



**Select Systems  
by Design, Inc.**

An Integrator In Facility Support Systems

**FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and condition, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage, a menu-driven database system. The INTERNET address for GSA Advantage is <http://www.gsaadvantage.gov>.

**Schedule 084: Total Solutions for Law Enforcement, Security, Facilities Management Systems, Fire Rescue, Special Purpose Clothing, Marine Craft and Emergency / Disaster Response**

**FSC Class (ES): 6350, 6685, R414, S206**

**Contract Number: GS-07F-0092N (Modification No. PO-0018)**

For more information on ordering from Federal Supply Schedules click on the FSS Schedule button at [fss.gsa.gov](http://fss.gsa.gov)

**Contract Period: November 1, 2007 through October 31, 2012**

**SELECT SYSTEMS BY DESIGN, INC.  
48 PARKWYN DRIVE  
DELMAR, NEW YORK 12054-4129  
TELE: 518-475-0055  
FAX: 518-475-0606  
[brian@selectsystemsbydesign.com](mailto:brian@selectsystemsbydesign.com)  
[www.selectsystemsbydesign.com](http://www.selectsystemsbydesign.com)**

**Contract Administration: Brian Reichel**

**Business Type: Small**

**1a.** Table of awarded special item numbers:

<b>SIN</b>	<b>DESCRIPTION</b>
246-20 (4)	Bosch Security Systems, Inc. (Escort Tracking System)
246-25	Silent Knight Fire Control Systems
246-35 (1)	Kantech
246-35 (2)	Securitron
246-36	Securitron
246-42-1	American Dynamics
246-42 (1)	Bosch Security Systems, Inc.
246-43	Magal Senstar, Inc. (Perimeter Products)
246-50	Ancillary Services
246-52	Professional Services

**1b.** Identification of the lowest priced model number and lowest unit price for that model.

246-20 (4)	Model SE-WALLMNT-EA \$ 1.65
246-25:	Model 111682, \$ .85
246-35 (1)	Model JA-NC-36 \$ .90
246-35 (2)	Model SP-1, \$ 4.38
246-36	Model DPS-W, \$ 13.14
246-42-1	Model ADCDSL, \$ 10.00
246-42 (1)	Model S1361 & S1363, \$ 6.30
246-43	Model 2365-2, \$ 2.57
246-50	Ancillary Services
246-52	Professional Services

- 1c. **Hourly Rates:** As Noted in Order Information
- 3. **Minimum Order:** \$ 100.00
- 4. **Geographic Coverage:** 50 States and Washington, D.C., Domestic U.S. Territories
- 5. **Points of Production:** United States and Canada
- 6. **Basic Discount:** All prices in the price list reflect all discounts.
- 7. **Quantity Discount:** None
- 8. **Prompt Payment Terms:** NET 30
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
- 10. **Foreign Items:** Items from Magal Senstar are manufactured in Canada.
- 11a. **Time of Delivery:** 45 Days ARO
- 11b. **Expedited Delivery:** 30 hours (based on availability)
- 11c. **Overnight and 2 Day Delivery:** Available (contact contractor for shipping rates)
- 11d. **Urgent Delivery:** Available (contact contractor for shipping rates)
- 12. **FOB Point:** Domestic – Destination – Freight Included
- 13a. **Ordering Address:** SELECT SYSTEMS BY DESIGN, INC.  
48 PARKWYN DRIVE  
DELMAR, NEW YORK 12054-4129  
TELE: 518-475-0055  
FAX: 518-475-0606
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Orders (BPA's), and a sample BPA can be found at the GSA / FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)). Contractor is to simply include this statement as Item 13b.

14. **Payment Address:** SELECT SYSTEMS BY DESIGN, INC.  
48 PARKWYN DRIVE  
DELMAR, NEW YORK 12054-4129  
TELE: 518-475-0055  
FAX: 518-475-0606
15. **Warranty Provision:** Standard Commercial Warranty (Excludes Installation, Labor, Travel, Shipping)
16. **Export Packing Charges:** Not Applicable
17. **Terms and Conditions of Government Purchase Card Acceptance:** Contractor will accept Government Purchase Cards for orders.
18. **Terms and Conditions Of Rental, Maintenance, And Repairs:** As specified in Task Order
19. **Terms and Conditions Of Installation:** As specified in Task Order
20. **Terms and Conditions Of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Price:** Not Applicable
- 20a. **Terms and Conditions for any Other Services :** Ancillary Services SIN 246-50, 52
21. **List of Service and Distribution Points:** Not Applicable
22. **List of Participating Dealer:** Not Applicable
23. **Preventive Maintenance:** Ancillary Services SIN 246-50
24. **Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable
25. **Data Universal Number System (DUNS) :** 02-0367749
26. **In Central Contract Registration (CCR) database:** (3EKD5)



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## **Company Overview**

**Select Systems by Design, Inc.** is a facility integrator with over twenty-five years experience in system design, installation and service of various electronic security intrusion, perimeter fence detection, access control, video surveillance, intercom and fire alarm life safety systems. In addition to supplying equipment, services performed for clients include plan layout and specifications for engineers and architects, quotation and installation assistance for owner or contractor, preparing detailed system drawings with a state of the art computerized automated design system and providing field service to assure that the designed system is installed according to manufacturer's specifications.

To ensure the customer's equipment is being serviced properly, Select Systems by Design, Inc. participates in manufacturer equipment training and National Certification courses to back the expert knowledge.

**246-50 Ancillary Services Relating to Security/Facility Management Systems** Including services necessary to install the system (design through startup), maintain the system (including maintenance agreements, or training) excludes construction.

