



OTAY MESA SALES INC.
EQUIPMENT SALES AND RENTALS



GSA Contract # GS-07F-0265U
Under the Federal Supply Schedule
FSS Group 56B
SIN 629-05 Maintenance,
Rental & Lease of Forklifts
From 3/18/2008 through 3/17/2013



CCR REGISTERED

DUNS#: 016145323

CAGE CODE: 3PFL3

Welcome to Otay Mesa Sales, Inc. We have been a trusted source for industrial construction rental equipment and affordable, new high quality industrial construction equipment sales for more than ten years.

In addition to our large, late model rental fleet, our knowledgeable staff is ready to support your purchase of a wide variety of construction and industrial equipment. In addition, we pride ourselves on delivering prompt, reliable, and courteous service at every opportunity.

For your next rental, purchase, or that hard to find piece of equipment, call us first. We can locate just about anything!

So remember Otay Mesa Sales, Inc. where you truly get

"Equipment You Can Afford!!"

Serving all of Southern California, Imperial Valley and Yuma Arizona.

Additional Services for Government and Military Customers:

***Purchasing Department**

***Rental Department**

***Service and Parts Department**

- *On Time Delivery**
- *Full Service, And Repairs on All Rental Equipment**
- *24 Hour Service, 7 Days a Week**
- *Unlimited Hours on All Machines**
- *No Fuel Surcharge**
- *No Insurance or Damage Wavier Fees**

For more information, including GSA pricing, availability and to place an order please contact our Government Sales Rep and Customer Service Department.

Office: 619-671-1020

Fax: 619-671-0353

Email: Brent@otaysales.com

Contractor:	Otay Mesa Sales Inc. Cage Code 3PFL3
Company Address:	1596 Radar Road San Diego, Ca 92154
Government Sales Contact Information:	Tel: 619-671-1020 Fax: 619-671-0353 Email: Brent@Otaysales.com Web: www.otaysales.com

Otay Mesa Sales, Inc

GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Schedule 056 – Buildings and Building Materials/Industrial Services and Supplies

FSC Group: 3900

CONTRACT NUMBER: GS-07F-0265U

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR: Otay Mesa Sales, Inc
1596 Radar Rd
San Diego, CA 92154-7815
(619) 671-1020
brent@otaysales.com
www.otaysales.com

CONTRACTOR'S ADMINISTRATION SOURCE: Brent Swain (same as above)

BUSINESS SIZE: Small

Socioeconomic Indicators: None

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
629-05	Lease/Rental/Maintenance of Forklifts

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
629-05	N/A	N/A

1c. HOURLY RATES: (Services Only)

To be completed by contractor on text file submission

Standard Form 1449, Contract for Commercial Items (Cont'd)

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Otay Mesa Sales, Inc

Contract Number (See SF 1449, Block 2)

2. MAXIMUM ORDER*: \$500,000 per SIN

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: NONE

4. GEOGRAPHIC COVERAGE: DOMESTIC

5. POINT(S) OF PRODUCTION: NA

6. DISCOUNT FROM LIST PRICES: *Basic discount of 8% from the awarded commercial price list. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). The current IFF is .75% and should be calculated as follows: Negotiated price divided by (1 minus .0075) which equates to Negotiated price divided by 0.9925. Example: (\$100,000 / 0.9925) = \$100,755.67*

7. QUANTITY DISCOUNT(S): NA

8. **PROMPT PAYMENT TERMS:** 2%, 10 days/Net 30

9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

9.b **Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**

10. **FOREIGN ITEMS:** NONE

11a. **TIME OF DELIVERY:** Shipped 3 Days after receipt of order

11b. **EXPEDITED DELIVERY:** Contact Contractor's Representative

11c. **OVERNIGHT AND 2-DAY DELIVERY:** If available, contact the Contractor for rates.

11d. **URGENT REQUIRMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. **FOB POINT:** Origin

13a. **ORDERING ADDRESS:** same or list if different

Standard Form 1449, Contract for Commercial Items (Cont'd)

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Otay Mesa Sales, Inc

Contract Number (See SF 1449, Block 2)

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3

14. PAYMENT ADDRESS: 1596 RADAR RD, SAN DIEGO, CA 92154

15. WARRANTY PROVISION: If equipment were to break down, we will automatically exchange it for new equipment.

16. EXPORT PACKING CHARGES: *Not applicable*

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: All payment types.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):
N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: as applicable

25. DUNS NUMBER: 01 614 5323

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.





