



WESCO CHEMICALS, INC.

Water Treatment Sales & Service
“Water Process Solutions”

P.O. Box 2506
Waxahachie, Texas 75168
(972) 938-0913
FAX (972) 937-9450
info@wescochemicals.com

GSA CAPABILITY STATEMENT

Company – WESCO Chemicals, Inc.

WESCO Chemicals, Inc provides custom blended chemical formulations for the control of scale and corrosion within industrial water, HVAC, and process water systems. Associated with these programs are “on site” field services, accessories, and control systems for optimum performance and efficiency. WESCO Chemicals, Inc is a Texas based, family owned, corporation which was founded in 1987. Our offices and blending facilities are located in Waxahachie, Texas.

History –

Our founding personnel began careers in *water treatment* with a “National Firm”, and learned the operations of the large conglomerate type techniques for sales and services. WESCO approach became widely used within the industry. As a small business, we are committed to understanding the customers’ requirements and anticipating their future needs.

Key Services –

- **Complete water treatment program designs**
- **Customized formulation blends**
- **Regular service visits based upon system demands**
- **Ethernet communications and “real time” control systems**
- **Remote monitoring**
- **Safety and Handling of chemical formulations**
- **Full “on site” and laboratory analysis’**
- **Coupon studies available**
- **Customized blending**
- **Water Treatment Training Classes Offered**

CONTACT INFORMATION

Kirk Saunders
WESCO Chemicals, Inc
PO Box 2506
Waxahachie, TX 75168

Phone: 972-938-0913
E-mail: kirk.saunders@wescochemicals.com
Website: www.wescochemicals.com

COMPANY DESIGNATIONS

Federal Supply Schedule 073
GSA Contract #: GS-07F-0190W
SIN: 524-2 Boiler and Cooling Water chemicals
CAGE/NCAGE Code: 018Y0
DUNS Number: 183127083
TIN: 75-2162231

CORPORATE STRUCTURE

Small Business

SAM Registration: Complete
NAGC Number: 3022376

NAICS CODES

325998 All other chemical product mfg.
325199 Organic chemical mfg
238220 Plumbing, heating & AC
contractors
423830 Industrial machine & equipment wholesale
424690 Other chemicals & allied products

SIC CODES

2899 Chemicals and chemical preparations NEC
(Except Frit, fatty acids, plastic wood fillers,
and table salt)
5169 Chemicals and allied products and NEC
(Merchant Wholesalers)

PSC (Product Service Codes)

6810 Chemicals
L068 Technical Representative Service
S114 Water Services



WESCO CHEMICALS, INC



Advantage![®]



Authorized Federal Supply Schedule Catalog/Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is:

<http://www.gsaadvantage.gov/>

Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals, and Services

FSC Group 073

Contract Number: GS-07F-0190W

SIN 524-2 - Boiler Feed, Cooling Water & Closed Water Treatment Chemicals

CONTRACT NUMBER: GS-07F-0190W

CONTRACT PERIOD: February 01, 2010 to January 31, 2020

CONTRACTOR: **WESCO CHEMICALS, INC.**

103 Industrial Drive, Waxahachie, Texas 75165

Phone number: (972) 938-0913

Fax number: (972) 937-9450

Kirk.saunders@wescochemicals.com

CONTRACTOR'S ADMINISTRATION SOURCE:

Kirk Saunders, President

BUSINESS SIZE: Small



WESCO CHEMICALS, INC

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WESCO CHEMICALS, INC

Ordering Agencies and Commercial Vendors

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN DESCRIPTION

524-2 Boiler Feed, Cooling Water & Closed Water Treatment Chemicals

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)

