



U.S. General Services Administration

**Federal Supply Service  
Authorized Federal Supply Schedule Catalog/Price List**

**FSS 084 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response**

**FSC Group 63 – Alarm and Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, and Guard Services**

# Henry Bros. Electronics, Inc.

*FEATURING PRODUCT BY:*



**CONTRACT NUMBER: GS-07F-0205K  
PERIOD COVERED BY CONTRACT: MARCH 1, 2005 – FEBRUARY 28, 2010**

*Small Business*

**HENRY BROS. ELECTRONICS, INC.  
8350 D TERMINAL ROAD  
P.O. Box 540  
NEWINGTON, VA 22122  
TEL: (703) 313-0070  
FAX: (703) 313-4776  
<http://www.hbe-inc.com>**

Effective through MOD AO13, dated October 8, 2008

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: <http://GSAAdvantage.gov>.

General Terms and Conditions: ..... 1

1a. Table of Awarded Special Item Numbers (SIN)..... 1

1b. Lowest Priced Model Number and Price ..... 1

2. Maximum Order ..... 1

3. Minimum Order ..... 1

4. Geographic Coverage..... 1

5. Points of Production..... 1

6. Discount from List Prices ..... 1

7. Quantity discounts ..... 1

8. Prompt Payment Terms..... 1

9a. Government Purchase Cards ..... 1

9b. Government purchase cards ..... 1

10. Foreign Items ..... 2

11a. Time of Delivery ..... 2

11b. Expedited Delivery ..... 2

11c. Overnight and 2-Day Delivery ..... 2

11d. Urgent Requirements..... 2

12. FOB Point ..... 2

13a. Ordering Address ..... 2

13b. Ordering Procedures ..... 2

14. Payment Address ..... 2

15. Warranty Provision ..... 2

16. Export Packing Charges ..... 2

17. Terms and Conditions of Government Purchase Card Acceptance..... 2

18. Terms and Conditions Applicable to Rental Maintenance and Repair ..... 3

19. Terms and Conditions Applicable to Installation..... 3

20. Terms and Conditions Applicable to Repair Parts..... 3

20a. Terms and Conditions for any Other services ..... 3

21. List of Service and Distribution points ..... 3

22. List of Participating Dealers ..... 3

23. Preventative Maintenance ..... 4

24a. Environmental Attributes,..... 4

24b. Section 508 Compliance Not Applicable Information ..... 4

25. DUNs Number..... 4

26. Registration in CCR Database..... 4

SIN 246-50 – ANCILLARY SERVICES SCOPE..... 5

SIN 246-50 – ANCILLARY SERVICES PRICELIST..... 6

SIN 246-42 (1) – CODE BLUE PRODUCTS.....Refer to GSA Advantage!

SIN 246-42 (1) – LENEL PRODUCTS.....Refer to GSA Advantage!

SIN 246-42 (1) – STENTOFON ZENITEL PRODUCTS .....Refer to GSA Advantage!

**General Terms and Conditions:**

**1a. Table of Awarded Special Item Numbers (SIN):**

246-42(1)	Facility Management Systems, Including accessories and repair parts.
246-50	Ancillary Services
246-42(1)RC and 246-50RC	<div style="display: inline-block; border: 1px solid black; padding: 2px; font-weight: bold; color: white; background-color: #000080; margin-bottom: 2px;">DISAST</div> <div style="display: inline-block; border: 1px solid black; padding: 2px; font-weight: bold; color: white; background-color: #800000; margin-bottom: 2px;">RECOV</div> Recovery Purchasing: Section 833 of the National Defense Authorization Act for Fiscal Year 2007 authorizes the use of Federal Supply Schedules by State and local governments to facilitate recovery from major disasters, terrorism, nuclear, biological, chemical, or radiological attacks. The disaster must be declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act. The legislation has been interpreted to also provide for advanced purchasing and pre-positioning in preparation for a disaster.

**1b. Lowest Priced Model Number and Price:**

<u>SIN</u>	<u>Mfr</u>	<u>P/N</u>	<u>GSA Net Price</u>
246-42(1)	Lenel	ISO-PVC	\$0.21

**2. Maximum Order:**

246-42(1)	\$150,000 per Order
246-50	\$200,000 per Order

Note: If the "Best Value" selection places your order over this Maximum Order, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage:** 48 Contiguous United States, District of Columbia, Alaska, Hawaii and Puerto Rico
- 5. Points of Production:** Various Locations. Contact Vendor for information.
- 6. Discount from List Prices:** Prices reflected herein are GSA Net. Discount has been taken.
- 7. Quantity discounts:** None
- 8. Prompt Payment Terms:** Net 30 Days
- 9a. Government Purchase Cards:** Accepted at or below the Micro-purchase threshold.
- 9b. Government purchase cards:** Acceptable for payments above the micro-purchase threshold.