**246-52 Professional Security / Facility Management Services** Includes security consulting / training and facility management consulting.

**Select Systems by Design, Inc.  
48 Parkwyn Drive  
Delmar, New York 12054  
Tele: 518-475-0055 Fax: 518-475-0606  
New York State Alarm License No. 67244  
GSA Contract No. GS-07F-0092N**

**A NICET LEVEL (IV) CERTIFIED COMPANY**

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## **SIN 246 – 50 Ancillary Services**

Includes, but is not limited to: services necessary to install the system (from design through start up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstance shall this include construction. (Construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36.102).

Contractors may subcontract any ancillary services ordered under this Special Item Number, unless specifically prohibited by the contracting officer issuing the order against the Multiple Award Schedule contract. Contractors are responsible for insuring that the scope of work is completed and all warranties are honored. Subcontractor must be licensed and bonded. Compliance with all local laws, regulations, and ordinances are the responsibility of the prime contractor. The prime contractor shall accept full responsibility and liability for all work performed by subcontractors, at any level or tier.

## **SIN 246 – 52**

Includes but not limited to: Security Consulting / Training and Facility Management Consulting. Professional Services offered under this Special Item Number shall be for the support of security systems (including access control, intrusion alarms, fire alarm life safety systems, etc.) and Facility Management Systems (including security and energy management only. Excludes personal services.

### **Security Consulting**

Examples of major categories of security consultant include, but are not limited to information on electronic facility support systems, suggested upgrades and system enhancements of access control, intercom, perimeter detection, intrusion alarms, video surveillance, and fire alarm life safety systems.

**Information on Electronic Building Support Systems** – As specified in the Task Order, Select Systems by Design, Inc. shall provide the customer agency with information on possible steps, which will improve the security at the site(s). This information shall include cost estimates.

**Suggested Upgrades and System Enhancements of Access Control, Intercom, Perimeter Detection, Intrusion Alarms, and Fire Alarm Life Safety Systems** – As specified in the Task Order, Select Systems by Design, Inc. shall examine and evaluate the existing access control, intercom, perimeter detection, intrusion alarms, video surveillance, and fire alarm life safety systems. The report will include, but not limited to: pre-test of system to determine the condition, system enhancements, system upgrades, and estimates of cost. This includes engineering of suggested system upgrades.

## Labor Category

### **President**

The one ultimately in charge and primarily responsible for the companies obligations to fulfill the contract.

### **Vice President of Engineering**

Vice President of Engineering directs the engineering staff to perform tasks directly related to the implementation of the project design. These tasks relate to the installation, programming, commissioning and debugging of electrical systems, lighting, lighting controls, video surveillance systems, door control systems, fire alarm systems, security systems and access control systems. This individual provides supervisory support in the management and oversight of the subcontractors on the project site.

### **Vice President of Business Development**

Vice President of Business Development directs staff to perform tasks directly related to the implementation of projects. The business development staff facilitates the system integration retrofit project by acting to assure appropriate project team assignments and providing oversight on each project.

### **Technical Administrator**

The Technical Administrator facilitates an efficient system retrofit project by acting to assure appropriate project team assignments and providing oversight on each project. Additionally, this individual leads the design team through the process to achieve the scope of work that will provide for the best end product to meet the customer's need. This individual acts to negotiate and review contracts and monitor the flow of project implementation to assure optimal performance.

### **Senior Development Engineer**

Senior Engineers are directed by the Vice President of Engineering to perform tasks directly related to the implementation of the project design. These tasks relate to the installation, programming, commissioning and debugging of electrical systems, lighting, lighting controls, video surveillance systems, door control systems, fire alarm systems, security systems and access control systems

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### **Senior Field Engineer**

Senior Field Engineers are directed by the principal engineer to perform tasks directly related to the implementation of the project design. These tasks relate to the installation, programming, commissioning and debugging of electrical systems, lighting, lighting controls, video surveillance systems, door control systems, fire alarm systems, security systems and access control systems.

### **Field Engineer**

The Field Engineer is responsible for assisting the senior field engineer in the integration of each system. These tasks relate to installation of equipment, raceways and conductors. The field engineer assists in the project as it develops through the implementation phase by monitoring the effectiveness of the retrofits as they are commissioned.

### **Lead Project Manager**

Lead Project Manager oversees the project managers, which fully control the implementation process, and is responsible for the ensuring that each project reaches final completion on time.

### **Project Manager**

The Project Administrator fully controls the implementation process and is responsible for ensuring that each project reaches final completion on time, is implemented in a cost effective manner, incorporates all planned work defect and free, and is billed and collected in a timely fashion through the duration of the project.

### **Administration / Clerical**

Administrative / Clerical staff members provide support to the project through the typing of construction specifications and other associated tasks.

<b><u>Labor Category</u></b>	<b><u>SIN</u></b>	<b><u>Labor Rates (GSA Rates)</u></b>
Principal	246-52	\$ 167.00 / hr.
Vice President of Engineering	246-52	\$ 145.00 / hr.
Vice President of Business Development	246-52	\$ 145.00 / hr.
Technical Administrator	246-52	\$ 112.00 / hr.
Senior Develop Engineer	246-52	\$ 122.00 / hr.
Senior Field Engineer	246-50	\$ 113.00 / hr.
Field Engineer	246-50	\$ 95.00 / hr.
Lead Project Manager	246-52	\$ 112.00 / hr.
Project Manager	246-52	\$ 110.00 / hr.
Administration / Clerical	246-52	\$ 71.00 / hr.