

**IRON SKY**



**IRON SKY®**  
Better Tools to Fight Crime

**CONTRACT: GS-07F-0086W**  
**Contract End Date: November 14, 2014**

**Special Item #:** 246-42-1  
246-1000

**Facility Management Systems**  
**Ancillary Services Design, Installation & Maintenance Services- Security/Facility Management**

SIN	Mfg.	Product Number	Product Description	GSA Price (with IFF)	COO
246-42-1	Iron Sky	IS-SVR-1.5 TB	Server with Three (3) qty. 500 GB SATA hard drives, two (2) Dual Core Intel® Xeon 1.60GHz, 1066MHz FSB processor, 2 x 1.0 GB RAM, Rack Chassis with sliding rails, WIN Server 2008 OS, Anti-virus and information security software. Does not include Iron Sky software. Price includes installation, staging and configuration of Iron Sky software on the server and creation of client-specific maps.	\$11,779.35	USA
246-42-1	Iron Sky	IS-STR-7.5 TB	Storage Array with 7.5 terabyte SATA total storage, Rack Mounted, 3U, 15 bay External SATA Storage Array.	\$18,045.34	USA
246-42-1	Iron Sky	IS-SW-1L	Iron Sky Video Management Software. Per camera license.	\$906.80	USA
246-42-1	Iron Sky	IS-SW-IC	Installation and configuration of Iron Sky Software on client-provided server and storage devices.	\$2,267.00	USA
246-42-1	Iron Sky	IS-SW-MF	Enterprise map and floor plan creation. Price per map page.	\$226.70	USA
<b>Network IP Cameras</b>					
246-42-1	Iron Sky	IS-CAM-IFMA	Interior Network Camera with manual iris and full duplex audio support. Price includes staging and configuration services.	\$1,069.12	USA
246-42-1	Iron Sky	IS-CAM-IFAA	Interior Network Camera with auto iris and full duplex audio support. Price includes staging and configuration services.	\$1,525.24	USA
246-42-1	Iron Sky	IS-CAM-IFMA-S	Interior Network Camera designed for applications requiring a smaller form factor. Fixed iris lens and built-in microphone. Price includes staging and configuration services.	\$448.87	USA
246-42-1	Iron Sky	IS-CAM-ED	Exterior-rated Vandal-resistant Dome Network Camera with Varifocal DC-iris lens, 1/4" progressive scan CCD, auto day/night mode, IP66 casing with built-in heater and fan, up to VGA 640x480 resolution at 30 fps frame rate, simultaneous Motion JPEG and MPEG-4, Video Motion Detection, I/O for alarm/event handling and Power over Ethernet.	\$1,906.10	USA
246-42-1	Iron Sky	IS-CAM-ID-V	Interior-rated Vandal-resistant Dome Network Camera with Varifocal DC-iris lens, 1/4" progressive scan CCD, up to VGA 640x480 resolution at 30 fps frame rate, simultaneous Motion JPEG and MPEG-4, Video Motion Detection, I/O for alarm/event handling, two-way audio support with built-in microphone, and Power over Ethernet. Price includes staging and configuration services.	\$1,495.31	USA
246-42-1	Iron Sky	IS-CAM-PTZ-35X	Pan/Tilt/Zoom Network Camera with 35X optical and 12X digital zoom, 128X wide dynamic range, image stabilization feature, high-speed pan/tilt movement, and two-way audio support. Price includes staging and configuration services.	\$2,584.38	USA
246-42-1	Iron Sky	IS-CAM-M-3-DN	3.0 Megapixel H.264/MPEG4 Network Camera, 2048x1536 w/Day/Night motorized IR cut filter (single sensor). Price includes lens, staging and configuration services.	\$1,668.51	USA
246-42-1	Iron Sky	IS-CAM-M-5-DN	5.0 Megapixel H.264/MPEG4 Network Camera, 2592x1944, w/Day/Night motorized IR cut filter (single sensor). Price includes lens, staging and configuration services.	\$1,777.33	USA
<b>Network video converters</b>					
246-42-1	Iron Sky	IS-ATIC-Q	4-Channel Analog-to-IP Video Converter for full frame-rate Motion JPEG video. Price includes staging and configuration services.	\$1,945.99	USA
246-42-1	Iron Sky	IS-ATIC-S	1-Channel Analog-to-IP Video Converter for full frame-rate Motion JPEG video. Price includes staging and configuration services.	\$1,194.26	USA
246-42-1	Iron Sky	IS-ATIC-B	4-Channel Analog-to-IP Blade Video Converter for full frame-rate Motion JPEG video. Price includes staging and configuration services.	\$1,879.80	USA
246-42-1	Iron Sky	IS-ATIC-QA	4-Channel Analog-to-IP Video Converter for full frame-rate Motion JPEG video with Two-way audio support. Price includes staging and configuration services.	\$2,039.40	USA
246-42-1	Iron Sky	IS-ATIC-BR	Blade Video Converter rack to support up to 12 blade video converters. Includes integrated power supply and blanking panels.	\$2,355.87	USA

