



GSA SIN 246-54 GUARD SERVICES RATE SCHEDULE

Specializing in guard services, RMC Consultants, Inc. (RMC) is a privately owned small business located in Lakewood, Colorado. Please visit www.rmc-consultants.com.

Award of the GSA contract GS-07F-0088T offers expedited guard support to achieve urgent and timely customer operational requirements, simplified access through the GSA contracting process, and contract management that ensures service integrity.

RMC provides uniformed armed or unarmed guards to protect facilities, property, and equipment from unauthorized access, theft, loss or damage.

- Deter, detect, detain, and mitigate, by use of necessary force, persons suspected of trespassing or persons who illegally gain or attempt to gain access to military bases



- Protect personnel and property against fire, theft, vandalism, illegal entry, and other hazards

- State certified/trained and qualified armed security guards in support of Installation Entry Control (IEC), Commercial Vehicle Inspection (CVI), and Visitor Control Center (VCC)

RMC is committed to supporting our customers at all levels; from providing basic security services, through implementing customized turnkey security solutions. Our core competency strength and diligent focus on quality result in dramatically improved security posture for our clients.

- Professional and highly skilled Program Managers, Supervisors, and Site Managers, as required
- Seamless transition, preferably using incumbent staff
- Required training to ensure security staff is alert, positive, and skilled
- Quality control measures to ensure contract compliance and customer satisfaction by employee audits, assessments, inspections, and performance evaluations.

Corporate managers keep our personnel informed and focused on customer requirements, service integrity, and successful implementation of customer's operational needs. We deliver timely information and quality support documentation. RMC has a corporate *commitment to the highest quality of service*—delivered on schedule and within budget.

agencies

RMC's understanding and knowledge of successful business management organization significantly benefits the customer's efforts in achieving small business contracting goals, while providing *high-quality guard service*:

- **Technology to design, implement, and execute security services appropriately tailored to your needs**
- **Cost effectiveness**
- **Technically qualified and superior staff**
- **Seamless and minimum risk approach to management**
- **Professional support staffing**
- **Timely contract performance reviews**

RMC is uniquely positioned to deduce, assess, and implement security services, as we are currently performing these requirements. Our highly relevant and specific contract experience has enabled RMC management and security staff to develop and refine security procedures specifically for our customers.

RMC maintains employee identification cards, lock and key records, and visit authorizations for employees and others to gain access to restricted areas. RMC is responsible for reporting and managing any incidents that arise, including demonstrations, accident avoidance, natural disaster, fire, bomb threats, or terrorist incidents.

Some of the requirements and regulations we enforce are:

- **National Incident Management System (NIMS)**
- **Local Emergency Management Services**
- **Local fire and law enforcement**

- **DoD 5200.1R, Information Security Program Regulation**
- **DoD 5220.22-M, Industrial Security Manual**
- **DCI/D 6/9, Physical Security Standards for Sensitive Compartment Information Facilities**
- **DIAM 50-4, Security of Compartmented Computer Operations**
- **DoD 5105.21-M-1, Policy for Using Communications Equipment in a SCIF**

RMC has an excellent reputation among our customers in offering proven products and innovative services that complement each other. Our success is based on providing economically and technically competent solutions, on time and within budget.



Our managerial acumen and highly professional security staff provide a superior level of security service. RMC is *committed to the highest quality of security services for the most reasonable price. Our rate schedule follows.*



**GSA SIN 246-54
GUARD SERVICES RATE SCHEDULE**

FSS PRICE LIST

Federal Supply Class: Schedule 084
Special Item Number: 246-54 Guard Services
Services: Guard Services
Contract Number: GS-07F-0088T
Contract Period: 11/15/2006-11/14/2011

RMC CONSULTANTS, INC.
 12345 WEST ALAMEDA PARKWAY
 LAKEWOOD, CO 80228
 Phone: (303) 980-4101
 website: www.rmc-consultants.com

GSA Classification: Small Business

CUSTOMER INFORMATION

1a	Special Item Number		246-54		
1b	Lowest Price		Varies by Wage Determination of Area See Price List below		
1c	Corresponding Commercial Job Titles:				
	SECURITY MANAGEMENT GROUP				
	Commercial Title	Service Title	Experience	Functions	Education
	Manager	Project Manager	3-5 yrs	Contract Manager	2-4 yrs College
	Trainer	Training Officer	3-5 yrs	Training	2-4 yrs College
	Supervisor	Supervisor	2-3 yrs	Supervision	HS
	Clerk	Security Clerk	1-2 yrs	JPAS Operator	HS
	SECURITY SERVICES GROUP				
	Unarmed Guard	Guard I	1-3 yrs	Guard Service	HS
	Armed Guard	Guard II	1-3 yrs	Guard Service	HS
	Dispatcher/ Security Console Operator	Alarm Monitor	1-3 yrs	Dispatch/ Console Operator	HS
	Bailiff	Court Security	1-3 yrs	Guard Service	HS

