

GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE CATALOG AND PRICE LIST



ArmorGroup International Training Inc. (ITI)

GSA CONTRACT NUMBER: GS-07F-0255J

January 2008

A Message from the President

January 1, 2008

FROM: Rich Weaver, President, ArmorGroup International Training Inc. (ITI)

ArmorGroup International Training Inc. (ITI) enters its nineteenth year of business at a time when new "security training providers" are popping up weekly—most making great claims to have the cure to all your security training needs. But, do they really? How are you, the customer, supposed to sift through the rhetoric and find a training provider worthy of expending your scarce training dollars? May I suggest you ask a series of questions of questions in your decision making process, to include:

How long has this training provider been in business, and what is their reputation? *We've been in business for nineteen years and we were doing security training before doing security training was "cool." Can the competitors say that? ArmorGroup ITI also has a proven world class reputation and we can provide testimonials from past and current customers as well as meet all government past performance criteria.*

Does the security training provider have its own fixed facilities, to include designated classrooms with state of the art equipment, multiple driving track, firearms ranges, explosive ranges, off road training facilities, unarmed self defense buildings, their own fleet of multiple types of vehicles, and a stock of weapons and ammunition used by security forces? *ArmorGroup ITI has all the above capabilities at two permanent, purpose built campuses in the US, one near Williamsburg, VA and one near San Antonio, TX. We will, of course, come to you if you want, but our facilities allow for training that presses the envelope and exceeds that possible in all but a handful of US locations.*

Does the security provider have a full-time cadre of professional trainers, or do they use part-time people who are merely filling in to make extra money from their day job? *ArmorGroup ITI maintains a staff of full-time trainers with highly experienced backgrounds in military tactics, law enforcement, intelligence and security from all US services, as well as intelligence, and law enforcement organizations. Check to see if other providers can make the same claim, or if their staff is made of part-timers or have other jobs and are merely working to augment their income.*

What is the prospective provider's philosophy approach to training? *ArmorGroup ITI stresses, first, recognition and avoidance of threats and then, if necessary countering it with skill and precision, versus a "shoot first and ask questions later" approach. To further our approach, ArmorGroup ITI students spend most of their time with us "doing" hands-on training to hone their skills, not listening to others tell you how they did it successfully. Choose an approach that fits your organization's operational philosophy.*

Make your own comparisons carefully, but when all is said and done, we are confident you'll find that ITI's customer-focused, comprehensive, and realistic security training programs will provide you with the superior quality you're seeking. We'll see you here.



Rich Weaver, President

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Administrative Data

GSA Contract Number: GS-07F-0255J

Contract Period: May 17, 2004 – May 16, 2009

Contractor's Name, Address, Telephone and Fax Number, E-Mail and/or Website Address:

Primary Address – Mail (U.S. Postal Service)

ArmorGroup International Training Inc.
P.O. Box 709
West Point, VA 23181

Primary Address - Deliveries, Courier Service (UPS, FEDEX, DHL, etc.)

ArmorGroup International Training Inc.
1536 International Drive
Shacklefords, VA 23156

Telephone: (804) 785-9027

Fax: (804) 785-2646

E-Mail: itiglobal@armorgroupamerica.com

Website: armorgroupiti.com

Contractor's Administrative Source:

Name: Dave Partridge, Executive Vice President, Global Business Operations, ArmorGroup International Training

Address: ArmorGroup International Training, 1536 International Drive, Shacklefords, VA 23156

Telephone: (804) 785-9027

Fax: (804) 785-2646

E-Mail: dpartridge@armorgroupamerica.com

Business Size: Large; Other Than Small

DUNS Number: 622319564

Central Contractor Registration (CCR): Yes

CAGE Code: ONXR6

Information for Ordering Activities

Table of Awarded Special Item Numbers (SIN's)

Schedule: 84 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Recovery

FSC Group: 63

SIN: 246-52, Professional Security/Facility Management Services

Basic GSA Discount: 9.94% off Commercial Price List

Quantity Discount: N/A

Volume Discount: N/A

Aggregate Discount: N/A

End of Contract Discount: N/A

Prompt Payment Terms: 1% - 20 Days, Net 30 Days

FOB: Reference Procedures for Services Priced on GSA Schedule at Hourly Rates

Delivery Time: 14 Days ARO

Emergency Delivery: 5 Workdays ARO, Based on Availability

Warranty: Reference Procedures for Services Priced on GSA Schedule at Hourly Rates

