26 + items 10%</td>
<td>EA $ 111.54</td>
<td>36 items or over 10%</td>
<td>US</td>
<td>1 Year Limited Warranty</td>
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<td>332913</td>
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<td>WALL GUARD, BLACK (2/SET)</td>
<td>WALL GUARD, BLACK (2/SET), Volume Discount 26 + items 10%</td>
<td>EA $ 111.54</td>
<td>36 items or over 10%</td>
<td>US</td>
<td>1 Year Limited Warranty</td>
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<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>40502</td>
<td>RECESS KIT</td>
<td>RECESS KIT, Volume Discount 36 + items 10%</td>
<td>EA $ 163.59</td>
<td>36 items or over 10%</td>
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<td>1 Year Limited Warranty</td>
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<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>405025</td>
<td>CERTIFIED XLERATOR® HEPA FILTER RETRO FIT KIT</td>
<td>CERTIFIED XLERATOR® HEPA FILTER RETRO FIT KIT, Volume Discount 26 + items 10%</td>
<td>EA $ 111.54</td>
<td>36 items or over 10%</td>
<td>US</td>
<td>1 Year Limited Warranty</td>
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<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>405020</td>
<td>CERTIFIED XLERATOR® HEPA FILTER REPLACEMENT</td>
<td>CERTIFIED XLERATOR® HEPA FILTER REPLACEMENT, Volume Discount 26 + items 10%</td>
<td>EA $ 74.90</td>
<td>36 items or over 10%</td>
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<td>1 Year Limited Warranty</td>
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<td>332913</td>
<td>Excel Dryer, Inc</td>
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<td>HEPA PRE-FILTER REPLACEMENT, METAL MESH</td>
<td>HEPA PRE-FILTER REPLACEMENT, METAL MESH, Volume Discount 26 + items 10%</td>
<td>EA $ 18.59</td>
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<td>332913</td>
<td>Excel Dryer, Inc</td>
<td>405757</td>
<td>XCHANGER® COMBO KIT (INCLUDES 40550 &amp; 40502)</td>
<td>XCHANGER® COMBO KIT (INCLUDES 40550 &amp; 40502), Volume Discount 26 + items 10%</td>
<td>EA $ 371.79</td>
<td>36 items or over 10%</td>
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<td>MFR. Part No.</td>
<td>Product Name</td>
<td>Product Description</td>
<td>UOI</td>
<td>Discount Price Offered to GSA (including IFF)</td>
<td>Quantity/Volume Discount</td>
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<td>Excel Dryer, Inc.</td>
<td>40576</td>
<td>ADA XCHANGER® COMBO KIT (INCLUDES 40551 &amp; 40502)</td>
<td>ADA XCHANGER® COMBO KIT (INCLUDES 40551 &amp; 40502). Volume Discount 36 + Items 10%.</td>
<td>EA</td>
<td>$371.79</td>
<td>36 items or over 10%</td>
<td>1Y</td>
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<td>Excel Dryer, Inc.</td>
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<td>XCHANGER®, STANDARD</td>
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<td>EA</td>
<td>$208.20</td>
<td>36 items or over 10%</td>
<td>1Y</td>
<td>1 Year Limited Warranty</td>
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<td>Excel Dryer, Inc.</td>
<td>40551</td>
<td>XCHANGER®, ADA</td>
<td>XCHANGER®, ADA. Volume Discount 36 + Items 10%.</td>
<td>EA</td>
<td>$208.20</td>
<td>36 items or over 10%</td>
<td>1Y</td>
<td>1 Year Limited Warranty</td>
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<td>Excel Dryer, Inc.</td>
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<td>GOING GREEN WALL SIGN</td>
<td>GOING GREEN WALL SIGN. Volume Discount 36 + Items 10%.</td>
<td>EA</td>
<td>$14.87</td>
<td>36 items or over 10%</td>
<td>1Y</td>
<td>1 Year Limited Warranty</td>
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