GSA RENTAL RATES: EFFECTIVE DATE 09/01/2012

GSA CONTRACT NUMBER: GS-07F-0265U

SIN 361-01

	<u>DAY</u>	<u>GSA</u>	<u>WEEK</u>	<u>GSA</u>	<u>MONTH</u>	<u>GSA</u>	
<u>Scissor Lifts</u>							
GR12-15	95	87.40	295	271.40	595	547.40	
GR20	135	124.20	395	363.40	795	731.40	
19'	95	87.40	295	271.40	595	547.40	
26'	110	101.20	345	317.40	695	639.40	
32'	125	115.00	395	363.40	995	915.40	46" wide
3232	185	170.20	595	547.40	1495	1375.40	32" wide
26' RT	135	124.20	495	455.40	895	823.40	
32'-33' RT	175	161.00	695	639.40	1495	1375.40	
43' RT	195	179.40	725	667.00	1695	1559.40	
53'RT	295	271.40	995	915.40	2495	2295.40	
<u>Booms</u>							
30'-55'	225	207.00	795	731.40	1795	1651.40	
60'-65'	325	299.00	1195	1099.40	2895	2663.40	
65' Trak	395	363.40	1395	1283.40	3895	3583.40	
76'	395	363.40	1495	1375.40	3295	3031.40	
80'-85'	545	501.40	2295	2111.40	4295	3951.40	
125'	1295	1191.40	4495	4135.40	11,995	11035.40	
135'	1495	1375.40	5995	5515.40	13,995	12875.40	
<u>Reachforks</u>							
55-19	225	207.00	735	676.20	2195	2019.40	
6K	225	207.00	735	676.20	2195	2019.40	
8K-9K	255	234.60	845	777.40	2495	2295.40	
10K-11K	345	317.40	1295	1191.40	3495	3215.40	
12K	445	409.40	1595	1467.40	4495	4135.40	
Bucket/Truss/Hopper	55	50.60	175	161.00	495	455.40	
Swing Carriage	125	115.00	395	363.40	795	731.40	
Spreader Bar	85	78.20	245	225.40	695	639.40	
<u>Forklifts</u>							
3K-6K	145	133.40	495	455.40	995	915.40	
8K	250	230.00	995	915.40	1695	1559.40	
15K	375	345.00	1395	1283.40	2695	2479.40	
20K-30K	475	437.00	1500	1380.00	3995	3675.40	
36K	575	529.00	2000	1840.00	4995	4595.40	
<u>Electric forklifts</u>							
Stand Up Narrow Reach 3-6K	189	173.88	702	645.84	1525	1400.00	
3K-6K	175	161.00	575	529.00	1400	1288.00	
<u>Other Equipment (Plus Fuel)</u>							
SLA 25	65	59.80	195	179.40	395	363.40	
AWP 30	115	105.80	395	363.40	695	639.40	
Light Tower - Plus Fuel	105	96.60	425	391.00	895	823.40	
Carts	95	87.40	395	363.40	695	639.40	
<u>Dirt Equipment</u>							
Skid Steer	195	179.40	695	639.40	1795	1651.40	
Trak Skid Steer	225	207.00	895	823.40	2395	2203.40	

Mini Excavator	225	207.00	895	823.40	2395	2203.40
Skid Buckets	25	23.00	100	92.00	300	276.00
Breaker	125	115.00	495	455.40	1395	1283.40
<u>Generators</u>						
25 KVA	145	133.40	495	455.40	1195	1099.40
35 KVA	195	179.40	595	547.40	1495	1375.40
45 KVA	225	207.00	795	731.40	1795	1651.40

Freight

\$75 each way per truck load = \$150 total

Fuel Charges:

Fuel charge will apply only to all dirt equipment rentals, light towers and generators.

Damage Waiver, Environmental Fees, And Insurance Fees Are Included On All Rentals. No Extra Charges Will Be Applied.

Tax Not Included In Rates.

GSA Pricing Shown (Standard Rate) -8%/.9925 (IFF)=GSA Price