Minimum Order: \$100.00

Maximum Order: \$200,000.00

Credit Card Accepted: Yes

Training Philosophy

ArmorGroup International Training Incorporated (ITI) has been in the security training business since 1989 and provides training on a global basis to thousands of students from both the government and private sector industry. Our training philosophy has always been to customize the training to meet the client's security needs. **ArmorGroup ITI** is a renowned leader and has consistently been in the forefront of innovative, hands-on, realistic and effective approaches to security. **ArmorGroup ITI** has always placed emphasis on taking the proactive approach versus the reactive method when countering the spectrum of threats that impact an individual's security. To meet the challenges of new threats posed today, **ArmorGroup ITI** is continuously assessing, evaluating and analyzing new and innovative approaches to further enhance an individual's security.

ArmorGroup ITI's study of hundreds of attacks over decades has led to new methods of protecting people and their possessions. Recognized by Fortune 500 companies and government entities, these innovative security methods have been proven in actual attacks. **ArmorGroup ITI's** in-depth, tailored training helps individuals recognize, avoid and survive potential threats of organized attacks, kidnappings and violent crimes. By integrating classroom work with practical, hands-on experience, our training not only empowers you to recognize threats, but most importantly, to avoid them. We analyze past incidents and integrate lessons learned into protective measures that have proven successful in actual threatening situations. The use of realistic scenario-based situations duplicating real-world environments reinforces and practices appropriate responses before an actual incident. The training is designed to de-mystify security and promote individual confidence in being able to respond to adverse situations in an appropriate and successful manner, regardless of the individual's prior background or training.

ArmorGroup ITI's concept of training is simple. We show the potential victim how to recognize and avoid an incident and then provide the individual with the hands-on skills to confront it, should that be necessary. This is done through a systems approach technique that stresses travel pattern analysis, surveillance detection, and attack recognition. Our systematic training approaches address the total security spectrum. An increased awareness, backed up with the necessary skills to deal with varying degrees of threats in changing environments, is the key to defeating most attacks. To date, **ArmorGroup ITI** has over 60 recorded "saves." These are individuals who have survived life-threatening situations due to **ArmorGroup ITI's** instruction and operations.

Capabilities and Experience

ArmorGroup ITI has played a major role in the development and initiation of a major global Surveillance Detection Program. This program provides added security assistance to many diplomatic facilities abroad. The program has been marked by documented successes, some of which have been made public and others that have not. Training has included a basic SD course, an intermediate SD course, SD Management for In-Country Facility Directors/Managers, SD and Evasive Driving for Diplomatic drivers and operational support to diplomatic facilities abroad, as required. **ArmorGroup ITI** has provided training and operational assistance since inception of the program. In the year 2001 alone, **ArmorGroup ITI** conducted mobile training, security assistance and security service programs for the United States Government, including components of the Department of State and the Department of Defense (DoD), in over 200 cities abroad, as well as within the United States. These programs for the United States Government and DoD touched the boundaries of every continent and virtually every major country and city in the world.

Another example of **ArmorGroup ITI's** expertise occurred when the U.S. Government requested **ArmorGroup ITI** by name to travel to Athens, Greece to conduct an in-depth analysis of the attack against a British Diplomat Attache'. After completion of the analysis, **ArmorGroup ITI** provided a customized comprehensive security awareness and training program to U.S., British and Canadian diplomats and their families.

ArmorGroup ITI was also selected as a quality service provider by the Athens Olympic Committee (ATHOC) to provide Close Personal Protection and Surveillance Training to the Greek National Police in support of the 2004 Summer Olympics. From August 2002 until contract completion in December 2003, **ArmorGroup ITI** instructors provided basic and advanced training in firearms, single car and motorcade protection driving, close personal protection techniques, travel pattern analysis and surveillance detection training to support protection of both facilities and persons at potential risk for the 2004 Olympic Games.

Our staff is comprised of a very diverse and specialized team of over 50 full-time instructors with extensive worldwide expertise and experience in counter-terrorism, counterintelligence, special operations, investigations and law enforcement. In addition, **ArmorGroup ITI** utilizes over several experts from the anti-terrorism, counterintelligence, investigative and law enforcement communities that serve as on-call consultants and instructors for specific or unique training needs and special projects.