Special Item Number	Description	Order Item Number	Unit of Measure	Net Price F.O.B. Destination
524-2	WESCO Chemicals Condensate Treatment	100005	5 Gallon Pail (40 lb.)	\$134.17
524-2	WESCO Chemicals Condensate Treatment	100015	15 Gallon Drum (125 lb.)	\$329.28
524-2	WESCO Chemicals Condensate Treatment	100030	30 Gallon Drum (240 lb.)	\$552.14
524-2	WESCO Chemicals Condensate Treatment	100055	55 Gallon Drum (440 lb.)	\$842.26
524-2	WESCO Chemicals Condensate Treatment	100225G	225 Gallon IBC (440 lb.)	\$3,932.57
524-2	WESCO Chemicals Closed System Inhibitor	210005	5 Gallon Pail (40 lb.)	\$149.48
524-2	WESCO Chemicals Closed System Inhibitor	210015	15 Gallon Drum (130 lb.)	\$342.45
524-2	WESCO Chemicals Closed System Inhibitor	210030	30 Gallon Drum (260 lb.)	\$652.29
524-2	WESCO Chemicals Closed System Inhibitor	210055	55 Gallon Drum (470 lb.)	\$701.59
524-2	WESCO Chemicals Closed System Inhibitor	26C005	5 Gallon Pail (45 lb.)	\$162.01
524-2	WESCO Chemicals Closed System Inhibitor	26C015	15 Gallon Drum (145 lb.)	\$350.14
524-2	WESCO Chemicals Closed System Inhibitor	26C030	30 Gallon Drum (270 lb.)	\$576.12
524-2	WESCO Chemicals Closed System Inhibitor	26C055	55 Gallon Drum (475 lb.)	\$888.41
524-2	WESCO Chemicals Closed System Inhibitor	26C260G	260 Gallon IBC (2420 lb.)	\$4,047.56
524-2	WESCO Chemicals Closed System Inhibitor	26CP005	5 Gallon Pail (45 lb.)	\$238.21
524-2	WESCO Chemicals Closed System Inhibitor	26CP015	15 Gallon Drum (140 lb.)	\$414.37
524-2	WESCO Chemicals Closed System Inhibitor	26CP030	30 Gallon Drum (280 lb.)	\$702.47



WESCO CHEMICALS, INC

Special Item Number	Description	Order Item Number	Unit of Measure	Net Price F.O.B. Destination
524-2	WESCO Chemicals Closed System Inhibitor	26CP055	55 Gallon Drum (440 lb.)	\$1,250.85
524-2	WESCO Chemicals Closed System Inhibitor	26CP330G	330 Gallon IBC (3085 lb.)	\$3,554.16
524-2	WESCO Chemicals Boiler "One-Shot"	300005	5 Gallon Pail (45 lb.)	\$160.03
524-2	WESCO Chemicals Boiler "One-Shot"	300015	15 Gallon Drum (140 lb.)	\$285.20
524-2	WESCO Chemicals Boiler "One-Shot"	300030	30 Gallon Drum (280 lb.)	\$504.02
524-2	WESCO Chemicals Boiler "One-Shot"	300055	55 Gallon Drum (500 lb.)	\$842.96
524-2	WESCO Chemicals Boiler "One-Shot"	301005	5 Gallon Pail (45 lb.)	\$152.13
524-2	WESCO Chemicals Boiler "One-Shot"	301015	15 Gallon Drum (145 lb.)	\$295.39
524-2	WESCO Chemicals Boiler "One-Shot"	301030	30 Gallon Drum (290 lb.)	\$522.03
524-2	WESCO Chemicals Boiler "One-Shot"	301055	55 Gallon Drum (475 lb.)	\$763.27
524-2	WESCO Chemicals Phosphate Blend	302005	5 Gallon Pail (45 lb.)	\$89.31
524-2	WESCO Chemicals Phosphate Blend	302015	15 Gallon Drum (140 lb.)	\$255.70
524-2	WESCO Chemicals Phosphate Blend	302030	30 Gallon Drum (280 lb.)	\$491.73
524-2	WESCO Chemicals Phosphate Blend	302055	55 Gallon Drum (500 lb.)	\$799.06
524-2	WESCO Chemicals Boiler Feed Water USDA	303L005	5 Gallon Pail (45 lb.)	\$114.19
524-2	WESCO Chemicals Boiler Feed Water USDA	303L015	15 Gallon Drum (140 lb.)	\$271.24
524-2	WESCO Chemicals Boiler Feed Water USDA	303L030	30 Gallon Drum (280 lb.)	\$499.10
524-2	WESCO Chemicals Boiler Feed Water USDA	303L055	55 Gallon Drum (500 lb.)	\$667.35
524-2	WESCO Chemicals Oxygen Scavenger	330005	5 Gallon Pail (45 lb.)	\$135.48
524-2	WESCO Chemicals Oxygen Scavenger	330015	15 Gallon Drum (140 lb.)	\$292.70
524-2	WESCO Chemicals Oxygen Scavenger	330030	30 Gallon Drum (280 lb.)	\$503.44
524-2	WESCO Chemicals Oxygen Scavenger	330055	55 Gallon Drum (500 lb.)	\$761.01
524-2	WESCO Chemicals Boiler Dispersant	360005	5 Gallon Pail (40 lb.)	\$138.30
524-2	WESCO Chemicals Boiler Dispersant	360015	15 Gallon Drum (130 lb.)	\$284.50



