



Schedule

**General Services Administration
Federal Supply**

Contract: GS-07F-0107U

**Schedule 084 - Total Solutions for Law Enforcement,
Security, Facility Management Systems, Fire, Rescue,
Special Purpose Clothing, Marine Craft and
Emergency/Disaster Response**



1375 Central Ave
Santa Rosa, CA 95401
(877) 379-2638
<http://www.safetychairs.net>



General Services Administration



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**Schedule 084 - Total Solutions for Law Enforcement,
Security, Facility Management Systems, Fire, Rescue,
Special Purpose Clothing, Marine Craft and
Emergency/Disaster Response**

SIN's 465-10 Emergency Patient Transportation and Immobilization Devices

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is www.gsaadvantage.gov

For more information on ordering from the Federal Supply Schedules, click on the FSS Schedules button at www.fss.gsa.gov

Concept Development Associates, Inc

<http://www.safetychairs.net>

Price list revision #1 12/01/2007

Contract period December 1, 2007 to November 30, 2012



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Information of ordering activities

Total Solutions for Law Enforcement Contractor Contact information

1375 Central Ave
Santa Rosa, CA 95401
(877) 379-2638
(707) 546-4720 fax
<http://www.safetychairs.net>

Contract administrator: Kenn Foote, President
kfoote@cda-designs.com

Business size: Veteran owned small business



- 1a. Special Item Numbers:** SIN 465-10 Emergency Patient Transportation and Immobilization Devices. Item described on page 6.
- 1b. Lowest price service:** Emergency Chair at \$752.31 per unit.
- 2. Maximum Order:** The maximum delivery order limitation is \$100,000.00
- 3. Minimum Order:** None
- 4. Geographic coverage (delivery area):** The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, and Hawaii.
- 5. Points of production:** Santa Rosa, California
- 6. Discount:** All prices listed reflect the net price for the services in question.
- 7. Quantity Discount:** Quantity/Volume Discounts are as follows:
 - 6-10 units additional 2% above basic discount
 - 11-50 units additional 5% above basic discount
 - 51-100 units additional 10% above basic discount
 - 101+ units additional 15% above basic discount
- 8. Prompt payment terms:** 1% 15, Net 30 days ARO.
- 9a. Government commercial credit card** is accepted at or below the micro-purchase threshold.
- 9b. Government commercial credit card** is accepted above the micro-purchase threshold.
- 10. Foreign items:** None.
- 11a. Time of delivery:** 90 days ARO.
- 11b. Expedited Delivery:** 24 hours to 14 days ARO.
- 11c. Overnight and 2-day delivery:** 24 hours.
- 11d. Urgent Requirements:** 24 hours.
- 12. Delivery:** FOB Destination with the 48 contiguous states and the District of Columbia. FOB Origin-Prepay and add for Alaska, Hawaii, Puerto Rico, and U.S. Territories.
- 13a. Ordering address is as follows:**
 - Concept Development Associates, Inc
 - 1375 Central Ave
 - Santa Rosa, CA 95401
 - (877) 379-2638
 - (707) 546-4720 fax
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedules homepage (fss.gsa.gov/schedules)
- 14. Payment address is as follows:**
 - Concept Development Associates, Inc
 - 1375 Central Ave
 - Santa Rosa, CA 95401
 - (877) 379-2638
 - (707) 546-4720 fax
 - <http://www.safetychairs.net>
- 15. Warranty provision:** Limited lifetime warranty.
- 16. Export packing charges:** N/A



17. Terms and conditions of government commercial credit card

acceptance: Concept Development Associates, Inc will accept payment under the IMPAC (International Merchant Purchase Authorization Card) program. The General Services Administration, under a program initiated by the Department of Commerce, established the IMPAC program in 1989. Under it, any Federal government agency, bureau, military institution, or activity can purchase goods and services.

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A

20a. Terms and conditions for any other services: N/A

21. List of service and distribution points: Santa Rosa, California

22. List of participating dealers: N/A

23. Preventive maintenance: N/A

24a. Special attributes: N/A

24b. Section 508 Compliance: N/A

25. DUNS number: 611571183

26. CCR: Concept Development Associates, Inc is registered at Central Contractor Registration (CCR) and is current and up to date.

