

General Services Administration
Federal Supply Service
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST
Current as of October 2007

On-line access to for ordering is available on GSA Advantage!™ is: <http://www.gsadvantage.gov>.

Federal Supply Schedule 084 - Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

Contract Number: GS-07F-0138M **Business type:** Large business

Contract Period: January 15, 2002 – January 14, 2012

Current Price GSA Lists: Scot Inc. Comm. Tester (PN 6112300): April 12, 2007
CAST Tester (PN 6159100): April 12, 2007
Tester Accessory & Replacement Parts: October 16, 2007
Scot Inc. Engineering Services: April 12, 2007

CONTRACTOR'S INFORMATION

<u>Sales</u>	<u>Contract Administrator</u>
Name: Scot Inc.	Tim Morrow
Address: 2525 Curtis Street Downers Grove, IL 60515	10805 Tesshire Dr. St. Louis, MO 63123
Phone: 630.969.0620 Fax: 630.969.4719	Phone: 314.842.6339 Fax: 314.842.7679
E-mail: jfair@scotinc.com	tjmorrow@gsacenter.com
Web site: www.scotinc.com	

CUSTOMER INFORMATION

- | | |
|--|---|
| 1a. Awarded special item number(s): 567-99 | 11c. Overnight/2-day delivery: Same as expedited. |
| 1b. Lowest priced model number for each awarded SIN:
Sin: 567-99 - Scot tester \$34,177.47
Sin: 567-99 - Assembly technician \$ 81.50 | 11d. Urgent requirements: N/A |
| 1c. Hourly rates: See attached services price list. | 12. Fob point: Destination, within CONUS including Washington D.C. and Puerto Rico. |
| 2. Maximum order guideline: \$100,000. | 13a. Ordering address: Same as contractor |
| 3. Minimum order limitation: \$100.00 | 13b. Ordering procedures: Advantage, phone or fax |
| 4. Geographic coverage: Within CONUS including Washington D.C. and Puerto Rico. | 14. Payment address: Same as contractor |
| 5. Points of Production: Downers grove, IL 60515 | 15. Warranty provisions: Standard commercial warranty. |
| 6. Basic discount:
Communications Testers & Accessories – 10.90%
Engineering services – 12.25%
Published prices are inclusive of Industrial Funding Fee | 16. Export packing charges, if applicable: N/A |
| 7. Quantity discount:
Communications Testers:
11-25 units = 14.5% 26-50 units = 18.77%
51-99 units = 22.84% 100+ units = 26.99% | 17. Terms and conditions of government purchase card accepted above the micro-purchase threshold: Yes |
| 8. Prompt payment terms: 1%/ 10; net 30 | 18. Terms and conditions of rental: N/A |
| 9a. Government purchase cards accepted at or below the micro-purchase threshold: Yes | 19. Terms and conditions of installation: N/A |
| 9b. Government purchase cards accepted above the micro-purchase threshold: Yes | 20a. Terms and conditions of repair parts: All parts & accessories available at 10.90% discount. |
| 10. Foreign items: N/A | 20b. Terms and conditions for any other services: N/A |
| 11a. Time of delivery: 120 days ARO | 21. List of service and distribution points: N/A |
| 11b. Expedited delivery: In stock inventories shipped within 24 hours ARO. | 22. List of participating dealers: N/A |
| | 23. Preventive maintenance: N/A |
| | 24a. Environmental attributes: N/A |
| | 24b. Section 508 electronic and information technology standards: N/A |
| | 25. Data universal number system number: 005240536 |
| | 26. Registration in central Contractor registration (CCR) database: Valid through 01/28/2009 |



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About Scot Incorporated

Scot Incorporated designs, develops, tests and manufactures high reliability pyrotechnic, electro-mechanical and pneumatic systems and components at its Downers Grove, Illinois facility. Scot currently has over 90 employees and is an approved MIL-Q-9858 and ISO 9001 certified operation. Scot manufactures unique high performance, reliable devices for use in commercial, aerospace and defense applications.

