



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

LAW ENFORCEMENT SCHEDULE

Schedule 084 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

Group 63 – Alarm & Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, and Guard Services

**FSC Classes: 6350 and N063
NAICS Code: 315999, 561621**

Contract Number GS-07F-0022U

Contract Period: October 1, 2007 through September 30, 2012
(plus three five-year options, if exercised)

Radiance Technologies, Inc.
(a small business contractor)
350 Wynn Drive, Huntsville, AL 35805
http://www.radiancetech.com/services/gsa/gsa_SchedContVeh.html
(256) 489-8966 (phone)
(256) 489-8201 (fax)

Contract Administrator:
Victor D. Balch (256) 489-8966
Email: vbalch@radiancetech.com

**Original
October 1, 2007**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA ADVANTAGE!, a menu-driven database system. The internet address for GSA Advantage! is: <http://gsadvantage.gov>. For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at www.fss.gsa.gov.



CUSTOMER INFORMATION

1a. Special Item Numbers (SINs)

SIN	Description
246-43	Perimeter Security/Detection Systems, including but not limited to fencing, sensors, etc.
246-50	Ancillary Services

1b. Lowest Priced Model Number

SIN	Item	Unit Price
246-43	System Flash Disk for WeaponWatch for WeaponWatch® (Part No. RT06AID010004)	\$275.00
246-50	Ancillary Services	\$39.63

1c. Hourly Rates and Labor Categories – See Attachment B

2. Maximum Order

- \$100,000 for SIN 246-43 per order
- \$200,000 for SIN 246-50 per order

The “maximum order threshold” is a dollar amount threshold when GSA suggests that the ordering agency request any additional discounts from the schedule-holder before issuing the order. The schedule-holder may (1) offer a new, lower price, (2) offer the lowest price available under the contract, or (3) decline the order within five (5) days. In accordance with the “maximum order” GSA provisions contained in the schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold.

3. Minimum Order – \$100.00 per SIN/order

4. Geographic Coverage (delivery area) – Nationwide basis as specified in each Task Order. Additional charges (e.g., hardship and hazardous pays) may apply to OCONUS locations.

5. Point(s) of Production

Radiance’s production point for its products are listed as follows:

Location	Address
Huntsville, AL Offices	350 Wynn Drive, Huntsville, AL 35805
	4820 Commercial Drive, Huntsville, AL 35816

6. Basic Discount from List Prices – Prices shown herein are net (discount deducted).

7. Quantity discounts – Additional discounts may be negotiated for individual orders and for Blanket Purchase Agreements (BPAs). These discounts will be addressed on a case-by-case basis.

8. **Prompt payment terms** – Payment terms are “Net 30” days.
- 9a. **Government Purchase Cards – at or below micro-purchase threshold**
Government purchase cards are accepted for any dollar value above the minimum order.
- 9b. **Government Purchase Cards – above micro-purchase threshold**
Government purchase cards are accepted for any dollar value.
10. **Foreign Items** – Not Applicable
- 11a. **Time of Delivery** – 90 days after receipt of executed order.
- 11b. **Expedited delivery** – Subject to parts availability, earlier deliveries may be available on a case-by-case basis. There is a surcharge of 0.5% (one-half of one percent) for each day delivery is requested and made earlier than the standard 90 day delivery.
- 11c. **Overnight and two-day delivery** – Not Applicable
- 11d. **Urgent requirements** – Pursuant to I-FSS-140-B, Urgent Requirements, when the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, the agency may contact Radiance’s Contract Administrator (see page 1) for the purpose of obtaining accelerated delivery. Radiance Technologies may offer an accelerated delivery date if possible to the ordering agency in accordance with other terms and conditions of the contract.
12. **F.O.B. Point(s)** – Origin
- 13a. **Ordering Address** – All orders under this contract should be placed with the Radiance Technologies Contracts Department at the address below:

Radiance Technologies, Inc.

350 Wynn Drive
Huntsville AL 35805
ATTN: Contracts Department

Orders may also be placed by telephone, fax, or email to the following numbers:

Phone: (256) 489-8966 (direct dial to the Contracts Department) or (256) 704-3400 (main)

FAX: (256) 704-3412

Email: gsaorders2rti@radiancetech.com

13b. Ordering Procedures – For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address

Remittance by check should be delivered to:

Radiance Technologies, Inc.

350 Wynn Drive

Huntsville, AL 35805

ATTN: Accounts Receivable

Payment may also be made by electronic funds transfer to First American Bank, Transit Number 062001209, Account Number 9700020408.