2	Maximum Order	\$200,000
3	Minimum Order	\$100
4	Geographic Coverage	US, US Territories
5	Points of Production	Lakewood, CO
6	Discount	.5 10 days NET 30 days
7	Quantity Discount	.5 10 days NET 30 days
8	Prompt Payment Terms	.5 10 days NET 30 days
9a	Government Purchase Cards	Not Accepted
9b	Government Purchase Cards	Not Accepted
10	Foreign Items	None
11a	Time of Delivery	30 days
11b	Expedited Delivery	As negotiated
11c	Overnight/2 day Delivery	NA
11d	Urgent Requirements	As negotiated with POC
12	FOB points	As required in contract
13a	Ordering Address	12345 W. Alameda Parkway Lakewood, CO 80228
13b	Ordering Procedures	For supplies and services, the ordering procedures, information on BPA and a sample BPA can be found at the GSA/FSS Schedule Homepage www.fss.gsa.gov/schedules
14	Payment Address	12345 W. Alameda Parkway Lakewood, CO 80228
15	Warranty Provision	NA
16	Export packing charges	NA
17	Terms and conditions of Government Purchase Card acceptance	Not accepted
18	Terms and conditions of rental, maintenance, and repair	NA
19	Terms and conditions of installation	NA
20	Terms and conditions of repair parts	NA
20a	Terms and conditions for any other services	As negotiated
21	List of service distribution points	Lakewood, CO
22	List of participating dealers	NA
23	Preventive Maintenance	NA
24a	Special Attributes	NA
24b	Section 508 compliance	NA
25	DUNS Number	615112125
26	CCR Database	Registered

COMPANY CONTACTS

RICHARD B. VALDEZ

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Prices shown are based on the Wage Determination Revision Number displayed. Wage Determinations issued with subsequent Revision Numbers will effect pricing. Pricing for areas/locations not listed above are subject to the prevailing Wage Determination for the locale.

LOCATION WAGE DET	GUARD I 27101	GUARD II 27102	ALARM MONITOR 27004	COURT SECURITY 27010	SECURITY CLERK 01118
ALABAMA					
BIRMINGHAM 94-2003 R-27	22.39	28.62	28.69	39.16	35.22
COLORADO					
DENVER 94-2081 R-27	24.30	37.48	37.45	47.51	32.05
IDAHO					
STATEWIDE 94-2159 R-22	25.81	33.38	30.50	40.16	28.55
KENTUCKY					
LEXINGTON 94-2221 R-31	24.61	27.12	28.60	32.30	27.40
MISSISSIPPI					
JACKSON 94-2297 R-26	20.27	26.67	26.95	31.45	28.10
PENNSYLVANIA					
PHILADELPHIA 94-2449 R-21	26.26	37.18	34.73	44.91	34.37
UTAH					
STATEWIDE 94-2531 R-28	23.52	32.04	31.09	40.26	29.47
WASHINGTON DC					
DISTRICT OF COLUMBIA 94-2103 R-34	26.86	35.94	36.35	43.87	38.94
WYOMING					
STATEWIDE 94-2587 R-25	25.52	29.14	28.40	41.43	30.55

Additional Labor Categories:

Labor Category	Add-on to Pricing
Project Manager	+ \$6.00 to Guard Rate in contract
Training Officer	+ \$5.00 to Guard Rate in contract
Assistant Project Manager	+ \$4.00 to Guard Rate in contract
Supervisor – Unarmed	+ \$2.50 to Guard Rate in contract

Overtime billing rates for additional/emergency service may be calculated by multiplying 1.25% of the hourly rates displayed.

Contracts involving Collective Bargaining Agreements will be priced per the CBA.

72 hours of new hire training, 40 hours of bi-annual training and 16 hours of agency training is calculated in the prices displayed. New Hire Training or additional Agency required training above these limits will result in a modification to pricing displayed.

Direct Expenses were calculated into the hourly rates based on a prescribed uniform/equipment allotment for each guard as published by the FPS. The expense factor may be increased if Agency requirements exceed the Company's standard issue to each guard.

Vacation Expense is included in the hourly rates displayed using an estimate of 80 hours of vacation per employee; for locations where more senior employees are entitled to additional vacation hours, this expense item will be re-calculated.

Holiday pay was calculated using 10 Federal Holidays; for locations where more holidays are authorized in the Wage Determination/CBA, this item will be recalculated.

Guard Mount (.25 hours per 8 hour shift/guard)

Break relief (.5 hrs per 8 hour shift/guard) has been included in the pricing.

Expense for General Liability and Worker's Compensation insurance will be adjusted for current insurance carrier rate quotes for location. The estimate included in pricing is 2.0% and 6.0%, respectively.

The GSA Industrial Funding Fee (currently .0075% of gross sales) has been calculated into pricing. Rates will be re-calculated if the IFF changes.

Profit has been calculated at 6% of Labor, Direct Expense and G&A.

For contracts requiring a patrol vehicle, the vehicle expense will be calculated separately and pro-rated over the entire contract equally to each performance period. Additionally, a 20% residual value credit will be deducted from the purchase price of each vehicle.

For contracts requiring armed guards, a 20% residual value for purchased weapons will be calculated in pricing; GUARD II final rate may be affected by type of weapon to be provided.