CAGE/NCAGE: 3VYX0

EMERGENCY EVACUATION & SAFETY DEVICES

Veteran Owned • Small Business • 20 Years in Business

Emergency Chair
Model #400
GSA Price \$752.31**Emergency Chair**

Model 400

Folded Dimensions:
60" x 24" x 11"Unfolded Dimensions:
60" x 24" x 37"

Change Directions Quickly and Easily

Heavy Duty Aircraft Aluminum Frame

Weight Capacity 650+ Pounds

Harness For Secure Transportation

Built In Leg Straps To Avoid Injury

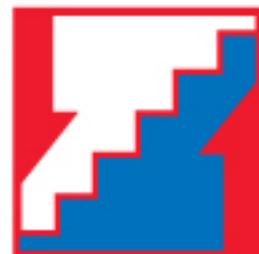
Multiple Points Of Lift

Folds For Easy Storage

Customizations Available:

- Signature Program
- Evacuation System

The **Emergency Chair** has been designed to quickly and easily assist in the evacuation of the mobility impaired both up and down the stairs of multi-floor buildings. It has been engineered to be both lightweight weighing in at only 19 pounds and able to support weight in excess of 650 pounds. The Emergency Chair should be part of every company's evacuation and safety plans.

**ARE YOU PREPARED?**



RESCUE

TRANSPORT

EVACUATE

EMERGENCY EVACUATION & SAFETY DEVICES

Veteran Owned • Small Business • 20 Years in Business

BE PREPARED

The Safety Chair line of evacuation devices have been designed to transport the mobility impaired to safety in the event of an emergency.

Unlike the Safety Chairs competitors, these devices are specifically engineered to safely and ergonomically navigate and evacuate passengers upstairs as well as downstairs. Each of the chair models weighs less than 30 pounds and can bear loads in excess of 650 pounds. The Safety Chair requires little or no training to operate and folds flat to mount on any wall. The Safety Chair devices are the most cost effective in the market and are currently being used by many federal agencies, hospitals, schools and office complexes nationwide.

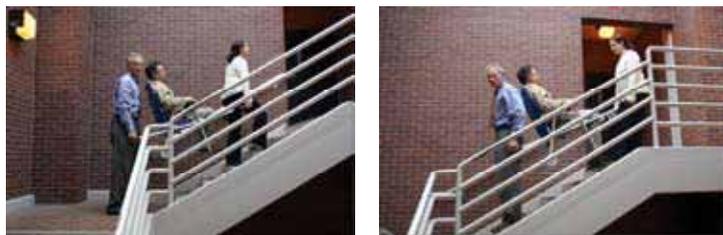
The **Americans with Disabilities Act (ADA)** concepts codified in the Americans with Disabilities Act Accessibility Guidelines (ADAAG) state that:

"Because people with disabilities may visit, be employed, or be a resident in any building, emergency management plans with specific provisions to ensure their safe evacuation also play an essential role in fire safety and life safety."

Commercial property facility owners and managers have come to represent the first lines of defense in emergencies. Acknowledging this important role, the recent 9/11 Commission Report recommended standardization of emergency preparedness and business continuity plans. Most importantly, this report suggested that insurance companies and financial institutions use standards of preparedness to assess insurability and credit-worthiness. This report outlines what standards have been proposed and explores what standardization of plans mean for industries across the United States.

SAFETY CHAIR FEATURES

In the event of an emergency or crisis, being able to **navigate quickly and easily** is key to the safety of all those involved in the evacuation process. The Safety Chair line has been engineered using aircraft grade aluminum to be both lightweight and able to withstand weights in excess of 650 pounds. The Safety Chairs are the only chairs on the market designed to easily **navigate both up and down stairs** in the event of obstructions such as: debris, fire, smoke, and/or flooded floors.