Camera Power Supply					
246-42-1	Iron Sky	IS-CPS-4PS	4-port Camera Power Supply	\$229.42	USA
246-42-1	Iron Sky	IS-CPS-8PS	8-port Camera Power Supply	\$262.07	USA
246-42-1	Iron Sky	IS-CPS-16PS	16-port Camera Power Supply	\$304.69	USA
246-42-1	Iron Sky	IS-CPS-32PS	32-port Camera Power Supply	\$497.83	USA
246-42-1	Iron Sky	IS-CPS-4P-24V-PS	4-port, 24V AC, Camera Power Supply	\$199.95	USA
246-42-1	Iron Sky	IS-SP-8P	8-port surge protector block	\$138.74	USA
246-42-1	Iron Sky	IS-CPS-8P-RAK-PS	8-port, 6-15 V DC, 4 amp Rack Mounted Power Supply	\$421.66	USA
246-42-1	Iron Sky	IS-CPS-16P-RAK-PS	16-port, 6-15 V DC, 10 amp Rack Mounted Power Supply	\$498.74	USA
246-42-1	Iron Sky	IS-CPS-8P-RAK-PS-AC	8-port, 24 V AC, 4 amp Rack Mounted Power Supply	\$317.38	USA
246-42-1	Iron Sky	IS-SP-9P-RAK	9-port rack mounted surge protector	\$170.48	USA
246-42-1	Iron Sky	IS-CPS-ISS	Network Camera Inline Surge Suppressor- Single Camera	\$29.92	USA
Wireless Solution					
246-42-1	Iron Sky	IS-NODE-DUAL-BUNDLE	Complete bundled kit including: Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz wireless mesh node; Weather-proof enclosure for the wireless mesh node and power supply unit, includes mounting hardware; Power supply unit includes (4) - 110 VAC Outlets, thermostat controlled fan, conduit connector, power distribution board, and 175 VA transformer; Directional Panel 19 dB Antenna, Mounting Bracket, connector, and cable assembly; Continuous auxilliary power tap adapter which provides 120V output; Price includes staging and configuration services and assembly of hardware into the bundled kit.	\$7,479.29	USA
Camera Mounts					
246-42-1	Iron Sky	IS-H-EXT-HTR	Exterior housing with heater and blower for box-type cameras	\$349.12	USA
246-42-1	Iron Sky	IS-H-INT-CNR	Interior corner housing constructed of high-impact plastic housing, tinted window and tamper-proof fasteners	\$163.22	USA
246-42-1	Iron Sky	IS-H-INT-CLG	Interior 8" in-ceiling dome housing with plenum-rated aluminum back box and fixed camera mount, aluminum support rails for suspended ceiling	\$199.50	USA
246-42-1	Iron Sky	IS-H-IN-W	Interior surface-mount wedge, fixed camera bracket, clear window, plastic lower body	\$87.05	USA
246-42-1	Iron Sky	IS-H-HVY	Interior heavy-duty, steel wall or ceiling-mount	\$270.23	USA
246-42-1	Iron Sky	IS-H-PTZ-35X	Exterior housing for IS-CAM-PTZ-35X. Includes heater and blower	\$932.19	USA