ArmorGroup ITI has provided antiterrorism and force protection training programs at **ArmorGroup ITI** training facilities in Texas and Virginia to practically every Department of Defense (DoD) component, where deploying personnel are either residing, traveling or working in medium to high risk and threat environments.

ArmorGroup ITI is on the General Services Administration (GSA) Federal Supply Service (FSS) Schedule and offers authorized government customers substantial savings through the GSA Schedule discount.

Training Locations

ArmorGroup offers a variety of training possibilities, designed to compliment busy schedules and unique personal security needs. Advanced training can be done in residence at one of **ArmorGroup's** training facilities, which promote intensive hands-on participation in a controlled environment. For those individuals unable to attend in-residence training, **ArmorGroup** has a mobile training capability that in many instances can bring the training to you – anywhere in the world.

ArmorGroup International Training Inc. (ITI) - Virginia Training Facility



The 900-acre ArmorGroup International Training facility in Virginia is accessible by land, water or air and features access to both a 5,000' active runway and a designated parachute drop zone. Our training facility features four state-of-the-art training classrooms, a staff instructor building and administrative and instructional support buildings. The driving facility is comprised of two road types courses, each approximately 1 mile in length, with real world features. Curves are designed to give the student experience with street radius turns, as well as highway speed, and open road turns. A section of the driving range features roads similar to those driven in developing countries – narrow and confined. The primary training vehicles used by **ArmorGroup ITI – VA** are unmodified Pontiac Grand Prix or Chevrolet Impala automobiles, which are licensed and insured for use on the street. The training emphasis focuses on realism. Realistic street exercises, replicating operations in urban environments, are conducted in nearby cities such as Richmond, Williamsburg and Norfolk, Virginia.

A highly specialized Off-Road Training Facility is located on site with over 5 miles of trails. The facility provides classroom and hands-on driving instruction on an all-terrain course, which accurately simulates adverse 4-wheel driving conditions of all types. Students are fully trained in 4-wheel drive vehicles on handling characteristics, proper gear selection, center of gravity shifts, and winching and recovery techniques. Opportunities are provided for instruction and practice in the proper methods of traversing obstacles such as logs, ditches, water, mud, sand, inclines and other terrain conditions. The facility provides challenging, all-inclusive 4-wheel off-road training specifically designed to prepare drivers for off-road contingencies or operations in undeveloped or strife-torn countries.



ArmorGroup ITI - VA is located midway between Richmond and Williamsburg, Virginia, just off of Interstate 64. It is adjacent to the Middle Peninsula Regional Airport, which is capable of handling corporate and light aircraft. Driving time from Washington, DC is approximately two hours.

ArmorGroup International Training Inc. (ITI) - Texas Training Facility



The 275-acre ArmorGroup International Training facility features two driving tracks with over two miles of paved surface, an on-site SUV off-road training areas, a complex of firearms ranges, explosives range, sniper range, remote village scenario areas, training classrooms, a staff instructor building and administrative and instructional support buildings. The driving facility has with real world features with curves are designed to give the student experience with street radius turns, as well as highway speed, and open road turns. A section of the driving range features roads similar to those driven in developing countries – narrow and confined. The primary training vehicles used by **ArmorGroup ITI – TX** are unmodified Pontiac Grand Prix and Chevrolet Impala automobiles, which are licensed and insured for use on the street. The training emphasis focuses on realism Realistic street exercises, replicating operations in urban environments, are conducted in the nearby city of San Antonio, Texas. A highly specialized Off-Road Training Facility is located on-site. This facility provides classroom and hands-on driving instruction on an all-terrain course, which accurately simulates adverse 4-wheel driving conditions of all types. Students are fully trained in 4-wheel drive vehicles on handling characteristics, proper gear selection, center of gravity shifts, and winching and recovery techniques. Opportunities are provided for instruction and practice in the proper methods of traversing obstacles such as logs, ditches, water, mud, sand, inclines and other terrain conditions. This one of a kind facility provides challenging, all-inclusive 4-wheel off-road training specifically designed to prepare drivers for off-road contingencies or operations in undeveloped or strife-torn countries.