UP AND DOWN STAIRS WITH ERGONOMIC SAFETY IN MIND

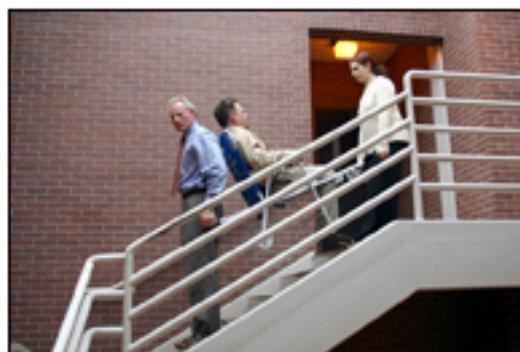
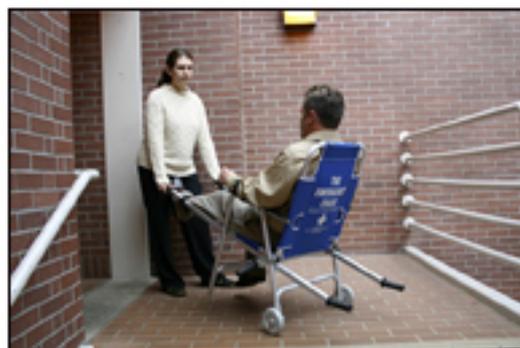
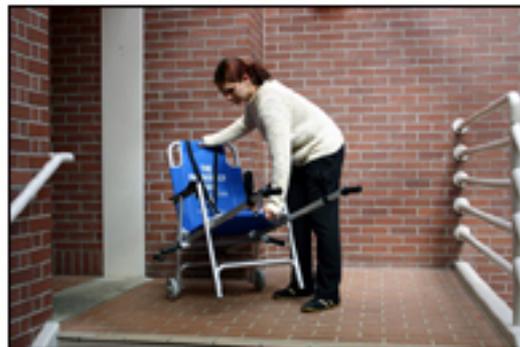
The passenger's and evacuator's comfort and safety were taken into consideration with our Safety Chair's **ergonomic design** and wide stance for stability. Our chair also has extra points of lift for transporting heavier passengers, but can be easily removed in the event of evacuation in tight stairwells.

The **passenger's safety** is of utmost importance. This was taken into consideration with our built in harness, leg and arm straps and supports which help to both secure the passenger and minimize injuries to the extremities.

The Safety Chairs require **little or no training to operate**. They are also designed to save time in the event of an emergency, easily folding out and locking into position for transporting the mobility impaired. The chairs fold up for easy storage and can be wall mounted for positive public exposure and visibility using our *Signature Program* and evacuation plan hanger system with the *Evacuation System*.

EMERGENCY EVACUATION & SAFETY DEVICES

Veteran Owned • Small Business • 20 Years in Business



A MYRIAD OF USES

The Safety Chair can be used in a variety of locations for people with various injuries and other physical restrictions that limit their mobility. It is designed for easy maneuverability in stairways and restricted spaces while providing ample leg room and ground clearance for both the occupant and carriers. The Safety Chair is ideal for many applications. Below is a sample of where the Safety Chair can be utilized to provide a safer environment for employees and visitors:

Hospitals

Medical Facilities

Office Buildings

High Rises

Apartment Complexes

Senior Citizen Housing

Hotels

Schools

Health Departments

Restaurants

Cafeterias

Retail Stores

Sports Arenas

Sporting Events

Pleasure Boats

Commercial Boats

Factories

Work Sites

Community Events

Amusement Parks

Fairs

Emergency Crews (EMS)



Mounts safe and out of the way. Emergency evacuation plans can be added to the mounting bracket. Contact us to find out how.



ARE YOU PREPARED?

EMERGENCY EVACUATION & SAFETY DEVICES

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QUANTITY FORMULA

The following formula has been created to illustrate the number of evacuation devices owners, managers and tenants of buildings need to adequately provide for the safe evacuation of physically and/or mobility impaired occupants.

Two sections of the Uniform Building Code (UBC) were used to determine the number of devices needed; Egress Requirements and Accessible Parking Space Requirements. The UBC has been adopted by most states and is codified in their own formats. Egress Requirements establish the maximum occupancy of a building to be **1 person per 100 square feet**. Accessible Parking Space Requirements dictate that **1 space in 25 (or 4%)** be reserved for the physically impaired. The Quantity Formula is illustrated as follows:

$$\boxed{\text{total square footage}} \div 100 \times .04 = \boxed{} \text{ Number of emergency chairs recommended to reach minimum risk management level}$$

Example:

$$40,000 \text{ sq. ft.} \div 100 = 400 \text{ people occupancy} \times .04 = 16 \text{ devices}$$

Placement of Safety Chair evacuation devices should be consistent on each floor throughout the building, making them easily located by those in need. The recommendation is to place one device at each stairwell and in the elevator lobby on each floor. Areas of congregation, i.e. – cafeterias, meeting halls, etc., may necessitate an increased number of devices to best serve the volume of people in those areas. All businesses should include Safety Chairs in their emergency evacuation plan for the safety of employees and visitors alike.

HOW TO ORDER

Government Liaison: **High Sierra Consulting**

E-mail: **andrew@govcon101.com**

Phone: **760.872.9720**

Fax: **760.874.8950**



Contract Holder
GS-07F-0107U

CAGE Code: 3VYX0

CCR Registered

Government Pricing Available

Quantity Discounts Available

Free Shipping & Handling on First Order

Use Promotion Code: **HSCSC072007**

Please visit our web-site for more information:

www.safetychairs.net