15. Warranty Provision – Radiance warrants its products and services to be free from defects caused by faulty material or poor workmanship for a period of 90 days after delivery. The warranties stated herein are in lieu of all other warranties, expressed or implied, and of all other obligations or liabilities on the part of Radiance, and Radiance neither assumes nor authorizes any other person to assume for it any other liability. Buyer expressly waives any right, claim or cause of action that might otherwise arise out of purchase and use of Radiance's products or services. No product or service is warranted to be merchantable or fit any particular use or application. Radiance's maximum liability under this warranty is limited to the obligation to replace or, at its sole option, to reimburse the Buyer up to the purchase price.

16. Export Packing Charges – Not Applicable

17. Terms and Conditions of Government Purchase Card Acceptance (Orders above the Micro purchase Level) – The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.

18. Terms and Conditions of Rental, Maintenance, and Repair – Not Applicable

19. Terms and Conditions of Installation – Not Applicable

20. Terms and Conditions of Repair Parts – Not Applicable

20a. Terms and Conditions for Other Services – Not Applicable

21. List of Service and Distribution Points

Location	Address/Phone Number
Huntsville, AL	350 Wynn Drive Huntsville, AL 35805 (256) 704-3400
	4820 Commercial Drive Huntsville, AL 35816 (256) 830-4426

22. List of Participating Dealers – None

23. Preventive Maintenance – Not Applicable

24a. Special Attributes, e.g. Recycled Content, Energy Efficiency, and/or Reduced Pollutants – Not Applicable

24b. Section 508 Compliance – Not Applicable

25. Data Universal Number System (DUNS) Number – 03-199-4218.

26. Notification regarding registration in Central Contractor Registration (CCR) Database – Radiance is registered in the CCR database. CAGE Code: 1H1J5

Radiance Technologies, Inc.
GSA Schedule 084 Law Enforcement Group 63
WeaponWatch® Pricelist

Brand Name/Item	Type	Part Number	GSA Price	Description
WeaponWatch® System	System	RT05SYS010008-009	\$194,951	WeaponWatch® provides a highly reliable, wide area surveillance capability for the real-time detection, classification, and location of direct and indirect hostile weapon fire with a very high probability of detection and a very low false alarm rate. WeaponWatch can detect and classify small arms, RPGs, mortars, MANPADS, tanks and artillery beyond the effective range of the threat weapon and can process multiple weapons-fire events simultaneously. WeaponWatch can display threat type and location, cue imaging systems and weapons, and support a common operating picture in real-time using existing tactical communications system, radios, and architectures. WeaponWatch can operate standalone or within existing command, control, communications, computers and intelligence (C4I) architectures. System size is 16" x 12" x 8" (W x D x H), weighs ~ 27 lbs and uses less than 400 watts total power. The basic system comes with a WeaponWatch sensor, AC-DC power supply, laptop computer, power switch fuse box, system disks, and all necessary cables packed in a pelican carrying case. WeaponWatch provides a wide field-of-view (FOV) that is field selectable. Optional imager modules can be added for enhanced imaging and laser ranging. This technology is like Overwatch and WSS systems.
Spares List:				
Quickset/INS Interface Cable for WeaponWatch	Spare	RT05CBL010312-001	\$2,317	The Quickset/INS Interface Cable used to connect a pan/tilt unit and INS to the WeaponWatch sensor. This cable connects the INS Assembly (RT06MEC999047-003) and the Pointing Assembly (7-45510). This cable uses Mil-Std-38999 connectors and has dust caps.
Cable, Ethernet Interface for WeaponWatch	Spare	RT05CBL010313-001	\$1,159	The Ethernet Interface Cable is used to connect the WeaponWatch sensor to a network or stand-alone laptop. This cable is 15 feet long with a neoprene sleeve with two RJ45 connectors on one end and a Mil-Std-38999 connector on the other. Each connector has a dust cap.
Power Supply Assembly for WeaponWatch	Spare	RT06EAS010039-001	\$1,662	The Power Supply Assembly is used to power the WeaponWatch sensor. The input for the 600W power supply is 115V AC. The power supply has a Mil-Std-38999 connector that connects to Power Distribution Box (RT05MEC014050-001). The Battery to Distribution Box Cable can be removed from the power supply and connected to any 18-36 VDC power supply for operating the WeaponWatch sensor.
Cable, Distribution Box to WeaponWatch	Spare	RT05CBL000010-007	\$1,159	This a cable used to power the WeaponWatch sensor. It connects from the Power Distribution Box (RT05MEC014050-001) to the WeaponWatch sensor (RT05SYS010008-009). This cable is a 15 foot EMI Braided cable with a Teflon and neoprene outer sleeving. Both cable ends have a Mil-Std-38999 connector.