246-42-1	Iron Sky	IS-H-PTZ-M	Aluminum mount for IP PTZ Housing	\$233.95	USA
246-42-1	Iron Sky	IS-H-PTZ-G	Aluminum gooseneck wall bracket for all SuperDome™ and FusionDome™ housings, includes 1½" NPT	\$116.98	USA
246-42-1	Iron Sky	IS-H-PTZ-C	Corner mount bracket for PTZ housing, 150 lbs. max load	\$115.16	USA
246-42-1	Iron Sky	IS-H-PTZ-PO	Aluminum pole mount bracket with female inserts	\$79.80	USA
246-42-1	Iron Sky	IS-H-PTZ-S	Side/corner/wall/roof bracket	\$610.28	USA
246-42-1	Iron Sky	IS-H-PTZ-PA	Aluminum parapet mount bracket, includes 1½" NPT	\$373.60	USA
246-42-1	Iron Sky	IS-H-SBC-V	Vandal Resistant housing for small body camera	\$330.08	USA
246-42-1	Iron Sky	IS-H-SBC-CLG	Ceiling mount housing for small body camera	\$245.74	USA
Server Cabinets					
246-42-1	Iron Sky	IS-24-17	Wall-Mount Cabinet - 24" tall x 17" deep	\$453.40	USA
246-42-1	Iron Sky	IS-38-22	Wall-Mount Cabinet - 38" tall x 22" deep	\$711.84	USA
246-42-1	Iron Sky	IS-48-25	Floor-Mount Cabinet - 48" tall x 25" deep	\$1,405.54	USA
246-42-1	Iron Sky	IS-60-25	Floor-Mount Cabinet - 60" tall x 25" deep	\$1,673.05	USA
246-42-1	Iron Sky	IS-RELAY	Floor-Mount 45" Aluminium Relay Rack, 12-24 Thread	\$376.32	USA
246-42-1	Iron Sky	IS-SLF	Rack-mounted shelf	\$58.94	USA
Cables Supply					
246-42-1	Iron Sky	IS-C5 PLN	CAT5e Plenum Cable - 1,000 Feet	\$326.45	USA
246-42-1	Iron Sky	IS-C5 PVC	CAT5e PVC Cable - 1,000 Feet	\$172.29	USA
246-42-1	Iron Sky	IS-C6 PLN	CAT6e Plenum Cable - 1,000 Feet	\$634.76	USA
246-42-1	Iron Sky	IS-18-2 P	18-gauge/ 2-conductor Plenum - 1,000 Feet	\$167.76	USA
246-42-1	Iron Sky	IS-14-2 P	14-gauge/ 2-conductor Plenum - 1,000 Feet	\$376.32	USA
246-42-1	Iron Sky	IS-C5-7	Cat5e Plenum Patch Cable - 7 Feet	\$4.53	USA
246-42-1	Iron Sky	IS-F-62	Fiber Optic Cable - 62.5 AWG, Multimode/ 2-pair -1,000 Feet	\$625.69	USA
246-42-1	Iron Sky	IS-F6	Fiber Optic Patch Cable - 6 Feet with connectors	\$63.48	USA
246-42-1	Iron Sky	IS-F50	Fiber Optic Patch Cable - 50 Feet with connectors	\$77.08	USA
246-42-1	Iron Sky	IS-F100	Fiber Optic Patch Cable - 100 Feet with connectors	\$104.28	USA
246-42-1	Iron Sky	IS-F300	Fiber Optic Patch Cable - 300 Feet with connectors	\$244.84	USA
246-42-1	Iron Sky	IS-F400	Fiber Optic Patch Cable - 400 Feet with connectors	\$380.86	USA
246-42-1	Iron Sky	IS-CBL-CFT	Connectors, Fittings and Terminations	\$40.81	USA

