



CAPABILITY STATEMENT

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NAICS:

333318, 339940, 333991
 334111, 337211, 334515
 335313, 561210, 561320
 332510, 332216, 332999

Cage Code: 6D0X3

DUNS: 96-8058177

Certifications:

- **WOSB**
- **MBE**
- **SDVOSB** (*U.S. Dept. of V.A.*)
- **DVBE & SB** (*CA DGS #1787383*)

Since its inception in 2011, Shore Solutions, Inc. (“SSI”) has provided logistical support services to US Navy and the US Marine Corp Commands located on both the East and West Coasts – we take it from practical to tactical. SSI supplies its Government Customers with the necessary supplies to complete their mission, including: tactical gear, ballistic glasses, knives, backpacks, molle packs, boots, protective clothing, helmets, weapons accessories, electronics equipment, specialty items, military style apparel, safety supplies and equipment. SSI’s executive management team has over 75 combined years of federal government contracting experience.

Within the last four years, SSI has expanded the scope of its logistical support services worldwide to cover all branches of the U.S. Armed Forces and other governmental agencies (federal, state, county and local). In addition, we employ over 20 people with annual sales exceeding \$7 million, SSI’s aim is to provide a wide assortment of quality products, competitive prices, and with our no hassle return policy, offer a truly great customer service experience. Our commitment is to do what we say and to say what we do.

Product Offering:

- | | |
|------------------------|-----------------------|
| • ATVs | • Knives |
| • Ballistic Eyewear | • Lights |
| • Backpacks | • Molle Packs |
| • Boots | • Office Supplies |
| • Diving Equipment | • Packaging Supplies |
| • Clothing & Apparel | • Printers |
| • Computers & Software | • Protective Clothing |
| • Furniture | • Safety Supplies |
| • Gloves | • Security |
| • Helmets | • Specialty Items |
| • Ink/Toner Cartridges | • Spec Ops Equipment |
| • Jackets | • Tactical Gear |

Staff, Equipment and Facilities:

SSI operates its warehousing & logistical support operations from its 20,000 sq. ft. facility in San Diego, California. Over sixty percent of SSI’s employees are military veterans. SSI has a full-service sales support staff (operations manager, sales support department and purchasing department), a warehouse manager, two full time delivery drivers, six outside salespeople, and an in-house accountant, who manages SSI’s state-of-the-art GAAP compliant accounting system.

Existing Gov. Contracts:

● **GSA Schedule 84** Total Solutions: Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft & Emergency/Disaster Response (*Contract # GS-07F-025CA*)

● **Law Enforcement & First Responder IDIQ** (*Contract # SPMLW113DE007*)

● **Food Service Preparation & Equipment IDIQ**. (*Contract # SPMLW113DE158*)

Pending Gov. Contracts:

● **Hardware IDIQ**. (*DLA Solicitation # SPM7W1-09-R-0001*)

● **Automotive & Industrial Supplies IDIQ**. (*DLA Solicitation # SPM7W1-09-R-0004*)

Current Customers:

- U.S. Navy
- U.S. Marine Corps
- U.S. Army
- U.S. Air Force
- U.S. Coast Guard
- SPAWAR
- CA Dept. of Corrections
- Defense Logistics Agency (*DLA*)
- Dept. of Homeland Security (*DHS*)
- Dept. of Energy (*DOE*)
- Federal Bureau of Investigation (*FBI*)
- Dept. of Veterans Affairs
- CA Dept. of Transportation
- CA Employment Development Dept.
- San Diego Unified School District

Key Business Alliances:

SSI has been summarily approved to partner with one of North America's largest Distributors, under their Distributor Alliance Program. This will allow SSI access to their entire 800,000+ item (TAA Compliant) products catalog. This alliance will give us a unique business advantage over our competitors, by giving us the ability to leverage their entire breadth of product and world-class supply chain (13 Distribution Centers and 389 branches located across the United States). We can now deliver products anywhere in the United States, and around the world, so that they are available when our customers need them.

Other key business Alliances are as follows: Pelican Products Inc., Gerber, Propper International, Bates Boots, Belleville Boot Company, Gatorz Eyewear, Massif, Mustang, Nike, Polaris, Suunto, Essendant & Trimega Purchasing Association.

SSI is also committed to partnering with, and procuring from other small businesses to ensure our commitment of spreading the wealth and giving back to our local small business community.