ArmorGroup ITI - TX is located approximately 50 miles south of San Antonio, Texas, just off of Interstate 35-South, between Pearsall and Dilley, Texas.

Student Support

All course students can be housed at a number of quality hotels located close to our facilities. Students in Virginia are normally housed in Richmond or historic Williamsburg, while Texas students are accommodated in San Antonio. Although the cost of travel food or lodging is not covered in ArmorGroup's course costs, we have arrangements with many fine hotels for accommodation at rates much lower than commercial.

Quality Assurance

Customer Focus

ArmorGroup ITI's parent company, ArmorGroup International plc, is a registered ISO 9001:2000 company and actively supports those international standards throughout their subsidiary companies and service lines. As one of their primary service providers, **ArmorGroup ITI** continually strives to provide training, or related services that consistently meets or exceeds our customers' needs and expectations. **ArmorGroup ITI** also strives to sustain this level of quality through continual improvement of the Quality Management System.

ArmorGroup ITI is supported by a management team, all of whom hold advanced degrees in business or training related fields, and by an instructor cadre with, on average, over two decades of experience in the offered skill areas. The majority of our instructors hold various state and federal certifications, and many are certified by other corporations as instructors and trainers. All instructors participate in professional development programs each year. For 2007 this includes trainer certification by the University of Richmond for our Virginia cadre and certification by Texas A&M and Langevin Inc. for our Texas cadre. The training development and curriculum management team have advanced degrees in Human Resources Development and Education, as well as certification by the State of Virginia as an educational specialist. Taken together, it is a highly skilled and professional team.

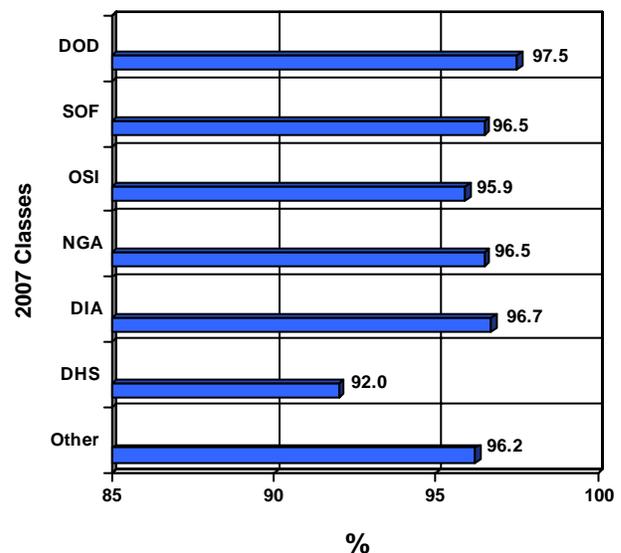
Quality Performance and Evaluation

ArmorGroup ITI adheres to the widely accepted Kirkpatrick model of training evaluation, completing external and internal evaluations of its instructor cadre throughout the year. Every student completes a reaction evaluation on every course attended, while follow-up performance evaluations are solicited annually. Reaction evaluations are based upon a six-point scale, with 6 being the best possible rating. During 2007, thousands of students rated our training 5.75 (95%) and offered hundreds of laudatory comments. Each instructor is formally evaluated by the company twice each year and receives a written performance appraisal each year.

Training Development and Design

ArmorGroup ITI uses a carefully developed and designed standard curriculum based on client identified training needs and accepted educational and training development standards, such as Bloom's Intellectual Behavior Taxonomy. Materials are reviewed annually and updated as necessary, which includes current research on trends, case studies and lessons learned from the field. Case study development includes on site research and witness/survivor interviews with those who were on location during the incident. This is a mainstay of our company. Our materials and research are often copied, but never truly duplicated in training.

Student Evaluation of Training 2007



Course work follows the generally accepted training model of one-third instructor contact time and two thirds in field hands-on performance. Classroom contact time is generally 10-15% of the allocated training time, with the remaining instructor contact time shifted to field sites and actual performance locations. **ArmorGroup ITI** emphasizes student demonstration of taught skills and actual performance of methods and techniques. Skills and practice occur in locations that attempt to duplicate the circumstances of our clients as closely as possible.

As a company, **ArmorGroup ITI** measures its success based on how well our customers feel their security needs are met. We continuously strive to improve customer satisfaction by closely interacting and listening to what our customers have to say about their training experience. Our employees are dedicated to satisfying our customers, committed to a quality training experience, and steadfastly strive to understand our customer's special security needs.