- 10. Foreign Items:** Various items. Contact Vendor for information
- 11a. Time of Delivery:** 30-45 days after receipt of order (ARO)
- 11b. Expedited Delivery:** Based on availability. Contact Henry Bros. Electronics for rates
- 11c. Overnight and 2-Day Delivery:** Based on availability. Contact Henry Bros. Electronics for rates
- 11d. Urgent Requirements:** Based on availability. Contact Henry Bros. Electronics for rates
- 12. FOB Point:** Destination: 48 contiguous U.S., D.C.  
Origin: Alaska, Hawaii, Puerto Rico.
- 13a. Ordering Address:** Orders for product and services may be placed directly with Henry Bros. Electronics, Inc. at:
- Henry Bros. Electronics, Inc.  
8350 D TERMINAL ROAD  
BOX 540  
NEWINGTON, VA 22122  
Telephone: (703) 313-0070  
Fax: (703) 313-4776
- Or**
- With one of its authorized Participating Dealers listed on Page 3 of this catalog.
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment Address:** Payment shall be remitted to either Henry Bros. Electronics, Inc. at:
- Henry Bros. Electronics, Inc.  
8350 D TERMINAL ROAD  
BOX 540  
NEWINGTON, VA 22122  
Telephone: (703) 313-0070
- Or**
- With the authorized Participating Dealer the order was placed with. See list of authorized Participating Dealers on Page 3 for payment address.
- 15. Warranty Provision:** Manufacturers' Standard Commercial Warranty
- 16. Export Packing Charges:** Call Henry Bros. Electronics, Inc. for details and pricing.
- 17. Terms and Conditions of Government Purchase Card Acceptance:** Accepted; no additional discounts are offered.

- 18. Terms and Conditions Applicable to Rental, Maintenance and Repair:** Rental reserved; maintenance available under SIN 246-50 Ancillary Services. Call HBE (703) 313-0070 for details and pricing.
- 19. Terms and Conditions Applicable to Installation:** Available under SIN 246-50, Ancillary Services. Refer to Pages 5 & 6 for scope and pricing.
- 20. Terms and Conditions Applicable to Repair Parts:** Available; call HBE at (703) 313-0070 for details and pricing
- 20a. Terms and Conditions for any Other services:** None
- 21. List of Service and Distribution points:** Call HBE at (703) 313-0070
- 22. List of Participating Dealers:**
1. Dealer Name: Henry Bros. Electronics, Inc. (New York Metro)  
POC: Ted Gjini  
Address: 17-01 Pollitt Drive  
Fair Lawn, NJ 07410  
Telephone: 201-794-6500  
Fax: 201-794-8341
  2. Dealer Name: Henry Bros. Electronics, Inc. (Texas)  
POC: Doug Houston  
Address: 2100 N. Highway 360, Suite 2101  
Grand Prairie, TX 75050  
Telephone: 972-988-8887  
Fax: 972-988-9047
  3. Dealer Name: Henry Bros. Electronics, Inc. (Arizona)  
POC: Mike Tiffin  
Address: 4710 E. Elwood Street, Suite 12  
Phoenix, AZ 85040  
Telephone: 480-894-2826  
Fax: 480-894-2997
  4. Dealer Name: Henry Bros. Electronics, Inc. (California)  
POC: Alex Pavlis  
Address: 1511 E. Orangethorpe Ave., Suite A  
Fullerton, CA 92831  
Telephone: 714-525-4350  
Fax: 714-525-4386
  5. Dealer Name: Securus, Inc.  
POC: Jeffrey H. Marcus  
Address: 12411 E. 37th Avenue, PO Box 39574  
Denver, CO 80239  
Telephone: 303-373-5535  
Fax: 303-373-5758

- 23. Preventative Maintenance:** Available under SIN 246-50, Ancillary Services. Call HBE at (703) 313-0070 for details and pricing.
- 24a. Environmental Attributes, e.g., Recycled, content, Energy Efficiency, and/or Reduced Pollutants:** Not Applicable
- 24b. Section 508 Compliance Information:** Not Applicable
- 25. DUNs Number:** 19-900-2411
- 26. Registration in CCR Database:** Yes

Includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training.

