

October 15, 2012



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Federal Supply Schedule 084 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

FSG 19: Marine Craft & Equipment  
Primary NAICS Code: 333923

CONTRACT NUMBER: GS-07F-0183X

CONTRACT PERIOD: December 20, 2010 – December 10, 2015

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.gsa.gov](http://www.gsa.gov)

CONTRACTOR: Marine Travelift, Inc.  
49 E. Yew St.  
Sturgeon Bay, WI 54235

CONTRACTOR'S ADMINISTRATION SOURCE:  
Paul Lundahl  
Phone number: 920-746-4249  
Email: [plundahl@marinetravelift.com](mailto:plundahl@marinetravelift.com) (preferred)  
Fax number: 920-743-1522

BUSINESS SIZE: Small Business

**CUSTOMER INFORMATION:**

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

SIN	DESCRIPTION
260-99	Introduction of New Products & Services Items Directory Related to Marine Equipment

The World Leader in Boat Handling Equipment

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260-1000 Ancillary Services Relating to Marine Craft Systems

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:  
(Government price based on a unit of one)

<u>SIN</u>	<u>LABOR CATEGORY</u>	<u>PRICE</u>
260-99	N/A	
260-1000	Hourly rate for Extended Testing and Training is \$116, to be added to invoice based on specific agency requirements for training and/or testing over and above normal commercial requirements. Services are provided by factory-trained technicians and supported by factory administration.	

260-1000 Hourly rate for Contract Administration is \$126, to be added to invoice based on specific agency Contract Data Requirements such as written test procedures, component certifications, provisioning requirements, and other documentation not required by the GSA Schedule. Services are provided by factory Contract Administrator and supported by other departmental administration.

2. MAXIMUM ORDER\*:

260-99 \$100,000; per SIN/per Order

260-1000 \$315,000; per SIN/per Order

\*If the best value selection places your order over the Maximum Order identified in this catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: None

4. GEOGRAPHIC COVERAGE: Domestic delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories.

5. POINT(S) OF PRODUCTION: Sturgeon Bay, WI (Door County)

6. DISCOUNT FROM LIST PRICES: 260-99 - 4%, 260-1000 – 0%

For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded into GSA Advantage), the contractor should calculate as follows: Negotiated price

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(list price minus basic discount) divided by 0.9925. Current IFF rate is 0.75% (1- 0.0075 = 0.9925).

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: Net 30 Days.

9.a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9.b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: 90-210 DARO for SIN's 260-99 and 260-1000.

11b. EXPEDITED DELIVERY: Contact Contractor

11c. OVERNIGHT AND 2-DAY DELIVERY: Consult with Contractor.

11d. URGENT REQUIRMENTS: Consult with Contractor.

12. FOB POINT: Origin Prepay and Add.

13a. ORDERING ADDRESS: Same as Contractor's address.

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS: Same as Contractor's address.

15. WARRANTY PROVISION: Standard Commercial Warranty (contact contractor for a copy of the Warranty)

15a. RESTOCKING POLICY: None

16. EXPORT PACKING CHARGES: Not applicable.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Accepted at or below micro-purchase level, and accepted above the micro-purchase level.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

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19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):  
N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE  
OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES  
(IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF  
APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):  
N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL  
ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced  
pollutants): N/A

24b. Section 508 Compliance for EIT: N/A

25. DUNS NUMBER: 023564099

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL  
CONTRACTOR REGISTRATION (CCR) DATABASE: Contractor is  
registered.



## GSA Unit Price List

Effective:	October 15, 2012
Supersedes:	July 25, 2011

UNIT DESCRIPTION	25 BFMII	35 BFMII	50 BFMII	75 BFMII	100 BFMII	150 CII
<b>Special Item Number (SIN) 260 99 Introduction of New Products and Services Items Directly Related to Marine Equipment</b>						
Complete Standard Machine – Base Price	173,378.42	213,337.63	251,458.10	305,930.96	442,123.28	618,820.35
Change in Height (per ft)	1,044.63	1,117.18	1,281.61	1,494.41	1,707.20	3,148.41
Change in Width (per ft)	986.60	1,063.98	1,117.18	1,460.55	1,683.02	2,945.29
Change in Drop Below Pier Level (per ft)	101.56	145.09	145.09	183.78	203.12	198.29
Increased Gradeability	20,433.25	21,753.55	21,753.55	32,586.80	38,400.00	51,688.00
Spreader Bars	5,547.20	5,547.20	5,547.20	7,041.61	7,264.08	N/A
12-Volt Work & Drive Lights	5,639.09	5,639.09	5,740.65	5,842.22	6,045.34	6,374.21
2-Speed Hoists	N/A	3,757.78	3,757.78	4,125.34	4,125.34	5,184.48
Wireless Remote Control	19,601.41	19,601.41	19,601.41	19,601.41	19,601.41	21,917.98
Zinc Enriched Primer	6,499.95	7,414.01	8,124.94	8,124.94	12,593.65	18,077.98
Chine Pads (per sling)	498.14	498.14	498.14	STD	STD	STD
2-Speed Drive (proportional)	N/A	N/A	N/A	N/A	N/A	4,594.46
Additional Hydraulic Sling Adjustment	N/A	N/A	N/A	N/A	N/A	8,835.87
Extra Sling (complete)	1,202.30	1,484.74	1,484.74	1,828.11	1,828.11	1,828.11
<b>Special Item Number (SIN) 260 1000 Ancillary Services Relating to Marine Craft Systems</b>						
Field Supervisor – Americas <b>(Required Service)</b> (no discount)	6,045.34	6,045.34	6,045.34	6,045.34	7,556.68	10,075.57
<b>Maximum Delivery in Days After Receipt of Order (DARO)-Arrival at site in CONUS</b>						
	120	120	120	120	180	210

### Pricing Notes -

- GSA Price = (List Price x .96) / .9925 IFF. Discount applies to equipment and options only. Services are at list price as noted by "(no discount)".
- List prices based on May 11, 2012 Price Lists