Power Distribution Box	Spare	RT05MEC014050-001	\$4,836	The Power Distribution Box is a small box with a 15 Amp military fuse that is used to power on/off the WeaponWatch sensor. The Power Distribution Box is a small four (4) inch square box that contains a 18-36 Volt DC fuse for safety of operators and the WeaponWatch sensor. This box has four mounting holes, a military on/off fuse, and two Mil-Std-38999 connectors.
Left Cooler Assembly for WeaponWatch	Spare	RT05MEC040230-001	\$4,332	The Left Cooler Assembly is a replacement part on the WeaponWatch system. It is a Thermal Electric Cooler (TEC) used to regulate the temperature within the WeaponWatch box. This assembly has several TECs connected to an internal and external fin structure. On the inside fin structure there is a control board that regulates the TECs and the fans.
Right Cooler Assembly for WeaponWatch	Spare	RT05MEC040230-003	\$4,332	The Right Cooler Assembly is a replacement part on the WeaponWatch system. It is a Thermal Electric Cooler (TEC) used to regulate the temperature within the WeaponWatch box. This assembly has several TECs connected to an internal and external fin structure. On the inside fin structure there is a control board that regulates the TECs and the fans.
Window Cover Assembly for WeaponWatch	Spare	RT05MEC040220-001	\$2,468	The Window Cover Assembly is a replacement part for the WeaponWatch system. It contains the motorized MWIR window cover and weather gaskets used to protect the window and WeaponWatch system.
System Flash Disks for WeaponWatch	Spare	RT06AID010004	\$277	The Flash Disk is a system operating disk and an emergency boot disk. The Flash Disk is used for normal operation and to reset the WeaponWatch sensor to a standard operating condition.
Accessories List:				
Visible Charge-Coupled Device (CCD) with Zoom/LRF Module	Accessory	RT05MEC016000-001	\$39,293	The Visible Imaging/LRF Module is a WeaponWatch system accessory that adds the capability to provide a highly reliable slew-to-cue and visible imaging to WeaponWatch. This module can be bolted to the top of the WeaponWatch. The visible CCD imager has an 18x continuous zoom lens. The focal length ranges from 4.1 mm (wide angle) to 73.8 mm (telephoto) giving a field of view of 48 degrees (wide) and 2.8 degrees (end of optical zoom). The imager features auto focus throughout the entire zoom range and imaging down to a minimum illumination of 0.7 lux. The Laser Range Finder (LRF) is bore-sighted to the center of the imager allowing for an accurate range output. The LRF operates at 1550 nm, is eyesafe (class 1, ANSI Z136.1-2000), and is undetectable with an unaided eye. The LRF can range objects out to 2500 meters (target size 2.3 x 2.3 m). Through the WeaponWatch system the imaging module can perform auto or operator-directed imaging and ranging. This comes with a imaging module, pan/tilt unit, and all necessary cables to connect it to the WeaponWatch Sensor in a pelican case.

LWIR/LRF Module	Accessory	RT05MEC016000-003	\$54,405	This is a Long Wave Infrared (LWIR) imaging with Laser Range Finder (LRF) module that is a WeaponWatch system accessory that adds the capability to provide a highly reliable slew-to-cue and LWIR imaging to WeaponWatch. This module can be bolted to the top of the WeaponWatch. The night imaging module uses a LWIR, (8-12 mm) uncooled microbolometer focal plane array and a 100 mm telephoto lens with motorized focus. The night imager has a field of view of 5.5 degrees. With the platform stationary and good visibility, the night imager permits the detection of a man sized object at 1500 meters, recognition at 500 meters and identification at 200 meters. The LRF is bore-sighted to the center of the imager allowing for an accurate range output. The LRF operates at 1550 nm, is eyesafe (class 1, ANSI Z136.1-2000), and is undetectable with an unaided eye. The LRF can range objects out to 2500 meters (target size 2.3 x 2.3 m). Through the WeaponWatch system control the imaging module can perform auto or operator directed imaging and ranging. This comes with a imaging module, pan/tilt unit, and all necessary cables to connect it to the WeaponWatch Sensor in a pelican case.
Pointing Assembly	Accessory	7-45510	\$8,262	The Pointing Assembly is a WeaponWatch system accessory used to point the WeaponWatch sensor and imaging module. This is a modified QuickSet QPT130 with adapter plates and cabling necessary to connect to the WeaponWatch system. This module can move 435 degrees pan rotation and ± 90 degrees tilt allowing ease of pointing of the WeaponWatch system. This assembly comes with the required screws and accessories to attach to the WeaponWatch tripod module. Requires RT05CBL010312-001 for operation.
INS Assembly	Accessory	RT06MEC999047-003	\$14,609	This assembly is an Inertial Navigation System (INS) and Global Positioning System (GPS) that attaches to the WeaponWatch System. This system improves the system accuracy of position, motion, and heading. This is useful on the move and stationary. The INS is CrossBow NAV420 with an external GPS antenna. This includes the GPS cable necessary for connection. This requires the 4 Quickset/INS Interface Cable (RT05CBL010312-001) for connection to the WeaponWatch System.
Tripod Assembly	Accessory	RT07MEC999055-001	\$2,116	The Tripod Assembly is used to mount the WeaponWatch sensor. It is a modified QuickSet tripod with the required mounting holes. With this accessory the WeaponWatch can be used as a dismounted sensor. All screws and accessories are included.
RAID Tower Mount	Accessory	RT06MEC999053-001	\$1,914	The Tower Mount is a metal-mounting fixture used to mount the WeaponWatch sensor to the RAID tower mount. It comes with all necessary screws and bolts to mount the assembly.
Prices include 0.75% Industrial Funding Fee.				