WESCO CHEMICALS, INC

Special Item Number	Description	Order Item Number	Unit of Measure	Net Price F.O.B. Destination
524-2	WESCO Chemicals Boiler Dispersant	360030	30 Gallon Drum (260 lb.)	\$464.68
524-2	WESCO Chemicals Boiler Dispersant	360055	55 Gallon Drum (475 lb.)	\$779.74
524-2	WESCO Chemicals Poly + Alk builder	395005	5 Gallon Pail (45 lb.)	\$158.45
524-2	WESCO Chemicals Poly + Alk builder	395015	15 Gallon Drum (145 lb.)	\$330.69
524-2	WESCO Chemicals Poly + Alk builder	395030	30 Gallon Drum (290 lb.)	\$626.95
524-2	WESCO Chemicals Poly + Alk builder	395055	55 Gallon Drum (475 lb.)	\$788.30
524-2	WESCO Chemicals Boiler "One-Shot"	435005	5 Gallon Pail (45 lb.)	\$152.41
524-2	WESCO Chemicals Boiler "One-Shot"	435015	15 Gallon Drum (145 lb.)	\$394.09
524-2	WESCO Chemicals Boiler "One-Shot"	435030	30 Gallon Drum (290 lb.)	\$727.56
524-2	WESCO Chemicals Boiler "One-Shot"	435055	55 Gallon Drum (450 lb.)	\$846.73
524-2	WESCO Chemicals Cooling Tower Inhibitor	46V005	5 Gallon Pail (45 lb.)	\$141.12
524-2	WESCO Chemicals Cooling Tower Inhibitor	46V015	15 Gallon Drum (140 lb.)	\$346.55
524-2	WESCO Chemicals Cooling Tower Inhibitor	46V030	30 Gallon Drum (280 lb.)	\$643.93
524-2	WESCO Chemicals Cooling Tower Inhibitor	46V055	55 Gallon Drum (480 lb.)	\$1,168.10
524-2	WESCO Chemicals Cooling Tower Inhibitor	46V330G	330 Gallon IBC (3000 lb.)	\$4,884.66
524-2	WESCO Chemicals Cooling Tower Inhibitor	48005	5 Gallon Pail (45 lb.)	\$197.57
524-2	WESCO Chemicals Cooling Tower Inhibitor	48015	15 Gallon Drum (135 lb.)	\$440.30
524-2	WESCO Chemicals Cooling Tower Inhibitor	48030	30 Gallon Drum (270 lb.)	\$677.38
524-2	WESCO Chemicals Cooling Tower Inhibitor	48055	55 Gallon Drum (475 lb.)	\$1,132.10
524-2	WESCO Chemicals Cooling Tower Inhibitor	48250G	250 Gallon IBC (2250 lb.)	\$3,842.67
524-2	WESCO Chemicals Alkalinity Builder	488005	5 Gallon Pail (45 lb.)	\$122.50
524-2	WESCO Chemicals Alkalinity Builder Liquid Caustic + dispersant	488015	15 Gallon Drum (145 lb.)	\$337.40
524-2	WESCO Chemicals Alkalinity Builder	488030	30 Gallon Drum (290 lb.)	\$509.29
524-2	WESCO Chemicals Alkalinity Builder	488055	55 Gallon Drum (475 lb.)	\$729.91