Prior successes include feedback from senior staff members of a U.S. Cabinet level agency stating **ArmorGroup ITI** was instrumental in developing a singularly successful international security program that has undoubtedly saved countless lives and resources throughout the world.

Description of Available Security Training Courses

Driver Training

Advanced Driver Training and Crash Avoidance

Through hands-on experience, students learn practical driving maneuvers in realistic emergency situations. Lessons include vehicle dynamics, effective threshold braking and use of vision to anticipate and avoid accidents. Practical exercises cover emergency braking, vehicle control at highway speeds, off-road recoveries, as well as instinctive reactive measures to highway emergencies during wet and dry road conditions.

Evasive and Defensive Driver Training

This comprehensive program is designed around the instinctive reactionary process associated with accident avoidance and the expansion of the security envelope beyond the confines of the vehicle. Based on analytical studies of assaults on government and corporate personnel, practical exercises include modulated, ABS, and transitional braking, vehicle dynamics, high speed tactical driving, attack recognition and countersurprise, tactical evasives and attack scenarios.

Off Road and Specialty Vehicle Driver Training

Students will learn not only the mechanics of the 4 x 4 drive train and mechanical operation, but traction demands, shift points, and proper gear selection. Practical exercises on the 86-acre facility include proper off road braking, acceleration, obstacle avoidance, emergency reactions, recovery techniques and a challenging obstacle course. The culmination of training is an unknown terrain driving exercise, combining all elements of training.

Security Operations Training

Security Threat Matrix Assessments for Facilities

Course covers the history and analysis of attacks on facilities, with an introduction to the Zone Defense approach to security. Not intended to replace in-depth facility security assessments, the Security Threat Matrix prioritizes security needs and justifies the allocation of scarce resources to potential targets. The course includes practical exercises in assessments, justification for rating and proposed security coverage

Security Threat Matrix Assessments for Personnel

This course provides a review and analysis of attacks against personnel and leads to an introduction to the Zone Defense method for matching scarce security resources to potential targets. This course includes practical exercises in assessments, justification for rating and proposed security coverage.

Security Threat Matrix Assessments for Transportation Systems

Course covers the history and analysis of terrorist attacks against transportation resources. Students will learn to use the Security Threat Matrix to prioritize security assets among potential targets. Practical exercises involve the rating and ranking of travel, route analysis and surveillance detection support.

Protective Services and Operations Training

Protecting Convoys and Motorcades

Course provides a study of vehicle dynamics, second generation driver theory, and a comprehensive classroom interactive study on historical and analytical evaluations of previous attack situations. Practical exercises include vehicle dynamics and braking techniques, precision driving and motorcade operations, single car and motorcade tactical evasives and mock attack scenarios.

Protective Service Operations for Executives and Other Threatened Persons

Course is designed to provide students with the essential elements of evaluating, planning, and conducting a protective service operation. Emphasis is placed on proactive approaches to each element, including theory, functionality, locality and team composition. Practical exercises include route analysis, foot formations, command post operations, advance work, high / low profile operations, current attack case studies and mock attack scenarios.

Surveillance Detection Training

Basic Surveillance Detection Support for Facility Protection

Grounded in analysis of attacks on facilities, students will be able to identify and exploit the preoperational surveillance found before a terrorist attack. Includes practical exercises to demonstrate student skill progression.

Advanced Surveillance Detection Support for Facility Protection

Review of basic course, with emphasis on understanding the rings of security that protect facilities, collection and analysis of potential surveillant information and the steps necessary to proactively exploit it. Includes design, implementation and maintenance of a database specific to site's needs and also includes practical street exercises.

Basic Travel Pattern Analysis and Surveillance Detection Support for Transportation

Review and analysis of attacks, both criminal and terrorist, that have occurred during the transportation mode. Students will be able to analyze travel from the attacker's perspective and design routes to support the detection of pre-attack surveillance. Realistic street exercises allow students to practice surveillance detection and attack recognition.

Advanced Travel Pattern Analysis and Surveillance Detection Support for Transportation

Review of basic course, with emphasis on defining routes to support surveillance detection teams. Students will learn the fundamentals of surveillance necessary to remain undetected by hostile surveillance teams, as well as the design, implementation, and maintenance of a database to support the collection, analysis and dissemination of surveillant information. Includes practical street exercises.