		GSA Schedule 84 SIN 246-50 Ancillary Services			
Labor Categories	Minimum Education	Minimum Years Experience	Labor Qualifications/Experience	4/1/07-3/31/08 Rates	4/1/08-3/31/09 Rates
Subject Matter Expert (SME)	Bachelor Degree	25	Experience in the analysis, planning, design, development, and support of integrated systems. Must be recognized expert in engineering field.	\$217.98	\$225.83
	Advanced Degree	20			
Engineering Grade 6 (E6)	Bachelor Degree	15	Experience in the analysis, planning, design, development, and support of integrated systems.	\$178.34	\$184.76
	Advanced Degree	10			
	Associates Degree	20			
Engineering Grade 5 (E5)	Bachelor Degree	10	Experience in the analysis, planning, design, development, and support of integrated systems.	\$158.52	\$164.23
	Advanced Degree	8			
	Associates Degree	20			
Engineering Grade 4 (E4)	Bachelor Degree	7	Experience in the analysis, planning, design, development, and support of integrated systems.	\$125.49	\$130.01
	Advanced Degree	5			
	Associates Degree	10			
	High School or GED	20			
Engineering Grade 3 (E3)	Bachelor Degree	6	Experience in the analysis, planning, design, development, and support of integrated systems.	\$99.08	\$102.65
	Advanced Degree	4			
	Associates Degree	8			
	High School or GED	15			
Engineering Grade 2 (E2)	Bachelor Degree	0	Limited experience in the analysis, planning, design, development, and support of integrated systems.	\$79.27	\$82.12
	Associates Degree	5			
	High School or GED	10			
Engineering Grade 1 (E1)	Bachelor Degree	0	Entry level of professional work.	\$59.44	\$61.58
	Associates Degree	2			
	High School or GED	5			
Technician Grade 3 (T3)	Associates Degree	5	Experience in the installation, testing, servicing and maintenance of systems, equipment, computers, programs and associated peripherals. Experienced in troubleshooting, repairing, testing and calibrating engineering equipment and computer systems. Broad knowledge of applicable test equipment, specialized tools, equipment, machines and computer hardware, software and peripherals. Experienced in planning, monitoring, managing and teaching various tasks and activities. Capable of communicating	\$86.69	\$89.81
	High School or GED	8			
Technician Grade 2 (T2)	Associates Degree	3	Experience in the installation, testing, servicing and maintenance of systems, equipment, computers, programs and associated peripherals. Experienced in troubleshooting, repairing, testing and calibrating engineering equipment and computer systems. Broad knowledge of applicable test equipment, specialized tools, equipment, machines and computer hardware, software and peripherals. Experienced in planning, monitoring, managing and teaching various tasks and activities. Capable of communicating clearly orally and in writing.	\$70.76	\$73.31
	High School or GED	5			
Technician Grade 1 (T1)	High School or GED	0	Entry level of technician work, which requires no experience. Minimum Education: High school degree.	\$39.63	\$41.06
Clerical Grade 2 (C2)	High School or GED	5	Clerical experience in a technical or ADP environment. Proficient in the preparation of correspondence, documents and reports using various word processing, drawing, and spreadsheet software programs. Experience in planning, monitoring, managing and teaching various administrative tasks and activities.	\$52.85	\$54.75
Clerical Grade 1 (C1)	High School or GED	0	Limited clerical experience in a technical or ADP environment. Familiar with the preparation of correspondence, documents and reports using various word processing, drawing, and spreadsheet	\$45.60	\$47.24
Training - Basic Operations of the WeaponWatch System [1]			This training course will give a general overview, explanation of parts, system assembly and interconnect, proper system operation, explanation of system output interfaces, and proper packing/storage. Curricula includes classroom briefing and hands-on training. Requestor must supply a WeaponWatch sensor.	\$10,000	\$10,250

[1] Training price is based on when order is placed. Three (3) day training course. This course is offered at customer locations within the continental United States. The price includes tuition and travel costs. Radiance will provide the instructor(s), training materials/handouts, and any necessary reference manuals. The client must provide a purchased WeaponWatch system, facilities/class space and projection system (computer,

[2] All rates and prices include the GSA Industrial Funding Fee (IFF).