WESCO CHEMICALS, INC

Special Item Number	Description	Order Item Number	Unit of Measure	Net Price F.O.B. Destination
524-2	WESCO Chem Water Softener Resin Cleaner	492100	100 lb. Fiber Drum	\$409.77
524-2	WESCO Chemicals Biocide	WES615005	5 Gallon Pail (45 lb.)	\$270.20
524-2	WESCO Chemicals Biocide	WES615015	15 Gallon Drum (125 lb.)	\$428.59
524-2	WESCO Chemicals Biocide	WES615030	30 Gallon Drum (250 lb.)	\$846.31
524-2	WESCO Chemicals Biocide	WES615055	55 Gallon Drum (470 lb.)	\$1,198.80
524-2	WESCO Chemicals Biocide	WES618005	5 Gallon Pail (45 lb.)	\$198.70
524-2	WESCO Chemicals Biocide	WES618015	15 Gallon Drum (125 lb.)	\$375.28
524-2	WESCO Chemicals Biocide	WES618030	30 Gallon Drum (250 lb.)	\$710.83
524-2	WESCO Chemicals Biocide	WES618055	55 Gallon Drum (480 lb.)	\$1,103.88
524-2	WESCO Chemicals Biocide	WES625005	5 Gallon Pail (40 lb.)	\$239.17
524-2	WESCO Chemicals Biocide	WES625015	15 Gallon Drum (125 lb.)	\$710.83
524-2	WESCO Chemicals Biocide	WES625030	30 Gallon Drum (250 lb.)	\$1,358.94
524-2	WESCO Chemicals Biocide	WES625055	55 Gallon Drum (460 lb.)	\$1,881.61
524-2	WESCO Chemicals Descaler - Non Hazardous	498005	5 Gallon Pail (45 lb.)	\$195.69
524-2	WESCO Chemicals Descaler - Non Hazardous	498015	15 Gallon Drum (135 lb.)	\$390.62
524-2	WESCO Chemicals Descaler - Non Hazardous	498030	30 Gallon Drum (270 lb.)	\$668.35
524-2	WESCO Chemicals Descaler - Non Hazardous	498055	55 Gallon Drum (475 lb.)	\$1,032.80
524-2	WESCO Chemicals Descaler - Non Hazardous	498330G	330 Gallon IBC (2,860 lb.)	\$4,691.49
524-2	WESCO Chem Bio-Dispersant for all waters	801005	5 Gallon Pail (40 lb.)	\$183.98
524-2	WESCO Chem Bio-Dispersant for all waters	801015	15 Gallon Drum (130 lb.)	\$342.45
524-2	WESCO Chem Bio-Dispersant for all waters	801030	30 Gallon Drum (260 lb.)	\$608.81
524-2	WESCO Chem Bio-Dispersant for all waters	801055	55 Gallon Drum (460 lb.)	\$1,032.80

1c. HOURLY RATES: N/A



Terms and Conditions

2. MAXIMUM ORDER*: **\$150,000 per SIN**

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist; you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: **\$100**

4. GEOGRAPHIC COVERAGE: **Domestic**

5. POINT(S) OF PRODUCTION: **USA**

6. DISCOUNT FROM LIST PRICES: 17% from the accepted pricelist. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. QUANTITY DISCOUNT(S): **Additional 2% Discount (\$5,000+)**

8. PROMPT PAYMENT TERMS: **Net 30 Days**

9 a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9 b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: **None**

11 a. TIME OF DELIVERY: **7-10 Days ARO**

11b. EXPEDITED DELIVERY: **3-5 Days ARO (expedited delivery charges will be an additional line item)**

11c. OVERNIGHT AND 2-DAY DELIVERY: **See Above**

11d. URGENT REQUIRMENTS: Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: **Destination**

13 a. ORDERING ADDRESS: **WESCO CHEMICALS, INC.
103 Industrial Drive**



WESCO CHEMICALS, INC

Waxahachie, Texas 75165

- 13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
- 14. PAYMENT ADDRESS: Same as contractor
- 15. WARRANTY PROVISION: Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty, 25% restocking fee and freight cost for all returnable items.
- 16. EXPORT PACKING CHARGES: **Not applicable**
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: None
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A
- 20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A
- 22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A
- 23. PREVENTATIVE MAINTENANCE (IF APPLICABLE): N/A
- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. Section 508 Compliance for EIT: N/A
- 25. DUNS NUMBER: 183127083
- 26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Registration valid until 3/3/2017.