Surveillance and Countersurveillance Training

Surveillance Operations

Students learn the tradecraft necessary to conduct offensive team surveillance operations. Practical exercises include foot and vehicle considerations, communications and signaling and progressive/regressive pegging.

Basic Countersurveillance Support

Building on the skills developed in the surveillance detection courses, students will learn to proactively support operational activity. Students apply casing techniques to assist in the identification and development of pre planned locations used to support operational activities. Practical exercises are conducted throughout the course.

Advanced Countersurveillance Support

Review of the basic countersurveillance skills. Emphasis is placed on development of preoperational planning, team management and strategic utilization of tradecraft. Team drills and management planning are highlighted throughout the course during practical exercises.

Firearms Training

Firearms Familiarization

Stressing responsible use under real world conditions, the student will learn combat marksmanship skills, precision vs. reactive shooting, drawing from concealment, wound ballistics and psychophysical reactions to the stress of real life engagements.

Intermediate and Advanced Firearms Training

Covering all the objectives of the basic firearms familiarization class, this progressive firearms training will also cover the tactical considerations of holster selection, firing while moving, firing while moving at moving targets, proper use of cover, low / no light shooting and a review of ballistics on unarmored vehicles. Training culminates in reactive steel drills, based on realistic situations not competitive matches.

Tactical Shotgun

Students will learn proper tactical employment of the shotgun, including auto vs. pump, stance and recoil control, malfunction drills, load considerations, patterning, as well as breaching and entry techniques.

Tactical Carbine

This progressive firearms training will also cover the tactical considerations of carbine/ SMG selection, firing while moving, firing while moving at moving targets, proper use of cover, low / no light shooting and a review of ballistics on unarmored vehicles. Training culminates in reactive steel drills and a multi-room, component Shoot House based on realistic situations not competitive matches.

Other Specialized Training

Violent Crime Prevention Training

Stressing awareness and avoidance over conflict, the course provides a comprehensive review of the criminal threat, victim profiles and the criminal's targeting and selection process for locations and targets. Practical exercises include victim profiling and criminal signature, personal defense with less than lethal and improvised weapons and unarmed instinctive defense.

Team Building for Integrated Groups

Dynamic and intensive experiences that will enhance your corporate or organization's objectives such as intensifying group loyalty, improve cohesion, enhance employee satisfaction and increase personal safety and security habits. Emphasis is placed on the need for individuals to work together and trust each other to overcome difficult or dangerous situations. The program includes a full day of either separate or combined experiences in areas such as evasive driving, firearms and four-wheel drive off-road driving.

ArmorGroup ITI Combatives Course

The ArmorGroup ITI Combatives Course is principle based and will provide training and survival skills, armed and unarmed, based on modern conflict situations that the student is likely to encounter in their mission specific environment. This is accomplished by repeatedly placing the student in dynamic and challenging scenarios that require a survival mindset. All techniques and tactics are based on instinctive reactions, individual strengths and characteristics specifically designed for rapid learning. The Combatives Course is designed to be mission specific, tailoring it to the individual or group. Some of the specialized skills that are covered in this training include protective service, mass attack, fighting in or escaping restraints, fighting while blinded or blindfolded and fighting in various other elements and situations.

Fundamentals of Hostage Survival

This one day training program is designed to help secure the safety of those who travel or work in a foreign country. This course provides students with insight into the dynamics involved in a hijacking or kidnapping event, and illustrates how those interacting forces impact the end result. The instruction provides guidance on pre-travel planning, interaction with a hostage-taker and basic survival techniques and tactics from the moment of capture to the final resolution. The scope of training incorporates various scenarios through video vignettes to reinforce key teaching points.

Note: ArmorGroup International Training Inc. (ITI) is an authorized training provider of this course through the National Hostage Survival Training Center (NHSTC).