Scot Incorporated operates a 47,000 square foot site in Downers Grove, Illinois, which is located 25 miles West of Chicago. The facility supports a design and development staff, machine shop, production, loading, and test facilities. Scot has extensive expertise in the design and development of mechanical actuation systems and the analytical capabilities to support efficiency in designs.

Engineering and Services

Scot Incorporated provides engineering services for the analytical and design support of a wide range of test devices and systems for both aviation and ground support. Scot's engineering staff works closely with government and commercial customers who require a high degree of accuracy and reliability to meet the ongoing requirements within aviation, first responder ground support equipment and aircraft launch systems. Scot has supplied design, modeling, simulation and testing services for commercial and military aerospace customers such as:

- Requirements Analysis / Analytical Evaluation
- Subsystem and Component Modeling
- System Performance Modeling and Simulation
- Test and Evaluation Engineering
- System Design, Integration and Interface
- Test Fixture Development and Evaluation
- Risk Analysis
- Specialty Engineering
- Troubleshooting

GSA Prices current as of February 13, 2007

Job Title	Description	GSA Price
1000	Program Management*	\$152.85
1100	Mechanical Engineer*	\$163.51
1110	Electrical Engineer*	\$172.58
1120	Analytical Engineer*	\$199.15
1200	Planner*	\$186.24
1300	Process Inspector (Engineering Technician II-WD Occ Code 29082)	\$91.31
1400	Machine Shop (Machine-Tool Operator – WD Occ Code 19010)	\$126.19
1500	Assembly Technician (Engineering Technician I –WD Occ Code 29081)	\$81.50
1600	X-Ray Technician (Engineering Technician II – WD Occ Code 29082)	\$102.91
1700	Test Technician (Engineering Technician II-WD Occ Code 29082)	\$91.94
1800	Quality Engineer*	\$144.84

* Professional position: wage rate built up in accordance with existing commercial and government contracts.

NOTE – ALL RATES ARE SUBJECT TO ANNUAL INCREASE AS OF THE FIRST OF THE NEW YEAR.

Engineering Capability

Scot has applied its engineering expertise to several systems, from field level bench testers, to Passenger and Crew Escape Systems, and Launch Vehicle Stage Separation systems. Our staff of engineers and laboratory capabilities is equipped to address the technology demands within aviation and ground support for commercial and military applications. For example:

- Linear Actuation
- Pneumatics
- Hydraulics
- Electromechanical Systems
- Thrust/Eject Systems
- Safing/Arming Systems
- Deployment Systems
- Gas Pressure
- Gas Generation
- Stage/Fairing Separation
- Sequencing

Scot's engineering team offers performance modeling for use in the design of actuator systems. The following is a list some of the physical processes and devices/systems that Scot has the capability of modeling:

- Propellant Burning Process
- Linear Actuation Process
- Cold Gas Separation System
- Solid Strap-on Booster Forces and Pitch
- Cold Gas Bottle Sizing
- Flow Process
- Stores Ejector Velocities, Forces and Pitch

Case Studies

- Building on the success of Scot's communications and oxygen flow tester (SCOT/CAST Testers), the Scot engineering team is working with First Responder/Chemical Defense teams to develop a field deployed respiration system that operates in chemically contaminated environments.
- The Scot engineering team worked with friendly foreign governments to re-engineer and adapt its SCOT/CAST Testers to successfully meet local use requirements.
- Scot engineers regularly work with commercial airlines to perform life-cycle analysis and also provide overhaul support and services for actuators in use on commercial aircraft.
- A friendly foreign government called upon Scot to provide an engineering solution that would allow a crew member to disconnect his aircraft, allowing for safe egress. That solution is now deployed on the government's entire fleet of fighting aircraft.
- Scot designed and developed a prototype carriage system for UAV's that performed successfully in a recent demonstration flight.