Ancillary Service **excludes:**

- Construction (construction is defined as alteration, or repair of buildings, structures, or other real property)
- Architectural Engineering Services (A&E) under the Brooks Architect-Engineers Act as stated in Federal Acquisition Regulation (FAR) Part 36. These services shall be ordered only in accordance with Part 36 and agency procedures, and shall not be included on a GSA contract order as an open market item.
- Personal services.
- Stand-alone services which are applicable to the Service Contract Act (SCA)

Contractors are responsible for the following when performing services under this SIN:

- Contractors may subcontract any ancillary services ordered under this Special Item Number, unless specifically prohibited by the contracting officer issuing the order against the Multiple Award Schedule contract.
- Contractors are responsible for insuring that the scope of work is completed and all warranties are honored.
- Subcontractors must be licensed and bonded, as applicable.
- Compliance with all local laws, regulations, and ordinances are the responsibility of the prime contractor.
- The prime contractor shall accept full responsibility and liability for all work performed by subcontractors, at any level or tier.
- The Government reserves the right to apply liquidated damages whenever the required delivery date is not met.
- Contractors are required to maintain insurance in accordance with Clause 52.228-5, Insurance – Work on a Government Installation.
- Agencies' Scope of Work will inform the Contractor of the required insurance amounts. Clause 52.228-5 is made part of this contract by reference.
- The contracting officer for the ordering agency may insert any agency unique requirements for the job, including employee suitability determination requirements (security checks), into the scope of work.
- Contractor quotations shall specifically detail all products and services with the contract price and provide a single price for services.
- Sales of ancillary services shall not be combined or reported with the product SIN.

The ordering agency is responsible for:

- Defining and issuing the statement of work for ancillary services. Accurate definition of the scope and statement of work is essential to facilitate realistic quotations. The statement of work shall also inform the contractor of any applicable insurance requirements.
- Ordering agencies shall obtain pricing information from the schedule contractors, and will negotiate for ancillary services on an order by order basis, based on complexity and level of effort. Ancillary services shall be priced as separate line items on each order.
- Pricing of services has been determined fair and reasonable by GSA. However, ordering agencies shall make a determination that the total price is fair and reasonable based on the level of effort and the mix of labor proposed.
- Ordering agencies will comply with all appropriation laws and ensure that the correct types of funds are obligated on each order.

Reference FAR 8.4 for an explanation of ordering procedures used when purchasing through a Multiple Award Schedule contract.

**OFFERORS MAY ONLY OFFER THIS SPECIAL ITEM NUMBER IN CONJUNCTION WITH SYSTEMS OFFERED UNDER THIS SCHEDULE. THE PRINCIPAL PURPOSE OF THIS SCHEDULE IS FOR THE PURCHASE OF ALARM AND SIGNAL SYSTEMS/FACILITY MANAGEMENT SYSTEMS.**

Skill Category	Unit of Issue	GSA Labor Rates	
		On Site	Off Site

**Metropolitan New York Area**

System Installation	Hour	\$103.67	NA
System Service/Project Management	Hour	\$123.42	NA
Design/Engineering/CAD	Hour	\$148.10	NA

**National Capital Region  
Washington DC/Baltimore**

System Installation	Hour	\$89.85	NA
System Service/Project Management	Hour	\$103.67	NA
Design/Engineering/CAD	Hour	\$123.42	NA

**Phoenix, Arizona**

System Installation	Hour	\$74.05	NA
System Service/Project Management	Hour	\$93.80	NA
Design/Engineering/CAD	Hour	\$103.67	NA

**Los Angeles, CA**

System Installation	Hour	\$93.80	NA
System Service/Project Management	Hour	\$103.67	NA
Design/Engineering/CAD	Hour	\$123.42	NA

**Dallas/Ft Worth Metro**

System Installation	Hour	\$59.25	NA
System Service/Project Management	Hour	\$83.93	NA
Design/Engineering/CAD	Hour	\$103.67	NA

**Denver/Colorado Springs**

System Installation	Hour	\$74.05	NA
System Service/Project Management	Hour	\$93.80	NA
Design/Engineering/CAD	Hour	\$103.67	NA