GSA Federal Supply Schedule Price List

**2007-2008 General Services Administration (GSA)
Federal Supply Schedule Price List**
(Effective October 1, 2007)

Direct Labor Category - ITI Facility Based Training

ITEM DESCRIPTION	PRICE PER DAY / UNIT
ITI Staff	\$630.00
ITI Senior Administrator (Full-Time Assignment)	\$427.00
ITI Administrator (Full-Time Assignment)	\$382.00
ITI Administrative Support (\$23.25/Hourly Rate)	\$186.00
Role Player/Course Support	\$277.00
ITI Combatives and Tactics Instructor	\$703.00
ITI Combatives Tactical Role Player	\$408.00
Night /Weekend Labor Differential	\$372.00
Emergency Medical Technician	\$258.00

Direct Labor Category - Mobile Security Training and Consulting Services

ITEM DESCRIPTION	PRICE PER DAY / UNIT
ITI Staff (Training, Course Preparation)	\$1,032.00
ITI Staff (Travel in Support of Training)	\$536.00
ITI Staff (Security Consulting)	\$1,171.00
ITI Staff (Travel in Support of Security Consulting)	\$585.00
Role Player/Course Support	\$306.00
ITI Combatives and Tactics Training Staff	\$1,316.00
ITI Staff (Hazardous Area Differential - Training)	\$1,300.00
ITI Staff (Hazardous Area Differential – Security Consulting)	\$1,463.00

Facility / Equipment Costs

ITEM DESCRIPTION	PRICE PER DAY / UNIT
Driver Training Vehicle	\$953.00
Off-Road / SUV Training Vehicle	\$1,203.00
Driving Facility Rental (Hard Surface)	\$953.00
Driving Facility Rental (Off-Road)	\$1,135.00
Night Drive Differential	\$894.00
Night Firearms Differential	\$331.00
Classroom Rental	\$227.00
Course Reference Material (per student)	\$45.00
Operable Sedan [See Note 1]	\$876.00
Target Vehicle [See Note 1]	\$317.00

GSA Federal Supply Schedule Price List

**2007-2008 General Services Administration (GSA)
Federal Supply Schedule Price List**
(Effective October 1, 2007)

Facility / Equipment Costs (Continued)

ITEM DESCRIPTION	PRICE PER DAY / UNIT
Shoot House and 25-Yard Firing Range Rental	\$918.00
FX Training Area / Sim City Rental	\$249.00
Aircraft and/or 50-Yard Firing Range Rental	\$513.00
Explosives Training Area (Includes Magazine)	\$1,224.00
Precision Rifle Range (Up to 1000 Yards)	\$1,141.00
IED Simulators (each)	\$50.00
Smoke Simulators (each)	\$31.00
Reactive Range Rental	\$476.00
Steel Range Rental	\$222.00
Combatives and Defensive Tactics Facility Rental	\$876.00
Replacement Doors for Shoot House	\$104.00
Mechanical Breaching Doors	\$99.00
3-D Target Rental (each day)	\$27.00
IPSC Cardboard Targets (each)	\$0.84
IPSC Cardboard Targets (box of 100)	\$83.00
Weapons Rental – Pistol (per weapon)	\$99.00
Weapons Rental – Carbine/Shotgun (per weapon)	\$118.00
Weapons Rental – Submachine (per weapon)	\$127.00
Weapons Rental – Precision Rifle/Optics	\$199.00
9mm Ammunition (per thousand rounds)	\$387.00
7.62 x 39 (AK-47) Ammunition (per thousand rounds)	\$350.00
.308 Ammunition (per thousand rounds)	\$425.00
5.56mm Ammunition (per thousand rounds)	\$491.00
.45 cal ACP Ball Ammunition (per thousand rounds)	\$422.00
.357 cal JSP Ammunition (per thousand rounds)	\$408.00
.40 cal S&W Ammunition (per thousand rounds)	\$422.00
.12 Gauge Blanks (Box of 25)	\$35.00
Shotgun Slugs 00 / #4 (per thousand rounds)	\$780.00
Shotgun #8 / #9 (per thousand rounds)	\$340.00
Frangible Ammunition (1/2 Case – 500 rounds)	\$497.00

Notes/Comments

Note 1: Vehicles are severely damaged or destroyed during ramming and escape practical exercise scenarios.

Price List Effective Date: October 1, 2007

Discounts:

- *Net GSA Price Per Day/Unit Calculation reflects the 9.94% GSA Discount, Plus (+) 0.75 percent Industrial Funding Fee (IFF) off the Commercial Price List and 6.94% off of the Most Favored Client (MFC) Commercial Price List*

Revised 10-07