Network Equipment					
246-42-1	Iron Sky	IS-SW-5P	5-port 10/100/1000 Gigabit Switch Unmanaged	\$71.64	USA
246-42-1	Iron Sky	IS-SW-8P	8-port 10/100/1000 Gigabit Switch Unmanaged	\$107.91	USA
246-42-1	Iron Sky	IS-SW-16P	16-port 10/100/1000 Gigabit Switch Unmanaged	\$153.25	USA
246-42-1	Iron Sky	IS-SW-24P-POE	24-port 10/100/1000 Gigabit Power-Over-Ethernet Switch	\$860.55	USA
246-42-1	Iron Sky	IS-SW-C3750-24PS-S	Cisco Catalyst WS-C3750-24PS-S, SMI - switch, 24 x EN 10Base-T, RN 100Base-TX, POE, Standard Multilayer Software Image, Rack-Mountable 1U. Price includes staging and configuration services.	\$5,894.21	USA
246-42-1	Iron Sky	IS-SW-C3560-24PS-S	Cisco Catalyst WS-C3560-24PS-S, SMI - switch, 24 x EN 10Base-T, RN 100Base-TX, POE, and Rack-Mountable 1U. Price includes staging and configuration services.	\$4,715.37	USA
246-42-1	Iron Sky	IS-M-1P	1-port Power-Over-Ethernet Midspan	\$107.91	USA
246-42-1	Iron Sky	IS-M-6PM	6-port Power-Over-Ethernet Midspan with power management module	\$896.83	USA
246-42-1	Iron Sky	IS-M-12PM	12-port Power-Over-Ethernet Midspan with power management module	\$1,168.87	USA
246-42-1	Iron Sky	IS-M-24PM	24-port Power-Over-Ethernet Midspan with power management module	\$1,622.27	USA
246-42-1	Iron Sky	IS-AS	1-Port Power-Over-Ethernet active splitter	\$109.72	USA
246-42-1	Iron Sky	IS-M-PTZ-AC-6P	6-Port Power-Over-Ethernet Midspan for PTZ camera	\$1,086.35	USA
246-42-1	Iron Sky	IS-M-PTZ-AC-12P	12-Port Power-Over-Ethernet Midspan for PTZ camera	\$1,529.77	USA
246-42-1	Iron Sky	IS-MC-MMST	Media Converter - 100 Base TX (RJ45) - 100 Base FX, Multimode with ST-ST connection	\$297.43	USA
246-42-1	Iron Sky	IS-MC-SMSC	Media Converter - 100 Base TX (RJ45) - 100 Base FX, Singlemode with SC connection	\$923.12	USA
246-42-1	Iron Sky	IS-BMC-SMSC	Blade Media Converter - 100 Base TX (RJ45) - 100 Base FX, Singlemode with SC connection	\$820.65	USA
246-42-1	Iron Sky	IS-BMC-MMST	Blade Media Converter - 100 Base TX (RJ45) - 100 Base FX, Multimode with ST connection	\$401.71	USA
246-42-1	Iron Sky	IS-BMC-R	Blade Media Converter Rack - CPSMC1300-100-na - 13 slot Point System Chassis with 48 V power supply	\$658.34	USA
Remote Power Management					
246-42-1	Iron Sky	IS-RP-8	Remote Rack PDU, Switched, 1U, 15A, 100/120V, (8)5-15	\$461.56	USA
246-42-1	Iron Sky	IS-RP-16	Remote Rack PDU, Switched, 2U, 30A, 120V, (16)5-20	\$724.53	USA
Installation: Description					
246-1000	Iron Sky	SSD-I	Server and Storage Device Installation: On-site installation of server and storage devices and configuration onto the client's network. Price includes an unlimited number of devices during a single installation instance.	\$1,914.36	USA
246-1000	Iron Sky	CH-I	Camera-only Installation-Interior: Installation, aiming and focusing of interior camera using client-supplied cabling. Installation rate per camera	\$430.73	USA
246-1000	Iron Sky	CE-I	Camera-only Installation-Exterior: Installation, aiming and focusing of exterior camera using client-supplied cabling. Installation rate per camera	\$526.45	USA
246-1000	Iron Sky	CCII-I	Camera and Cable Installation-Interior: Installation of data cable from MDF/IDF to interior camera location and installation, aiming and focusing of camera. Installation rate per camera. Cable runs between MDF/IDF and camera location not to exceed 100 meters according to IEEE standards. Price does not include supply and installation of conduit.	\$1,244.33	USA
246-1000	Iron Sky	CCIE-I	Camera and Cable Installation-Exterior: Installation of data cable from MDF/IDF to exterior camera location and installation, aiming and focusing of camera. Includes penetration of one fire wall and two solid walls and includes firestop and necessary exterior sealants. Installation rate per camera. Cable runs between MDF/IDF and camera location not to exceed 100 meters according to IEEE standards. Price includes 20' of flexible metal conduit for exterior application. Price does not include supply and installation of RMC or EMT conduit.	\$1,722.92	USA
246-1000	Iron Sky	ECWN-I	Exterior Camera and Wireless Node Installation: Installation, aiming and focusing of camera and installation of all wireless equipment. Installation rate per camera and node. Price does not include installation of pole, high voltage electrical work, trenching, conduit or bucket truck rental.	\$2,392.95	USA
246-1000	Iron Sky	IDF-I	IDF Equipment Installation: Installation and configuration of network equipment and installation of power supply equipment in IDF locations other than where the server is installed or where camera cables terminate.	\$1,005.04	USA
246-1000	Iron Sky	CAD	As-built CAD Drawing: Update of client-provided CAD building plans identifying device locations, cable routing, IDF/MDF locations and all necessary details. Price is per project.	\$2,105.79	USA

Iron Sky Installation Labor Rate (per hour)					
246-1000	Iron Sky	ILR-R	Regular Work Hours (8:00 A.M. - 5:00 P.M. Local Time)	\$143.58	USA
246-1000	Iron Sky	ILR-OT	After Hours	\$239.29	USA
246-1000	Iron Sky	ILR-WH	Weekends and Holidays	\$287.15	USA
Service Agreement					
246-42-1	Iron Sky	ASFH	Annual Service Fee which includes complete on-site and remote technical support for all hardware and software provided by Iron Sky. Includes all labor required to diagnose, repair and replace defective or damaged equipment. Does not include cost of equipment that is damaged or defective outside of the manufacturer's limited warranty. Includes all software updates and upgrades during the service period.	12 months	One year
246-42-1	Iron Sky	ASFS	Annual Service Fee which includes remote technical support only for Iron Sky Video Management Software. Includes all software updates and upgrades during the service period. Does not include management of the manufacturer's limited equipment warranty.	12 months	One year

**MAXIMUM ORDER\*:** \$150,000 for SIN 246-42-1 & \$150,000 for SIN 246-1000

\*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**MINIMUM ORDER:** None

**GEOGRAPHIC COVERAGE:** Domestic, 50 states, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received

**POINT OF PRODUCTION:** Houston, TX

**QUANTITY DISCOUNT:** None

**PAYMENT TERMS FOR EQUIPMENT ONLY:** Net 30

**PAYMENT TERMS FOR PROJECT SERVICES:** 50% of total project value will be paid to Contractor upon issuance of the purchase order. 30% of the total project value will be invoiced upon delivery of equipment to client. 15% of the total project value will be invoiced upon completion of project and acceptance by client.

**TIME OF DELIVERY:** Shipped 30 Days after receipt of order

**EXPEDITED DELIVERY:** Contact Contractor's Representative

**OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.

**URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**FOB POINT:** Destination

**ORDERING ADDRESS:** Iron Sky, Inc.  
2425 Fountain View Dr. Ste 160  
Houston, TX 77057  
Phone: 713-782-3480  
Fax: 713-782-8340

**CONTACT:** Larry Walker e-mail: [lwalker@ironsky.com](mailto:lwalker@ironsky.com)  
Director of Sales

**PAYMENT ADDRESS:** Iron Sky, Inc.  
2425 Fountain View Dr. Ste 160  
Houston, TX 77057

**WARRANTY PROVISIONS:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.

**DUNS:** 829849137